

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

**August 1, 2022  
Date of Report  
(Date of earliest event reported)**



**GENWORTH FINANCIAL, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction  
of incorporation)

**001-32195**  
(Commission  
File Number)

**80-0873306**  
(I.R.S. Employer  
Identification No.)

**6620 West Broad Street, Richmond, VA**  
(Address of principal executive offices)

**23230**  
(Zip Code)

**(804) 281-6000**  
(Registrant's telephone number, including area code)

**N/A**  
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class                              | Trading<br>Symbol | Name of each exchange<br>on which registered |
|--|-------------------|--|
| Class A Common Stock, par value \$.001 per share | GNW               | New York Stock Exchange                      |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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**Item 2.02 Results of Operations and Financial Condition.**

On August 1, 2022, Genworth Financial, Inc. (the “Company”) issued (1) a press release announcing its financial results for the quarter ended June 30, 2022, a copy of which is attached hereto as Exhibit 99.1 and is incorporated herein by reference, and (2) a financial supplement for the quarter ended June 30, 2022, a copy of which is attached hereto as Exhibit 99.2 and is incorporated herein by reference.

The information contained in this Current Report on Form 8-K (including the exhibits) is being furnished and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934 (the “Exchange Act”) or otherwise subject to the liabilities under that Section and shall not be deemed to be incorporated by reference into any filing of the company under the Securities Act of 1933, as amended or the Exchange Act, except as shall be expressly set forth by specific reference in such filing. The information contained in this Current Report on Form 8-K shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in any such filing.

**Item 9.01 Financial Statements and Exhibits.**

The following materials are furnished as exhibits to this Current Report on Form 8-K:

| <u>Exhibit Number</u> | <u>Description of Exhibit</u>   |
|-----------------------|---|
| 99.1                  | <a href="#">Press Release dated August 1, 2022</a>  |
| 99.2                  | <a href="#">Financial Supplement for the quarter ended June 30, 2022</a>  |
| 104                   | Cover Page Interactive Data File (the Cover Page Interactive Data File is embedded within the Inline XBRL document) |

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 1, 2022

GENWORTH FINANCIAL, INC.

By: /s/ Jerome T. Upton  
Jerome T. Upton  
Senior Vice President and Controller  
(Principal Accounting Officer)

# News Release

6620 West Broad Street  
Richmond, VA 23230



## Genworth Financial Announces Second Quarter 2022 Results

Net Income of \$181 Million and Adjusted Operating Income of \$176 Million

- Enact segment adjusted operating income of \$167 million, with nine percent annual growth in insurance-in-force and strong loss performance
- Received first quarterly dividend from Enact of \$19 million
- U.S. Life Insurance segment adjusted operating income of \$21 million driven by solid long-term care insurance (LTC) and fixed annuity performance, partially offset by unfavorable life insurance results
- \$52 million in annual premium rate increases approved, increasing net present value from achieved LTC rate actions since 2012 by approximately \$300 million, bringing the total to \$20.7 billion
- U.S. life insurance companies' risk-based capital ratio estimated at 290 percent
- Retired \$48 million of debt, bringing holding company total debt to \$1,052 million; cash and liquid assets of \$228 million
- Executed \$30 million in share repurchases through July 2022
- Received a two-notch credit rating upgrade from Moody's Investors Service in July 2022

Richmond, VA (August 1, 2022) – Genworth Financial, Inc. (NYSE: GNW) today reported results for the quarter ended June 30, 2022. The company reported net income<sup>1</sup> of \$181 million, or \$0.35 per diluted share, in the second quarter of 2022, compared with net income of \$240 million, or \$0.47 per diluted share, in the second quarter of 2021. The company reported adjusted operating income<sup>2</sup> of \$176 million, or \$0.34 per diluted share, in the second quarter of 2022, compared with adjusted operating income of \$194 million, or \$0.38 per diluted share, in the second quarter of 2021.

“Despite a very challenging macroeconomic environment, Genworth delivered another quarter of strong performance while further strengthening our balance sheet and returning value to our shareholders through our share buyback program,” said Tom McInerney, Genworth President and CEO. “We are proud of the progress we have made on our long-term value creation strategy. Going forward, we will continue to balance debt reduction, investments in growth and capital return to shareholders, while proactively managing our legacy LTC portfolio.”

<sup>1</sup> Unless otherwise stated, all references in this press release to net income (loss), net income (loss) per share, adjusted operating income (loss), adjusted operating income (loss) per share and book value per share should be read as net income (loss) available to Genworth's common stockholders, net income (loss) available to Genworth's common stockholders per diluted share, adjusted operating income (loss) available to Genworth's common stockholders, adjusted operating income (loss) available to Genworth's common stockholders per diluted share and book value available to Genworth's common stockholders per share, respectively.

<sup>2</sup> This is a financial measure that is not calculated based on U.S. Generally Accepted Accounting Principles (Non-GAAP). See the Use of Non-GAAP Measures section of this press release for additional information.

## Financial Performance

### Consolidated Net Income & Adjusted Operating Income

|  | Three months ended June 30 |                         |        |                         |                   |
|--|----------------------------|-------------------------|--------|-------------------------|-------------------|
|  | 2022                       |                         | 2021   |                         | Total<br>% change |
|  | Total                      | Per<br>diluted<br>share | Total  | Per<br>diluted<br>share |                   |
| <i>(Amounts in millions, except per share)</i>         |                            |                         |        |                         |                   |
| Net income available to Genworth's common stockholders | \$ 181                     | \$ 0.35                 | \$ 240 | \$ 0.47                 | (25)%             |
| Adjusted operating income                              | \$ 176                     | \$ 0.34                 | \$ 194 | \$ 0.38                 | (9)%              |
| Weighted-average diluted shares                        | 514.2                      |                         | 515.0  |                         |                   |

  

|   | As of June 30        |         |
|---|----------------------|---------|
|   | 2022                 | 2021    |
|   | Book value per share | \$23.28 |
| Book value per share, excluding accumulated other comprehensive income (loss) | \$23.56              | \$22.33 |

Net investment gains, net of taxes and other adjustments, increased net income by \$8 million in the current quarter, compared with \$55 million in the second quarter of 2021. The investment gains in the current quarter were primarily from mark-to-market gains on limited partnership investments held in the LTC business and net gains on derivatives partially offset by mark-to-market losses on equity investments.

Net investment income was \$787 million in the quarter, compared to \$764 million in the prior quarter and \$844 million in the prior year. Net investment income increased versus the prior quarter as a result of higher income from limited partnerships and the inflation benefit on Treasury Inflation-Protected Securities (TIPS), primarily in the LTC business. Net investment income decreased versus the prior year as a result of lower variable investment income, primarily driven by lower income from bond calls, commercial mortgage loan prepayments and limited partnerships, partially offset by higher income from TIPS. The reported yield and the core yield<sup>2</sup> for the current quarter were 4.83 percent and 4.79 percent, respectively, compared to 4.67 percent and 4.61 percent, respectively, in the prior quarter.

Genworth's effective tax rate on income from continuing operations for the current quarter was approximately 24.9 percent. As in past quarters, the effective tax rate was increased by the tax effect on certain forward starting swap gains that are taxed at 35 percent when amortized into net investment income.

The table below shows adjusted operating income (loss) by segment and for Corporate and Other activities:

| <b>Adjusted Operating Income (Loss)</b> | <b>Q2 22</b> | <b>Q1 22</b> | <b>Q2 21</b> |
|---|--------------|--------------|--------------|
| <i>(Amounts in millions)</i>            |              |              |              |
| Enact <sup>3</sup>                      | \$ 167       | \$ 135       | \$ 135       |
| U.S. Life Insurance                     | 21           | (4)          | 71           |
| Runoff                                  | 2            | 9            | 15           |
| Corporate and Other                     | (14)         | (9)          | (27)         |
| <b>Total Adjusted Operating Income</b>  | <b>\$176</b> | <b>\$131</b> | <b>\$194</b> |

<sup>3</sup> Reflects Genworth's ownership amount excluding noncontrolling interests of \$38 million and \$30 million in the second and first quarters of 2022, respectively.

Adjusted operating income (loss) represents income (loss) from continuing operations excluding the after-tax effects of income (loss) from continuing operations attributable to noncontrolling interests, net investment gains (losses), gains (losses) on the sale of businesses, gains (losses) on the early extinguishment of debt, initial gains (losses) on insurance block transactions, restructuring costs and other adjustments. A reconciliation of net income to adjusted operating income is included at the end of this press release.

## **Enact**

### **Operating Metrics**

*(Dollar amounts in millions)*

|  | <u>Q2 22</u> | <u>Q1 22</u> | <u>Q2 21</u> |
|--|--------------|--------------|--------------|
| Adjusted operating income <sup>3</sup> | \$ 167       | \$ 135       | \$ 135       |
| Primary new insurance written          | \$17,448     | \$18,823     | \$26,657     |
| Loss ratio                             | (26)%        | (4)%         | 12%          |

Enact reported adjusted operating income of \$167 million, compared with \$135 million in both the prior quarter and prior year. Enact's primary insurance in-force increased nine percent versus the prior year, driven by new insurance written (NIW) and higher persistency given the rise in interest rates. Primary NIW decreased seven percent from the prior quarter. It was also down 35 percent versus the prior year, primarily from a smaller private mortgage insurance market. Enact's expenses in the current quarter were \$61 million, resulting in an expense ratio of 26 percent.

Enact's current quarter results reflected a benefit of \$62 million from incurred losses driven by a favorable \$96 million pre-tax reserve release, primarily related to cures on 2020 COVID-19 delinquencies, which reduced the loss ratio to negative 26 percent. Results in the prior quarter and prior year reflected a benefit of \$10 million and losses of \$30 million, and a loss ratio of negative four percent and 12 percent, respectively. Losses in the prior quarter included a favorable \$50 million pre-tax reserve release, primarily related to cures on 2020 COVID-19 delinquencies. New delinquencies in the current quarter were 7,847, a decrease of 10 percent from 8,724 in the prior quarter, driven by seasonality. Current quarter new delinquencies increased 14 percent from 6,862 in the prior year. The current quarter new delinquency rate of 0.8 percent remained consistent with pre-pandemic levels. Approximately 21 percent of new primary delinquencies in the current quarter were reported in forbearance plans which may cure at elevated rates.

## **U.S. Life Insurance**

### **Adjusted Operating Income (Loss)**

*(Amounts in millions)*

|                           | <u>Q2 22</u> | <u>Q1 22</u>  | <u>Q2 21</u> |
|---------------------------|--------------|---------------|--------------|
| Long-Term Care Insurance  | \$ 34        | \$ 59         | \$ 98        |
| Life Insurance            | (34)         | (79)          | (40)         |
| Fixed Annuities           | 21           | 16            | 13           |
| Total U.S. Life Insurance | <u>\$ 21</u> | <u>\$ (4)</u> | <u>\$ 71</u> |

### **Long-Term Care Insurance In-Force Rate Action Performance**

*(Amounts in millions)*

|  | <u>Q2 22</u> | <u>Q1 22</u> | <u>Q2 21</u> |
|--|--------------|--------------|--------------|
| Adjusted Operating Income from In-Force Rate Actions <sup>4, 5</sup> | \$255        | \$304        | \$310        |

### ***Long-Term Care Insurance***

Long-term care insurance reported adjusted operating income of \$34 million, compared with \$59 million in the prior quarter and \$98 million in the prior year. Adjusted operating income impacts of \$255 million<sup>4</sup> from cumulative in-force rate actions were less favorable than the prior quarter and prior year, driven primarily by lower reserve releases from benefit reductions related to a legal settlement, as that settlement is materially complete. However, a second legal settlement will begin to be implemented in the second half of 2022.

In the current quarter, claim terminations and healthy life mortality were lower versus the prior quarter from a seasonal decrease in mortality and lower pandemic impacts. New claims increased versus the prior quarter and prior year driven by both higher severity and frequency as the legacy blocks age.

LTC results reflected higher net investment income of \$31 million after-tax versus the prior quarter, primarily from the favorable impact of limited partnerships and TIPS. Compared to the prior year, LTC experienced lower net investment income of \$18 million after-tax, primarily from the impact of lower income from limited partnerships, bond calls and commercial mortgage loan prepayments, partially offset by TIPS performance.

Renewal premiums decreased versus the prior year driven by policy terminations and policies entering paid-up status because of higher non-forfeiture and reduced benefit elections by policyholders.

### ***Life Insurance***

Life insurance reported an adjusted operating loss of \$34 million, compared with adjusted operating losses of \$79 million in the prior quarter and \$40 million in the prior year. Current quarter results were favorably impacted by significantly lower mortality, driven by lower impacts from the pandemic. Amortization of deferred acquisition costs (DAC) related to term lapses increased in the current quarter as the 20-year term block issued in 2002 entered the post-level premium period.

<sup>4</sup> Excludes reserve updates resulting from profits followed by losses.

<sup>5</sup> Adjusted operating income from in-force rate actions includes estimated impacts from a legal settlement, net of tax and litigation expenses, of \$8 million, \$58 million and \$71 million in the second quarter of 2022, first quarter of 2022 and second quarter of 2021, respectively.

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Current quarter results included a lower charge of \$7 million after-tax versus the prior quarter related to DAC recoverability testing in the company's universal life insurance products<sup>6</sup>. In the prior quarter, the company also recorded a \$20 million after-tax charge related to a cost of insurance legal settlement.

***Fixed Annuities***

Fixed annuities reported adjusted operating income of \$21 million, compared with \$16 million in the prior quarter and \$13 million in the prior year. Results in the current quarter reflected higher mortality in the single premium immediate annuity product and lower DAC amortization in the fixed index annuity product as a result of rising interest rates. Net investment spreads were lower versus the prior year, primarily from lower bond calls and commercial mortgage loan prepayments, as well as anticipated block runoff.

**Runoff**

Runoff reported adjusted operating income of \$2 million, compared with \$9 million in the prior quarter and \$15 million in the prior year. Current quarter results in the closed variable annuity product line were impacted by unfavorable equity market performance compared to the prior quarter and prior year.

**Corporate And Other**

Corporate and Other reported an adjusted operating loss of \$14 million, compared with adjusted operating losses of \$9 million in the prior quarter and \$27 million in the prior year. Current quarter results were lower compared to the prior quarter due to lower investment income. Additionally, results in the current quarter reflected lower interest expense versus the prior year from the reduction of Genworth holding company debt.

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<sup>6</sup> Includes universal life and term universal life insurance products.



## Capital & Liquidity

Genworth maintains the following capital positions in its operating subsidiaries:

### Key Capital & Liquidity Metrics

(Dollar amounts in millions)

|  | Q2 22  | Q1 22  | Q2 21  |
|--|--------|--------|--------|
| <b>Enact</b>   |        |        |        |
| Combined Risk-To-Capital Ratio <sup>7</sup>  | 12.6:1 | 12.0:1 | 11.8:1 |
| Enact Mortgage Insurance Corporation Risk-To-Capital Ratio <sup>7</sup>                      | 12.6:1 | 12.1:1 | 12.0:1 |
| Private Mortgage Insurer Eligibility Requirements (PMIERS) Sufficiency Ratio <sup>7, 8</sup> | 166%   | 176%   | 165%   |
| <b>U.S. Life Insurance Companies</b>   |        |        |        |
| Consolidated Risk-Based Capital Ratio <sup>7</sup>   | 290%   | 296%   | 272%   |
| Holding Company Cash and Liquid Assets <sup>9,10</sup>                                       | \$ 228 | \$ 215 | \$ 842 |

### Key Points

- Enact's PMIERS sufficiency ratio is estimated to be 166 percent, \$2,047 million above published PMIERS requirements<sup>11</sup>. The PMIERS sufficiency ratio decreased 10 points, or by \$214 million, sequentially, driven by Enact's operating company distribution to its holding company, Enact Holdings, Inc., NIW and amortization of existing reinsurance transactions, partially offset by lapses, business cash flows and lower delinquencies;
- PMIERS sufficiency benefited from a 0.30 multiplier applied to the risk based required asset factor for certain non-performing loans, which resulted in a reduction of the published PMIERS required assets by an estimated \$178 million at the end of the current quarter, compared to \$272 million at the end of the prior quarter and \$760 million at the end of the second quarter of 2021. These amounts are gross of incremental reinsurance benefits from the elimination of the 0.30 multiplier;
- Enact paid its first quarterly dividend of \$0.14 per share during the current quarter, with \$19 million paid to Genworth;
- Enact executed a five-year \$200 million revolving credit facility to enhance its future financial flexibility;
- U.S. life insurance companies' consolidated statutory risk-based capital ratio is estimated to be 290 percent at the end of the current quarter, down from 296 percent in the prior quarter, primarily from the impact of declining equity markets in the closed variable annuity product line;

<sup>7</sup> Company estimate for the second quarter of 2022 due to timing of the preparation and filing of statutory statements.

<sup>8</sup> The PMIERS sufficiency ratio is calculated as available assets divided by required assets as defined within the published PMIERS. As of June 30, 2022, March 31, 2022 and June 30, 2021, the PMIERS sufficiency ratios were \$2,047 million, \$2,261 million and \$1,941 million, respectively, of available assets above the published PMIERS requirements.

<sup>9</sup> Holding company cash and liquid assets comprises assets held in Genworth Holdings, Inc. (the issuer of outstanding public debt) which is a wholly-owned subsidiary of Genworth Financial, Inc.

<sup>10</sup> Genworth Holdings, Inc. had \$178 million, \$140 million and \$742 million of cash, cash equivalents and restricted cash as of June 30, 2022, March 31, 2022 and June 30, 2021, respectively. Genworth Holdings, Inc. also held \$50 million, \$75 million and \$100 million in U.S. government securities as of June 30, 2022, March 31, 2022 and June 30, 2021, respectively, which included \$1 million and \$19 million of restricted assets as of March 31, 2022 and June 30, 2021, respectively.

<sup>11</sup> The government-sponsored enterprises (GSEs) have imposed certain capital restrictions which remain in effect until certain conditions are met. These restrictions required Enact Mortgage Insurance Corporation, the company's principal U.S. mortgage insurance subsidiary, to maintain 120 percent and 115 percent of PMIERS minimum required assets among other restrictions in 2022 and 2021, respectively.

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- Genworth's holding company ended the quarter with \$228 million of cash and liquid assets. Cash sources in the quarter included \$58 million from net intercompany tax payments and a \$19 million dividend from Enact. During the current quarter, the company reduced its February 2024 debt obligation by \$48 million through open market repurchases, leaving \$152 million of principal remaining on the 2024 debt. Genworth's parent holding company public debt outstanding was \$1,052 million as of June 30, 2022;
  - The company repurchased \$15 million of its common stock at an average price below \$3.90 per share in the second quarter and repurchased an additional \$15 million in July 2022 at an average price below \$3.75 per share. The company authorized a \$350 million share repurchase program in May 2022 and expects the majority of share repurchases to occur following the repayment of its remaining 2024 debt; and
  - In July 2022, Moody's Investors Services upgraded the senior unsecured debt rating of Genworth Holdings, Inc. by two notches, from B1 to Ba2. The outlook for the rating is stable.

#### **About Genworth Financial**

Genworth Financial, Inc. (NYSE: GNW) is a Fortune 500 provider of products, services and solutions that help families address the financial challenges of aging. Headquartered in Richmond, Virginia, Genworth applies its nearly 150 years of experience each day to helping people navigate caregiving options and fund their long-term care needs. Genworth is also the parent company of publicly traded Enact Holdings, Inc. (Nasdaq: ACT), a leading U.S. mortgage insurance provider. For more information on Genworth, visit [genworth.com](http://genworth.com), and for more information on Enact Holdings, Inc. visit [enactmi.com](http://enactmi.com).

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### Conference Call And Financial Supplement Information

Investors are encouraged to read this press release, summary presentation and financial supplement, which are now posted on the company's website, <http://investor.genworth.com>.

Genworth will conduct a conference call on August 2, 2022 at 9:00 a.m. (ET) to discuss the second quarter's results, which will be accessible via:

- Telephone: 888-208-1820 or 323-794-2110 (outside the U.S.); conference ID # 5586482; or
- Webcast: <http://investor.genworth.com>

Allow at least 15 minutes prior to the call time to register for the call. A replay of the call will be available at 888-203-1112 or 719-457-0820 (outside the U.S.); conference ID # 5586482 through August 16, 2022.

Prior to Genworth's conference call, Enact will hold a conference call on August 2, 2022 at 8:00 a.m. (ET) to discuss its results from the second quarter, which will be accessible via:

- Telephone: 866-634-2594 or 412-902-4104 (outside the U.S.); participants should ask to be joined into the Enact Holdings, Inc. call; or
- Webcast: <http://ir.enactmi.com/news-and-events/events>

Allow at least 15 minutes prior to the call time to register for the call.

## Use of Non-GAAP Measures

This press release includes the non-GAAP financial measures entitled “adjusted operating income (loss)” and “adjusted operating income (loss) per share.” Adjusted operating income (loss) per share is derived from adjusted operating income (loss). The chief operating decision maker evaluates segment performance and allocates resources on the basis of adjusted operating income (loss). The company defines adjusted operating income (loss) as income (loss) from continuing operations excluding the after-tax effects of income (loss) from continuing operations attributable to noncontrolling interests, net investment gains (losses), gains (losses) on the sale of businesses, gains (losses) on the early extinguishment of debt, initial gains (losses) on insurance block transactions, restructuring costs and infrequent or unusual non-operating items. Initial gains (losses) on insurance block transactions are defined as gains (losses) on the early extinguishment of non-recourse funding obligations, early termination fees for other financing restructuring and/or initial gains (losses) on reinsurance restructuring for certain blocks of business. The company excludes net investment gains (losses) and infrequent or unusual non-operating items because the company does not consider them to be related to the operating performance of the company’s segments and Corporate and Other activities. A component of the company’s net investment gains (losses) is the result of estimated future credit losses, the size and timing of which can vary significantly depending on market credit cycles. In addition, the size and timing of other investment gains (losses) can be subject to the company’s discretion and are influenced by market opportunities, as well as asset-liability matching considerations. Gains (losses) on the sale of businesses, gains (losses) on the early extinguishment of debt, initial gains (losses) on insurance block transactions and restructuring costs are also excluded from adjusted operating income (loss) because, in the company’s opinion, they are not indicative of overall operating trends. Infrequent or unusual non-operating items are also excluded from adjusted operating income (loss) if, in the company’s opinion, they are not indicative of overall operating trends.

While some of these items may be significant components of net income (loss) available to Genworth Financial, Inc.’s common stockholders in accordance with U.S. GAAP, the company believes that adjusted operating income (loss) and measures that are derived from or incorporate adjusted operating income (loss), including adjusted operating income (loss) per share on a basic and diluted basis, are appropriate measures that are useful to investors because they identify the income (loss) attributable to the ongoing operations of the business. Management also uses adjusted operating income (loss) as a basis for determining awards and compensation for senior management and to evaluate performance on a basis comparable to that used by analysts. However, the items excluded from adjusted operating income (loss) have occurred in the past and could, and in some cases will, recur in the future. Adjusted operating income (loss) and adjusted operating income (loss) per share on a basic and diluted basis are not substitutes for net income (loss) available to Genworth Financial, Inc.’s common stockholders or net income (loss) available to Genworth Financial, Inc.’s common stockholders per share on a basic and diluted basis determined in accordance with U.S. GAAP. In addition, the company’s definition of adjusted operating income (loss) may differ from the definitions used by other companies.

Adjustments to reconcile net income (loss) available to Genworth Financial, Inc.’s common stockholders to adjusted operating income (loss) assume a 21 percent tax rate and are net of the portion attributable to noncontrolling interests. Net investment gains (losses) are also adjusted for DAC and other intangible amortization and certain benefit reserves.

In the second and first quarters of 2022, the company repurchased \$48 million and \$82 million, respectively, principal amount of Genworth Holdings, Inc.’s (Genworth Holdings) senior notes due in February 2024 for a pre-tax loss of \$1 million and \$3 million, respectively. These transactions were excluded from adjusted operating income as they relate to gains (losses) on the early extinguishment of debt.

The company recorded a pre-tax expense of \$1 million and \$5 million in the second quarter of 2022 and 2021, respectively, related to restructuring costs as it continues to evaluate and appropriately size its organizational needs and expenses. There were no infrequent or unusual items excluded from adjusted operating income during the periods presented.

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The tables at the end of this press release provide a reconciliation of net income available to Genworth Financial, Inc.'s common stockholders to adjusted operating income for the three months ended June 30, 2022 and 2021, as well as for the three months ended March 31, 2022, and reflect adjusted operating income (loss) as determined in accordance with accounting guidance related to segment reporting.

This press release includes the non-GAAP financial measure entitled "core yield" as a measure of investment yield. The company defines core yield as the investment yield adjusted for items that do not reflect the underlying performance of the investment portfolio. Management believes that analysis of core yield enhances understanding of the investment yield of the company. However, core yield is not a substitute for investment yield determined in accordance with U.S. GAAP. In addition, the company's definition of core yield may differ from the definitions used by other companies. A reconciliation of reported U.S. GAAP yield to core yield is included in a table at the end of this press release.

#### **Definition of Selected Operating Performance Measures**

The company taxes its businesses at the U.S. corporate federal income tax rate of 21 percent. Each segment is then adjusted to reflect the unique tax attributes of that segment such as permanent differences between U.S. GAAP and tax law. The difference between the consolidated provision for income taxes and the sum of the provision for income taxes in each segment is reflected in Corporate and Other activities.

The annually-determined tax rates and adjustments to each segment's provision for income taxes are estimates which are subject to review and could change from year to year.

The company reports selected operating performance measures including "sales" and "insurance in-force" or "risk in-force" which are commonly used in the insurance industry as measures of operating performance.

Management regularly monitors and reports sales metrics as a measure of volume of new business generated in a period. Sales refer to new insurance written for mortgage insurance products included in the company's Enact segment. The company considers new insurance written to be a measure of the operating performance of its Enact segment because it represents a measure of new sales of insurance policies during a specified period, rather than a measure of revenues or profitability during that period.

Management regularly monitors and reports insurance in-force and risk in-force for the company's Enact segment. Insurance in-force is a measure of the aggregate unpaid principal balance as of the respective reporting date for loans insured by the company's U.S. mortgage insurance subsidiaries. Risk in-force is based on the coverage percentage applied to the estimated current outstanding loan balance. The company considers insurance in-force and risk in-force to be measures of the operating performance of its Enact segment because they represent measures of the size of its business at a specific date which will generate revenues and profits in a future period, rather than measures of its revenues or profitability during that period.

Management also regularly monitors and reports a loss ratio for the company's businesses. For the mortgage insurance businesses included in the company's Enact segment, the loss ratio is the ratio of benefits and other changes in policy reserves to net earned premiums. For the long-term care insurance business included in the company's U.S. Life Insurance segment, the loss ratio is the ratio of benefits and other changes in reserves less tabular interest on reserves less loss adjustment expenses to net earned premiums. The company considers the loss ratio to be a measure of underwriting performance in these businesses and helps to enhance the understanding of the operating performance of the businesses.

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Management also regularly monitors and reports adjusted operating income from in-force rate actions in the long-term care insurance business included in the company's U.S. Life Insurance segment. Adjusted operating income from in-force rate actions includes premium rate increases and associated benefit reductions on its long-term care insurance products implemented since 2012, which are net of estimated premium tax, commissions, and other expenses on an after-tax basis. Estimates for in-force rate actions reflect certain simplifying assumptions that may vary materially from actual historical results, including but not limited to a uniform rate of coinsurance and premium taxes in addition to consistent policyholder behavior over time. Actual behavior may differ significantly from these assumptions. In addition, estimates exclude reserve updates resulting from profits followed by losses. The company considers adjusted operating income from in-force rate actions to be a measure of its operating performance because it helps bring older generation long-term care insurance blocks closer to a break-even point over time and helps bring the loss ratios on newer long-term care insurance blocks back towards their original pricing.

These operating performance measures enable the company to compare its operating performance across periods without regard to revenues or profitability related to policies or contracts sold in prior periods or from investments or other sources.

#### **Statutory Accounting Data**

The company presents certain supplemental statutory data for Genworth Life Insurance Company (GLIC) and its consolidating life insurance subsidiaries that has been prepared on the basis of statutory accounting principles (SAP). GLIC and its consolidating life insurance subsidiaries file financial statements with state insurance regulatory authorities and the National Association of Insurance Commissioners that are prepared using SAP, an accounting basis either prescribed or permitted by such authorities. Due to differences in methodology between SAP and U.S. GAAP, the values for assets, liabilities and equity reflected in financial statements prepared in accordance with U.S. GAAP are materially different from those reflected in financial statements prepared under SAP. This supplemental statutory data should not be viewed as an alternative to U.S. GAAP or used in lieu of U.S. GAAP.

This supplemental statutory data includes risk-based capital ratios for GLIC and its consolidating life insurance subsidiaries as well as statutory earnings. Management uses and provides this supplemental statutory data because it believes it provides a useful measure of among other things the adequacy of capital. Management uses this data to measure against its policy to manage the U.S. life insurance businesses with internally generated capital.

## Cautionary Note Regarding Forward-Looking Statements

This press release contains certain “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by words such as “expects,” “intends,” “anticipates,” “plans,” “believes,” “seeks,” “estimates,” “will” or words of similar meaning and include, but are not limited to, statements regarding the outlook for the company’s future business and financial performance. Examples of forward-looking statements include statements the company makes relating to future reductions of debt, potential dividends or share repurchases, future Enact Holdings, Inc. (Enact Holdings) quarterly and special dividends, the cumulative amount of rate action benefits required for the company’s long-term care insurance business to achieve break-even, future financial performance of the company’s businesses, liquidity and future strategic investments, including new products and services designed to assist individuals with navigating and financing long-term care, and potential third-party relationships or business arrangements relating thereto, as well as statements the company makes regarding the potential impacts of the coronavirus pandemic (COVID-19). Forward-looking statements are based on management’s current expectations and assumptions, which are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. Actual outcomes and results may differ materially from those in the forward-looking statements due to global political, economic, inflation, business, competitive, market, regulatory and other factors and risks, including but not limited to, the following:

- *the company may be unable to successfully execute its strategic plans* to strengthen the company’s financial position and create long-term shareholder value, including with respect to reducing debt of Genworth Holdings; maximizing the value of Enact Holdings; achieving economic breakeven on and stabilizing the legacy long-term care insurance in-force block; advancing the company’s long-term care growth initiatives, including launching either unilaterally or with a strategic partner new product and service offerings designed to assist individuals with navigating and financing long-term care; and returning capital to Genworth Financial shareholders, due to numerous risks and constraints, including but not limited to: Enact Holdings’ ability to pay dividends, including as a result of the GSEs amendments to PMIERS in response to COVID-19 as well as additional PMIERS requirements or other restrictions that the GSEs may place on the ability of Enact Holdings to pay dividends; an inability to increase the capital needed in the company’s businesses in a timely manner and on anticipated terms, including through improved business performance, reinsurance or similar transactions, asset sales, debt issuances, securities offerings or otherwise, in each case as and when required; the company’s strategic priorities change or become more costly or difficult to successfully achieve than currently anticipated or the benefits achieved being less than anticipated; an inability to identify and contract with a strategic partner regarding a new long-term care insurance business; an inability to establish a new long-term care insurance business or product offerings due to commercial and/or regulatory challenges; an inability to reduce costs proportionate with Genworth’s reduced business activity, including as forecasted and in a timely manner; and adverse tax or accounting charges, including new accounting guidance (that is effective for the company on January 1, 2023) related to long-duration insurance contracts;
- *risks relating to estimates, assumptions and valuations* including: inadequate reserves and the need to increase reserves (including as a result of any changes the company may make in the future to its assumptions, methodologies or otherwise in connection with periodic or other reviews); risks related to the impact of the company’s annual review of assumptions and methodologies related to its long-term care insurance claim reserves and margin reviews, including risks that additional information obtained in the future or other changes to assumptions or methodologies materially affect margins; or other changes to assumptions or methodologies materially affect margins; the inability to accurately estimate the impacts of COVID-19 and other novel diseases; inaccurate models; the need to increase the company’s reserves as a result of deviations from its estimates and actuarial assumptions or other reasons; accelerated amortization of DAC and present value of future profits (including as a result of any future changes it may make to its assumptions, methodologies or otherwise in connection with periodic or other reviews); adverse impact on the company’s financial results as a result of projected profits followed by projected losses (as is currently the case with its long-term care insurance business); changes in valuation of fixed maturity and equity securities; and the benefits Enact Holdings realizes from its future loss mitigation actions or programs may be limited;

- *liquidity, financial strength and credit ratings, and counterparty and credit risks* including: the impact on Genworth Financial's and Genworth Holdings' liquidity caused by the inability to receive dividends or other returns of capital from Enact Holdings, including as a result of COVID-19; limited sources of capital and financing, including under certain conditions the company may seek additional capital on unfavorable terms; future adverse rating agency actions against the company or Enact Holdings, including with respect to rating downgrades or potential downgrades or being put on review for potential downgrade, all of which could have adverse implications, including with respect to key business relationships, product offerings, business results of operations, financial condition and capital needs, strategic plans, collateral obligations and availability and terms of hedging, reinsurance and borrowings; defaults by counterparties to reinsurance arrangements or derivative instruments; and defaults or other events impacting the value of the company's invested assets, including but not limited to, its fixed maturity and equity securities, commercial mortgage loans, policy loans and limited partnership investments;
- *risks relating to economic, market and political conditions* including: downturns and volatility in global economies and equity and credit markets, including as a result of inflation and supply chain disruptions, a potential recession, continued labor shortages and other displacements caused by COVID-19; interest rates and changes in rates could adversely affect the company's business and profitability; deterioration in economic conditions (including as a result of the Russian invasion of Ukraine) or a decline in home prices or home sales that adversely affect Enact Holdings' loss experience and/or business levels; political and economic instability or changes in government policies; and fluctuations in international securities markets;
- *regulatory and legal risks* including: extensive regulation of the company's businesses and changes in applicable laws and regulations (including changes to tax laws and regulations); litigation and regulatory investigations or other actions, including commercial and contractual disputes with counterparties; heightened regulatory restrictions and other insurance, regulatory or corporate law restrictions; the inability to successfully seek in-force rate action increases (including increased premiums and associated benefit reductions) in the company's long-term care insurance business, including as a result of COVID-19; adverse changes in regulatory requirements, including risk-based capital; inability of Enact Holdings to continue to meet the requirements mandated by PMIERS, including as a result of increased delinquencies caused by COVID-19; inability of Enact Holdings' U.S. mortgage insurance subsidiaries to meet minimum statutory capital requirements; the influence of Federal National Mortgage Association (Fannie Mae), Federal Home Loan Mortgage Corporation (Freddie Mac) and a small number of large mortgage lenders in the U.S. mortgage insurance market and adverse changes to the role or structure of Fannie Mae and Freddie Mac; adverse changes in regulations affecting Enact Holdings, including any additional restrictions placed on Enact Holdings by government and government-owned enterprises and the GSEs in connection with additional capital transactions; inability to continue to implement actions to mitigate the impact of statutory reserve requirements; changes in accounting and reporting standards, including new accounting guidance (that is effective for the company on January 1, 2023) related to long-duration insurance contracts;
- *operational risks* including: the inability to retain, attract and motivate qualified employees or senior management; Enact Holdings' reliance on, and loss of, key customers or distribution relationships; competition with government-owned and government-sponsored enterprises may put Enact Holdings at a competitive disadvantage on pricing and other terms and conditions; the design and effectiveness of the company's disclosure controls and procedures and internal control over financial reporting may not prevent all errors, misstatements or misrepresentations; and failure or any compromise of the security of the company's computer systems, disaster recovery systems, business continuity plans and failures to safeguard or breaches of confidential information;
- *insurance and product-related risks* including: Enact Holdings' inability to maintain or increase capital in its mortgage insurance subsidiaries in a timely manner; the company's inability to increase premiums and reduce benefits sufficiently, and in a timely manner, on its in-force long-term care insurance policies, in each case, as currently anticipated and as may be required from time to time in the future (including as a result of a delay or failure to obtain any necessary regulatory approvals, including as a



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result of COVID-19, or unwillingness or inability of policyholders to pay increased premiums and/or accept reduced benefits), including to offset any negative impact on the company's long-term care insurance margins; availability, affordability and adequacy of reinsurance to protect the company against losses; decreases in the volume of mortgage originations or increases in mortgage insurance cancellations; increases in the use of alternatives to private mortgage insurance and reductions in the level of coverage selected; potential liabilities in connection with Enact Holdings' U.S. contract underwriting services; Enact Holdings' delegated underwriting program may subject its mortgage insurance subsidiaries to unanticipated claims; and medical advances, such as genetic research and diagnostic imaging, and related legislation that impact policyholder behavior in ways adverse to the company;

- *other general risks* including: the occurrence of natural or man-made disasters, including geopolitical tensions and war (including the Russian invasion of Ukraine), or a public health emergency, including pandemics, climate change or cyber security breaches, could materially adversely affect the company's financial condition and results of operations.

The company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise. This press release does not constitute an offering of any securities.

###

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**Condensed Consolidated Statements of Income**  
**(Amounts in millions, except per share amounts)**  
**(Unaudited)**

|   | Three months ended |                | Three months ended |
|---|--------------------|----------------|--------------------|
|   | June 30,           |                | March 31,          |
|   | 2022               | 2021           | 2022               |
| <b>Revenues:</b>  |                    |                |                    |
| Premiums  | \$ 927             | \$ 947         | \$ 931             |
| Net investment income   | 787                | 844            | 764                |
| Net investment gains (losses)   | 8                  | 70             | 28                 |
| Policy fees and other income  | 159                | 180            | 169                |
| Total revenues  | <u>1,881</u>       | <u>2,041</u>   | <u>1,892</u>       |
| <b>Benefits and expenses:</b>   |                    |                |                    |
| Benefits and other changes in policy reserves   | 764                | 1,161          | 1,139              |
| Interest credited   | 125                | 127            | 125                |
| Acquisition and operating expenses, net of deferrals  | 589                | 304            | 271                |
| Amortization of deferred acquisition costs and intangibles  | 84                 | 86             | 92                 |
| Interest expense  | 26                 | 43             | 26                 |
| Total benefits and expenses   | <u>1,588</u>       | <u>1,721</u>   | <u>1,653</u>       |
| Income from continuing operations before income taxes   | 293                | 320            | 239                |
| Provision for income taxes  | 73                 | 75             | 58                 |
| Income from continuing operations   | 220                | 245            | 181                |
| Loss from discontinued operations, net of taxes   | (1)                | (5)            | (2)                |
| Net income  | 219                | 240            | 179                |
| Less: net income from continuing operations attributable to noncontrolling interests                            | 38                 | —              | 30                 |
| Net income available to Genworth Financial, Inc.'s common stockholders  | <u>\$ 181</u>      | <u>\$ 240</u>  | <u>\$ 149</u>      |
| <b>Net income available to Genworth Financial, Inc.'s common stockholders:</b>                                  |                    |                |                    |
| Income from continuing operations available to Genworth Financial, Inc.'s common stockholders                   | \$ 182             | \$ 245         | \$ 151             |
| Loss from discontinued operations available to Genworth Financial, Inc.'s common stockholders                   | (1)                | (5)            | (2)                |
| Net income available to Genworth Financial, Inc.'s common stockholders  | <u>\$ 181</u>      | <u>\$ 240</u>  | <u>\$ 149</u>      |
| <b>Income from continuing operations available to Genworth Financial, Inc.'s common stockholders per share:</b> |                    |                |                    |
| Basic   | <u>\$ 0.36</u>     | <u>\$ 0.48</u> | <u>\$ 0.30</u>     |
| Diluted   | <u>\$ 0.36</u>     | <u>\$ 0.47</u> | <u>\$ 0.29</u>     |
| <b>Net income available to Genworth Financial, Inc.'s common stockholders per share:</b>                        |                    |                |                    |
| Basic   | <u>\$ 0.36</u>     | <u>\$ 0.47</u> | <u>\$ 0.29</u>     |
| Diluted   | <u>\$ 0.35</u>     | <u>\$ 0.47</u> | <u>\$ 0.29</u>     |
| <b>Weighted-average common shares outstanding:</b>  |                    |                |                    |
| Basic   | <u>509.0</u>       | <u>507.0</u>   | <u>508.3</u>       |
| Diluted   | <u>514.2</u>       | <u>515.0</u>   | <u>517.4</u>       |

**Reconciliation of Net Income to Adjusted Operating Income**  
**(Amounts in millions, except per share amounts)**  
**(Unaudited)**

|   | Three months ended |                | Three months ended |
|---|--------------------|----------------|--------------------|
|   | June 30,           | 2021           | March 31,          |
|   | 2022               |                | 2022               |
| Net income available to Genworth Financial, Inc.'s common stockholders  | \$ 181             | \$ 240         | \$ 149             |
| Add: net income from continuing operations attributable to noncontrolling interests                           | 38                 | —              | 30                 |
| Net income  | 219                | 240            | 179                |
| Less: loss from discontinued operations, net of taxes   | (1)                | (5)            | (2)                |
| Income from continuing operations   | 220                | 245            | 181                |
| Less: net income from continuing operations attributable to noncontrolling interests                          | 38                 | —              | 30                 |
| Income from continuing operations available to Genworth Financial, Inc.'s common stockholders                 | 182                | 245            | 151                |
| Adjustments to income from continuing operations available to Genworth Financial, Inc.'s common stockholders: |                    |                |                    |
| Net investment (gains) losses, net <sup>12</sup>  | (10)               | (70)           | (28)               |
| (Gains) losses on early extinguishment of debt  | 1                  | —              | 3                  |
| Expenses related to restructuring   | 1                  | 5              | —                  |
| Taxes on adjustments  | 2                  | 14             | 5                  |
| Adjusted operating income   | <u>\$ 176</u>      | <u>\$ 194</u>  | <u>\$ 131</u>      |
| Adjusted operating income (loss):   |                    |                |                    |
| Enact segment   | \$ 167             | \$ 135         | \$ 135             |
| U.S. Life Insurance segment:  |                    |                |                    |
| Long-Term Care Insurance  | 34                 | 98             | 59                 |
| Life Insurance  | (34)               | (40)           | (79)               |
| Fixed Annuities   | 21                 | 13             | 16                 |
| Total U.S. Life Insurance segment   | <u>21</u>          | <u>71</u>      | <u>(4)</u>         |
| Runoff segment  | 2                  | 15             | 9                  |
| Corporate and Other   | (14)               | (27)           | (9)                |
| Adjusted operating income   | <u>\$ 176</u>      | <u>\$ 194</u>  | <u>\$ 131</u>      |
| Net income available to Genworth Financial, Inc.'s common stockholders per share:                             |                    |                |                    |
| Basic   | <u>\$ 0.36</u>     | <u>\$ 0.47</u> | <u>\$ 0.29</u>     |
| Diluted   | <u>\$ 0.35</u>     | <u>\$ 0.47</u> | <u>\$ 0.29</u>     |
| Adjusted operating income per share:  |                    |                |                    |
| Basic   | <u>\$ 0.35</u>     | <u>\$ 0.38</u> | <u>\$ 0.26</u>     |
| Diluted   | <u>\$ 0.34</u>     | <u>\$ 0.38</u> | <u>\$ 0.25</u>     |
| Weighted-average common shares outstanding:   |                    |                |                    |
| Basic   | <u>509.0</u>       | <u>507.0</u>   | <u>508.3</u>       |
| Diluted   | <u>514.2</u>       | <u>515.0</u>   | <u>517.4</u>       |

<sup>12</sup> For the three months ended June 30, 2022, net investment (gains) losses were adjusted for DAC and other intangible amortization and certain benefit reserves of \$(2) million.

**Condensed Consolidated Balance Sheets**  
(Amounts in millions)

|   | June 30,<br>2022<br>(Unaudited) | December 31,<br>2021 |
|---|---------------------------------|----------------------|
| <b>Assets</b>   |                                 |                      |
| Cash, cash equivalents, restricted cash and invested assets | \$ 63,745                       | \$ 74,496            |
| Deferred acquisition costs                                  | 2,314                           | 1,146                |
| Intangible assets   | 236                             | 143                  |
| Reinsurance recoverable, net                                | 16,631                          | 16,813               |
| Deferred tax and other assets                               | 1,459                           | 507                  |
| Separate account assets                                     | 4,683                           | 6,066                |
| Total assets  | <u>\$ 89,068</u>                | <u>\$ 99,171</u>     |
| <b>Liabilities and equity</b>                               |                                 |                      |
| Liabilities:  |                                 |                      |
| Future policy benefits                                      | \$ 38,133                       | \$ 41,528            |
| Policyholder account balances                               | 17,907                          | 19,354               |
| Liability for policy and contract claims                    | 11,915                          | 11,841               |
| Unearned premiums   | 614                             | 672                  |
| Other liabilities   | 1,468                           | 1,511                |
| Long-term borrowings  | 1,773                           | 1,899                |
| Separate account liabilities                                | 4,683                           | 6,066                |
| Liabilities related to discontinued operations              | 4                               | 34                   |
| Total liabilities   | <u>76,497</u>                   | <u>82,905</u>        |
| Equity:   |                                 |                      |
| Common stock  | 1                               | 1                    |
| Additional paid-in capital                                  | 11,859                          | 11,858               |
| Accumulated other comprehensive income (loss)               | (145)                           | 3,861                |
| Retained earnings   | 2,820                           | 2,490                |
| Treasury stock, at cost                                     | <u>(2,715)</u>                  | <u>(2,700)</u>       |
| Total Genworth Financial, Inc.'s stockholders' equity       | 11,820                          | 15,510               |
| Noncontrolling interests                                    | 751                             | 756                  |
| Total equity  | <u>12,571</u>                   | <u>16,266</u>        |
| Total liabilities and equity                                | <u>\$ 89,068</u>                | <u>\$ 99,171</u>     |

**Reconciliation of Reported Yield to Core Yield**

|  | Three<br>months ended |                   |
|--|-----------------------|-------------------|
|  | June 30,<br>2022      | March 31,<br>2022 |
| <b>(Assets - amounts in billions)</b>  |                       |                   |
| Reported Total Invested Assets and Cash                                      | \$ 63.2               | \$ 68.2           |
| Subtract:  |                       |                   |
| Unrealized gains (losses)  | (1.9)                 | 3.0               |
| Adjusted End of Period Invested Assets and Cash                              | <u>\$ 65.1</u>        | <u>\$ 65.2</u>    |
| Average Invested Assets and Cash Used in Reported and Core Yield Calculation | <u>\$ 65.2</u>        | <u>\$ 65.4</u>    |
| <b>(Income - amounts in millions)</b>  |                       |                   |
| Reported Net Investment Income   | \$ 787                | \$ 764            |
| Subtract:  |                       |                   |
| Bond calls and commercial mortgage loan prepayments                          | 7                     | 10                |
| Core Net Investment Income   | <u>\$ 780</u>         | <u>\$ 754</u>     |
| Reported Yield   | <u>4.83%</u>          | <u>4.67%</u>      |
| Core Yield   | <u>4.79%</u>          | <u>4.61%</u>      |



# Second Quarter Financial Supplement

June 30, 2022

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

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**Note:**

Unless otherwise stated, all references in this financial supplement to income (loss) from continuing operations, income (loss) from continuing operations per share, net income (loss), net income (loss) per share, adjusted operating income (loss), adjusted operating income (loss) per share, book value and book value per share should be read as income (loss) from continuing operations available to Genworth Financial, Inc.'s common stockholders, income (loss) from continuing operations available to Genworth Financial, Inc.'s common stockholders per share, net income (loss) available to Genworth Financial, Inc.'s common stockholders, net income (loss) available to Genworth Financial, Inc.'s common stockholders per share, non-U.S. Generally Accepted Accounting Principles (U.S. GAAP) adjusted operating income (loss) available to Genworth Financial, Inc.'s common stockholders, non-GAAP adjusted operating income (loss) available to Genworth Financial, Inc.'s common stockholders per share, book value available to Genworth Financial, Inc.'s common stockholders and book value available to Genworth Financial, Inc.'s common stockholders per share, respectively.

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**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

Dear Investor,

Thank you for your continued interest in Genworth Financial, Inc.

Please see the accompanying press release and summary presentation posted to the company's website at <http://investor.genworth.com> for additional information regarding its second quarter 2022 earnings results.

Investors are encouraged to listen to the company's earnings call on second quarter 2022 results at 9:00 a.m. (ET) on August 2, 2022.

Regards,

Sarah E. Crews, Investor Relations  
[InvestorInfo@genworth.com](mailto:InvestorInfo@genworth.com)



**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Use of Non-GAAP Measures**

This financial supplement includes the non-GAAP financial measures entitled “adjusted operating income (loss)” and “adjusted operating income (loss) per share.” Adjusted operating income (loss) per share is derived from adjusted operating income (loss). The chief operating decision maker evaluates segment performance and allocates resources on the basis of adjusted operating income (loss). The company defines adjusted operating income (loss) as income (loss) from continuing operations excluding the after-tax effects of income (loss) from continuing operations attributable to noncontrolling interests, net investment gains (losses), gains (losses) on the sale of businesses, gains (losses) on the early extinguishment of debt, initial gains (losses) on insurance block transactions, restructuring costs and infrequent or unusual non-operating items. Initial gains (losses) on insurance block transactions are defined as gains (losses) on the early extinguishment of non-recourse funding obligations, early termination fees for other financing restructuring and/or initial gains (losses) on reinsurance restructuring for certain blocks of business. The company excludes net investment gains (losses) and infrequent or unusual non-operating items because the company does not consider them to be related to the operating performance of the company’s segments and Corporate and Other activities. A component of the company’s net investment gains (losses) is the result of estimated future credit losses, the size and timing of which can vary significantly depending on market credit cycles. In addition, the size and timing of other investment gains (losses) can be subject to the company’s discretion and are influenced by market opportunities, as well as asset-liability matching considerations. Gains (losses) on the sale of businesses, gains (losses) on the early extinguishment of debt, initial gains (losses) on insurance block transactions and restructuring costs are also excluded from adjusted operating income (loss) because, in the company’s opinion, they are not indicative of overall operating trends. Infrequent or unusual non-operating items are also excluded from adjusted operating income (loss) if, in the company’s opinion, they are not indicative of overall operating trends.

While some of these items may be significant components of net income (loss) available to Genworth Financial, Inc.’s common stockholders in accordance with U.S. GAAP, the company believes that adjusted operating income (loss) and measures that are derived from or incorporate adjusted operating income (loss), including adjusted operating income (loss) per share on a basic and diluted basis, are appropriate measures that are useful to investors because they identify the income (loss) attributable to the ongoing operations of the business. Management also uses adjusted operating income (loss) as a basis for determining awards and compensation for senior management and to evaluate performance on a basis comparable to that used by analysts. However, the items excluded from adjusted operating income (loss) have occurred in the past and could, and in some cases will, recur in the future. Adjusted operating income (loss) and adjusted operating income (loss) per share on a basic and diluted basis are not substitutes for net income (loss) available to Genworth Financial, Inc.’s common stockholders or net income (loss) available to Genworth Financial, Inc.’s common stockholders per share on a basic and diluted basis determined in accordance with U.S. GAAP. In addition, the company’s definition of adjusted operating income (loss) may differ from the definitions used by other companies.

Adjustments to reconcile net income (loss) available to Genworth Financial, Inc.’s common stockholders to adjusted operating income (loss) assume a 21% tax rate and are net of the portion attributable to noncontrolling interests. Net investment gains (losses) are also adjusted for DAC and other intangible amortization and certain benefit reserves (see page 35).

In the second and first quarters of 2022, the company repurchased \$48 million and \$82 million, respectively, principal amount of Genworth Holdings, Inc.’s (Genworth Holdings) senior notes due in February 2024 for a pre-tax loss of \$1 million and \$3 million, respectively. In the fourth and third quarters of 2021, the company paid a pre-tax make-whole premium of \$20 million and \$6 million, respectively, related to the early redemption of Genworth Holdings’ senior notes originally scheduled to mature in August 2023 and September 2021, respectively. In the fourth quarter of 2021, the company also repurchased \$209 million principal amount of Genworth Holdings’ senior notes with 2023 and 2024 maturity dates for a pre-tax loss of \$15 million. In the first quarter of 2021, the company repurchased \$146 million principal amount of Genworth Holdings’ senior notes due in September 2021 for a pre-tax loss of \$4 million. These transactions were excluded from adjusted operating income as they relate to gains (losses) on the early extinguishment of debt.

In the fourth quarter of 2021, the company recorded a pre-tax loss of \$92 million as a result of ceding certain term life insurance policies as part of a life block transaction.

The company recorded a pre-tax expense of \$1 million in the second quarter of 2022, and \$5 million, \$3 million, \$5 million and \$21 million in the fourth, third, second and first quarters of 2021, respectively, related to restructuring costs as it continues to evaluate and appropriately size its organizational needs and expenses. There were no infrequent or unusual items excluded from adjusted operating income (loss) during the periods presented.

The table on page 9 of this financial supplement provides a reconciliation of net income available to Genworth Financial, Inc.’s common stockholders to adjusted operating income for the periods presented and reflects adjusted operating income (loss) as determined in accordance with accounting guidance related to segment reporting. This financial supplement includes other non-GAAP measures management believes enhances the understanding and comparability of performance by highlighting underlying business activity and profitability drivers. These additional non-GAAP measures are on pages 37 to 39 of this financial supplement.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Results of Operations and Selected Operating Performance Measures**

The company's chief operating decision maker evaluates segment performance and allocates resources on the basis of adjusted operating income (loss). The table on page 9 of this financial supplement provides a reconciliation of net income available to Genworth Financial, Inc.'s common stockholders to adjusted operating income for the periods presented and reflects adjusted operating income (loss) as determined in accordance with accounting guidance related to segment reporting.

The company taxes its businesses at the U.S. corporate federal income tax rate of 21%. Each segment is then adjusted to reflect the unique tax attributes of that segment, such as permanent differences between U.S. GAAP and tax law. The difference between the consolidated provision for income taxes and the sum of the provision for income taxes in each segment is reflected in Corporate and Other activities.

The annually-determined tax rates and adjustments to each segment's provision for income taxes are estimates which are subject to review and could change from year to year.

This financial supplement contains selected operating performance measures including "sales" and "insurance in-force" or "risk in-force" which are commonly used in the insurance industry as measures of operating performance.

Management regularly monitors and reports sales metrics as a measure of volume of new business generated in a period. Sales refer to new insurance written for mortgage insurance products included in the company's Enact segment. The company considers new insurance written to be a measure of the operating performance of its Enact segment because it represents a measure of new sales of insurance policies during a specified period, rather than a measure of revenues or profitability during that period.

Management regularly monitors and reports insurance in-force and risk in-force for the company's Enact segment. Insurance in-force is a measure of the aggregate unpaid principal balance as of the respective reporting date for loans insured by the company's U.S. mortgage insurance subsidiaries. Risk in-force is based on the coverage percentage applied to the estimated current outstanding loan balance. The company considers insurance in-force and risk in-force to be measures of the operating performance of its Enact segment because they represent measures of the size of its business at a specific date which will generate revenues and profits in a future period, rather than measures of its revenues or profitability during that period.

Management also regularly monitors and reports a loss ratio for the company's businesses. For the mortgage insurance businesses included in the company's Enact segment, the loss ratio is the ratio of benefits and other changes in policy reserves to net earned premiums. For the long-term care insurance business included in the company's U.S. Life Insurance segment, the loss ratio is the ratio of benefits and other changes in reserves less tabular interest on reserves less loss adjustment expenses to net earned premiums. The company considers the loss ratio to be a measure of underwriting performance in these businesses and helps to enhance the understanding of the operating performance of the businesses.

These operating performance measures enable the company to compare its operating performance across periods without regard to revenues or profitability related to policies or contracts sold in prior periods or from investments or other sources.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Financial Highlights**  
(amounts in millions, except per share data)

| <b>Balance Sheet Data</b>  | <b>June 30,<br/>2022</b> | <b>March 31,<br/>2022</b> | <b>December 31,<br/>2021</b> | <b>September 30,<br/>2021</b> | <b>June 30,<br/>2021</b> |
|--|--------------------------|---------------------------|------------------------------|-------------------------------|--------------------------|
| Total Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss) | \$ 11,965                | \$ 11,797                 | \$ 11,649                    | \$ 11,476                     | \$ 11,330                |
| Total accumulated other comprehensive income (loss)  | (145)                    | 2,610                     | 3,861                        | 3,800                         | 3,834                    |
| Total Genworth Financial, Inc.'s stockholders' equity  | <u>\$ 11,820</u>         | <u>\$ 14,407</u>          | <u>\$ 15,510</u>             | <u>\$ 15,276</u>              | <u>\$ 15,164</u>         |
| Book value per share   | \$ 23.28                 | \$ 28.23                  | \$ 30.57                     | \$ 30.11                      | \$ 29.89                 |
| Book value per share, excluding accumulated other comprehensive income (loss)                                  | \$ 23.56                 | \$ 23.12                  | \$ 22.96                     | \$ 22.62                      | \$ 22.33                 |
| Common shares outstanding as of the balance sheet date   | 507.8                    | 510.3                     | 507.4                        | 507.4                         | 507.4                    |

| <b>Twelve Month Rolling Average ROE</b> | <b>Twelve months ended</b> |                           |                              |                               |                          |
|---|----------------------------|---------------------------|------------------------------|-------------------------------|--------------------------|
|   | <b>June 30,<br/>2022</b>   | <b>March 31,<br/>2022</b> | <b>December 31,<br/>2021</b> | <b>September 30,<br/>2021</b> | <b>June 30,<br/>2021</b> |
| U.S. GAAP Basis ROE                     | 6.9%                       | 7.6%                      | 8.0%                         | 9.1%                          | 10.3%                    |
| Operating ROE <sup>(1)</sup>            | 6.1%                       | 6.3%                      | 6.8%                         | 7.1%                          | 6.2%                     |

| <b>Quarterly Average ROE</b> | <b>Three months ended</b> |                           |                              |                               |                          |
|------------------------------|---------------------------|---------------------------|------------------------------|-------------------------------|--------------------------|
|                              | <b>June 30,<br/>2022</b>  | <b>March 31,<br/>2022</b> | <b>December 31,<br/>2021</b> | <b>September 30,<br/>2021</b> | <b>June 30,<br/>2021</b> |
| U.S. GAAP Basis ROE          | 6.1%                      | 5.1%                      | 5.6%                         | 11.0%                         | 8.6%                     |
| Operating ROE <sup>(1)</sup> | 5.9%                      | 4.5%                      | 5.7%                         | 8.4%                          | 6.9%                     |

| <b>Basic and Diluted Shares</b>  | <b>Three months ended<br/>June 30, 2022</b>                                  | <b>Six months ended<br/>June 30, 2022</b> |
|--|--|---|
|  | Weighted-average common shares used in basic earnings per share calculations | 509.0                                     |
| Potentially dilutive securities:   |  |   |
| Stock options, restricted stock units and other equity-based awards            | <u>5.2</u>   | <u>7.2</u>                                |
| Weighted-average common shares used in diluted earnings per share calculations | <u><u>514.2</u></u>  | <u><u>515.8</u></u>                       |

<sup>(1)</sup> See page 37 herein for a reconciliation of U.S. GAAP Basis ROE to Operating ROE.

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## **Consolidated Quarterly Results**

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Consolidated Net Income by Quarter**  
**(amounts in millions, except per share amounts)**

|   | 2022          |               |               | 2021          |               |               |               |               |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|   | 2Q            | 1Q            | Total         | 4Q            | 3Q            | 2Q            | 1Q            | Total         |
| <b>REVENUES:</b>  |               |               |               |               |               |               |               |               |
| Premiums  | \$ 927        | \$ 931        | \$ 1,858      | \$ 576        | \$ 944        | \$ 947        | \$ 968        | \$ 3,435      |
| Net investment income   | 787           | 764           | 1,551         | 866           | 859           | 844           | 801           | 3,370         |
| Net investment gains (losses)   | 8             | 28            | 36            | 132           | 88            | 70            | 33            | 323           |
| Policy fees and other income  | 159           | 169           | 328           | 162           | 179           | 180           | 183           | 704           |
| Total revenues  | <u>1,881</u>  | <u>1,892</u>  | <u>3,773</u>  | <u>1,736</u>  | <u>2,070</u>  | <u>2,041</u>  | <u>1,985</u>  | <u>7,832</u>  |
| <b>BENEFITS AND EXPENSES:</b>   |               |               |               |               |               |               |               |               |
| Benefits and other changes in policy reserves   | 764           | 1,139         | 1,903         | 861           | 1,143         | 1,161         | 1,218         | 4,383         |
| Interest credited   | 125           | 125           | 250           | 127           | 123           | 127           | 131           | 508           |
| Acquisition and operating expenses, net of deferrals  | 589           | 271           | 860           | 354           | 290           | 304           | 275           | 1,223         |
| Amortization of deferred acquisition costs and intangibles  | 84            | 92            | 176           | 108           | 106           | 86            | 77            | 377           |
| Interest expense  | 26            | 26            | 52            | 31            | 35            | 43            | 51            | 160           |
| Total benefits and expenses   | <u>1,588</u>  | <u>1,653</u>  | <u>3,241</u>  | <u>1,481</u>  | <u>1,697</u>  | <u>1,721</u>  | <u>1,752</u>  | <u>6,651</u>  |
| <b>INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>  | 293           | 239           | 532           | 255           | 373           | 320           | 233           | 1,181         |
| Provision for income taxes  | 73            | 58            | 131           | 62            | 67            | 75            | 59            | 263           |
| <b>INCOME FROM CONTINUING OPERATIONS</b>  | 220           | 181           | 401           | 193           | 306           | 245           | 174           | 918           |
| Income (loss) from discontinued operations, net of taxes <sup>(1)</sup>                                 | (1)           | (2)           | (3)           | (1)           | 12            | (5)           | 21            | 27            |
| <b>NET INCOME</b>   | 219           | 179           | 398           | 192           | 318           | 240           | 195           | 945           |
| Less: net income from continuing operations attributable to noncontrolling interests                    | 38            | 30            | 68            | 29            | 4             | —             | —             | 33            |
| Less: net income from discontinued operations attributable to noncontrolling interests                  | —             | —             | —             | —             | —             | —             | 8             | 8             |
| <b>NET INCOME AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>                           | <u>\$ 181</u> | <u>\$ 149</u> | <u>\$ 330</u> | <u>\$ 163</u> | <u>\$ 314</u> | <u>\$ 240</u> | <u>\$ 187</u> | <u>\$ 904</u> |
| <b>NET INCOME AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS:</b>                          |               |               |               |               |               |               |               |               |
| Income from continuing operations available to Genworth Financial, Inc.'s common stockholders           | \$ 182        | \$ 151        | \$ 333        | \$ 164        | \$ 302        | \$ 245        | \$ 174        | \$ 885        |
| Income (loss) from discontinued operations available to Genworth Financial, Inc.'s common stockholders  | (1)           | (2)           | (3)           | (1)           | 12            | (5)           | 13            | 19            |
| <b>NET INCOME AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>                           | <u>\$ 181</u> | <u>\$ 149</u> | <u>\$ 330</u> | <u>\$ 163</u> | <u>\$ 314</u> | <u>\$ 240</u> | <u>\$ 187</u> | <u>\$ 904</u> |
| <b>Earnings Per Share Data:</b>   |               |               |               |               |               |               |               |               |
| Income from continuing operations available to Genworth Financial, Inc.'s common stockholders per share |               |               |               |               |               |               |               |               |
| Basic   | \$ 0.36       | \$ 0.30       | \$ 0.65       | \$ 0.32       | \$ 0.59       | \$ 0.48       | \$ 0.35       | \$ 1.75       |
| Diluted   | \$ 0.36       | \$ 0.29       | \$ 0.65       | \$ 0.32       | \$ 0.59       | \$ 0.47       | \$ 0.34       | \$ 1.72       |
| Net income available to Genworth Financial, Inc.'s common stockholders per share                        |               |               |               |               |               |               |               |               |
| Basic   | \$ 0.36       | \$ 0.29       | \$ 0.65       | \$ 0.32       | \$ 0.62       | \$ 0.47       | \$ 0.37       | \$ 1.78       |
| Diluted   | \$ 0.35       | \$ 0.29       | \$ 0.64       | \$ 0.32       | \$ 0.61       | \$ 0.47       | \$ 0.37       | \$ 1.76       |
| Weighted-average common shares outstanding  |               |               |               |               |               |               |               |               |
| Basic   | 509.0         | 508.3         | 508.6         | 507.4         | 507.4         | 507.0         | 506.0         | 506.9         |
| Diluted   | 514.2         | 517.4         | 515.8         | 515.6         | 514.2         | 515.0         | 513.8         | 514.7         |

<sup>(1)</sup> Income (loss) from discontinued operations relates the company's former lifestyle protection insurance business that was sold on December 1, 2015 and its former Australia mortgage insurance business that was sold on March 3, 2021. The company recorded after-tax income (loss) of \$(1) million in the first quarter of 2022 and \$(1) million and \$11 million in the fourth and first quarters of 2021, respectively, associated with refinements to its tax matters agreement liability. During the second and first quarters of 2022 and the third, second and first quarters of 2021, the company recorded after-tax income (loss) of \$(1) million, \$(1) million, \$9 million, \$(4) million and \$(1) million, respectively, related to a secured promissory note with AXA S.A. (AXA) resulting from a settlement agreement regarding a dispute over payment protection insurance claims sold by the company's former lifestyle protection insurance business. During the first quarter of 2021, based on an updated estimate, the company adjusted a liability associated with underwriting losses on a product sold by a distributor in the company's former lifestyle protection insurance business which resulted in an after-tax loss of \$4 million.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Reconciliation of Net Income to Adjusted Operating Income**  
**(amounts in millions, except per share amounts)**

|  | 2022    |         |         | 2021    |         |         |         |         |
|--|---------|---------|---------|---------|---------|---------|---------|---------|
|  | 2Q      | 1Q      | Total   | 4Q      | 3Q      | 2Q      | 1Q      | Total   |
| <b>NET INCOME AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>  | \$ 181  | \$ 149  | \$ 330  | \$ 163  | \$ 314  | \$ 240  | \$ 187  | \$ 904  |
| Add: net income from continuing operations attributable to noncontrolling interests                                  | 38      | 30      | 68      | 29      | 4       | —       | —       | 33      |
| Add: net income from discontinued operations attributable to noncontrolling interests                                | —       | —       | —       | —       | —       | —       | 8       | 8       |
| <b>NET INCOME</b>  | 219     | 179     | 398     | 192     | 318     | 240     | 195     | 945     |
| Less: income (loss) from discontinued operations, net of taxes   | (1)     | (2)     | (3)     | (1)     | 12      | (5)     | 21      | 27      |
| <b>INCOME FROM CONTINUING OPERATIONS</b>   | 220     | 181     | 401     | 193     | 306     | 245     | 174     | 918     |
| Less: net income from continuing operations attributable to noncontrolling interests                                 | 38      | 30      | 68      | 29      | 4       | —       | —       | 33      |
| <b>INCOME FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>                 | 182     | 151     | 333     | 164     | 302     | 245     | 174     | 885     |
| <b>ADJUSTMENTS TO INCOME FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS:</b> |         |         |         |         |         |         |         |         |
| Net investment (gains) losses, net <sup>(1)</sup>  | (10)    | (28)    | (38)    | (133)   | (88)    | (70)    | (33)    | (324)   |
| (Gains) losses on early extinguishment of debt   | 1       | 3       | 4       | 35      | 6       | —       | 4       | 45      |
| Initial loss from life block transaction   | —       | —       | —       | 92      | —       | —       | —       | 92      |
| Expenses related to restructuring  | 1       | —       | 1       | 5       | 3       | 5       | 21      | 34      |
| Taxes on adjustments   | 2       | 5       | 7       | 1       | 16      | 14      | 2       | 33      |
| <b>ADJUSTED OPERATING INCOME</b>   | \$ 176  | \$ 131  | \$ 307  | \$ 164  | \$ 239  | \$ 194  | \$ 168  | \$ 765  |
| <b>ADJUSTED OPERATING INCOME (LOSS):</b>   |         |         |         |         |         |         |         |         |
| Enact segment  | \$ 167  | \$ 135  | \$ 302  | \$ 125  | \$ 134  | \$ 135  | \$ 126  | \$ 520  |
| U.S. Life Insurance segment:   |         |         |         |         |         |         |         |         |
| Long-Term Care Insurance   | 34      | 59      | 93      | 119     | 133     | 98      | 95      | 445     |
| Life Insurance   | (34)    | (79)    | (113)   | (98)    | (68)    | (40)    | (63)    | (269)   |
| Fixed Annuities  | 21      | 16      | 37      | 20      | 28      | 13      | 30      | 91      |
| Total U.S. Life Insurance segment  | 21      | (4)     | 17      | 41      | 93      | 71      | 62      | 267     |
| Runoff segment   | 2       | 9       | 11      | 16      | 11      | 15      | 12      | 54      |
| Corporate and Other  | (14)    | (9)     | (23)    | (18)    | 1       | (27)    | (32)    | (76)    |
| <b>ADJUSTED OPERATING INCOME</b>   | \$ 176  | \$ 131  | \$ 307  | \$ 164  | \$ 239  | \$ 194  | \$ 168  | \$ 765  |
| <b>Earnings Per Share Data:</b>  |         |         |         |         |         |         |         |         |
| Net income available to Genworth Financial, Inc.'s common stockholders per share                                     |         |         |         |         |         |         |         |         |
| Basic  | \$ 0.36 | \$ 0.29 | \$ 0.65 | \$ 0.32 | \$ 0.62 | \$ 0.47 | \$ 0.37 | \$ 1.78 |
| Diluted  | \$ 0.35 | \$ 0.29 | \$ 0.64 | \$ 0.32 | \$ 0.61 | \$ 0.47 | \$ 0.37 | \$ 1.76 |
| Adjusted operating income per share  |         |         |         |         |         |         |         |         |
| Basic  | \$ 0.35 | \$ 0.26 | \$ 0.60 | \$ 0.32 | \$ 0.47 | \$ 0.38 | \$ 0.33 | \$ 1.51 |
| Diluted  | \$ 0.34 | \$ 0.25 | \$ 0.60 | \$ 0.32 | \$ 0.46 | \$ 0.38 | \$ 0.33 | \$ 1.48 |
| Weighted-average common shares outstanding   |         |         |         |         |         |         |         |         |
| Basic  | 509.0   | 508.3   | 508.6   | 507.4   | 507.4   | 507.0   | 506.0   | 506.9   |
| Diluted  | 514.2   | 517.4   | 515.8   | 515.6   | 514.2   | 515.0   | 513.8   | 514.7   |

(1) Net investment (gains) losses were adjusted for DAC and other intangible amortization and certain benefit reserves (see page 35 for reconciliation).

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Consolidated Balance Sheets**  
**(amounts in millions)**

|  | <b>June 30,<br/>2022</b> | <b>March 31,<br/>2022</b> | <b>December 31,<br/>2021</b> | <b>September 30,<br/>2021</b> | <b>June 30,<br/>2021</b> |
|--|--------------------------|---------------------------|------------------------------|-------------------------------|--------------------------|
| <b>ASSETS</b>  |                          |                           |                              |                               |                          |
| Investments:   |                          |                           |                              |                               |                          |
| Fixed maturity securities available-for-sale, at fair value <sup>(1)</sup> | \$ 49,286                | \$ 55,027                 | \$ 60,480                    | \$ 61,274                     | \$ 61,649                |
| Equity securities, at fair value   | 243                      | 230                       | 198                          | 156                           | 147                      |
| Commercial mortgage loans <sup>(2)</sup>                                   | 7,088                    | 6,938                     | 6,856                        | 6,916                         | 6,912                    |
| Less: Allowance for credit losses  | (23)                     | (25)                      | (26)                         | (30)                          | (33)                     |
| Commercial mortgage loans, net   | 7,065                    | 6,913                     | 6,830                        | 6,886                         | 6,879                    |
| Policy loans   | 2,178                    | 2,028                     | 2,050                        | 2,067                         | 2,083                    |
| Limited partnerships   | 2,123                    | 2,007                     | 1,900                        | 1,617                         | 1,354                    |
| Other invested assets  | 573                      | 671                       | 820                          | 718                           | 906                      |
| Total investments  | 61,468                   | 66,876                    | 72,278                       | 72,718                        | 73,018                   |
| Cash, cash equivalents and restricted cash                                 | 1,724                    | 1,291                     | 1,571                        | 1,937                         | 2,214                    |
| Accrued investment income  | 553                      | 696                       | 647                          | 626                           | 573                      |
| Deferred acquisition costs   | 2,314                    | 1,310                     | 1,146                        | 1,193                         | 1,212                    |
| Intangible assets  | 236                      | 159                       | 143                          | 147                           | 151                      |
| Reinsurance recoverable  | 16,691                   | 16,821                    | 16,868                       | 16,722                        | 16,716                   |
| Less: Allowance for credit losses  | (60)                     | (57)                      | (55)                         | (51)                          | (50)                     |
| Reinsurance recoverable, net   | 16,631                   | 16,764                    | 16,813                       | 16,671                        | 16,666                   |
| Other assets   | 412                      | 440                       | 388                          | 396                           | 403                      |
| Deferred tax asset   | 1,047                    | 421                       | 119                          | 209                           | 211                      |
| Separate account assets  | 4,683                    | 5,530                     | 6,066                        | 5,978                         | 6,202                    |
| Total assets   | <u>\$ 89,068</u>         | <u>\$ 93,487</u>          | <u>\$ 99,171</u>             | <u>\$ 99,875</u>              | <u>\$ 100,650</u>        |

(1) Amortized cost of \$51,248 million, \$52,280 million, \$52,611 million, \$53,181 million and \$53,111 million as of June 30, 2022, March 31, 2022, December 31, 2021, September 30, 2021 and June 30, 2021, respectively, and allowance for credit losses of \$— as of June 30, 2022, March 31, 2022, December 31, 2021, September 30, 2021 and June 30, 2021.

(2) Net of unamortized balance of loan origination fees and costs of \$4 million as of June 30, 2022, March 31, 2022, December 31, 2021, September 30, 2021 and June 30, 2021.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Consolidated Balance Sheets**  
**(amounts in millions)**

|   | <b>June 30,<br/>2022</b> | <b>March 31,<br/>2022</b> | <b>December 31,<br/>2021</b> | <b>September 30,<br/>2021</b> | <b>June 30,<br/>2021</b> |
|---|--------------------------|---------------------------|------------------------------|-------------------------------|--------------------------|
| <b>LIABILITIES AND EQUITY</b>                                 |                          |                           |                              |                               |                          |
| Liabilities:  |                          |                           |                              |                               |                          |
| Future policy benefits  | \$ 38,133                | \$ 38,897                 | \$ 41,528                    | \$ 41,794                     | \$ 42,165                |
| Policyholder account balances                                 | 17,907                   | 18,197                    | 19,354                       | 19,607                        | 19,944                   |
| Liability for policy and contract claims                      | 11,915                   | 11,833                    | 11,841                       | 11,743                        | 11,546                   |
| Unearned premiums   | 614                      | 639                       | 672                          | 685                           | 695                      |
| Other liabilities   | 1,468                    | 1,416                     | 1,511                        | 1,568                         | 1,664                    |
| Long-term borrowings  | 1,773                    | 1,819                     | 1,899                        | 2,412                         | 2,924                    |
| Separate account liabilities                                  | 4,683                    | 5,530                     | 6,066                        | 5,978                         | 6,202                    |
| Liabilities related to discontinued operations <sup>(1)</sup> | 4                        | 4                         | 34                           | 36                            | 346                      |
| Total liabilities   | <u>76,497</u>            | <u>78,335</u>             | <u>82,905</u>                | <u>83,823</u>                 | <u>85,486</u>            |
| Equity:   |                          |                           |                              |                               |                          |
| Common stock  | 1                        | 1                         | 1                            | 1                             | 1                        |
| Additional paid-in capital                                    | 11,859                   | 11,857                    | 11,858                       | 11,850                        | 12,018                   |
| Accumulated other comprehensive income (loss) <sup>(2)</sup>  | (145)                    | 2,610                     | 3,861                        | 3,800                         | 3,834                    |
| Retained earnings   | 2,820                    | 2,639                     | 2,490                        | 2,325                         | 2,011                    |
| Treasury stock, at cost                                       | (2,715)                  | (2,700)                   | (2,700)                      | (2,700)                       | (2,700)                  |
| Total Genworth Financial, Inc.'s stockholders' equity         | <u>11,820</u>            | <u>14,407</u>             | <u>15,510</u>                | <u>15,276</u>                 | <u>15,164</u>            |
| Noncontrolling interests                                      | 751                      | 745                       | 756                          | 776                           | —                        |
| Total equity  | <u>12,571</u>            | <u>15,152</u>             | <u>16,266</u>                | <u>16,052</u>                 | <u>15,164</u>            |
| Total liabilities and equity                                  | <u>\$ 89,068</u>         | <u>\$ 93,487</u>          | <u>\$ 99,171</u>             | <u>\$ 99,875</u>              | <u>\$ 100,650</u>        |

- (1) Liabilities related to discontinued operations relates to a liability recorded in connection with a settlement agreement reached with AXA involving the sale of the company's former lifestyle protection insurance business and includes an unrelated liability associated with underwriting losses on a product sold by a distributor in the company's former lifestyle protection insurance business.
- (2) Accumulated other comprehensive income (loss) decreased as of June 30, 2022 primarily from an increase in interest rates in the second quarter of 2022.



**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Consolidated Balance Sheet by Segment**  
**(amounts in millions)**

|   | June 30, 2022  |                        |                |  |                 |
|---|----------------|------------------------|----------------|--|-----------------|
|   | Enact          | U.S. Life<br>Insurance | Runoff         | Corporate<br>and<br>Other <sup>(1)</sup> | Total           |
| <b>ASSETS</b>   |                |                        |                |  |                 |
| Cash and investments  | \$5,539        | \$ 54,314              | \$2,751        | \$ 1,141                                 | \$63,745        |
| Deferred acquisition costs and intangible assets                          | 35             | 2,374                  | 133            | 8  | 2,550           |
| Reinsurance recoverable, net  | —              | 15,984                 | 647            | —  | 16,631          |
| Deferred tax and other assets   | 189            | 616                    | 50             | 604                                      | 1,459           |
| Separate account assets   | —              | —                      | 4,683          | —  | 4,683           |
| Total assets  | <u>\$5,763</u> | <u>\$ 73,288</u>       | <u>\$8,264</u> | <u>\$ 1,753</u>                          | <u>\$89,068</u> |
| <b>LIABILITIES AND EQUITY</b>   |                |                        |                |  |                 |
| Liabilities:  |                |                        |                |  |                 |
| Future policy benefits  | \$ —           | \$ 38,132              | \$ 1           | \$ —                                     | \$38,133        |
| Policyholder account balances   | —              | 14,825                 | 3,082          | —  | 17,907          |
| Liability for policy and contract claims                                  | 559            | 11,335                 | 14             | 7  | 11,915          |
| Unearned premiums   | 225            | 386                    | 3              | —  | 614             |
| Other liabilities   | 144            | 847                    | 42             | 435                                      | 1,468           |
| Borrowings  | 742            | —                      | —              | 1,031                                    | 1,773           |
| Separate account liabilities  | —              | —                      | 4,683          | —  | 4,683           |
| Liabilities related to discontinued operations                            | —              | —                      | —              | 4  | 4               |
| Total liabilities   | <u>1,670</u>   | <u>65,525</u>          | <u>7,825</u>   | <u>1,477</u>                             | <u>76,497</u>   |
| Equity:   |                |                        |                |  |                 |
| Allocated equity, excluding accumulated other comprehensive income (loss) | 3,582          | 7,329                  | 446            | 608                                      | 11,965          |
| Allocated accumulated other comprehensive income (loss)                   | (240)          | 434                    | (7)            | (332)                                    | (145)           |
| Total Genworth Financial, Inc.'s stockholders' equity                     | <u>3,342</u>   | <u>7,763</u>           | <u>439</u>     | <u>276</u>                               | <u>11,820</u>   |
| Noncontrolling interests  | 751            | —                      | —              | —  | 751             |
| Total equity  | <u>4,093</u>   | <u>7,763</u>           | <u>439</u>     | <u>276</u>                               | <u>12,571</u>   |
| Total liabilities and equity  | <u>\$5,763</u> | <u>\$ 73,288</u>       | <u>\$8,264</u> | <u>\$ 1,753</u>                          | <u>\$89,068</u> |

(1) Includes inter-segment eliminations and other businesses that are managed outside the operating segments.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Consolidated Balance Sheet by Segment**  
**(amounts in millions)**

|   | March 31, 2022 |                        |                |  |                 |
|---|----------------|------------------------|----------------|--|-----------------|
|   | Enact          | U.S. Life<br>Insurance | Runoff         | Corporate<br>and<br>Other <sup>(1)</sup> | Total           |
| <b>ASSETS</b>   |                |                        |                |  |                 |
| Cash and investments  | \$5,579        | \$ 59,149              | \$2,595        | \$ 1,540                                 | \$68,863        |
| Deferred acquisition costs and intangible assets                          | 36             | 1,298                  | 127            | 8  | 1,469           |
| Reinsurance recoverable, net  | —              | 16,118                 | 646            | —  | 16,764          |
| Deferred tax and other assets   | 175            | (83)                   | 62             | 707                                      | 861             |
| Separate account assets   | —              | —                      | 5,530          | —  | 5,530           |
| Total assets  | <u>\$5,790</u> | <u>\$ 76,482</u>       | <u>\$8,960</u> | <u>\$ 2,255</u>                          | <u>\$93,487</u> |
| <b>LIABILITIES AND EQUITY</b>   |                |                        |                |  |                 |
| Liabilities:  |                |                        |                |  |                 |
| Future policy benefits  | \$ —           | \$ 38,895              | \$ 2           | \$ —                                     | \$38,897        |
| Policyholder account balances   | —              | 15,190                 | 3,007          | —  | 18,197          |
| Liability for policy and contract claims                                  | 625            | 11,186                 | 14             | 8  | 11,833          |
| Unearned premiums   | 236            | 400                    | 3              | —  | 639             |
| Other liabilities   | 123            | 705                    | 43             | 545                                      | 1,416           |
| Borrowings  | 741            | —                      | —              | 1,078                                    | 1,819           |
| Separate account liabilities  | —              | —                      | 5,530          | —  | 5,530           |
| Liabilities related to discontinued operations                            | —              | —                      | —              | 4  | 4               |
| Total liabilities   | <u>1,725</u>   | <u>66,376</u>          | <u>8,599</u>   | <u>1,635</u>                             | <u>78,335</u>   |
| Equity:   |                |                        |                |  |                 |
| Allocated equity, excluding accumulated other comprehensive income (loss) | 3,436          | 7,238                  | 361            | 762                                      | 11,797          |
| Allocated accumulated other comprehensive income (loss)                   | (116)          | 2,868                  | —              | (142)                                    | 2,610           |
| Total Genworth Financial, Inc.'s stockholders' equity                     | 3,320          | 10,106                 | 361            | 620                                      | 14,407          |
| Noncontrolling interests  | 745            | —                      | —              | —  | 745             |
| Total equity  | <u>4,065</u>   | <u>10,106</u>          | <u>361</u>     | <u>620</u>                               | <u>15,152</u>   |
| Total liabilities and equity  | <u>\$5,790</u> | <u>\$ 76,482</u>       | <u>\$8,960</u> | <u>\$ 2,255</u>                          | <u>\$93,487</u> |

<sup>(1)</sup> Includes inter-segment eliminations and other businesses that are managed outside the operating segments.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Deferred Acquisition Costs Rollforward**  
**(amounts in millions)**

|  | <u>Enact</u> | <u>U.S. Life</u><br><u>Insurance</u> | <u>Runoff</u> | <u>Total</u>   |
|--|--------------|--------------------------------------|---------------|----------------|
| Unamortized balance as of March 31, 2022                       | \$ 27        | \$ 2,212                             | \$ 126        | \$2,365        |
| Costs deferred   | 2            | (3)                                  | —             | (1)            |
| Amortization, net of interest accretion                        | <u>(2)</u>   | <u>(66)</u>                          | <u>(9)</u>    | <u>(77)</u>    |
| Unamortized balance as of June 30, 2022                        | 27           | 2,143                                | 117           | 2,287          |
| Effect of accumulated net unrealized investment (gains) losses | <u>—</u>     | <u>12</u>                            | <u>15</u>     | <u>27</u>      |
| Balance as of June 30, 2022                                    | <u>\$ 27</u> | <u>\$ 2,155</u>                      | <u>\$ 132</u> | <u>\$2,314</u> |

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## **Enact Segment**

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Adjusted Operating Income and Sales—Enact Segment**  
(amounts in millions)

|  | 2022          |               |               | 2021          |               |               |               |               |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|  | 2Q            | 1Q            | Total         | 4Q            | 3Q            | 2Q            | 1Q            | Total         |
| <b>REVENUES:</b>   |               |               |               |               |               |               |               |               |
| Premiums   | \$ 238        | \$ 234        | \$ 472        | \$ 237        | \$ 243        | \$ 243        | \$ 252        | \$ 975        |
| Net investment income  | 36            | 35            | 71            | 35            | 36            | 35            | 35            | 141           |
| Net investment gains (losses)  | (1)           | —             | (1)           | —             | 1             | (2)           | (1)           | (2)           |
| Policy fees and other income   | —             | 1             | 1             | 1             | 1             | —             | 2             | 4             |
| Total revenues   | <u>273</u>    | <u>270</u>    | <u>543</u>    | <u>273</u>    | <u>281</u>    | <u>276</u>    | <u>288</u>    | <u>1,118</u>  |
| <b>BENEFITS AND EXPENSES:</b>  |               |               |               |               |               |               |               |               |
| Benefits and other changes in policy reserves  | (62)          | (10)          | (72)          | 6             | 34            | 30            | 55            | 125           |
| Acquisition and operating expenses, net of deferrals   | 58            | 54            | 112           | 55            | 55            | 63            | 57            | 230           |
| Amortization of deferred acquisition costs and intangibles   | 3             | 3             | 6             | 4             | 3             | 4             | 4             | 15            |
| Interest expense   | 13            | 13            | 26            | 13            | 13            | 12            | 13            | 51            |
| Total benefits and expenses  | <u>12</u>     | <u>60</u>     | <u>72</u>     | <u>78</u>     | <u>105</u>    | <u>109</u>    | <u>129</u>    | <u>421</u>    |
| <b>INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>   | 261           | 210           | 471           | 195           | 176           | 167           | 159           | 697           |
| Provision for income taxes   | 57            | 45            | 102           | 41            | 38            | 35            | 34            | 148           |
| <b>INCOME FROM CONTINUING OPERATIONS</b>   | 204           | 165           | 369           | 154           | 138           | 132           | 125           | 549           |
| Less: net income from continuing operations attributable to noncontrolling interests                                 | 38            | 30            | 68            | 29            | 4             | —             | —             | 33            |
| <b>INCOME FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>                 | 166           | 135           | 301           | 125           | 134           | 132           | 125           | 516           |
| <b>ADJUSTMENTS TO INCOME FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS:</b> |               |               |               |               |               |               |               |               |
| Net investment (gains) losses  | 1             | —             | 1             | —             | (1)           | 2             | 1             | 2             |
| Expenses related to restructuring  | —             | —             | —             | —             | 1             | 2             | —             | 3             |
| Taxes on adjustments   | —             | —             | —             | —             | —             | (1)           | —             | (1)           |
| <b>ADJUSTED OPERATING INCOME</b>   | <u>\$ 167</u> | <u>\$ 135</u> | <u>\$ 302</u> | <u>\$ 125</u> | <u>\$ 134</u> | <u>\$ 135</u> | <u>\$ 126</u> | <u>\$ 520</u> |
| <b>SALES:</b>  |               |               |               |               |               |               |               |               |
| Primary New Insurance Written (NIW)  | \$17,448      | \$18,823      | \$36,271      | \$21,441      | \$23,972      | \$26,657      | \$24,934      | \$97,004      |

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Primary New Insurance Written Metrics—Enact Segment**  
**(amounts in millions)**

|                             | 2022            |                  |                 |                  | 2021            |                  |                 |                  |                 |                  |                 |                  |
|-----------------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|
|                             | 2Q              |                  | 1Q              |                  | 4Q              |                  | 3Q              |                  | 2Q              |                  | 1Q              |                  |
|                             | Primary NIW     | % of Primary NIW | Primary NIW     | % of Primary NIW | Primary NIW     | % of Primary NIW | Primary NIW     | % of Primary NIW | Primary NIW     | % of Primary NIW | Primary NIW     | % of Primary NIW |
| <b>Payment Type</b>         |                 |                  |                 |                  |                 |                  |                 |                  |                 |                  |                 |                  |
| Monthly                     | \$16,169        | 93%              | \$17,071        | 91%              | \$19,395        | 91%              | \$21,475        | 90%              | \$24,887        | 93%              | \$23,358        | 94%              |
| Single                      | 1,218           | 7                | 1,690           | 9                | 1,991           | 9                | 2,431           | 10               | 1,686           | 7                | 1,446           | 6                |
| Other <sup>(1)</sup>        | 61              | —                | 62              | —                | 55              | —                | 66              | —                | 84              | —                | 130             | —                |
| <b>Total Primary</b>        | <b>\$17,448</b> | <b>100%</b>      | <b>\$18,823</b> | <b>100%</b>      | <b>\$21,441</b> | <b>100%</b>      | <b>\$23,972</b> | <b>100%</b>      | <b>\$26,657</b> | <b>100%</b>      | <b>\$24,934</b> | <b>100%</b>      |
| <b>Origination</b>          |                 |                  |                 |                  |                 |                  |                 |                  |                 |                  |                 |                  |
| Purchase                    | \$16,802        | 96%              | \$17,326        | 92%              | \$19,284        | 90%              | \$20,988        | 88%              | \$21,143        | 79%              | \$15,500        | 62%              |
| Refinance                   | 646             | 4                | 1,497           | 8                | 2,157           | 10               | 2,984           | 12               | 5,514           | 21               | 9,434           | 38               |
| <b>Total Primary</b>        | <b>\$17,448</b> | <b>100%</b>      | <b>\$18,823</b> | <b>100%</b>      | <b>\$21,441</b> | <b>100%</b>      | <b>\$23,972</b> | <b>100%</b>      | <b>\$26,657</b> | <b>100%</b>      | <b>\$24,934</b> | <b>100%</b>      |
| <b>FICO Scores</b>          |                 |                  |                 |                  |                 |                  |                 |                  |                 |                  |                 |                  |
| Over 760                    | \$ 7,981        | 45%              | \$ 8,359        | 45%              | \$ 9,401        | 44%              | \$10,708        | 45%              | \$11,762        | 44%              | \$10,520        | 42%              |
| 740 - 759                   | 2,916           | 17               | 3,085           | 16               | 3,406           | 16               | 3,830           | 16               | 3,995           | 15               | 3,836           | 15               |
| 720 - 739                   | 2,530           | 15               | 2,515           | 13               | 2,844           | 13               | 3,177           | 13               | 3,467           | 13               | 3,423           | 14               |
| 700 - 719                   | 1,917           | 11               | 1,952           | 10               | 2,257           | 11               | 2,702           | 11               | 3,131           | 12               | 2,979           | 12               |
| 680 - 699                   | 1,099           | 6                | 1,316           | 7                | 1,589           | 7                | 1,875           | 8                | 2,513           | 9                | 2,480           | 10               |
| 660 - 679 <sup>(2)</sup>    | 598             | 3                | 931             | 5                | 1,106           | 5                | 1,010           | 4                | 1,068           | 4                | 983             | 4                |
| 640 - 659                   | 297             | 2                | 486             | 3                | 611             | 3                | 504             | 2                | 547             | 2                | 511             | 2                |
| 620 - 639                   | 106             | 1                | 173             | 1                | 223             | 1                | 166             | 1                | 174             | 1                | 202             | 1                |
| <620                        | 4               | —                | 6               | —                | 4               | —                | —               | —                | —               | —                | —               | —                |
| <b>Total Primary</b>        | <b>\$17,448</b> | <b>100%</b>      | <b>\$18,823</b> | <b>100%</b>      | <b>\$21,441</b> | <b>100%</b>      | <b>\$23,972</b> | <b>100%</b>      | <b>\$26,657</b> | <b>100%</b>      | <b>\$24,934</b> | <b>100%</b>      |
| <b>Loan-To-Value Ratio</b>  |                 |                  |                 |                  |                 |                  |                 |                  |                 |                  |                 |                  |
| 95.01% and above            | \$ 2,177        | 12%              | \$ 3,146        | 17%              | \$ 3,660        | 17%              | \$ 3,396        | 14%              | \$ 2,767        | 11%              | \$ 2,241        | 9%               |
| 90.01% to 95.00%            | 7,458           | 43               | 6,682           | 35               | 7,548           | 35               | 8,838           | 37               | 10,758          | 40               | 9,453           | 38               |
| 85.01% to 90.00%            | 5,207           | 30               | 5,620           | 30               | 6,253           | 29               | 7,454           | 31               | 8,618           | 32               | 8,392           | 34               |
| 85.00% and below            | 2,606           | 15               | 3,375           | 18               | 3,980           | 19               | 4,284           | 18               | 4,514           | 17               | 4,848           | 19               |
| <b>Total Primary</b>        | <b>\$17,448</b> | <b>100%</b>      | <b>\$18,823</b> | <b>100%</b>      | <b>\$21,441</b> | <b>100%</b>      | <b>\$23,972</b> | <b>100%</b>      | <b>\$26,657</b> | <b>100%</b>      | <b>\$24,934</b> | <b>100%</b>      |
| <b>Debt-To-Income Ratio</b> |                 |                  |                 |                  |                 |                  |                 |                  |                 |                  |                 |                  |
| 45.01% and above            | \$ 4,067        | 23%              | \$ 4,452        | 24%              | \$ 4,977        | 23%              | \$ 4,167        | 17%              | \$ 3,269        | 12%              | \$ 2,566        | 10%              |
| 38.01% to 45.00%            | 6,436           | 37               | 6,361           | 34               | 7,047           | 33               | 7,949           | 33               | 9,204           | 35               | 8,746           | 35               |
| 38.00% and below            | 6,945           | 40               | 8,010           | 42               | 9,417           | 44               | 11,856          | 50               | 14,184          | 53               | 13,622          | 55               |
| <b>Total Primary</b>        | <b>\$17,448</b> | <b>100%</b>      | <b>\$18,823</b> | <b>100%</b>      | <b>\$21,441</b> | <b>100%</b>      | <b>\$23,972</b> | <b>100%</b>      | <b>\$26,657</b> | <b>100%</b>      | <b>\$24,934</b> | <b>100%</b>      |

- (1) Includes loans with annual and split payment types.  
(2) Loans with unknown FICO scores are included in the 660-679 category.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Other Metrics—Enact Segment**  
**(dollar amounts in millions)**

|   | 2022             |                  |       | 2021             |                  |                  |                  |       |
|---|------------------|------------------|-------|------------------|------------------|------------------|------------------|-------|
|   | 2Q               | 1Q               | Total | 4Q               | 3Q               | 2Q               | 1Q               | Total |
| <b>Primary Insurance In-Force<sup>(1)</sup></b>                 | \$237,563        | \$231,853        |       | \$226,514        | \$222,464        | \$217,477        | \$210,187        |       |
| <b>Risk In-Force</b>  |                  |                  |       |                  |                  |                  |                  |       |
| Primary <sup>(2)</sup>  | \$ 59,911        | \$ 58,295        |       | \$ 56,881        | \$ 55,866        | \$ 54,643        | \$ 52,866        |       |
| Pool  | 89               | 97               |       | 105              | 117              | 123              | 134              |       |
| <b>Total Risk In-Force</b>                                      | <u>\$ 60,000</u> | <u>\$ 58,392</u> |       | <u>\$ 56,986</u> | <u>\$ 55,983</u> | <u>\$ 54,766</u> | <u>\$ 53,000</u> |       |
| <b>Expense Ratio<sup>(3)</sup></b>                              | 26%              | 24%              | 25%   | 25%              | 24%              | 27%              | 24%              | 25%   |
| <b>Primary Persistency</b>                                      | 80%              | 76%              | 78%   | 69%              | 65%              | 63%              | 56%              | 62%   |
| <b>Combined Risk To Capital Ratio<sup>(4)</sup></b>             | 12.6:1           | 12.0:1           |       | 12.2:1           | 11.8:1           | 11.8:1           | 11.7:1           |       |
| <b>EMICO Risk To Capital Ratio<sup>(4),(5)</sup></b>            | 12.6:1           | 12.1:1           |       | 12.3:1           | 11.9:1           | 12.0:1           | 11.9:1           |       |
| <b>PMIERS Available Assets<sup>(6)</sup></b>                    | \$ 5,147         | \$ 5,222         |       | \$ 5,077         | \$ 5,126         | \$ 4,926         | \$ 4,769         |       |
| <b>PMIERS Required Assets<sup>(6)</sup></b>                     | \$ 3,100         | \$ 2,961         |       | \$ 3,074         | \$ 2,839         | \$ 2,985         | \$ 3,005         |       |
| <b>Available Assets Above PMIERS Requirements<sup>(6)</sup></b> | \$ 2,047         | \$ 2,261         |       | \$ 2,003         | \$ 2,287         | \$ 1,941         | \$ 1,764         |       |
| <b>PMIERS Sufficiency Ratio<sup>(6)</sup></b>                   | 166%             | 176%             |       | 165%             | 181%             | 165%             | 159%             |       |
| <b>Average Primary Loan Size (in thousands)</b>                 | \$ 251           | \$ 246           |       | \$ 242           | \$ 237           | \$ 233           | \$ 228           |       |

The expense ratio included above was calculated using whole dollars and may be different than the ratio calculated using the rounded numbers included herein.

- (1) Primary insurance in-force represents aggregate unpaid balance for loans the company's U.S. mortgage insurance subsidiaries insure.
- (2) Primary risk in-force represents risk on current loan balances as provided by servicers, lenders and investors.
- (3) The ratio of an insurer's general expenses to net earned premiums. In the business, general expenses consist of acquisition and operating expenses, net of deferrals, and amortization of DAC and intangibles.
- (4) Certain states limit a private mortgage insurer's risk in-force to 25 times the total of the insurer's policyholders' surplus plus the statutory contingency reserve, commonly known as the "risk to capital" requirement. The current period risk to capital ratio is an estimate due to the timing of the filing of statutory statements and is prepared consistent with the presentation of the statutory financial statements in the combined annual statement of the company's U.S. mortgage insurance subsidiaries.
- (5) Enact Mortgage Insurance Corporation (EMICO), the company's principal U.S. mortgage insurance subsidiary.
- (6) The Private Mortgage Insurer Eligibility Requirements (PMIERS) sufficiency ratio is calculated as available assets divided by required assets as defined within PMIERS. The current period PMIERS sufficiency ratio is an estimate due to the timing of the PMIERS filing and does not take into consideration the impact of restrictions recently imposed by the government-sponsored enterprises (GSEs). The GSEs have imposed certain capital restrictions on the company's U.S. mortgage insurance subsidiaries which remain in effect until certain conditions are met. These restrictions required EMICO to maintain 115% of published PMIERS minimum required assets among other restrictions as of December 31, 2021. Effective January 1, 2022, these requirements increased to 120%.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Loss Metrics—Enact Segment**  
**(amounts in millions)**

|   | 2022          |               |               | 2021          |               |               |               |               |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|   | 2Q            | 1Q            | Total         | 4Q            | 3Q            | 2Q            |               |               |
| Average Paid Claim (in thousands) <sup>(1)</sup>                      | \$50.1        | \$51.6        |               | \$27.2        | \$26.7        | \$63.1        | \$54.7        |               |
| Average Reserve Per Primary Delinquency (in thousands) <sup>(2)</sup> | \$27.0        | \$26.2        |               | \$24.4        | \$21.2        | \$17.5        | \$13.7        |               |
| <b>Reserves:</b>  |               |               |               |               |               |               |               |               |
| Primary direct case   | \$ 526        | \$ 591        |               | \$ 606        | \$ 613        | \$ 589        | \$ 564        |               |
| All other <sup>(3)</sup>  | 33            | 34            |               | 35            | 35            | 35            | 39            |               |
| <b>Total Reserves</b>   | <u>\$ 559</u> | <u>\$ 625</u> |               | <u>\$ 641</u> | <u>\$ 648</u> | <u>\$ 624</u> | <u>\$ 603</u> |               |
| <b>Beginning Reserves</b>   | \$ 625        | \$ 641        | \$ 641        | \$ 648        | \$ 624        | \$ 603        | \$ 555        | \$ 555        |
| Paid claims   | (4)           | (6)           | (10)          | (13)          | (10)          | (9)           | (7)           | (39)          |
| Increase (decrease) in reserves                                       | (62)          | (10)          | (72)          | 6             | 34            | 30            | 55            | 125           |
| <b>Ending Reserves</b>  | <u>\$ 559</u> | <u>\$ 625</u> | <u>\$ 559</u> | <u>\$ 641</u> | <u>\$ 648</u> | <u>\$ 624</u> | <u>\$ 603</u> | <u>\$ 641</u> |
| <b>Loss Ratio<sup>(4)</sup></b>                                       | (26)%         | (4)%          | (15)%         | 3%            | 14%           | 12%           | 22%           | 13%           |

The loss ratio included above was calculated using whole dollars and may be different than the ratio calculated using the rounded numbers included herein.

- (1) Average paid claim in the fourth and third quarters of 2021 includes payments in relation to agreements on non-performing loans.  
(2) Primary direct case reserves divided by primary delinquency count.  
(3) Other includes loss adjustment expenses, pool, incurred but not reported and reinsurance reserves.  
(4) The ratio of benefits and other changes in policy reserves to net earned premiums.



**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Delinquency Metrics—Enact Segment**  
(dollar amounts in millions)

|   | 2022     |          |          | 2021     |          |          |          |          |
|---|----------|----------|----------|----------|----------|----------|----------|----------|
|   | 2Q       | 1Q       | Total    | 4Q       | 3Q       | 2Q       | 1Q       | Total    |
| <b>Primary Loans</b>                                  |          |          |          |          |          |          |          |          |
| Primary loans in-force                                | 946,891  | 941,689  |          | 937,350  | 936,934  | 933,616  | 922,186  |          |
| Primary delinquent loans                              | 19,513   | 22,571   |          | 24,820   | 28,904   | 33,568   | 41,332   |          |
| Primary delinquency rate                              | 2.06%    | 2.40%    |          | 2.65%    | 3.08%    | 3.60%    | 4.48%    |          |
| <b>Beginning Number of Primary Delinquencies</b>      | 22,571   | 24,820   | 24,820   | 28,904   | 33,568   | 41,332   | 44,904   | 44,904   |
| New delinquencies                                     | 7,847    | 8,724    | 16,571   | 8,282    | 7,427    | 6,862    | 10,053   | 32,624   |
| Delinquency cures                                     | (10,806) | (10,860) | (21,666) | (11,929) | (11,746) | (14,473) | (13,478) | (51,626) |
| Paid claims   | (90)     | (107)    | (197)    | (430)    | (343)    | (143)    | (134)    | (1,050)  |
| Rescissions and claim denials                         | (9)      | (6)      | (15)     | (7)      | (2)      | (10)     | (13)     | (32)     |
| <b>Ending Number of Primary Delinquencies</b>         | 19,513   | 22,571   | 19,513   | 24,820   | 28,904   | 33,568   | 41,332   | 24,820   |
| <b>Composition of Cures</b>                           |          |          |          |          |          |          |          |          |
| Reported delinquent and cured-intraquarter            | 1,306    | 1,581    |          | 1,274    | 1,143    | 1,149    | 1,549    |          |
| Number of missed payments delinquent prior to cure:   |          |          |          |          |          |          |          |          |
| 3 payments or less                                    | 4,037    | 3,902    |          | 3,563    | 3,080    | 4,179    | 4,812    |          |
| 4 - 11 payments                                       | 2,484    | 2,315    |          | 2,691    | 3,492    | 6,055    | 6,849    |          |
| 12 payments or more                                   | 2,979    | 3,062    |          | 4,401    | 4,031    | 3,090    | 268      |          |
| <b>Total</b>  | 10,806   | 10,860   |          | 11,929   | 11,746   | 14,473   | 13,478   |          |
| <b>Primary Delinquencies by Missed Payment Status</b> |          |          |          |          |          |          |          |          |
| 3 payments or less                                    | 6,442    | 6,837    |          | 6,586    | 6,192    | 6,030    | 8,296    |          |
| 4 - 11 payments                                       | 6,372    | 6,875    |          | 7,360    | 9,021    | 12,378   | 21,011   |          |
| 12 payments or more                                   | 6,699    | 8,859    |          | 10,874   | 13,691   | 15,160   | 12,025   |          |
| <b>Primary Delinquencies</b>                          | 19,513   | 22,571   |          | 24,820   | 28,904   | 33,568   | 41,332   |          |

|   | June 30, 2022        |               |                                |
|---|----------------------|---------------|--------------------------------|
|   | Direct Case Reserves | Risk In-Force | Reserves as % of Risk In-Force |
| <b>Primary Direct Case Reserves<sup>(1)</sup> and Percentage Reserved by Payment Status</b> |                      |               |                                |
| 3 payments or less in default   | \$ 35                | \$ 341        | 10%                            |
| 4 - 11 payments in default  | 122                  | 368           | 33%                            |
| 12 payments or more in default  | 369                  | 382           | 97%                            |
| <b>Total</b>  | \$ 526               | \$ 1,091      | 48%                            |

|   | December 31, 2021    |               |                                |
|---|----------------------|---------------|--------------------------------|
|   | Direct Case Reserves | Risk In-Force | Reserves as % of Risk In-Force |
| <b>Primary Direct Case Reserves<sup>(1)</sup> and Percentage Reserved by Payment Status</b> |                      |               |                                |
| 3 payments or less in default   | \$ 35                | \$ 340        | 10%                            |
| 4 - 11 payments in default  | 111                  | 426           | 26%                            |
| 12 payments or more in default  | 460                  | 643           | 72%                            |
| <b>Total</b>  | \$ 606               | \$ 1,409      | 43%                            |

(1) Primary direct case reserves exclude loss adjustment expenses, pool, incurred but not reported and reinsurance reserves.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Portfolio Quality Metrics—Enact Segment**  
(amounts in millions)

| Policy Year    | June 30, 2022                                    |                            |             |                       |             |                  |
|----------------|--|----------------------------|-------------|-----------------------|-------------|------------------|
|                | % of Direct Primary Case Reserves <sup>(1)</sup> | Primary Insurance In-Force | % of Total  | Primary Risk In-Force | % of Total  | Delinquency Rate |
| 2008 and prior | 26%  | \$ 7,246                   | 3%          | \$ 1,867              | 3%          | 9.81%            |
| 2009-2014      | 5  | 2,577                      | 1           | 687                   | 1           | 5.06%            |
| 2015           | 4  | 3,526                      | 1           | 943                   | 2           | 3.58%            |
| 2016           | 7  | 7,377                      | 3           | 1,964                 | 3           | 3.16%            |
| 2017           | 9  | 7,328                      | 3           | 1,922                 | 3           | 3.84%            |
| 2018           | 11   | 7,613                      | 3           | 1,922                 | 3           | 4.70%            |
| 2019           | 15   | 18,141                     | 8           | 4,575                 | 8           | 2.81%            |
| 2020           | 17   | 62,154                     | 26          | 15,763                | 26          | 1.33%            |
| 2021           | 6  | 86,175                     | 37          | 21,384                | 36          | 0.72%            |
| 2022           | —  | 35,426                     | 15          | 8,884                 | 15          | 0.14%            |
| <b>Total</b>   | <b>100%</b>                                      | <b>\$ 237,563</b>          | <b>100%</b> | <b>\$ 59,911</b>      | <b>100%</b> | <b>2.06%</b>     |

| Loan-to-value ratio | June 30, 2022         |                                  | March 31, 2022        |                                  | June 30, 2021         |                                  |
|---------------------|-----------------------|----------------------------------|-----------------------|----------------------------------|-----------------------|----------------------------------|
|                     | Primary Risk In-Force | Percent of Primary Risk In-Force | Primary Risk In-Force | Percent of Primary Risk In-Force | Primary Risk In-Force | Percent of Primary Risk In-Force |
| 95.01% and above    | \$ 10,647             | 18%                              | \$ 10,379             | 18%                              | \$ 9,228              | 17%                              |
| 90.01% to 95.00%    | 28,838                | 48                               | 27,987                | 48                               | 27,308                | 50                               |
| 85.01% to 90.00%    | 16,517                | 27                               | 16,082                | 27                               | 14,776                | 27                               |
| 85.00% and below    | 3,909                 | 7                                | 3,847                 | 7                                | 3,331                 | 6                                |
| <b>Total</b>        | <b>\$ 59,911</b>      | <b>100%</b>                      | <b>\$ 58,295</b>      | <b>100%</b>                      | <b>\$ 54,643</b>      | <b>100%</b>                      |

| Credit Quality           | June 30, 2022         |                                  | March 31, 2022        |                                  | June 30, 2021         |                                  |
|--------------------------|-----------------------|----------------------------------|-----------------------|----------------------------------|-----------------------|----------------------------------|
|                          | Primary Risk In-Force | Percent of Primary Risk In-Force | Primary Risk In-Force | Percent of Primary Risk In-Force | Primary Risk In-Force | Percent of Primary Risk In-Force |
| Over 760                 | \$ 24,252             | 40%                              | \$ 23,326             | 40%                              | \$ 20,908             | 38%                              |
| 740 - 759                | 9,559                 | 16                               | 9,267                 | 16                               | 8,628                 | 16                               |
| 720 - 739                | 8,484                 | 14                               | 8,224                 | 14                               | 7,879                 | 14                               |
| 700 - 719                | 7,129                 | 12                               | 6,974                 | 12                               | 6,848                 | 13                               |
| 680 - 699                | 5,329                 | 9                                | 5,334                 | 9                                | 5,385                 | 10                               |
| 660 - 679 <sup>(2)</sup> | 2,728                 | 5                                | 2,715                 | 5                                | 2,531                 | 5                                |
| 640 - 659                | 1,547                 | 3                                | 1,550                 | 3                                | 1,494                 | 3                                |
| 620 - 639                | 687                   | 1                                | 699                   | 1                                | 720                   | 1                                |
| <620                     | 196                   | —                                | 206                   | —                                | 250                   | —                                |
| <b>Total</b>             | <b>\$ 59,911</b>      | <b>100%</b>                      | <b>\$ 58,295</b>      | <b>100%</b>                      | <b>\$ 54,643</b>      | <b>100%</b>                      |

(1) Direct primary case reserves exclude loss adjustment expenses, pool, incurred but not reported and reinsurance reserves.

(2) Loans with unknown FICO scores are included in the 660-679 category.

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## **U.S. Life Insurance Segment**

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**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Adjusted Operating Income (Loss)—U.S. Life Insurance Segment**  
**(amounts in millions)**

|  | 2022         |               |              | 2021         |              |              |              |               |
|--|--------------|---------------|--------------|--------------|--------------|--------------|--------------|---------------|
|  | 2Q           | 1Q            | Total        | 4Q           | 3Q           | 2Q           | 1Q           | Total         |
| <b>REVENUES:</b>   |              |               |              |              |              |              |              |               |
| Premiums   | \$ 688       | \$ 695        | \$1,383      | \$ 338       | \$ 699       | \$ 703       | \$ 714       | \$2,454       |
| Net investment income  | 700          | 676           | 1,376        | 777          | 773          | 763          | 716          | 3,029         |
| Net investment gains (losses)                                | 4            | 56            | 60           | 134          | 87           | 66           | 42           | 329           |
| Policy fees and other income                                 | 129          | 137           | 266          | 128          | 144          | 145          | 148          | 565           |
| Total revenues   | <u>1,521</u> | <u>1,564</u>  | <u>3,085</u> | <u>1,377</u> | <u>1,703</u> | <u>1,677</u> | <u>1,620</u> | <u>6,377</u>  |
| <b>BENEFITS AND EXPENSES:</b>                                |              |               |              |              |              |              |              |               |
| Benefits and other changes in policy reserves                | 816          | 1,141         | 1,957        | 849          | 1,097        | 1,129        | 1,155        | 4,230         |
| Interest credited  | 80           | 82            | 162          | 84           | 85           | 87           | 90           | 346           |
| Acquisition and operating expenses, net of deferrals         | 513          | 199           | 712          | 243          | 211          | 219          | 192          | 865           |
| Amortization of deferred acquisition costs and intangibles   | 72           | 83            | 155          | 99           | 96           | 77           | 68           | 340           |
| Total benefits and expenses                                  | <u>1,481</u> | <u>1,505</u>  | <u>2,986</u> | <u>1,275</u> | <u>1,489</u> | <u>1,512</u> | <u>1,505</u> | <u>5,781</u>  |
| <b>INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b> | 40           | 59            | 99           | 102          | 214          | 165          | 115          | 596           |
| Provision for income taxes                                   | 15           | 20            | 35           | 28           | 53           | 42           | 32           | 155           |
| <b>INCOME FROM CONTINUING OPERATIONS</b>                     | 25           | 39            | 64           | 74           | 161          | 123          | 83           | 441           |
| <b>ADJUSTMENTS TO INCOME FROM CONTINUING OPERATIONS:</b>     |              |               |              |              |              |              |              |               |
| Net investment (gains) losses, net <sup>(1)</sup>            | (5)          | (55)          | (60)         | (135)        | (87)         | (67)         | (41)         | (330)         |
| Initial loss from life block transaction                     | —            | —             | —            | 92           | —            | —            | —            | 92            |
| Expenses related to restructuring                            | 1            | —             | 1            | —            | 1            | 2            | 14           | 17            |
| Taxes on adjustments   | —            | 12            | 12           | 10           | 18           | 13           | 6            | 47            |
| <b>ADJUSTED OPERATING INCOME (LOSS)</b>                      | <u>\$ 21</u> | <u>\$ (4)</u> | <u>\$ 17</u> | <u>\$ 41</u> | <u>\$ 93</u> | <u>\$ 71</u> | <u>\$ 62</u> | <u>\$ 267</u> |

(1) Net investment (gains) losses were adjusted for DAC and other intangible amortization and certain benefit reserves as reconciled below:

|   |               |                |                |                 |                |                |                |                 |
|---|---------------|----------------|----------------|-----------------|----------------|----------------|----------------|-----------------|
| Net investment (gains) losses, gross  | \$ (4)        | \$ (56)        | \$ (60)        | \$ (134)        | \$ (87)        | \$ (66)        | \$ (42)        | \$ (329)        |
| Adjustment for DAC and other intangible amortization and certain benefit reserves | (1)           | 1              | —              | (1)             | —              | (1)            | 1              | (1)             |
| Net investment (gains) losses, net  | <u>\$ (5)</u> | <u>\$ (55)</u> | <u>\$ (60)</u> | <u>\$ (135)</u> | <u>\$ (87)</u> | <u>\$ (67)</u> | <u>\$ (41)</u> | <u>\$ (330)</u> |

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Adjusted Operating Income—U.S. Life Insurance Segment—Long-Term Care Insurance**  
(amounts in millions)

|  | 2022         |              |              | 2021          |               |              | Total        |               |
|--|--------------|--------------|--------------|---------------|---------------|--------------|--------------|---------------|
|  | 2Q           | 1Q           | Total        | 4Q            | 3Q            | 2Q           |              | 1Q            |
| <b>REVENUES:</b>   |              |              |              |               |               |              |              |               |
| Premiums   | \$ 628       | \$ 621       | \$1,249      | \$ 644        | \$ 652        | \$ 648       | \$ 646       | \$2,590       |
| Net investment income  | 486          | 447          | 933          | 532           | 521           | 509          | 465          | 2,027         |
| Net investment gains (losses)                                | 5            | 41           | 46           | 83            | 80            | 67           | 27           | 257           |
| Policy fees and other income                                 | —            | —            | —            | (6)           | 3             | 2            | 2            | 1             |
| Total revenues   | <u>1,119</u> | <u>1,109</u> | <u>2,228</u> | <u>1,253</u>  | <u>1,256</u>  | <u>1,226</u> | <u>1,140</u> | <u>4,875</u>  |
| <b>BENEFITS AND EXPENSES:</b>                                |              |              |              |               |               |              |              |               |
| Benefits and other changes in policy reserves                | 935          | 812          | 1,747        | 817           | 802           | 822          | 829          | 3,270         |
| Interest credited  | —            | —            | —            | —             | —             | —            | —            | —             |
| Acquisition and operating expenses, net of deferrals         | 104          | 143          | 247          | 163           | 165           | 176          | 141          | 645           |
| Amortization of deferred acquisition costs and intangibles   | 23           | 29           | 52           | 30            | 31            | 27           | 24           | 112           |
| Total benefits and expenses                                  | <u>1,062</u> | <u>984</u>   | <u>2,046</u> | <u>1,010</u>  | <u>998</u>    | <u>1,025</u> | <u>994</u>   | <u>4,027</u>  |
| <b>INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b> |              |              |              |               |               |              |              |               |
| Provision for income taxes                                   | 57           | 125          | 182          | 243           | 258           | 201          | 146          | 848           |
| Provision for income taxes                                   | 19           | 34           | 53           | 59            | 63            | 50           | 38           | 210           |
| <b>INCOME FROM CONTINUING OPERATIONS</b>                     | <u>38</u>    | <u>91</u>    | <u>129</u>   | <u>184</u>    | <u>195</u>    | <u>151</u>   | <u>108</u>   | <u>638</u>    |
| <b>ADJUSTMENTS TO INCOME FROM CONTINUING OPERATIONS:</b>     |              |              |              |               |               |              |              |               |
| Net investment (gains) losses                                | (5)          | (41)         | (46)         | (83)          | (80)          | (67)         | (27)         | (257)         |
| Expenses related to restructuring                            | 1            | —            | 1            | —             | 1             | 1            | 10           | 12            |
| Taxes on adjustments   | —            | 9            | 9            | 18            | 17            | 13           | 4            | 52            |
| <b>ADJUSTED OPERATING INCOME</b>                             | <u>\$ 34</u> | <u>\$ 59</u> | <u>\$ 93</u> | <u>\$ 119</u> | <u>\$ 133</u> | <u>\$ 98</u> | <u>\$ 95</u> | <u>\$ 445</u> |
| <b>RATIOS:</b>   |              |              |              |               |               |              |              |               |
| Loss Ratio <sup>(1)</sup>                                    | 81%          | 64%          | 72%          | 62%           | 58%           | 62%          | 62%          | 61%           |
| Gross Benefits Ratio <sup>(2)</sup>                          | 149%         | 131%         | 140%         | 127%          | 123%          | 127%         | 128%         | 126%          |

(1) The loss ratio was calculated by dividing benefits and other changes in policy reserves less tabular interest on reserves less loss adjustment expenses by net earned premiums.

(2) The gross benefits ratio was calculated by dividing benefits and other changes in policy reserves by net earned premiums.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Adjusted Operating Loss—U.S. Life Insurance Segment—Life Insurance**  
**(amounts in millions)**

|  | 2022          |               |                | 2021          |               |               | Total         |                |
|--|---------------|---------------|----------------|---------------|---------------|---------------|---------------|----------------|
|  | 2Q            | 1Q            | Total          | 4Q            | 3Q            | 2Q            |               | 1Q             |
| <b>REVENUES:</b>   |               |               |                |               |               |               |               |                |
| Premiums <sup>(1)</sup>                                      | \$ 60         | \$ 74         | \$ 134         | \$(306)       | \$ 47         | \$ 55         | \$ 68         | \$(136)        |
| Net investment income  | 121           | 121           | 242            | 124           | 128           | 126           | 125           | 503            |
| Net investment gains (losses)                                | 2             | 9             | 11             | 50            | 6             | 6             | 12            | 74             |
| Policy fees and other income                                 | 127           | 135           | 262            | 131           | 139           | 142           | 143           | 555            |
| Total revenues   | 310           | 339           | 649            | (1)           | 320           | 329           | 348           | 996            |
| <b>BENEFITS AND EXPENSES:</b>                                |               |               |                |               |               |               |               |                |
| Benefits and other changes in policy reserves <sup>(1)</sup> | 213           | 282           | 495            | (14)          | 252           | 245           | 282           | 765            |
| Interest credited  | 52            | 52            | 104            | 53            | 53            | 53            | 56            | 215            |
| Acquisition and operating expenses, net of deferrals         | 37            | 47            | 84             | 66            | 36            | 34            | 40            | 176            |
| Amortization of deferred acquisition costs and intangibles   | 49            | 50            | 99             | 62            | 59            | 43            | 41            | 205            |
| Total benefits and expenses                                  | 351           | 431           | 782            | 167           | 400           | 375           | 419           | 1,361          |
| <b>LOSS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>   | (41)          | (92)          | (133)          | (168)         | (80)          | (46)          | (71)          | (365)          |
| Benefit for income taxes                                     | (9)           | (20)          | (29)           | (37)          | (17)          | (10)          | (15)          | (79)           |
| <b>LOSS FROM CONTINUING OPERATIONS</b>                       | (32)          | (72)          | (104)          | (131)         | (63)          | (36)          | (56)          | (286)          |
| <b>ADJUSTMENTS TO LOSS FROM CONTINUING OPERATIONS:</b>       |               |               |                |               |               |               |               |                |
| Net investment (gains) losses                                | (2)           | (9)           | (11)           | (50)          | (6)           | (6)           | (12)          | (74)           |
| Initial loss from life block transaction                     | —             | —             | —              | 92            | —             | —             | —             | 92             |
| Expenses related to restructuring                            | —             | —             | —              | —             | —             | 1             | 3             | 4              |
| Taxes on adjustments   | —             | 2             | 2              | (9)           | 1             | 1             | 2             | (5)            |
| <b>ADJUSTED OPERATING LOSS</b>                               | <u>\$(34)</u> | <u>\$(79)</u> | <u>\$(113)</u> | <u>\$(98)</u> | <u>\$(68)</u> | <u>\$(40)</u> | <u>\$(63)</u> | <u>\$(269)</u> |

<sup>(1)</sup> In the fourth quarter of 2021, as part of a life block transaction, the company entered into a new reinsurance agreement to cede certain of its term life insurance policies. This new reinsurance agreement primarily reduced premiums by \$360 million and reduced benefits and other changes in policy reserves by \$268 million for the amounts initially ceded.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Adjusted Operating Income—U.S. Life Insurance Segment—Fixed Annuities**  
(amounts in millions)

|   | 2022  |       |       | 2021  |       |       |       |       |
|---|-------|-------|-------|-------|-------|-------|-------|-------|
|   | 2Q    | 1Q    | Total | 4Q    | 3Q    | 2Q    | 1Q    | Total |
| <b>REVENUES:</b>  |       |       |       |       |       |       |       |       |
| Premiums  | \$ —  | \$ —  | \$ —  | \$ —  | \$ —  | \$ —  | \$ —  | \$ —  |
| Net investment income   | 93    | 108   | 201   | 121   | 124   | 128   | 126   | 499   |
| Net investment gains (losses)                                       | (3)   | 6     | 3     | 1     | 1     | (7)   | 3     | (2)   |
| Policy fees and other income  | 2     | 2     | 4     | 3     | 2     | 1     | 3     | 9     |
| Total revenues  | 92    | 116   | 208   | 125   | 127   | 122   | 132   | 506   |
| <b>BENEFITS AND EXPENSES:</b>                                       |       |       |       |       |       |       |       |       |
| Benefits and other changes in policy reserves <sup>(1)</sup>        | (332) | 47    | (285) | 46    | 43    | 62    | 44    | 195   |
| Interest credited   | 28    | 30    | 58    | 31    | 32    | 34    | 34    | 131   |
| Acquisition and operating expenses, net of deferrals <sup>(1)</sup> | 372   | 9     | 381   | 14    | 10    | 9     | 11    | 44    |
| Amortization of deferred acquisition costs and intangibles          | —     | 4     | 4     | 7     | 6     | 7     | 3     | 23    |
| Total benefits and expenses   | 68    | 90    | 158   | 98    | 91    | 112   | 92    | 393   |
| <b>INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>        |       |       |       |       |       |       |       |       |
|   | 24    | 26    | 50    | 27    | 36    | 10    | 40    | 113   |
| Provision for income taxes  | 5     | 6     | 11    | 6     | 7     | 2     | 9     | 24    |
| <b>INCOME FROM CONTINUING OPERATIONS</b>                            |       |       |       |       |       |       |       |       |
|   | 19    | 20    | 39    | 21    | 29    | 8     | 31    | 89    |
| <b>ADJUSTMENTS TO INCOME FROM CONTINUING OPERATIONS:</b>            |       |       |       |       |       |       |       |       |
| Net investment (gains) losses, net <sup>(2)</sup>                   | 2     | (5)   | (3)   | (2)   | (1)   | 6     | (2)   | 1     |
| Expenses related to restructuring                                   | —     | —     | —     | —     | —     | —     | 1     | 1     |
| Taxes on adjustments  | —     | 1     | 1     | 1     | —     | (1)   | —     | —     |
| <b>ADJUSTED OPERATING INCOME</b>                                    |       |       |       |       |       |       |       |       |
|   | \$ 21 | \$ 16 | \$ 37 | \$ 20 | \$ 28 | \$ 13 | \$ 30 | \$ 91 |

(1) In the second quarter of 2022, the recapture of certain single premium immediate annuity contracts by a third party reduced benefits and other changes in policy reserves by \$374 million and increased acquisition and operating expenses, net of deferrals, by \$365 million.

(2) Net investment (gains) losses were adjusted for DAC and other intangible amortization and certain benefit reserves as reconciled below:

|   |      |        |        |        |        |      |        |      |
|---|------|--------|--------|--------|--------|------|--------|------|
| Net investment (gains) losses, gross  | \$ 3 | \$ (6) | \$ (3) | \$ (1) | \$ (1) | \$ 7 | \$ (3) | \$ 2 |
| Adjustment for DAC and other intangible amortization and certain benefit reserves | (1)  | 1      | —      | (1)    | —      | (1)  | 1      | (1)  |
| Net investment (gains) losses, net  | \$ 2 | \$ (5) | \$ (3) | \$ (2) | \$ (1) | \$ 6 | \$ (2) | \$ 1 |

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## **Runoff Segment**

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**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Adjusted Operating Income—Runoff Segment**  
**(amounts in millions)**

|   | 2022        |             |              | 2021         |              |              | Total        |              |
|---|-------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|
|   | 2Q          | 1Q          | Total        | 4Q           | 3Q           | 2Q           |              | 1Q           |
| <b>REVENUES:</b>  |             |             |              |              |              |              |              |              |
| Net investment income   | \$ 51       | \$ 50       | \$101        | \$ 53        | \$ 49        | \$ 43        | \$49         | \$194        |
| Net investment gains (losses)                                       | (10)        | (15)        | (25)         | —            | (1)          | 10           | (6)          | 3            |
| Policy fees and other income  | 29          | 31          | 60           | 33           | 33           | 35           | 33           | 134          |
| Total revenues  | 70          | 66          | 136          | 86           | 81           | 88           | 76           | 331          |
| <b>BENEFITS AND EXPENSES:</b>                                       |             |             |              |              |              |              |              |              |
| Benefits and other changes in policy reserves                       | 11          | 8           | 19           | 5            | 12           | 2            | 8            | 27           |
| Interest credited   | 45          | 43          | 88           | 43           | 38           | 40           | 41           | 162          |
| Acquisition and operating expenses, net of deferrals                | 12          | 12          | 24           | 14           | 12           | 14           | 13           | 53           |
| Amortization of deferred acquisition costs and intangibles          | 9           | 6           | 15           | 4            | 7            | 4            | 5            | 20           |
| Total benefits and expenses   | 77          | 69          | 146          | 66           | 69           | 60           | 67           | 262          |
| <b>INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b> |             |             |              |              |              |              |              |              |
|   | (7)         | (3)         | (10)         | 20           | 12           | 28           | 9            | 69           |
| Provision (benefit) for income taxes                                | (2)         | (1)         | (3)          | 4            | 2            | 6            | 1            | 13           |
| <b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>                     |             |             |              |              |              |              |              |              |
|   | (5)         | (2)         | (7)          | 16           | 10           | 22           | 8            | 56           |
| <b>ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS:</b>     |             |             |              |              |              |              |              |              |
| Net investment (gains) losses, net <sup>(1)</sup>                   | 9           | 14          | 23           | —            | 1            | (9)          | 5            | (3)          |
| Taxes on adjustments  | (2)         | (3)         | (5)          | —            | —            | 2            | (1)          | 1            |
| <b>ADJUSTED OPERATING INCOME</b>                                    |             |             |              |              |              |              |              |              |
|   | <u>\$ 2</u> | <u>\$ 9</u> | <u>\$ 11</u> | <u>\$ 16</u> | <u>\$ 11</u> | <u>\$ 15</u> | <u>\$ 12</u> | <u>\$ 54</u> |

(1) Net investment (gains) losses were adjusted for DAC and other intangible amortization and certain benefit reserves as reconciled below:

|   |             |              |              |            |             |              |             |               |
|---|-------------|--------------|--------------|------------|-------------|--------------|-------------|---------------|
| Net investment (gains) losses, gross  | \$ 10       | \$ 15        | \$ 25        | \$—        | \$ 1        | \$(10)       | \$ 6        | \$( 3)        |
| Adjustment for DAC and other intangible amortization and certain benefit reserves | (1)         | (1)          | (2)          | —          | —           | 1            | (1)         | —             |
| Net investment (gains) losses, net  | <u>\$ 9</u> | <u>\$ 14</u> | <u>\$ 23</u> | <u>\$—</u> | <u>\$ 1</u> | <u>\$(9)</u> | <u>\$ 5</u> | <u>\$( 3)</u> |

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## **Corporate and Other**

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Adjusted Operating Income (Loss)—Corporate and Other<sup>(1)</sup>**  
**(amounts in millions)**

|  | 2022           |               |                | 2021           |             |                |                |                |
|--|----------------|---------------|----------------|----------------|-------------|----------------|----------------|----------------|
|  | 2Q             | 1Q            | Total          | 4Q             | 3Q          | 2Q             |                |                |
| <b>REVENUES:</b>   |                |               |                |                |             |                |                |                |
| Premiums   | \$ 1           | \$ 2          | \$ 3           | \$ 1           | \$ 2        | \$ 1           | \$ 2           | \$ 6           |
| Net investment income                                      | —              | 3             | 3              | 1              | 1           | 3              | 1              | 6              |
| Net investment gains (losses)                              | 15             | (13)          | 2              | (2)            | 1           | (4)            | (2)            | (7)            |
| Policy fees and other income                               | 1              | —             | 1              | —              | 1           | —              | —              | 1              |
| Total revenues   | 17             | (8)           | 9              | —              | 5           | —              | 1              | 6              |
| <b>BENEFITS AND EXPENSES:</b>                              |                |               |                |                |             |                |                |                |
| Benefits and other changes in policy reserves              | (1)            | —             | (1)            | 1              | —           | —              | —              | 1              |
| Acquisition and operating expenses, net of deferrals       | 6              | 6             | 12             | 42             | 12          | 8              | 13             | 75             |
| Amortization of deferred acquisition costs and intangibles | —              | —             | —              | 1              | —           | 1              | —              | 2              |
| Interest expense   | 13             | 13            | 26             | 18             | 22          | 31             | 38             | 109            |
| Total benefits and expenses                                | 18             | 19            | 37             | 62             | 34          | 40             | 51             | 187            |
| <b>LOSS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b> | (1)            | (27)          | (28)           | (62)           | (29)        | (40)           | (50)           | (181)          |
| Provision (benefit) for income taxes                       | 3              | (6)           | (3)            | (11)           | (26)        | (8)            | (8)            | (53)           |
| <b>LOSS FROM CONTINUING OPERATIONS</b>                     | (4)            | (21)          | (25)           | (51)           | (3)         | (32)           | (42)           | (128)          |
| <b>ADJUSTMENTS TO LOSS FROM CONTINUING OPERATIONS:</b>     |                |               |                |                |             |                |                |                |
| Net investment (gains) losses                              | (15)           | 13            | (2)            | 2              | (1)         | 4              | 2              | 7              |
| (Gains) losses on early extinguishment of debt             | 1              | 3             | 4              | 35             | 6           | —              | 4              | 45             |
| Expenses related to restructuring                          | —              | —             | —              | 5              | 1           | 1              | 7              | 14             |
| Taxes on adjustments                                       | 4              | (4)           | —              | (9)            | (2)         | —              | (3)            | (14)           |
| <b>ADJUSTED OPERATING INCOME (LOSS)</b>                    | <u>\$ (14)</u> | <u>\$ (9)</u> | <u>\$ (23)</u> | <u>\$ (18)</u> | <u>\$ 1</u> | <u>\$ (27)</u> | <u>\$ (32)</u> | <u>\$ (76)</u> |

<sup>(1)</sup> Includes inter-segment eliminations and the results of other businesses that are managed outside the operating segments, including certain international mortgage insurance businesses.

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## **Additional Financial Data**

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Investments Summary**  
**(amounts in millions)**

| Composition of Investment Portfolio                                | June 30, 2022    |             | March 31, 2022   |             | December 31, 2021 |             | September 30, 2021 |             | June 30, 2021    |             |
|--|------------------|-------------|------------------|-------------|-------------------|-------------|--------------------|-------------|------------------|-------------|
|  | Carrying Amount  | % of Total  | Carrying Amount  | % of Total  | Carrying Amount   | % of Total  | Carrying Amount    | % of Total  | Carrying Amount  | % of Total  |
| <b>Fixed maturity securities:</b>                                  |                  |             |                  |             |                   |             |                    |             |                  |             |
| Investment grade:  |                  |             |                  |             |                   |             |                    |             |                  |             |
| Public fixed maturity securities                                   | \$ 27,342        | 43%         | \$ 30,897        | 45%         | \$ 34,181         | 46%         | \$ 34,382          | 46%         | \$ 34,610        | 47%         |
| Private fixed maturity securities                                  | 11,727           | 19          | 12,873           | 19          | 13,872            | 19          | 13,742             | 18          | 13,722           | 18          |
| Residential mortgage-backed securities <sup>(1)</sup>              | 1,213            | 2           | 1,320            | 2           | 1,440             | 2           | 1,572              | 2           | 1,683            | 2           |
| Commercial mortgage-backed securities                              | 2,126            | 3           | 2,349            | 3           | 2,570             | 3           | 2,656              | 4           | 2,714            | 4           |
| Other asset-backed securities                                      | 2,009            | 3           | 2,016            | 3           | 2,127             | 3           | 2,374              | 3           | 2,500            | 3           |
| State and political subdivisions                                   | 2,849            | 5           | 3,134            | 5           | 3,450             | 5           | 3,418              | 5           | 3,371            | 4           |
| Non-investment grade fixed maturity securities                     | 2,020            | 3           | 2,438            | 4           | 2,840             | 4           | 3,130              | 4           | 3,049            | 4           |
| Equity securities:   |                  |             |                  |             |                   |             |                    |             |                  |             |
| Common stocks and mutual funds                                     | 172              | —           | 151              | —           | 115               | —           | 72                 | —           | 63               | —           |
| Preferred stocks   | 71               | —           | 79               | —           | 83                | —           | 84                 | —           | 84               | —           |
| Commercial mortgage loans, net                                     | 7,065            | 12          | 6,913            | 10          | 6,830             | 9           | 6,886              | 9           | 6,879            | 9           |
| Policy loans   | 2,178            | 3           | 2,028            | 3           | 2,050             | 3           | 2,067              | 3           | 2,083            | 3           |
| Limited partnerships   | 2,123            | 3           | 2,007            | 3           | 1,900             | 3           | 1,617              | 2           | 1,354            | 2           |
| Cash, cash equivalents, restricted cash and short-term investments | 1,774            | 3           | 1,367            | 2           | 1,597             | 2           | 2,006              | 3           | 2,335            | 3           |
| Securities lending   | —                | —           | —                | —           | —                 | —           | —                  | —           | 105              | —           |
| Other invested assets:   |                  |             |                  |             |                   |             |                    |             |                  |             |
| Derivatives:   |                  |             |                  |             |                   |             |                    |             |                  |             |
| Interest rate swaps  | 30               | —           | 162              | —           | 364               | —           | 298                | —           | 280              | —           |
| Foreign currency swaps   | 17               | —           | 5                | —           | 6                 | —           | 5                  | —           | 2                | —           |
| Equity index options   | 30               | —           | 30               | —           | 42                | —           | 33                 | —           | 47               | —           |
| Other foreign currency contracts                                   | —                | —           | —                | —           | 2                 | —           | 2                  | —           | 24               | —           |
| Other  | 446              | 1           | 398              | 1           | 380               | 1           | 311                | 1           | 327              | 1           |
| Total invested assets and cash                                     | <u>\$ 63,192</u> | <u>100%</u> | <u>\$ 68,167</u> | <u>100%</u> | <u>\$ 73,849</u>  | <u>100%</u> | <u>\$ 74,655</u>   | <u>100%</u> | <u>\$ 75,232</u> | <u>100%</u> |
| <b>Public Fixed Maturity Securities—Credit Quality:</b>            |                  |             |                  |             |                   |             |                    |             |                  |             |
| <b>NRSRO<sup>(2)</sup> Designation</b>                             |                  |             |                  |             |                   |             |                    |             |                  |             |
| AAA  | \$ 6,713         | 20%         | \$ 7,484         | 20%         | \$ 8,316          | 20%         | \$ 8,393           | 19%         | \$ 8,505         | 20%         |
| AA   | 3,245            | 10          | 3,538            | 9           | 3,872             | 9           | 3,907              | 9           | 3,872            | 9           |
| A  | 8,886            | 26          | 9,880            | 26          | 11,039            | 26          | 11,134             | 26          | 11,158           | 26          |
| BBB  | 14,155           | 42          | 16,177           | 42          | 17,789            | 42          | 17,980             | 42          | 18,208           | 41          |
| BB   | 846              | 2           | 1,079            | 3           | 1,443             | 3           | 1,658              | 4           | 1,637            | 4           |
| B  | 33               | —           | 61               | —           | 42                | —           | 53                 | —           | 45               | —           |
| CCC and lower  | —                | —           | —                | —           | —                 | —           | —                  | —           | 6                | —           |
| Total public fixed maturity securities                             | <u>\$ 33,878</u> | <u>100%</u> | <u>\$ 38,219</u> | <u>100%</u> | <u>\$ 42,501</u>  | <u>100%</u> | <u>\$ 43,125</u>   | <u>100%</u> | <u>\$ 43,431</u> | <u>100%</u> |
| <b>Private Fixed Maturity Securities—Credit Quality:</b>           |                  |             |                  |             |                   |             |                    |             |                  |             |
| <b>NRSRO<sup>(2)</sup> Designation</b>                             |                  |             |                  |             |                   |             |                    |             |                  |             |
| AAA  | \$ 806           | 5%          | \$ 775           | 5%          | \$ 821            | 5%          | \$ 856             | 5%          | \$ 862           | 5%          |
| AA   | 1,421            | 9           | 1,554            | 9           | 1,718             | 9           | 1,831              | 10          | 1,850            | 10          |
| A  | 4,308            | 28          | 4,773            | 28          | 5,224             | 29          | 5,240              | 29          | 5,183            | 28          |
| BBB  | 7,732            | 50          | 8,408            | 50          | 8,861             | 49          | 8,803              | 48          | 8,962            | 49          |
| BB   | 1,015            | 7           | 1,159            | 7           | 1,186             | 7           | 1,252              | 7           | 1,190            | 7           |
| B  | 120              | 1           | 131              | 1           | 161               | 1           | 158                | 1           | 162              | 1           |
| CCC and lower  | 6                | —           | 8                | —           | 8                 | —           | 9                  | —           | 9                | —           |
| Total private fixed maturity securities                            | <u>\$ 15,408</u> | <u>100%</u> | <u>\$ 16,808</u> | <u>100%</u> | <u>\$ 17,979</u>  | <u>100%</u> | <u>\$ 18,149</u>   | <u>100%</u> | <u>\$ 18,218</u> | <u>100%</u> |

(1) The company does not have any material exposure to residential mortgage-backed securities collateralized debt obligations (CDOs).

(2) Nationally Recognized Statistical Rating Organizations.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Fixed Maturity Securities Summary**  
**(amounts in millions)**

|  | June 30, 2022 |            | March 31, 2022 |            | December 31, 2021 |            | September 30, 2021 |            | June 30, 2021 |            |
|--|---------------|------------|----------------|------------|-------------------|------------|--------------------|------------|---------------|------------|
|  | Fair Value    | % of Total | Fair Value     | % of Total | Fair Value        | % of Total | Fair Value         | % of Total | Fair Value    | % of Total |
| <b>Fixed Maturity Securities—Security Sector:</b>              |               |            |                |            |                   |            |                    |            |               |            |
| U.S. government, agencies and government-sponsored enterprises | \$ 3,627      | 7%         | \$ 4,097       | 8%         | \$ 4,552          | 8%         | \$ 4,500           | 7%         | \$ 4,484      | 7%         |
| State and political subdivisions                               | 2,849         | 6          | 3,134          | 6          | 3,450             | 6          | 3,418              | 6          | 3,371         | 6          |
| Foreign government   | 682           | 1          | 784            | 1          | 835               | 1          | 835                | 1          | 802           | 1          |
| U.S. corporate   | 28,243        | 58         | 31,823         | 58         | 34,924            | 58         | 35,132             | 57         | 35,289        | 57         |
| Foreign corporate  | 8,482         | 17         | 9,453          | 17         | 10,535            | 17         | 10,740             | 18         | 10,744        | 18         |
| Residential mortgage-backed securities                         | 1,213         | 2          | 1,320          | 2          | 1,440             | 2          | 1,572              | 3          | 1,691         | 3          |
| Commercial mortgage-backed securities                          | 2,137         | 5          | 2,361          | 4          | 2,584             | 4          | 2,670              | 4          | 2,734         | 4          |
| Other asset-backed securities                                  | 2,053         | 4          | 2,055          | 4          | 2,160             | 4          | 2,407              | 4          | 2,534         | 4          |
| Total fixed maturity securities                                | \$ 49,286     | 100%       | \$ 55,027      | 100%       | \$ 60,480         | 100%       | \$ 61,274          | 100%       | \$ 61,649     | 100%       |
| <b>Corporate Bond Holdings—Industry Sector:</b>                |               |            |                |            |                   |            |                    |            |               |            |
| Investment Grade:  |               |            |                |            |                   |            |                    |            |               |            |
| Finance and insurance  | \$ 9,313      | 25%        | \$ 10,235      | 25%        | \$ 11,204         | 25%        | \$ 11,231          | 25%        | \$ 11,155     | 24%        |
| Utilities  | 4,857         | 14         | 5,450          | 14         | 5,963             | 13         | 5,953              | 13         | 5,948         | 13         |
| Energy   | 3,043         | 8          | 3,372          | 8          | 3,622             | 8          | 3,645              | 8          | 3,592         | 8          |
| Consumer - non-cyclical  | 5,221         | 15         | 5,967          | 15         | 6,635             | 15         | 6,703              | 15         | 6,726         | 15         |
| Consumer - cyclical  | 1,576         | 4          | 1,758          | 4          | 1,877             | 4          | 1,891              | 4          | 1,979         | 4          |
| Capital goods  | 2,677         | 7          | 2,972          | 7          | 3,291             | 7          | 3,349              | 7          | 3,371         | 7          |
| Industrial   | 1,877         | 5          | 2,092          | 5          | 2,278             | 5          | 2,251              | 5          | 2,344         | 5          |
| Technology and communications                                  | 3,681         | 10         | 4,224          | 10         | 4,612             | 10         | 4,547              | 10         | 4,518         | 10         |
| Transportation   | 1,465         | 4          | 1,642          | 4          | 1,832             | 4          | 1,836              | 4          | 1,924         | 4          |
| Other  | 1,147         | 3          | 1,298          | 3          | 1,473             | 3          | 1,510              | 3          | 1,596         | 4          |
| Subtotal   | 34,857        | 95         | 39,010         | 95         | 42,787            | 94         | 42,916             | 94         | 43,153        | 94         |
| Non-Investment Grade:  |               |            |                |            |                   |            |                    |            |               |            |
| Finance and insurance  | 168           | 1          | 185            | —          | 219               | —          | 226                | —          | 234           | 1          |
| Utilities  | 56            | —          | 62             | —          | 69                | —          | 95                 | —          | 88            | —          |
| Energy   | 431           | 1          | 568            | 1          | 695               | 2          | 782                | 2          | 759           | 1          |
| Consumer - non-cyclical  | 141           | —          | 192            | 1          | 267               | 1          | 270                | 1          | 243           | 1          |
| Consumer - cyclical  | 290           | 1          | 321            | 1          | 363               | 1          | 369                | 1          | 368           | 1          |
| Capital goods  | 146           | —          | 159            | —          | 159               | —          | 163                | —          | 141           | —          |
| Industrial   | 171           | 1          | 209            | 1          | 263               | 1          | 366                | 1          | 368           | 1          |
| Technology and communications                                  | 286           | 1          | 372            | 1          | 446               | 1          | 490                | 1          | 520           | 1          |
| Transportation   | 29            | —          | 29             | —          | 28                | —          | 26                 | —          | 26            | —          |
| Other  | 150           | —          | 169            | —          | 163               | —          | 169                | —          | 133           | —          |
| Subtotal   | 1,868         | 5          | 2,266          | 5          | 2,672             | 6          | 2,956              | 6          | 2,880         | 6          |
| Total  | \$ 36,725     | 100%       | \$ 41,276      | 100%       | \$ 45,459         | 100%       | \$ 45,872          | 100%       | \$ 46,033     | 100%       |
| <b>Fixed Maturity Securities—Contractual Maturity Dates:</b>   |               |            |                |            |                   |            |                    |            |               |            |
| Due in one year or less  | \$ 1,314      | 3%         | \$ 1,420       | 3%         | \$ 1,499          | 2%         | \$ 1,449           | 2%         | \$ 1,291      | 2%         |
| Due after one year through five years                          | 7,958         | 16         | 8,501          | 15         | 8,807             | 15         | 9,039              | 15         | 9,030         | 15         |
| Due after five years through ten years                         | 12,765        | 26         | 13,943         | 25         | 15,053            | 25         | 14,956             | 24         | 15,158        | 25         |
| Due after ten years  | 21,846        | 44         | 25,427         | 47         | 28,937            | 48         | 29,181             | 48         | 29,211        | 47         |
| Subtotal   | 43,883        | 89         | 49,291         | 90         | 54,296            | 90         | 54,625             | 89         | 54,690        | 89         |
| Mortgage and asset-backed securities                           | 5,403         | 11         | 5,736          | 10         | 6,184             | 10         | 6,649              | 11         | 6,959         | 11         |
| Total fixed maturity securities                                | \$ 49,286     | 100%       | \$ 55,027      | 100%       | \$ 60,480         | 100%       | \$ 61,274          | 100%       | \$ 61,649     | 100%       |

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**General Account U.S. GAAP Net Investment Income Yields**  
**(amounts in millions)**

|  | 2022          |               |                | 2021          |               |               |               |                |
|--|---------------|---------------|----------------|---------------|---------------|---------------|---------------|----------------|
|  | 2Q            | 1Q            | Total          | 4Q            | 3Q            | 2Q            | 1Q            | Total          |
| <b>U.S. GAAP Net Investment Income</b>                             |               |               |                |               |               |               |               |                |
| Fixed maturity securities - taxable                                | \$ 578        | \$ 580        | \$1,158        | \$ 590        | \$ 614        | \$ 608        | \$ 599        | \$2,411        |
| Fixed maturity securities - non-taxable                            | 1             | 1             | 2              | 2             | 2             | 1             | 2             | 7              |
| Equity securities  | 2             | 2             | 4              | 2             | 2             | 2             | 3             | 9              |
| Commercial mortgage loans  | 78            | 81            | 159            | 102           | 93            | 103           | 78            | 376            |
| Policy loans   | 51            | 50            | 101            | 52            | 47            | 40            | 50            | 189            |
| Limited partnerships   | 32            | 7             | 39             | 79            | 59            | 54            | 31            | 223            |
| Other invested assets  | 66            | 63            | 129            | 62            | 63            | 58            | 58            | 241            |
| Cash, cash equivalents, restricted cash and short-term investments | 1             | —             | 1              | —             | 1             | —             | —             | 1              |
| Gross investment income before expenses and fees                   | 809           | 784           | 1,593          | 889           | 881           | 866           | 821           | 3,457          |
| Expenses and fees  | (22)          | (20)          | (42)           | (23)          | (22)          | (22)          | (20)          | (87)           |
| Net investment income  | <u>\$ 787</u> | <u>\$ 764</u> | <u>\$1,551</u> | <u>\$ 866</u> | <u>\$ 859</u> | <u>\$ 844</u> | <u>\$ 801</u> | <u>\$3,370</u> |
| <b>Annualized Yields</b>   |               |               |                |               |               |               |               |                |
| Fixed maturity securities - taxable                                | 4.5%          | 4.4%          | 4.5%           | 4.5%          | 4.6%          | 4.6%          | 4.5%          | 4.5%           |
| Fixed maturity securities - non-taxable                            | 3.6%          | 3.6%          | 3.6%           | 6.7%          | 6.3%          | 3.1%          | 6.3%          | 5.6%           |
| Equity securities  | 3.4%          | 3.7%          | 3.6%           | 4.5%          | 5.3%          | 4.1%          | 3.8%          | 4.0%           |
| Commercial mortgage loans  | 4.5%          | 4.7%          | 4.6%           | 5.9%          | 5.4%          | 6.0%          | 4.6%          | 5.5%           |
| Policy loans   | 9.7%          | 9.8%          | 9.7%           | 10.1%         | 9.1%          | 7.9%          | 10.1%         | 9.3%           |
| Limited partnerships <sup>(1)</sup>                                | 6.2%          | 1.4%          | 3.9%           | 18.0%         | 15.9%         | 17.2%         | 11.2%         | 15.7%          |
| Other invested assets <sup>(2)</sup>                               | 62.6%         | 64.8%         | 63.2%          | 71.9%         | 79.5%         | 68.6%         | 65.0%         | 69.7%          |
| Cash, cash equivalents, restricted cash and short-term investments | 0.3%          | — %           | 0.1%           | — %           | 0.2%          | — %           | — %           | — %            |
| Gross investment income before expenses and fees                   | 4.9%          | 4.8%          | 4.9%           | 5.4%          | 5.3%          | 5.2%          | 5.0%          | 5.2%           |
| Expenses and fees  | (0.1)%        | (0.1)%        | (0.1)%         | (0.1)%        | (0.1)%        | (0.1)%        | (0.2)%        | (0.1)%         |
| Net investment income  | <u>4.8%</u>   | <u>4.7%</u>   | <u>4.8%</u>    | <u>5.3%</u>   | <u>5.2%</u>   | <u>5.1%</u>   | <u>4.8%</u>   | <u>5.1%</u>    |

Yields are based on net investment income as reported under U.S. GAAP and are consistent with how the company measures its investment performance for management purposes. Yields are annualized, for interim periods, and are calculated as net investment income as a percentage of average quarterly asset carrying values except for fixed maturity securities, derivatives and derivative counterparty collateral, which exclude unrealized fair value adjustments and securities lending activity, which is included in other invested assets and is calculated net of the corresponding securities lending liability. See page 39 herein for average invested assets and cash used in the yield calculation.

(1) Limited partnership investments are primarily equity-based and do not have fixed returns by period.

(2) Investment income for other invested assets includes amortization of terminated cash flow hedges, which have no corresponding book value within the yield calculation.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Net Investment Gains (Losses), Net—Detail**  
**(amounts in millions)**

|   | 2022         |              |              | 2021          |              |              |              |               |
|---|--------------|--------------|--------------|---------------|--------------|--------------|--------------|---------------|
|   | 2Q           | 1Q           | Total        | 4Q            | 3Q           | 2Q           | 1Q           | Total         |
| Realized investment gains (losses):   |              |              |              |               |              |              |              |               |
| Net realized gains (losses) on available-for-sale securities:                             |              |              |              |               |              |              |              |               |
| Fixed maturity securities:  |              |              |              |               |              |              |              |               |
| U.S. corporate  | \$ (2)       | \$ (12)      | \$ (14)      | \$ 28         | \$ 8         | \$ 2         | \$ 4         | \$ 42         |
| U.S. government, agencies and government-sponsored enterprises                            | —            | 6            | 6            | —             | —            | —            | —            | —             |
| Foreign corporate   | (1)          | (2)          | (3)          | 10            | 1            | (2)          | 1            | 10            |
| Foreign government  | —            | —            | —            | —             | (1)          | 1            | —            | —             |
| Mortgage-backed securities  | (1)          | —            | (1)          | 3             | 3            | —            | (1)          | 5             |
| Total net realized gains (losses) on available-for-sale securities                        | (4)          | (8)          | (12)         | 41            | 11           | 1            | 4            | 57            |
| Net realized gains (losses) on equity securities sold                                     | —            | —            | —            | —             | —            | (2)          | (5)          | (7)           |
| Net realized gains (losses) on limited partnerships                                       | —            | —            | —            | —             | —            | —            | 3            | 3             |
| Total net realized investment gains (losses)  | (4)          | (8)          | (12)         | 41            | 11           | (1)          | 2            | 53            |
| Net change in allowance for credit losses on available-for-sale fixed maturity securities | —            | —            | —            | —             | —            | (4)          | (2)          | (6)           |
| Write-down of available-for-sale fixed maturity securities                                | —            | (2)          | (2)          | —             | —            | —            | (1)          | (1)           |
| Net unrealized gains (losses) on equity securities still held                             | (27)         | (6)          | (33)         | 4             | (1)          | 6            | (8)          | 1             |
| Net unrealized gains (losses) on limited partnerships                                     | 24           | 35           | 59           | 90            | 75           | 65           | 34           | 264           |
| Commercial mortgage loans   | 2            | 1            | 3            | (4)           | 3            | (1)          | (1)          | (3)           |
| Derivative instruments  | 9            | 4            | 13           | 5             | (3)          | 4            | 8            | 14            |
| Other   | 4            | 4            | 8            | (4)           | 3            | 1            | 1            | 1             |
| Net investment gains (losses), gross  | 8            | 28           | 36           | 132           | 88           | 70           | 33           | 323           |
| Adjustment for DAC and other intangible amortization and certain benefit reserves         | 2            | —            | 2            | 1             | —            | —            | —            | 1             |
| Net investment gains (losses), net  | <u>\$ 10</u> | <u>\$ 28</u> | <u>\$ 38</u> | <u>\$ 133</u> | <u>\$ 88</u> | <u>\$ 70</u> | <u>\$ 33</u> | <u>\$ 324</u> |



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## **Reconciliations of Non-GAAP Measures**

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Reconciliation of Operating ROE**  
**(amounts in millions)**

**Twelve Month Rolling Average ROE**

|   | Twelve months ended |                   |                      |                       |                  |
|---|---------------------|-------------------|----------------------|-----------------------|------------------|
|   | June 30,<br>2022    | March 31,<br>2022 | December 31,<br>2021 | September 30,<br>2021 | June 30,<br>2021 |
| <b>U.S. GAAP Basis ROE</b>  |                     |                   |                      |                       |                  |
| Net income available to Genworth Financial, Inc.'s common stockholders for the twelve months ended <sup>(1)</sup>                         | \$ 807              | \$ 866            | \$ 904               | \$ 1,008              | \$ 1,112         |
| Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss) <sup>(2)</sup> | \$11,643            | \$ 11,467         | \$ 11,286            | \$ 11,079             | \$10,823         |
| U.S. GAAP Basis ROE <sup>(1)/(2)</sup>  | 6.9%                | 7.6%              | 8.0%                 | 9.1%                  | 10.3%            |

**Operating ROE**

|   |          |           |           |           |          |
|---|----------|-----------|-----------|-----------|----------|
| Adjusted operating income for the twelve months ended <sup>(1)</sup>  | \$ 710   | \$ 728    | \$ 765    | \$ 789    | \$ 675   |
| Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss) <sup>(2)</sup> | \$11,643 | \$ 11,467 | \$ 11,286 | \$ 11,079 | \$10,823 |
| Operating ROE <sup>(1)/(2)</sup>  | 6.1%     | 6.3%      | 6.8%      | 7.1%      | 6.2%     |

**Quarterly Average ROE**

|  | Three months ended  |                      |                         |                          |                     |
|--|---------------------|----------------------|-------------------------|--------------------------|---------------------|
|  | June<br>30,<br>2022 | March<br>31,<br>2022 | December<br>31,<br>2021 | September<br>30,<br>2021 | June<br>30,<br>2021 |
| <b>U.S. GAAP Basis ROE</b>   |                     |                      |                         |                          |                     |
| Net income available to Genworth Financial, Inc.'s common stockholders for the period ended <sup>(3)</sup>   | \$ 181              | \$ 149               | \$ 163                  | \$ 314                   | \$ 240              |
| Quarterly average Genworth Financial, Inc.'s stockholders' equity for the period, excluding accumulated other comprehensive income (loss) <sup>(4)</sup> | \$11,881            | \$ 11,723            | \$ 11,563               | \$ 11,403                | \$11,207            |
| Annualized U.S. GAAP Quarterly Basis ROE <sup>(3)/(4)</sup>  | 6.1%                | 5.1%                 | 5.6%                    | 11.0%                    | 8.6%                |

**Operating ROE**

|  |          |           |           |           |          |
|--|----------|-----------|-----------|-----------|----------|
| Adjusted operating income for the period ended <sup>(3)</sup>  | \$ 176   | \$ 131    | \$ 164    | \$ 239    | \$ 194   |
| Quarterly average Genworth Financial, Inc.'s stockholders' equity for the period, excluding accumulated other comprehensive income (loss) <sup>(4)</sup> | \$11,881 | \$ 11,723 | \$ 11,563 | \$ 11,403 | \$11,207 |
| Annualized Operating Quarterly Basis ROE <sup>(3)/(4)</sup>  | 5.9%     | 4.5%      | 5.7%      | 8.4%      | 6.9%     |

**Non-GAAP Definition for Operating ROE**

The company references the non-GAAP financial measure entitled "operating return on equity" or "operating ROE." The company defines operating ROE as adjusted operating income (loss) divided by average ending Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss) in average ending Genworth Financial, Inc.'s stockholders' equity. Management believes that analysis of operating ROE enhances understanding of the efficiency with which the company deploys its capital. However, operating ROE is not a substitute for net income (loss) available to Genworth Financial, Inc.'s common stockholders divided by average ending Genworth Financial, Inc.'s stockholders' equity determined in accordance with U.S. GAAP.

- (1) The twelve months ended information is derived by adding the four quarters of net income available to Genworth Financial, Inc.'s common stockholders and adjusted operating income from page 9 herein.
- (2) Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss), is derived by averaging ending Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss), for the most recent five quarters.
- (3) Net income available to Genworth Financial, Inc.'s common stockholders and adjusted operating income from page 9 herein.
- (4) Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss), is derived by averaging ending Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss).

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Reconciliation of Consolidated Expense Ratio**  
**(amounts in millions)**

|  | 2022           |                |                | 2021           |                |                |                |                |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|  | 2Q             | 1Q             | Total          | 4Q             | 3Q             | 2Q             | 1Q             | Total          |
| <b>GAAP Basis Expense Ratio</b>  |                |                |                |                |                |                |                |                |
| <b>(A)</b> Acquisition and operating expenses, net of deferrals          | \$ 589         | \$ 271         | \$ 860         | \$ 354         | \$ 290         | \$ 304         | \$ 275         | \$1,223        |
| <b>(B)</b> Premiums  | \$ 927         | \$ 931         | \$1,858        | \$ 576         | \$ 944         | \$ 947         | \$ 968         | \$3,435        |
| <b>(A) / (B)</b> GAAP Basis Expense Ratio                                | 64%            | 29%            | 46%            | 61%            | 31%            | 32%            | 28%            | 36%            |
| <b>Adjusted Expense Ratio</b>  |                |                |                |                |                |                |                |                |
| Acquisition and operating expenses, net of deferrals                     | \$ 589         | \$ 271         | \$ 860         | \$ 354         | \$ 290         | \$ 304         | \$ 275         | \$1,223        |
| Less: Reinsurance recapture payment <sup>(1)</sup>                       | 365            | —              | 365            | —              | —              | —              | —              | —              |
| Less: Legal settlement expenses <sup>(2)</sup>                           | 6              | 43             | 49             | 59             | 57             | 70             | 23             | 209            |
| <b>(C)</b> Adjusted acquisition and operating expenses, net of deferrals | <u>\$ 218</u>  | <u>\$ 228</u>  | <u>\$ 446</u>  | <u>\$ 295</u>  | <u>\$ 233</u>  | <u>\$ 234</u>  | <u>\$ 252</u>  | <u>\$1,014</u> |
| Premiums   | \$ 927         | \$ 931         | \$1,858        | \$ 576         | \$ 944         | \$ 947         | \$ 968         | \$3,435        |
| Add: Policy fees and other income  | 159            | 169            | 328            | 162            | 179            | 180            | 183            | 704            |
| Add: Initial ceded premiums from a life block transaction <sup>(3)</sup> | —              | —              | —              | 360            | —              | —              | —              | 360            |
| <b>(D)</b> Adjusted revenues   | <u>\$1,086</u> | <u>\$1,100</u> | <u>\$2,186</u> | <u>\$1,098</u> | <u>\$1,123</u> | <u>\$1,127</u> | <u>\$1,151</u> | <u>\$4,499</u> |
| <b>(C) / (D)</b> Adjusted expense ratio <sup>(4)</sup>                   | 20%            | 21%            | 20%            | 27%            | 21%            | 21%            | 22%            | 23%            |

**Non-GAAP Definition for Adjusted Expense Ratio**

The company references the non-GAAP financial measure entitled “adjusted expense ratio” as a measure of its operating performance. The company defines adjusted expense ratio as acquisition and operating expenses, net of deferrals, less certain reinsurance expenses, less legal settlement expenses incurred in the company’s long-term care insurance business divided by the sum of premiums, policy fees and other income and premiums initially ceded under life block transactions. Management believes that the expense ratio analysis enhances understanding of the operating performance of the company. However, the adjusted expense ratio as defined by the company should not be viewed as a substitute for the GAAP basis expense ratio.

- (1) In the second quarter of 2022, the company paid \$365 million to a third party in connection with the recapture of certain single premium immediate annuity contracts.
- (2) Estimated pre-tax impact of expenses related to policyholder benefit reduction elections made as part of a legal settlement in the company’s long-term care insurance business, which includes cash damages of \$6 million, \$43 million, \$54 million, \$50 million, \$61 million and \$20 million for the three months ended June 30, 2022, March 31, 2022, December 31, 2021, September 30, 2021, June 30, 2021 and March 31, 2021, respectively.
- (3) In the fourth quarter of 2021, the company entered into a new reinsurance agreement to cede certain of its term life insurance policies as part of a life block transaction. Under this new reinsurance agreement, the company initially ceded \$360 million of certain term life insurance premiums.
- (4) In the first quarter of 2022, the company recorded a legal settlement accrual of \$25 million in its life insurance business, which increased the adjusted expense ratio by three percentage points for the three months ended March 31, 2022.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**SECOND QUARTER 2022**

**Reconciliation of Reported Yield to Core Yield**

|   | 2022          |               |                |               |               | 2021          |               |                |
|---|---------------|---------------|----------------|---------------|---------------|---------------|---------------|----------------|
|   | 2Q            | 1Q            | Total          | 4Q            | 3Q            | 2Q            | 1Q            | Total          |
| <b>(Assets - amounts in billions)</b>   |               |               |                |               |               |               |               |                |
| <b>Reported - Total Invested Assets and Cash</b>  | \$63.2        | \$68.2        | \$ 63.2        | \$73.8        | \$74.7        | \$75.2        | \$72.9        | \$ 73.8        |
| Subtract:   |               |               |                |               |               |               |               |                |
| Securities lending  | —             | —             | —              | —             | —             | 0.1           | 0.1           | —              |
| Unrealized gains (losses)   | (1.9)         | 3.0           | (1.9)          | 8.2           | 8.5           | 8.9           | 6.9           | 8.2            |
| <b>Adjusted end of period invested assets and cash</b>                                  | <u>\$65.1</u> | <u>\$65.2</u> | <u>\$ 65.1</u> | <u>\$65.6</u> | <u>\$66.2</u> | <u>\$66.2</u> | <u>\$65.9</u> | <u>\$ 65.6</u> |
| <b>(A) Average Invested Assets and Cash Used in Reported and Core Yield Calculation</b> | \$65.2        | \$65.4        | \$ 65.3        | \$65.9        | \$66.2        | \$66.1        | \$66.2        | \$ 66.1        |
| <b>(Income - amounts in millions)</b>   |               |               |                |               |               |               |               |                |
| <b>(B) Reported - Net Investment Income</b>   | \$ 787        | \$ 764        | \$1,551        | \$ 866        | \$ 859        | \$ 844        | \$ 801        | \$3,370        |
| Subtract:   |               |               |                |               |               |               |               |                |
| Bond calls and commercial mortgage loan prepayments                                     | 7             | 10            | 17             | 38            | 43            | 39            | 15            | 135            |
| Other non-core items <sup>(1)</sup>   | —             | —             | —              | 2             | (4)           | 3             | 2             | 3              |
| <b>(C) Core Net Investment Income</b>   | <u>\$ 780</u> | <u>\$ 754</u> | <u>\$1,534</u> | <u>\$ 826</u> | <u>\$ 820</u> | <u>\$ 802</u> | <u>\$ 784</u> | <u>\$3,232</u> |
| <b>(B) / (A) Reported Yield</b>   | 4.83%         | 4.67%         | 4.75%          | 5.26%         | 5.19%         | 5.11%         | 4.84%         | 5.10%          |
| <b>(C) / (A) Core Yield</b>   | 4.79%         | 4.61%         | 4.70%          | 5.01%         | 4.95%         | 4.85%         | 4.73%         | 4.89%          |

Note: Yields have been annualized.

**Non-GAAP Definition for Core Yield**

The company references the non-GAAP financial measure entitled “core yield” as a measure of investment yield. The company defines core yield as the investment yield adjusted for items that do not reflect the underlying performance of the investment portfolio. Management believes that analysis of core yield enhances understanding of the investment yield of the company. However, core yield is not a substitute for investment yield determined in accordance with U.S. GAAP.

<sup>(1)</sup> Includes cost basis adjustments on structured securities and various other immaterial items.