
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

**CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

**April 29, 2014
Date of Report
(Date of earliest event reported)**



GENWORTH FINANCIAL, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

001-32195
(Commission
File Number)

80-0873306
(I.R.S. Employer
Identification No.)

6620 West Broad Street, Richmond, VA
(Address of principal executive offices)

23230
(Zip Code)

(804) 281-6000
(Registrant's telephone number, including area code)

N/A
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02 Results of Operations and Financial Condition.

On April 29, 2014, Genworth Financial, Inc. issued (1) a press release announcing its financial results for the quarter ended March 31, 2014, a copy of which is attached hereto as Exhibit 99.1 and is incorporated herein by reference, and (2) a financial supplement for the quarter ended March 31, 2014, a copy of which is attached hereto as Exhibit 99.2 and is incorporated herein by reference.

The information contained in this Current Report on Form 8-K (including the exhibits) is being furnished and shall not be deemed “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that Section. The information contained in this Current Report on Form 8-K shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in any such filing.

Item 9.01 Financial Statements and Exhibits.

The following materials are furnished as exhibits to this Current Report on Form 8-K:

| <u>Exhibit Number</u> | <u>Description of Exhibit</u> |
|---------------------------|--|
| 99.1 | Press Release dated April 29, 2014. |
| 99.2 | Financial Supplement for the quarter ended March 31, 2014. |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: April 29, 2014

GENWORTH FINANCIAL, INC.

By: /s/ Kelly L. Groh
Kelly L. Groh
Vice President and Controller
(Principal Accounting Officer)

Exhibit Index

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|---------------------------|--|
| 99.1 | Press Release dated April 29, 2014. |
| 99.2 | Financial Supplement for the quarter ended March 31, 2014. |

News Release

6620 West Broad Street
Richmond, VA 23230

**Genworth Financial Announces First Quarter 2014 Results
Net Income Improves 79 Percent From Prior Year
Sequentially Higher Mortality In U.S. Life Insurance Division
Strong Loss Performance In Global Mortgage Insurance Division**

Richmond, VA (April 29, 2014)—Genworth Financial, Inc. (NYSE: GNW) today reported results for the first quarter of 2014. The company reported net income¹ of \$184 million, or \$0.37 per diluted share, compared with net income of \$103 million, or \$0.21 per diluted share, in the first quarter of 2013. Net operating income² for the first quarter of 2014 was \$194 million, or \$0.39 per diluted share, compared with net operating income of \$151 million, or \$0.30 per diluted share, in the first quarter of 2013.

“Genworth’s first quarter 2014 results reflect continued progress in our turnaround strategy,” said Tom McInerney, President and CEO. “Our mortgage insurance businesses benefitted from improved loss ratios, and long term care premium increases continued to positively impact earnings in our U.S. Life Insurance Division.”

Consolidated Net Income & Net Operating Income

| | Three months ended March 31 (Unaudited) | | | | Total % change |
|---|--|-------------------------|---------|-------------------------|-------------------|
| | 2014 | | 2013 | | |
| | Total | Per diluted share | Total | Per diluted share | |
| <i>(Amounts in millions, except per share)</i> | | | | | |
| Net income | \$ 184 | \$ 0.37 | \$ 103 | \$ 0.21 | 79% |
| Net operating income | \$ 194 | \$ 0.39 | \$ 151 | \$ 0.30 | 28% |
| Weighted average diluted shares | 502.7 | | 496.8 | | |
| Book value per share | \$31.27 | | \$32.90 | | |
| Book value per share, excluding accumulated other comprehensive income (loss) | \$24.25 | | \$23.11 | | |

Net investment losses, net of tax and other adjustments, were \$10 million in the quarter, compared to \$28 million in the prior year. Total investment impairments, net of tax, were \$1 million in the current quarter and \$7 million in the prior year.

- ¹ Unless otherwise stated, all references in this press release to net income, net income per share, book value, book value per share and stockholders’ equity should be read as net income available to Genworth’s common stockholders, net income available to Genworth’s common stockholders per share, book value available to Genworth’s common stockholders, book value available to Genworth’s common stockholders per share and stockholders’ equity available to Genworth’s common stockholders, respectively.
- ² This is a financial measure not calculated based on U.S. Generally Accepted Accounting Principles (Non-GAAP). See the Use of Non-GAAP Measures section of this press release for additional information.

Net operating income results are summarized in the table below:

Net Operating Income (Loss)

(Amounts in millions)

| | Q1 14 | Q4 13 | Q1 13 |
|---|---------------|---------------|---------------|
| U.S. Life Insurance Division: | | | |
| U.S. Life Insurance | \$ 94 | \$ 119 | \$ 85 |
| Total U.S. Life Insurance Division | 94 | 119 | 85 |
| Global Mortgage Insurance Division: | | | |
| International Mortgage Insurance | 99 | 101 | 81 |
| U.S. Mortgage Insurance (U.S. MI) | 33 | 6 | 21 |
| Total Global Mortgage Insurance Division | 132 | 107 | 102 |
| Corporate and Other Division: | | | |
| International Protection | 7 | 13 | 6 |
| Runoff | 12 | 19 | 16 |
| Corporate and Other | (51) | (65) | (58) |
| Total Corporate and Other Division | (32) | (33) | (36) |
| Total Net Operating Income | \$ 194 | \$ 193 | \$ 151 |

Net operating income excludes net investment gains (losses), goodwill impairments, gains (losses) on the sale of businesses, restructuring charges, gains (losses) on the early extinguishment of debt, gains (losses) on insurance block transactions and other adjustments, net of taxes. A reconciliation of net operating income of segments and Corporate and Other activities to net income is included at the end of this press release.

Unless specifically noted in the discussion of results for the International Mortgage Insurance and International Protection segments, references to percentage changes exclude the impact of foreign exchange. Percentage changes, which include the impact of foreign exchange, are found in a table at the end of this press release. The impact of foreign exchange on net operating income in the first quarter of 2014 was an unfavorable impact of \$5 million versus the prior quarter and an unfavorable impact of \$16 million versus the prior year.

U.S. Life Insurance Division

U.S. Life Insurance Division net operating income was \$94 million, compared with \$119 million in the prior quarter and \$85 million a year ago.

U.S. Life Insurance Division**Net Operating Income***(Amounts in millions)*

| | <u>Q1 14</u> | <u>Q4 13</u> | <u>Q1 13</u> |
|----------------------------------|--------------|---------------|--------------|
| U.S. Life Insurance | | | |
| Life Insurance | \$ 21 | \$ 56 | \$ 36 |
| Long Term Care Insurance | 46 | 42 | 20 |
| Fixed Annuities | 27 | 21 | 29 |
| Total U.S. Life Insurance | <u>94</u> | <u>119</u> | <u>85</u> |
| Total U.S. Life Insurance | <u>\$ 94</u> | <u>\$ 119</u> | <u>\$ 85</u> |

Sales*(Amounts in millions)*

| | <u>Q1 14</u> | <u>Q4 13</u> | <u>Q1 13</u> |
|----------------------------|--------------|--------------|--------------|
| U.S. Life Insurance | | | |
| Life Insurance | | | |
| Term Life | \$ 13 | \$ 9 | \$ 4 |
| Term Universal Life | — | — | 1 |
| Universal Life | 6 | 5 | 9 |
| Linked Benefits | 2 | 3 | 2 |
| Long Term Care Insurance | | | |
| Individual | 21 | 24 | 35 |
| Group | 1 | 2 | 5 |
| Fixed Annuities | 520 | 730 | 107 |

Account Value*(Amounts in millions)*

| | <u>Q1 14</u> | <u>Q4 13</u> | <u>Q1 13</u> |
|-----------------|--------------|--------------|--------------|
| Fixed Annuities | \$19,037 | \$18,737 | \$18,301 |

U.S. Life Insurance Division**Key Points**

- U.S. Life Insurance Division net operating income was \$94 million, compared with \$119 million in the prior quarter and \$85 million a year ago.
- Compared to the prior quarter, sales of life insurance products were higher, lower in individual long term care insurance (LTC) and lower in fixed annuities.
- The consolidated risk-based capital (RBC) ratio is estimated to be approximately 480 percent³, compared to 487 percent at the end of the fourth quarter of 2013.

³ Company estimate for the first quarter of 2014, due to timing of the filing of statutory statements.

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- As of March 31, 2014, the number of states approved as part of the 2012 in force premium rate increases remained at 41. The company expects to achieve \$250 to \$300 million of premium increases when fully implemented.
 - In September 2013, the company announced that it began filing for LTC premium rate increases on certain Privileged Choice® and Classic Select® policies sold between 2003 and 2012. As of March 31, 2014, 11 states have approved these rate increases.

Life Insurance

Life insurance net operating income was \$21 million, compared with \$56 million in the prior quarter and \$36 million in the prior year. Results in the current quarter reflected unfavorable mortality experience from higher frequency of claims in both term and universal life insurance versus the prior quarter and from both higher frequency in term life insurance and higher severity of claims in universal life insurance versus the prior year. Higher mortality drove an increase in claims paid and a reduction in product fees partially offset by reduced amortization. Results in the prior quarter included \$14 million of favorable items.

Sales increased versus the prior quarter and prior year from increased sales of term life insurance. The company is transitioning to a broader set of competitive product offerings and sales are expected to increase in 2014 from current levels.

Long Term Care Insurance

Long term care insurance net operating income was \$46 million, compared with \$42 million in the prior quarter and \$20 million in the prior year. Results benefitted from premium increases and reduced benefits of \$10 million versus the prior quarter and \$40 million versus the prior year related to the premium increases approved and implemented to date. Current quarter results included a \$5 million favorable correction to investment amortization for preferred stock that was more than offset by lower variable investment income versus the prior quarter. Results versus the prior year included less favorable claim terminations related to mortality and higher reserves related to certain policies with survivorship benefits. The reported loss ratio for the current quarter was approximately 63 percent, five points lower than the prior quarter and three points lower than the prior year.

Individual LTC sales of \$21 million were \$3 million lower than the prior quarter. The company is continuing to invest in distribution and marketing to increase LTC sales over time and expects to begin seeing some impact from these actions during the second half of the year. In the fourth quarter of 2013, the company announced that it has started to file for regulatory approval of its Privileged Choice Flex 3.0 product and expects to launch this product in July 2014.

Fixed Annuities

Fixed annuities net operating income was \$27 million, compared with \$21 million in the prior quarter and \$29 million in the prior year. Results in the quarter included improved mortality versus the prior quarter, but unfavorable mortality versus the prior year. Sales in the quarter totaled \$520 million, down sequentially and consistent with interest rate declines during the current quarter.

U.S. Life Companies Capital

The consolidated RBC ratio is estimated to be approximately 480 percent³, compared to 487 percent at the end of the fourth quarter of 2013 and the consolidated U.S. life insurance companies unassigned surplus is estimated to be approximately \$440 million³, in line with the end of the fourth quarter of 2013 as positive statutory income was offset by an unfavorable tax reserve correction and lower reinsurance credit.

Global Mortgage Insurance Division

Global Mortgage Insurance Division had net operating income of \$132 million, compared with \$107 million in the prior quarter and \$102 million a year ago.

Global Mortgage Insurance Division

Net Operating Income (Loss)

(Amounts in millions)

| | Q1 14 | Q4 13 | Q1 13 |
|---|---------------|---------------|---------------|
| International Mortgage Insurance | | | |
| Canada | \$ 41 | \$ 44 | \$ 42 |
| Australia | 62 | 66 | 46 |
| Other Countries | (4) | (9) | (7) |
| Total International Mortgage Insurance | 99 | 101 | 81 |
| U.S. Mortgage Insurance | 33 | 6 | 21 |
| Total Global Mortgage Insurance | \$ 132 | \$ 107 | \$ 102 |

Sales

(Amounts in billions)

| | Q1 14 | Q4 13 | Q1 13 |
|---|--------------|--------------|--------------|
| International Mortgage Insurance | | | |
| Flow | | | |
| Canada | \$ 2.9 | \$ 5.0 | \$ 3.3 |
| Australia | 7.8 | 9.0 | 7.9 |
| Other Countries | 0.4 | 0.5 | 0.4 |
| Bulk | | | |
| Canada | 2.9 | 2.4 | 2.4 |
| Australia | — | — | — |
| Other Countries | — | 0.6 | — |
| U.S. Mortgage Insurance | | | |
| Primary Flow | 3.9 | 4.9 | 4.7 |
| Primary Bulk | — | — | — |

International Mortgage Insurance Segment

Key Points

- Reported International Mortgage Insurance segment net operating income was \$99 million, compared with \$101 million in the prior quarter and \$81 million a year ago. Foreign exchange had an unfavorable impact of \$5 million versus the prior quarter and an unfavorable impact of \$16 million versus the prior year. The loss ratio in Canada was 20 percent and the loss ratio in Australia was 17 percent for the quarter.
- In Canada, flow new insurance written (NIW) was down 40 percent⁴ sequentially and down three percent⁴ year over year. In addition, in the current quarter, the company completed \$2.9 billion of bulk transactions, consisting of low loan-to-value prime loans. In Australia, flow NIW was down nine percent⁴ sequentially and up 15 percent⁴ year over year.
- The Canadian and Australian businesses continue to maintain sound capital positions.
- Dividends of \$31 million were paid to the holding company in the first quarter of 2014.
- On April 23, 2014, the Australian mortgage insurance business filed a prospectus related to its IPO with the Australian Securities and Investments Commission⁵

Canada Mortgage Insurance

Canada reported net operating income of \$41 million versus \$44 million in the prior quarter and \$42 million in the prior year. The loss ratio in the quarter was 20 percent, down two points from the prior quarter and down 11 points from the prior year reflecting the strong credit quality of recent books and the overall stable economic environment. Earnings were impacted by unfavorable foreign exchange versus the prior quarter and versus the prior year. Flow NIW was down 40 percent⁴ sequentially from normal seasonal variation and the severe winter season and down three percent⁴ year over year reflecting the severe winter season. In addition, the company completed several bulk transactions in the quarter, consisting of low loan-to-value prime loans, of approximately \$2.9 billion reflecting its selective participation in this market. At quarter end, the Canada mortgage insurance business had a minimum capital test (MCT) ratio of 229 percent³, in excess of the targeted level. GAAP book value was \$2.9 billion, of which \$1.6 billion represented Genworth's 57.4 percent ownership interest, in line with the prior quarter.

Australia Mortgage Insurance

Australia reported net operating income of \$62 million versus \$66 million in the prior quarter and \$46 million in the prior year. The loss ratio in the quarter was 17 percent, down four points sequentially and down 30 points from the prior year primarily from favorable aging of late stage delinquencies compared to both the prior quarter and prior year. New delinquencies were up 13 percent from the prior quarter and cures were down five percent from the prior quarter reflecting normal seasonal variation. Results compared to the prior quarter included less favorable taxes and unfavorable foreign exchange partially offset by lower expenses. Results

⁴ Percent change excludes the impact of foreign exchange.

⁵ This document is not intended for circulation or distribution in Australia and does not constitute a prospectus or an offer to sell, or a solicitation of an offer to buy, any shares in Australia, the United States or any other jurisdiction. A prospectus has been filed with the Australian Securities and Investments Commission. The shares referred to in this document will not be and have not been registered under the U.S. Securities Act of 1933, as amended, and may not be offered or sold in the United States absent registration or an applicable exemption from registration requirements.

compared to the prior year included unfavorable foreign exchange of \$12 million partially offset by higher revenue from the aging of the in force block. Flow NIW was down nine percent⁴ sequentially from normal seasonal variation and up 15 percent⁵ year over year from a larger origination market. At quarter end, the Australia mortgage insurance business had a prescribed capital amount (PCA) ratio of 147 percent³, slightly in excess of the targeted range. The GAAP book value was \$2.1 billion as of the end of the quarter, up \$0.2 billion from the prior quarter primarily from changes in foreign exchange.

The company previously announced a plan to pursue a sale of up to 40 percent of its Australian mortgage insurance business, which is a strategic priority for 2014. Executing the planned sale through an IPO remains a key priority in reducing its exposure to mortgage insurance risk, rebalancing capital among its three main mortgage insurance platforms and generating capital. As previously announced, on April 8, 2014, institutional investor education activities were commenced in Australia ahead of a possible IPO, and on April 23, 2014, the Australian mortgage insurance business filed a prospectus related to the IPO with the Australian Securities and Investments Commission. The company is seeking to complete the IPO during the first half of 2014, but its execution is subject to market conditions and valuation considerations, including business performance.

Other Countries Mortgage Insurance

Other Countries had a net operating loss of \$4 million, compared to net operating losses of \$9 million in the prior quarter and \$7 million in the prior year as the business had improved loss performance in the current quarter.

U.S. Mortgage Insurance Segment

Key Points

- U.S. MI net operating income was \$33 million, compared with \$6 million in the prior quarter and \$21 million in the prior year. Results in the current quarter included \$6 million of unfavorable tax adjustments. The loss ratio in the quarter was 46 percent.
- Flow NIW decreased 20 percent from the prior quarter and decreased 17 percent from the prior year to \$3.9 billion.
- The risk-to-capital ratio for Genworth Mortgage Insurance Corporation (GMICO) is estimated at 18.4:1³ and the combined risk-to-capital ratio is estimated at 18.7:1³ as of March 31, 2014.

Total flow delinquencies decreased 11 percent sequentially and decreased 27 percent versus the prior year. New flow delinquencies decreased approximately eight percent from the prior quarter and decreased approximately 18 percent from the prior year, reflecting the continued burn through of delinquencies from the 2005 to 2008 book years. The flow average reserve per delinquency was \$30,300, up slightly from the prior quarter.

Total losses were down \$45 million compared to the prior quarter from the net effect of lower new delinquency development and favorable changes in aging of existing delinquencies, partially offset by a modest strengthening of loss reserves. The increase in loss reserves of approximately \$11 million after-tax reflects the expectation of increased severity of claims primarily in late stage delinquencies, partially offset by lower claim rates for early stage delinquencies. Loss mitigation savings were \$114 million in the quarter, down \$10 million from the prior quarter.

Flow NIW of \$3.9 billion decreased 20 percent from the prior quarter reflecting normal seasonal variation in the purchase market, the impact of the severe winter season and a smaller refinance origination market and decreased 17 percent versus the prior year primarily from a smaller refinance origination market. Overall private mortgage insurance market penetration was flat compared with the prior quarter and up approximately five points year over year. The company's estimate of market share at the end of the quarter is approximately 13 percent. Flow persistency was 85 percent.

The combined U.S. MI statutory risk-to-capital ratio is estimated at 18.7:1 at the end of the first quarter with the risk-to-capital ratio for GMICO estimated at 18.4:1. GMICO is in compliance with the maximum state regulatory limit of 25.0:1 and, as a result, GMICO is authorized and currently writes new business in all states.

In December 2013, Genworth Holdings, Inc. completed a \$400 million senior notes offering and the company subsequently made capital contributions of \$300 million to Genworth Mortgage Holdings, LLC and \$100 million to GMICO in anticipation of the higher capital requirements expected to be required by the government-sponsored enterprises (GSEs) as a part of the anticipated revisions to their eligibility standards for qualifying mortgage insurers. The \$300 million remains at Genworth Mortgage Holdings, LLC, and if contributed to GMICO as of March 31, 2014, would have resulted in a favorable impact to GMICO's risk-to-capital ratio of approximately four points under the current risk-to-capital framework.

Corporate and Other Division

Corporate and Other Division net operating loss was \$32 million, compared with \$33 million in the prior quarter and \$36 million in the prior year.

Corporate and Other Division

Net Operating Income (Loss)

(Amounts in millions)

| | <u>Q1 14</u> | <u>Q4 13</u> | <u>Q1 13</u> |
|----------------------------------|----------------|----------------|----------------|
| International Protection | \$ 7 | \$ 13 | \$ 6 |
| Runoff | 12 | 19 | 16 |
| Corporate and Other | (51) | (65) | (58) |
| Total Corporate and Other | \$ (32) | \$ (33) | \$ (36) |

Account Value

(Amounts in millions)

| | <u>Q1 14</u> | <u>Q4 13</u> | <u>Q1 13</u> |
|--|--------------|--------------|--------------|
| Variable Annuities | \$7,901 | \$8,020 | \$8,177 |
| Guaranteed Investment Contracts, Funding Agreements Backing Notes and Funding Agreements | 891 | 896 | 1,970 |

International Protection Segment

International Protection reported net operating income of \$7 million, compared with \$13 million in the prior quarter and \$6 million in the prior year. Results in the prior quarter reflected \$10 million of favorable adjustments, including \$8 million of favorable taxes. Results in the current quarter included \$4 million of favorable tax adjustments. The business continues to be impacted by the slow consumer lending environment in Europe, and high unemployment in Southern Europe continues to keep losses elevated. At quarter end, the lifestyle protection business had a regulatory capital ratio of approximately 362 percent³, well in excess of regulatory requirements.

Runoff Segment

The Runoff segment's net operating income was \$12 million, compared with \$19 million in the prior quarter and \$16 million in the prior year. Results in the current quarter reflected lower equity market growth versus the prior quarter and prior year primarily impacting the variable annuity business.

Corporate and Other

Corporate and Other's net operating loss was \$51 million, compared with \$65 million in the prior quarter and \$58 million in the prior year. Results in the quarter reflected \$17 million of favorable tax adjustments, primarily from the release of a valuation allowance and state and federal true-ups related to the prior year tax return.

Investment Portfolio Performance

Net investment income decreased to \$805 million, compared to \$835 million in the prior quarter primarily from less favorable limited partnership performance and an unfavorable impact from prepayment speeds on structured securities partially offset by a favorable correction to preferred stock amortization. The reported yield for the current quarter was approximately 4.6 percent. The core yield² was down from the prior quarter at approximately 4.4 percent.

Net income in the quarter included \$10 million of net investment losses, net of tax, DAC amortization and other items. Total investment impairments, net of tax, were \$1 million in the current quarter and \$7 million in the prior year.

Net unrealized investment gains were \$1.6 billion, net of tax and other items, as of March 31, 2014 compared with \$0.9 billion as of December 31, 2013 and \$2.4 billion as of March 31, 2013. The fixed maturity securities portfolio had gross unrealized investment gains of \$4.3 billion compared with \$6.2 billion as of March 31, 2013 and gross unrealized investment losses of \$0.6 billion compared with \$0.5 billion as of March 31, 2013.

Holding Company

Genworth's holding company⁶ ended the quarter with approximately \$1.3 billion⁷ of cash and liquid assets, down approximately \$100 million compared to the prior quarter, from \$57 million of debt interest payments and \$75 million of net other expenses, partially offset by \$31 million of dividends received from the operating companies. The holding company targets maintaining cash balances of at least one and a half times its annual debt service expense plus a risk buffer of \$350 million. After deducting for the net proceeds from the sale of the wealth management business and cash on hand at Genworth Holdings, Inc. that will be used to address the remaining \$485 million 2014 debt at maturity or before, cash and highly liquid securities were approximately \$780 million at the end of the quarter.

About Genworth Financial

Genworth Financial, Inc. (NYSE: GNW) is a leading Fortune 500 insurance holding company dedicated to helping people secure their financial lives, families and futures. Genworth has leadership positions in offerings that assist consumers in protecting themselves, investing for the future and planning for retirement—including life insurance, long term care insurance, and financial protection coverages—and mortgage insurance that helps consumers achieve home ownership while assisting lenders in managing their risk and capital.

Genworth operates through three divisions: U.S. Life Insurance, which includes life insurance, long term care insurance and fixed annuities; Global Mortgage Insurance, containing U.S. Mortgage Insurance and International Mortgage Insurance segments; and the Corporate and Other division, which includes the International Protection and Runoff segments. Products and services are offered through financial intermediaries, advisors, independent distributors and sales specialists. Genworth, headquartered in Richmond, Virginia, traces its roots back to 1871 and became a public company in 2004. For more information, visit genworth.com. From time to time, Genworth releases important information via postings on its corporate website. Accordingly, investors and other interested parties are encouraged to enroll to receive automatic email alerts and Really Simple Syndication (RSS) feeds regarding new postings. Enrollment information is found under the "Investors" section of genworth.com.

Conference Call and Financial Supplement Information

This press release and the first quarter 2014 financial supplement are now posted on the company's website. Additional information regarding business results will be posted on the company's website, <http://investor.genworth.com>, by 7:30 a.m. on April 30, 2014. Investors are encouraged to review these materials.

⁶ Holding company cash and liquid assets comprises assets held in Genworth Holdings, Inc. (the issuer of outstanding public company debt) which is a subsidiary of Genworth Financial, Inc.

⁷ Comprises cash and cash equivalents of \$1,118 million and U.S. government bonds of \$150 million.

Genworth will conduct a conference call on April 30, 2014 at 8:00 a.m. (ET) to discuss the quarter's results and provide a progress update on the company's strategic priorities. The conference call will be accessible via telephone and the Internet. The dial-in number for the conference call is 877 888.4034 or 913 489.5101 (outside the U.S.); conference ID # 8233528. To participate in the call by webcast, register at <http://investor.genworth.com> at least 15 minutes prior to the webcast to download and install any necessary software.

Replays of the call will be available through May 14, 2014 at 888 203.1112 or 719 457.0820 (outside the U.S.); conference ID # 8233528. The webcast will also be archived on the company's website.

Use of Non-GAAP Measures

This press release includes the non-GAAP financial measures entitled "net operating income (loss)" and "operating earnings per share." Operating earnings per share is derived from net operating income (loss). The chief operating decision maker evaluates segment performance and allocates resources on the basis of net operating income (loss). The company defines net operating income (loss) as income (loss) from continuing operations excluding the after-tax effects of income attributable to noncontrolling interests, net investment gains (losses), goodwill impairments, gains (losses) on the sale of businesses, gains (losses) on the early extinguishment of debt, gains (losses) on insurance block transactions and infrequent or unusual non-operating items. Insurance block transactions are defined as gains (losses) on the early extinguishment of non-recourse funding obligations, early termination fees for other financing restructuring and/or resulting gains (losses) on reinsurance restructuring for certain blocks of business. The company excludes net investment gains (losses) and infrequent or unusual non-operating items because the company does not consider them to be related to the operating performance of the company's segments and Corporate and Other activities. A component of the company's net investment gains (losses) is the result of impairments, the size and timing of which can vary significantly depending on market credit cycles. In addition, the size and timing of other investment gains (losses) can be subject to the company's discretion and are influenced by market opportunities, as well as asset-liability matching considerations. Goodwill impairments and gains (losses) on the sale of businesses, the early extinguishment of debt and insurance block transactions are also excluded from net operating income (loss) because, in the company's opinion, they are not indicative of overall operating trends. Other non-operating items are also excluded from net operating income (loss) if, in the company's opinion, they are not indicative of overall operating trends.

There were no infrequent or unusual items excluded from net operating income (loss) during the periods presented.

While some of these items may be significant components of net income (loss) available to Genworth's common stockholders in accordance with GAAP, the company believes that net operating income (loss) and measures that are derived from or incorporate net operating income (loss), including net operating income (loss) per common share on a basic and diluted basis, are appropriate measures that are useful to investors because they identify the income (loss) attributable to the ongoing operations of the business. Management also uses net operating income (loss) as a basis for determining awards and compensation for senior management and to evaluate performance on a basis comparable to that used by analysts. However, the items excluded from net operating income (loss) have occurred in the past and could, and in some cases will, recur in the future. Net operating income (loss) and net operating income (loss) per common share on a basic and diluted basis are not substitutes for net income (loss) available to Genworth's common stockholders or net income (loss) available to Genworth's common stockholders per common share on a basic and diluted basis determined in accordance with GAAP. In addition, the company's definition of net operating income (loss) may differ from the definitions used by other companies.

The tables at the end of this press release reflect net operating income (loss) as determined in accordance with accounting guidance related to segment reporting, and a reconciliation of net operating income (loss) of the company's segments and Corporate and Other activities to net income available to Genworth's common stockholders for the three months ended March 31, 2014 and 2013, as well as for the three months ended December 31, 2013.

This press release includes the non-GAAP financial measure entitled "core yield" as a measure of investment yield. The company defines core yield as the investment yield adjusted for those items that are not recurring in nature. Management believes that analysis of core yield enhances understanding of the investment yield of the company. However, core yield as defined by the company should not be viewed as a substitute for GAAP investment yield. In addition, the company's definition of core yield may differ from the definitions used by other companies. A reconciliation of core yield to reported GAAP yield is included in a table at the end of this press release.

Definition of Selected Operating Performance Measures

The company reports selected operating performance measures including "sales" and "insurance in force" or "risk in force" which are commonly used in the insurance industry as measures of operating performance.

Management regularly monitors and reports sales metrics as a measure of volume of new and renewal business generated in a period. Sales refer to: (1) annualized first-year premiums for term life and long term care insurance products; (2) annualized first-year deposits plus five percent of excess deposits for universal and term universal life insurance products; (3) 10 percent of premium deposits for linked-benefits products; (4) new and additional premiums/deposits for fixed annuities; (5) new insurance written for mortgage insurance;

and (6) net premiums written for the lifestyle protection insurance business. Sales do not include renewal premiums on policies or contracts written during prior periods. The company considers annualized first-year premiums/deposits, premium equivalents, new premiums/deposits, new insurance written, and net written premiums to be a measure of the company's operating performance because they represent a measure of new sales of insurance policies or contracts during a specified period, rather than a measure of the company's revenues or profitability during that period.

Management regularly monitors and reports insurance in force and risk in force. Insurance in force for the life, international mortgage and U.S. mortgage insurance businesses is a measure of the aggregate face value of outstanding insurance policies as of the respective reporting date. For the risk in force in the international mortgage insurance business, the company has computed an "effective" risk in force amount, which recognizes that the loss on any particular loan will be reduced by the net proceeds received upon sale of the property. Effective risk in force has been calculated by applying to insurance in force a factor of 35 percent that represents the highest expected average per-claim payment for any one underwriting year over the life of the company's businesses in Canada and Australia. Risk in force for the U.S. mortgage insurance business is the obligation that is limited under contractual terms to the amounts less than 100 percent of the mortgage loan value. The company considers insurance in force and risk in force to be measures of the company's operating performance because they represent measures of the size of the business at a specific date which will generate revenues and profits in a future period, rather than measures of the company's revenues or profitability during that period.

This press release also includes information related to loss mitigation activities for the U.S. mortgage insurance business. The company defines loss mitigation activities as rescissions, cancellations, borrower loan modifications, repayment plans, lender- and borrower-titled presales, claims administration and other loan workouts. Estimated savings related to rescissions are the reduction in carried loss reserves, net of premium refunds and reinstatement of prior rescissions. Estimated savings related to loan modifications and other cure related loss mitigation actions represent the reduction in carried loss reserves. Estimated savings related to claims mitigation activities represent amounts deducted or "curtailed" from claims due to acts or omissions by the insured or the servicer with respect to the servicing of an insured loan that is not in compliance with obligations under the company's master policy. For non-cure related actions, including presales, the estimated savings represent the difference between the full claim obligation and the actual amount paid. Loans subject to the company's loss mitigation actions, the results of which have been included in the company's reported estimated loss mitigation savings, are subject to re-default and may result in a potential claim in future periods, as well as potential future loss mitigation savings depending on the resolution of the re-defaulted loan. The company believes that this information helps to enhance the understanding of the operating performance of the U.S. mortgage insurance business as loss mitigation activities specifically impact current and future loss reserves and level of claim payments.

Management also regularly monitors and reports a loss ratio for the company's businesses. For the long-term care insurance business, the loss ratio is the ratio of benefits and other changes in reserves less tabular interest on reserves less loss adjustment expenses to net earned premiums. For the mortgage and lifestyle protection insurance businesses, the loss ratio is the ratio of incurred losses and loss adjustment expenses to net earned premiums. The company considers the loss ratio to be a measure of underwriting performance in these businesses and helps to enhance the understanding of the operating performance of the businesses.

An assumed tax rate of 35 percent is utilized in the explanation of certain specific variances of operating performance and investment results.

These operating measures enable the company to compare its operating performance across periods without regard to revenues or profitability related to policies or contracts sold in prior periods or from investments or other sources.

Cautionary Note Regarding Forward-Looking Statements

This press release contains certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by words such as "expects," "intends," "anticipates," "plans," "believes," "seeks," "estimates," "will" or words of similar meaning and include, but are not limited to, statements regarding the outlook for the company's future business and financial performance. Forward-looking statements are based on management's current expectations and assumptions, which are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. Actual outcomes and results may differ materially due to global political, economic, business, competitive, market, regulatory and other factors and risks, including, but not limited to, the following:

- *Risks relating to the company's businesses*, including downturns and volatility in global economies and equity and credit markets; downgrades or potential downgrades in the company's financial strength or credit ratings; interest rate fluctuations and levels; adverse capital and credit market conditions; the valuation of fixed maturity, equity and trading securities; defaults or other events impacting the value of the company's fixed maturity securities portfolio; defaults on the company's commercial mortgage loans or the mortgage loans underlying the company's investments in commercial mortgage-backed securities and volatility in performance; availability, affordability and adequacy of reinsurance; defaults by counterparties to reinsurance arrangements or derivative instruments; an adverse change in risk-based capital and other regulatory requirements; insufficiency of reserves and required increases to reserve liabilities; legal and regulatory constraints on dividend distributions by the company's subsidiaries; competition, including from government-owned and government-sponsored enterprises (GSEs) offering mortgage insurance; loss of key distribution partners; regulatory restrictions on the

company's operations and changes in applicable laws and regulations; legal or regulatory investigations or actions; the failure of or any compromise of the security of the company's computer systems and confidential information contained therein; the occurrence of natural or man-made disasters or a pandemic; the effect of the Dodd-Frank Wall Street Reform and Consumer Protection Act; ineffective or inadequate risk management program; changes in accounting and reporting standards; goodwill impairments; impairments of or valuation allowances against the company's deferred tax assets; significant deviations from the company's assumptions in its insurance policies and annuity contracts; accelerated amortization of deferred acquisition costs and present value of future profits; ability to increase premiums on in force and future long term care insurance products, including any current rate actions and any future rate actions; the failure of demand for life insurance, long term care insurance and fixed annuity products to increase; medical advances, such as genetic research and diagnostic imaging, and related legislation; ability to continue to implement actions to mitigate the impact of statutory reserve requirements; political and economic instability or changes in government policies; fluctuations in foreign currency exchange rates and international securities markets; the significant portion of the company's international mortgage insurance risk in force with high loan-to-value ratios; increases in U.S. mortgage insurance default rates; failure to meet, or have waived to the extent needed, the company's U.S. mortgage insurance subsidiaries' minimum statutory capital requirements and hazardous financial condition standards; the influence of Federal National Mortgage Association (Fannie Mae), Federal Home Loan Mortgage Corporation (Freddie Mac) and a small number of large mortgage lenders and investors and changes to the role or structure of Fannie Mae and Freddie Mac; failure to meet the revised GSE eligibility standards; ability to realize the benefits of the company's rescissions and curtailments; the extent to which loan modifications and other similar programs may provide benefits to the company; deterioration in economic conditions or a decline in home prices in the United States; problems associated with foreclosure process defects in the United States that may defer claim payments; decreases in the volume of high loan-to-value mortgage originations or increases in mortgage insurance cancellations in the United States; increases in the use of alternatives to private mortgage insurance in the United States and reductions by lenders in the level of coverage they select; the impact of the use of reinsurance with reinsurance companies affiliated with the company's U.S. mortgage lending customers; and potential liabilities in connection with the company's U.S. contract underwriting services;

- Other risks, including the risk that the anticipated benefits of the announced expense reduction are not realized and the Company may lose key personnel related to actions like this as well as general uncertainty in the timing of the company's turnaround; adverse market or other conditions might further delay or impede the planned initial public offering (IPO) of the company's mortgage insurance business in Australia (the IPO may not be completed due to, among other factors, lack of sufficient investor interest at a price level acceptable to the company or at all, and if the IPO is completed, the amount of the net proceeds to be received by the company's Australian mortgage insurance business and the company depends on, among other things, the number of shares issued in the IPO, the final offering price, the number of ordinary shares designated as over-allocation shares and reacquired by the company as a result of market stabilization activities (if any), and the amount of commissions and expenses of the IPO);

the possibility that in certain circumstances we will be obligated to make payments to General Electric Company (GE) under the tax matters agreement with GE even if the company's corresponding tax savings are never realized and payments could be accelerated in the event of certain changes in control; and provisions of the company's certificate of incorporation and bylaws and the tax matters agreement with GE may discourage takeover attempts and business combinations that stockholders might consider in their best interests; and

- *Risks relating to the company's common stock*, including the suspension of dividends and stock price fluctuations.

The company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise.

###

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alfred.orendorff@genworth.com

Condensed Consolidated Statements of Income
(Amounts in millions, except per share amounts)

| | Three months ended | |
|--|--------------------|----------------|
| | March 31, | |
| | 2014 | 2013 |
| Revenues: | | |
| Premiums | \$ 1,307 | \$ 1,261 |
| Net investment income | 805 | 814 |
| Net investment gains (losses) | (17) | (61) |
| Insurance and investment product fees and other | 227 | 289 |
| Total revenues | <u>2,322</u> | <u>2,303</u> |
| Benefits and expenses: | | |
| Benefits and other changes in policy reserves | 1,194 | 1,201 |
| Interest credited | 183 | 184 |
| Acquisition and operating expenses, net of deferrals | 378 | 433 |
| Amortization of deferred acquisition costs and intangibles | 134 | 122 |
| Interest expense | 127 | 126 |
| Total benefits and expenses | <u>2,016</u> | <u>2,066</u> |
| Income from continuing operations before income taxes | 306 | 237 |
| Provision for income taxes | 87 | 76 |
| Income from continuing operations | 219 | 161 |
| Loss from discontinued operations, net of taxes | — | (20) |
| Net income | 219 | 141 |
| Less: net income attributable to noncontrolling interests | 35 | 38 |
| Net income available to Genworth Financial, Inc.'s common stockholders | <u>\$ 184</u> | <u>\$ 103</u> |
| Income from continuing operations available to Genworth Financial, Inc.'s common stockholders per common share: | | |
| Basic | <u>\$ 0.37</u> | <u>\$ 0.25</u> |
| Diluted | <u>\$ 0.37</u> | <u>\$ 0.25</u> |
| Net income available to Genworth Financial, Inc.'s common stockholders per common share: | | |
| Basic | <u>\$ 0.37</u> | <u>\$ 0.21</u> |
| Diluted | <u>\$ 0.37</u> | <u>\$ 0.21</u> |
| Weighted-average shares outstanding: | | |
| Basic | <u>495.8</u> | <u>492.5</u> |
| Diluted | <u>502.7</u> | <u>496.8</u> |

Reconciliation of Net Operating Income to Net Income
(Amounts in millions, except per share amounts)

| | Three months ended | | Three months ended |
|--|--------------------|----------------|--------------------|
| | 2014 | 2013 | December 31, 2013 |
| Net operating income (loss): | | | |
| U.S. Life Insurance Division | | | |
| U.S. Life Insurance segment | | | |
| Life Insurance | \$ 21 | \$ 36 | \$ 56 |
| Long Term Care | 46 | 20 | 42 |
| Fixed Annuities | 27 | 29 | 21 |
| Total U.S. Life Insurance segment | 94 | 85 | 119 |
| Total U.S. Life Insurance Division | 94 | 85 | 119 |
| Global Mortgage Insurance Division | | | |
| International Mortgage Insurance segment | | | |
| Canada | 41 | 42 | 44 |
| Australia | 62 | 46 | 66 |
| Other Countries | (4) | (7) | (9) |
| Total International Mortgage Insurance segment | 99 | 81 | 101 |
| U.S. Mortgage Insurance segment | 33 | 21 | 6 |
| Total Global Mortgage Insurance Division | 132 | 102 | 107 |
| Corporate and Other Division | | | |
| International Protection segment | 7 | 6 | 13 |
| Runoff segment | 12 | 16 | 19 |
| Corporate and Other | (51) | (58) | (65) |
| Total Corporate and Other Division | (32) | (36) | (33) |
| Net operating income | 194 | 151 | 193 |
| Adjustments to net operating income: | | | |
| Net investment gains (losses), net of taxes and other adjustments | (10) | (28) | 15 |
| Loss from discontinued operations, net of taxes | — | (20) | — |
| Net income available to Genworth Financial, Inc.'s common stockholders | 184 | 103 | 208 |
| Add: net income attributable to noncontrolling interests | 35 | 38 | 37 |
| Net income | <u>\$ 219</u> | <u>\$ 141</u> | <u>\$ 245</u> |
| Net income available to Genworth Financial, Inc.'s common stockholders per common share: | | | |
| Basic | <u>\$ 0.37</u> | <u>\$ 0.21</u> | <u>\$ 0.42</u> |
| Diluted | <u>\$ 0.37</u> | <u>\$ 0.21</u> | <u>\$ 0.41</u> |
| Net operating income per common share: | | | |
| Basic | <u>\$ 0.39</u> | <u>\$ 0.31</u> | <u>\$ 0.39</u> |
| Diluted | <u>\$ 0.39</u> | <u>\$ 0.30</u> | <u>\$ 0.38</u> |
| Weighted-average shares outstanding: | | | |
| Basic | <u>495.8</u> | <u>492.5</u> | <u>494.7</u> |
| Diluted | <u>502.7</u> | <u>496.8</u> | <u>501.2</u> |

Condensed Consolidated Balance Sheets
(Amounts in millions)

| | March 31, 2014 | December 31, 2013 |
|---|-------------------|----------------------|
| Assets | | |
| Cash, cash equivalents and invested assets | \$ 75,537 | \$ 73,505 |
| Deferred acquisition costs | 5,177 | 5,278 |
| Intangible assets | 327 | 399 |
| Goodwill | 866 | 867 |
| Reinsurance recoverable | 17,234 | 17,219 |
| Other assets | 691 | 639 |
| Separate account assets | 9,933 | 10,138 |
| Total assets | <u>\$109,765</u> | <u>\$ 108,045</u> |
| Liabilities and stockholders' equity | | |
| Liabilities: | | |
| Future policy benefits | \$ 34,076 | \$ 33,705 |
| Policyholder account balances | 25,881 | 25,528 |
| Liability for policy and contract claims | 7,156 | 7,204 |
| Unearned premiums | 4,075 | 4,107 |
| Deferred tax and other liabilities | 4,491 | 4,302 |
| Borrowings related to securitization entities | 239 | 242 |
| Non-recourse funding obligations | 2,030 | 2,038 |
| Long-term borrowings | 5,150 | 5,161 |
| Separate account liabilities | 9,933 | 10,138 |
| Total liabilities | <u>93,031</u> | <u>92,425</u> |
| Stockholders' equity: | | |
| Common stock | 1 | 1 |
| Additional paid-in capital | 12,124 | 12,127 |
| Accumulated other comprehensive income (loss): | | |
| Net unrealized investment gains (losses): | | |
| Net unrealized gains (losses) on securities not other-than-temporarily impaired | 1,606 | 914 |
| Net unrealized gains (losses) on other-than-temporarily impaired securities | 18 | 12 |
| Net unrealized investment gains (losses) | <u>1,624</u> | <u>926</u> |
| Derivatives qualifying as hedges | 1,538 | 1,319 |
| Foreign currency translation and other adjustments | 321 | 297 |
| Total accumulated other comprehensive income (loss) | 3,483 | 2,542 |
| Retained earnings | 2,607 | 2,423 |
| Treasury stock, at cost | (2,700) | (2,700) |
| Total Genworth Financial, Inc.'s stockholders' equity | 15,515 | 14,393 |
| Noncontrolling interests | 1,219 | 1,227 |
| Total stockholders' equity | <u>16,734</u> | <u>15,620</u> |
| Total liabilities and stockholders' equity | <u>\$109,765</u> | <u>\$ 108,045</u> |

Impact of Foreign Exchange on Operating Results⁸
Three months ended March 31, 2014

| | <u>Percentages Including Foreign Exchange</u> | <u>Percentages Excluding Foreign Exchange⁹</u> |
|--|---|---|
| Canada Mortgage Insurance (MI): | | |
| Flow new insurance written | (12)% | (3)% |
| Flow new insurance written (1Q14 vs. 4Q13) | (42)% | (40)% |
| Australia MI: | | |
| Flow new insurance written | (1)% | 15% |
| Flow new insurance written (1Q14 vs. 4Q13) | (13)% | (9)% |

⁸ All percentages are comparing the first quarter of 2014 to the first quarter of 2013 unless otherwise stated.

⁹ The impact of foreign exchange was calculated using the comparable prior period exchange rates.

Reconciliation of Net Investment Gains (Losses)
(Amounts in millions)

| | Three months ended March 31, | | Three months ended December 31, |
|---|------------------------------------|----------------|---------------------------------------|
| | 2014 | 2013 | 2013 |
| Net investment gains (losses), gross | \$ (17) | \$ (61) | \$ 26 |
| Adjustments for: | | | |
| Deferred acquisition costs and other intangible amortization and certain benefit reserves | 1 | 19 | — |
| Net investment gains (losses) attributable to noncontrolling interests | 1 | (2) | (2) |
| Taxes | 5 | 16 | (9) |
| Net investment gains (losses), net of taxes and other adjustments | <u>\$ (10)</u> | <u>\$ (28)</u> | <u>\$ 15</u> |

Reconciliation of Core Yield to Reported Yield

| | For the three months ended March 31, 2014 |
|---|--|
| (Assets - amounts in billions) | |
| Reported Total Invested Assets and Cash | \$ 74.8 |
| Subtract: | |
| Securities lending | 0.3 |
| Unrealized gains (losses) | 4.3 |
| Derivative counterparty collateral | 0.4 |
| Adjusted end of period invested assets and cash | <u>\$ 69.8</u> |
| Average Invested Assets Used in Reported Yield Calculation | \$ 69.7 |
| Subtract: | |
| Restricted commercial mortgage loans and other invested assets related to securitization entities ¹⁰ | 0.2 |
| Average Invested Assets Used in Core Yield Calculation | <u>\$ 69.5</u> |
| (Income - amounts in millions) | |
| Reported Net Investment Income | \$ 805 |
| Subtract: | |
| Bond calls and commercial mortgage loan prepayments | 10 |
| Reinsurance ¹¹ | 22 |
| Other non-core items ¹² | 5 |
| Restricted commercial mortgage loans and other invested assets related to securitization entities ¹⁰ | 3 |
| Core Net Investment Income | <u>\$ 765</u> |
| Reported Yield | <u>4.62%</u> |
| Core Yield | <u>4.40%</u> |

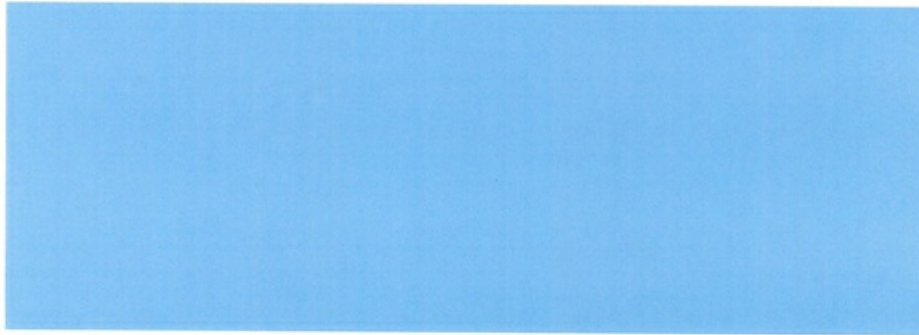
¹⁰ Represents the incremental assets and investment income related to restricted commercial mortgage loans and other invested assets.

¹¹ Represents imputed investment income related to reinsurance agreements in the lifestyle protection insurance business.

¹² Includes cost basis adjustments on structured securities, preferred stock income and various other immaterial items.

First Quarter Financial Supplement

March 31, 2014



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GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
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Note:

Unless otherwise noted, references in this financial supplement to income (loss) from continuing operations, income (loss) from continuing operations per share, net income (loss), net income (loss) per share, book value and book value per common share should be read as income (loss) from continuing operations available to Genworth Financial, Inc.'s common stockholders, income (loss) from continuing operations available to Genworth Financial, Inc.'s common stockholders per share, net income (loss) available to Genworth Financial, Inc.'s common stockholders, net income (loss) available to Genworth Financial, Inc.'s common stockholders per share, book value available to Genworth Financial, Inc.'s common stockholders and book value available to Genworth Financial, Inc.'s common stockholders per share, respectively.

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

Dear Investor,

Once again, thank you for your continued interest in Genworth Financial.

Please feel free to call with any questions or comments.

Regards,

Amy Corbin
Investor Relations
804 662.2685

GENWORTH FINANCIAL, INC.
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Use of Non-GAAP Measures

This financial supplement includes the non-GAAP⁽¹⁾ financial measure entitled “net operating income (loss).” The chief operating decision maker evaluates segment performance and allocates resources on the basis of net operating income (loss). The company defines net operating income (loss) as income (loss) from continuing operations excluding the after-tax effects of income attributable to noncontrolling interests, net investment gains (losses), goodwill impairments, gains (losses) on the sale of businesses, gains (losses) on the early extinguishment of debt, gains (losses) on insurance block transactions and infrequent or unusual non-operating items. Gains (losses) on insurance block transactions are defined as gains (losses) on the early extinguishment of non-recourse funding obligations, early termination fees for other financing restructuring and/or resulting gains (losses) on reinsurance restructuring for blocks of business. The company excludes net investment gains (losses) and infrequent or unusual non-operating items because the company does not consider them to be related to the operating performance of the company’s segments and Corporate and Other activities. A component of the company’s net investment gains (losses) is the result of impairments, the size and timing of which can vary significantly depending on market credit cycles. In addition, the size and timing of other investment gains (losses) can be subject to the company’s discretion and are influenced by market opportunities, as well as asset-liability matching considerations. Goodwill impairments and gains (losses) on the sale of businesses, the early extinguishment of debt and insurance block transactions are also excluded from net operating income (loss) because, in the company’s opinion, they are not indicative of overall operating trends. Other non-operating items are also excluded from net operating income (loss) if, in the company’s opinion, they are not indicative of overall operating trends.

The following transaction was excluded from net operating income (loss) for the periods presented. In the third quarter of 2013, the company paid an after-tax make-whole expense of approximately \$20 million related to the early redemption of Genworth Holdings’ notes that mature in 2015.

There were no infrequent or unusual items excluded from net operating income (loss) during the periods presented other than a \$13 million after-tax expense recorded in the second quarter of 2013 related to restructuring costs.

While some of these items may be significant components of net income (loss) available to Genworth Financial, Inc.’s common stockholders in accordance with GAAP, the company believes that net operating income (loss) and measures that are derived from or incorporate net operating income (loss), including net operating income (loss) per common share on a basic and diluted basis, are appropriate measures that are useful to investors because they identify the income (loss) attributable to the ongoing operations of the business. Management also uses net operating income (loss) as a basis for determining awards and compensation for senior management and to evaluate performance on a basis comparable to that used by analysts. However, the items excluded from net operating income (loss) have occurred in the past and could, and in some cases will, recur in the future. Net operating income (loss) and net operating income (loss) per common share on a basic and diluted basis are not substitutes for net income (loss) available to Genworth Financial, Inc.’s common stockholders or net income (loss) available to Genworth Financial, Inc.’s common stockholders per common share on a basic and diluted basis determined in accordance with GAAP. In addition, the company’s definition of net operating income (loss) may differ from the definitions used by other companies.

The table on page 9 of this financial supplement reflects net operating income (loss) as determined in accordance with accounting guidance related to segment reporting, and a reconciliation of net operating income (loss) of the company’s segments and Corporate and Other activities to net income (loss) available to Genworth Financial, Inc.’s common stockholders for the periods presented. The financial supplement includes other non-GAAP measures management believes enhances the understanding and comparability of performance by highlighting underlying business activity and profitability drivers. These additional non-GAAP measures are on pages 68 and 69 of this financial supplement.

(1) U.S. Generally Accepted Accounting Principles

**GENWORTH FINANCIAL, INC.
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Selected Operating Performance Measures

This financial supplement contains selected operating performance measures including “sales” and “insurance in-force” or “risk in-force” which are commonly used in the insurance industry as measures of operating performance.

Management regularly monitors and reports sales metrics as a measure of volume of new and renewal business generated in a period. Sales refer to: (1) annualized first-year premiums for term life and long-term care insurance products; (2) annualized first-year deposits plus 5% of excess deposits for universal and term universal life insurance products; (3) 10% of premium deposits for linked-benefits products; (4) new and additional premiums/deposits for fixed annuities; (5) new insurance written for mortgage insurance; and (6) net premiums written for the lifestyle protection insurance business. Sales do not include renewal premiums on policies or contracts written during prior periods. The company considers annualized first-year premiums/ deposits, premium equivalents, new premiums/deposits, new insurance written and net premiums written to be a measure of the company’s operating performance because they represent a measure of new sales of insurance policies or contracts during a specified period, rather than a measure of the company’s revenues or profitability during that period.

Management regularly monitors and reports insurance in-force and risk in-force. Insurance in-force for the life, international mortgage and U.S. mortgage insurance businesses is a measure of the aggregate face value of outstanding insurance policies as of the respective reporting date. For the risk in-force in the international mortgage insurance business, the company has computed an “effective” risk in-force amount, which recognizes that the loss on any particular loan will be reduced by the net proceeds received upon sale of the property. Effective risk in-force has been calculated by applying to insurance in-force a factor of 35% that represents the highest expected average per-claim payment for any one underwriting year over the life of the company’s businesses in Canada and Australia. Risk in-force for the U.S. mortgage insurance business is the obligation that is limited under contractual terms to the amounts less than 100% of the mortgage loan value. The company considers insurance in-force and risk in-force to be measures of the company’s operating performance because they represent measures of the size of the business at a specific date which will generate revenues and profits in a future period, rather than measures of the company’s revenues or profitability during that period.

This financial supplement also includes information related to loss mitigation activities for the U.S. mortgage insurance business. The company defines loss mitigation activities as rescissions, cancellations, borrower loan modifications, repayment plans, lender- and borrower-titled pre-sales, claims administration and other loan workouts. Estimated savings related to rescissions are the reduction in carried loss reserves, net of premium refunds and reinstatement of prior rescissions. Estimated savings related to loan modifications and other cure-related loss mitigation actions represent the reduction in carried loss reserves. Estimated savings related to claims mitigation activities represent amounts deducted or “curtailed” from claims due to acts or omissions by the insured or the servicer with respect to the servicing of an insured loan that is not in compliance with obligations under our master policy. For non-cure related actions, including pre-sales, the estimated savings represent the difference between the full claim obligation and the actual amount paid. Loans subject to our loss mitigation actions, the results of which have been included in our reported estimated loss mitigation savings, are subject to re-default and may result in a potential claim in future periods, as well as potential future loss mitigation savings depending on the resolution of the re-defaulted loan. The company believes that this information helps to enhance the understanding of the operating performance of the U.S. mortgage insurance business as loss mitigation activities specifically impact current and future loss reserves and level of claim payments.

Management also regularly monitors and reports a loss ratio for the company’s businesses. For the long-term care insurance business, the loss ratio is the ratio of benefits and other changes in reserves less tabular interest on reserves less loss adjustment expenses to net earned premiums. For the mortgage and lifestyle protection insurance businesses, the loss ratio is the ratio of incurred losses and loss adjustment expenses to net earned premiums. The company considers the loss ratio to be a measure of underwriting performance in these businesses and helps to enhance the understanding of the operating performance of the businesses.

These operating measures enable the company to compare its operating performance across periods without regard to revenues or profitability related to policies or contracts sold in prior periods or from investments or other sources.

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**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
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**Financial Highlights
(amounts in millions, except per share data)**

| Balance Sheet Data | March 31, 2014 | December 31, 2013 | September 30, 2013 | June 30, 2013 | March 31, 2013 |
|---|---------------------------|------------------------------|-------------------------------|--------------------------|---------------------------|
| Total Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income | \$ 12,032 | \$ 11,851 | \$ 11,665 | \$11,547 | \$ 11,398 |
| Total accumulated other comprehensive income | 3,483 | 2,542 | 2,939 | 3,142 | 4,824 |
| Total Genworth Financial, Inc.'s stockholders' equity | <u>\$ 15,515</u> | <u>\$ 14,393</u> | <u>\$ 14,604</u> | <u>\$14,689</u> | <u>\$ 16,222</u> |
| Book value per common share | \$ 31.27 | \$ 29.08 | \$ 29.55 | \$ 29.76 | \$ 32.90 |
| Book value per common share, excluding accumulated other comprehensive income | \$ 24.25 | \$ 23.95 | \$ 23.60 | \$ 23.39 | \$ 23.11 |
| Common shares outstanding as of the balance sheet date | 496.2 | 494.8 | 494.2 | 493.6 | 493.1 |

| Twelve Month Rolling Average ROE | Twelve months ended | | | | |
|---|----------------------------|------------------------------|-------------------------------|--------------------------|---------------------------|
| | March 31, 2014 | December 31, 2013 | September 30, 2013 | June 30, 2013 | March 31, 2013 |
| GAAP Basis ROE | 5.5% | 4.8% | 4.6% | 4.0% | 3.4% |
| Operating ROE ⁽¹⁾ | 5.6% | 5.3% | 5.1% | 5.0% | 4.4% |

| Quarterly Average ROE | Three months ended | | | | |
|------------------------------|---------------------------|------------------------------|-------------------------------|--------------------------|---------------------------|
| | March 31, 2014 | December 31, 2013 | September 30, 2013 | June 30, 2013 | March 31, 2013 |
| GAAP Basis ROE | 6.2% | 7.1% | 3.7% | 4.9% | 3.6% |
| Operating ROE ⁽¹⁾ | 6.5% | 6.6% | 4.8% | 4.6% | 5.3% |

| Basic and Diluted Shares | Three months ended March 31, 2014 |
|--|--|
| Weighted-average shares used in basic earnings per common share calculations | 495.8 |
| Potentially dilutive securities: | |
| Stock options, restricted stock units and stock appreciation rights | 6.9 |
| Weighted-average shares used in diluted earnings per common share calculations | <u>502.7</u> |

(1) See page 68 herein for a reconciliation of GAAP Basis ROE to Operating ROE.

First Quarter Results

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**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Consolidated Net Income by Quarter
(amounts in millions, except per share amounts)**

| | 2014 | 2013 | | | | Total |
|--|---------------|---------------|---------------|---------------|---------------|---------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | |
| REVENUES: | | | | | | |
| Premiums | \$1,307 | \$1,310 | \$1,291 | \$1,286 | \$1,261 | \$5,148 |
| Net investment income | 805 | 835 | 801 | 821 | 814 | 3,271 |
| Net investment gains (losses) | (17) | 26 | (23) | 21 | (61) | (37) |
| Insurance and investment product fees and other | 227 | 241 | 248 | 243 | 289 | 1,021 |
| Total revenues | <u>2,322</u> | <u>2,412</u> | <u>2,317</u> | <u>2,371</u> | <u>2,303</u> | <u>9,403</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 1,194 | 1,256 | 1,169 | 1,269 | 1,201 | 4,895 |
| Interest credited | 183 | 186 | 184 | 184 | 184 | 738 |
| Acquisition and operating expenses, net of deferrals | 378 | 406 | 407 | 413 | 433 | 1,659 |
| Amortization of deferred acquisition costs and intangibles | 134 | 128 | 182 | 137 | 122 | 569 |
| Interest expense | 127 | 121 | 124 | 121 | 126 | 492 |
| Total benefits and expenses | <u>2,016</u> | <u>2,097</u> | <u>2,066</u> | <u>2,124</u> | <u>2,066</u> | <u>8,353</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 306 | 315 | 251 | 247 | 237 | 1,050 |
| Provision for income taxes | 87 | 70 | 105 | 73 | 76 | 324 |
| INCOME FROM CONTINUING OPERATIONS | 219 | 245 | 146 | 174 | 161 | 726 |
| Income (loss) from discontinued operations, net of taxes ⁽¹⁾ | — | — | 2 | 6 | (20) | (12) |
| NET INCOME | 219 | 245 | 148 | 180 | 141 | 714 |
| Less: net income attributable to noncontrolling interests | 35 | 37 | 40 | 39 | 38 | 154 |
| NET INCOME AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS | <u>\$ 184</u> | <u>\$ 208</u> | <u>\$ 108</u> | <u>\$ 141</u> | <u>\$ 103</u> | <u>\$ 560</u> |
| Earnings Per Share Data: | | | | | | |
| Income from continuing operations available to Genworth Financial, Inc.'s common stockholders per common share | | | | | | |
| Basic | \$ 0.37 | \$ 0.42 | \$ 0.21 | \$ 0.27 | \$ 0.25 | \$ 1.16 |
| Diluted | \$ 0.37 | \$ 0.42 | \$ 0.21 | \$ 0.27 | \$ 0.25 | \$ 1.15 |
| Net income available to Genworth Financial, Inc.'s common stockholders per common share | | | | | | |
| Basic | \$ 0.37 | \$ 0.42 | \$ 0.22 | \$ 0.29 | \$ 0.21 | \$ 1.13 |
| Diluted | \$ 0.37 | \$ 0.41 | \$ 0.22 | \$ 0.28 | \$ 0.21 | \$ 1.12 |
| Weighted-average shares outstanding | | | | | | |
| Basic | 495.8 | 494.7 | 494.0 | 493.4 | 492.5 | 493.6 |
| Diluted | 502.7 | 501.2 | 499.3 | 497.5 | 496.8 | 498.7 |

(1) Income (loss) from discontinued operations related to the wealth management business, which was sold on August 30, 2013.

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Net Operating Income by Segment by Quarter
(amounts in millions, except per share amounts)**

| | 2014 | | 2013 | | | |
|---|---------------|---------------|---------------|---------------|---------------|---------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| U.S. Life Insurance Division | | | | | | |
| U.S. Life Insurance segment: | | | | | | |
| Life Insurance | \$ 21 | \$ 56 | \$ 54 | \$ 27 | \$ 36 | \$ 173 |
| Long-Term Care Insurance | 46 | 42 | 41 | 26 | 20 | 129 |
| Fixed Annuities | 27 | 21 | 16 | 26 | 29 | 92 |
| Total U.S. Life Insurance segment | 94 | 119 | 111 | 79 | 85 | 394 |
| Total U.S. Life Insurance Division | 94 | 119 | 111 | 79 | 85 | 394 |
| Global Mortgage Insurance Division | | | | | | |
| International Mortgage Insurance segment: | | | | | | |
| Canada | 41 | 44 | 41 | 43 | 42 | 170 |
| Australia | 62 | 66 | 61 | 55 | 46 | 228 |
| Other Countries | (4) | (9) | (12) | (9) | (7) | (37) |
| Total International Mortgage Insurance segment | 99 | 101 | 90 | 89 | 81 | 361 |
| U.S. Mortgage Insurance segment | 33 | 6 | (3) | 13 | 21 | 37 |
| Total Global Mortgage Insurance Division | 132 | 107 | 87 | 102 | 102 | 398 |
| Corporate and Other Division | | | | | | |
| International Protection segment | 7 | 13 | 4 | 1 | 6 | 24 |
| Runoff segment | 12 | 19 | 25 | 6 | 16 | 66 |
| Corporate and Other | (51) | (65) | (88) | (55) | (58) | (266) |
| Total Corporate and Other Division | (32) | (33) | (59) | (48) | (36) | (176) |
| NET OPERATING INCOME | 194 | 193 | 139 | 133 | 151 | 616 |
| ADJUSTMENTS TO NET OPERATING INCOME: | | | | | | |
| Net investment gains (losses), net of taxes and other adjustments | (10) | 15 | (13) | 15 | (28) | (11) |
| Expenses related to restructuring, net of taxes | — | — | — | (13) | — | (13) |
| Gains (losses) on early extinguishment of debt, net of taxes | — | — | (20) | — | — | (20) |
| Income (loss) from discontinued operations, net of taxes | — | — | 2 | 6 | (20) | (12) |
| NET INCOME AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS | 184 | 208 | 108 | 141 | 103 | 560 |
| Add: net income attributable to noncontrolling interests | 35 | 37 | 40 | 39 | 38 | 154 |
| NET INCOME | \$ 219 | \$ 245 | \$ 148 | \$ 180 | \$ 141 | \$ 714 |
| Earnings Per Share Data: | | | | | | |
| Net income available to Genworth Financial, Inc.'s common stockholders per common share | | | | | | |
| Basic | \$ 0.37 | \$ 0.42 | \$ 0.22 | \$ 0.29 | \$ 0.21 | \$ 1.13 |
| Diluted | \$ 0.37 | \$ 0.41 | \$ 0.22 | \$ 0.28 | \$ 0.21 | \$ 1.12 |
| Net operating income per common share | | | | | | |
| Basic | \$ 0.39 | \$ 0.39 | \$ 0.28 | \$ 0.27 | \$ 0.31 | \$ 1.25 |
| Diluted | \$ 0.39 | \$ 0.38 | \$ 0.28 | \$ 0.27 | \$ 0.30 | \$ 1.24 |
| Weighted-average shares outstanding | | | | | | |
| Basic | 495.8 | 494.7 | 494.0 | 493.4 | 492.5 | 493.6 |
| Diluted | 502.7 | 501.2 | 499.3 | 497.5 | 496.8 | 498.7 |

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

Consolidated Balance Sheets
(amounts in millions)

| | <u>March 31,</u> <u>2014</u> | <u>December 31,</u> <u>2013</u> | <u>September 30,</u> <u>2013</u> | <u>June 30,</u> <u>2013</u> | <u>March 31,</u> <u>2013</u> |
|---|---------------------------------|------------------------------------|-------------------------------------|--------------------------------|---------------------------------|
| ASSETS | | | | | |
| Investments: | | | | | |
| Fixed maturity securities available-for-sale, at fair value | \$ 60,244 | \$ 58,629 | \$ 59,086 | \$ 58,008 | \$ 61,082 |
| Equity securities available-for-sale, at fair value | 349 | 341 | 379 | 411 | 490 |
| Commercial mortgage loans | 5,894 | 5,899 | 5,858 | 5,831 | 5,866 |
| Restricted commercial mortgage loans related to securitization entities | 227 | 233 | 290 | 309 | 324 |
| Policy loans | 1,438 | 1,434 | 1,668 | 1,671 | 1,606 |
| Other invested assets | 1,875 | 1,686 | 1,826 | 1,976 | 2,982 |
| Restricted other invested assets related to securitization entities | 398 | 391 | 392 | 392 | 399 |
| Total investments | <u>70,425</u> | <u>68,613</u> | <u>69,499</u> | <u>68,598</u> | <u>72,749</u> |
| Cash and cash equivalents | 4,360 | 4,214 | 3,554 | 3,613 | 3,797 |
| Accrued investment income | 752 | 678 | 705 | 639 | 769 |
| Deferred acquisition costs | 5,177 | 5,278 | 5,256 | 5,237 | 5,050 |
| Intangible assets | 327 | 399 | 404 | 433 | 346 |
| Goodwill | 866 | 867 | 867 | 867 | 868 |
| Reinsurance recoverable | 17,234 | 17,219 | 17,224 | 17,236 | 17,211 |
| Other assets | 691 | 639 | 668 | 704 | 706 |
| Separate account assets | 9,933 | 10,138 | 9,957 | 9,806 | 10,140 |
| Assets associated with discontinued operations ⁽¹⁾ | — | — | — | 443 | 439 |
| Total assets | <u><u>\$109,765</u></u> | <u><u>\$ 108,045</u></u> | <u><u>\$ 108,134</u></u> | <u><u>\$107,576</u></u> | <u><u>\$112,075</u></u> |

(1) The assets associated with discontinued operations related to the wealth management business prior to the sale on August 30, 2013.

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

Consolidated Balance Sheets
(amounts in millions)

| | March 31, 2014 | December 31, 2013 ⁽²⁾ | September 30, 2013 | June 30, 2013 | March 31, 2013 |
|---|-------------------|-------------------------------------|-----------------------|------------------|-------------------|
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | |
| Liabilities: | | | | | |
| Future policy benefits | \$ 34,076 | \$ 33,705 | \$ 33,612 | \$ 33,437 | \$ 33,601 |
| Policyholder account balances | 25,881 | 25,528 | 25,266 | 24,935 | 25,886 |
| Liability for policy and contract claims | 7,156 | 7,204 | 7,271 | 7,302 | 7,343 |
| Unearned premiums | 4,075 | 4,107 | 4,160 | 4,022 | 4,193 |
| Other liabilities | 3,777 | 4,096 | 4,607 | 4,629 | 5,028 |
| Borrowings related to securitization entities | 239 | 242 | 297 | 317 | 329 |
| Non-recourse funding obligations | 2,030 | 2,038 | 2,046 | 2,054 | 2,062 |
| Long-term borrowings | 5,150 | 5,161 | 4,780 | 4,720 | 4,766 |
| Deferred tax liability | 714 | 206 | 293 | 369 | 1,132 |
| Separate account liabilities | 9,933 | 10,138 | 9,957 | 9,806 | 10,140 |
| Liabilities associated with discontinued operations ⁽¹⁾ | — | — | — | 83 | 86 |
| Total liabilities | <u>93,031</u> | <u>92,425</u> | <u>92,289</u> | <u>91,674</u> | <u>94,566</u> |
| Stockholders' equity: | | | | | |
| Common stock | 1 | 1 | 1 | 1 | 1 |
| Additional paid-in capital | 12,124 | 12,127 | 12,149 | 12,139 | 12,131 |
| Accumulated other comprehensive income (loss): | | | | | |
| Net unrealized investment gains (losses): | | | | | |
| Net unrealized gains on securities not other-than-temporarily impaired | 1,606 | 914 | 1,106 | 1,296 | 2,471 |
| Net unrealized gains (losses) on other-than-temporarily impaired securities | 18 | 12 | 3 | (2) | (28) |
| Net unrealized investment gains (losses) | <u>1,624</u> | <u>926</u> | <u>1,109</u> | <u>1,294</u> | <u>2,443</u> |
| Derivatives qualifying as hedges | 1,538 | 1,319 | 1,442 | 1,581 | 1,799 |
| Foreign currency translation and other adjustments | 321 | 297 | 388 | 267 | 582 |
| Total accumulated other comprehensive income | 3,483 | 2,542 | 2,939 | 3,142 | 4,824 |
| Retained earnings | 2,607 | 2,423 | 2,215 | 2,107 | 1,966 |
| Treasury stock, at cost | <u>(2,700)</u> | <u>(2,700)</u> | <u>(2,700)</u> | <u>(2,700)</u> | <u>(2,700)</u> |
| Total Genworth Financial, Inc.'s stockholders' equity | 15,515 | 14,393 | 14,604 | 14,689 | 16,222 |
| Noncontrolling interests | 1,219 | 1,227 | 1,241 | 1,213 | 1,287 |
| Total stockholders' equity | 16,734 | 15,620 | 15,845 | 15,902 | 17,509 |
| Total liabilities and stockholders' equity | <u>\$ 109,765</u> | <u>\$ 108,045</u> | <u>\$ 108,134</u> | <u>\$107,576</u> | <u>\$ 112,075</u> |

(1) The liabilities associated with discontinued operations related to the wealth management business prior to the sale on August 30, 2013.

(2) The amounts previously presented as of December 31, 2013 have been revised to conform to the amounts published in the Form 10-K filed on March 3, 2014.

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Consolidated Balance Sheet by Segment
(amounts in millions)**

| | March 31, 2014 | | | | | | |
|---|------------------------|--|----------------------------|-----------------------------|-----------------|---------------------------------------|------------------|
| | U.S. Life Insurance | International Mortgage Insurance | U.S. Mortgage Insurance | International Protection | Runoff | Corporate and Other ⁽¹⁾ | Total |
| ASSETS | | | | | | | |
| Cash and investments | \$ 57,260 | \$ 8,736 | \$ 2,210 | \$ 1,626 | \$ 3,057 | \$ 2,648 | \$ 75,537 |
| Deferred acquisition costs and intangible assets | 5,529 | 181 | 20 | 275 | 343 | 22 | 6,370 |
| Reinsurance recoverable | 16,267 | 21 | 41 | 31 | 874 | — | 17,234 |
| Deferred tax and other assets | 331 | 100 | 34 | 172 | 9 | 45 | 691 |
| Separate account assets | — | — | — | — | 9,933 | — | 9,933 |
| Total assets | <u>\$ 79,387</u> | <u>\$ 9,038</u> | <u>\$ 2,305</u> | <u>\$ 2,104</u> | <u>\$14,216</u> | <u>\$ 2,715</u> | <u>\$109,765</u> |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | | | |
| Liabilities: | | | | | | | |
| Future policy benefits | \$ 34,071 | \$ — | \$ — | \$ — | \$ 5 | \$ — | \$ 34,076 |
| Policyholder account balances | 22,507 | — | — | 15 | 3,359 | — | 25,881 |
| Liability for policy and contract claims | 5,298 | 372 | 1,355 | 114 | 17 | — | 7,156 |
| Unearned premiums | 613 | 2,772 | 135 | 546 | 9 | — | 4,075 |
| Non-recourse funding obligations | 2,060 | — | — | — | — | (30) | 2,030 |
| Deferred tax and other liabilities | 4,236 | 190 | (801) | 405 | 393 | 68 | 4,491 |
| Borrowings and capital securities | — | 514 | — | — | 12 | 4,863 | 5,389 |
| Separate account liabilities | — | — | — | — | 9,933 | — | 9,933 |
| Total liabilities | <u>68,785</u> | <u>3,848</u> | <u>689</u> | <u>1,080</u> | <u>13,728</u> | <u>4,901</u> | <u>93,031</u> |
| Stockholders' equity: | | | | | | | |
| Allocated equity, excluding accumulated other comprehensive income (loss) | 7,624 | 3,540 | 1,606 | 944 | 528 | (2,210) | 12,032 |
| Allocated accumulated other comprehensive income (loss) | 2,978 | 431 | 10 | 80 | (40) | 24 | 3,483 |
| Total Genworth Financial, Inc.'s stockholders' equity | 10,602 | 3,971 | 1,616 | 1,024 | 488 | (2,186) | 15,515 |
| Noncontrolling interests | — | 1,219 | — | — | — | — | 1,219 |
| Total stockholders' equity | 10,602 | 5,190 | 1,616 | 1,024 | 488 | (2,186) | 16,734 |
| Total liabilities and stockholders' equity | <u>\$ 79,387</u> | <u>\$ 9,038</u> | <u>\$ 2,305</u> | <u>\$ 2,104</u> | <u>\$14,216</u> | <u>\$ 2,715</u> | <u>\$109,765</u> |

(1) Includes inter-segment eliminations and non-core products.

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Consolidated Balance Sheet by Segment
(amounts in millions)**

| | December 31, 2013 | | | | | | |
|---|------------------------|--|----------------------------|-----------------------------|------------------|--|----------------------|
| | U.S. Life Insurance | International Mortgage Insurance | U.S. Mortgage Insurance | International Protection | Runoff | Corporate and Other ^{(1), (2)} | Total ⁽²⁾ |
| ASSETS | | | | | | | |
| Cash and investments | \$ 55,027 | \$ 8,895 | \$ 2,255 | \$ 1,635 | \$ 2,672 | \$ 3,021 | \$ 73,505 |
| Deferred acquisition costs and intangible assets | 5,687 | 189 | 19 | 268 | 357 | 24 | 6,544 |
| Reinsurance recoverable | 16,245 | 20 | 51 | 28 | 875 | — | 17,219 |
| Deferred tax and other assets | 302 | 90 | 36 | 130 | 20 | 61 | 639 |
| Separate account assets | — | — | — | — | 10,138 | — | 10,138 |
| Total assets | <u>\$ 77,261</u> | <u>\$ 9,194</u> | <u>\$ 2,361</u> | <u>\$ 2,061</u> | <u>\$ 14,062</u> | <u>\$ 3,106</u> | <u>\$ 108,045</u> |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | | | |
| Liabilities: | | | | | | | |
| Future policy benefits | \$ 33,700 | \$ — | \$ — | \$ — | \$ 5 | \$ — | \$ 33,705 |
| Policyholder account balances | 22,210 | — | — | 16 | 3,302 | — | 25,528 |
| Liability for policy and contract claims | 5,216 | 378 | 1,482 | 108 | 20 | — | 7,204 |
| Unearned premiums | 632 | 2,815 | 129 | 522 | 9 | — | 4,107 |
| Non-recourse funding obligations | 2,068 | — | — | — | — | (30) | 2,038 |
| Deferred tax and other liabilities | 3,950 | 385 | (818) | 410 | (50) | 425 | 4,302 |
| Borrowings and capital securities | — | 525 | — | — | 12 | 4,866 | 5,403 |
| Separate account liabilities | — | — | — | — | 10,138 | — | 10,138 |
| Total liabilities | <u>67,776</u> | <u>4,103</u> | <u>793</u> | <u>1,056</u> | <u>13,436</u> | <u>5,261</u> | <u>92,425</u> |
| Stockholders' equity: | | | | | | | |
| Allocated equity, excluding accumulated other comprehensive income (loss) | 7,380 | 3,468 | 1,570 | 940 | 656 | (2,163) | 11,851 |
| Allocated accumulated other comprehensive income (loss) | 2,105 | 396 | (2) | 65 | (30) | 8 | 2,542 |
| Total Genworth Financial, Inc.'s stockholders' equity | 9,485 | 3,864 | 1,568 | 1,005 | 626 | (2,155) | 14,393 |
| Noncontrolling interests | — | 1,227 | — | — | — | — | 1,227 |
| Total stockholders' equity | 9,485 | 5,091 | 1,568 | 1,005 | 626 | (2,155) | 15,620 |
| Total liabilities and stockholders' equity | <u>\$ 77,261</u> | <u>\$ 9,194</u> | <u>\$ 2,361</u> | <u>\$ 2,061</u> | <u>\$ 14,062</u> | <u>\$ 3,106</u> | <u>\$ 108,045</u> |

(1) Includes inter-segment eliminations and non-core products.

(2) The amounts previously presented as of December 31, 2013 have been revised to conform to the amounts published in the Form 10-K filed on March 3, 2014.

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

Deferred Acquisition Costs Rollforward
(amounts in millions)

| | U.S. Life Insurance ⁽¹⁾ | International Mortgage Insurance | U.S. Mortgage Insurance | International Protection | Runoff ⁽²⁾ | Corporate and Other | Total |
|--|---------------------------------------|--|----------------------------|-----------------------------|-----------------------|------------------------|----------------|
| Unamortized balance as of December 31, 2013 | \$ 4,713 | \$ 152 | \$ 12 | \$ 243 | \$ 334 | \$ — | \$5,454 |
| Costs deferred | 72 | 11 | 2 | 34 | — | — | 119 |
| Amortization, net of interest accretion | (68) | (14) | (1) | (28) | (9) | — | (120) |
| Impact of foreign currency translation | — | (2) | — | 1 | — | — | (1) |
| Unamortized balance as of March 31, 2014 | 4,717 | 147 | 13 | 250 | 325 | — | 5,452 |
| Effect of accumulated net unrealized investment (gains) losses | (272) | — | — | — | (3) | — | (275) |
| Balance as of March 31, 2014 | <u>\$ 4,445</u> | <u>\$ 147</u> | <u>\$ 13</u> | <u>\$ 250</u> | <u>\$ 322</u> | <u>\$ —</u> | <u>\$5,177</u> |

(1) Amortization, net of interest accretion, included \$1 million of amortization related to net investment losses for the policyholder account balances.

(2) Amortization, net of interest accretion, included \$2 million of amortization related to net investment gains for the policyholder account balances.

U.S. Life Insurance Division

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Net Operating Income—U.S. Life Insurance Division
(amounts in millions)**

| | 2014 | | 2013 | | | Total |
|---|--------------|---------------|---------------|--------------|--------------|---------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | |
| REVENUES: | | | | | | |
| Premiums | \$ 759 | \$ 761 | \$ 751 | \$ 738 | \$ 707 | \$2,957 |
| Net investment income | 660 | 675 | 650 | 658 | 638 | 2,621 |
| Net investment gains (losses) | 3 | (2) | (6) | 17 | (12) | (3) |
| Insurance and investment product fees and other | 171 | 185 | 192 | 190 | 188 | 755 |
| Total revenues | <u>1,593</u> | <u>1,619</u> | <u>1,587</u> | <u>1,603</u> | <u>1,521</u> | <u>6,330</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 1,030 | 1,036 | 924 | 1,041 | 974 | 3,975 |
| Interest credited | 154 | 156 | 156 | 155 | 152 | 619 |
| Acquisition and operating expenses, net of deferrals | 161 | 164 | 154 | 177 | 163 | 658 |
| Amortization of deferred acquisition costs and intangibles | 75 | 78 | 139 | 80 | 87 | 384 |
| Interest expense | 21 | 25 | 25 | 24 | 23 | 97 |
| Total benefits and expenses | <u>1,441</u> | <u>1,459</u> | <u>1,398</u> | <u>1,477</u> | <u>1,399</u> | <u>5,733</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 152 | 160 | 189 | 126 | 122 | 597 |
| Provision for income taxes | 57 | 40 | 82 | 46 | 45 | 213 |
| INCOME FROM CONTINUING OPERATIONS | 95 | 120 | 107 | 80 | 77 | 384 |
| ADJUSTMENTS TO INCOME FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | (1) | (1) | 4 | (10) | 8 | 1 |
| Expenses related to restructuring, net of taxes | — | — | — | 9 | — | 9 |
| NET OPERATING INCOME | <u>\$ 94</u> | <u>\$ 119</u> | <u>\$ 111</u> | <u>\$ 79</u> | <u>\$ 85</u> | <u>\$ 394</u> |
| <i>Effective tax rate (operating income)⁽¹⁾</i> | 37.3% | 25.3% | 43.0% | 37.1% | 36.4% | 35.7% |

(1) The operating income (loss) effective tax rate for all pages in this financial supplement was calculated using whole dollars. As a result, the percentages shown may differ from an operating income (loss) effective tax rate calculated using the rounded numbers in this financial supplement.

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

Net Operating Income—U.S. Life Insurance Division
(amounts in millions)

| | U.S. Life Insurance Segment | | | | Total |
|---|-----------------------------|--------------------------|-----------------|-----------------------------------|--------------|
| | Life Insurance | Long-Term Care Insurance | Fixed Annuities | Total U.S. Life Insurance Segment | |
| Three months ended March 31, 2014 | | | | | |
| REVENUES: | | | | | |
| Premiums | \$ 183 | \$ 565 | \$ 11 | \$ 759 | \$ 759 |
| Net investment income | 128 | 290 | 242 | 660 | 660 |
| Net investment gains (losses) | 1 | — | 2 | 3 | 3 |
| Insurance and investment product fees and other | 168 | 1 | 2 | 171 | 171 |
| Total revenues | <u>480</u> | <u>856</u> | <u>257</u> | <u>1,593</u> | <u>1,593</u> |
| BENEFITS AND EXPENSES: | | | | | |
| Benefits and other changes in policy reserves | 281 | 664 | 85 | 1,030 | 1,030 |
| Interest credited | 66 | — | 88 | 154 | 154 |
| Acquisition and operating expenses, net of deferrals | 50 | 93 | 18 | 161 | 161 |
| Amortization of deferred acquisition costs and intangibles | 26 | 26 | 23 | 75 | 75 |
| Interest expense | 21 | — | — | 21 | 21 |
| Total benefits and expenses | <u>444</u> | <u>783</u> | <u>214</u> | <u>1,441</u> | <u>1,441</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 36 | 73 | 43 | 152 | 152 |
| Provision for income taxes | 14 | 27 | 16 | 57 | 57 |
| INCOME FROM CONTINUING OPERATIONS | 22 | 46 | 27 | 95 | 95 |
| ADJUSTMENT TO INCOME FROM CONTINUING OPERATIONS: | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | (1) | — | — | (1) | (1) |
| NET OPERATING INCOME | <u>\$ 21</u> | <u>\$ 46</u> | <u>\$ 27</u> | <u>\$ 94</u> | <u>\$ 94</u> |
| <i>Effective tax rate (operating income)</i> | 39.3% | 37.0% | 36.2% | 37.3% | 37.3% |

| | U.S. Life Insurance Segment | | | | Total |
|---|-----------------------------|--------------------------|-----------------|-----------------------------------|--------------|
| | Life Insurance | Long-Term Care Insurance | Fixed Annuities | Total U.S. Life Insurance Segment | |
| Three months ended March 31, 2013 | | | | | |
| REVENUES: | | | | | |
| Premiums | \$ 181 | \$ 513 | \$ 13 | \$ 707 | \$ 707 |
| Net investment income | 131 | 264 | 243 | 638 | 638 |
| Net investment gains (losses) | (4) | (3) | (5) | (12) | (12) |
| Insurance and investment product fees and other | 186 | 1 | 1 | 188 | 188 |
| Total revenues | <u>494</u> | <u>775</u> | <u>252</u> | <u>1,521</u> | <u>1,521</u> |
| BENEFITS AND EXPENSES: | | | | | |
| Benefits and other changes in policy reserves | 264 | 628 | 82 | 974 | 974 |
| Interest credited | 64 | — | 88 | 152 | 152 |
| Acquisition and operating expenses, net of deferrals | 50 | 94 | 19 | 163 | 163 |
| Amortization of deferred acquisition costs and intangibles | 40 | 25 | 22 | 87 | 87 |
| Interest expense | 23 | — | — | 23 | 23 |
| Total benefits and expenses | <u>441</u> | <u>747</u> | <u>211</u> | <u>1,399</u> | <u>1,399</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 53 | 28 | 41 | 122 | 122 |
| Provision for income taxes | 20 | 10 | 15 | 45 | 45 |
| INCOME FROM CONTINUING OPERATIONS | 33 | 18 | 26 | 77 | 77 |
| ADJUSTMENT TO INCOME FROM CONTINUING OPERATIONS: | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 3 | 2 | 3 | 8 | 8 |
| NET OPERATING INCOME | <u>\$ 36</u> | <u>\$ 20</u> | <u>\$ 29</u> | <u>\$ 85</u> | <u>\$ 85</u> |
| <i>Effective tax rate (operating income)</i> | 37.6% | 35.4% | 35.5% | 36.4% | 36.4% |

U.S. Life Insurance Segment

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Net Operating Income and Sales—U.S. Life Insurance Segment—Life Insurance
(amounts in millions)**

| | 2014 | | 2013 | | | |
|---|--------------|--------------|--------------|--------------|--------------|---------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| REVENUES: | | | | | | |
| Premiums | \$ 183 | \$ 164 | \$ 166 | \$ 173 | \$ 181 | \$ 684 |
| Net investment income | 128 | 139 | 138 | 133 | 131 | 541 |
| Net investment gains (losses) | 1 | 8 | — | 9 | (4) | 13 |
| Insurance and investment product fees and other | 168 | 183 | 188 | 187 | 186 | 744 |
| Total revenues | <u>480</u> | <u>494</u> | <u>492</u> | <u>502</u> | <u>494</u> | <u>1,982</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 281 | 241 | 160 | 280 | 264 | 945 |
| Interest credited | 66 | 66 | 68 | 68 | 64 | 266 |
| Acquisition and operating expenses, net of deferrals | 50 | 47 | 47 | 50 | 50 | 194 |
| Amortization of deferred acquisition costs and intangibles | 26 | 31 | 88 | 33 | 40 | 192 |
| Interest expense | 21 | 25 | 25 | 24 | 23 | 97 |
| Total benefits and expenses | <u>444</u> | <u>410</u> | <u>388</u> | <u>455</u> | <u>441</u> | <u>1,694</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 36 | 84 | 104 | 47 | 53 | 288 |
| Provision for income taxes | 14 | 22 | 50 | 16 | 20 | 108 |
| INCOME FROM CONTINUING OPERATIONS | 22 | 62 | 54 | 31 | 33 | 180 |
| ADJUSTMENTS TO INCOME FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | (1) | (6) | — | (6) | 3 | (9) |
| Expenses related to restructuring, net of taxes | — | — | — | 2 | — | 2 |
| NET OPERATING INCOME | <u>\$ 21</u> | <u>\$ 56</u> | <u>\$ 54</u> | <u>\$ 27</u> | <u>\$ 36</u> | <u>\$ 173</u> |
| <i>Effective tax rate (operating income)</i> | 39.3% | 25.6% | 47.5% | 34.4% | 37.6% | 37.6% |
| SALES: | | | | | | |
| Sales by Product: | | | | | | |
| Term Life | \$ 13 | \$ 9 | \$ 5 | \$ 4 | \$ 4 | \$ 22 |
| Term Universal Life | — | — | — | — | 1 | 1 |
| Universal Life | 6 | 5 | 5 | 5 | 9 | 24 |
| Linked-Benefits | 2 | 3 | 2 | 3 | 2 | 10 |
| Total Sales | <u>\$ 21</u> | <u>\$ 17</u> | <u>\$ 12</u> | <u>\$ 12</u> | <u>\$ 16</u> | <u>\$ 57</u> |
| Sales by Distribution Channel: | | | | | | |
| Financial Intermediaries | \$ 1 | \$ 1 | \$ — | \$ 1 | \$ 1 | \$ 3 |
| Independent Producers | 20 | 16 | 12 | 10 | 15 | 53 |
| Dedicated Sales Specialist | — | — | — | 1 | — | 1 |
| Total Sales | <u>\$ 21</u> | <u>\$ 17</u> | <u>\$ 12</u> | <u>\$ 12</u> | <u>\$ 16</u> | <u>\$ 57</u> |

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

Life Insurance In-Force
(amounts in millions)

| | 2014 | 2013 | | | |
|---|-----------|-----------|-----------|-----------|-----------|
| | 1Q | 4Q | 3Q | 2Q | 1Q |
| Term and Whole Life Insurance | | | | | |
| Life insurance in-force, net of reinsurance | \$338,372 | \$336,015 | \$335,039 | \$336,008 | \$338,014 |
| Life insurance in-force before reinsurance | \$523,925 | \$523,694 | \$525,171 | \$528,874 | \$534,194 |
| Term Universal Life Insurance | | | | | |
| Life insurance in-force, net of reinsurance | \$131,256 | \$132,293 | \$133,500 | \$134,868 | \$136,222 |
| Life insurance in-force before reinsurance | \$132,294 | \$133,348 | \$134,555 | \$135,937 | \$137,297 |
| Universal Life Insurance | | | | | |
| Life insurance in-force, net of reinsurance | \$ 42,814 | \$ 43,150 | \$ 43,447 | \$ 43,773 | \$ 44,051 |
| Life insurance in-force before reinsurance | \$ 49,418 | \$ 49,790 | \$ 50,203 | \$ 50,558 | \$ 50,906 |
| Total Life Insurance | | | | | |
| Life insurance in-force, net of reinsurance | \$512,442 | \$511,458 | \$511,986 | \$514,649 | \$518,287 |
| Life insurance in-force before reinsurance | \$705,637 | \$706,832 | \$709,929 | \$715,369 | \$722,397 |

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Net Operating Income and Sales—U.S. Life Insurance Segment—Long-Term Care Insurance
(amounts in millions)**

| | 2014 | 2013 | | | | |
|---|--------------|--------------|--------------|--------------|--------------|---------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| REVENUES: | | | | | | |
| Premiums | \$ 565 | \$ 582 | \$ 564 | \$ 550 | \$ 513 | \$2,209 |
| Net investment income | 290 | 291 | 282 | 277 | 264 | 1,114 |
| Net investment gains (losses) | — | (4) | (2) | (2) | (3) | (11) |
| Insurance and investment product fees and other | 1 | — | 2 | 1 | 1 | 4 |
| Total revenues | <u>856</u> | <u>869</u> | <u>846</u> | <u>826</u> | <u>775</u> | <u>3,316</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 664 | 701 | 659 | 663 | 628 | 2,651 |
| Interest credited | — | — | — | — | — | — |
| Acquisition and operating expenses, net of deferrals | 93 | 94 | 90 | 107 | 94 | 385 |
| Amortization of deferred acquisition costs and intangibles | 26 | 27 | 31 | 24 | 25 | 107 |
| Interest expense | — | — | — | — | — | — |
| Total benefits and expenses | <u>783</u> | <u>822</u> | <u>780</u> | <u>794</u> | <u>747</u> | <u>3,143</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 73 | 47 | 66 | 32 | 28 | 173 |
| Provision for income taxes | 27 | 8 | 26 | 13 | 10 | 57 |
| INCOME FROM CONTINUING OPERATIONS | 46 | 39 | 40 | 19 | 18 | 116 |
| ADJUSTMENTS TO INCOME FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | — | 3 | 1 | 1 | 2 | 7 |
| Expenses related to restructuring, net of taxes | — | — | — | 6 | — | 6 |
| NET OPERATING INCOME | \$ 46 | \$ 42 | \$ 41 | \$ 26 | \$ 20 | \$ 129 |
| <i>Effective tax rate (operating income)</i> | <i>37.0%</i> | <i>19.8%</i> | <i>38.6%</i> | <i>40.2%</i> | <i>35.4%</i> | <i>33.3%</i> |
| SALES: | | | | | | |
| Sales by Distribution Channel: | | | | | | |
| Financial Intermediaries | \$ 2 | \$ 2 | \$ 4 | \$ 3 | \$ 4 | \$ 13 |
| Independent Producers | 16 | 17 | 20 | 23 | 21 | 81 |
| Dedicated Sales Specialist | 3 | 5 | 13 | 12 | 10 | 40 |
| Total Individual Long-Term Care Insurance | 21 | 24 | 37 | 38 | 35 | 134 |
| Group Long-Term Care Insurance | 1 | 2 | 3 | 5 | 5 | 15 |
| Total Sales | \$ 22 | \$ 26 | \$ 40 | \$ 43 | \$ 40 | \$ 149 |
| RATIOS: | | | | | | |
| Loss Ratio(1) | 63.3% | 68.2% | 63.7% | 66.6% | 66.2% | 66.2% |
| Gross Benefits Ratio(2) | 117.5% | 120.4% | 116.8% | 120.3% | 122.8% | 120.0% |

(1) The loss ratio was calculated by dividing benefits and other changes in policy reserves less tabular interest on reserves less loss adjustment expenses by net earned premiums.

(2) The gross benefits ratio was calculated by dividing the benefits and other changes in policy reserves by net earned premiums.

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

Net Operating Income and Sales—U.S. Life Insurance Segment—Fixed Annuities
(amounts in millions)

| | 2014 | | 2013 | | | Total |
|---|---------------|---------------|---------------|---------------|---------------|----------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | |
| REVENUES: | | | | | | |
| Premiums | \$ 11 | \$ 15 | \$ 21 | \$ 15 | \$ 13 | \$ 64 |
| Net investment income | 242 | 245 | 230 | 248 | 243 | 966 |
| Net investment gains (losses) | 2 | (6) | (4) | 10 | (5) | (5) |
| Insurance and investment product fees and other | 2 | 2 | 2 | 2 | 1 | 7 |
| Total revenues | <u>257</u> | <u>256</u> | <u>249</u> | <u>275</u> | <u>252</u> | <u>1,032</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 85 | 94 | 105 | 98 | 82 | 379 |
| Interest credited | 88 | 90 | 88 | 87 | 88 | 353 |
| Acquisition and operating expenses, net of deferrals | 18 | 23 | 17 | 20 | 19 | 79 |
| Amortization of deferred acquisition costs and intangibles | 23 | 20 | 20 | 23 | 22 | 85 |
| Interest expense | — | — | — | — | — | — |
| Total benefits and expenses | <u>214</u> | <u>227</u> | <u>230</u> | <u>228</u> | <u>211</u> | <u>896</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 43 | 29 | 19 | 47 | 41 | 136 |
| Provision for income taxes | 16 | 10 | 6 | 17 | 15 | 48 |
| INCOME FROM CONTINUING OPERATIONS | 27 | 19 | 13 | 30 | 26 | 88 |
| ADJUSTMENTS TO INCOME FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | — | 2 | 3 | (5) | 3 | 3 |
| Expenses related to restructuring, net of taxes | — | — | — | 1 | — | 1 |
| NET OPERATING INCOME | <u>\$ 27</u> | <u>\$ 21</u> | <u>\$ 16</u> | <u>\$ 26</u> | <u>\$ 29</u> | <u>\$ 92</u> |
| <i>Effective tax rate (operating income)</i> | 36.2% | 33.6% | 35.4% | 36.3% | 35.5% | 35.3% |
| SALES: | | | | | | |
| Sales by Product: | | | | | | |
| Single Premium Immediate Annuities | \$ 28 | \$ 52 | \$ 53 | \$ 48 | \$ 40 | \$ 193 |
| Single Premium Deferred Annuities | 492 | 678 | 707 | 164 | 67 | 1,616 |
| Total Sales | <u>\$ 520</u> | <u>\$ 730</u> | <u>\$ 760</u> | <u>\$ 212</u> | <u>\$ 107</u> | <u>\$1,809</u> |
| Sales by Distribution Channel: | | | | | | |
| Financial Intermediaries | \$ 318 | \$ 425 | \$ 528 | \$ 134 | \$ 47 | \$1,134 |
| Independent Producers | 194 | 292 | 226 | 71 | 56 | 645 |
| Dedicated Sales Specialists | 8 | 13 | 6 | 7 | 4 | 30 |
| Total Sales | <u>\$ 520</u> | <u>\$ 730</u> | <u>\$ 760</u> | <u>\$ 212</u> | <u>\$ 107</u> | <u>\$1,809</u> |

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

Selected Operating Performance Measures—U.S. Life Insurance Segment—Fixed Annuities
(amounts in millions)

| | 2014 | 2013 | | | | Total |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | |
| Single Premium Deferred Annuities | | | | | | |
| Account value, beginning of the period | \$11,807 | \$11,341 | \$10,842 | \$10,881 | \$11,038 | \$11,038 |
| Deposits | 496 | 686 | 714 | 166 | 68 | 1,634 |
| Surrenders, benefits and product charges | (312) | (300) | (293) | (281) | (302) | (1,176) |
| Net flows | 184 | 386 | 421 | (115) | (234) | 458 |
| Interest credited | 79 | 80 | 78 | 76 | 77 | 311 |
| Account value, end of the period | <u>12,070</u> | <u>11,807</u> | <u>11,341</u> | <u>10,842</u> | <u>10,881</u> | <u>11,807</u> |
| Single Premium Immediate Annuities | | | | | | |
| Account value, beginning of the period | 5,837 | 5,931 | 6,010 | 6,319 | 6,442 | 6,442 |
| Premiums and deposits | 49 | 91 | 80 | 71 | 65 | 307 |
| Surrenders, benefits and product charges | (215) | (221) | (214) | (228) | (235) | (898) |
| Net flows | (166) | (130) | (134) | (157) | (170) | (591) |
| Interest credited | 68 | 69 | 71 | 72 | 73 | 285 |
| Effect of accumulated net unrealized investment gains (losses) | 136 | (33) | (16) | (224) | (26) | (299) |
| Account value, end of the period | <u>5,875</u> | <u>5,837</u> | <u>5,931</u> | <u>6,010</u> | <u>6,319</u> | <u>5,837</u> |
| Structured Settlements | | | | | | |
| Account value, net of reinsurance, beginning of the period | 1,093 | 1,095 | 1,097 | 1,101 | 1,101 | 1,101 |
| Surrenders, benefits and product charges | (15) | (16) | (17) | (18) | (15) | (66) |
| Net flows | (15) | (16) | (17) | (18) | (15) | (66) |
| Interest credited | 14 | 14 | 15 | 14 | 15 | 58 |
| Account value, net of reinsurance, end of the period | <u>1,092</u> | <u>1,093</u> | <u>1,095</u> | <u>1,097</u> | <u>1,101</u> | <u>1,093</u> |
| Total Fixed Annuities | <u>\$19,037</u> | <u>\$18,737</u> | <u>\$18,367</u> | <u>\$17,949</u> | <u>\$18,301</u> | <u>\$18,737</u> |

Global Mortgage Insurance Division

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Net Operating Income—Global Mortgage Insurance Division
(amounts in millions)**

| | 2014 | 2013 | | | | Total |
|--|---------------|---------------|--------------|---------------|---------------|---------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | |
| REVENUES: | | | | | | |
| Premiums | \$ 372 | \$ 390 | \$ 380 | \$ 392 | \$ 388 | \$1,550 |
| Net investment income | 92 | 93 | 98 | 95 | 107 | 393 |
| Net investment gains (losses) | (3) | 9 | 7 | 13 | 3 | 32 |
| Insurance and investment product fees and other | 2 | 1 | — | — | 1 | 2 |
| Total revenues | <u>463</u> | <u>493</u> | <u>485</u> | <u>500</u> | <u>499</u> | <u>1,977</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 110 | 172 | 196 | 177 | 184 | 729 |
| Acquisition and operating expenses, net of deferrals | 82 | 107 | 91 | 96 | 91 | 385 |
| Amortization of deferred acquisition costs and intangibles | 17 | 15 | 15 | 19 | 17 | 66 |
| Interest expense | 8 | 7 | 9 | 8 | 9 | 33 |
| Total benefits and expenses | <u>217</u> | <u>301</u> | <u>311</u> | <u>300</u> | <u>301</u> | <u>1,213</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | <u>246</u> | <u>192</u> | <u>174</u> | <u>200</u> | <u>198</u> | <u>764</u> |
| Provision for income taxes | 80 | 44 | 45 | 55 | 57 | 201 |
| INCOME FROM CONTINUING OPERATIONS | <u>166</u> | <u>148</u> | <u>129</u> | <u>145</u> | <u>141</u> | <u>563</u> |
| Less: net income attributable to noncontrolling interests | 35 | 37 | 40 | 39 | 38 | 154 |
| INCOME FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS | <u>131</u> | <u>111</u> | <u>89</u> | <u>106</u> | <u>103</u> | <u>409</u> |
| ADJUSTMENTS TO INCOME FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 1 | (4) | (2) | (5) | (1) | (12) |
| Expenses related to restructuring, net of taxes | — | — | — | 1 | — | 1 |
| NET OPERATING INCOME⁽¹⁾ | <u>\$ 132</u> | <u>\$ 107</u> | <u>\$ 87</u> | <u>\$ 102</u> | <u>\$ 102</u> | <u>\$ 398</u> |
| <i>Effective tax rate (operating income)</i> | 33.9% | 20.7% | 25.3% | 27.2% | 30.0% | 25.9% |

(1) Net operating income adjusted for foreign exchange as compared to the prior year period for the Global Mortgage Insurance Division was \$148 million for the three months ended March 31, 2014.

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Net Operating Income (Loss)—Global Mortgage Insurance Division
(amounts in millions)**

| | International Mortgage Insurance Segment | | | | U.S. Mortgage Insurance Segment | Total |
|--|--|--------------|-----------------|--|---------------------------------|---------------|
| | Canada | Australia | Other Countries | Total International Mortgage Insurance Segment | | |
| Three months ended March 31, 2014 | | | | | | |
| REVENUES: | | | | | | |
| Premiums | \$ 130 | \$ 97 | \$ 8 | \$ 235 | \$ 137 | \$ 372 |
| Net investment income | 39 | 34 | 1 | 74 | 18 | 92 |
| Net investment gains (losses) | (3) | — | — | (3) | — | (3) |
| Insurance and investment product fees and other | 2 | — | — | 2 | — | 2 |
| Total revenues | <u>168</u> | <u>131</u> | <u>9</u> | <u>308</u> | <u>155</u> | <u>463</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 26 | 17 | 4 | 47 | 63 | 110 |
| Acquisition and operating expenses, net of deferrals | 21 | 19 | 9 | 49 | 33 | 82 |
| Amortization of deferred acquisition costs and intangibles | 10 | 5 | — | 15 | 2 | 17 |
| Interest expense | 5 | 3 | — | 8 | — | 8 |
| Total benefits and expenses | <u>62</u> | <u>44</u> | <u>13</u> | <u>119</u> | <u>98</u> | <u>217</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 106 | 87 | (4) | 189 | 57 | 246 |
| Provision for income taxes | 31 | 25 | — | 56 | 24 | 80 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | 75 | 62 | (4) | 133 | 33 | 166 |
| Less: net income attributable to noncontrolling interests | 35 | — | — | 35 | — | 35 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS | 40 | 62 | (4) | 98 | 33 | 131 |
| ADJUSTMENT TO INCOME (LOSS) FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 1 | — | — | 1 | — | 1 |
| NET OPERATING INCOME (LOSS) | \$ 41 | \$ 62 | \$ (4) | \$ 99 | \$ 33 | \$ 132 |
| <i>Effective tax rate (operating income (loss))</i> | 31.6% | 29.0% | 10.3% | 30.7% | 42.0% | 33.9% |

| | International Mortgage Insurance Segment | | | | U.S. Mortgage Insurance Segment | Total |
|--|--|--------------|-----------------|--|---------------------------------|---------------|
| | Canada | Australia | Other Countries | Total International Mortgage Insurance Segment | | |
| Three months ended March 31, 2013 | | | | | | |
| REVENUES: | | | | | | |
| Premiums | \$ 144 | \$ 101 | \$ 9 | \$ 254 | \$ 134 | \$ 388 |
| Net investment income | 44 | 43 | 1 | 88 | 19 | 107 |
| Net investment gains (losses) | 4 | (1) | — | 3 | — | 3 |
| Insurance and investment product fees and other | — | — | — | — | 1 | 1 |
| Total revenues | <u>192</u> | <u>143</u> | <u>10</u> | <u>345</u> | <u>154</u> | <u>499</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 44 | 48 | 8 | 100 | 84 | 184 |
| Acquisition and operating expenses, net of deferrals | 19 | 24 | 9 | 52 | 39 | 91 |
| Amortization of deferred acquisition costs and intangibles | 10 | 6 | — | 16 | 1 | 17 |
| Interest expense | 6 | 3 | — | 9 | — | 9 |
| Total benefits and expenses | <u>79</u> | <u>81</u> | <u>17</u> | <u>177</u> | <u>124</u> | <u>301</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 113 | 62 | (7) | 168 | 30 | 198 |
| Provision for income taxes | 32 | 16 | — | 48 | 9 | 57 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | 81 | 46 | (7) | 120 | 21 | 141 |
| Less: net income attributable to noncontrolling interests | 38 | — | — | 38 | — | 38 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS | 43 | 46 | (7) | 82 | 21 | 103 |
| ADJUSTMENT TO INCOME (LOSS) FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | (1) | — | — | (1) | — | (1) |
| NET OPERATING INCOME (LOSS) | \$ 42 | \$ 46 | \$ (7) | \$ 81 | \$ 21 | \$ 102 |
| <i>Effective tax rate (operating income (loss))</i> | 30.2% | 26.7% | 4.9% | 29.9% | 30.1% | 30.0% |

International Mortgage Insurance Segment

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Net Operating Income—International Mortgage Insurance Segment
(amounts in millions)**

| | 2014 | | 2013 | | | |
|--|---------------------|----------------------|---------------------|---------------------|---------------------|----------------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| REVENUES: | | | | | | |
| Premiums | \$ 235 | \$ 248 | \$ 243 | \$ 251 | \$ 254 | \$ 996 |
| Net investment income | 74 | 80 | 80 | 85 | 88 | 333 |
| Net investment gains (losses) | (3) | 9 | 7 | 13 | 3 | 32 |
| Insurance and investment product fees and other | 2 | 1 | (1) | — | — | — |
| Total revenues | <u>308</u> | <u>338</u> | <u>329</u> | <u>349</u> | <u>345</u> | <u>1,361</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 47 | 64 | 73 | 80 | 100 | 317 |
| Acquisition and operating expenses, net of deferrals | 49 | 72 | 56 | 61 | 52 | 241 |
| Amortization of deferred acquisition costs and intangibles | 15 | 14 | 13 | 17 | 16 | 60 |
| Interest expense | 8 | 7 | 9 | 8 | 9 | 33 |
| Total benefits and expenses | <u>119</u> | <u>157</u> | <u>151</u> | <u>166</u> | <u>177</u> | <u>651</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 189 | 181 | 178 | 183 | 168 | 710 |
| Provision for income taxes | 56 | 39 | 46 | 51 | 48 | 184 |
| INCOME FROM CONTINUING OPERATIONS | 133 | 142 | 132 | 132 | 120 | 526 |
| Less: net income attributable to noncontrolling interests | 35 | 37 | 40 | 39 | 38 | 154 |
| INCOME FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS | 98 | 105 | 92 | 93 | 82 | 372 |
| ADJUSTMENTS TO INCOME FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 1 | (4) | (2) | (5) | (1) | (12) |
| Expenses related to restructuring, net of taxes | — | — | — | 1 | — | 1 |
| NET OPERATING INCOME⁽¹⁾ | <u>\$ 99</u> | <u>\$ 101</u> | <u>\$ 90</u> | <u>\$ 89</u> | <u>\$ 81</u> | <u>\$ 361</u> |
| <i>Effective tax rate (operating income)</i> | 30.7% | 18.8% | 25.0% | 27.8% | 29.9% | 25.3% |

(1) Net operating income adjusted for foreign exchange as compared to the prior year period for the International Mortgage Insurance segment was \$115 million for the three months ended March 31, 2014.

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Net Operating Income and Sales—International Mortgage Insurance Segment—Canada
(amounts in millions)**

| | 2014 | | 2013 | | | Total |
|---|-----------------------|-----------------------|-----------------------|------------------------|-----------------------|------------------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | |
| REVENUES: | | | | | | |
| Premiums | \$ 130 | \$ 137 | \$ 138 | \$ 141 | \$ 144 | \$ 560 |
| Net investment income | 39 | 41 | 43 | 42 | 44 | 170 |
| Net investment gains (losses) | (3) | 6 | 9 | 12 | 4 | 31 |
| Insurance and investment product fees and other | 2 | — | — | (1) | — | (1) |
| Total revenues | <u>168</u> | <u>184</u> | <u>190</u> | <u>194</u> | <u>192</u> | <u>760</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 26 | 30 | 30 | 35 | 44 | 139 |
| Acquisition and operating expenses, net of deferrals | 21 | 29 | 23 | 22 | 19 | 93 |
| Amortization of deferred acquisition costs and intangibles | 10 | 8 | 9 | 10 | 10 | 37 |
| Interest expense | 5 | 5 | 6 | 5 | 6 | 22 |
| Total benefits and expenses | <u>62</u> | <u>72</u> | <u>68</u> | <u>72</u> | <u>79</u> | <u>291</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 106 | 112 | 122 | 122 | 113 | 469 |
| Provision for income taxes | 31 | 28 | 38 | 35 | 32 | 133 |
| INCOME FROM CONTINUING OPERATIONS | 75 | 84 | 84 | 87 | 81 | 336 |
| Less: net income attributable to noncontrolling interests | 35 | 37 | 40 | 39 | 38 | 154 |
| INCOME FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS | 40 | 47 | 44 | 48 | 43 | 182 |
| ADJUSTMENT TO INCOME FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 1 | (3) | (3) | (5) | (1) | (12) |
| NET OPERATING INCOME (1) | <u>\$ 41</u> | <u>\$ 44</u> | <u>\$ 41</u> | <u>\$ 43</u> | <u>\$ 42</u> | <u>\$ 170</u> |
| <i>Effective tax rate (operating income)</i> | 31.6% | 22.9% | 35.0% | 29.3% | 30.2% | 29.5% |
| SALES: | | | | | | |
| New Insurance Written (NIW) | | | | | | |
| Flow | \$2,900 | \$5,000 | \$6,000 | \$ 4,700 | \$3,300 | \$19,000 |
| Bulk | <u>2,900</u> | <u>2,400</u> | <u>3,900</u> | <u>6,400</u> | <u>2,400</u> | <u>15,100</u> |
| Total Canada NIW(2) | <u>\$5,800</u> | <u>\$7,400</u> | <u>\$9,900</u> | <u>\$11,100</u> | <u>\$5,700</u> | <u>\$34,100</u> |

(1) Net operating income for the Canadian platform adjusted for foreign exchange as compared to the prior year period was \$45 million for the three months ended March 31, 2014.

(2) New insurance written for the Canadian platform adjusted for foreign exchange as compared to the prior year period was \$6,400 million for the three months ended March 31, 2014.

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Net Operating Income and Sales—International Mortgage Insurance Segment—Australia
(amounts in millions)**

| | 2014 | 2013 | | | | |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|------------------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| REVENUES: | | | | | | |
| Premiums | \$ 97 | \$ 98 | \$ 98 | \$ 101 | \$ 101 | \$ 398 |
| Net investment income | 34 | 38 | 36 | 42 | 43 | 159 |
| Net investment gains (losses) | — | — | (2) | 1 | (1) | (2) |
| Insurance and investment product fees and other | — | 1 | (1) | — | — | — |
| Total revenues | <u>131</u> | <u>137</u> | <u>131</u> | <u>144</u> | <u>143</u> | <u>555</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 17 | 21 | 29 | 36 | 48 | 134 |
| Acquisition and operating expenses, net of deferrals | 19 | 34 | 25 | 27 | 24 | 110 |
| Amortization of deferred acquisition costs and intangibles | 5 | 5 | 5 | 6 | 6 | 22 |
| Interest expense | 3 | 2 | 3 | 3 | 3 | 11 |
| Total benefits and expenses | <u>44</u> | <u>62</u> | <u>62</u> | <u>72</u> | <u>81</u> | <u>277</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 87 | 75 | 69 | 72 | 62 | 278 |
| Provision for income taxes | 25 | 9 | 9 | 17 | 16 | 51 |
| INCOME FROM CONTINUING OPERATIONS | 62 | 66 | 60 | 55 | 46 | 227 |
| Less: net income attributable to noncontrolling interests | — | — | — | — | — | — |
| INCOME FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS | 62 | 66 | 60 | 55 | 46 | 227 |
| ADJUSTMENT TO INCOME FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | — | — | 1 | — | — | 1 |
| NET OPERATING INCOME (1) | <u>\$ 62</u> | <u>\$ 66</u> | <u>\$ 61</u> | <u>\$ 55</u> | <u>\$ 46</u> | <u>\$ 228</u> |
| <i>Effective tax rate (operating income)</i> | 29.0% | 12.0% | 13.7% | 23.5% | 26.7% | 18.6% |
| SALES: | | | | | | |
| New Insurance Written (NIW) | | | | | | |
| Flow | \$7,800 | \$9,000 | \$8,000 | \$8,700 | \$7,900 | \$33,600 |
| Bulk | — | — | 100 | 900 | — | 1,000 |
| Total Australia NIW(2) | <u>\$7,800</u> | <u>\$9,000</u> | <u>\$8,100</u> | <u>\$9,600</u> | <u>\$7,900</u> | <u>\$34,600</u> |

(1) Net operating income for the Australian platform adjusted for foreign exchange as compared to the prior year period was \$74 million for the three months ended March 31, 2014.

(2) New insurance written for the Australian platform adjusted for foreign exchange as compared to the prior year period was \$9,100 million for the three months ended March 31, 2014.

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Net Operating Loss and Sales—International Mortgage Insurance Segment—Other Countries
(amounts in millions)**

| | 2014 | | 2013 | | | |
|--|----------------------|------------------------|-----------------------|----------------------|----------------------|------------------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| REVENUES: | | | | | | |
| Premiums | \$ 8 | \$ 13 | \$ 7 | \$ 9 | \$ 9 | \$ 38 |
| Net investment income | 1 | 1 | 1 | 1 | 1 | 4 |
| Net investment gains (losses) | — | 3 | — | — | — | 3 |
| Insurance and investment product fees and other | — | — | — | 1 | — | 1 |
| Total revenues | <u>9</u> | <u>17</u> | <u>8</u> | <u>11</u> | <u>10</u> | <u>46</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 4 | 13 | 14 | 9 | 8 | 44 |
| Acquisition and operating expenses, net of deferrals | 9 | 9 | 8 | 12 | 9 | 38 |
| Amortization of deferred acquisition costs and intangibles | — | 1 | (1) | 1 | — | 1 |
| Interest expense | — | — | — | — | — | — |
| Total benefits and expenses | <u>13</u> | <u>23</u> | <u>21</u> | <u>22</u> | <u>17</u> | <u>83</u> |
| LOSS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | (4) | (6) | (13) | (11) | (7) | (37) |
| Provision (benefit) for income taxes | — | 2 | (1) | (1) | — | — |
| LOSS FROM CONTINUING OPERATIONS | (4) | (8) | (12) | (10) | (7) | (37) |
| Less: net income attributable to noncontrolling interests | — | — | — | — | — | — |
| LOSS FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS | (4) | (8) | (12) | (10) | (7) | (37) |
| ADJUSTMENTS TO LOSS FROM CONTINUING OPERATIONS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | — | (1) | — | — | — | (1) |
| Expenses related to restructuring, net of taxes | — | — | — | 1 | — | 1 |
| NET OPERATING LOSS(1) | <u>\$ (4)</u> | <u>\$ (9)</u> | <u>\$ (12)</u> | <u>\$ (9)</u> | <u>\$ (7)</u> | <u>\$ (37)</u> |
| <i>Effective tax rate (operating loss)</i> | <i>10.3%</i> | <i>-15.3%</i> | <i>11.2%</i> | <i>5.7%</i> | <i>4.9%</i> | <i>3.1%</i> |
| SALES: | | | | | | |
| New Insurance Written (NIW) | | | | | | |
| Flow | \$ 400 | \$ 500 | \$ 500 | \$ 400 | \$ 400 | \$ 1,800 |
| Bulk | — | 600 | — | — | — | 600 |
| Total Other Countries NIW(2) | <u>\$ 400</u> | <u>\$ 1,100</u> | <u>\$ 500</u> | <u>\$ 400</u> | <u>\$ 400</u> | <u>\$ 2,400</u> |

(1) Net operating loss for the Other Countries platform adjusted for foreign exchange as compared to the prior year period was \$(4) million for the three months ended March 31, 2014.

(2) New insurance written for the Other Countries platform adjusted for foreign exchange as compared to the prior year period was \$400 million for the three months ended March 31, 2014.

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Selected Key Performance Measures—International Mortgage Insurance Segment
(amounts in millions)**

| | 2014 | | 2013 | | | |
|---|--------------|--------------|--------------|--------------|--------------|----------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| Net Premiums Written | | | | | | |
| Canada | \$ 77 | \$125 | \$156 | \$134 | \$ 84 | \$ 499 |
| Australia | 126 | 147 | 123 | 132 | 117 | 519 |
| Other Countries ⁽¹⁾ | 6 | 6 | 6 | 7 | 5 | 24 |
| Total Net Premiums Written | <u>\$209</u> | <u>\$278</u> | <u>\$285</u> | <u>\$273</u> | <u>\$206</u> | <u>\$1,042</u> |
| Loss Ratio⁽²⁾ | | | | | | |
| Canada | 20% | 22% | 22% | 25% | 31% | 25% |
| Australia | 17% | 21% | 31% | 35% | 47% | 34% |
| Other Countries | 55% | 102% | 170% | 110% | 90% | 115% |
| Total Loss Ratio | 20% | 25% | 31% | 32% | 39% | 32% |
| GAAP Basis Expense Ratio⁽³⁾ | | | | | | |
| Canada | 23% | 27% | 23% | 22% | 20% | 23% |
| Australia | 25% | 39% | 30% | 32% | 31% | 33% |
| Other Countries ⁽¹⁾ | 107% | 69% | 106% | 129% | 113% | 101% |
| Total GAAP Basis Expense Ratio | 27% | 34% | 29% | 30% | 27% | 30% |
| Adjusted Expense Ratio⁽⁴⁾ | | | | | | |
| Canada | 39% | 30% | 20% | 23% | 35% | 26% |
| Australia | 20% | 26% | 24% | 25% | 27% | 25% |
| Other Countries ⁽¹⁾ | 142% | 146% | 136% | 177% | 174% | 158% |
| Total Adjusted Expense Ratio | 30% | 31% | 24% | 28% | 34% | 29% |

The loss and expense ratios included above were calculated using whole dollars and may be different than the ratios calculated using the rounded numbers included herein.

- (1) Includes the impact of settlements and cancelled insurance contracts, primarily with lenders in Europe. Primary flow risk in-force excludes \$282 million, \$316 million, \$285 million, \$250 million and \$225 million of risk in-force in Europe ceded under quota share reinsurance agreements as of March 31, 2014, December 31, 2013, September 30, 2013, June 30, 2013 and March 31, 2013, respectively.
- (2) The ratio of incurred losses and loss adjustment expense to net earned premiums. In determining the pricing of the mortgage insurance products, the company develops a pricing loss ratio which uses industry and company loss experience over a number of years, which incorporate both favorable and unfavorable economic environments, differing coverage levels and varying capital requirements. Actual results may vary from pricing loss ratios for a number of reasons, which include differing economic conditions and actual individual product and lender performance.
- (3) The ratio of an insurer's general expenses to net earned premiums. In the business, general expenses consist of acquisition and operating expenses, net of deferrals, and amortization of DAC and intangibles.
- (4) The ratio of an insurer's general expenses to net premiums written. In the business, general expenses consist of acquisition and operating expenses, net of deferrals, and amortization of DAC and intangibles.

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Selected Key Performance Measures—International Mortgage Insurance Segment
(amounts in millions)**

| | 2014 | 2013 | | | |
|--|------------------|------------------|------------------|------------------|------------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q |
| Primary Insurance In-Force | | | | | |
| Canada ⁽¹⁾ | \$291,900 | \$298,000 | \$300,700 | \$285,200 | \$284,700 |
| Australia | 281,000 | 267,900 | 275,500 | 266,500 | 299,000 |
| Other Countries | 26,200 | 26,300 | 32,500 | 31,300 | 31,400 |
| Total Primary Insurance In-Force | <u>\$599,100</u> | <u>\$592,200</u> | <u>\$608,700</u> | <u>\$583,000</u> | <u>\$615,100</u> |
| Primary Risk In-Force⁽²⁾ | | | | | |
| Canada | | | | | |
| Flow | \$ 80,100 | \$ 82,300 | \$ 83,400 | \$ 79,700 | \$ 80,900 |
| Bulk | 22,100 | 22,000 | 21,900 | 20,100 | 18,800 |
| Total Canada | <u>102,200</u> | <u>104,300</u> | <u>105,300</u> | <u>99,800</u> | <u>99,700</u> |
| Australia | | | | | |
| Flow | 91,100 | 86,700 | 88,800 | 85,700 | 96,100 |
| Bulk | 7,200 | 7,100 | 7,600 | 7,600 | 8,500 |
| Total Australia | <u>98,300</u> | <u>93,800</u> | <u>96,400</u> | <u>93,300</u> | <u>104,600</u> |
| Other Countries | | | | | |
| Flow ⁽³⁾ | 3,300 | 3,200 | 4,000 | 3,900 | 3,900 |
| Bulk | 400 | 400 | 300 | 300 | 300 |
| Total Other Countries | <u>3,700</u> | <u>3,600</u> | <u>4,300</u> | <u>4,200</u> | <u>4,200</u> |
| Total Primary Risk In-Force | <u>\$204,200</u> | <u>\$201,700</u> | <u>\$206,000</u> | <u>\$197,300</u> | <u>\$208,500</u> |

(1) As part of an ongoing effort to improve the estimate of outstanding insurance exposure, the company surveyed its largest customers and obtained updated outstanding balances in Canada. As a result, the company estimates that the outstanding balance of insured mortgages was approximately \$152.0 billion as of December 31, 2013, \$155.0 billion as of September 30, 2013 and \$150.0 billion as of June 30, 2013 and March 31, 2013. This is based on the extrapolation of the amounts reported by lenders surveyed to the entire insured population.

(2) The businesses in Australia and Canada currently provide 100% coverage on the majority of the loans the company insures in those markets. For the purpose of representing the risk in-force, the company has computed an “effective risk in-force” amount which recognizes that the loss on any particular loan will be reduced by the net proceeds received upon sale of the property. Effective risk in-force has been calculated by applying to insurance in-force a factor that represents the highest expected average per-claim payment for any one underwriting year over the life of the businesses in Australia and Canada. This factor was 35% for all periods presented.

(3) Includes the impact of settlements and cancelled insurance contracts, primarily with lenders in Europe. Primary flow risk in-force excludes \$282 million, \$316 million, \$285 million, \$250 million and \$225 million of risk in-force in Europe ceded under quota share reinsurance agreements as of March 31, 2014, December 31, 2013, September 30, 2013, June 30, 2013 and March 31, 2013, respectively.

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

Selected Key Performance Measures—International Mortgage Insurance Segment—Canada
(dollar amounts in millions)

| Primary Insurance | March 31, 2014 | December 31, 2013 | September 30, 2013 | June 30, 2013 | March 31, 2013 |
|-----------------------------|-----------------------|--------------------------|---------------------------|----------------------|-----------------------|
| Insured loans in-force(1) | 1,549,650 | 1,527,554 | 1,501,139 | 1,464,060 | 1,428,163 |
| Insured delinquent loans | 1,860 | 1,830 | 1,778 | 1,778 | 1,963 |
| Insured delinquency rate(2) | 0.12% | 0.12% | 0.12% | 0.12% | 0.14% |
| Flow loans in-force(1) | 1,197,083 | 1,187,753 | 1,171,486 | 1,151,957 | 1,136,321 |
| Flow delinquent loans | 1,634 | 1,591 | 1,566 | 1,562 | 1,726 |
| Flow delinquency rate(2) | 0.14% | 0.13% | 0.13% | 0.14% | 0.15% |
| Bulk loans in-force(1) | 352,567 | 339,801 | 329,653 | 312,103 | 291,842 |
| Bulk delinquent loans | 226 | 239 | 212 | 216 | 237 |
| Bulk delinquency rate(2) | 0.06% | 0.07% | 0.06% | 0.07% | 0.08% |

| Loss Metrics | March 31, 2014 | December 31, 2013 | September 30, 2013 | June 30, 2013 | March 31, 2013 |
|---|-----------------------|--------------------------|---------------------------|----------------------|-----------------------|
| Beginning Reserves | \$ 102 | \$ 108 | \$ 112 | \$ 118 | \$ 130 |
| Paid claims(3) | (27) | (33) | (33) | (39) | (53) |
| Increase in reserves | 26 | 30 | 27 | 36 | 44 |
| Impact of changes in foreign exchange rates | (4) | (3) | 2 | (3) | (3) |
| Ending Reserves | <u>\$ 97</u> | <u>\$ 102</u> | <u>\$ 108</u> | <u>\$ 112</u> | <u>\$ 118</u> |

| Province and Territory | March 31, 2014 | | December 31, 2013 | | March 31, 2013 | |
|-------------------------------|-----------------------------------|---------------------------------|-----------------------------------|---------------------------------|-----------------------------------|---------------------------------|
| | % of Primary Risk In-Force | Primary Delinquency Rate | % of Primary Risk In-Force | Primary Delinquency Rate | % of Primary Risk In-Force | Primary Delinquency Rate |
| Ontario | 47% | 0.07% | 46% | 0.08% | 47% | 0.08% |
| British Columbia | 15 | 0.17% | 15 | 0.17% | 15 | 0.20% |
| Alberta | 16 | 0.12% | 17 | 0.14% | 16 | 0.18% |
| Quebec | 14 | 0.19% | 14 | 0.17% | 14 | 0.19% |
| Nova Scotia | 2 | 0.24% | 2 | 0.19% | 2 | 0.22% |
| Saskatchewan | 2 | 0.11% | 2 | 0.08% | 2 | 0.12% |
| Manitoba | 2 | 0.08% | 2 | 0.09% | 2 | 0.06% |
| New Brunswick | 1 | 0.24% | 1 | 0.24% | 1 | 0.23% |
| All Other | 1 | 0.11% | 1 | 0.12% | 1 | 0.11% |
| Total | <u>100%</u> | <u>0.12%</u> | <u>100%</u> | <u>0.12%</u> | <u>100%</u> | <u>0.14%</u> |

| By Policy Year | March 31, 2014 | | December 31, 2013 | | March 31, 2013 | |
|-----------------------|-----------------------|--------------|--------------------------|--------------|-----------------------|--------------|
| 2006 and prior | 34% | 0.04% | 35% | 0.04% | 38% | 0.06% |
| 2007 | 10 | 0.21% | 10 | 0.23% | 11 | 0.31% |
| 2008 | 8 | 0.25% | 8 | 0.27% | 9 | 0.29% |
| 2009 | 5 | 0.25% | 5 | 0.25% | 6 | 0.26% |
| 2010 | 9 | 0.26% | 9 | 0.25% | 10 | 0.29% |
| 2011 | 8 | 0.27% | 8 | 0.24% | 10 | 0.22% |
| 2012 | 12 | 0.14% | 13 | 0.10% | 14 | 0.04% |
| 2013 | 12 | 0.04% | 12 | 0.03% | 2 | — % |
| 2014 | 2 | — % | — | — % | — | — % |
| Total | <u>100%</u> | <u>0.12%</u> | <u>100%</u> | <u>0.12%</u> | <u>100%</u> | <u>0.14%</u> |

(1) Insured loans in-force represent the original number of loans insured for which the coverage term has not expired, and for which no policy level cancellation or termination has been received.

(2) Delinquent rates are based on insured loans in-force.

(3) Paid claims exclude adjustments for expected recoveries related to loss reserves.

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Selected Key Performance Measures—International Mortgage Insurance Segment—Canada
(Canadian dollar amounts in millions)**

| | 2014 | | 2013 | | | |
|--|---------------|---------------|---------------|---------------|---------------|---------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| Paid Claims⁽¹⁾ | | | | | | |
| Flow | \$ 28 | \$ 32 | \$ 32 | \$ 39 | \$ 51 | \$ 154 |
| Bulk | 1 | 2 | 2 | 1 | 2 | 7 |
| Total Paid Claims | <u>\$ 29</u> | <u>\$ 34</u> | <u>\$ 34</u> | <u>\$ 40</u> | <u>\$ 53</u> | <u>\$ 161</u> |
| Average Paid Claim (in thousands) | \$66.4 | \$72.2 | \$69.4 | \$73.1 | \$84.9 | |
| Average Reserve Per Delinquency (in thousands) | \$57.5 | \$59.0 | \$62.5 | \$66.1 | \$61.3 | |
| Loss Metrics | | | | | | |
| Beginning Reserves | \$ 108 | \$ 111 | \$ 118 | \$ 120 | \$ 129 | |
| Paid claims | (29) | (34) | (34) | (40) | (53) | |
| Increase in reserves | 28 | 31 | 27 | 38 | 44 | |
| Ending Reserves | <u>\$ 107</u> | <u>\$ 108</u> | <u>\$ 111</u> | <u>\$ 118</u> | <u>\$ 120</u> | |
| Loan Amount | | | | | | |
| Over \$550K | 5% | 5% | 5% | 5% | 5% | |
| \$400K to \$550K | 11 | 10 | 10 | 10 | 10 | |
| \$250K to \$400K | 32 | 32 | 32 | 32 | 31 | |
| \$100K to \$250K | 47 | 48 | 48 | 48 | 49 | |
| \$100K or Less | 5 | 5 | 5 | 5 | 5 | |
| Total | <u>100%</u> | <u>100%</u> | <u>100%</u> | <u>100%</u> | <u>100%</u> | |
| Average Primary Loan Size (in thousands) | \$ 208 | \$ 207 | \$ 206 | \$ 205 | \$ 203 | |
| Average Effective Loan-To-Value Ratios By Policy Year⁽²⁾ | | | | | | |
| 2006 and prior | 39% | 39% | 36% | 38% | 39% | |
| 2007 | 65% | 65% | 64% | 66% | 68% | |
| 2008 | 71% | 72% | 69% | 71% | 72% | |
| 2009 | 70% | 70% | 71% | 73% | 74% | |
| 2010 | 77% | 77% | 77% | 80% | 81% | |
| 2011 | 81% | 82% | 83% | 86% | 87% | |
| 2012 | 87% | 87% | 87% | 90% | 91% | |
| 2013 | 91% | 92% | 91% | 92% | — % | |
| Total Flow | 57% | 57% | 55% | 56% | 56% | |
| Total Bulk | 41% | 41% | 34% | 31% | 31% | |
| Total | 54% | 53% | 51% | 50% | 50% | |

All amounts presented in Canadian dollars.

(1) Paid claims exclude adjustments for expected recoveries related to loss reserves.

(2) Loan amounts (including capitalized premiums) reflect interest rates at time of loan origination and estimated scheduled principal repayments since loan origination. Home price estimates based on regional home price appreciation/depreciation data from the Canadian Real Estate Association. All data used in the effective loan-to-value ratio calculation reflects conditions as of the end of the previous quarter.

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

Selected Key Performance Measures—International Mortgage Insurance Segment—Australia
(dollar amounts in millions)

| Primary Insurance | March 31, 2014 | December 31, 2013 | September 30, 2013 | June 30, 2013 | March 31, 2013 |
|--------------------------|-----------------------|--------------------------|---------------------------|----------------------|-----------------------|
| Insured loans in-force | 1,477,063 | 1,474,181 | 1,463,148 | 1,459,376 | 1,448,090 |
| Insured delinquent loans | 5,070 | 4,980 | 5,454 | 5,820 | 5,868 |
| Insured delinquency rate | 0.34% | 0.34% | 0.37% | 0.40% | 0.41% |
| Flow loans in-force | 1,355,635 | 1,350,571 | 1,336,901 | 1,330,157 | 1,320,701 |
| Flow delinquent loans | 4,813 | 4,760 | 5,192 | 5,513 | 5,567 |
| Flow delinquency rate | 0.36% | 0.35% | 0.39% | 0.41% | 0.42% |
| Bulk loans in-force | 121,428 | 123,610 | 126,247 | 129,219 | 127,389 |
| Bulk delinquent loans | 257 | 220 | 262 | 307 | 301 |
| Bulk delinquency rate | 0.21% | 0.18% | 0.21% | 0.24% | 0.24% |

| Loss Metrics | March 31, 2014 | December 31, 2013 | September 30, 2013 | June 30, 2013 | March 31, 2013 |
|---|-----------------------|--------------------------|---------------------------|----------------------|-----------------------|
| Beginning Reserves | \$ 172 | \$ 198 | \$ 200 | \$ 238 | \$ 251 |
| Paid claims | (27) | (39) | (37) | (45) | (61) |
| Increase in reserves | 17 | 20 | 30 | 35 | 48 |
| Impact of changes in foreign exchange rates | 6 | (7) | 5 | (28) | — |
| Ending Reserves | <u>\$ 168</u> | <u>\$ 172</u> | <u>\$ 198</u> | <u>\$ 200</u> | <u>\$ 238</u> |

| State and Territory | March 31, 2014 | | December 31, 2013 | | March 31, 2013 | |
|------------------------------|-----------------------------------|---------------------------------|-----------------------------------|---------------------------------|-----------------------------------|---------------------------------|
| | % of Primary Risk In-Force | Primary Delinquency Rate | % of Primary Risk In-Force | Primary Delinquency Rate | % of Primary Risk In-Force | Primary Delinquency Rate |
| New South Wales | 29% | 0.31% | 30% | 0.30% | 30% | 0.39% |
| Victoria | 23 | 0.31% | 23 | 0.30% | 23 | 0.33% |
| Queensland | 23 | 0.45% | 22 | 0.46% | 22 | 0.54% |
| Western Australia | 11 | 0.33% | 11 | 0.29% | 11 | 0.36% |
| South Australia | 6 | 0.42% | 6 | 0.40% | 6 | 0.48% |
| New Zealand | 2 | 0.34% | 2 | 0.38% | 2 | 0.57% |
| Australian Capital Territory | 3 | 0.11% | 3 | 0.10% | 3 | 0.09% |
| Tasmania | 2 | 0.29% | 2 | 0.31% | 2 | 0.38% |
| Northern Territory | 1 | 0.20% | 1 | 0.25% | 1 | 0.17% |
| Total | <u>100%</u> | <u>0.34%</u> | <u>100%</u> | <u>0.34%</u> | <u>100%</u> | <u>0.41%</u> |

| By Policy Year | March 31, 2014 | | December 31, 2013 | | March 31, 2013 | |
|-----------------------|-----------------------|--------------|--------------------------|--------------|-----------------------|--------------|
| 2006 and prior | 34% | 0.22% | 35% | 0.21% | 38% | 0.26% |
| 2007 | 9 | 0.69% | 9 | 0.69% | 10 | 0.86% |
| 2008 | 8 | 0.89% | 8 | 0.85% | 10 | 1.01% |
| 2009 | 10 | 0.64% | 10 | 0.62% | 11 | 0.72% |
| 2010 | 7 | 0.36% | 8 | 0.34% | 8 | 0.33% |
| 2011 | 8 | 0.34% | 8 | 0.31% | 9 | 0.22% |
| 2012 | 10 | 0.22% | 11 | 0.19% | 11 | 0.06% |
| 2013 | 11 | 0.05% | 11 | 0.02% | 3 | — % |
| 2014 | 3 | — % | — | — % | — | — % |
| Total | <u>100%</u> | <u>0.34%</u> | <u>100%</u> | <u>0.34%</u> | <u>100%</u> | <u>0.41%</u> |

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

Selected Key Performance Measures—International Mortgage Insurance Segment—Australia
(Australian dollar amounts in millions)

| | 2014 | | 2013 | | | |
|--|---------------|---------------|---------------|---------------|---------------|---------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| Paid Claims | | | | | | |
| Flow | \$ 30 | \$ 41 | \$ 39 | \$ 44 | \$ 59 | \$ 183 |
| Bulk | — | — | 2 | — | — | 2 |
| Total Paid Claims | <u>\$ 30</u> | <u>\$ 41</u> | <u>\$ 41</u> | <u>\$ 44</u> | <u>\$ 59</u> | <u>\$ 185</u> |
| Average Paid Claim (in thousands) | \$65.1 | \$71.5 | \$79.9 | \$80.3 | \$81.4 | |
| Average Reserve Per Delinquency (in thousands) | \$35.7 | \$38.6 | \$38.8 | \$37.7 | \$38.9 | |
| Loss Metrics | | | | | | |
| Beginning Reserves | \$ 192 | \$ 212 | \$ 220 | \$ 228 | \$ 241 | |
| Paid claims | (30) | (41) | (41) | (44) | (59) | |
| Increase in reserves | 19 | 21 | 33 | 36 | 46 | |
| Ending Reserves | <u>\$ 181</u> | <u>\$ 192</u> | <u>\$ 212</u> | <u>\$ 220</u> | <u>\$ 228</u> | |
| Loan Amount | | | | | | |
| Over \$550K | 12% | 12% | 12% | 12% | 12% | |
| \$400K to \$550K | 18 | 17 | 17 | 17 | 16 | |
| \$250K to \$400K | 37 | 37 | 37 | 37 | 37 | |
| \$100K to \$250K | 27 | 28 | 28 | 28 | 29 | |
| \$100K or Less | 6 | 6 | 6 | 6 | 6 | |
| Total | <u>100%</u> | <u>100%</u> | <u>100%</u> | <u>100%</u> | <u>100%</u> | |
| Average Primary Loan Size (in thousands) | \$ 205 | \$ 203 | \$ 202 | \$ 200 | \$ 198 | |
| Average Effective Loan-To-Value Ratios By Policy Year^{(1),(2)} | | | | | | |
| 2006 and prior | 40% | 41% | 43% | 47% | 48% | |
| 2007 | 63% | 64% | 66% | 67% | 68% | |
| 2008 | 70% | 72% | 74% | 74% | 76% | |
| 2009 | 73% | 75% | 77% | 77% | 79% | |
| 2010 | 78% | 80% | 83% | 83% | 85% | |
| 2011 | 80% | 82% | 85% | 85% | 87% | |
| 2012 | 80% | 82% | 85% | 85% | 86% | |
| 2013 | 84% | 85% | 87% | 87% | — % | |
| Total Flow | 62% | 64% | 65% | 68% | 69% | |
| Total Bulk | 30% | 31% | 32% | 37% | 38% | |
| Total | 59% | 60% | 61% | 65% | 66% | |

All amounts presented in Australian dollars.

- (1) Loan amounts (including capitalized premiums) reflect interest rates at time of loan origination and estimated scheduled principal repayments since loan origination. Home price estimates based on regional home price appreciation/depreciation data from RP Data. All data used in the effective loan-to-value ratio calculation reflects conditions as of the end of the previous quarter. Effective loan-to-value ratios exclude New Zealand and inward reinsurance policies.
- (2) Beginning in the third quarter of 2013, data from RP Data extended back to 1999. Previously, the data extended back to 2002. Previous periods were not re-presented for this change.

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Selected Key Performance Measures—International Mortgage Insurance Segment
(amounts in millions)**

| Risk In-Force by Loan-To-Value Ratio⁽¹⁾ | March 31, 2014 | | | December 31, 2013 | | |
|---|-----------------------|-----------------|-----------------|--------------------------|-----------------|-----------------|
| | Primary | Flow | Bulk | Primary | Flow | Bulk |
| Canada | | | | | | |
| 95.01% and above | \$ 36,468 | \$36,468 | \$ — | \$ 37,366 | \$37,366 | \$ — |
| 90.01% to 95.00% | 24,835 | 24,833 | 2 | 25,591 | 25,589 | 2 |
| 80.01% to 90.00% | 18,985 | 15,739 | 3,246 | 19,443 | 16,256 | 3,187 |
| 80.00% and below | 21,888 | 3,032 | 18,856 | 21,896 | 3,114 | 18,782 |
| Total Canada | <u>\$102,176</u> | <u>\$80,072</u> | <u>\$22,104</u> | <u>\$104,296</u> | <u>\$82,325</u> | <u>\$21,971</u> |
| Australia | | | | | | |
| 95.01% and above | \$ 18,860 | \$18,860 | \$ — | \$ 17,901 | \$17,900 | \$ 1 |
| 90.01% to 95.00% | 23,525 | 23,517 | 8 | 22,139 | 22,131 | 8 |
| 80.01% to 90.00% | 25,478 | 25,386 | 92 | 24,290 | 24,200 | 90 |
| 80.00% and below | 30,489 | 23,375 | 7,114 | 29,425 | 22,430 | 6,995 |
| Total Australia | <u>\$ 98,352</u> | <u>\$91,138</u> | <u>\$ 7,214</u> | <u>\$ 93,755</u> | <u>\$86,661</u> | <u>\$ 7,094</u> |
| Other Countries⁽²⁾ | | | | | | |
| 95.01% and above | \$ 629 | \$ 629 | \$ — | \$ 593 | \$ 593 | \$ — |
| 90.01% to 95.00% | 1,766 | 1,701 | 64 | 1,770 | 1,705 | 65 |
| 80.01% to 90.00% | 1,052 | 772 | 280 | 1,047 | 763 | 284 |
| 80.00% and below | 223 | 181 | 42 | 228 | 184 | 43 |
| Total Other Countries | <u>\$ 3,670</u> | <u>\$ 3,283</u> | <u>\$ 386</u> | <u>\$ 3,638</u> | <u>\$ 3,246</u> | <u>\$ 392</u> |

Amounts may not total due to rounding.

- (1) Loan amount in loan-to-value ratio calculation includes capitalized premiums, where applicable.
- (2) Other Countries flow and primary risk in-force exclude \$282 million and \$316 million, respectively, of risk in-force in Europe ceded under quota share reinsurance agreements as of March 31, 2014 and December 31, 2013.

U.S. Mortgage Insurance Segment

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

Net Operating Income (Loss) and Sales—U.S. Mortgage Insurance Segment
(amounts in millions)

| | 2014 | | 2013 | | | |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|------------------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| REVENUES: | | | | | | |
| Premiums | \$ 137 | \$ 142 | \$ 137 | \$ 141 | \$ 134 | \$ 554 |
| Net investment income | 18 | 13 | 18 | 10 | 19 | 60 |
| Net investment gains (losses) | — | — | — | — | — | — |
| Insurance and investment product fees and other | — | — | 1 | — | 1 | 2 |
| Total revenues | <u>155</u> | <u>155</u> | <u>156</u> | <u>151</u> | <u>154</u> | <u>616</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 63 | 108 | 123 | 97 | 84 | 412 |
| Acquisition and operating expenses, net of deferrals | 33 | 35 | 35 | 35 | 39 | 144 |
| Amortization of deferred acquisition costs and intangibles | 2 | 1 | 2 | 2 | 1 | 6 |
| Total benefits and expenses | <u>98</u> | <u>144</u> | <u>160</u> | <u>134</u> | <u>124</u> | <u>562</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 57 | 11 | (4) | 17 | 30 | 54 |
| Provision (benefit) for income taxes | 24 | 5 | (1) | 4 | 9 | 17 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | 33 | 6 | (3) | 13 | 21 | 37 |
| ADJUSTMENT TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | — | — | — | — | — | — |
| NET OPERATING INCOME (LOSS) | <u>\$ 33</u> | <u>\$ 6</u> | <u>\$ (3)</u> | <u>\$ 13</u> | <u>\$ 21</u> | <u>\$ 37</u> |
| <i>Effective tax rate (operating income (loss))</i> | 42.0% | 45.0% | 14.0% | 22.9% | 30.1% | 31.6% |
| SALES: | | | | | | |
| New Insurance Written (NIW) | | | | | | |
| Flow | \$3,900 | \$4,900 | \$6,400 | \$6,300 | \$4,700 | \$22,300 |
| Bulk | — | — | — | — | — | — |
| Total U.S. Mortgage Insurance NIW | <u>\$3,900</u> | <u>\$4,900</u> | <u>\$6,400</u> | <u>\$6,300</u> | <u>\$4,700</u> | <u>\$22,300</u> |

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

Other Metrics—U.S. Mortgage Insurance Segment
(dollar amounts in millions)

| | 2014 | | 2013 | | | |
|---|------------------|------------------|------------------|------------------|------------------|-----------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| Net Premiums Written | \$ 144 | \$ 148 | \$ 140 | \$ 144 | \$ 135 | \$ 567 |
| New Risk Written | | | | | | |
| Flow | \$ 960 | \$ 1,196 | \$ 1,577 | \$ 1,478 | \$ 1,091 | \$ 5,342 |
| Bulk | — | — | — | — | — | — |
| Total Primary | 960 | 1,196 | 1,577 | 1,478 | 1,091 | 5,342 |
| Pool | — | — | — | — | — | — |
| Total New Risk Written | <u>\$ 960</u> | <u>\$ 1,196</u> | <u>\$ 1,577</u> | <u>\$ 1,478</u> | <u>\$ 1,091</u> | <u>\$ 5,342</u> |
| Primary Insurance In-Force | \$109,100 | \$109,300 | \$109,000 | \$108,800 | \$109,300 | |
| Risk In-Force | | | | | | |
| Flow | \$ 26,405 | \$ 26,327 | \$ 26,194 | \$ 25,957 | \$ 25,626 | |
| Bulk ⁽¹⁾ | 442 | 448 | 456 | 463 | 485 | |
| Total Primary | 26,847 | 26,775 | 26,650 | 26,420 | 26,111 | |
| Pool | 171 | 177 | 187 | 196 | 205 | |
| Total Risk In-Force | <u>\$ 27,018</u> | <u>\$ 26,952</u> | <u>\$ 26,837</u> | <u>\$ 26,616</u> | <u>\$ 26,316</u> | |
| Primary Risk In-Force Subject To Captives | 8% | 9% | 10% | 11% | 12% | |
| Primary Risk In-Force That Is GSE Conforming | 97% | 97% | 97% | 97% | 97% | |
| GAAP Basis Expense Ratio⁽²⁾ | 25% | 26% | 26% | 26% | 30% | 27% |
| Adjusted Expense Ratio⁽³⁾ | 24% | 25% | 26% | 25% | 30% | 27% |
| Flow Persistency | 85% | 83% | 79% | 81% | 80% | |
| Gross Written Premiums Ceded To Captives/Total Direct Written Premiums | 3% | 3% | 4% | 4% | 4% | |
| Risk To Capital Ratio⁽⁴⁾ | 18.7:1 | 19.5:1 | 22.4:1 | 22.4:1 | 24.2:1 | |
| Average Primary Loan Size (in thousands) | \$ 176 | \$ 175 | \$ 174 | \$ 172 | \$ 168 | |
| Estimated Savings For Loss Mitigation Activities⁽⁵⁾ | \$ 114 | \$ 124 | \$ 136 | \$ 144 | \$ 159 | \$ 563 |

The expense ratios included above were calculated using whole dollars and may be different than the ratios calculated using the rounded numbers included herein.

- (1) As of March 31, 2014, 84% of our bulk risk in-force was related to loans financed by lenders who participated in the mortgage programs sponsored by the Federal Home Loan Banks.
- (2) The ratio of an insurer's general expenses to net earned premiums. In the business, general expenses consist of acquisition and operating expenses, net of deferrals, and amortization of DAC and intangibles.
- (3) The ratio of an insurer's general expenses to net written premiums. In the business, general expenses consist of acquisition and operating expenses, net of deferrals, and amortization of DAC and intangibles.
- (4) Certain states limit a private mortgage insurer's risk in-force to 25 times the total of the insurer's policyholders' surplus plus the statutory contingency reserve, commonly known as the "risk to capital" requirement. The U.S. mortgage insurance business maintains new business writing flexibility in all states, supported by risk to capital waivers or existing authority to write new business in all 50 states in its primary writing entity, which has maintained a risk to capital ratio below the maximum requirement since June 30, 2013. The current period risk to capital ratio is an estimate due to the timing of the filing of statutory statements and is prepared consistent with the presentation of the statutory financial statements in the combined annual statement of the U.S. mortgage insurance business.
- (5) Loss mitigation activities are defined as rescissions, cancellations, borrower loan modifications, repayment plans, lender- and borrower-titled pre-sales, claims administration and other loan workouts. Estimated savings related to rescissions are the reduction in carried loss reserves, net of premium refunds and reinstatement of prior rescissions. Estimated savings related to loan modifications and other cure related loss mitigation actions represent the reduction in carried loss reserves. Estimated savings related to claims mitigation activities represent amounts deducted or "curtailed" from claims due to acts or omissions by the servicer with respect to the servicing of an insured loan that is not in compliance with obligations under our master policy. For non-cure related actions, including pre-sales, the estimated savings represent the difference between the full claim obligation and the actual amount paid. Loans subject to our loss mitigation actions, the results of which have been included in our reported estimated loss mitigations savings, are subject to re-default and may result in a potential claim in future periods as well as potential future loss mitigation savings depending on the resolution of the re-defaulted loan.

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**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Loss Metrics—U.S. Mortgage Insurance Segment
(dollar amounts in millions)**

| | 2014 | | 2013 | | | |
|---|----------------|----------------|----------------|----------------|----------------|----------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| Paid Claims | | | | | | |
| Flow | | | | | | |
| Direct | \$ 178 | \$ 198 | \$ 216 | \$ 197 | \$ 253 | \$ 864 |
| Assumed(1) | 6 | 8 | 9 | 12 | 13 | 42 |
| Ceded | (15) | (8) | (9) | (11) | (17) | (45) |
| Loss adjustment expenses | 5 | 6 | 6 | 6 | 6 | 24 |
| Total Flow | 174 | 204 | 222 | 204 | 255 | 885 |
| Bulk | 2 | 2 | 3 | 6 | 3 | 14 |
| Total Primary | 176 | 206 | 225 | 210 | 258 | 899 |
| Pool | 1 | 1 | 1 | 2 | 1 | 5 |
| Total Paid Claims | <u>\$ 177</u> | <u>\$ 207</u> | <u>\$ 226</u> | <u>\$ 212</u> | <u>\$ 259</u> | <u>\$ 904</u> |
| Average Paid Claim (in thousands) | \$ 43.6 | \$ 45.3 | \$ 45.3 | \$ 45.0 | \$ 44.2 | |
| Average Direct Paid Claim (in thousands)(2) | \$ 44.5 | \$ 43.5 | \$ 43.5 | \$ 42.3 | \$ 43.5 | |
| Average Reserve Per Delinquency (in thousands) | | | | | | |
| Flow | \$ 30.3 | \$ 29.4 | \$ 29.6 | \$ 30.0 | \$ 29.8 | |
| Bulk loans with established reserve | 19.2 | 19.7 | 20.0 | 20.8 | 21.9 | |
| Bulk loans with no reserve(3) | — | — | — | — | — | |
| Reserves: | | | | | | |
| Flow direct case | \$1,172 | \$1,277 | \$1,377 | \$1,471 | \$1,566 | |
| Bulk direct case | 25 | 27 | 28 | 29 | 33 | |
| Assumed(1) | 29 | 35 | 39 | 51 | 57 | |
| All other(4) | 129 | 143 | 143 | 145 | 164 | |
| Total Reserves | <u>\$1,355</u> | <u>\$1,482</u> | <u>\$1,587</u> | <u>\$1,696</u> | <u>\$1,820</u> | |
| Beginning Reserves | \$1,482 | \$1,587 | \$1,696 | \$1,820 | \$2,009 | \$2,009 |
| Paid claims | (192) | (215) | (235) | (223) | (276) | (949) |
| Increase in reserves | 65 | 110 | 126 | 99 | 87 | 422 |
| Ending Reserves | <u>\$1,355</u> | <u>\$1,482</u> | <u>\$1,587</u> | <u>\$1,696</u> | <u>\$1,820</u> | <u>\$1,482</u> |
| Beginning Reinsurance Recoverable(5) | \$ 44 | \$ 50 | \$ 56 | \$ 66 | \$ 80 | \$ 80 |
| Ceded paid claims | (15) | (8) | (9) | (11) | (17) | (45) |
| Increase in recoverable | 2 | 2 | 3 | 1 | 3 | 9 |
| Ending Reinsurance Recoverable | <u>\$ 31</u> | <u>\$ 44</u> | <u>\$ 50</u> | <u>\$ 56</u> | <u>\$ 66</u> | <u>\$ 44</u> |
| Loss Ratio(6) | 46% | 76% | 90% | 70% | 62% | 74% |

The loss ratio included above was calculated using whole dollars and may be different than the ratio calculated using the rounded numbers included herein.

(1) Assumed is comprised of reinsurance arrangements with state governmental housing finance agencies.

(2) Average direct paid claim excludes loss adjustment expenses, the impact of reinsurance and a negotiated servicer settlement.

(3) Reserves were not established on loans where the company was in a secondary loss position due to an existing deductible and the company believes currently have no risk for claim.

(4) Other includes loss adjustment expenses, pool and incurred but not reported reserves.

(5) Reinsurance recoverable excludes ceded unearned premium recoveries and amounts for which cash proceeds have not yet been received.

(6) The ratio of incurred losses to net earned premiums.

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Delinquency Metrics—U.S. Mortgage Insurance Segment
(dollar amounts in millions)**

| | 2014 | | 2013 | | | |
|---|---------------|---------------|---------------|---------------|---------------|---------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| Number of Primary Delinquencies | | | | | | |
| Flow | 43,733 | 49,255 | 52,509 | 55,413 | 59,789 | |
| Bulk loans with an established reserve | 1,434 | 1,491 | 1,509 | 1,526 | 1,603 | |
| Bulk loans with no reserve (1) | 694 | 713 | 726 | 1,260 | 1,412 | |
| Total Number of Primary Delinquencies | 45,861 | 51,459 | 54,744 | 58,199 | 62,804 | |
| Beginning Number of Primary Delinquencies | 51,459 | 54,744 | 58,199 | 62,804 | 69,239 | 69,239 |
| New delinquencies | 12,100 | 13,205 | 14,105 | 13,192 | 15,060 | 55,562 |
| Delinquency cures | (13,678) | (11,974) | (12,603) | (13,127) | (15,677) | (53,381) |
| Paid claims | (4,020) | (4,516) | (4,957) | (4,670) | (5,818) | (19,961) |
| Ending Number of Primary Delinquencies | 45,861 | 51,459 | 54,744 | 58,199 | 62,804 | 51,459 |
| Composition of Cures | | | | | | |
| Reported delinquent and cured-intraquarter | 3,141 | 2,107 | 2,488 | 2,447 | 3,519 | |
| Number of missed payments delinquent prior to cure: | | | | | | |
| 3 payments or less | 7,252 | 6,253 | 6,291 | 6,748 | 8,125 | |
| 4 - 11 payments | 2,391 | 2,385 | 2,387 | 2,737 | 2,856 | |
| 12 payments or more | 894 | 1,229 | 1,437 | 1,195 | 1,177 | |
| Total | 13,678 | 11,974 | 12,603 | 13,127 | 15,677 | |
| Primary Delinquencies by Missed Payment Status | | | | | | |
| 3 payments or less | 11,351 | 13,992 | 14,078 | 13,871 | 14,674 | |
| 4 - 11 payments | 11,463 | 12,410 | 13,134 | 14,503 | 16,804 | |
| 12 payments or more | 23,047 | 25,057 | 27,532 | 29,825 | 31,326 | |
| Primary Delinquencies | 45,861 | 51,459 | 54,744 | 58,199 | 62,804 | |

| | March 31, 2014 | | | |
|--------------------------------|----------------|-------------------------------------|-----------------|--------------------------------|
| | Delinquencies | Direct Case Reserves ⁽²⁾ | Risk In-Force | Reserves as % of Risk In-Force |
| 3 payments or less in default | 10,863 | \$ 77 | \$ 437 | 18% |
| 4 - 11 payments in default | 10,940 | 273 | 445 | 61% |
| 12 payments or more in default | 21,930 | 822 | 1,088 | 76% |
| Total | 43,733 | \$ 1,172 | \$ 1,970 | 59% |

| | December 31, 2013 | | | |
|--------------------------------|-------------------|-------------------------------------|-----------------|--------------------------------|
| | Delinquencies | Direct Case Reserves ⁽²⁾ | Risk In-Force | Reserves as % of Risk In-Force |
| 3 payments or less in default | 13,436 | \$ 121 | \$ 523 | 23% |
| 4 - 11 payments in default | 11,854 | 305 | 486 | 63% |
| 12 payments or more in default | 23,965 | 851 | 1,178 | 72% |
| Total | 49,255 | \$ 1,277 | \$ 2,187 | 58% |

(1) Reserves were not established on loans where the company was in a secondary loss position due to an existing deductible and the company believes currently have no risk for claim.

(2) Direct flow case reserves exclude loss adjustment expenses, incurred but not reported and reinsurance reserves.

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

Portfolio Quality Metrics—U.S. Mortgage Insurance Segment

| | 2014 | 2013 | | | |
|--|---------|---------|---------|---------|---------|
| | 1Q | 4Q | 3Q | 2Q | 1Q |
| Risk In-Force by Credit Quality⁽¹⁾ | | | | | |
| Primary by FICO Scores >679 | 80% | 79% | 79% | 78% | 76% |
| Primary by FICO Scores 620-679 | 16% | 17% | 17% | 18% | 19% |
| Primary by FICO Scores 575-619 | 3% | 3% | 3% | 3% | 4% |
| Primary by FICO Scores <575 | 1% | 1% | 1% | 1% | 1% |
| Flow by FICO Scores >679 | 80% | 79% | 79% | 77% | 76% |
| Flow by FICO Scores 620-679 | 16% | 17% | 17% | 19% | 19% |
| Flow by FICO Scores 575-619 | 3% | 3% | 3% | 3% | 4% |
| Flow by FICO Scores <575 | 1% | 1% | 1% | 1% | 1% |
| Bulk by FICO Scores >679 | 89% | 89% | 89% | 89% | 89% |
| Bulk by FICO Scores 620-679 | 9% | 9% | 9% | 9% | 9% |
| Bulk by FICO Scores 575-619 | 1% | 1% | 1% | 1% | 1% |
| Bulk by FICO Scores <575 | 1% | 1% | 1% | 1% | 1% |
| Primary A minus | 3% | 3% | 3% | 3% | 4% |
| Primary sub-prime ⁽²⁾ | 2% | 2% | 2% | 3% | 3% |
| Primary Loans | | | | | |
| Primary loans in-force | 618,442 | 624,236 | 627,536 | 633,685 | 649,570 |
| Primary delinquent loans | 45,861 | 51,459 | 54,744 | 58,199 | 62,804 |
| Primary delinquency rate | 7.42% | 8.24% | 8.72% | 9.18% | 9.67% |
| Flow loans in-force | 582,553 | 586,546 | 589,703 | 590,949 | 590,051 |
| Flow delinquent loans | 43,733 | 49,255 | 52,509 | 55,413 | 59,789 |
| Flow delinquency rate | 7.51% | 8.40% | 8.90% | 9.38% | 10.13% |
| Bulk loans in-force | 35,889 | 37,690 | 37,833 | 42,736 | 59,519 |
| Bulk delinquent loans | 2,128 | 2,204 | 2,235 | 2,786 | 3,015 |
| Bulk delinquency rate | 5.93% | 5.85% | 5.91% | 6.52% | 5.07% |
| A minus and sub-prime loans in-force | 37,714 | 39,307 | 41,081 | 42,993 | 44,873 |
| A minus and sub-prime delinquent loans | 8,789 | 10,023 | 10,548 | 10,803 | 11,484 |
| A minus and sub-prime delinquency rate | 23.30% | 25.50% | 25.68% | 25.13% | 25.59% |
| Pool Loans | | | | | |
| Pool loans in-force | 10,710 | 11,354 | 11,657 | 12,063 | 12,558 |
| Pool delinquent loans | 575 | 628 | 670 | 634 | 674 |
| Pool delinquency rate | 5.37% | 5.53% | 5.75% | 5.26% | 5.37% |

(1) Loans with unknown FICO scores are included in the 620-679 category.

(2) Excludes loans classified as A minus.

**GENWORTH FINANCIAL, INC.
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Portfolio Quality Metrics—U.S. Mortgage Insurance Segment

| | March 31, 2014 | | | December 31, 2013 | | | March 31, 2013 | | |
|------------------------------|------------------------------------|----------------------------|--------------------------|------------------------------------|----------------------------|--------------------------|------------------------------------|----------------------------|--------------------------|
| | % of Total Reserves ⁽¹⁾ | % of Primary Risk In-Force | Primary Delinquency Rate | % of Total Reserves ⁽¹⁾ | % of Primary Risk In-Force | Primary Delinquency Rate | % of Total Reserves ⁽¹⁾ | % of Primary Risk In-Force | Primary Delinquency Rate |
| By Region | | | | | | | | | |
| Southeast ⁽²⁾ | 31% | 20% | 9.85% | 32% | 20% | 11.02% | 34% | 21% | 13.46% |
| South Central ⁽³⁾ | 8 | 16 | 5.10% | 8 | 16 | 5.85% | 9 | 16 | 6.79% |
| Northeast ⁽⁴⁾ | 23 | 15 | 11.60% | 20 | 15 | 12.30% | 16 | 15 | 12.73% |
| Pacific ⁽⁵⁾ | 10 | 12 | 5.77% | 11 | 12 | 6.47% | 13 | 12 | 8.73% |
| North Central ⁽⁶⁾ | 10 | 11 | 6.59% | 11 | 11 | 7.39% | 11 | 11 | 8.99% |
| Great Lakes ⁽⁷⁾ | 6 | 10 | 5.33% | 6 | 10 | 6.03% | 6 | 9 | 7.17% |
| New England ⁽⁸⁾ | 5 | 6 | 7.15% | 4 | 6 | 7.74% | 4 | 6 | 9.12% |
| Mid-Atlantic ⁽⁹⁾ | 5 | 5 | 7.32% | 5 | 5 | 8.18% | 4 | 5 | 9.41% |
| Plains ⁽¹⁰⁾ | 2 | 5 | 4.76% | 3 | 5 | 5.46% | 3 | 5 | 5.99% |
| Total | 100% | 100% | 7.42% | 100% | 100% | 8.24% | 100% | 100% | 9.67% |
| By State | | | | | | | | | |
| California | 4% | 7% | 3.78% | 4% | 7% | 4.27% | 5% | 6% | 6.26% |
| Texas | 3% | 7% | 4.89% | 3% | 7% | 5.68% | 3% | 7% | 6.03% |
| New York | 11% | 7% | 11.34% | 9% | 7% | 11.90% | 7% | 7% | 11.54% |
| Florida | 22% | 6% | 17.49% | 22% | 6% | 19.50% | 23% | 7% | 24.46% |
| Illinois | 7% | 5% | 8.73% | 7% | 5% | 9.67% | 8% | 5% | 13.02% |
| New Jersey | 9% | 4% | 16.27% | 8% | 4% | 16.76% | 6% | 4% | 18.53% |
| Pennsylvania | 3% | 4% | 8.67% | 3% | 4% | 9.73% | 3% | 4% | 10.42% |
| Georgia | 3% | 4% | 7.37% | 3% | 4% | 8.48% | 3% | 4% | 10.63% |
| North Carolina | 2% | 4% | 6.58% | 2% | 4% | 7.43% | 3% | 4% | 9.24% |
| Ohio | 2% | 4% | 6.01% | 2% | 4% | 6.69% | 2% | 3% | 7.51% |

(1) Total reserves were \$1,355 million, \$1,482 million and \$1,820 million as of March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

(2) Alabama, Arkansas, Florida, Georgia, Mississippi, North Carolina, South Carolina and Tennessee.

(3) Arizona, Colorado, Louisiana, New Mexico, Oklahoma, Texas and Utah.

(4) New Jersey, New York and Pennsylvania.

(5) Alaska, California, Hawaii, Nevada, Oregon and Washington.

(6) Illinois, Minnesota, Missouri and Wisconsin.

(7) Indiana, Kentucky, Michigan and Ohio.

(8) Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont.

(9) Delaware, Maryland, Virginia, Washington D.C. and West Virginia.

(10) Idaho, Iowa, Kansas, Montana, Nebraska, North Dakota, South Dakota and Wyoming.

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

Portfolio Quality Metrics—U.S. Mortgage Insurance Segment
(amounts in millions)

| | March 31, 2014 | | December 31, 2013 | | March 31, 2013 | |
|--|--------------------------|--------------------------------|--------------------------|--------------------------------|--------------------------|--------------------------------|
| | Primary Risk In-Force | Primary Delinquency Rate | Primary Risk In-Force | Primary Delinquency Rate | Primary Risk In-Force | Primary Delinquency Rate |
| Lender concentration (by original applicant) | \$ 26,847 | 7.42% | \$ 26,775 | 8.24% | \$ 26,111 | 9.67% |
| Top 10 lenders | 12,450 | 8.41% | 12,603 | 9.36% | 12,720 | 11.54% |
| Top 20 lenders | 14,337 | 8.32% | 14,447 | 9.26% | 14,408 | 11.17% |
| Loan-to-value ratio | | | | | | |
| 95.01% and above | \$ 7,267 | 9.24% | \$ 7,377 | 10.40% | \$ 7,340 | 11.78% |
| 90.01% to 95.00% | 10,187 | 6.57% | 9,966 | 7.41% | 9,258 | 9.23% |
| 80.01% to 90.00% | 8,999 | 7.30% | 9,032 | 7.96% | 9,084 | 9.77% |
| 80.00% and below | 394 | 3.59% | 400 | 3.69% | 429 | 3.62% |
| Total | <u>\$ 26,847</u> | <u>7.42%</u> | <u>\$ 26,775</u> | <u>8.24%</u> | <u>\$ 26,111</u> | <u>9.67%</u> |
| Loan grade | | | | | | |
| Prime | \$ 25,446 | 6.38% | \$ 25,320 | 7.08% | \$ 24,490 | 8.49% |
| A minus and sub-prime | 1,401 | 23.30% | 1,455 | 25.50% | 1,621 | 25.59% |
| Total | <u>\$ 26,847</u> | <u>7.42%</u> | <u>\$ 26,775</u> | <u>8.24%</u> | <u>\$ 26,111</u> | <u>9.67%</u> |
| Loan type ⁽¹⁾ | | | | | | |
| First mortgages | | | | | | |
| Fixed rate mortgage | | | | | | |
| Flow | \$ 26,090 | 7.30% | \$ 25,996 | 8.18% | \$ 25,228 | 9.89% |
| Bulk | 427 | 5.66% | 432 | 5.58% | 467 | 4.86% |
| Adjustable rate mortgage | | | | | | |
| Flow | 315 | 27.84% | 331 | 29.08% | 398 | 28.54% |
| Bulk | 15 | 14.48% | 16 | 14.37% | 18 | 14.17% |
| Second mortgages | — | — % | — | — % | — | — % |
| Total | <u>\$ 26,847</u> | <u>7.42%</u> | <u>\$ 26,775</u> | <u>8.24%</u> | <u>\$ 26,111</u> | <u>9.67%</u> |
| Type of documentation | | | | | | |
| Alt-A | | | | | | |
| Flow | \$ 453 | 30.16% | \$ 475 | 30.82% | \$ 559 | 33.09% |
| Bulk | 30 | 11.88% | 30 | 12.44% | 34 | 6.29% |
| Standard ⁽²⁾ | | | | | | |
| Flow | 25,952 | 7.15% | 25,852 | 8.03% | 25,067 | 9.69% |
| Bulk | 412 | 5.56% | 418 | 5.45% | 451 | 4.89% |
| Total | <u>\$ 26,847</u> | <u>7.42%</u> | <u>\$ 26,775</u> | <u>8.24%</u> | <u>\$ 26,111</u> | <u>9.67%</u> |
| Mortgage term | | | | | | |
| 15 years and under | \$ 1,118 | 0.77% | \$ 1,111 | 0.86% | \$ 899 | 1.18% |
| More than 15 years | 25,729 | 7.91% | 25,664 | 8.79% | 25,212 | 10.29% |
| Total | <u>\$ 26,847</u> | <u>7.42%</u> | <u>\$ 26,775</u> | <u>8.24%</u> | <u>\$ 26,111</u> | <u>9.67%</u> |

(1) For loan type in this table, any loan with an interest rate that is fixed for an initial term of five years or more is categorized as a fixed rate mortgage.

(2) Standard also includes loans with reduced or different documentation requirements that meet specifications of GSE approved underwriting systems with historical and expected delinquency rates consistent with our standard portfolio.

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Portfolio Quality Metrics—U.S. Mortgage Insurance Segment
(dollar amounts in millions)**

| Policy Year | March 31, 2014 | | | | | | |
|----------------|-----------------------------|------------------------------------|----------------------------|---------------|-----------------------|---------------|------------------|
| | Average Rate ⁽¹⁾ | % of Total Reserves ⁽²⁾ | Primary Insurance In-Force | % of Total | Primary Risk In-Force | % of Total | Delinquency Rate |
| 2003 and prior | 6.43% | 7.5% | \$ 4,401 | 4.0% | \$ 1,013 | 3.8% | 15.07% |
| 2004 | 5.75% | 5.2 | 2,814 | 2.5 | 672 | 2.5 | 12.47% |
| 2005 | 5.72% | 12.5 | 5,448 | 5.0 | 1,448 | 5.4 | 14.63% |
| 2006 | 5.98% | 18.0 | 8,161 | 7.5 | 2,067 | 7.7 | 14.80% |
| 2007 | 5.92% | 37.5 | 19,231 | 17.6 | 4,816 | 17.9 | 13.76% |
| 2008 | 5.45% | 17.5 | 17,237 | 15.8 | 4,346 | 16.2 | 7.48% |
| 2009 | 4.99% | 0.6 | 3,227 | 3.0 | 716 | 2.7 | 1.67% |
| 2010 | 4.69% | 0.5 | 4,213 | 3.9 | 978 | 3.6 | 1.10% |
| 2011 | 4.48% | 0.4 | 5,672 | 5.2 | 1,389 | 5.2 | 0.78% |
| 2012 | 3.77% | 0.2 | 13,463 | 12.3 | 3,287 | 12.2 | 0.23% |
| 2013 | 3.95% | 0.1 | 21,358 | 19.6 | 5,159 | 19.2 | 0.08% |
| 2014 | 4.50% | — | 3,891 | 3.6 | 956 | 3.6 | 0.02% |
| Total | 5.13% | 100.0% | \$ 109,116 | 100.0% | \$ 26,847 | 100.0% | 7.42% |

| Occupancy and Property Type | March 31, 2014 | | December 31, 2013 | |
|------------------------------|----------------------------|------------------|----------------------------|------------------|
| | % of Primary Risk In-Force | Delinquency Rate | % of Primary Risk In-Force | Delinquency Rate |
| Occupancy Status | | | | |
| Primary residence | 94.6% | 7.34% | 94.5% | 8.19% |
| Second home | 2.8 | 8.09% | 2.9 | 8.63% |
| Non-owner occupied | 2.6 | 8.60% | 2.6 | 9.17% |
| Total | 100.0% | 7.42% | 100.0% | 8.24% |
| Property Type | | | | |
| Single family detached | 88.2% | 7.12% | 88.1% | 7.95% |
| Condominium and co-operative | 10.1 | 8.59% | 10.2 | 9.45% |
| Multi-family and other | 1.7 | 14.81% | 1.7 | 15.39% |
| Total | 100.0% | 7.42% | 100.0% | 8.24% |

(1) Average Annual Mortgage Interest Rate.

(2) Total reserves were \$1,355 million as of March 31, 2014.

Corporate and Other Division

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

Net Operating Loss—Corporate and Other Division
(amounts in millions)

| | 2014 | | 2013 | | | Total |
|---|----------------|----------------|----------------|----------------|----------------|-----------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | |
| REVENUES: | | | | | | |
| Premiums | \$ 176 | \$ 159 | \$ 160 | \$ 156 | \$ 166 | \$ 641 |
| Net investment income | 53 | 67 | 53 | 68 | 69 | 257 |
| Net investment gains (losses) | (17) | 19 | (24) | (9) | (52) | (66) |
| Insurance and investment product fees and other | 54 | 55 | 56 | 53 | 100 | 264 |
| Total revenues | <u>266</u> | <u>300</u> | <u>245</u> | <u>268</u> | <u>283</u> | <u>1,096</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 54 | 48 | 49 | 51 | 43 | 191 |
| Interest credited | 29 | 30 | 28 | 29 | 32 | 119 |
| Acquisition and operating expenses, net of deferrals | 135 | 135 | 162 | 140 | 179 | 616 |
| Amortization of deferred acquisition costs and intangibles | 42 | 35 | 28 | 38 | 18 | 119 |
| Interest expense | 98 | 89 | 90 | 89 | 94 | 362 |
| Total benefits and expenses | <u>358</u> | <u>337</u> | <u>357</u> | <u>347</u> | <u>366</u> | <u>1,407</u> |
| LOSS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | (92) | (37) | (112) | (79) | (83) | (311) |
| Benefit for income taxes | (50) | (14) | (22) | (28) | (26) | (90) |
| LOSS FROM CONTINUING OPERATIONS | (42) | (23) | (90) | (51) | (57) | (221) |
| Income (loss) from discontinued operations, net of taxes | — | — | 2 | 6 | (20) | (12) |
| NET LOSS | (42) | (23) | (88) | (45) | (77) | (233) |
| ADJUSTMENTS TO NET LOSS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 10 | (10) | 11 | — | 21 | 22 |
| (Gains) losses on early extinguishment of debt, net of taxes | — | — | 20 | — | — | 20 |
| Expenses related to restructuring, net of taxes | — | — | — | 3 | — | 3 |
| (Income) loss from discontinued operations, net of taxes | — | — | (2) | (6) | 20 | 12 |
| NET OPERATING LOSS | <u>\$ (32)</u> | <u>\$ (33)</u> | <u>\$ (59)</u> | <u>\$ (48)</u> | <u>\$ (36)</u> | <u>\$ (176)</u> |
| <i>Effective tax rate (operating loss)</i> | 57.5% | 37.5% | 8.1% | 35.9% | 28.2% | 27.4% |

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Net Operating Income (Loss)—Corporate and Other Division
(amounts in millions)**

| Three months ended March 31, 2014 | International Protection Segment | Runoff Segment | Corporate and Other⁽¹⁾ | Total |
|---|---|-----------------------|--|----------------|
| REVENUES: | | | | |
| Premiums | \$ 175 | \$ 1 | \$ — | \$ 176 |
| Net investment income | 30 | 32 | (9) | 53 |
| Net investment gains (losses) | 1 | (13) | (5) | (17) |
| Insurance and investment product fees and other | 1 | 53 | — | 54 |
| Total revenues | <u>207</u> | <u>73</u> | <u>(14)</u> | <u>266</u> |
| BENEFITS AND EXPENSES: | | | | |
| Benefits and other changes in policy reserves | 46 | 8 | — | 54 |
| Interest credited | — | 29 | — | 29 |
| Acquisition and operating expenses, net of deferrals | 109 | 20 | 6 | 135 |
| Amortization of deferred acquisition costs and intangibles | 30 | 11 | 1 | 42 |
| Interest expense | 15 | — | 83 | 98 |
| Total benefits and expenses | <u>200</u> | <u>68</u> | <u>90</u> | <u>358</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 7 | 5 | (104) | (92) |
| Benefit for income taxes | (1) | — | (49) | (50) |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | 8 | 5 | (55) | (42) |
| NET INCOME (LOSS) | 8 | 5 | (55) | (42) |
| ADJUSTMENT TO NET INCOME (LOSS): | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | (1) | 7 | 4 | 10 |
| NET OPERATING INCOME (LOSS) | \$ 7 | \$ 12 | \$ (51) | \$ (32) |
| <i>Effective tax rate (operating income (loss))</i> | <i>-22.3%</i> | <i>25.1%</i> | <i>47.8%</i> | <i>57.5%</i> |
| Three months ended March 31, 2013 | | | | |
| REVENUES: | | | | |
| Premiums | \$ 165 | \$ 1 | \$ — | \$ 166 |
| Net investment income | 33 | 34 | 2 | 69 |
| Net investment gains (losses) | 6 | (48) | (10) | (52) |
| Insurance and investment product fees and other | 1 | 56 | 43 | 100 |
| Total revenues | <u>205</u> | <u>43</u> | <u>35</u> | <u>283</u> |
| BENEFITS AND EXPENSES: | | | | |
| Benefits and other changes in policy reserves | 39 | 4 | — | 43 |
| Interest credited | — | 32 | — | 32 |
| Acquisition and operating expenses, net of deferrals | 110 | 20 | 49 | 179 |
| Amortization of deferred acquisition costs and intangibles | 28 | (13) | 3 | 18 |
| Interest expense | 14 | — | 80 | 94 |
| Total benefits and expenses | <u>191</u> | <u>43</u> | <u>132</u> | <u>366</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 14 | — | (97) | (83) |
| Provision (benefit) for income taxes | 4 | 3 | (33) | (26) |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | 10 | (3) | (64) | (57) |
| Loss from discontinued operations, net of taxes | — | — | (20) | (20) |
| NET INCOME (LOSS) | 10 | (3) | (84) | (77) |
| ADJUSTMENTS TO NET INCOME (LOSS): | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | (4) | 19 | 6 | 21 |
| Loss from discontinued operations, net of taxes | — | — | 20 | 20 |
| NET OPERATING INCOME (LOSS) | \$ 6 | \$ 16 | \$ (58) | \$ (36) |
| <i>Effective tax rate (operating income (loss))</i> | <i>26.1%</i> | <i>44.8%</i> | <i>33.5%</i> | <i>28.2%</i> |

(1) Includes inter-segment eliminations and non-core products.

International Protection Segment

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Net Operating Income and Sales—International Protection Segment
(amounts in millions)**

| | 2014 | | 2013 | | | Total |
|---|---------------|---------------|---------------|---------------|---------------|---------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | |
| REVENUES: | | | | | | |
| Premiums | \$ 175 | \$ 158 | \$ 159 | \$ 154 | \$ 165 | \$ 636 |
| Net investment income | 30 | 29 | 26 | 31 | 33 | 119 |
| Net investment gains (losses) | 1 | 4 | 1 | 16 | 6 | 27 |
| Insurance and investment product fees and other | 1 | 1 | 1 | 1 | 1 | 4 |
| Total revenues | <u>207</u> | <u>192</u> | <u>187</u> | <u>202</u> | <u>205</u> | <u>786</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 46 | 39 | 40 | 41 | 39 | 159 |
| Interest credited | — | — | — | — | — | — |
| Acquisition and operating expenses, net of deferrals | 109 | 107 | 106 | 110 | 110 | 433 |
| Amortization of deferred acquisition costs and intangibles | 30 | 27 | 25 | 26 | 28 | 106 |
| Interest expense | 15 | 8 | 9 | 11 | 14 | 42 |
| Total benefits and expenses | <u>200</u> | <u>181</u> | <u>180</u> | <u>188</u> | <u>191</u> | <u>740</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 7 | 11 | 7 | 14 | 14 | 46 |
| Provision (benefit) for income taxes | (1) | (5) | 3 | 5 | 4 | 7 |
| INCOME FROM CONTINUING OPERATIONS | 8 | 16 | 4 | 9 | 10 | 39 |
| ADJUSTMENTS TO INCOME FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | (1) | (3) | — | (11) | (4) | (18) |
| Expenses related to restructuring, net of taxes | — | — | — | 3 | — | 3 |
| NET OPERATING INCOME⁽¹⁾ | <u>\$ 7</u> | <u>\$ 13</u> | <u>\$ 4</u> | <u>\$ 1</u> | <u>\$ 6</u> | <u>\$ 24</u> |
| <i>Effective tax rate (operating income)</i> | - | - | - | - | - | - |
| | 22.3% | 95.6% | 36.7% | 38.7% | 26.1% | -5.1% |
| Net Premiums Written | | | | | | |
| Northern Europe | \$ 115 | \$ 104 | \$ 113 | \$ 106 | \$ 106 | \$ 429 |
| Southern Europe | 108 | 72 | 71 | 74 | 78 | 295 |
| Structured Deals ⁽²⁾ | 30 | 37 | 37 | 49 | 28 | 151 |
| New Markets | 11 | 9 | 9 | 14 | 21 | 53 |
| Pre-Deposit Accounting Basis⁽³⁾ | <u>264</u> | <u>222</u> | <u>230</u> | <u>243</u> | <u>233</u> | <u>928</u> |
| Deposit Accounting Adjustments | 68 | 70 | 76 | 94 | 80 | 320 |
| Total⁽⁴⁾ | <u>\$ 196</u> | <u>\$ 152</u> | <u>\$ 154</u> | <u>\$ 149</u> | <u>\$ 153</u> | <u>\$ 608</u> |
| Loss Ratio | 26% | 25% | 25% | 26% | 24% | 25% |

The loss ratio included above was calculated using whole dollars and may be different than the ratio calculated using the rounded numbers included herein.

- (1) Net operating income adjusted for foreign exchange as compared to the prior year period for the International Protection segment was \$7 million for the three months ended March 31, 2014.
- (2) Structured deals represent in-force blocks of business acquired through reinsurance arrangements and ongoing reciprocal arrangements in place with certain clients.
- (3) This business has reinsurance agreements that do not qualify for risk transfer under GAAP. This analysis shows the net premiums written activity as if these reinsurance agreements, except for the reciprocal arrangements, were accounted for as reinsurance accounting ("pre-deposit accounting basis") and not as deposit accounting. While this is a non-GAAP measure, management believes that "net premiums written on a pre-deposit accounting basis" represent an economic view of written premiums and enhances the understanding of the underlying performance of the business. However, net premiums written on a pre-deposit accounting basis as defined by the company should not be viewed as a substitute for GAAP net premiums written.
- (4) Net premiums written adjusted for foreign exchange as compared to the prior year period for the International Protection segment were \$193 million for the three months ended March 31, 2014.

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Net Operating Income (Pre-Deposit Accounting Basis)—International Protection Segment
(amounts in millions)**

| | IQ 2014 | | |
|---|--------------|--------------------------------------|--|
| | Reported | Deposit Accounting Adjustments | Pre- Deposit Accounting Basis |
| REVENUES: | | | |
| Premiums | \$ 175 | \$ 43 | \$ 218 |
| Net investment income | 30 | (10) | 20 |
| Net investment gains (losses) | 1 | — | 1 |
| Insurance and investment product fees and other | 1 | — | 1 |
| Total revenues | <u>207</u> | <u>33</u> | <u>240</u> |
| BENEFITS AND EXPENSES: | | | |
| Benefits and other changes in policy reserves | 46 | 20 | 66 |
| Interest credited | — | — | — |
| Acquisition and operating expenses, net of deferrals | 109 | 9 | 118 |
| Amortization of deferred acquisition costs and intangibles | 30 | 10 | 40 |
| Interest expense | 15 | (6) | 9 |
| Total benefits and expenses | <u>200</u> | <u>33</u> | <u>233</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 7 | — | 7 |
| Provision (benefit) for income taxes | (1) | — | (1) |
| INCOME FROM CONTINUING OPERATIONS | 8 | — | 8 |
| ADJUSTMENT TO INCOME FROM CONTINUING OPERATIONS: | | | |
| Net investment (gains) losses, net of taxes and other adjustments | (1) | — | (1) |
| NET OPERATING INCOME⁽¹⁾ | <u>\$ 7</u> | <u>\$ —</u> | <u>\$ 7</u> |
| <i>Effective tax rate (operating income)</i> | -22.3% | | -22.3% |
| Other Metrics: | | | |
| Premiums | \$ 175 | \$ 43 | \$ 218 |
| Benefits and other changes in policy reserves | 46 | 20 | 66 |
| Commissions ⁽²⁾ | 81 | 9 | 90 |
| Margin before profit sharing | 48 | 14 | 62 |
| Profit share ⁽²⁾ | 19 | 9 | 28 |
| Underwriting profit ⁽³⁾ | <u>\$ 29</u> | <u>\$ 5</u> | <u>\$ 34</u> |
| Loss Ratio | 26% | | 30% |
| Underwriting Margin⁽³⁾ | 17% | | 16% |
| Combined Ratio⁽⁴⁾ | 106% | | 103% |

This page is provided as supplemental analysis related to the lifestyle protection insurance business. This business has reinsurance agreements that do not qualify for risk transfer under GAAP. This analysis shows the income statement activity as if these reinsurance agreements, except for the reciprocal arrangements, were accounted for as reinsurance accounting ("pre-deposit accounting basis") and not as deposit accounting. There is no impact on net income available to Genworth Financial, Inc.'s common stockholders or to segment net operating income. While "pre-deposit accounting basis" is a non-GAAP measure, management believes that it represents an economic view of the underlying performance of the business. However, pre-deposit accounting basis as defined by the company should not be viewed as a substitute for GAAP.

The ratios included above were calculated using whole dollars and may be different than the ratio calculated using the rounded numbers included herein.

- (1) Net operating income adjusted for foreign exchange as compared to the prior year period for the International Protection segment was \$7 million for the three months ended March 31, 2014.
(2) Commissions include commissions which are included above in acquisition and operating expenses, net of deferrals, and amortization of DAC.
(3) The underwriting margin is calculated as underwriting profit divided by net earned premiums.
(4) The combined ratio is calculated as benefits and other changes in policy reserves, commissions (including amortization of DAC), profit share and other operating expenses divided by net earned premiums.

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

Net Operating Income (Pre-Deposit Accounting Basis)—International Protection Segment
(amounts in millions)

| | 4Q 2013 | | | 3Q 2013 | | | 2Q 2013 | | | 1Q 2013 | | | Total 2013 | | |
|---|----------|--------------------------------|------------------------------|----------|--------------------------------|------------------------------|----------|--------------------------------|------------------------------|----------|--------------------------------|------------------------------|------------|--------------------------------|------------------------------|
| | Reported | Deposit Accounting Adjustments | Pre-Deposit Accounting Basis | Reported | Deposit Accounting Adjustments | Pre-Deposit Accounting Basis | Reported | Deposit Accounting Adjustments | Pre-Deposit Accounting Basis | Reported | Deposit Accounting Adjustments | Pre-Deposit Accounting Basis | Reported | Deposit Accounting Adjustments | Pre-Deposit Accounting Basis |
| REVENUES: | | | | | | | | | | | | | | | |
| Premiums | \$ 158 | \$ 43 | \$ 201 | \$ 159 | \$ 47 | \$ 206 | \$ 154 | \$ 52 | \$ 206 | \$ 165 | \$ 62 | \$ 227 | \$ 636 | \$ 204 | \$ 840 |
| Net investment income | 29 | (8) | 21 | 26 | (6) | 20 | 31 | (9) | 22 | 33 | (11) | 22 | 119 | (34) | 85 |
| Net investment gains (losses) | 4 | — | 4 | 1 | — | 1 | 16 | — | 16 | 6 | — | 6 | 27 | — | 27 |
| Insurance and investment product fees and other | 1 | — | 1 | 1 | — | 1 | 1 | — | 1 | 1 | — | 1 | 4 | — | 4 |
| Total revenues | 192 | 35 | 227 | 187 | 41 | 228 | 202 | 43 | 245 | 205 | 51 | 256 | 786 | 170 | 956 |
| BENEFITS AND EXPENSES: | | | | | | | | | | | | | | | |
| Benefits and other changes in policy reserves | 39 | 15 | 54 | 40 | 22 | 62 | 41 | 21 | 62 | 39 | 33 | 72 | 159 | 91 | 250 |
| Interest credited | — | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| Acquisition and operating expenses, net of deferrals | 107 | 11 | 118 | 106 | 6 | 112 | 110 | 13 | 123 | 110 | 9 | 119 | 433 | 39 | 472 |
| Amortization of deferred acquisition costs and intangibles | 27 | 8 | 35 | 25 | 13 | 38 | 26 | 11 | 37 | 28 | 14 | 42 | 106 | 46 | 152 |
| Interest expense | 8 | 1 | 9 | 9 | — | 9 | 11 | (2) | 9 | 14 | (5) | 9 | 42 | (6) | 36 |
| Total benefits and expenses | 181 | 35 | 216 | 180 | 41 | 221 | 188 | 43 | 231 | 191 | 51 | 242 | 740 | 170 | 910 |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | | | | | | | | | | | | | | | |
| Provision (benefit) for income taxes | (5) | — | (5) | 3 | — | 3 | 5 | — | 5 | 4 | — | 4 | 7 | — | 7 |
| INCOME FROM CONTINUING OPERATIONS | | | | | | | | | | | | | | | |
| | 16 | — | 16 | 4 | — | 4 | 9 | — | 9 | 10 | — | 10 | 39 | — | 39 |
| ADJUSTMENTS TO INCOME FROM CONTINUING OPERATIONS: | | | | | | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | (3) | — | (3) | — | — | — | (11) | — | (11) | (4) | — | (4) | (18) | — | (18) |
| Expenses related to restructuring, net of taxes | — | — | — | — | — | — | 3 | — | 3 | — | — | — | 3 | — | 3 |
| NET OPERATING INCOME | | | | | | | | | | | | | | | |
| | \$ 13 | \$ — | \$ 13 | \$ 4 | \$ — | \$ 4 | \$ 1 | \$ — | \$ 1 | \$ 6 | \$ — | \$ 6 | \$ 24 | \$ — | \$ 24 |
| Effective tax rate (operating income) | -95.6% | | -95.6% | 36.7% | | 36.7% | 38.7% | | 38.7% | 26.1% | | 26.1% | -5.1% | | -5.1% |
| Other Metrics: | | | | | | | | | | | | | | | |
| Premiums | \$ 158 | \$ 43 | \$ 201 | \$ 159 | \$ 47 | \$ 206 | \$ 154 | \$ 52 | \$ 206 | \$ 165 | \$ 62 | \$ 227 | \$ 636 | \$ 204 | \$ 840 |
| Benefits and other changes in policy reserves | 39 | 15 | 54 | 40 | 22 | 62 | 41 | 21 | 62 | 39 | 33 | 72 | 159 | 91 | 250 |
| Commissions ⁽¹⁾ | 74 | 10 | 84 | 75 | 12 | 87 | 75 | 11 | 86 | 80 | 12 | 92 | 304 | 45 | 349 |
| Margin before profit sharing | 45 | 18 | 63 | 44 | 13 | 57 | 38 | 20 | 58 | 46 | 17 | 63 | 173 | 68 | 241 |
| Profit share ⁽¹⁾ | 20 | 10 | 30 | 18 | 8 | 26 | 18 | 13 | 31 | 18 | 11 | 29 | 74 | 42 | 116 |
| Underwriting profit ⁽²⁾ | \$ 25 | \$ 8 | \$ 33 | \$ 26 | \$ 5 | \$ 31 | \$ 20 | \$ 7 | \$ 27 | \$ 28 | \$ 6 | \$ 34 | \$ 99 | \$ 26 | \$ 125 |
| Loss Ratio | 25% | | 27% | 25% | | 30% | 26% | | 30% | 24% | | 32% | 25% | | 30% |
| Underwriting Margin⁽²⁾ | 16% | | 16% | 16% | | 15% | 13% | | 13% | 17% | | 15% | 16% | | 15% |
| Combined Ratio⁽³⁾ | 109% | | 103% | 108% | | 103% | 115% | | 108% | 107% | | 103% | 110% | | 104% |

This page is provided as supplemental analysis related to the lifestyle protection insurance business. This business has reinsurance agreements that do not qualify for risk transfer under GAAP. This analysis shows the income statement activity as if these reinsurance agreements, except for the reciprocal arrangements, were accounted for as reinsurance accounting ("pre-deposit accounting basis") and not as deposit accounting. There is no impact on net income available to Genworth Financial, Inc.'s common stockholders or to segment net operating income. While "pre-deposit accounting basis" is a non-GAAP measure, management believes that it represents an economic view of the underlying performance of the business. However, pre-deposit accounting basis as defined by the company should not be viewed as a substitute for GAAP.

The ratios included above were calculated using whole dollars and may be different than the ratio calculated using the rounded numbers included herein.

(1) Commissions include commissions which are included above in acquisition and operating expenses, net of deferrals, and amortization of DAC.

(2) The underwriting margin is calculated as underwriting profit divided by net earned premiums.

(3) The combined ratio is calculated as benefits and other changes in policy reserves, commissions (including amortization of DAC), profit share and other operating expenses divided by net earned premiums.

Runoff Segment

55

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

Net Operating Income—Runoff Segment
(amounts in millions)

| | 2014 | | 2013 | | | Total |
|---|--------------|--------------|--------------|-------------|--------------|--------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | |
| REVENUES: | | | | | | |
| Premiums | \$ 1 | \$ 1 | \$ 1 | \$ 2 | \$ 1 | \$ 5 |
| Net investment income | 32 | 38 | 33 | 34 | 34 | 139 |
| Net investment gains (losses) | (13) | 24 | (14) | (20) | (48) | (58) |
| Insurance and investment product fees and other | 53 | 54 | 53 | 53 | 56 | 216 |
| Total revenues | <u>73</u> | <u>117</u> | <u>73</u> | <u>69</u> | <u>43</u> | <u>302</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 8 | 9 | 9 | 10 | 4 | 32 |
| Interest credited | 29 | 30 | 28 | 29 | 32 | 119 |
| Acquisition and operating expenses, net of deferrals | 20 | 21 | 18 | 22 | 20 | 81 |
| Amortization of deferred acquisition costs and intangibles | 11 | 9 | 2 | 8 | (13) | 6 |
| Interest expense | — | 1 | — | 1 | — | 2 |
| Total benefits and expenses | <u>68</u> | <u>70</u> | <u>57</u> | <u>70</u> | <u>43</u> | <u>240</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | <u>5</u> | <u>47</u> | <u>16</u> | <u>(1)</u> | <u>—</u> | <u>62</u> |
| Provision (benefit) for income taxes | — | 15 | (5) | — | 3 | 13 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | <u>5</u> | <u>32</u> | <u>21</u> | <u>(1)</u> | <u>(3)</u> | <u>49</u> |
| ADJUSTMENT TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 7 | (13) | 4 | 7 | 19 | 17 |
| NET OPERATING INCOME | <u>\$ 12</u> | <u>\$ 19</u> | <u>\$ 25</u> | <u>\$ 6</u> | <u>\$ 16</u> | <u>\$ 66</u> |
| <i>Effective tax rate (operating income)</i> | 25.1% | 28.1% | -6.9% | 40.9% | 44.8% | 25.5% |

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Selected Operating Performance Measures—Runoff Segment
(amounts in millions)**

| | 2014 | | 2013 | | | Total |
|---|----------------|----------------|----------------|----------------|----------------|-----------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | |
| Variable Annuities—Income Distribution Series | | | | | | |
| Account value, beginning of the period | \$6,061 | \$6,044 | \$5,983 | \$6,202 | \$6,141 | \$ 6,141 |
| Deposits | 16 | 19 | 19 | 18 | 20 | 76 |
| Surrenders, benefits and product charges | (198) | (212) | (186) | (183) | (173) | (754) |
| Net flows | (182) | (193) | (167) | (165) | (153) | (678) |
| Interest credited and investment performance | 111 | 210 | 228 | (54) | 214 | 598 |
| Account value, end of the period | <u>5,990</u> | <u>6,061</u> | <u>6,044</u> | <u>5,983</u> | <u>6,202</u> | <u>6,061</u> |
| Traditional Variable Annuities | | | | | | |
| Account value, net of reinsurance, beginning of the period | 1,643 | 1,620 | 1,601 | 1,674 | 1,662 | 1,662 |
| Deposits | 3 | 4 | 4 | 2 | 3 | 13 |
| Surrenders, benefits and product charges | (78) | (71) | (67) | (80) | (81) | (299) |
| Net flows | (75) | (67) | (63) | (78) | (78) | (286) |
| Interest credited and investment performance | 30 | 90 | 82 | 5 | 90 | 267 |
| Account value, net of reinsurance, end of the period | <u>1,598</u> | <u>1,643</u> | <u>1,620</u> | <u>1,601</u> | <u>1,674</u> | <u>1,643</u> |
| Variable Life Insurance | | | | | | |
| Account value, beginning of the period | 316 | 302 | 293 | 301 | 292 | 292 |
| Deposits | 2 | 3 | 2 | 2 | 2 | 9 |
| Surrenders, benefits and product charges | (11) | (9) | (10) | (11) | (9) | (39) |
| Net flows | (9) | (6) | (8) | (9) | (7) | (30) |
| Interest credited and investment performance | 6 | 20 | 17 | 1 | 16 | 54 |
| Account value, end of the period | <u>313</u> | <u>316</u> | <u>302</u> | <u>293</u> | <u>301</u> | <u>316</u> |
| Total | <u>\$7,901</u> | <u>\$8,020</u> | <u>\$7,966</u> | <u>\$7,877</u> | <u>\$8,177</u> | <u>\$ 8,020</u> |
| Guaranteed Investment Contracts, Funding Agreements Backing Notes and Funding Agreements | | | | | | |
| Account value, beginning of the period | \$ 896 | \$1,036 | \$1,077 | \$1,970 | \$2,153 | \$ 2,153 |
| Surrenders and benefits | (7) | (142) | (43) | (900) | (167) | (1,252) |
| Net flows | (7) | (142) | (43) | (900) | (167) | (1,252) |
| Interest credited | 2 | 2 | 2 | 7 | 15 | 26 |
| Foreign currency translation | — | — | — | — | (31) | (31) |
| Account value, end of the period | <u>\$ 891</u> | <u>\$ 896</u> | <u>\$1,036</u> | <u>\$1,077</u> | <u>\$1,970</u> | <u>\$ 896</u> |

Corporate and Other

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

Net Operating Loss—Corporate and Other⁽¹⁾
(amounts in millions)

| | 2014 | 2013 | | | | Total |
|---|----------------|----------------|----------------|----------------|----------------|-----------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | |
| REVENUES: | | | | | | |
| Premiums | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — |
| Net investment income | (9) | — | (6) | 3 | 2 | (1) |
| Net investment gains (losses) | (5) | (9) | (11) | (5) | (10) | (35) |
| Insurance and investment product fees and other | — | — | 2 | (1) | 43 | 44 |
| Total revenues | <u>(14)</u> | <u>(9)</u> | <u>(15)</u> | <u>(3)</u> | <u>35</u> | <u>8</u> |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | — | — | — | — | — | — |
| Interest credited | — | — | — | — | — | — |
| Acquisition and operating expenses, net of deferrals | 6 | 7 | 38 | 8 | 49 | 102 |
| Amortization of deferred acquisition costs and intangibles | 1 | (1) | 1 | 4 | 3 | 7 |
| Interest expense | 83 | 80 | 81 | 77 | 80 | 318 |
| Total benefits and expenses | <u>90</u> | <u>86</u> | <u>120</u> | <u>89</u> | <u>132</u> | <u>427</u> |
| LOSS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | <u>(104)</u> | <u>(95)</u> | <u>(135)</u> | <u>(92)</u> | <u>(97)</u> | <u>(419)</u> |
| Benefit for income taxes | (49) | (24) | (20) | (33) | (33) | (110) |
| LOSS FROM CONTINUING OPERATIONS | <u>(55)</u> | <u>(71)</u> | <u>(115)</u> | <u>(59)</u> | <u>(64)</u> | <u>(309)</u> |
| Income (loss) from discontinued operations, net of taxes ⁽²⁾ | — | — | 2 | 6 | (20) | (12) |
| NET LOSS | <u>(55)</u> | <u>(71)</u> | <u>(113)</u> | <u>(53)</u> | <u>(84)</u> | <u>(321)</u> |
| ADJUSTMENTS TO NET LOSS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 4 | 6 | 7 | 4 | 6 | 23 |
| (Gains) losses on early extinguishment of debt, net of taxes | — | — | 20 | — | — | 20 |
| (Income) loss from discontinued operations, net of taxes | — | — | (2) | (6) | 20 | 12 |
| NET OPERATING LOSS | <u>\$ (51)</u> | <u>\$ (65)</u> | <u>\$ (88)</u> | <u>\$ (55)</u> | <u>\$ (58)</u> | <u>\$ (266)</u> |
| <i>Effective tax rate (operating loss)</i> | <i>47.8%</i> | <i>24.8%</i> | <i>6.3%</i> | <i>36.7%</i> | <i>33.5%</i> | <i>24.9%</i> |

(1) Includes inter-segment eliminations and non-core products.

(2) Operating results associated with discontinued operations related to the wealth management business prior to the sale on August 30, 2013.

Additional Financial Data

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

Investments Summary
(amounts in millions)

| Composition of Investment Portfolio | March 31, 2014 | | December 31, 2013 | | September 30, 2013 | | June 30, 2013 | | March 31, 2013 | |
|---|------------------|-------------|-------------------|-------------|--------------------|-------------|------------------|-------------|------------------|-------------|
| | Carrying Amount | % of Total | Carrying Amount | % of Total | Carrying Amount | % of Total | Carrying Amount | % of Total | Carrying Amount | % of Total |
| Fixed maturity securities: | | | | | | | | | | |
| Investment grade: | | | | | | | | | | |
| Public fixed maturity securities | \$ 35,526 | 48% | \$ 34,666 | 48% | \$ 35,503 | 49% | \$ 34,486 | 48% | \$ 36,577 | 48% |
| Private fixed maturity securities | 11,125 | 15 | 10,563 | 15 | 10,277 | 14 | 10,368 | 14 | 10,572 | 14 |
| Residential mortgage-backed securities ⁽¹⁾ | 4,945 | 7 | 5,069 | 7 | 5,187 | 7 | 5,282 | 7 | 5,551 | 7 |
| Commercial mortgage-backed securities | 2,656 | 4 | 2,639 | 4 | 2,520 | 4 | 2,533 | 4 | 2,731 | 4 |
| Other asset-backed securities | 3,343 | 4 | 3,119 | 4 | 2,992 | 4 | 2,655 | 4 | 2,572 | 3 |
| Tax-exempt | 317 | — | 295 | — | 263 | — | 262 | — | 270 | — |
| Non-investment grade fixed maturity securities | 2,332 | 3 | 2,278 | 3 | 2,344 | 3 | 2,422 | 3 | 2,809 | 4 |
| Equity securities: | | | | | | | | | | |
| Common stocks and mutual funds | 260 | — | 258 | — | 303 | 1 | 332 | 1 | 401 | 1 |
| Preferred stocks | 89 | — | 83 | — | 76 | — | 79 | — | 89 | — |
| Commercial mortgage loans | 5,894 | 8 | 5,899 | 8 | 5,858 | 8 | 5,831 | 8 | 5,866 | 8 |
| Restricted commercial mortgage loans related to securitization entities | 227 | — | 233 | — | 290 | — | 309 | — | 324 | — |
| Policy loans | 1,438 | 2 | 1,434 | 2 | 1,668 | 2 | 1,671 | 2 | 1,606 | 2 |
| Cash, cash equivalents and short-term investments | 4,492 | 6 | 4,434 | 6 | 3,767 | 5 | 3,777 | 5 | 4,104 | 5 |
| Securities lending | 261 | — | 187 | — | 154 | — | 163 | — | 183 | — |
| Other invested assets: | 267 | — | 282 | 1 | 297 | 1 | 318 | 1 | 326 | 1 |
| Derivatives: | | | | | | | | | | |
| Long-term care (LTC) forward starting swap—cash flow | 137 | — | 79 | — | 147 | — | 166 | — | 353 | — |
| Other cash flow | 30 | — | 46 | — | 3 | — | 3 | — | 9 | — |
| Fair value | — | — | 1 | — | 1 | — | 1 | — | 4 | — |
| Equity index options—non-qualified | 11 | — | 13 | — | 6 | — | 13 | — | 17 | — |
| Other non-qualified | 352 | 1 | 332 | 1 | 370 | 1 | 397 | 1 | 554 | 1 |
| Trading portfolio | 247 | — | 239 | — | 278 | — | 287 | — | 468 | 1 |
| Counterparty collateral | 355 | 1 | 199 | — | 272 | — | 377 | 1 | 615 | 1 |
| Restricted other invested assets related to securitization entities | 398 | 1 | 391 | 1 | 392 | 1 | 392 | 1 | 399 | — |
| Other | 83 | — | 88 | — | 85 | — | 87 | — | 146 | — |
| Total invested assets and cash | \$ 74,785 | 100% | \$ 72,827 | 100% | \$ 73,053 | 100% | \$ 72,211 | 100% | \$ 76,546 | 100% |
| Public Fixed Maturity Securities—Credit Quality: | | | | | | | | | | |
| NRSRO⁽²⁾ Designation | | | | | | | | | | |
| AAA | \$ 15,338 | 34% | \$ 15,148 | 34% | \$ 15,859 | 35% | \$ 15,928 | 36% | \$ 17,050 | 36% |
| AA | 4,759 | 10 | 4,627 | 11 | 4,776 | 11 | 4,204 | 10 | 4,664 | 10 |
| A | 12,920 | 29 | 12,488 | 28 | 12,674 | 28 | 12,530 | 28 | 13,133 | 28 |
| BBB | 10,847 | 24 | 10,720 | 24 | 10,426 | 23 | 10,044 | 23 | 10,345 | 22 |
| BB | 1,251 | 3 | 1,148 | 3 | 1,134 | 3 | 1,096 | 3 | 1,260 | 3 |
| B | 87 | — | 132 | — | 128 | — | 145 | — | 135 | — |
| CCC and lower | 114 | — | 112 | — | 130 | — | 182 | — | 257 | 1 |
| Total public fixed maturity securities | \$ 45,316 | 100% | \$ 44,375 | 100% | \$ 45,127 | 100% | \$ 44,129 | 100% | \$ 46,844 | 100% |
| Private Fixed Maturity Securities—Credit Quality: | | | | | | | | | | |
| NRSRO⁽²⁾ Designation | | | | | | | | | | |
| AAA | \$ 1,554 | 10% | \$ 1,483 | 11% | \$ 1,453 | 10% | \$ 1,326 | 10% | \$ 1,354 | 10% |
| AA | 1,661 | 11 | 1,570 | 11 | 1,551 | 11 | 1,499 | 11 | 1,462 | 10 |
| A | 4,593 | 31 | 4,331 | 30 | 4,247 | 31 | 4,198 | 30 | 4,419 | 31 |
| BBB | 6,240 | 42 | 5,984 | 42 | 5,756 | 41 | 5,857 | 42 | 5,846 | 41 |
| BB | 740 | 5 | 736 | 5 | 798 | 6 | 819 | 6 | 886 | 6 |
| B | 57 | — | 56 | — | 63 | — | 83 | — | 154 | 1 |
| CCC and lower | 83 | 1 | 94 | 1 | 91 | 1 | 97 | 1 | 117 | 1 |
| Total private fixed maturity securities | \$ 14,928 | 100% | \$ 14,254 | 100% | \$ 13,959 | 100% | \$ 13,879 | 100% | \$ 14,238 | 100% |

(1) The company does not have any material exposure to residential mortgage-backed securities collateralized debt obligations (CDOs).

(2) Nationally Recognized Statistical Rating Organizations.

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Fixed Maturity Securities Summary
(amounts in millions)**

| | March 31, 2014 | | December 31, 2013 | | September 30, 2013 | | June 30, 2013 | | March 31, 2013 | |
|--|------------------|-------------|-------------------|-------------|--------------------|-------------|------------------|-------------|------------------|-------------|
| | Fair Value | % of Total | Fair Value | % of Total | Fair Value | % of Total | Fair Value | % of Total | Fair Value | % of Total |
| Fixed Maturity Securities—Security Sector: | | | | | | | | | | |
| U.S. government, agencies and government-sponsored enterprises | \$ 5,214 | 9% | \$ 4,810 | 8% | \$ 5,325 | 9% | \$ 5,048 | 9% | \$ 5,381 | 9% |
| Tax-exempt | 317 | — | 295 | — | 263 | — | 262 | — | 270 | — |
| Foreign government | 2,153 | 4 | 2,146 | 4 | 2,232 | 4 | 2,247 | 4 | 2,345 | 4 |
| U.S. corporate | 26,060 | 43 | 25,035 | 43 | 24,782 | 42 | 24,742 | 43 | 25,936 | 43 |
| Foreign corporate | 15,141 | 25 | 15,071 | 26 | 15,276 | 26 | 14,618 | 25 | 15,540 | 25 |
| Residential mortgage-backed securities | 5,102 | 8 | 5,225 | 9 | 5,397 | 9 | 5,590 | 10 | 5,942 | 10 |
| Commercial mortgage-backed securities | 2,881 | 5 | 2,898 | 5 | 2,790 | 5 | 2,814 | 5 | 3,056 | 5 |
| Other asset-backed securities | 3,376 | 6 | 3,149 | 5 | 3,021 | 5 | 2,687 | 4 | 2,612 | 4 |
| Total fixed maturity securities | \$ 60,244 | 100% | \$ 58,629 | 100% | \$ 59,086 | 100% | \$ 58,008 | 100% | \$ 61,082 | 100% |
| Corporate Bond Holdings—Industry Sector: | | | | | | | | | | |
| Investment Grade: | | | | | | | | | | |
| Finance and insurance | \$ 7,506 | 19% | \$ 7,382 | 19% | \$ 7,344 | 19% | \$ 7,167 | 19% | \$ 7,746 | 20% |
| Utilities and energy | 9,494 | 24 | 9,213 | 24 | 9,084 | 24 | 9,097 | 24 | 9,438 | 24 |
| Consumer—non-cyclical | 4,837 | 12 | 4,669 | 12 | 4,722 | 12 | 4,674 | 12 | 4,979 | 13 |
| Consumer—cyclical | 2,337 | 6 | 2,282 | 6 | 2,185 | 6 | 2,157 | 6 | 2,217 | 6 |
| Capital goods | 2,335 | 6 | 2,238 | 6 | 2,276 | 6 | 2,332 | 6 | 2,460 | 6 |
| Industrial | 2,734 | 7 | 2,595 | 7 | 2,592 | 7 | 2,507 | 7 | 2,546 | 6 |
| Technology and communications | 2,978 | 8 | 2,867 | 8 | 2,928 | 8 | 2,864 | 8 | 2,916 | 7 |
| Transportation | 1,653 | 4 | 1,595 | 4 | 1,593 | 4 | 1,550 | 4 | 1,581 | 4 |
| Other | 5,469 | 14 | 5,471 | 14 | 5,534 | 14 | 5,245 | 14 | 5,650 | 14 |
| Subtotal | 39,343 | 100% | 38,312 | 100% | 38,258 | 100% | 37,593 | 100% | 39,533 | 100% |
| Non-Investment Grade: | | | | | | | | | | |
| Finance and insurance | 332 | 18% | 337 | 19% | 376 | 21% | 376 | 21% | 413 | 21% |
| Utilities and energy | 335 | 18 | 297 | 16 | 338 | 19 | 332 | 19 | 372 | 19 |
| Consumer—non-cyclical | 229 | 12 | 194 | 11 | 170 | 9 | 186 | 11 | 161 | 8 |
| Consumer—cyclical | 60 | 3 | 71 | 4 | 107 | 6 | 107 | 6 | 119 | 6 |
| Capital goods | 291 | 15 | 295 | 16 | 272 | 15 | 250 | 14 | 247 | 13 |
| Industrial | 254 | 14 | 267 | 15 | 243 | 14 | 236 | 13 | 322 | 17 |
| Technology and communications | 330 | 18 | 316 | 18 | 257 | 14 | 234 | 13 | 241 | 12 |
| Transportation | 15 | 1 | 5 | — | 26 | 1 | 29 | 2 | 53 | 3 |
| Other | 12 | 1 | 12 | 1 | 11 | 1 | 17 | 1 | 15 | 1 |
| Subtotal | 1,858 | 100% | 1,794 | 100% | 1,800 | 100% | 1,767 | 100% | 1,943 | 100% |
| Total | \$ 41,201 | 100% | \$ 40,106 | 100% | \$ 40,058 | 100% | \$ 39,360 | 100% | \$ 41,476 | 100% |
| Fixed Maturity Securities—Contractual Maturity Dates: | | | | | | | | | | |
| Due in one year or less | \$ 3,118 | 5% | \$ 2,974 | 5% | \$ 2,772 | 5% | \$ 2,670 | 4% | \$ 2,731 | 4% |
| Due after one year through five years | 10,257 | 17 | 10,187 | 17 | 10,563 | 18 | 10,313 | 18 | 10,997 | 18 |
| Due after five years through ten years | 12,915 | 21 | 12,526 | 22 | 12,570 | 21 | 11,880 | 20 | 12,243 | 20 |
| Due after ten years | 22,595 | 38 | 21,670 | 37 | 21,973 | 37 | 22,054 | 38 | 23,501 | 39 |
| Subtotal | 48,885 | 81 | 47,357 | 81 | 47,878 | 81 | 46,917 | 80 | 49,472 | 81 |
| Mortgage and asset-backed securities | 11,359 | 19 | 11,272 | 19 | 11,208 | 19 | 11,091 | 20 | 11,610 | 19 |
| Total fixed maturity securities | \$ 60,244 | 100% | \$ 58,629 | 100% | \$ 59,086 | 100% | \$ 58,008 | 100% | \$ 61,082 | 100% |

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

Commercial Mortgage Loans Summary
(amounts in millions)

| | <u>March 31, 2014</u> | | <u>December 31, 2013</u> | | <u>September 30, 2013</u> | | <u>June 30, 2013</u> | | <u>March 31, 2013</u> | |
|--|------------------------|-------------------|--------------------------|-------------------|---------------------------|-------------------|------------------------|-------------------|------------------------|-------------------|
| | <u>Carrying Amount</u> | <u>% of Total</u> | <u>Carrying Amount</u> | <u>% of Total</u> | <u>Carrying Amount</u> | <u>% of Total</u> | <u>Carrying Amount</u> | <u>% of Total</u> | <u>Carrying Amount</u> | <u>% of Total</u> |
| Geographic Region | | | | | | | | | | |
| Pacific | \$ 1,601 | 27% | \$ 1,590 | 27% | \$ 1,624 | 28% | \$ 1,621 | 28% | \$ 1,582 | 27% |
| South Atlantic | 1,526 | 26 | 1,535 | 26 | 1,558 | 26 | 1,515 | 26 | 1,549 | 26 |
| Middle Atlantic | 823 | 14 | 828 | 14 | 792 | 13 | 780 | 13 | 750 | 13 |
| Mountain | 494 | 8 | 478 | 8 | 462 | 8 | 466 | 8 | 458 | 8 |
| East North Central | 399 | 7 | 404 | 7 | 384 | 7 | 389 | 7 | 451 | 8 |
| West North Central | 370 | 6 | 377 | 6 | 366 | 6 | 368 | 6 | 374 | 6 |
| New England | 335 | 6 | 337 | 6 | 327 | 6 | 340 | 6 | 341 | 6 |
| West South Central | 238 | 4 | 241 | 4 | 237 | 4 | 247 | 4 | 259 | 4 |
| East South Central | 138 | 2 | 142 | 2 | 143 | 2 | 142 | 2 | 140 | 2 |
| Subtotal | 5,924 | 100% | 5,932 | 100% | 5,893 | 100% | 5,868 | 100% | 5,904 | 100% |
| Allowance for losses | (30) | | (33) | | (36) | | (38) | | (40) | |
| Unamortized fees and costs | — | | — | | 1 | | 1 | | 2 | |
| Total | <u>\$ 5,894</u> | | <u>\$ 5,899</u> | | <u>\$ 5,858</u> | | <u>\$ 5,831</u> | | <u>\$ 5,866</u> | |
| Property Type | | | | | | | | | | |
| Retail | \$ 2,103 | 36% | \$ 2,073 | 35% | \$ 2,005 | 34% | \$ 2,000 | 34% | \$ 1,953 | 33% |
| Industrial | 1,580 | 27 | 1,581 | 27 | 1,571 | 27 | 1,565 | 27 | 1,584 | 27 |
| Office | 1,509 | 25 | 1,558 | 26 | 1,610 | 27 | 1,585 | 27 | 1,595 | 27 |
| Apartments | 493 | 8 | 491 | 8 | 473 | 8 | 490 | 8 | 542 | 9 |
| Mixed use/other | 239 | 4 | 229 | 4 | 234 | 4 | 228 | 4 | 230 | 4 |
| Subtotal | 5,924 | 100% | 5,932 | 100% | 5,893 | 100% | 5,868 | 100% | 5,904 | 100% |
| Allowance for losses | (30) | | (33) | | (36) | | (38) | | (40) | |
| Unamortized fees and costs | — | | — | | 1 | | 1 | | 2 | |
| Total | <u>\$ 5,894</u> | | <u>\$ 5,899</u> | | <u>\$ 5,858</u> | | <u>\$ 5,831</u> | | <u>\$ 5,866</u> | |
| Allowance for Losses on Commercial Mortgage Loans | | | | | | | | | | |
| Beginning balance | \$ 33 | | \$ 36 | | \$ 38 | | \$ 40 | | \$ 42 | |
| Release | (3) | | (3) | | (2) | | (2) | | (2) | |
| Ending balance | <u>\$ 30</u> | | <u>\$ 33</u> | | <u>\$ 36</u> | | <u>\$ 38</u> | | <u>\$ 40</u> | |

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Commercial Mortgage Loans Summary
(amounts in millions)**

| Loan Size | March 31, 2014 | | December 31, 2013 | | September 30, 2013 | | June 30, 2013 | | March 31, 2013 | |
|---|-------------------|-------------|-------------------|-------------|--------------------|-------------|-------------------|-------------|-------------------|-------------|
| | Principal Balance | % of Total | Principal Balance | % of Total | Principal Balance | % of Total | Principal Balance | % of Total | Principal Balance | % of Total |
| Under \$5 million | \$ 2,405 | 41% | \$ 2,435 | 41% | \$ 2,393 | 41% | \$ 2,384 | 41% | \$ 2,425 | 41% |
| \$5 million but less than \$10 million | 1,645 | 28 | 1,638 | 28 | 1,594 | 27 | 1,594 | 27 | 1,573 | 27 |
| \$10 million but less than \$20 million | 1,376 | 23 | 1,358 | 23 | 1,315 | 22 | 1,321 | 23 | 1,255 | 21 |
| \$20 million but less than \$30 million | 204 | 3 | 205 | 3 | 227 | 4 | 204 | 3 | 205 | 3 |
| \$30 million and over | 294 | 5 | 296 | 5 | 364 | 6 | 365 | 6 | 446 | 8 |
| Total | <u>\$ 5,924</u> | <u>100%</u> | <u>\$ 5,932</u> | <u>100%</u> | <u>\$ 5,893</u> | <u>100%</u> | <u>\$ 5,868</u> | <u>100%</u> | <u>\$ 5,904</u> | <u>100%</u> |

**Commercial Mortgage Loan Information by Vintage as of March 31, 2014
(loan amounts in millions)**

| Loan Year | Total Recorded Investment ⁽¹⁾ | Number of Loans | Average Balance Per Loan | Loan-To-Value ⁽²⁾ | Delinquent Principal Balance | Number of Delinquent Loans | Average Balance Per Delinquent Loan |
|----------------|--|-----------------|--------------------------|------------------------------|------------------------------|----------------------------|-------------------------------------|
| 2004 and prior | \$ 885 | 463 | \$ 2 | 41% | \$ 4 | 2 | \$ 2 |
| 2005 | 1,002 | 247 | \$ 4 | 55% | 1 | 1 | \$ 1 |
| 2006 | 935 | 238 | \$ 4 | 62% | 33 | 6 | \$ 5 |
| 2007 | 806 | 157 | \$ 5 | 68% | — | — | \$ — |
| 2008 | 235 | 51 | \$ 5 | 68% | 6 | 1 | \$ 6 |
| 2009 | — | — | \$ — | — % | — | — | \$ — |
| 2010 | 138 | 62 | \$ 2 | 44% | — | — | \$ — |
| 2011 | 270 | 53 | \$ 5 | 57% | — | — | \$ — |
| 2012 | 661 | 96 | \$ 7 | 63% | — | — | \$ — |
| 2013 | 860 | 138 | \$ 6 | 67% | — | — | \$ — |
| 2014 | 132 | 20 | \$ — | 70% | — | — | \$ — |
| Total | <u>\$ 5,924</u> | <u>1,525</u> | \$ 4 | 59% | <u>\$ 44</u> | <u>10</u> | \$ 4 |

(1) Total recorded investment reflects the balance sheet carrying value gross of related allowance and the unamortized balance of loan origination fees and costs.

(2) Represents weighted-average loan-to-value as of March 31, 2014.

GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014

General Account GAAP Net Investment Income Yields
(amounts in millions)

| | 2014 | | 2013 | | | |
|---|---------------|---------------|---------------|---------------|---------------|----------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| GAAP Net Investment Income | | | | | | |
| Fixed maturity securities—taxable | \$ 648 | \$ 663 | \$ 651 | \$ 672 | \$ 656 | \$2,642 |
| Fixed maturity securities—non-taxable | 3 | 2 | 3 | 2 | 2 | 9 |
| Commercial mortgage loans | 83 | 91 | 81 | 81 | 82 | 335 |
| Restricted commercial mortgage loans related to securitization entities | 4 | 1 | 8 | 7 | 7 | 23 |
| Equity securities | 4 | 4 | 3 | 6 | 4 | 17 |
| Other invested assets | 39 | 33 | 33 | 33 | 46 | 145 |
| Limited partnerships | 11 | 24 | 8 | 6 | 2 | 40 |
| Restricted other invested assets related to securitization entities | 1 | 4 | — | — | — | 4 |
| Policy loans | 31 | 32 | 33 | 32 | 32 | 129 |
| Cash, cash equivalents and short-term investments | 5 | 4 | 4 | 5 | 7 | 20 |
| Gross investment income before expenses and fees | 829 | 858 | 824 | 844 | 838 | 3,364 |
| Expenses and fees | (24) | (23) | (23) | (23) | (24) | (93) |
| Net investment income | <u>\$ 805</u> | <u>\$ 835</u> | <u>\$ 801</u> | <u>\$ 821</u> | <u>\$ 814</u> | <u>\$3,271</u> |
| Annualized Yields | | | | | | |
| Fixed maturity securities—taxable | 4.6% | 4.7% | 4.7% | 4.9% | 4.7% | 4.8% |
| Fixed maturity securities—non-taxable | 3.7% | 2.6% | 4.2% | 2.9% | 2.7% | 3.1% |
| Commercial mortgage loans | 5.6% | 6.2% | 5.5% | 5.5% | 5.6% | 5.7% |
| Restricted commercial mortgage loans related to securitization entities | 7.0% | 1.5% | 10.5% | 8.6% | 8.4% | 7.6% |
| Equity securities | 5.1% | 4.7% | 3.2% | 5.7% | 3.4% | 4.2% |
| Other invested assets | 56.9% | 44.9% | 42.1% | 29.4% | 28.3% | 32.8% |
| Limited partnerships ⁽¹⁾ | 16.1% | 33.2% | 10.4% | 7.5% | 2.4% | 12.8% |
| Restricted other invested assets related to securitization entities | 1.0% | 4.2% | — % | — % | — % | 1.1% |
| Policy loans | 8.6% | 8.3% | 7.9% | 7.8% | 8.0% | 8.1% |
| Cash, cash equivalents and short-term investments | 0.4% | 0.4% | 0.4% | 0.5% | 0.7% | 0.5% |
| Gross investment income before expenses and fees | 4.7% | 4.9% | 4.8% | 4.9% | 4.8% | 4.8% |
| Expenses and fees | -0.1% | -0.1% | -0.1% | -0.1% | -0.1% | -0.1% |
| Net investment income | <u>4.6%</u> | <u>4.8%</u> | <u>4.7%</u> | <u>4.8%</u> | <u>4.7%</u> | <u>4.7%</u> |

Yields are based on net investment income as reported under U.S. GAAP and are consistent with how the company measures its investment performance for management purposes. Yields are annualized, for interim periods, and are calculated as net investment income as a percentage of average quarterly asset carrying values except for fixed maturity and equity securities, derivatives and derivative counterparty collateral, which exclude unrealized fair value adjustments and securities lending activity, which is included in other invested assets and is calculated net of the corresponding securities lending liability. See page 69 herein for average invested assets and cash used in the yield calculation.

(1) Limited partnership investments are equity-based and do not have fixed returns by period.

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

Net Investment Gains (Losses), Net of Taxes and Other Adjustments—Detail⁽¹⁾
(amounts in millions)

| | 2014 | | 2013 | | | Total |
|---|---------|--------|---------|-------|---------|---------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | |
| Net realized gains (losses) on available-for-sale securities: | | | | | | |
| Fixed maturity securities: | | | | | | |
| U.S. corporate | \$ (9) | \$ (5) | \$ 1 | \$ 22 | \$ 4 | \$ 22 |
| U.S. government, agencies and government-sponsored enterprises | — | 5 | 2 | 1 | — | 8 |
| Foreign corporate | (2) | 1 | — | 8 | 1 | 10 |
| Foreign government | — | 2 | (2) | 8 | 4 | 12 |
| Tax-exempt | (1) | — | — | — | (2) | (2) |
| Mortgage-backed securities | — | (2) | (9) | (15) | (20) | (46) |
| Asset-backed securities | — | (6) | (5) | (11) | (8) | (30) |
| Equity securities | 1 | 5 | 6 | 8 | 3 | 22 |
| Total net realized gains (losses) on available-for-sale securities | (11) | — | (7) | 21 | (18) | (4) |
| Impairments: | | | | | | |
| Sub-prime residential mortgage-backed securities | — | (1) | (1) | — | (2) | (4) |
| Commercial mortgage-backed securities | — | (2) | (1) | (2) | (1) | (6) |
| Corporate fixed maturity securities | — | — | — | — | (4) | (4) |
| Commercial mortgage loans | (1) | — | (1) | (2) | — | (3) |
| Total impairments | (1) | (3) | (3) | (4) | (7) | (17) |
| Net unrealized gains (losses) on trading securities | 8 | (5) | (5) | (11) | 6 | (15) |
| Derivative instruments | (14) | 9 | (12) | (2) | (27) | (32) |
| Limited partnerships | — | — | (2) | — | — | (2) |
| Commercial mortgage loans held-for-sale market valuation allowance | 2 | (1) | 2 | 1 | 1 | 3 |
| Contingent purchase price valuation change | — | — | — | (1) | 1 | — |
| Net gains (losses) related to securitization entities | 4 | 17 | 13 | 9 | 6 | 45 |
| Other | — | — | — | — | (1) | (1) |
| Net investment gains (losses), net of taxes | (12) | 17 | (14) | 13 | (39) | (23) |
| Adjustment for DAC and other intangible amortization and certain benefit reserves, net of taxes | 1 | — | 4 | 5 | 12 | 21 |
| Adjustment for net investment (gains) losses attributable to noncontrolling interests, net of taxes | 1 | (2) | (3) | (3) | (1) | (9) |
| Net investment gains (losses), net of taxes and other adjustments | \$ (10) | \$ 15 | \$ (13) | \$ 15 | \$ (28) | \$ (11) |

(1) All adjustments for income taxes assume a 35% tax rate.

Reconciliations of Non-GAAP Measures

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

**Reconciliation of Operating ROE
(amounts in millions)**

Twelve Month Rolling Average

| ROE | Twelve months ended | | | | |
|---|----------------------------|------------------------------|-------------------------------|--------------------------|---------------------------|
| | March 31, 2014 | December 31, 2013 | September 30, 2013 | June 30, 2013 | March 31, 2013 |
| GAAP Basis ROE | | | | | |
| Net income (loss) available to Genworth Financial, Inc.'s common stockholders for the twelve months ended (1) | \$ 641 | \$ 560 | \$ 520 | \$ 447 | \$ 382 |
| Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss)(2) | \$ 11,699 | \$ 11,550 | \$ 11,412 | \$ 11,302 | \$ 11,200 |
| GAAP Basis ROE (1)/(2) | 5.5% | 4.8% | 4.6% | 4.0% | 3.4% |
| Operating ROE | | | | | |
| Net operating income (loss) for the twelve months ended(1) | \$ 659 | \$ 616 | \$ 584 | \$ 562 | \$ 496 |
| Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss)(2) | \$ 11,699 | \$ 11,550 | \$ 11,412 | \$ 11,302 | \$ 11,200 |
| Operating ROE (1)/(2) | 5.6% | 5.3% | 5.1% | 5.0% | 4.4% |

**Quarterly Average
ROE**

| ROE | Three months ended | | | | |
|--|---------------------------|------------------------------|-------------------------------|--------------------------|---------------------------|
| | March 31, 2014 | December 31, 2013 | September 30, 2013 | June 30, 2013 | March 31, 2013 |
| GAAP Basis ROE | | | | | |
| Net income (loss) available to Genworth Financial, Inc.'s common stockholders for the period ended (3) | \$ 184 | \$ 208 | \$ 108 | \$ 141 | \$ 103 |
| Average Genworth Financial, Inc.'s stockholders' equity for the period, excluding accumulated other comprehensive income (loss)(4) | \$ 11,942 | \$ 11,758 | \$ 11,606 | \$ 11,473 | \$ 11,345 |
| Annualized GAAP Quarterly Basis ROE (3)/(4) | 6.2% | 7.1% | 3.7% | 4.9% | 3.6% |
| Operating ROE | | | | | |
| Net operating income (loss) for the period ended(3) | \$ 194 | \$ 193 | \$ 139 | \$ 133 | \$ 151 |
| Quarterly average Genworth Financial, Inc.'s stockholders' equity for the period, excluding accumulated other comprehensive income (loss)(4) | \$ 11,942 | \$ 11,758 | \$ 11,606 | \$ 11,473 | \$ 11,345 |
| Annualized Operating Quarterly Basis ROE (3)/(4) | 6.5% | 6.6% | 4.8% | 4.6% | 5.3% |

Non-GAAP Definition for Operating ROE

The company references the non-GAAP financial measure entitled "operating return on equity" or "operating ROE." The company defines operating ROE as net operating income (loss) divided by average ending Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss) in average ending Genworth Financial, Inc.'s stockholders equity. Management believes that analysis of operating ROE enhances understanding of the efficiency with which the company deploys its capital. However, operating ROE as defined by the company should not be viewed as a substitute for GAAP net income (loss) available to Genworth Financial, Inc.'s common stockholders divided by average ending Genworth Financial, Inc.'s stockholders' equity.

- (1) The twelve months ended information is derived by adding the four quarters of net income (loss) available to Genworth Financial, Inc.'s common stockholders and net operating income (loss) from page 9 herein.
- (2) Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss), is derived by averaging ending Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss), but including equity related to discontinued operations for the most recent five quarters.
- (3) Net income (loss) available to Genworth Financial, Inc.'s common stockholders and net operating income (loss) from page 9 herein.
- (4) Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss), is derived by averaging ending Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss).

**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

Reconciliation of Core Yield

| | 2014 | | 2013 | | | |
|--|---------------|---------------|---------------|---------------|---------------|----------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| (Assets— amounts in billions) | | | | | | |
| Reported—Total Invested Assets and Cash | \$74.8 | \$72.8 | \$73.1 | \$72.2 | \$76.5 | \$ 72.8 |
| Subtract: | | | | | | |
| Securities lending | 0.3 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |
| Unrealized gains (losses) | 4.3 | 2.8 | 3.3 | 3.7 | 6.7 | 2.8 |
| Derivative counterparty collateral | 0.4 | 0.2 | 0.3 | 0.4 | 0.6 | 0.2 |
| Adjusted end of period invested assets and cash | <u>\$69.8</u> | <u>\$69.6</u> | <u>\$69.3</u> | <u>\$67.9</u> | <u>\$69.0</u> | <u>\$ 69.6</u> |
| (A) Average Invested Assets And Cash Used in Reported Yield Calculation | \$69.7 | \$69.5 | \$68.6 | \$68.5 | \$69.4 | \$ 69.0 |
| Subtract: | | | | | | |
| Restricted commercial mortgage loans and other invested assets related to securitization entities | 0.2 | 0.3 | 0.3 | 0.2 | 0.3 | 0.3 |
| (B) Average Invested Assets And Cash Used in Core Yield Calculation | 69.5 | 69.2 | 68.3 | 68.3 | 69.1 | 68.7 |
| Subtract: | | | | | | |
| Portfolios supporting floating products and non-recourse funding obligations(1) | 4.3 | 4.4 | 4.6 | 5.2 | 5.7 | 5.0 |
| (C) Average Invested Assets And Cash Used in Core Yield (excl. Floating and Non-Recourse Funding) Calculation | <u>\$65.2</u> | <u>\$64.8</u> | <u>\$63.7</u> | <u>\$63.1</u> | <u>\$63.4</u> | <u>\$ 63.7</u> |
| (Income—amounts in millions) | | | | | | |
| (D) Reported—Net Investment Income | \$ 805 | \$ 835 | \$ 801 | \$ 821 | \$ 814 | \$3,271 |
| Subtract: | | | | | | |
| Bond calls and commercial mortgage loan prepayments | 10 | 8 | 15 | 14 | 10 | 47 |
| Reinsurance(2) | 22 | 20 | 17 | 21 | 22 | 80 |
| Other non-core items(3) | 5 | 17 | 4 | 19 | 2 | 42 |
| Restricted commercial mortgage loans and other invested assets related to securitization entities | 3 | 3 | 4 | 4 | 4 | 15 |
| (E) Core Net Investment Income | 765 | 787 | 761 | 763 | 776 | 3,087 |
| Subtract: | | | | | | |
| Investment income from portfolios supporting floating products and non-recourse funding obligations (1) | 21 | 27 | 24 | 25 | 25 | 101 |
| (F) Core Net Investment Income (excl. Floating and Non-Recourse Funding) | <u>\$ 744</u> | <u>\$ 760</u> | <u>\$ 737</u> | <u>\$ 738</u> | <u>\$ 751</u> | <u>\$2,986</u> |
| (D) / (A) Reported Yield | 4.62% | 4.81% | 4.67% | 4.79% | 4.69% | 4.74% |
| (E) / (B) Core Yield | 4.40% | 4.55% | 4.46% | 4.47% | 4.49% | 4.49% |
| (F) / (C) Core Yield (excl. Floating and Non-Recourse Funding) | 4.56% | 4.69% | 4.63% | 4.68% | 4.74% | 4.68% |

Notes: Columns may not add due to rounding.
Yields have been annualized.

Non-GAAP Definition for Core Yield

The company references the non-GAAP financial measure entitled “core yield” as a measure of investment yield. The company defines core yield as the investment yield adjusted for items that do not reflect the underlying performance of the investment portfolio. Management believes that analysis of core yield enhances understanding of the investment yield of the company. However, core yield as defined by the company should not be viewed as a substitute for GAAP investment yield.

- (1) Floating products refer to institutional products and the non-recourse funding obligations that support certain term and universal life insurance reserves in the company’s life insurance business.
- (2) Represents imputed investment income related to reinsurance agreements in the lifestyle protection insurance business.
- (3) Includes cost basis adjustments on structured securities, preferred stock income and various other immaterial items.

Corporate Information

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**GENWORTH FINANCIAL, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

Financial Strength Ratings

The company's principal life insurance subsidiaries are rated in terms of financial strength by Standard & Poor's Financial Services LLC (S&P), Moody's Investors Service, Inc. (Moody's) and A.M. Best Company, Inc. (A.M. Best) as follows:

| <u>Company</u> | <u>S&P</u> | <u>Moody's</u> | <u>A.M. Best</u> |
|---|----------------|----------------|------------------|
| Genworth Life Insurance Company | A- | A3 | A |
| Genworth Life and Annuity Insurance Company | A- | A3 | A |
| Genworth Life Insurance Company of New York | A- | A3 | A |

The company's principal mortgage insurance subsidiaries are rated in terms of financial strength by S&P and Moody's as follows:

| <u>Company</u> | <u>S&P</u> | <u>Moody's</u> |
|---|----------------|----------------|
| Genworth Mortgage Insurance Corporation | BB- | Ba1 |
| Genworth Residential Mortgage Insurance Corporation of NC | BB- | Ba1 |
| Genworth Financial Mortgage Insurance Pty. Limited (Australia) | AA- | A3 |
| Genworth Financial Mortgage Insurance Limited (Europe) | BBB- | Not rated |
| Genworth Financial Mortgage Insurance Company Canada ⁽¹⁾ | AA- | Not rated |
| Genworth Seguros de Credito a la Vivienda S.A. de C.V. ⁽²⁾ | Not rated | Aa3.mx |

(1) Genworth Financial Mortgage Insurance Company Canada is also rated "AA" by Dominion Bond Rating Service (DBRS).

(2) Genworth Seguros de Credito a la Vivienda S.A. de C.V. is also rated "Baa3" by Moody's on a Global Scale Insurance financial strength basis.

The company's principal lifestyle protection insurance subsidiaries are rated in terms of financial strength by S&P as follows:

| <u>Company</u> | <u>S&P</u> |
|-------------------------------------|----------------|
| Financial Assurance Company Limited | A- |
| Financial Insurance Company Limited | A- |

The S&P, Moody's, A.M. Best and DBRS ratings included are not designed to be, and do not serve as, measures of protection or valuation offered to investors. These financial strength ratings should not be relied on with respect to making an investment in the company's securities.

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FINANCIAL SUPPLEMENT
FIRST QUARTER 2014**

Financial Strength Ratings (continued)

S&P states that an insurer rated “AA” (Very Strong) has very strong financial security characteristics that outweigh any vulnerabilities, and is highly likely to have the ability to meet financial commitments. Insurers rated “AA” (Very Strong), “A” (Strong), “BBB” (Good) or “BB” (Marginal) have very strong, strong, good, or marginal financial security characteristics, respectively. The “AA,” “A,” “BBB” and “BB” ranges are the second-, third-, fourth- and fifth-highest of nine financial strength rating ranges assigned by S&P, which range from “AAA” to “R.” A plus (+) or minus (-) shows relative standing in a rating category. These suffixes are not added to ratings in the “AAA” category or to ratings below the “CCC” category. Accordingly, the “AA-,” “A-,” “BBB-” and “BB-” ratings are the fourth-, seventh-, tenth- and thirteenth-highest of S&P’s 21 ratings categories.

Moody’s states that insurance companies rated “A” (Good) offer good financial security and that insurance companies rated “Ba” (Questionable) offer questionable financial security. The “A” (Good) and “Ba” (Questionable) ranges are the third- and fifth-highest, respectively, of nine financial strength rating ranges assigned by Moody’s, which range from “Aaa” to “C.” Numeric modifiers are used to refer to the ranking within the groups, with 1 being the highest and 3 being the lowest. These modifiers are not added to ratings in the “Aaa” category or to ratings below the “Caa” category. Accordingly, the “A3” and “Ba1” ratings are the seventh- and eleventh-highest, respectively, of Moody’s 21 ratings categories. Issuers or issues rated “Aa.mx” demonstrate very strong creditworthiness relative to other issuers in Mexico.

A.M. Best states that the “A” (Excellent) rating is assigned to those companies that have, in its opinion, an excellent ability to meet their ongoing insurance obligations. The “A” (Excellent) rating is the third-highest of 15 ratings assigned by A.M. Best, which range from “A+” to “F.”

DBRS states that long-term obligations rated “AA” are of superior credit quality. The capacity for the payment of financial obligations is considered high and unlikely to be significantly vulnerable to future events. Credit quality differs from “AAA” only to a small degree.

S&P, Moody’s, A.M. Best and DBRS review their ratings periodically and the company cannot assure you that it will maintain the current ratings in the future. Other agencies may also rate the company or its insurance subsidiaries on a solicited or an unsolicited basis.

About Genworth Financial

Genworth is a leading financial services company meeting the retirement, longevity and lifestyle protection, investment and mortgage insurance needs of its customers, with a presence in more than 25 countries. For more information, visit www.genworth.com.

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