UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

> April 29, 2010 Date of Report (Date of earliest event reported)



Genworth[•] Financial

GENWORTH FINANCIAL, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 001-32195 (Commission File Number) 33-1073076 (I.R.S. Employer Identification No.)

23230

(Zip Code)

6620 West Broad Street, Richmond, VA (Address of principal executive offices)

(804) 281-6000 (Registrant's telephone number, including area code)

N/A

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition.

On April 29, 2010, Genworth Financial, Inc. issued (1) a press release announcing its financial results for the quarter ended March 31, 2010, a copy of which is attached hereto as Exhibit 99.1 and is incorporated herein by reference, and (2) a financial supplement for the quarter ended March 31, 2010, a copy of which is attached hereto as Exhibit 99.2 and is incorporated herein by reference.

The information contained in this Current Report on Form 8-K (including the exhibits) is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section. The information contained in this Current Report on Form 8-K shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in any such filing.

Item 9.01 Financial Statements and Exhibits.

The following materials are furnished as exhibits to this Current Report on Form 8-K:

| Exhibit Number | Description of Exhibit |
|-------------------|--|
| 99.1 | Press Release dated April 29, 2010. |
| 99.2 | Financial Supplement for the quarter ended March 31, 2010. |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENWORTH FINANCIAL, INC.

Date: April 29, 2010

By: /s/ Amy R. Corbin

Amy R. Corbin Vice President and Controller (Principal Accounting Officer)

Exhibit Index

| Exhibit Number | Description of Exhibit |
|-------------------|--|
| 99.1 | Press Release dated April 29, 2010. |
| 99.2 | Financial Supplement for the quarter ended March 31, 2010. |



Genworth Financial Announces First Quarter 2010 Results Strategic Progress Continues—Significant Improvement In U.S. Mortgage Insurance

Richmond, VA (April 29, 2010) – Genworth Financial, Inc. (NYSE: GNW) today reported results for the first quarter of 2010. Net income, before provision for noncontrolling interests, was \$212 million, or \$0.43 per diluted share, compared with a net loss of \$469 million, or \$1.08 per diluted share, in the first quarter of 2009. Net operating income², before provision for noncontrolling interests, for the first quarter of 2010 was \$147 million, or \$0.30 per diluted share, compared to net operating income of \$14 million, or \$0.03 per diluted share, in the first quarter of 2009.

Reflecting the company's reduction in ownership of Genworth MI Canada (MIC) in the third quarter of 2009 from 100 percent to 57.5 percent in connection with an initial public offering (IPO) transaction, Genworth's net income available to Genworth's common stockholders was \$178 million, or \$0.36 per diluted share, in the first quarter of 2010. On this same basis, net operating income available to Genworth's common stockholders for the first quarter of 2010 was \$114 million, or \$0.23 per diluted share.

- ¹ Unless otherwise stated, all references in this press release to net income (loss), net income (loss) per share, net operating income, net operating income per share, book value, book value per share and stockholders' equity should be read as net income (loss) available to Genworth's common stockholders, net income (loss) available to Genworth's common stockholders, net operating income available to Genworth's common stockholders per share, net operating income available to Genworth's common stockholders per share and stockholders, respectively.
- ² This is a financial measure not calculated based on U.S. Generally Accepted Accounting Principles (Non-GAAP). See the Use of Non-GAAP Measures section of this press release for additional information.

| | | Three months ended March 31 (Unaudited) | | | | |
|---|--------|--|------|------------------|----------------------|--------|
| | | 2010 | | | 2009 | |
| | Total | Per diluted Total share | | Total | Per diluted Share | |
| (Amounts in millions, except per share) | | | | | | |
| Net income (loss) | \$ 212 | \$ | 0.43 | \$ (469) | \$ | (1.08) |
| Less: net income attributable to noncontrolling interests | 34 | | 0.07 | N/A ³ | | N/A |
| Net income (loss) available to Genworth's common stockholders | \$ 178 | \$ | 0.36 | <u>\$ (469)</u> | \$ | (1.08) |
| Net operating income | \$ 147 | \$ | 0.30 | \$ 14 | \$ | 0.03 |
| Less: net operating income attributable to noncontrolling interests | 33 | | 0.07 | N/A | | N/A |
| Net operating income available to Genworth's common stockholders | \$ 114 | \$ | 0.23 | \$ 14 | \$ | 0.03 |
| Weighted average diluted shares | 493.5 | | | 433.2 | | |

Genworth's results in the quarter included net operating income of \$122 million from the Retirement and Protection segment and \$91 million from the International segment. This was partially offset by lower net operating losses of \$36 million in the U.S. Mortgage Insurance (U.S. MI) segment and a loss of \$63 million in Corporate and Other. The impact of foreign exchange on net operating income in the first quarter of 2010 was a favorable \$19 million.

Net investment losses, net of tax and other adjustments, decreased to \$42 million from \$483 million in the first quarter of 2009, and decreased on a sequential basis from \$54 million in

³ N/A—Not Applicable.

the fourth quarter of 2009. Net unrealized investment losses, net of tax and other adjustments, declined to \$0.9 billion from \$4.1 billion in the prior year quarter.

Net income in the quarter included a \$106 million tax benefit related to separation from the company's former parent recorded in the first quarter of 2010.

"Genworth's improved results demonstrate clear progress in our served markets around the world," said Michael D. Fraizer, chairman and chief executive officer. "Our decisive actions on loss mitigation, select product re-pricing and re-investing cash all contributed to earnings growth in the quarter. As we look ahead, we are positioned for strong growth and enhanced returns from new product introductions, distribution expansion and efficient capital management."

First Quarter Highlights

New Business Growth

- Combined sales of term life insurance and the new ColonySM TermUL product grew 26 percent versus the prior year and nine percent sequentially.
- Individual long term care (LTC) insurance sales increased 29 percent versus the prior year, marking the fourth sequential quarter of growth.
- Wealth management net flows were \$504 million, the fourth consecutive quarter of positive net flows, bringing assets under management (AUM) to \$20.0 billion.
- Sound growth returned in Genworth MI Canada (MIC) with flow new insurance written (NIW) increasing 42 percent from the prior year from growth in the
 mortgage origination market as consumer confidence improved.
- Australia mortgage insurance maintained stable market share in an anticipated smaller mortgage origination market that reflected reduced government first-time homebuyer program benefits and higher interest rates.
- U.S. MI announced prudent expansion of underwriting guidelines that are expected to drive new business growth in line with future increases in the private mortgage insurance
- ⁴ Percentage change excludes the impact of foreign exchange.

market. Estimated market share in the quarter increased to 17 percents from 15 percent in the fourth quarter of 2009.

Earnings Power & Risk Positions

- A total of \$2.6 billion of excess cash has been redeployed since the beginning of the fourth quarter 2009 through the first quarter as part of the company's strategy to reinvest \$2.5 billion to \$3.5 billion of excess cash by mid-2010, with \$1.1 billion reinvested in the current quarter. Cash reinvestment strategies contributed \$18 million in incremental investment earnings overall.
- Mortgage insurance loss ratios improved sequentially in both Canada and Australia from ongoing loss mitigation benefits and economic conditions either stabilizing
 or improving. In Canada, the 2006 book has passed its peak loss seasoning period, while the large 2007 book is showing signs of peaking.
- U.S. MI flow delinquencies declined five percent sequentially to the lowest level of new flow delinquencies seen since the first quarter of 2008. Based on recent
 trends, the company estimates that delinquencies in its 2005, 2006 and 2007 book years peaked in the first quarter of 2010.
- U.S. MI loss mitigation activities resulted in a net \$233 million of savings in the quarter and included \$113 million in savings from various loan modification programs including the Home Affordable Modification Program (HAMP).
- Investment performance improved in the quarter with significant year over year declines in realized and unrealized losses.

Capital Management & Flexibility

 Consolidated U.S. life companies ended the quarter with an estimated risk based capital (RBC) ratio of approximately 385 percent, exceeding the company's year end 2010 target of at or above 350 percent.

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- The risk to capital ratio in the U.S. mortgage insurance companies was 14.9:1, up slightly from 14.6:1 in the fourth quarter of 2009.
- Regulatory capital ratios in Canada, Australia and lifestyle protection remained strong and well in excess of regulatory required levels.

⁵ Company estimate.

⁶ Company estimate for the first quarter of 2010, due to the timing of the filing of statutory statements.

 Genworth MI Canada announced a new capital management plan that includes a combination of debt issuance and a return of capital to shareholders of up to CAD\$350 million.

Segment Results

Net operating income (loss) presented in the tables below excludes net investment gains (losses) and other adjustments, net of taxes. In the discussion of International results, all references to percentage changes exclude the impact of foreign exchange. The percentage changes including the impact of foreign exchange are included in a table at the end of this press release.

A reconciliation of net operating income (loss) of segments and Corporate and Other activities to net income (loss) is included at the end of this press release.

Retirement and Protection

| Retirement and Protection | | |
|---------------------------------|--------|-------|
| Net Operating Income (Loss) | | |
| (in millions) | Q1 10 | Q1 09 |
| Life Insurance | \$ 37 | \$ 38 |
| Long Term Care | 40 | 41 |
| Wealth Management | 11 | 6 |
| Retirement Income | | |
| Fee-Based | 17 | (27) |
| Spread-Based | 17 | (20) |
| Total Retirement and Protection | \$ 122 | \$ 38 |

| Sales | | |
|-------------------|-------|-------|
| (in millions) | Q1 10 | Q1 09 |
| Life Insurance | \$ 52 | \$ 56 |
| Long Term Care | 67 | 47 |
| Wealth Management | | |
| Gross Flows | 1,475 | 796 |
| Net Flows | 504 | (478) |
| Retirement Income | | |
| Fee-Based | 205 | 143 |
| Spread-Based | 107 | 307 |

| Assets Under Management ⁷ | | |
|--------------------------------------|----------|----------|
| (in millions) | Q1 10 | Q1 09 |
| Wealth Management | \$20,037 | \$14,210 |
| Retirement Income Fee-Based | 8,486 | 6,983 |
| Retirement Income Spread-Based | 18,942 | 19,859 |
| Total Assets Under Management | \$47,465 | \$41,052 |

Retirement and Protection earned \$122 million compared to \$38 million a year ago. Consolidated U.S. life insurance companies ended the quarter with an estimated RBC ratio of approximately 385 percent⁶.

Life insurance earnings decreased to \$37 million from \$38 million a year ago as improved investment income and lower taxes were more than offset by less favorable mortality, lower persistency on policies coming out of the post level term period and a \$5 million unfavorable correction related to the calculation of ceded reinsurance premiums. Total life sales reflected a mix shift to the new more capital efficient product suite as well as lower universal life (UL) excess deposits associated with the low interest rate environment. Sales from the combination of term life insurance and the new ColonySM TermUL product grew 26 percent versus the prior year and nine percent sequentially. The more capital efficient ColonySM TermUL product, which was launched in late 2009, demonstrated strong producer adoption.

⁷ Assets under management represent account values, net of reinsurance, and managed third-party assets.

LTC earnings declined \$1 million to \$40 million, as higher net investment income was more than offset by higher claims on old generation policies and a return to lower levels of policy terminations experienced historically. Individual LTC sales increased \$7 million year over year, primarily reflecting growth in overall industry sales. Group LTC sales increased to \$8 million in the quarter, up from \$1 million a year ago, while linked benefit sales grew to \$11 million, up from \$5 million a year ago.

Wealth management earnings increased from \$6 million to \$11 million primarily from increased revenue associated with a 41 percent increase in AUM and also included a \$2 million favorable tax item. Net flows were \$504 million, representing the fourth consecutive quarter of positive net flows. This, combined with favorable market performance, resulted in a \$1.2 billion sequential increase in AUM to \$20.0 billion.

Retirement income fee-based earnings increased to \$17 million from a \$27 million loss in the prior year. Results in the prior year were significantly impacted by declines in the equity markets, which accelerated deferred acquisition cost (DAC) amortization and reduced variable annuity income. Earnings in the current quarter reflected equity market growth, lower death related claims, as well as an \$8 million favorable DAC amortization adjustment. Total variable annuity sales increased to \$205 million compared to \$143 million in the prior year from improved equity market conditions.

The retirement income spread-based business had net operating income of \$17 million compared to a loss of \$20 million in the prior year from improved investment income. Earnings in the prior year included a \$39 million loss from lower valuation of limited partnership (LP) investments. Total spread-based AUM remained flat sequentially ending at \$18.9 billion reflecting the company's targeted annuity strategy and favorable persistency.

International

| International Net Operating Income (Loss) | | |
|---|--------------|-------------------|
| (in millions) | <u>Q1 10</u> | Q1 09 |
| Mortgage Insurance | <u> </u> | <u> </u> |
| Canada: | | |
| Net operating income | \$ 74 | \$ 66 |
| Less: net operating income attributable to noncontrolling interests | 33 | N/A |
| Net operating income available to Genworth's common stockholders | 41 | 66 |
| Australia | 43 | 29 |
| Other International | (5) | (5) |
| Lifestyle Protection | 12 | 11 |
| Total International | <u>\$ 91</u> | \$ 101 |
| Sales (in billions) | <u>Q1 10</u> | <u>Q1 09</u> |
| (in billions) | <u>Q1 10</u> | Q1 09 |
| Mortgage Insurance (MI) | | |
| Flow Canada | ¢ 4.0 | ¢ 0.4 |
| Canada | \$ 4.0 | \$ 2.4 |
| | | |
| Australia | 6.7 | 6.6 |
| Australia Other International | 6.7 0.7 | 6.6 |
| Australia Other International Bulk | 0.7 | 6.6 0.9 |
| Australia Other International Bulk Canada | 0.7 | 6.6 0.9 0.4 |
| Australia Other International Bulk Canada Australia | 0.7 | 6.6 0.9 0.4 |
| Australia Other International Bulk Canada | 0.7 | 6.6 0.9 0.4 |

International earnings, before provision for noncontrolling interests, were \$124 million, up from \$101 million a year ago, primarily reflecting benefits from foreign exchange.

In Canada, home prices improved as a result of government stimulus programs that began in late 2008 to lower interest rates which enhanced housing affordability and increased home sales. Sequentially, the unemployment rate in Canada improved from 8.4 percent at year end to 8.2 percent at the end of the first quarter.

Total Canadian operating earnings decreased six percent from the prior year primarily from a decline in premiums from lower policy cancellations and lower investment income, partially offset by improved losses. On both a year over year and a sequential basis, the loss ratio declined from 39 percent to 38 percent in the first quarter. Based on current loss experience, the 2006 book has passed its peak loss seasoning period, while the large 2007 book is showing signs of peaking.

Flow NIW in Canada increased 42 percent from the prior year from growth in the mortgage origination market as consumer confidence improved. Bulk NIW increased from \$0.4 billion in the prior year to \$1.8 billion primarily from one transaction that was executed in the quarter.

The regulatory capital ratio in Canada increased sequentially to 150 percent from 149 percent, in excess of regulatory requirements. Genworth MI Canada (MIC) announced a new capital plan to optimize its capital structure, with two components. First, adding debt to its capital structure, taking advantage of current favorable market conditions and bringing it more in line with other publicly traded Canadian insurance companies. The debt to capital ratio is initially targeted at approximately 10 percent⁸. Second, MIC plans to return up to CAD\$350 million of its capital to shareholders in 2010. These actions are all subject to market conditions and final MIC Board approval. GAAP book value for the Canada MI business was \$2.6 billion at quarter end, of which \$1.5 billion represented Genworth's 57.5 percent ownership interest.

⁸ Debt divided by stockholders' equity excluding accumulated other comprehensive income (loss).

In Australia, national home prices improved as a result of government stimulus programs that began in late 2008 to lower interest rates which enhanced housing affordability and increased home sales. Sequentially, the unemployment rate in Australia improved from 5.5 percent at year end to 5.3 percent at the end of the first quarter.

Australia earnings increased seven percent⁴ year over year as improved loss experience more than offset lower premiums. As part of on going capital and risk management initiatives to diversify its reinsurance programs, the company added AUD\$250 million of external reinsurance coverage. In total, additional external reinsurance coverage reduced earned premiums in the quarter by \$6 million.

On a sequential basis, the loss ratio improved one point to 44 percent. Excluding the reduction in premiums associated with higher reinsurance levels, the loss ratio would have improved four points to 41 percent sequentially. Higher interest rates and reduced government first-time homebuyer program benefits have slowed mortgage originations as expected. Flow NIW in Australia was down 26 percent⁴ from the prior year and 22 percent⁸ sequentially as stable market share was more than offset by a smaller mortgage origination market. Bulk new insurance written increased to \$0.7 billion, an early sign of a return of liquidity to the securitization market.

The regulatory capital ratio in Australia increased sequentially to 140 percen[®], in excess of the regulatory requirement and reflected increased use of reinsurance and in force profitability. Australia mortgage insurance had approximately \$225 million of capital in excess of regulatory requirements. GAAP book value for Australia mortgage insurance at the end of the quarter was \$1.6 billion.

Other international mortgage insurance had a \$5 million net operating loss. In Europe, loss mitigation actions continued to lower risk in force (RIF), which declined by approximately \$0.9 billion to \$4.5 billion from the prior year. The company's RIF in Spain continued to decline and ended the first quarter at \$0.4 billion, down approximately \$0.9 billion from the prior year.

Lifestyle protection earnings increased to \$12 million versus the prior year earnings of \$11 million. Four factors contributed to earnings results. First, loss experience improved in

Southern and Western European countries where new claim registrations declined. Second, price or distribution contract changes to date that were concentrated in the Southern and Western regions have taken hold and added \$5 million to earnings in the quarter versus the prior year. Third, loss experience was pressured in Nordic countries as unemployment rose, with loss experience concentrated in a specific coverage type subject to multiple loss mitigation actions. Additional price or distribution contract changes are being taken in this region to reflect current unemployment experience. Finally, results reflected continued slow new business growth resulting from low levels of consumer lending. Specifically, lifestyle protection sales decreased two percent⁴ as a result of the stressed economic environment in Europe and continued lower consumer lending along with selective risk management actions. In lifestyle protection, the regulatory capital ratio ended the quarter at 236 percent⁶, more than twice the regulatory requirement.

U.S. Mortgage Insurance

| U.S. Mortgage Insurance | | |
|-------------------------|--------------|-----------------|
| (in millions) | <u>Q1 10</u> | <u>Q1 09</u> |
| Net Operating Loss | \$ (36) | \$ (135) |
| | | |
| Primary Sales | | |
| (in billions) | <u>Q1 10</u> | Q1 09 \$ 2.5 |
| Flow | \$ 1.5 | \$ 2.5 |
| Bulk | 0.2 | 1.1 |
| Total Primary Sales | \$ 1.7 | \$ 3.6 |
| | | |

U.S. MI had a \$36 million net operating loss, an improvement from a \$135 million loss during the prior year quarter and from a \$74 million loss in the fourth quarter of 2009, primarily from improved losses and continued loss mitigation benefits.

Total losses decreased to \$196 million from \$272 million in the fourth quarter of 2009 from a normal seasonal decline in new flow delinquencies, an increase in cures from loan modifications, lower bulk losses and continued loss mitigation benefits.

Gross flow losses decreased to \$226 million from \$274 million sequentially as first quarter loss experience reflected a decline in new flow delinquencies and an increase in loan modifications and cures. This marked the fifth consecutive quarter of decline in flow losses.

Flow delinquencies decreased primarily from normal seasonal patterns in new delinquencies and increased cures from loan modification programs including HAMP. Flow delinquencies declined to approximately 102,400 from 107,500 in the fourth quarter of 2009, with new flow delinquencies down about 4,500. Lower delinquencies resulted in \$67 million lower reserves in the quarter. The flow average reserve per delinquency increased sequentially to \$19,200 from \$18,900 as a result of a change in the mix of the delinquency inventory from two factors. First, the decrease in new flow delinquencies. Second, the later stage delinquencies are primarily from higher loan balance states and specialty products and therefore carry higher reserves per delinquency.

Gross bulk losses decreased to \$4 million from \$36 million in the fourth quarter driven by \$22 million lower government sponsored enterprise (GSE) Alt-A losses resulting from policy cancellations. Effective January 1, 2010, the company executed an agreement that resulted in the cancellation of approximately 80 percent of the GSE Alt-A RIF. This reduced total bulk RIF to \$523 million in the first quarter, resulting in the remaining RIF being primarily from high quality Federal Home Loan Bank programs.

Loss mitigation activities, including workouts, presales and policy rescissions, net of reinstatements, resulted in \$233 million of savings in the quarter. This included approximately \$113 million in savings from various loan modification programs which included a \$63 million benefit from loans modified through HAMP. Based upon reporting from the GSEs and certain servicers, Genworth estimates that at the end of the first quarter there were approximately 28,200 loans that have been approved to participate in HAMP, representing 28 percent of flow delinquencies. Benefits from loss mitigation activities in 2010 in total are expected to be consistent with 2009 savings, with the benefit mix continuing to shift from rescissions to loan modifications.

Flow NIW decreased sequentially by \$300 million as the mortgage insurance market size declined and offset growth in market share. Estimated market share grew sequentially to 17 percent⁵ from 15 percent. In addition, the Home Affordable Refinance Program accounted for \$700 million of insurance that is treated as a modification of the coverage on existing insurance in force rather than new insurance written.

U.S. MI made a number of changes to underwriting guidelines in the first quarter that are expected to support future NIW growth. In particular, retail channel originations in metropolitan statistical areas (MSAs) where Genworth continued to restrict coverages to 90 percent loan to value (LTV) based on housing market conditions, were reopened to mortgages with 95 percent and lower LTVs with strong FICO scores. Remaining declining market policies were maintained for non-retail channel originations as well as for select property types in Florida.

The risk to capital ratio was up moderately to 14.9:16 from 14.6:1 in the fourth quarter.

Corporate and Other

| Corporate and Other | | |
|-----------------------------|---------|-------|
| (in millions) | Q1 10 | Q1 09 |
| Net Operating Income (Loss) | \$ (63) | \$ 10 |

Corporate and other net operating loss was \$63 million compared to income of \$10 million in the prior year quarter. Results in the prior year included \$46 million of income associated with repurchases of funding agreements backing notes and \$25 million of higher tax benefits. Results in the current year quarter included \$7 million of higher losses from limited partnerships offset by improved investment income from holding lower cash balances.

Holding company cash and cash equivalents totaled \$0.8 billion and highly liquid treasury securities totaled \$0.2 billion at the end of the first quarter.

Investments

Net income in the quarter included net investment losses of \$42 million, net of tax and other adjustments, including \$52 million of net other-than-temporary impairments, \$10 million of net realized losses from asset sales, \$5 million of losses on derivatives used for risk management purposes, \$11 million from the recovery of a counterparty receivable, \$7 million of mark to market valuation gains on trading securities and bank loans and \$7 million of gains related to consolidated securitization entities.

Credit related impairments totaled \$52 million and were primarily comprised of

- \$24 million from sub-prime and Alt-A residential mortgage-backed securities (RMBS),
- \$17 million from other structured securities, with \$6 million related to prime RMBS,
- \$7 million from other corporate securities, including hybrids, and
- \$4 million from LPs.

Net unrealized investment losses were \$0.9 billion, net of tax and other items, as of March 31, 2010, declining from \$1.4 billion as of December 31, 2009. The fixed maturity securities portfolio had gross unrealized investment losses of \$2.7 billion compared to \$3.5 billion as of December 31, 2009 and gross unrealized investment gains of \$1.5 billion compared to \$1.3 billion as of December 31, 2009.

Stockholders' Equity

Stockholders' equity as of March 31, 2010 increased to \$12.9 billion, or \$26.36 per share, compared with \$12.3 billion, or \$25.12 per share, as of December 31, 2009. Stockholders' equity, excluding accumulated other comprehensive income (loss), as of March 31, 2010 increased to \$12.5 billion, or \$25.65 per share, compared with \$12.4 billion, or \$25.46 per share, as of December 31, 2009.

About Genworth Financial

Genworth Financial, Inc. (NYSE:GNW) is a leading Fortune 500 global financial security company. Genworth has more than \$100 billion in assets and employs approximately 6,000 people with a presence in more than 25 countries. Its products and services help meet the investment, protection, retirement and lifestyle needs of more than 15 million customers. Genworth operates through three segments: Retirement and Protection, U.S. Mortgage Insurance and International. Its products and services are offered through financial



intermediaries, advisors, independent distributors and sales specialists. Genworth Financial, which traces its roots back to 1871, became a public company in 2004 and is headquartered in Richmond, Virginia. For more information, visit Genworth.com. From time to time Genworth releases important information via postings on its corporate website. Accordingly, investors and other interested parties are encouraged to enroll to receive automatic email alerts and Really Simple Syndication (RSS) feeds regarding new postings. Enrollment information is found under the "Investors" section of Genworth.com.

Conference Call and Financial Supplement Information

This press release and the first quarter 2010 financial supplement are now posted on the company's website. Investors are encouraged to review all of these materials.

Genworth will conduct a conference call on April 30, 2010 at 9 a.m. (ET) to discuss the quarter's results. The conference call will be accessible via telephone and the Internet. The dial-in number for Genworth's April 30 conference call is 877 856.1955 or 719 325.4744 (outside the U.S.). To participate in the call by webcast, register at http://investor.genworth.com at least 15 minutes prior to the webcast to download and install any necessary software.

The webcast will be archived on the company's website and a replay of the call will be available at 888 203.1112 or 719 457.0820 (outside the U.S.); passcode 7138643. The replay will be available through May 14, 2010.

Use of Non-GAAP Measures

This press release includes the non-GAAP financial measure entitled "net operating income (loss)." The chief operating decision maker evaluates segment performance and allocates resources on the basis of net operating income (loss). The company defines net operating income (loss) as income (loss) from continuing operations excluding net income attributable to noncontrolling interests, after-tax net investment gains (losses) and other adjustments and infrequent or unusual non-operating items. This metric excludes these items because the company does not consider them to be related to the operating performance of its segments and Corporate and Other activities. A significant component of the net investment gains (losses) is the result of impairments, the size and timing of which can vary significantly depending on market credit cycles. In addition, the size and timing of other investment

gains (losses) are often subject to Genworth's discretion and are influenced by market opportunities, as well as asset-liability matching considerations. Infrequent or unusual non-operating items are also excluded from net operating income (loss) if, in the company's opinion, they are not indicative of overall operating trends. While some of these items may be significant components of net income (loss) in accordance with GAAP, the company believes that net operating income (loss), and measures that are derived from or incorporate net operating income (loss), are appropriate measures that are useful to investors because they identify the income (loss) attributable to the ongoing operations of the business. However, net operating income (loss) is not a substitute for GAAP net income (loss). In addition, the company's definition of net operating income (loss) during the periods presented in this press release other than a \$106 million tax benefit related to separation from the company's former parent recorded in the first quarter of 2010. The tables at the end of this press release reflect net operating income (loss) as determined in accordance with accounting guidance related to segment reporting and a reconciliation of net operating income (loss) as determined in accordance with accounting guidance related to segment reporting and a reconciliation of net operating income (loss) as determined in accordance with accounting guidance related to segment reporting and a reconciliation of net operating income (loss) of the company's segments and Corporate and Other activities to net income (loss) for the three months ended March 31, 2010 and 2009.

Definition of Selected Operating Performance Measures

The company reports selected operating performance measures including "sales," "assets under management" and "insurance in force" or "risk in force" which are commonly used in the insurance and investment industries as measures of operating performance. Management regularly monitors and reports the sales metric as a measure of volume of new and renewal business generated in a period. "Sales" refer to (1) annualized first-year premiums for term life, long term care and Medicare supplement insurance; (2) new and additional premiums/deposits for universal life insurance, linked-benefits, spread-based and variable products; (3) gross and net flows, which represent gross flows less redemptions, for the wealth management business; (4) written premiums and deposits, gross of ceded reinsurance and cancellations, and premium equivalents, where the company earns a fee for administrative services only business, for lifestyle protection insurance; (5) new insurance written for mortgage insurance, which in each case reflects the amount of business the company generated during each period presented; and (6) written premiums, net of cancellations, for the Mexican insurance operations. Sales do not include renewal

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|---|--|
| | |
| | |
| | |

premiums on policies or contracts written during prior periods. The company considers annualized first-year premiums, new premiums/deposits, gross and net flows, written premiums, premium equivalents and new insurance written to be measures of the company's operating performance because they represent a measure of new sales of insurance policies or contracts during a specified period, rather than measures of the company's revenues or profitability during that period.

Management regularly monitors and reports assets under management for the wealth management business, insurance in force and risk in force. Assets under management for the wealth management business represent third-party assets under management that are not consolidated in the financial statements. Insurance in force for the life insurance, international and U.S. mortgage insurance businesses is a measure of the aggregate face value of outstanding insurance policies as of the respective reporting date. Risk in force for the international and U.S. mortgage insurance businesses is a measure that recognizes that the loss on any particular mortgage loan will be reduced by the net proceeds received upon sale of the underlying property. The company considers assets under management for its wealth management business, insurance in force and risk in force to be measures of the company's operating performance because they represent measures of the size of the business at a specific date, rather than measures of the company's revenues or profitability during that period.

This press release also includes a metric related to loss mitigation activities for the U.S. mortgage insurance business. The company defines loss mitigation activities as rescissions, cancellations, borrower loan modifications, repayment plans, lender- and borrower-titled presales and other loan workouts and claim mitigation actions. Estimated savings related to rescissions are the reduction in carried loss reserves, net of premium refunds and reinstatement of prior rescissions. Estimated savings related to loan modifications and other cure related loss mitigation actions represent the reduction in carried loss reserves. For non-cure related actions, including presales, the estimated savings represent the difference between the full claim obligation and the actual amount paid. The company believes that this metric helps to enhance the understanding of the operating performance of the U.S. mortgage insurance business.

These operating measures enable the company to compare its operating performance across periods without regard to revenues or profitability related to policies or contracts sold in prior periods or from investments or other sources.

Cautionary Note Regarding Forward-Looking Statements

This press release contains certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by words such as "expects," "intends," "anticipates," "plans," "believes," "seeks," "estimates," "will" or words of similar meaning and include, but are not limited to, statements regarding the outlook for the company's future business and financial performance. Forward-looking statements are based on management's current expectations and assumptions, which are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. Actual outcomes and results may differ materially due to global political, economic, business, competitive, market, regulatory and other factors and risks, including the following:

- Risks relating to the company's businesses, including downturns and volatility in equity and credit markets, downgrades in the company's financial strength or credit ratings, interest rate fluctuations and levels, adverse capital and credit market conditions, the valuation of fixed maturity, equity and trading securities, defaults, downgrades or other events impacting the value of the company's fixed maturity securities portfolio, defaults on commercial mortgage loans or investments in commercial mortgage-backed securities, goodwill impairments, the soundness of other financial institutions, the inability to access the company's credit facilities, an adverse change in risk based capital and other regulatory requirements, insufficiency of reserves, legal constraints on dividend distributions by subsidiaries, competition, availability, affordability and adequacy of reinsurance, defaults by counterparties, loss of key distribution partners, regulatory restrictions on the company's operations and changes in applicable laws and regulations, legal or regulatory investigations or actions, the failure or any compromise of the security of the company's computer systems and the occurrence of natural or man-made disasters or a pandemic;
- Risks relating to the company's Retirement and Protection segment, including changes in morbidity and mortality, accelerated amortization of deferred acquisition
 costs and present value of future profits, reputational risks as a result of rate increases on certain in force long term care insurance products, medical advances,

such as genetic research and diagnostic imaging, and related legislation, unexpected changes in persistency rates, ability to continue to implement actions to mitigate the impact of statutory reserve requirements and the failure of demand for long term care insurance to increase;

- Risks relating to the company's International segment, including political and economic instability, foreign exchange rate fluctuations, unexpected changes in
 unemployment rates, unexpected increases in mortgage insurance default rates or severity of defaults, the significant portion of high loan to value insured
 international mortgage loans which generally result in more and larger claims than lower loan-to-value loans, competition with government owned and government
 sponsored enterprises offering mortgage insurance and changes in regulations;
- Risks relating to the company's U.S. Mortgage Insurance segment including increases in mortgage insurance default rates or severity of defaults, uncertain results of continued investigations of insured U.S. mortgage loans and possible rescissions of coverage and the results of objections to rescissions, the extent to which loan modifications and other similar programs may provide benefits to the company, unexpected changes in unemployment rates, further deterioration in economic conditions or a further decline in home prices, changes to the role or structure of Federal National Mortgage Association (Fannie Mae) and Federal Home Loan Mortgage Corporation (Freddie Mac), competition with government owned and government sponsored enterprises offering mortgage insurance, changes in regulations that affect the U.S. MI business, the influence of Fannie Mae, Freddie Mac and a small number of large mortgage lenders and investors, decreases in the volume of high loan to value mortgage originations or increases in mortgage they select, the impact of the use of reinsurance with reinsurance companies affiliated with the company's U.S. contract underwriting services;
- Other risks, including the possibility that in certain circumstances the company will be obligated to make payments to General Electric Company (GE) under the company's tax matters agreement with GE even if the company's corresponding tax savings are never realized and the company's payments could be accelerated in the event of

certain changes in control and provisions of the company's certificate of incorporation and bylaws and the company's tax matters agreement with GE may discourage takeover attempts and business combinations that stockholders might consider in their best interests; and

• Risks relating to the company's common stock, including the suspension of dividends and stock price fluctuation.

The company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise.

###

Contact Information:

| Investors: | Alicia Charity, 804 662.2248 |
|------------|------------------------------|
| | alicia.charity@genworth.com |
| | |

Media: Al Orendorff, 804 662.2534 alfred.orendorff@genworth.com

Condensed Consolidated Statements of Income (Loss) (Amounts in millions, except per share amounts)

| | Three mor Marc | h 31, |
|---|-------------------|--------------------|
| | 2010 | 2009 |
| Revenues: | . | * • • • • • |
| Premiums | \$ 1,470 | \$ 1,502 |
| Net investment income | 765 | 711 |
| Net investment gains (losses) | (70) | (770) |
| Insurance and investment product fees and other | 256 | 291 |
| Total revenues | 2,421 | 1,734 |
| Benefits and expenses: | | |
| Benefits and other changes in policy reserves | 1,315 | 1,508 |
| Interest credited | 213 | 275 |
| Acquisition and operating expenses, net of deferrals | 475 | 441 |
| Amortization of deferred acquisition costs and intangibles | 184 | 247 |
| Interest expense | 115 | 96 |
| Total benefits and expenses | 2,302 | 2,567 |
| Income (loss) before income taxes | 119 | (833) |
| Benefit for income taxes | (93) | (364) |
| Net income (loss) | 212 | (469) |
| Less: net income attributable to noncontrolling interests | 34 | |
| Net income (loss) available to Genworth Financial, Inc.'s common stockholders | \$ 178 | <u>\$ (469</u>) |
| Net income (loss) available to Genworth Financial, Inc.'s common stockholders per common share: | | |
| Basic | \$ 0.36 | <u>\$ (1.08)</u> |
| Diluted | \$ 0.36 | \$ (1.08) |
| Weighted-average common shares outstanding: | | |
| Basic | 488.8 | 433.2 |
| Diluted | 493.5 | 433.2 |

Reconciliation of Net Operating Income to Net Income (Loss) (Amounts in millions, except per share amounts)

| | Three months ended March 31, | |
|---|---------------------------------|-----------------|
| | 2010 | 2009 |
| Net operating income (loss): | | |
| Retirement and Protection segment | \$ 122 | \$ 38 |
| International segment | 91 | 101 |
| U.S. Mortgage Insurance segment | (36) | (135) |
| Corporate and Other | (63) | 10 |
| Net operating income | 114 | 14 |
| Adjustments to net operating income: | | |
| Net investment gains (losses), net of taxes and other adjustments | (42) | (483) |
| Net tax benefit related to separation from the company's former parent | 106 | |
| Net income (loss) available to Genworth Financial, Inc.'s common stockholders | 178 | (469) |
| Add: net income attributable to noncontrolling interests | 34 | |
| Net income (loss) | \$ 212 | <u>\$ (469)</u> |
| Net income (loss) available to Genworth Financial, Inc.'s common stockholders per common share: | | |
| Basic | \$ 0.36 | \$ (1.08) |
| Diluted | \$ 0.36 | \$ (1.08) |
| Net operating income per common share: | | |
| Basic | \$ 0.23 | \$ 0.03 |
| Diluted | \$ 0.23 | \$ 0.03 |
| Weighted-average common shares outstanding: | | |
| Basic | 488.8 | 433.2 |
| Diluted | 493.5 | 433.2 |

Condensed Consolidated Balance Sheets (Amounts in millions)

| | March 31, 2010 | December 31, 2009 |
|---|-------------------|----------------------|
| Assets | | |
| Cash, cash equivalents and invested assets | \$ 70,113 | \$ 69,208 |
| Deferred acquisition costs | 7,252 | 7,341 |
| Intangible assets | 863 | 934 |
| Goodwill | 1,319 | 1,324 |
| Reinsurance recoverable | 17,333 | 17,332 |
| Deferred tax and other assets | 952 | 1,046 |
| Separate account assets | 11,261 | 11,002 |
| Total assets | \$109,093 | \$ 108,187 |
| Liabilities and stockholders' equity | | |
| Liabilities: | | |
| Future policy benefits | \$ 29,686 | \$ 29,469 |
| Policyholder account balances | 28,107 | 28,470 |
| Liability for policy and contract claims | 6,389 | 6,567 |
| Unearned premiums | 4,571 | 4,714 |
| Deferred tax and other liabilities | 6,498 | 6,601 |
| Borrowings related to securitization entities | 551 | _ |
| Non-recourse funding obligations | 3,437 | 3,443 |
| Short-term borrowings | 930 | 930 |
| Long-term borrowings | 3,638 | 3,641 |
| Separate account liabilities | 11,261 | 11,002 |
| Total liabilities | 95,068 | 94,837 |
| Stockholders' equity: | | |
| Common stock | 1 | 1 |
| Additional paid-in capital | 12,064 | 12,034 |
| Accumulated other comprehensive income (loss): | | |
| Net unrealized investment gains (losses): | | |
| Net unrealized gains (losses) on securities not other-than-temporarily impaired | (652) | (1,151) |
| Net unrealized gains (losses) on other-than-temporarily impaired securities | (208) | (247) |
| Net unrealized investment gains (losses) | (860) | (1,398) |
| Derivatives qualifying as hedges | 777 | 802 |
| Foreign currency translation and other adjustments | 430 | 432 |
| Total accumulated other comprehensive income (loss) | 347 | (164) |
| Retained earnings | 3,179 | 3,105 |
| Treasury stock, at cost | (2,700) | (2,700) |
| Total Genworth Financial, Inc.'s stockholders' equity | 12,891 | 12,276 |
| Noncontrolling interests | 1,134 | 1,074 |
| Total stockholders' equity | 14,025 | 13,350 |
| Total liabilities and stockholders' equity | \$109,093 | \$ 108,187 |

Impact of Foreign Exchange on Operating Results Three months ended March 31, 2010

| | Percentages Including Foreign Exchange | Percentages Excluding Foreign Exchange ¹⁰ |
|--|---|---|
| Canada Mortgage Insurance (MI): | | |
| Total Canada MI operating income | 12% | (6)% |
| Flow new insurance written | 67% | 42% |
| Australia MI: | | |
| Net operating income | 48% | 7% |
| Flow new insurance written | 2% | (26)% |
| Flow new insurance written (1Q10 vs. 4Q09) | (23)% | (22)% |
| Lifestyle Protection: | | |
| Sales | 7% | (2)% |

⁹ All percentages are comparing the first quarter of 2010 to the first quarter of 2009 unless otherwise stated.

¹⁰ The impact of foreign exchange was calculated using the comparable prior period exchange rates.



FIRST QUARTER FINANCIAL SUPPLEMENT

MARCH 31, 2010

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Note:

Unless otherwise noted, references in this financial supplement to net income (loss), net income (loss) per share, net operating income (loss), net operating income (loss) per share, book value and book value per common share should be read as net income (loss) available to Genworth Financial, Inc.'s common stockholders, net income (loss) available to Genworth Financial, Inc.'s common stockholders, net operating income (loss) available to Genworth Financial, Inc.'s common stockholders, net operating income (loss) available to Genworth Financial, Inc.'s common stockholders, net operating income (loss) available to Genworth Financial, Inc.'s common stockholders and book value available to Genworth Financial, Inc.'s common stockholders and book value available to Genworth Financial, Inc.'s common stockholders per share, book value available to Genworth Financial, Inc.'s common stockholders per share, respectively.

Dear Investor,

In the U.S. Mortgage Insurance segment, the company provided additional details related to the number of delinquencies associated with the company's primary mortgage insurance business. This information can be found on page 44.

Once again, thank you for your continued interest in Genworth Financial.

Please feel free to call with any questions or comments.

Regards,

Alicia Charity Senior Vice President Investor Relations 804 662.2248

Use of Non-GAAP Measures

This financial supplement includes the non-GAAP⁽¹⁾ financial measure entitled "net operating income (loss)." The chief operating decision maker evaluates segment performance and allocates resources on the basis of net operating income (loss). The company defines net operating income (loss) as income (loss), and measures that are useful to investment gains (lossees) are often subject to the company believes that net operating income (loss), and measures that are useful to investors because they identify the income (loss) astributable to flow), and measures that are useful to investors because they identify the income (loss) astributable to Genworth Financial, Inc.'s common stockholders are sucluded from net operating income (loss) available to Genworth Financial, Inc.'s common stockholders are sucluded from net operating income (loss) available to Genworth Fin

Selected Operating Performance Measures

This financial supplement contains selected operating performance measures including "sales," "assets under management" and "insurance in-force" or "risk in-force" which are commonly used in the insurance and investment industries as measures of operating performance.

Management regularly monitors and reports the sales metrics as a measure of volume of new and renewal business generated in a period. "Sales" refer to (1) annualized first-year premiums for term life, long-term care and Medicare supplement insurance; (2) new and additional premiums/deposits for universal life insurance, linked-benefits, spread-based and variable products; (3) gross and net flows, which represent gross flows less redemptions, for the wealth management business; (4) written premiums and deposits, gross of ceded reinsurance and cancellations, and premium equivalents, where the company earns a fee for administrative services only business, for lifestyle protection insurance business; (5) new insurance written for mortgage insurance, which in each case reflects the amount of business the company generated during each period presented; and (6) written premiums, net of cancellations, for the Mexican insurance operations. Sales do not include renewal premiums on policies or contracts written during prior periods.

The company considers annualized first-year premiums, new premiums/deposits, gross and net flows, written premiums, premium equivalents and new insurance written to be measures of the company's operating performance because they represent a measure of new sales of insurance policies or contracts during a specified period, rather than measures of the company's revenues or profitability during that period.

Management regularly monitors and reports assets under management for the wealth management business, insurance in-force and risk in-force. Assets under management for the wealth management business represent third-party assets under management that are not consolidated in the financial statements. Insurance in-force for the life insurance, international and U.S. mortgage insurance businesses is a measure of the aggregate face value of outstanding insurance policies as of the respective reporting date. Risk in-force for the international and U.S. mortgage insurance businesses is a measure that recognizes that the loss on any particular mortgage loan will be reduced by the net proceeds received upon sale of the underlying property. The company considers assets under management for its wealth management business, insurance in-force and risk in-force to be measures of the company's operating performance because they represent measures of the business at a specific date, rather than measures of the company's revenues or profitability during that period.

This financial supplement also includes a metric related to loss mitigation activities for the U.S. mortgage insurance business. The company defines loss mitigation activities as rescissions, cancellations, borrower loan modifications, repayment plans, lender- and borrower-titled pre-sales and other loan workouts and claim mitigation actions. Estimated savings related to rescissions are the reduction in carried loss reserves, net of premium refunds and reinstatement of prior rescissions. Estimated savings represent the difference between the full claim obligation and the actual amount paid. The company believes that this metric helps to enhance the understanding of the operating performance of the U.S. mortgage insurance business.

These operating measures enable the company to compare its operating performance across periods without regard to revenues or profitability related to policies or contracts sold in prior periods or from investments or other sources.

(1) U.S. Generally Accepted Accounting Principles

Financial Highlights (amounts in millions, except per share data)

| Balance Sheet Data | М | larch 31, 2010 | De | cember 31, 2009 | Sep | tember 30, 2009 | June 30, 2009 | March 31, 2009 |
|--|----|-------------------|----|--------------------|-----|--------------------|------------------|-------------------|
| Total Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other | | | | | | | | |
| comprehensive income (loss) | \$ | 12,544 | \$ | 12,440 | \$ | 12,394 | \$11,839 | \$11,527 |
| Total accumulated other comprehensive income (loss) | | 347 | | (164) | | 23 | (1,869) | (3,298) |
| Total Genworth Financial, Inc.'s stockholders' equity | \$ | 12,891 | \$ | 12,276 | \$ | 12,417 | \$ 9,970 | \$ 8,229 |
| Book value per common share | \$ | 26.36 | \$ | 25.12 | \$ | 25.42 | \$ 23.01 | \$ 19.00 |
| Book value per common share, excluding accumulated other comprehensive income (loss) | \$ | 25.65 | \$ | 25.46 | \$ | 25.37 | \$ 27.33 | \$ 26.61 |
| Common shares outstanding as of the balance sheet date | | 489.1 | | 488.6 | | 488.5 | 433.2 | 433.2 |

| | Twelve months ended | | | | | |
|----------------------------------|---------------------|----------------------|-----------------------|------------------|-------------------|--|
| Twelve Month Rolling Average ROE | March 31, 2010 | December 31, 2009 | September 30, 2009 | June 30, 2009 | March 31, 2009 | |
| GAAP Basis ROE | 1.5% | -3.8% | -6.8% | -9.1% | -9.5% | |
| Operating ROE ⁽¹⁾ | 2.5% | 1.6% | -0.9% | 0.3% | 2.0% | |

| | Three months ended | | | | |
|--|--|--------------|---------------|----------|-----------|
| Onautoulu Auoroas DOF | March 31, | December 31, | September 30, | June 30, | March 31, |
| Quarterly Average ROE | 2010 | 2009 | 2009 | 2009 | 2009 |
| GAAP Basis ROE | 5.7% | 1.3% | 0.6% | -1.7% | -16.0% |
| Operating ROE(1) | 3.7% | 3.0% | 2.7% | 0.3% | 0.5% |
| Basic and Diluted Shares | Three months ended March 31, 2010 | | | | |
| Weighted-average shares used in basic earnings per common share calculations | 488.8 | | | | |
| Potentially dilutive securities: | | | | | |
| Stock options, restricted stock units and stock appreciation rights | 4.7 | | | | |
| Weighted-average shares used in diluted earnings per common share calculations | 493.5 | | | | |

5

⁽¹⁾ See page 64 herein for a reconciliation of GAAP Basis ROE to Operating ROE.

First Quarter Results

Net Income (Loss) (amounts in millions)

| | Three mon Marcl | |
|---|--------------------|---------------|
| | 2010 | 2009 |
| REVENUES: | | |
| Premiums | \$1,470 | \$1,502 |
| Net investment income | 765 | 711 |
| Net investment gains (losses) | (70) | (770) |
| Insurance and investment product fees and other | 256 | 291 |
| Total revenues | 2,421 | 1,734 |
| BENEFITS AND EXPENSES: | | |
| Benefits and other changes in policy reserves | 1,315 | 1,508 |
| Interest credited | 213 | 275 |
| Acquisition and operating expenses, net of deferrals | 475 | 441 |
| Amortization of deferred acquisition costs and intangibles | 184 | 247 |
| Interest expense | 115 | 96 |
| Total benefits and expenses | 2,302 | 2,567 |
| INCOME (LOSS) BEFORE INCOME TAXES | 119 | (833) |
| Benefit for income taxes | (93) | (364) |
| Effective tax rate | -78.2% | <u>43.7</u> % |
| NET INCOME (LOSS) | 212 | (469) |
| Less: net income attributable to noncontrolling interests | 34 | |
| NET INCOME (LOSS) AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS | <u>\$ 178</u> | \$ (469) |

Net Operating Income (Loss) by Segment (amounts in millions, except per share amounts)

| | | | onths ended rch 31, |
|---|---|---------|------------------------|
| | | 2010 | 2009 |
| Retirement and Protection: | | | |
| Wealth Management | | \$ 11 | \$ 6 |
| Retirement Income | | 34 | |
| Life Insurance | | 37 | |
| Long-Term Care | | 40 | 41 |
| Total Retirement and Protection | | 122 | 38 |
| International: | | | |
| International Mortgage Insurance | —Canada ⁽¹⁾ | 41 | |
| | —Australia | 43 | |
| | Other | (5 | |
| Lifestyle Protection Insurance | | 12 | 11 |
| Total International | | 91 | 101 |
| U.S. Mortgage Insurance | | (36 |) (135) |
| Corporate and Other | | (63 |) 10 |
| NET OPERATING INCOME | | 114 | 14 |
| ADJUSTMENTS TO NET OPERA | ATING INCOME: | | |
| Net investment gains (losses), net of | taxes and other adjustments (2) | (42 |) (483) |
| Net tax benefit related to separation f | rom the company's former parent | 106 | — |
| NET INCOME (LOSS) AVAILAB | LE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS | 178 | (469) |
| Add: net income attributable to nonce | | 34 | |
| NET INCOME (LOSS) | | \$ 212 | \$ (469) |
| Earnings (Loss) Per Share Data: | | | |
| | orth Financial, Inc.'s common stockholders per common share | | |
| Basic | | \$ 0.36 | |
| Diluted | | \$ 0.36 | \$ (1.08) |
| Net operating income per common sh | lare | | |
| Basic | | \$ 0.23 | |
| Diluted | | \$ 0.23 | \$ 0.03 |
| Weighted-average shares outstanding | | | 100 - |
| Basic | | 488.8 | 433.2 |
| Diluted | | 493.5 | 433.2 |

(1) Adjusted for 42.5% owned by noncontrolling interests beginning in the third quarter of 2009 following the initial public offering of the Canadian mortgage insurance business. The following table shows Canada net operating income assuming 100% ownership and then adjusts for the portion related to noncontrolling interests.

| | ? | Three months ended | | | |
|---|----|--------------------|----|------|--|
| | | March 31, | | | |
| | 2 | 2010 2 | | 2009 | |
| Canada's net operating income | \$ | 74 | \$ | 66 | |
| Less: net operating income attributable to noncontrolling interests | | 33 | | — | |
| Canada's net operating income available to Genworth's common stockholders | \$ | 41 | \$ | 66 | |
| | | | | | |

(2) See page 62 for details on net investment gains (losses), net of taxes and other adjustments.

Consolidated Net Income (Loss) by Quarter (amounts in millions, except per share amounts)

| | 2010 | | | 2009 | | |
|--|---------------|--------------|--------------|----------------|-----------------|------------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| REVENUES: | | | | | | |
| Premiums | \$1,470 | \$1,523 | \$1,492 | \$1,502 | \$1,502 | \$ 6,019 |
| Net investment income | 765 | 782 | 759 | 781 | 711 | 3,033 |
| Net investment gains (losses) | (70) | (96) | (122) | (53) | (770) | (1,041) |
| Insurance and investment product fees and other | 256 | 252 | 262 | 253 | 291 | 1,058 |
| Total revenues | 2,421 | 2,461 | 2,391 | 2,483 | 1,734 | 9,069 |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 1,315 | 1,368 | 1,450 | 1,492 | 1,508 | 5,818 |
| Interest credited | 213 | 221 | 225 | 263 | 275 | 984 |
| Acquisition and operating expenses, net of deferrals | 475 | 503 | 484 | 456 | 441 | 1,884 |
| Amortization of deferred acquisition costs and intangibles | 184 | 180 | 143 | 212 | 247 | 782 |
| Interest expense | 115 | 87 | 96 | 114 | 96 | 393 |
| Total benefits and expenses | 2,302 | 2,359 | 2,398 | 2,537 | 2,567 | 9,861 |
| INCOME (LOSS) BEFORE INCOME TAXES | 119 | 102 | (7) | (54) | (833) | (792) |
| Provision (benefit) for income taxes | (93) | 27 | (52) | (4) | (364) | (393) |
| NET INCOME (LOSS) | 212 | 75 | 45 | (50) | (469) | (399) |
| Less: net income attributable to noncontrolling interests | 34 | 35 | 26 | | | 61 |
| NET INCOME (LOSS) AVAILABLE TO GENWORTH FINANCIAL, INC.'S | | | | | | |
| COMMON STOCKHOLDERS | <u>\$ 178</u> | <u>\$ 40</u> | <u>\$ 19</u> | <u>\$ (50)</u> | <u>\$ (469)</u> | <u>\$ (460</u>) |
| Earnings (Loss) Per Share Data: | | - | | | | |
| Net income (loss) available to Genworth Financial, Inc.'s common stockholders per common share | | | | | | |
| Basic | \$ 0.36 | \$ 0.08 | \$ 0.04 | \$(0.11) | \$(1.08) | \$ (1.02) |
| Diluted | \$ 0.36 | \$ 0.08 | \$ 0.04 | \$(0.11) | \$(1.08) | \$ (1.02) |
| Weighted-average shares outstanding | | | | | | |
| Basic | 488.8 | 488.6 | 448.9 | 433.2 | 433.2 | 451.1 |
| Diluted | 493.5 | 492.2 | 451.6 | 433.2 | 433.2 | 451.1 |
| | | | | | | |

Net Operating Income (Loss) by Segment by Quarter (amounts in millions, except per share amounts)

| | 2010 | | | 2009 | | |
|--|---------|---------|---------|----------|----------|----------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| Retirement and Protection: | | | | | | |
| Wealth Management | \$ 11 | \$ 7 | \$8 | \$ 7 | \$6 | \$ 28 |
| Retirement Income | 34 | 30 | 9 | 16 | (47) | 8 |
| Life Insurance | 37 | 43 | 78 | 58 | 38 | 217 |
| Long-Term Care | 40 | 49 | 39 | 42 | 41 | 171 |
| Total Retirement and Protection | 122 | 129 | 134 | 123 | 38 | 424 |
| International: | | | | | | |
| International Mortgage Insurance —Canada | 41 | 37 | 45 | 58 | 66 | 206 |
| —Australia | 43 | 45 | 42 | 32 | 29 | 148 |
| —Other | (5) | (4) | (9) | (7) | (5) | (25) |
| Lifestyle Protection Insurance | 12 | 23 | 18 | 4 | 11 | 56 |
| Total International | 91 | 101 | 96 | 87 | 101 | 385 |
| U.S. Mortgage Insurance | (36) | (74) | (116) | (134) | (135) | (459) |
| Corporate and Other | (63) | (62) | (33) | (67) | 10 | (152) |
| NET OPERATING INCOME | 114 | 94 | 81 | 9 | 14 | 198 |
| ADJUSTMENTS TO NET OPERATING INCOME: | | | | | | |
| Net investment gains (losses), net of taxes and other adjustments | (42) | (54) | (62) | (59) | (483) | (658) |
| Net tax benefit related to separation from the company's former parent | 106 | | | | | |
| NET INCOME (LOSS) AVAILABLE TO GENWORTH FINANCIAL, INC.'S | | | | | | |
| COMMON STOCKHOLDERS | 178 | 40 | 19 | (50) | (469) | (460) |
| Add: net income attributable to noncontrolling interests | 34 | 35 | 26 | | | 61 |
| NET INCOME (LOSS) | \$ 212 | \$ 75 | \$ 45 | \$ (50) | \$ (469) | \$ (399) |
| Earnings (Loss) Per Share Data: | | | | | | |
| Net income (loss) available to Genworth Financial, Inc.'s common stockholders per common share | | | | | | |
| Basic | \$ 0.36 | \$ 0.08 | \$ 0.04 | \$(0.11) | \$(1.08) | \$(1.02) |
| Diluted | \$ 0.36 | \$ 0.08 | \$ 0.04 | \$(0.11) | \$(1.08) | \$(1.02) |
| Net operating income per common share | | | | | | |
| Basic | \$ 0.23 | \$ 0.19 | \$ 0.18 | \$ 0.02 | \$ 0.03 | \$ 0.44 |
| Diluted | \$ 0.23 | \$ 0.19 | \$ 0.18 | \$ 0.02 | \$ 0.03 | \$ 0.44 |
| Weighted-average shares outstanding | | | | | | |
| Basic | 488.8 | 488.6 | 448.9 | 433.2 | 433.2 | 451.1 |
| Diluted | 493.5 | 492.2 | 451.6 | 433.2 | 433.2 | 451.1 |
| | | | | | | |

Consolidated Balance Sheets (amounts in millions)

| | March 31, 2010 | December 31, 2009 | September 30, 2009 | June 30, 2009 | March 31, 2009 |
|--|-------------------|----------------------|-----------------------|------------------|-------------------|
| ASSETS | | | | | |
| Investments: | | | | | |
| Fixed maturity securities available-for-sale, at fair value | \$ 52,040 | \$ 49,752 | \$ 47,746 | \$ 44,322 | \$ 41,319 |
| Equity securities available-for-sale, at fair value | 179 | 159 | 164 | 252 | 221 |
| Commercial mortgage loans | 7,336 | 7,499 | 7,704 | 7,872 | 8,023 |
| Restricted commercial mortgage loans related to securitization entities ¹) | 552 | _ | | | |
| Policy loans | 1,408 | 1,403 | 1,408 | 2,087 | 1,842 |
| Other invested assets | 3,972 | 4,702 | 4,949 | 5,305 | 6,080 |
| Restricted other invested assets related to securitization entities ¹) | 385 | | | | |
| Total investments | 65,872 | 63,515 | 61,971 | 59,838 | 57,485 |
| Cash and cash equivalents | 3,466 | 5,002 | 7,144 | 5,374 | 7,064 |
| Accrued investment income | 775 | 691 | 717 | 639 | 821 |
| Deferred acquisition costs | 7,252 | 7,341 | 7,414 | 7,591 | 7,716 |
| Intangible assets | 863 | 934 | 961 | 1,079 | 1,142 |
| Goodwill | 1,319 | 1,324 | 1,324 | 1,325 | 1,314 |
| Reinsurance recoverable | 17,333 | 17,332 | 17,308 | 17,412 | 17,398 |
| Other assets | 934 | 954 | 1,141 | 967 | 998 |
| Deferred tax asset | 18 | 92 | 140 | 996 | 1,631 |
| Separate account assets | 11,261 | 11,002 | 10,712 | 9,605 | 8,576 |
| Total assets | \$109,093 | \$ 108,187 | \$ 108,832 | \$104,826 | \$104,145 |

⁽¹⁾ In the first quarter of 2010, the company began reporting restricted assets related to securitization entities required to be consolidated under a new accounting standard effective January 1, 2010.

Consolidated Balance Sheets (amounts in millions)

| | March 31, 2010 | December 31, 2009 | September 30, 2009 | June 30, 2009 | March 31, 2009 |
|--|-------------------|----------------------|-----------------------|------------------|-------------------|
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | |
| Liabilities: | | | | | |
| Future policy benefits | \$ 29,686 | \$ 29,469 | \$ 29,251 | \$ 29,016 | \$ 28,763 |
| Policyholder account balances | 28,107 | 28,470 | 29,381 | 31,356 | 33,196 |
| Liability for policy and contract claims | 6,389 | 6,567 | 6,415 | 6,250 | 5,815 |
| Unearned premiums | 4,571 | 4,714 | 4,808 | 4,734 | 4,482 |
| Other liabilities | 6,185 | 6,298 | 6,708 | 5,787 | 6,316 |
| Borrowings related to securitization entities ⁽¹⁾ | 551 | | | | |
| Non-recourse funding obligations | 3,437 | 3,443 | 3,443 | 3,443 | 3,443 |
| Short-term borrowings | 930 | 930 | 930 | 930 | 930 |
| Long-term borrowings | 3,638 313 | 3,641 303 | 3,457 282 | 3,484 251 | 4,131 264 |
| Deferred tax liability Separate account liabilities | 11,261 | 11,002 | 10,712 | 9,605 | 264 8,576 |
| Total liabilities | 95,068 | 94,837 | 95,387 | 94,856 | 95,916 |
| Stockholders' equity: | | | | | |
| Common stock | 1 | 1 | 1 | 1 | 1 |
| Additional paid-in capital | 12,064 | 12,034 | 12,028 | 11,492 | 11,485 |
| Accumulated other comprehensive income (loss): | | | | | |
| Net unrealized investment gains (losses): | | | | | |
| Net unrealized gains (losses) on securities not other-than-temporarily | | | | | |
| impaired | (652) | (1,151) | (1,121) | (2,748) | (4,095) |
| Net unrealized gains (losses) on other-than-temporarily impaired | | | | | |
| securities | (208) | (247) | (280) | (275) | |
| Net unrealized investment gains (losses) | (860) | (1,398) | (1,401) | (3,023) | (4,095) |
| Derivatives qualifying as hedges | 777 | 802 | 1,013 | 948 | 1,061 |
| Foreign currency translation and other adjustments | 430 | 432 | 411 | 206 | (264) |
| Total accumulated other comprehensive income (loss) | 347 | (164) | 23 | (1,869) | (3,298) |
| Retained earnings | 3,179 | 3,105 | 3,065 | 3,046 | 2,741 |
| Treasury stock, at cost | (2,700) | (2,700) | (2,700) | (2,700) | (2,700) |
| Total Genworth Financial, Inc.'s stockholders' equity | 12,891 | 12,276 | 12,417 | 9,970 | 8,229 |
| Noncontrolling interests | 1,134 | 1,074 | 1,028 | | |
| Total stockholders' equity | 14,025 | 13,350 | 13,445 | 9,970 | 8,229 |
| Total liabilities and stockholders' equity | \$109,093 | \$ 108,187 | \$ 108,832 | \$104,826 | \$104,145 |

⁽¹⁾ In the first quarter of 2010, the company began reporting borrowings related to securitization entities required to be consolidated under a new accounting standard effective January 1, 2010.

Consolidated Balance Sheet by Segment (amounts in millions)

| | | | | | Marc | ch 31, 2010 | | | |
|---|------------|------------|-----|---------------|------|-------------|----|----------------------|-----------------|
| | | rement and | | | | Mortgage | | porate and | |
| | Protection | | Int | International | | surance | | Other ⁽¹⁾ | Total |
| ASSETS | ¢ | 47.107 | ¢ | 10 702 | ¢ | 2.026 | ¢ | 0.257 | 0 70 112 |
| Cash and investments | \$ | 47,137 | \$ | 10,793 | \$ | 2,826 | \$ | 9,357 | \$ 70,113 |
| Deferred acquisition costs and intangible assets | | 8,493 | | 834 | | 39 | | 68 | 9,434 |
| Reinsurance recoverable | | 16,577 | | 62 | | 693 | | 1 | 17,333 |
| Deferred tax and other assets | | (1,587) | | 361 | | 424 | | 1,754 | 952 |
| Separate account assets | | 11,261 | | | | | | | 11,261 |
| Total assets | \$ | 81,881 | \$ | 12,050 | \$ | 3,982 | \$ | 11,180 | \$109,093 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | | | | | |
| Liabilities: | | | | | | | | | |
| Future policy benefits | \$ | 29,686 | \$ | _ | \$ | _ | \$ | | \$ 29,686 |
| Policyholder account balances | | 22,726 | | 19 | | | | 5,362 | 28,107 |
| Liability for policy and contract claims | | 3,565 | | 798 | | 2,016 | | 10 | 6,389 |
| Unearned premiums | | 544 | | 3,921 | | 106 | | | 4,571 |
| Non-recourse funding obligations | | 3,537 | | _ | | _ | | (100) | 3,437 |
| Deferred tax and other liabilities | | 1,734 | | 1,486 | | 78 | | 3,200 | 6,498 |
| Borrowings and capital securities | | _ | | _ | | | | 5,119 | 5,119 |
| Separate account liabilities | | 11,261 | | _ | | | | _ | 11,261 |
| Total liabilities | | 73,053 | | 6,224 | | 2,200 | | 13,591 | 95,068 |
| Stockholders' equity: | | | | | | | | | |
| Allocated equity, excluding accumulated other comprehensive income (loss) | | 8,228 | | 4,170 | | 1,812 | | (1,666) | 12,544 |
| Allocated accumulated other comprehensive income (loss) | | 600 | | 522 | | (30) | | (745) | 347 |
| Total Genworth Financial, Inc.'s stockholders' equity | | 8,828 | | 4,692 | | 1,782 | | (2,411) | 12,891 |
| Noncontrolling interests | | | | 1,134 | | | | _ | 1,134 |
| Total stockholders' equity | | 8,828 | | 5,826 | | 1,782 | | (2,411) | 14,025 |
| Total liabilities and stockholders' equity | \$ | 81,881 | \$ | 12,050 | \$ | 3,982 | \$ | 11,180 | \$109,093 |

⁽¹⁾ Includes inter-segment eliminations and non-strategic products.

Consolidated Balance Sheet by Segment (amounts in millions)

| | December 31, 2009 | | | | | | | | |
|---|-------------------|-------------------------|-----|------------|----|---------------------|--|-----------|--|
| | | rement and rotection | Int | ernational | | Mortgage surance | Corporate and Other ⁽¹⁾ | Total | |
| ASSETS | | | | | | | | | |
| Cash and investments | \$ | 46,603 | \$ | 10,869 | \$ | 3,098 | \$ 8,638 | \$ 69,208 | |
| Deferred acquisition costs and intangible assets | | 8,599 | | 896 | | 33 | 71 | 9,599 | |
| Reinsurance recoverable | | 16,547 | | 72 | | 712 | 1 | 17,332 | |
| Deferred tax and other assets | | (1,254) | | 306 | | 404 | 1,590 | 1,046 | |
| Separate account assets | | 11,002 | | | | | | 11,002 | |
| Total assets | \$ | 81,497 | \$ | 12,143 | \$ | 4,247 | \$ 10,300 | \$108,187 | |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | | | | | |
| Liabilities: | | | | | | | | | |
| Future policy benefits | \$ | 29,469 | \$ | | \$ | _ | \$ — | \$ 29,469 | |
| Policyholder account balances | | 22,974 | | 21 | | — | 5,475 | 28,470 | |
| Liability for policy and contract claims | | 3,452 | | 813 | | 2,289 | 13 | 6,567 | |
| Unearned premiums | | 558 | | 4,050 | | 106 | — | 4,714 | |
| Non-recourse funding obligations | | 3,543 | | — | | — | (100) | 3,443 | |
| Deferred tax and other liabilities | | 1,606 | | 1,599 | | 51 | 3,345 | 6,601 | |
| Borrowings and capital securities | | — | | — | | — | 4,571 | 4,571 | |
| Separate account liabilities | | 11,002 | | | | | | 11,002 | |
| Total liabilities | | 72,604 | | 6,483 | | 2,446 | 13,304 | 94,837 | |
| Stockholders' equity: | | | | | | | | | |
| Allocated equity, excluding accumulated other comprehensive income (loss) | | 8,478 | | 4,086 | | 1,848 | (1,972) | 12,440 | |
| Allocated accumulated other comprehensive income (loss) | | 415 | | 500 | | (47) | (1,032) | (164) | |
| Total Genworth Financial, Inc.'s stockholders' equity | | 8,893 | | 4,586 | | 1,801 | (3,004) | 12,276 | |
| Noncontrolling interests | _ | _ | _ | 1,074 | | | | 1,074 | |
| Total stockholders' equity | | 8,893 | | 5,660 | | 1,801 | (3,004) | 13,350 | |
| Total liabilities and stockholders' equity | \$ | 81,497 | \$ | 12,143 | \$ | 4,247 | \$ 10,300 | \$108,187 | |
| | | | | | - | | | | |

⁽¹⁾ Includes inter-segment eliminations and non-strategic products.

Deferred Acquisition Costs Rollforward (amounts in millions)

| | ement and otection | Inter | national | lortgage irance | porate Other | Total |
|--|-----------------------|-------|----------|--------------------|-----------------|---------|
| Unamortized balance as of December 31, 2009 | \$ 6,501 | \$ | 727 | \$ 24 | \$ 5 | \$7,257 |
| Costs deferred | 155 | | 32 | 6 | | 193 |
| Amortization, net of interest accretion ⁽¹⁾ | (79) | | (69) | (3) | | (151) |
| Impact of foreign currency translation | | | (18) | | | (18) |
| Unamortized balance as of March 31, 2010 | 6,577 | | 672 | 27 | 5 | 7,281 |
| Effect of accumulated net unrealized investment gains (losses) | (29) | | — | | _ | (29) |
| Balance as of March 31, 2010 | \$ 6,548 | \$ | 672 | \$ 27 | \$ 5 | \$7,252 |

⁽¹⁾ Amortization, net of interest accretion, includes \$(8) million of amortization related to net investment gains (losses) for the policyholder account balances.

Quarterly Results by Segment

Net Operating Income (Loss) by Segment (amounts in millions)

| | | Retirement | and Protection | | | International | | | | | | | |
|--|----------------------|----------------------|-------------------|-----------------------|--------|---------------------------------|---|--------------------------------|--------------------------------------|--------|-------------------------------|--|---------|
| Three months ended March 31, 2010 | Wealth Management | Retirement Income | Life Insurance | Long- Term Care | Total | Mortgage Insurance Canada | Mortgage Insurance — Australia | Other Mortgage Insurance | Lifestyle Protection Insurance | Total | U.S. Mortgage Insurance | Corporate and Other ⁽¹⁾ | Total |
| REVENUES: | | | | | | | | | | | | | |
| Premiums | \$ — | \$ 36 | \$ 229 | \$ 559 | \$ 824 | \$ 147 | \$ 84 | \$ 15 | \$ 258 | \$ 504 | \$ 142 | \$ — | \$1,470 |
| Net investment income | _ | 276 | 106 | 212 | 594 | 45 | 37 | 3 | 47 | 132 | 30 | 9 | 765 |
| Net investment gains (losses) | _ | (43) | (26) | 2 | (67) | 5 | — | 2 | 2 | 9 | 4 | (16) | (70) |
| Insurance and investment product fees and other | 81 | 52 | 104 | 5 | 242 | _ | 1 | 1 | 4 | 6 | 5 | 3 | 256 |
| Total revenues | 81 | 321 | 413 | 778 | 1,593 | 197 | 122 | 21 | 311 | 651 | 181 | (4) | 2,421 |
| BENEFITS AND EXPENSES: | | | | | | | | | | | | . <u></u> | |
| Benefits and other changes in policy reserves | _ | 136 | 228 | 581 | 945 | 56 | 36 | 14 | 68 | 174 | 196 | _ | 1,315 |
| Interest credited | _ | 113 | 60 | 1 | 174 | _ | _ | _ | _ | | _ | 39 | 213 |
| Acquisition and operating expenses, net of | | | | | | | | | | | | | |
| deferrals | 66 | 35 | 37 | 92 | 230 | 22 | 16 | 11 | 154 | 203 | 34 | 8 | 475 |
| Amortization of deferred acquisition costs and | | | | | | | | | | | | | |
| intangibles | 1 | 19 | 45 | 40 | 105 | 12 | 9 | 1 | 50 | 72 | 3 | 4 | 184 |
| Interest expense | | | 22 | _ | 22 | | | | 23 | 23 | | 70 | 115 |
| Total benefits and expenses | 67 | 303 | 392 | 714 | 1,476 | 90 | 61 | 26 | 295 | 472 | 233 | 121 | 2,302 |
| INCOME (LOSS) BEFORE INCOME | | | | | | | | | | | | | |
| TAXES | 14 | 18 | 21 | 64 | 117 | 107 | 61 | (5) | 16 | 179 | (52) | (125) | 119 |
| Provision (benefit) for income taxes | 3 | 4 | 3 | 23 | 33 | 30 | 18 | (1) | 3 | 50 | (19) | (157) | (93) |
| NET INCOME (LOSS) | 11 | 14 | 18 | 41 | 84 | 77 | 43 | (4) | 13 | 129 | (33) | 32 | 212 |
| Less: net income attributable to noncontrolling interests | _ | _ | _ | _ | _ | 34 | _ | _ | _ | 34 | _ | _ | 34 |
| NET INCOME (LOSS) AVAILABLE TO GENWORTH FINANCIAL, INC.'S | | | | | | | | | | | | | |
| COMMON STOCKHOLDERS | 11 | 14 | 18 | 41 | 84 | 43 | 43 | (4) | 13 | 95 | (33) | 32 | 178 |
| ADJUSTMENTS TO NET INCOME (LOSS) AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS: | | | | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | | 20 | 19 | (1) | 38 | (2) | | (1) | (1) | (4) | (3) | 11 | 42 |
| Net tax benefit related to separation from the | | 20 | 19 | (1) | 20 | (2) | | (1) | (1) | (4) | (3) | 11 | 42 |
| company's former parent | | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | (106) | (106) |
| NET OPERATING INCOME (LOSS) | \$ 11 | \$ 34 | \$ 37 | \$ 40 | \$ 122 | \$ 41 | \$ 43 | \$ (5) | \$ 12 | \$ 91 | \$ (36) | \$ (63) | \$ 114 |
| Effective tax rate (operating income (loss)) ⁽²⁾ | 23.7% | 6 31.1% | 25.9% | 35.9% | 30.7% | 26.7% | 29.4% | 28.8% | 14.9% | 26.6% | 36.5% | 42.1% | 15.2% |

(1) (2)

Includes inter-segment eliminations and non-strategic products. The operating income (loss) effective tax rate for all pages in this financial supplement was calculated using whole dollars. As a result, the percentages shown may differ from an operating income (loss) effective tax rate calculated using the rounded numbers in this financial supplement.

Net Operating Income (Loss) by Segment (amounts in millions)

| | | Retire | men | t and Protect | ion | | | International | | | | | | | | | | |
|---|---------------------|--------------------|-----|-------------------|------------------|------|--------|----------------------|-------|-----------|------------------------------|--------------------------------|-----|------------------------------|---------|-------------------------------|--|---------|
| Three months ended March 31, 2009 | ealth gement | Retireme Income | nt | Life Insurance | Long-Ter Care | rm | Total | Mort Insur Can | ance | Insu _ | tgage rance tralia | Other Mortgage Insurance | Pro | festyle tection urance | Total | U.S. Mortgage Insurance | Corporate and Other ⁽¹⁾ | Total |
| REVENUES: | | | _ | | | | | | | | | | | | | | | |
| Premiums | \$ — | | | \$ 243 | | 545 | \$ 835 | \$ | 127 | \$ | 66 | \$ 21 | \$ | 282 | \$ 496 | \$ 170 | \$ 1 | \$1,502 |
| Net investment income | - (1) | 23 | | 103 | | 80 | 519 | | 41 | | 26 | 5 | | 32 | 104 | 33 | 55 | 711 |
| Net investment gains (losses) | (1) | (19 | r/) | (160) | (2 | 216) | (574) | | (3) | | 3 | (2) | | (13) | (15) | (19) | (162) | (770) |
| Insurance and investment product fees and other | 64 | , | и | 02 | | 6 | 207 | | | | | 1 | | 4 | 5 | 4 | 75 | 291 |
| | | | 4 | 93 | | _ | | | | | | 1 | | | | | | |
| Total revenues | 63 | 13 | 0 | 279 | 5 | 515 | 987 | | 165 | | 95 | 25 | | 305 | 590 | 188 | (31) | 1,734 |
| BENEFITS AND EXPENSES: | | | | | | | | | | | | | | | | | | |
| Benefits and other changes in policy | | | | | | | | | | | | | | | | | | |
| reserves | - | | 6 | 222 | 5 | 535 | 913 | | 50 | | 39 | 20 | | 83 | 192 | 403 | — | 1,508 |
| Interest credited | — | 12 | 4 | 62 | - | _ | 186 | | — | | — | — | | — | — | — | 89 | 275 |
| Acquisition and operating expenses, net of | 50 | , | | 22 | | 0.0 | 202 | | 17 | | 10 | 12 | | 1.52 | 105 | 22 | | 441 |
| deferrals | 52 | - | 2 | 33 | | 86 | 203 | | 17 | | 12 | 13 | | 153 | 195 | 32 | 11 | 441 |
| Amortization of deferred acquisition costs and intangibles | 1 | | 9 | 36 | | 47 | 163 | | 9 | | 5 | 2 | | 58 | 74 | 5 | 5 | 247 |
| 8 | 1 | | | 26 | | 4/ | 26 | | 9 | | 3 | 2 | | 38 | /4 8 | | 62 | 96 |
| Interest expense | | | _ | | | | | | 1 | | | | | / | | | | |
| Total benefits and expenses | 53 | 39 | 1 | 379 | 6 | 668 | 1,491 | | 77 | | 56 | 35 | | 301 | 469 | 440 | 167 | 2,567 |
| INCOME (LOSS) BEFORE INCOME TAXES | 10 | (20 | 51) | (100) | (1 | (53) | (504) | | 88 | | 39 | (10) | | 4 | 121 | (252) | (198) | (833) |
| Provision (benefit) for income taxes | 4 | (10 |)4) | (35) | Ì | (53) | (188) | | 25 | | 8 | (4) | | 1 | 30 | (104) | (102) | (364) |
| NET INCOME (LOSS) | 6 | (1 | 57) | (65) | (1 | 00) | (316) | | 63 | | 31 | (6) | | 3 | 91 | (148) | (96) | (469) |
| ADJUSTMENT TO NET INCOME | | | | | | | | | | | | | | | | | | |
| (LOSS): | | | | | | | | | | | | | | | | | | |
| Net investment (gains) losses, net of taxes | | | | | | | | | | | | | | | | | | |
| and other adjustments | — | 11 | _ | 103 | 1 | 41 | 354 | | 3 | | (2) | 1 | | 8 | 10 | 13 | 106 | 483 |
| NET OPERATING INCOME (LOSS) | \$ 6 | \$ (4 | 7) | \$ 38 | \$ | 41 | \$ 38 | \$ | 66 | \$ | 29 | \$ (5) | \$ | 11 | \$ 101 | \$ (135) | \$ 10 | \$ 14 |
| Effective tax rate (operating income (loss)) | 37.0% | 48 | 8% | 35.4% | 3. | 5.4% | 4.4% | | 28.7% | | 19.0% | 39.8% | 6 | 34.6% | 26.2% | 41.7% | 128.5% | 114.6% |

⁽¹⁾ Includes inter-segment eliminations and non-strategic products.

Retirement and Protection

Net Operating Income—Retirement and Protection (amounts in millions)

| | 2010 | | | 2009 | | |
|---|--------|--------|--------|--------|--------|---------|
| | 1Q | 4Q | 3Q | _2Q | 1Q | Total |
| REVENUES: | | | | | | |
| Premiums | \$ 824 | \$ 836 | \$ 813 | \$ 829 | \$ 835 | \$3,313 |
| Net investment income | 594 | 597 | 576 | 564 | 519 | 2,256 |
| Net investment gains (losses) | (67) | (105) | (102) | 4 | (574) | (777) |
| Insurance and investment product fees and other | 242 | 224 | 234 | 210 | 207 | 875 |
| Total revenues | 1,593 | 1,552 | 1,521 | 1,607 | 987 | 5,667 |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 945 | 907 | 902 | 895 | 913 | 3,617 |
| Interest credited | 174 | 181 | 186 | 184 | 186 | 737 |
| Acquisition and operating expenses, net of deferrals | 230 | 241 | 226 | 211 | 203 | 881 |
| Amortization of deferred acquisition costs and intangibles | 105 | 93 | 67 | 138 | 163 | 461 |
| Interest expense | 22 | 24 | 23 | 24 | 26 | 97 |
| Total benefits and expenses | 1,476 | 1,446 | 1,404 | 1,452 | 1,491 | 5,793 |
| INCOME (LOSS) BEFORE INCOME TAXES | 117 | 106 | 117 | 155 | (504) | (126) |
| Provision (benefit) for income taxes | 33 | 34 | 32 | 56 | (188) | (66) |
| NET INCOME (LOSS) | 84 | 72 | 85 | 99 | (316) | (60) |
| | | | | | | |
| ADJUSTMENT TO NET INCOME (LOSS): | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 38 | 57 | 49 | 24 | 354 | 484 |
| NET OPERATING INCOME | \$ 122 | \$ 129 | \$ 134 | \$ 123 | \$ 38 | \$ 424 |
| Effective tax rate (operating income) | 30.7% | 34.3% | 30.5% | 35.7% | 4.4% | 31.7% |

Net Operating Income, Sales and Assets Under Management—Wealth Management

(amounts in millions)

| | 2010 | | | 2009 | | |
|---|----------|----------|----------|----------|----------|----------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| REVENUES: | | | | | | |
| Premiums | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — |
| Net investment income | — | — | — | _ | — | — |
| Net investment gains (losses) | — | — | (1) | 1 | (1) | (1) |
| Insurance and investment product fees and other | 81 | 77 | 72 | 66 | 64 | 279 |
| Total revenues | 81 | 77 | 71 | 67 | 63 | 278 |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | — | _ | _ | _ | _ | _ |
| Interest credited | — | — | — | — | — | — |
| Acquisition and operating expenses, net of deferrals | 66 | 64 | 58 | 55 | 52 | 229 |
| Amortization of deferred acquisition costs and intangibles | 1 | 1 | 1 | 1 | 1 | 4 |
| Interest expense | | | | | | |
| Total benefits and expenses | 67 | 65 | 59 | 56 | 53 | 233 |
| INCOME BEFORE INCOME TAXES | 14 | 12 | 12 | 11 | 10 | 45 |
| Provision for income taxes | 3 | 5 | 4 | 4 | 4 | 17 |
| NET INCOME | 11 | 7 | 8 | 7 | 6 | 28 |
| ADJUSTMENT TO NET INCOME: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | | | | | | |
| NET OPERATING INCOME | \$ 11 | \$ 7 | \$ 8 | \$ 7 | \$ 6 | \$ 28 |
| Effective tax rate (operating income) | 23.7% | 40.1% | 36.8% | 38.7% | 37.0% | 38.1% |
| SALES: | | | | | | |
| Sales by Distribution Channel: | | | | | | |
| Independent Producers | \$ 1,265 | \$ 1,298 | \$ 1,134 | \$ 1,014 | \$ 713 | \$ 4,159 |
| Dedicated Sales Specialists | 210 | 199 | 238 | 99 | 83 | 619 |
| Total Sales | \$ 1,475 | \$ 1,497 | \$ 1,372 | \$ 1,113 | \$ 796 | \$ 4,778 |
| ASSETS UNDER MANAGEMENT: | | | | | | |
| Beginning of period | \$18,865 | \$17,992 | \$15,909 | \$14,210 | \$15,447 | \$15,447 |
| Gross flows | 1,475 | 1,497 | 1,372 | 1,113 | 796 | 4,778 |
| Redemptions | (971) | (892) | (904) | (953) | (1,274) | (4,023) |
| Net flows | 504 | 605 | 468 | 160 | (478) | 755 |
| Market performance | 668 | 268 | 1,615 | 1,539 | (759) | 2,663 |
| End of period | \$20,037 | \$18,865 | \$17,992 | \$15,909 | \$14,210 | \$18,865 |

Wealth Management results represent Genworth Financial Wealth Management, Inc., Genworth Financial Advisors Corporation, Genworth Financial Trust Company and Quantuvis Consulting, Inc.

Net Operating Income (Loss)—Retirement Income (amounts in millions)

| | 2010 | | | 2009 | | |
|---|-------|-------|------------|-------|----------------|--------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| REVENUES: | | | | | | |
| Premiums | \$ 36 | \$ 39 | \$ 30 | \$ 38 | \$ 47 | \$ 154 |
| Net investment income | 276 | 276 | 260 | 258 | 236 | 1,030 |
| Net investment gains (losses) | (43) | (22) | (63) | 72 | (197) | (210) |
| Insurance and investment product fees and other | 52 | 53 | 47 | 42 | 44 | 186 |
| Total revenues | 321 | 346 | 274 | 410 | 130 | 1,160 |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 136 | 133 | 128 | 129 | 156 | 546 |
| Interest credited | 113 | 117 | 122 | 124 | 124 | 487 |
| Acquisition and operating expenses, net of deferrals | 35 | 40 | 39 | 35 | 32 | 146 |
| Amortization of deferred acquisition costs and intangibles | 19 | 28 | 23 | 69 | 79 | 199 |
| Interest expense | | | | 1 | | 1 |
| Total benefits and expenses | 303 | 318 | 312 | 358 | 391 | 1,379 |
| INCOME (LOSS) BEFORE INCOME TAXES | 18 | 28 | (38) | 52 | (261) | (219) |
| Provision (benefit) for income taxes | 4 | 8 | (15) | 19 | (104) | (92) |
| NET INCOME (LOSS) | 14 | 20 | (23) | 33 | (157) | (127) |
| ADJUSTMENT TO NET INCOME (LOSS): | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 20 | 10 | 32 | (17) | 110 | 135 |
| NET OPERATING INCOME (LOSS) | \$ 34 | \$ 30 | <u>\$9</u> | \$ 16 | <u>\$ (47)</u> | \$ 8 |
| Effective tax rate (operating income (loss)) | 31.1% | 31.7% | 22.5% | 39.4% | 48.8% | 179.8% |

Net Operating Income (Loss) and Sales-Retirement Income-Fee-Based (amounts in millions)

| | 2010 | | | 2009 | | |
|---|--------|--------|--------|--------|---------|---------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| REVENUES: | | | | | | |
| Premiums | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — |
| Net investment income | 4 | 4 | 7 | 8 | 12 | 31 |
| Net investment gains (losses) | (15) | (4) | 8 | 91 | (17) | 78 |
| Insurance and investment product fees and other | 50 | 50 | 46 | 39 | 40 | 175 |
| Total revenues | 39 | 50 | 61 | 138 | 35 | 284 |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 9 | 2 | 3 | 4 | 22 | 31 |
| Interest credited | 2 | 2 | 3 | 3 | 3 | 11 |
| Acquisition and operating expenses, net of deferrals | 18 | 20 | 20 | 15 | 14 | 69 |
| Amortization of deferred acquisition costs and intangibles | (2) | 8 | 7 | 49 | 76 | 140 |
| Interest expense | | | | | | |
| Total benefits and expenses | 27 | 32 | 33 | 71 | 115 | 251 |
| INCOME (LOSS) BEFORE INCOME TAXES | 12 | 18 | 28 | 67 | (80) | 33 |
| Provision (benefit) for income taxes | 1 | 2 | 13 | 25 | (41) | (1) |
| NET INCOME (LOSS) | 11 | 16 | 15 | 42 | (39) | 34 |
| ADJUSTMENT TO NET INCOME (LOSS): | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 6 | 2 | (4) | (27) | 12 | (17) |
| NET OPERATING INCOME (LOSS) | \$ 17 | \$ 18 | \$ 11 | \$ 15 | \$ (27) | \$ 17 |
| Effective tax rate (operating income (loss)) | 22.4% | | 50.3% | 40.7% | 55.9% | -140.4% |
| SALES: | | | | | | |
| Sales by Product: | | | | | | |
| Income Distribution Series ⁽¹⁾ | \$ 170 | \$ 168 | \$ 187 | \$ 131 | \$ 121 | \$ 607 |
| Traditional Variable Annuities ⁽²⁾ | 35 | 36 | 30 | 23 | 22 | 111 |
| Total Sales | \$ 205 | \$ 204 | \$ 217 | \$ 154 | \$ 143 | \$ 718 |
| Sales by Distribution Channel: | | | | | | |
| Financial Intermediaries | \$ 195 | \$ 191 | \$ 200 | \$ 136 | \$ 124 | \$ 651 |
| Independent Producers | 5 | 7 | 7 | 8 | 6 | 28 |
| Dedicated Sales Specialists | 5 | 6 | 10 | 10 | 13 | 39 |
| Total Sales | \$ 205 | \$ 204 | \$ 217 | \$ 154 | \$ 143 | \$ 718 |

(1)

The Income Distribution Series products are comprised of the deferred and immediate variable annuity products with rider options, that provide guaranteed income benefits including guaranteed minimum withdrawal benefits and certain types of guaranteed annuitization benefits. These products do not include fixed single premium immediate annuities or deferred annuities, which may also serve income distribution needs. The traditional variable annuities include products that provide the potential for tax deferred growth on the policyholder's premium. These products do not provide the opportunity for a living benefit through guaranteed minimum withdrawal benefits; however, similar to the Income Distribution Series products, they do provide a variety of guaranteed minimum death benefit options. (2)

Selected Operating Performance Measures—Retirement Income—Fee-Based (amounts in millions)

| | 2010 | | | 2009 | | |
|--|---------|---------|---------|---------|---------|---------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| Income Distribution Series | | | | | | |
| Account value, net of reinsurance, beginning of period | \$5,943 | \$5,802 | \$5,286 | \$5,093 | \$5,234 | \$5,234 |
| Deposits | 173 | 172 | 190 | 133 | 125 | 620 |
| Surrenders, benefits and product charges | (127) | (125) | (109) | (109) | (106) | (449) |
| Net flows | 46 | 47 | 81 | 24 | 19 | 171 |
| Interest credited and investment performance | 146 | 94 | 435 | 169 | (160) | 538 |
| Account value, net of reinsurance, end of period | 6,135 | 5,943 | 5,802 | 5,286 | 5,093 | 5,943 |
| Traditional Variable Annuities | | | | | | |
| Account value, net of reinsurance, beginning of period | 2,016 | 1,973 | 1,796 | 1,642 | 1,756 | 1,756 |
| Deposits | 27 | 30 | 25 | 16 | 19 | 90 |
| Surrenders, benefits and product charges | (65) | (58) | (48) | (60) | (63) | (229) |
| Net flows | (38) | (28) | (23) | (44) | (44) | (139) |
| Interest credited and investment performance | 70 | 71 | 200 | 198 | (70) | 399 |
| Account value, net of reinsurance, end of period | 2,048 | 2,016 | 1,973 | 1,796 | 1,642 | 2,016 |
| Variable Life Insurance | | | | | | |
| Account value, beginning of the period | 298 | 292 | 271 | 248 | 266 | 266 |
| Deposits | 3 | 3 | 3 | 3 | 4 | 13 |
| Surrenders, benefits and product charges | (10) | (8) | (12) | (9) | (11) | (40) |
| Net flows | (7) | (5) | (9) | (6) | (7) | (27) |
| Interest credited and investment performance | 12 | 11 | 30 | 29 | (11) | 59 |
| Account value, end of period | 303 | 298 | 292 | 271 | 248 | 298 |
| Total Retirement Income—Fee-Based | \$8,486 | \$8,257 | \$8,067 | \$7,353 | \$6,983 | \$8,257 |

Net Operating Income (Loss) and Sales—Retirement Income—Spread-Based (amounts in millions)

| | 2010 | | | 2009 | | |
|---|--------|--------|--------|-------------|-------------|--------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| REVENUES: | | | | | | |
| Premiums | \$ 36 | \$ 39 | \$ 30 | \$ 38 | \$ 47 | \$ 154 |
| Net investment income | 272 | 272 | 253 | 250 | 224 | 999 |
| Net investment gains (losses) | (28) | (18) | (71) | (19) | (180) | (288) |
| Insurance and investment product fees and other | 2 | 3 | 1 | 3 | 4 | 11 |
| Total revenues | 282 | 296 | 213 | 272 | 95 | 876 |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 127 | 131 | 125 | 125 | 134 | 515 |
| Interest credited | 111 | 115 | 119 | 121 | 121 | 476 |
| Acquisition and operating expenses, net of deferrals | 17 | 20 | 19 | 20 | 18 | 77 |
| Amortization of deferred acquisition costs and intangibles | 21 | 20 | 16 | 20 | 3 | 59 |
| Interest expense | | | _ | 1 | _ | 1 |
| Total benefits and expenses | 276 | 286 | 279 | 287 | 276 | 1,128 |
| INCOME (LOSS) BEFORE INCOME TAXES | 6 | 10 | (66) | (15) | (181) | (252) |
| Provision (benefit) for income taxes | 3 | 6 | (28) | (6) | (63) | (91) |
| NET INCOME (LOSS) | 3 | 4 | (38) | (9) | (118) | (161) |
| ADJUSTMENT TO NET INCOME (LOSS): | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 14 | 8 | 36 | 10 | 98 | 152 |
| NET OPERATING INCOME (LOSS) | \$ 17 | \$ 12 | \$ (2) | \$ 1 | \$ (20) | \$ (9) |
| Effective tax rate (operating income (loss)) | 38.3% | 47.2% | 83.0% | 13.3% | 34.7% | 49.2% |
| SALES: | | | | | | |
| Sales by Product: | | | | | | |
| Structured Settlements | \$ — | \$ — | \$ 1 | \$ 5 | \$ 4 | \$ 10 |
| Single Premium Immediate Annuities | 68 | 75 | 62 | 70 | 74 | 281 |
| Fixed Annuities | 39 | 29 | 64 | 221 | 229 | 543 |
| Total Sales | \$ 107 | \$ 104 | \$ 127 | \$ 296 | \$ 307 | \$ 834 |
| Sales by Distribution Channel: | | | | | | |
| Financial Intermediaries | \$ 60 | \$ 54 | \$ 70 | \$ 165 | \$ 162 | \$ 451 |
| Independent Producers | 44 | 47 | 52 | 121 | 127 | 347 |
| Dedicated Sales Specialists | 3 | 3 | 5 | 10 | 18 | 36 |
| Total Sales | \$ 107 | \$ 104 | \$ 127 | \$ 296 | \$ 307 | \$ 834 |
| PREMIUMS BY PRODUCT: | | | | | | |
| Single Premium Immediate Annuities | \$ 36 | \$ 39 | \$ 30 | \$ 36 | \$ 44 | \$ 149 |
| Structured Settlements | — | _ | _ | 2 | 3 | 5 |
| Total Premiums | \$ 36 | \$ 39 | \$ 30 | \$ 38 | \$ 47 | \$ 154 |
| | · | | | | | |

Selected Operating Performance Measures—Retirement Income—Spread-Based (amounts in millions)

| | 2010 | | | 2009 | | |
|--|----------|----------|----------|----------|----------|----------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| Fixed Annuities | | | | | | |
| Account value, net of reinsurance, beginning of period | \$11,409 | \$11,588 | \$11,770 | \$11,833 | \$11,996 | \$11,996 |
| Deposits | 41 | 31 | 69 | 229 | 242 | 571 |
| Surrenders, benefits and product charges | (312) | (310) | (353) | (394) | (508) | (1,565) |
| Net flows | (271) | (279) | (284) | (165) | (266) | (994) |
| Interest credited | 96 | 100 | 102 | 102 | 103 | 407 |
| Account value, net of reinsurance, end of period | 11,234 | 11,409 | 11,588 | 11,770 | 11,833 | 11,409 |
| Single Premium Immediate Annuities | | | | | | |
| Account value, net of reinsurance, beginning of period | 6,675 | 6,753 | 6,827 | 6,925 | 6,957 | 6,957 |
| Premiums and deposits | 95 | 97 | 91 | 101 | 111 | 400 |
| Surrenders, benefits and product charges | (265) | (264) | (255) | (289) | (236) | (1,044) |
| Net flows | (170) | (167) | (164) | (188) | (125) | (644) |
| Interest credited | 88 | 89 | 90 | 90 | 93 | 362 |
| Account value, net of reinsurance, end of period | 6,593 | 6,675 | 6,753 | 6,827 | 6,925 | 6,675 |
| Structured Settlements | | | | | | |
| Account value, net of reinsurance, beginning of period | 1,115 | 1,116 | 1,117 | 1,101 | 1,106 | 1,106 |
| Premiums and deposits | | | — | 6 | 4 | 10 |
| Surrenders, benefits and product charges | (14) | (16) | (15) | (5) | (23) | (59) |
| Net flows | (14) | (16) | (15) | 1 | (19) | (49) |
| Interest credited | 14 | 15 | 14 | 15 | 14 | 58 |
| Account value, net of reinsurance, end of period | 1,115 | 1,115 | 1,116 | 1,117 | 1,101 | 1,115 |
| Total Retirement Income—Spread-Based | \$18,942 | \$19,199 | \$19,457 | \$19,714 | \$19,859 | \$19,199 |

Net Operating Income and Sales—Life Insurance (amounts in millions)

| | 2010 | | | 2009 | | |
|---|--------|--------|--------|--------|--------|--------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| REVENUES: | | | | | | |
| Premiums | \$ 229 | \$ 228 | \$ 241 | \$ 241 | \$ 243 | \$ 953 |
| Net investment income | 106 | 105 | 111 | 108 | 103 | 427 |
| Net investment gains (losses) | (26) | (45) | (43) | (42) | (160) | (290) |
| Insurance and investment product fees and other | 104 | 95 | 111 | 96 | 93 | 395 |
| Total revenues | 413 | 383 | 420 | 403 | 279 | 1,485 |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 228 | 206 | 211 | 207 | 222 | 846 |
| Interest credited | 60 | 62 | 64 | 59 | 62 | 247 |
| Acquisition and operating expenses, net of deferrals | 37 | 37 | 36 | 31 | 33 | 137 |
| Amortization of deferred acquisition costs and intangibles | 45 | 29 | 4 | 28 | 36 | 97 |
| Interest expense | 22 | 23 | 23 | 23 | 26 | 95 |
| Total benefits and expenses | 392 | 357 | 338 | 348 | 379 | 1,422 |
| INCOME (LOSS) BEFORE INCOME TAXES | 21 | 26 | 82 | 55 | (100) | 63 |
| Provision (benefit) for income taxes | 3 | 6 | 24 | 20 | (35) | 15 |
| | 18 | 20 | 58 | 35 | | 48 |
| NET INCOME (LOSS) | 18 | 20 | 58 | 35 | (65) | 48 |
| ADJUSTMENT TO NET INCOME (LOSS): | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 19 | 23 | 20 | 23 | 103 | 169 |
| NET OPERATING INCOME | \$ 37 | \$ 43 | \$ 78 | \$ 58 | \$ 38 | \$ 217 |
| Effective tax rate (operating income) | 25.9% | 30.3% | 30.7% | 35.4% | 35.4% | 32.8% |
| SALES: | | | | | | |
| Sales by Product: | | _ | | | | |
| Term Life | \$ 14 | \$ 22 | \$ 19 | \$ 18 | \$ 19 | \$ 78 |
| Term Universal Life | 10 | — | — | _ | — | _ |
| Universal Life: | | | | | | |
| Annualized first-year deposits | 8 | 8 | 8 | 8 | 9 | 33 |
| Excess deposits | 20 | 25 | 23 | 23 | 28 | 99 |
| Total Universal Life | 28 | 33 | 31 | 31 | 37 | 132 |
| Total Sales | \$ 52 | \$ 55 | \$ 50 | \$ 49 | \$ 56 | \$ 210 |
| Sales by Distribution Channel: | | | | | | |
| Financial Intermediaries | \$ — | \$ — | \$ — | \$ 1 | \$ 1 | \$ 2 |
| Independent Producers | 52 | 55 | 50 | 48 | 55 | 208 |
| Total Sales | \$ 52 | \$ 55 | \$ 50 | \$ 49 | \$ 56 | \$ 210 |
| | | | | | | |



Life Insurance In-force (amounts in millions)

| | 2010 | | 20 | 09 | |
|---|-----------|-----------|-----------|-----------|-----------|
| | 1Q | 4Q | 3Q | 2Q | 1Q |
| Term life insurance | | | | | |
| Life insurance in-force, net of reinsurance | \$472,696 | \$473,367 | \$474,721 | \$477,759 | \$489,723 |
| Life insurance in-force before reinsurance | \$620,108 | \$622,800 | \$621,808 | \$623,139 | \$625,503 |
| | | | | | |
| Term universal life insurance | | | | | |
| Life insurance in-force, net of reinsurance | \$ 5,453 | \$ — | \$ — | \$ — | \$ — |
| Life insurance in-force before reinsurance | \$ 5,456 | \$ — | \$ — | \$ — | \$ — |
| | | | | | |
| Universal and whole life insurance | | | | | |
| Life insurance in-force, net of reinsurance | \$ 43,712 | \$ 43,915 | \$ 43,875 | \$ 43,800 | \$ 43,901 |
| Life insurance in-force before reinsurance | \$ 50,655 | \$ 50,919 | \$ 50,952 | \$ 50,994 | \$ 51,201 |
| | | | | | |
| Total life insurance | | | | | |
| Life insurance in-force, net of reinsurance | \$521,861 | \$517,282 | \$518,596 | \$521,559 | \$533,624 |
| Life insurance in-force before reinsurance | \$676,219 | | · · · · | \$674,133 | · · · · · |

Net Operating Income and Sales—Long-Term Care (amounts in millions)

| | 2010 | | | 2009 | | |
|---|--------|--------|--------|--------|--------|---------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| REVENUES: | | | | | | |
| Premiums | \$ 559 | \$ 569 | \$ 542 | \$ 550 | \$ 545 | \$2,206 |
| Net investment income | 212 | 216 | 205 | 198 | 180 | 799 |
| Net investment gains (losses) | 2 | (38) | 5 | (27) | (216) | (276) |
| Insurance and investment product fees and other | 5 | (1) | 4 | 6 | 6 | 15 |
| Total revenues | 778 | 746 | 756 | 727 | 515 | 2,744 |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 581 | 568 | 563 | 559 | 535 | 2,225 |
| Interest credited | 1 | 2 | | 1 | — | 3 |
| Acquisition and operating expenses, net of deferrals | 92 | 100 | 93 | 90 | 86 | 369 |
| Amortization of deferred acquisition costs and intangibles | 40 | 35 | 39 | 40 | 47 | 161 |
| Interest expense | | 1 | | | | 1 |
| Total benefits and expenses | 714 | 706 | 695 | 690 | 668 | 2,759 |
| INCOME (LOSS) BEFORE INCOME TAXES | 64 | 40 | 61 | 37 | (153) | (15) |
| Provision (benefit) for income taxes | 23 | 15 | 19 | 13 | (53) | (6) |
| NET INCOME (LOSS) | 41 | 25 | 42 | 24 | (100) | (9) |
| | | | | | | |
| ADJUSTMENT TO NET INCOME (LOSS): | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | (1) | 24 | (3) | 18 | 141 | 180 |
| NET OPERATING INCOME | \$ 40 | \$ 49 | \$ 39 | \$ 42 | \$ 41 | \$ 171 |
| Effective tax rate (operating income) | 35.9% | 38.0% | 30.3% | 34.2% | 35.4% | 34.8% |
| SALES: | | | | | | |
| Sales by Distribution Channel: | | | | | | |
| Financial Intermediaries | \$ 4 | \$ 3 | \$ 3 | \$ 2 | \$ 2 | \$ 10 |
| Independent Producers | 16 | 15 | 12 | 11 | 11 | 49 |
| Dedicated Sales Specialist | 11 | 12 | 13 | 12 | 11 | 48 |
| Total Individual Long-Term Care | 31 | 30 | 28 | 25 | 24 | 107 |
| Group Long-Term Care | 8 | 2 | 5 | 1 | 1 | 9 |
| Medicare Supplement and Other A&H | 17 | 21 | 12 | 13 | 17 | 63 |
| Linked-Benefits | 11 | 10 | 8 | 5 | 5 | 28 |
| Total Sales | \$ 67 | \$ 63 | \$ 53 | \$ 44 | \$ 47 | \$ 207 |
| LOSS RATIOS: | | | | | | |
| Total Long-Term Care | | | | | | |
| Net Earned Premiums | \$ 479 | \$ 488 | \$ 469 | \$ 478 | \$ 475 | \$1,910 |
| Loss Ratio ⁽¹⁾ | 64.6% | 63.6% | 64.6% | 67.5% | 63.6% | 64.8% |
| Gross Benefits Ratio ⁽²⁾ | 107.8% | 105.6% | 108.2% | 105.0% | 100.0% | 104.7% |
| Medicare Supplement and A&H (3) | | | | | | |
| Net Earned Premiums | \$ 80 | \$ 76 | \$ 74 | \$ 73 | \$ 73 | \$ 296 |
| Loss Ratio ⁽¹⁾ | 79.7% | 70.6% | 73.0% | 78.8% | 82.6% | 76.2% |

(1) The loss ratio for the long-term care insurance products was calculated by dividing benefits and other changes in policy reserves less tabular interest on reserves less adjustment expenses by net earned premiums. The gross benefits ratio for the long-term care insurance products was calculated by dividing the benefits and other changes in policy reserves by net earned premiums. Net earned premiums and loss ratios for Medicare Supplement and A&H do not include the linked-benefits products. (2)

(3)

International

Net Operating Income—International (amounts in millions)

| | 2010 | | | 2009 | | |
|---|--------|--------|--------------|--------|--------|---------|
| | _1Q | 4Q | 3Q | _2Q | 1Q | Total |
| REVENUES: | | | | | | |
| Premiums | \$ 504 | \$ 541 | \$ 523 | \$ 508 | \$ 496 | \$2,068 |
| Net investment income | 132 | 120 | 124 | 122 | 104 | 470 |
| Net investment gains (losses) | 9 | 3 | 4 | 4 | (15) | (4) |
| Insurance and investment product fees and other | 6 | 4 | 12 | 5 | 5 | 26 |
| Total revenues | 651 | 668 | 663 | 639 | 590 | 2,560 |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 174 | 189 | 200 | 226 | 192 | 807 |
| Acquisition and operating expenses, net of deferrals | 203 | 212 | 215 | 197 | 195 | 819 |
| Amortization of deferred acquisition costs and intangibles | 72 | 77 | 65 | 66 | 74 | 282 |
| Interest expense | 23 | 4 | 15 | 24 | 8 | 51 |
| Total benefits and expenses | 472 | 482 | 495 | 513 | 469 | 1,959 |
| INCOME BEFORE INCOME TAXES | 179 | 186 | 168 | 126 | 121 | 601 |
| Provision for income taxes | 50 | 49 | 45 | 36 | 30 | 160 |
| NET INCOME | 129 | 137 | 123 | 90 | 91 | 441 |
| Less: net income attributable to noncontrolling interests | 34 | 35 | 26 | | | 61 |
| NET INCOME AVAILABLE TO GENWORTH FINANCIAL, INC.'S | 0.5 | 102 | 07 | 00 | 01 | 200 |
| COMMON STOCKHOLDERS | 95 | 102 | 97 | 90 | 91 | 380 |
| ADJUSTMENT TO NET INCOME AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | (4) | (1) | (1) | (3) | 10 | 5 |
| NET OPERATING INCOME(1) | \$ 91 | \$ 101 | <u>\$ 96</u> | \$ 87 | \$ 101 | \$ 385 |
| Effective tax rate (operating income) | 26.6% | 27.0% | 23.3% | 28.7% | 26.2% | 26.3% |

⁽¹⁾ Net operating income adjusted for foreign exchange as compared to the prior year period for the International segment was \$72 million for the three months ended March 31, 2010.

Net Operating Income and Sales—International Mortgage Insurance—Canada

(amounts in millions)

| | 2010 | | | 2009 | | |
|---|---------|---------|---------|---------|---------|----------|
| | 1Q | _4Q | 3Q | 2Q | 1Q | Total |
| REVENUES: | | | | | | |
| Premiums | \$ 147 | \$ 146 | \$ 141 | \$ 131 | \$ 127 | \$ 545 |
| Net investment income | 45 | 45 | 43 | 42 | 41 | 171 |
| Net investment gains (losses) | 5 | 3 | 7 | 5 | (3) | 12 |
| Insurance and investment product fees and other | | | 1 | | | 1 |
| Total revenues | 197 | 194 | 192 | 178 | 165 | 729 |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 56 | 57 | 58 | 63 | 50 | 228 |
| Acquisition and operating expenses, net of deferrals | 22 | 23 | 22 | 17 | 17 | 79 |
| Amortization of deferred acquisition costs and intangibles | 12 | 10 | 10 | 9 | 9 | 38 |
| Interest expense | | | | | 1 | 1 |
| Total benefits and expenses | 90 | 90 | 90 | 89 | 77 | 346 |
| INCOME BEFORE INCOME TAXES | 107 | 104 | 102 | 89 | 88 | 383 |
| Provision for income taxes | 30 | 31 | 28 | 26 | 25 | 110 |
| NET INCOME | 77 | 73 | 74 | 63 | 63 | 273 |
| Less: net income attributable to noncontrolling interests | 34 | 35 | 26 | | | 61 |
| NET INCOME AVAILABLE TO GENWORTH FINANCIAL, INC.'S | | | | | | |
| COMMON STOCKHOLDERS | 43 | 38 | 48 | 63 | 63 | 212 |
| ADJUSTMENT TO NET INCOME AVAILABLE TO GENWORTH FINANCIAL, INC.'S | | | | | | |
| COMMON STOCKHOLDERS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | (2) | (1) | (3) | (5) | 3 | (6) |
| NET OPERATING INCOME ⁽¹⁾ | \$ 41 | \$ 37 | \$ 45 | \$ 58 | \$ 66 | \$ 206 |
| Effective tax rate (operating income) | 26.7% | 32.5% | 21.6% | 29.2% | 28.7% | 28.2% |
| SALES: | | | | | | |
| New Insurance Written (NIW) | | | | | | |
| Flow | \$4,000 | \$4,700 | \$4,400 | \$3,600 | \$2,400 | \$15,100 |
| Bulk | 1,800 | 300 | 200 | _ | 400 | 900 |
| Total Canada NIW ⁽²⁾ | \$5,800 | \$5,000 | \$4,600 | \$3,600 | \$2,800 | \$16,000 |

⁽¹⁾ Net operating income for the Canadian platform adjusted for foreign exchange as compared to the prior year period was \$34 million for the three months ended March 31, 2010.

⁽²⁾ New insurance written for the Canadian platform adjusted for foreign exchange as compared to the prior year period was \$4,900 million for the three months ended March 31, 2010.

Net Operating Income and Sales—International Mortgage Insurance—Australia

(amounts in millions)

| | 2010 | | | 2009 | | |
|--|---------|--------------|--------------|----------|---------|---------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| REVENUES: | | | | | | |
| Premiums | \$ 84 | \$ 93 | \$ 77 | \$ 77 | \$ 66 | \$ 313 |
| Net investment income | 37 | 36 | 34 | 29 | 26 | 125 |
| Net investment gains (losses) | — | — | (1) | — | 3 | 2 |
| Insurance and investment product fees and other | 1 | 1 | 1 | | | 2 |
| Total revenues | 122 | 130 | 111 | 106 | 95 | 442 |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 36 | 42 | 35 | 41 | 39 | 157 |
| Acquisition and operating expenses, net of deferrals | 16 | 16 | 14 | 12 | 12 | 54 |
| Amortization of deferred acquisition costs and intangibles | 9 | 8 | 6 | 7 | 5 | 26 |
| Interest expense | | | <u> </u> | <u> </u> | | |
| Total benefits and expenses | 61 | 66 | 55 | 60 | 56 | 237 |
| INCOME BEFORE INCOME TAXES | 61 | 64 | 56 | 46 | 39 | 205 |
| Provision for income taxes | 18 | 19 | 15 | 14 | 8 | 56 |
| NET INCOME | 43 | 45 | 41 | 32 | 31 | 149 |
| Less: net income attributable to noncontrolling interests | | | | | | |
| NET INCOME AVAILABLE TO GENWORTH FINANCIAL, INC.'S | | | | | | |
| COMMON STOCKHOLDERS | 43 | 45 | 41 | 32 | 31 | 149 |
| | | | | | | |
| ADJUSTMENT TO NET INCOME AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | | | 1 | _ | (2) | (1) |
| NET OPERATING INCOME ⁽¹⁾ | \$ 43 | <u>\$ 45</u> | <u>\$ 42</u> | \$ 32 | \$ 29 | <u>\$ 148</u> |
| Effective tax rate (operating income) | 29.4% | 28.8% | 27.3% | 31.0% | 19.0% | 27.1% |
| SALES: | | | | | | |
| New Insurance Written (NIW) | | | | | | |
| Flow | \$6,700 | \$8,700 | \$8,900 | \$8,700 | \$6,600 | \$32,900 |
| Bulk | 700 | | _ | _ | | _ |
| Total Australia NIW(2) | \$7,400 | \$8,700 | \$8,900 | \$8,700 | \$6,600 | \$32,900 |

⁽¹⁾ Net operating income for the Australian platform adjusted for foreign exchange as compared to the prior year period was \$31 million for the three months ended March 31, 2010.

⁽²⁾ New insurance written for the Australian platform adjusted for foreign exchange as compared to the prior year period was \$5,500 million for the three months ended March 31, 2010.

Net Operating Income and Sales—Other International Mortgage Insurance (amounts in millions)

2009 2010 4Q 3Q 1Q Total 1Q 2Q **REVENUES:** Premiums \$ 15 \$ 14 \$ 18 \$ 16 \$ 21 \$ 69 Net investment income 3 3 5 4 5 17 Net investment gains (losses) 2 (2)1 (1)Insurance and investment product fees and other 1 1 1 1 3 21 18 24 21 25 Total revenues 88 BENEFITS AND EXPENSES: Benefits and other changes in policy reserves 14 14 24 21 20 79 Acquisition and operating expenses, net of deferrals 10 10 13 41 11 8 Amortization of deferred acquisition costs and intangibles 1 3 2 1 2 8 Interest expense 26 27 30 Total benefits and expenses 36 35 128 LOSS BEFORE INCOME TAXES (9) (12) (9) (10)(5) (40)Benefit for income taxes (1) (5) (4) (1) (4) (14) NET LOSS (4) (4) (8) (8) (6) (26) Less: net income attributable to noncontrolling interests NET LOSS AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS (4) (4) (8) (8) (6) (26) ADJUSTMENT TO NET LOSS AVAILABLE TO GENWORTH FINANCIAL, INC.'S **COMMON STOCKHOLDERS:** Net investment (gains) losses, net of taxes and other adjustments (1) (1)1 1 1 \$ NET OPERATING LOSS(1) \$ \$ (7) \$ (5) (25) \$ (5) <u>\$ (4)</u> (9) 28.8% 46.7% Effective tax rate (operating loss) 38.6% 7.7% 39.8% 34.3% SALES: New Insurance Written (NIW) Flow \$ 700 \$ 900 \$ 900 \$600 \$ 900 \$3,300 Bulk 100 100 Total Other International NIW(2) \$ 700 \$ 900 \$700 \$<u>900</u> \$3,400 \$ 900

⁽¹⁾ Net operating income (loss) for the Other International platform adjusted for foreign exchange as compared to the prior year period was \$(5) million for the three months ended March 31, 2010.

(2) New insurance written for the Other International platform adjusted for foreign exchange as compared to the prior year period was \$600 million for the three months ended March 31, 2010.

Selected Key Performance Measures—International Mortgage Insurance

(amounts in millions)

| | 2010 | | | 2009 | | |
|--|-----------|-----------|-----------|-----------|-----------|--------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| Net Premiums Written | | | | | | |
| Canada | \$ 90 | \$ 104 | \$ 94 | \$ 70 | \$ 52 | \$ 320 |
| Australia Other International (2) | 64 9 | 99 | 101 | 110 | 82 | 392 |
| Other International ⁽²⁾ | | (28) | 9 | | 4 | (14) |
| Total International Net Premiums Written | \$ 163 | \$ 175 | \$ 204 | \$ 181 | \$ 138 | \$ 698 |
| Loss Ratio(3) | | | | | | |
| Canada | 38% | 39% | 41% | 48% | 39% | 42% |
| Australia | 44% | 45% | 45% | 54% | 59% | 50% |
| Other International | 93% | 107% | 131% | 129% | 95% | 115% |
| Total International Loss Ratio | 43% | 45% | 50% | 56% | 51% | 50% |
| GAAP Basis Expense Ratio ⁽⁴⁾ | | | | | | |
| Canada | 23% | 23% | 22% | 21% | 20% | 21% |
| Australia | 30% | 26% | 25% | 25% | 26% | 26% |
| Other International ⁽²⁾ | 82% | 94% | 67% | 52% | 74% | 71% |
| Total International GAAP Basis Expense Ratio | 29% | 28% | 26% | 24% | 27% | 26% |
| Adjusted Expense Ratio ⁽⁵⁾ | | | | | | |
| Canada | 38% | 32% | 33% | 38% | 50% | 36% |
| Australia | 39% | 24% | 20% | 17% | 21% | 20% |
| Other International ⁽²⁾ | 129% | -45% | 127% | NM(1) | 364% | -341% |
| Total International Adjusted Expense Ratio | 44% | 40% | 31% | 30% | 42% | 35% |
| Primary Insurance In-force | | | | | | |
| Canada | \$225,400 | \$213,500 | \$204,900 | \$186,600 | \$169,700 | |
| Australia | 254,400 | 248,000 | 241,400 | 218,500 | 185,800 | |
| Other International ⁽²⁾ | 35,700 | 37,200 | 48,800 | 47,700 | 45,100 | |
| Total International Primary Insurance In-force | \$515,500 | \$498,700 | \$495,100 | \$452,800 | \$400,600 | |
| Primary Risk In-force ⁽⁶⁾ | | | | | | |
| Canada Flow | \$ 62,400 | \$ 59,400 | \$ 56,800 | \$ 51,400 | \$ 46,700 | |
| Bulk | 16,500 | 15,300 | 14,900 | 13,900 | 12,700 | |
| Total Canada | 78,900 | 74,700 | 71,700 | 65,300 | 59,400 | |
| Australia | | | | | | |
| Flow | 79,400 | 77,300 | 75,000 | 67,700 | 57,300 | |
| Bulk | 9,600 | 9,500 | 9,500 | 8,800 | 7,700 | |
| Total Australia | 89,000 | 86,800 | 84,500 | 76,500 | 65,000 | |
| Other International | | | | | | |
| Flow(2) | 4,700 | 4,900 | 5,800 | 5,600 | 5,300 | |
| Bulk | 300 | 300 | 600 | 600 | 600 | |
| Total Other International | 5,000 | 5,200 | 6,400 | 6,200 | 5,900 | |
| Total International Primary Risk In-force | \$172,900 | \$166,700 | \$162,600 | \$148,000 | \$130,300 | |
| | | | ÷102,000 | ÷110,000 | 4100,000 | |

The loss and expense ratios included above were calculated using whole dollars and may be different than the ratios calculated using the rounded numbers included herein.

(1) "NM" is defined as not meaningful for increases or decreases greater than 500%.

(2)Includes the impact of settlements and cancelled insurance contracts, primarily with lenders in Europe.

(3) The ratio of incurred losses and loss adjustment expense to net earned premiums. In determining the pricing of the mortgage insurance products, the company develops a pricing loss ratio which uses industry and company loss experience over a number of years, which incorporates both favorable and unfavorable economic environments, differing coverage levels and varying capital requirements. Actual results may vary from pricing loss ratios for a number of reasons, which include differing economic conditions and actual individual product and lender performance. New business pricing loss ratios for the international businesses were as follows for all periods: Canada 35%-40%, Australia 25%-35% and Europe 60%-65%. However, in the second half of 2009, re-pricing efforts in Europe resulted in new business pricing loss ratios of 40%-50% in most countries.

(4) The ratio of an insurer's general expenses to net earned premiums. In the business, general expenses consist of acquisition and operating expenses, net of deferrals, and amortization of DAC and intangibles. The ratio of an insurer's general expenses to net premiums written. In the business, general expenses consist of acquisition and operating expenses, net of deferrals, and amortization of DAC and intangibles. (5)

(6) The businesses in Australia, New Zealand and Canada currently provide 100% coverage on the majority of the loans the company insures in those markets. For the purpose of representing the risk in-force, the company has computed an "Effective Risk In-force" amount which recognizes that the loss on any particular loan will be reduced by the net proceeds received upon sale of the property. Effective risk in-force has been calculated by applying to insurance in-force a factor that represents the highest expected average per-claim payment for any one underwriting year over the life of the businesses in Australia, New Zealand and Canada. This factor was 35% for all periods presented.



Selected Key Performance Measures—International Mortgage Insurance—Canada (dollar amounts in millions)

| Primary Insurance | March 31, 2010 | December 31, 2009 | September 30, 2009 | June 30, 2009 | March 31, 2009 |
|--------------------------|----------------|-------------------|--------------------|---------------|----------------|
| Insured loans in-force | 1,232,052 | 1,213,080 | 1,198,792 | 1,188,541 | 1,174,756 |
| Insured delinquent loans | 3,460 | 3,381 | 3,359 | 3,551 | 3,365 |
| Insured delinquency rate | 0.28% | 0.28% | 0.28% | 0.30% | 0.29% |
| Flow loans in-force | 942,850 | 931,882 | 918,015 | 904,702 | 893,680 |
| Flow delinquent loans | 3,218 | 3,149 | 3,102 | 3,283 | 3,074 |
| Flow delinquency rate | 0.34% | 0.34% | 0.34% | 0.36% | 0.34% |
| Bulk loans in-force | 289,202 | 281,198 | 280,777 | 283,839 | 281,076 |
| Bulk delinquent loans | 242 | 232 | 257 | 268 | 291 |
| Bulk delinquency rate | 0.08% | 0.08% | 0.09% | 0.09% | 0.10% |

| Loss Metrics | March 31, 2010 December 31, 2009 | | er 31, 2009 | September 30, 2009 | | | March 31, June 30, 2009 2009 | | | | |
|---|-------------------------------------|------|-------------|--------------------|----|------|---------------------------------|------|----|------|--|
| Beginning Reserves | \$ | 219 | \$ | 213 | \$ | 192 | \$ | 155 | \$ | 130 | |
| Paid claims | | (59) | | (57) | | (52) | | (39) | | (22) | |
| Increase in reserves | | 56 | | 59 | | 58 | | 62 | | 50 | |
| Impact of changes in foreign exchange rates | | 6 | | 4 | | 15 | | 14 | | (3) | |
| Ending Reserves | \$ | 222 | \$ | 219 | \$ | 213 | \$ | 192 | \$ | 155 | |

| | March | 31, 2010 | December 3 | 31, 2009 | March 31, 2009 | | |
|------------------------|-------------------------------|-----------------------------|-------------------------------|-----------------------------|-------------------------------|-----------------------------|--|
| Province and Territory | % of Primary Risk In-force | Primary Delinquency Rate | % of Primary Risk In-force | Primary Delinquency Rate | % of Primary Risk In-force | Primary Delinquency Rate | |
| Ontario | 48% | 0.23% | 48% | 0.23% | 48% | 0.29% | |
| British Columbia | 16 | 0.25% | 16 | 0.25% | 16 | 0.17% | |
| Alberta | 15 | 0.55% | 15 | 0.54% | 15 | 0.37% | |
| Quebec | 14 | 0.30% | 14 | 0.29% | 14 | 0.30% | |
| Nova Scotia | 2 | 0.26% | 2 | 0.28% | 2 | 0.29% | |
| Saskatchewan | 2 | 0.13% | 2 | 0.15% | 2 | 0.08% | |
| Manitoba | 1 | 0.08% | 1 | 0.12% | 1 | 0.11% | |
| New Brunswick | 1 | 0.26% | 1 | 0.29% | 1 | 0.23% | |
| All Other | 1 | 0.08% | 1 | 0.10% | 1 | 0.22% | |
| Total | 100% | 0.28% | 100% | 0.28% | 100% | 0.29% | |
| By Policy Year | | | | | | | |
| 2000 10: | 00/ | 0.000/ | 00/ | 0.000/ | 00/ | 0.040/ | |

| 2000 and Prior | 8% | 0.02% | 8% | 0.02% | 8% | 0.04% |
|----------------|------|-------|------|-------|------|-------|
| 2001 | 3 | 0.03% | 3 | 0.03% | 3 | 0.07% |
| 2002 | 4 | 0.06% | 5 | 0.04% | 5 | 0.07% |
| 2003 | 6 | 0.08% | 6 | 0.08% | 6 | 0.13% |
| 2004 | 9 | 0.11% | 9 | 0.12% | 10 | 0.20% |
| 2005 | 9 | 0.18% | 9 | 0.20% | 10 | 0.29% |
| 2006 | 11 | 0.39% | 12 | 0.42% | 13 | 0.54% |
| 2007 | 24 | 0.59% | 24 | 0.58% | 27 | 0.51% |
| 2008 | 14 | 0.56% | 15 | 0.50% | 16 | 0.21% |
| 2009 | 9 | 0.11% | 9 | 0.05% | 2 | — % |
| 2010 | 3 | - % | | — % | | — % |
| Total | 100% | 0.28% | 100% | 0.28% | 100% | 0.29% |

Selected Key Performance Measures—International Mortgage Insurance—Canada (Canadian dollar amounts in millions)

| | 2010 | | 2009 | | | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| Paid Claims | | | | | | |
| Flow | \$ 61 | \$ 58 | \$ 56 | \$ 45 | \$ 27 | \$186 |
| Bulk | 1 | 2 | 1 | | 1 | 4 |
| Total Paid Claims | <u>\$ 62</u> | <u>\$ 60</u> | <u>\$ 57</u> | <u>\$ 45</u> | <u>\$ 28</u> | <u>\$190</u> |
| Average Paid Claim (in thousands) | \$69.8 | \$71.0 | \$69.8 | \$66.9 | \$64.2 | |
| Average Reserve Per Delinquency (in thousands) | \$65.2 | \$67.8 | \$68.2 | \$62.8 | \$58.1 | |
| Loss Metrics | | | | | | |
| Beginning Reserves | \$ 229 | \$ 229 | \$ 223 | \$ 196 | \$ 161 | |
| Paid claims | (62) | (60) | (57) | (45) | (28) | |
| Increase in reserves | 59 | 60 | 63 | 72 | 63 | |
| Ending Reserves | \$ 226 | \$ 229 | \$ 229 | \$ 223 | \$ 196 | |
| | | | | | | |
| Loan Amount | | | | | | |
| Over \$550K | 3% | 3% | 3% | 3% | 3% | |
| \$400K to \$550K | 7 | 7 | 7 | 7 | 6 | |
| \$250K to \$400K | 28 | 28 | 27 | 27 | 27 | |
| \$100K to \$250K | 55 | 55 | 56 | 55 | 56 | |
| \$100K or Less | 7 | 7 | 7 | 8 | 8 | |
| Total | 100% | 100% | 100% | 100% | 100% | |
| Average Primary Loan Size (in thousands) | \$ 186 | \$ 185 | \$ 183 | \$ 182 | \$ 182 | |

All amounts presented in Canadian dollars.

Selected Key Performance Measures—International Mortgage Insurance—Australia (dollar amounts in millions)

| Primary Insurance | March 31, 2010 | December 31, 2009 | September 30, 2009 | June 30, 2009 | March 31, 2009 |
|--------------------------|----------------|-------------------|--------------------|---------------|----------------|
| Insured loans in-force | 1,483,844 | 1,475,157 | 1,466,618 | 1,451,862 | 1,439,276 |
| Insured delinquent loans | 7,274 | 6,834 | 6,564 | 7,094 | 6,996 |
| Insured delinquency rate | 0.49% | 0.46% | 0.45% | 0.49% | 0.49% |
| Flow loans in-force | 1,319,402 | 1,306,302 | 1,295,401 | 1,278,246 | 1,262,895 |
| Flow delinquent loans | 7,149 | 6,724 | 6,438 | 6,963 | 6,851 |
| Flow delinquency rate | 0.54% | 0.51% | 0.50% | 0.54% | 0.54% |
| Bulk loans in-force | 164,442 | 168,855 | 171,217 | 173,616 | 176,381 |
| Bulk delinquent loans | 125 | 110 | 126 | 131 | 145 |
| Bulk delinquency rate | 0.08% | 0.07% | 0.07% | 0.08% | 0.08% |

| Loss Metrics | March 31, 2010 | | December 31, 2009 September 30, 2009 | | June 30, 2009 | | rch 31, 2009 | | |
|---|-------------------|------|--------------------------------------|------|---------------|----|-----------------|-----------|--|
| Beginning Reserves | \$ | 202 | \$ | 186 | \$ 172 | \$ | 154 | \$ 138 | |
| Paid claims | | (46) | | (28) | (38) | | (49) | (23) | |
| Increase in reserves | | 36 | | 41 | 36 | | 41 | 39 | |
| Impact of changes in foreign exchange rates | | 3 | | 3 | 16 | | 26 | | |
| Ending Reserves | \$ | 195 | \$ | 202 | \$ 186 | \$ | 172 | \$ 154 | |

| | March | 31, 2010 | December 3 | 31, 2009 | March 31, 2009 | | | |
|------------------------------|-------------------------------|-----------------------------|-------------------------------|-----------------------------|-------------------------------|-----------------------------|--|--|
| State and Territory | % of Primary Risk In-force | Primary Delinquency Rate | % of Primary Risk In-force | Primary Delinquency Rate | % of Primary Risk In-force | Primary Delinquency Rate | | |
| New South Wales | 31% | 0.60% | 32% | 0.60% | 32% | 0.82% | | |
| Victoria | 23 | 0.39% | 23 | 0.37% | 23 | 0.37% | | |
| Queensland | 22 | 0.45% | 22 | 0.38% | 22 | 0.30% | | |
| Western Australia | 10 | 0.42% | 10 | 0.37% | 10 | 0.28% | | |
| South Australia | 6 | 0.38% | 5 | 0.29% | 5 | 0.27% | | |
| New Zealand | 3 | 1.57% | 3 | 1.57% | 3 | 1.24% | | |
| Australian Capital Territory | 2 | 0.10% | 2 | 0.08% | 2 | 0.13% | | |
| Tasmania | 2 | 0.25% | 2 | 0.21% | 2 | 0.21% | | |
| Northern Territory | 1 | 0.09% | 1 | 0.09% | 1 | 0.11% | | |
| Total | 100% | 0.49% | 100% | 0.46% | 100% | 0.49% | | |
| | | | | | | | | |

By Policy Year

| By Folicy Fear | | | | | | |
|----------------|------|-------|------|-------|------|-------|
| 2000 and Prior | 9% | 0.02% | 9% | 0.02% | 9% | 0.02% |
| 2001 | 3 | 0.07% | 3 | 0.06% | 3 | 0.06% |
| 2002 | 5 | 0.11% | 5 | 0.10% | 6 | 0.11% |
| 2003 | 6 | 0.24% | 6 | 0.25% | 7 | 0.28% |
| 2004 | 7 | 0.43% | 8 | 0.38% | 9 | 0.58% |
| 2005 | 10 | 0.60% | 11 | 0.58% | 12 | 0.81% |
| 2006 | 14 | 0.83% | 14 | 0.81% | 17 | 0.95% |
| 2007 | 15 | 1.18% | 15 | 1.06% | 18 | 0.86% |
| 2008 | 13 | 0.93% | 14 | 0.83% | 15 | 0.33% |
| 2009 | 15 | 0.13% | 15 | 0.10% | 4 | — % |
| 2010 | 3 | - % | | — % | _ | — % |
| Total | 100% | 0.49% | 100% | 0.46% | 100% | 0.49% |
| | | | | | | |

Selected Key Performance Measures—International Mortgage Insurance—Australia (Australian dollar amounts in millions)

| | 2010 | | 2009 | | | |
|--|--------|--------|--------------|--------|--------|-------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| Paid Claims | | | | | | |
| Flow | \$ 51 | \$ 31 | \$ 45 | \$ 62 | \$ 33 | \$171 |
| Bulk | | | 1 | | 1 | 2 |
| Total Paid Claims | \$ 51 | \$ 31 | <u>\$ 46</u> | \$ 62 | \$ 34 | \$173 |
| Average Paid Claim (in thousands) | \$66.8 | \$68.1 | \$61.4 | \$62.6 | \$55.4 | |
| | | | | | | |
| Average Reserve Per Delinquency (in thousands) | \$29.1 | \$32.8 | \$32.1 | \$30.0 | \$31.6 | |
| | | | | | | |
| Loss Metrics | | | | | | |
| Beginning Reserves | \$ 225 | \$ 211 | \$ 213 | \$ 221 | \$ 197 | |
| Paid claims | (51) | (31) | (46) | (62) | (34) | |
| Increase in reserves | 38 | 45 | 44 | 54 | 58 | |
| Ending Reserves | \$ 212 | \$ 225 | \$ 211 | \$ 213 | \$ 221 | |
| | | | | | | |
| Loan Amount | | | | | | |
| Over \$550K | 10% | 10% | 10% | 10% | 10% | |
| \$400K to \$550K | 14 | 13 | 13 | 13 | 13 | |
| \$250K to \$400K | 34 | 35 | 34 | 34 | 33 | |
| \$100K to \$250K | 34 | 34 | 35 | 35 | 36 | |
| \$100K or Less | 8 | 8 | 8 | 8 | 8 | |
| Total | 100% | 100% | 100% | 100% | 100% | |
| Average Primary Loan Size (in thousands) | \$ 187 | \$ 187 | \$ 187 | \$ 186 | \$ 186 | |

All amounts presented in Australian dollars.

Selected Key Performance Measures—International Mortgage Insurance (amounts in millions)

| Risk In-force by Loan-To-Value Ratio (1) | March 31, 2010 | | | December 31, 2009 | | | |
|--|----------------|----------|----------|-------------------|----------|----------|--|
| | Primary | Flow | Bulk | Primary | Flow | Bulk | |
| Canada | | | | | | | |
| 95.01% and above | \$26,676 | \$26,676 | \$ — | \$25,251 | \$25,251 | \$ — | |
| 90.01% to 95.00% | 20,622 | 20,620 | 3 | 19,703 | 19,700 | 3 | |
| 80.01% to 90.00% | 13,876 | 12,708 | 1,168 | 13,160 | 12,145 | 1,015 | |
| 80.00% and below | 17,708 | 2,417 | 15,292 | 16,617 | 2,299 | 14,319 | |
| Total Canada | \$78,882 | \$62,420 | \$16,462 | \$74,731 | \$59,395 | \$15,337 | |
| Australia | | | | | | | |
| 95.01% and above | \$14,131 | \$14,130 | \$ 1 | \$13,760 | \$13,760 | \$ 1 | |
| 90.01% to 95.00% | 17,275 | 17,263 | 12 | 16,545 | 16,532 | 13 | |
| 80.01% to 90.00% | 22,294 | 22,159 | 135 | 21,548 | 21,407 | 142 | |
| 80.00% and below | 35,335 | 25,914 | 9,421 | 34,941 | 25,596 | 9,345 | |
| Total Australia | \$89,035 | \$79,466 | \$ 9,569 | \$86,794 | \$77,294 | \$ 9,500 | |
| Other International | | | | | | | |
| 95.01% and above | \$ 1,094 | \$ 1,094 | \$ — | \$ 1,166 | \$ 1,166 | \$ — | |
| 90.01% to 95.00% | 2,155 | 2,107 | 47 | 2,240 | 2,196 | 44 | |
| 80.01% to 90.00% | 1,502 | 1,282 | 220 | 1,557 | 1,343 | 214 | |
| 80.00% and below | 224 | 206 | 19 | 230 | 212 | 18 | |
| Total Other International | \$ 4,974 | \$ 4,689 | \$ 285 | \$ 5,193 | \$ 4,916 | \$ 277 | |

Amounts may not total due to rounding.

(1) Loan amount in loan-to-value ratio calculation includes capitalized premiums, where applicable.

Net Operating Income and Sales—Lifestyle Protection Insurance (amounts in millions)

| | 2010 | 2009 | | | | | |
|--|--------------|--------|--------|---------|--------|---------|--|
| | 10 | 4Q | 3Q | 2Q | 1Q | Total | |
| REVENUES: | | | | | | | |
| Premiums | \$ 258 | \$ 288 | \$ 287 | \$ 284 | \$ 282 | \$1,141 | |
| Net investment income | 47 | 36 | 42 | 47 | 32 | 157 | |
| Net investment gains (losses) | 2 | — | (3) | (1) | (13) | (17) | |
| Insurance and investment product fees and other | 4 | 2 | 10 | 4 | 4 | 20 | |
| Total revenues | 311 | 326 | 336 | 334 | 305 | 1,301 | |
| BENEFITS AND EXPENSES: | | | | | | | |
| Benefits and other changes in policy reserves | 68 | 76 | 83 | 101 | 83 | 343 | |
| Acquisition and operating expenses, net of deferrals | 154 | 163 | 169 | 160 | 153 | 645 | |
| Amortization of deferred acquisition costs and intangibles | 50 | 56 | 47 | 49 | 58 | 210 | |
| Interest expense | 23 | 4 | 15 | 24 | 7 | 50 | |
| Total benefits and expenses | 295 | 299 | 314 | 334 | 301 | 1,248 | |
| INCOME BEFORE INCOME TAXES | 16 | 27 | 22 | _ | 4 | 53 | |
| Provision (benefit) for income taxes | 3 | 4 | 6 | (3) | 1 | 8 | |
| NET INCOME | 13 | 23 | 16 | 3 | 3 | 45 | |
| Less: net income attributable to noncontrolling interests | | | | _ | _ | -15 | |
| NET INCOME AVAILABLE TO GENWORTH FINANCIAL, INC.'S | | | | | | | |
| COMMON STOCKHOLDERS | 13 | 23 | 16 | 3 | 3 | 45 | |
| ADJUSTMENT TO NET INCOME AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS: | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | (1) | | 2 | 1 | 8 | 11 | |
| NET OPERATING INCOME ⁽¹⁾ | <u>\$ 12</u> | \$ 23 | \$ 18 | \$ 4 | \$ 11 | \$ 56 | |
| Effective tax rate (operating income) | 14.9% | 17.3% | 26.2% | -341.2% | 34.6% | 20.4% | |
| SALES: | | | | | | | |
| Lifestyle Protection Insurance | | | | | | | |
| Traditional indemnity premiums | \$ 263 | \$ 283 | \$ 289 | \$ 272 | \$ 267 | \$1,111 | |
| Premium equivalents for administrative services only business | 4 | 1 | 4 | 6 | 8 | 19 | |
| Reinsurance premiums assumed accounted for under the deposit method | 170 | 180 | 181 | 178 | 132 | 671 | |
| Total Lifestyle Protection Insurance ⁽²⁾ | 437 | 464 | 474 | 456 | 407 | 1,801 | |
| Mexico Operations | _ | | 18 | 16 | 16 | 50 | |
| Total Sales | \$ 437 | \$ 464 | \$ 492 | \$ 472 | \$ 423 | \$1,851 | |
| SALES BY REGION (3): | | | | | | | |
| Lifestyle Protection Insurance | | | | | | | |
| Established European Regions | | | | | | | |
| Western Region | \$ 166 | \$ 155 | \$ 165 | \$ 158 | \$ 147 | \$ 625 | |
| Southern Region | 100 | 132 | 137 | 138 | 111 | 518 | |
| Nordic region | 82 | 90 | 85 | 78 | 69 | 322 | |
| Structured Deals ⁽⁴⁾ | 78 | 77 | 74 | 69 | 66 | 286 | |
| Other Countries | 11 | 10 | 13 | 13 | 14 | 50 | |
| Total Lifestyle Protection Insurance | 437 | 464 | 474 | 456 | 407 | 1,801 | |
| Mexico Operations | _ | _ | 18 | 16 | 16 | 50 | |
| Total Sales | \$ 437 | \$ 464 | \$ 492 | \$ 472 | \$ 423 | \$1,851 | |
| | | - | | | | | |
| Loss Ratio ⁽⁵⁾ | 26% | 26% | 27% | 34% | 27% | 28% | |

The loss ratio included above was calculated using whole dollars and may be different than the ratio calculated using the rounded numbers included herein.

Net operating income adjusted for foreign exchange as compared to the prior year period for the lifestyle protection insurance business was \$12 million for the three months ended March 31, 2010. Sales adjusted for foreign exchange as compared to the prior year period for the lifestyle protection insurance business was \$399 million for the three months ended March 31, 2010. (1)

(2)

(3) In the first quarter of 2010, the company changed the way it reports sales by region. All prior period amounts have been re-presented.

(4) Structured deals represent in-force blocks of business acquired through reinsurance arrangements and ongoing reciprocal arrangements in place with certain clients. The ratio of incurred losses and loss adjustment expense to net earned premiums excluding amounts associated with the Mexico operations.

(5)

U.S. Mortgage Insurance

Net Operating Loss and Sales—U.S. Mortgage Insurance (amounts in millions)

| | 2010 | 2009 | | | | |
|---|---------|-----------------|-----------------|------------------|-----------------|-----------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| REVENUES: | | | | | | |
| Premiums | \$ 142 | \$ 146 | \$ 156 | \$ 164 | \$ 170 | \$ 636 |
| Net investment income | 30 | 32 | 34 | 35 | 33 | 134 |
| Net investment gains (losses) | 4 | 27 | 41 | _ | (19) | 49 |
| Insurance and investment product fees and other | 5 | 2 | 4 | (3) | 4 | 7 |
| Total revenues | 181 | 207 | 235 | 196 | 188 | 826 |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | 196 | 272 | 346 | 371 | 403 | 1,392 |
| Acquisition and operating expenses, net of deferrals | 34 | 33 | 34 | 33 | 32 | 132 |
| Amortization of deferred acquisition costs and intangibles | 3 | 6 | 6 | 5 | 5 | 22 |
| Total benefits and expenses | 233 | 311 | 386 | 409 | 440 | 1,546 |
| LOSS BEFORE INCOME TAXES | (52) | (104) | (151) | (213) | (252) | (720) |
| Benefit for income taxes | (19) | (48) | (62) | (79) | (104) | (293) |
| NET LOSS | (33) | (56) | (89) | (134) | (148) | (427) |
| ADJUSTMENT TO NET LOSS: | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | (3) | (18) | (27) | | 13 | (32) |
| NET OPERATING LOSS | \$ (36) | <u>\$ (74</u>) | <u>\$ (116)</u> | <u>\$ (134</u>) | <u>\$ (135)</u> | <u>\$ (459)</u> |
| Effective tax rate (operating loss) | 36.5% | 43.8% | 39.7% | 37.2% | 41.7% | 40.3% |
| SALES: | | | | | | |
| New Insurance Written (NIW) | | | | | | |
| Flow | \$1,500 | \$1,800 | \$1,500 | \$1,600 | \$2,500 | \$ 7,400 |
| Bulk | 200 | 400 | 500 | 1,700 | 1,100 | 3,700 |
| Pool | | | | 100 | 100 | 200 |
| Total U.S. Mortgage Insurance NIW | \$1,700 | \$2,200 | \$2,000 | \$3,400 | \$3,700 | \$11,300 |

Other Metrics—U.S. Mortgage Insurance (amounts in millions)

| | 2010 | | | 2009 | | |
|--|-------------|-----------|-----------|-----------|-----------|-----------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| Net Premiums Written | \$ 142 | \$ 144 | \$ 150 | \$ 160 | \$ 171 | \$ 625 |
| New Risk Written | | | | | | |
| Flow | \$ 335 | \$ 373 | \$ 316 | \$ 323 | \$ 510 | \$ 1,522 |
| Bulk | 8 | 18 | 23 | 67 | 45 | 153 |
| Total Primary | 343 | 391 | 339 | 390 | 555 | 1,675 |
| Pool | | 1 | 2 | 3 | 2 | 8 |
| Total New Risk Written | \$ 343 | \$ 392 | \$ 341 | \$ 393 | \$ 557 | \$ 1,683 |
| Primary Insurance In-force | \$134,800 | \$145,100 | \$149,500 | \$155,200 | \$159,800 | |
| Risk In-force | | | | | | |
| Flow | \$ 30,206 | \$ 30,951 | \$ 31,846 | \$ 32,803 | \$ 34,085 | |
| Bulk | 523 | 771 | 776 | 775 | 721 | |
| Total Primary | 30,729 | 31,722 | 32,622 | 33,578 | 34,806 | |
| Pool | 322 | 331 | 339 | 349 | 355 | |
| Total Risk In-force | \$ 31,051 | \$ 32,053 | \$ 32,961 | \$ 33,927 | \$ 35,161 | |
| GAAP Basis Expense Ratio ⁽²⁾ | 26% | 27% | 25% | 23% | 22% | 24% |
| Adjusted Expense Ratio (3) | 26% | 28% | 26% | 24% | 22% | 25% |
| Flow Persistency | 86% | 84% | 84% | 81% | 83% | |
| Gross Written Premiums Ceded To Captives/Total Direct Written Premiums | 20% | 21% | 21% | 22% | 22% | |
| Risk To Capital Ratio ⁽⁴⁾ | N/A | 14.6:1 | 15.1:1 | 14.8:1 | 13.8:1 | |
| | | | | | | |
| Average Primary Loan Size (in thousands) | \$ 160 | \$ 163 | \$ 163 | \$ 164 | \$ 164 | |
| Primary Risk In-Force Subject To Captives | 48% | 50% | 51% | 52% | 53% | |
| Primary Risk In-Force That Is GSE Conforming | 96% | 96% | 96% | 96% | 96% | |
| | | | | | | |
| Beginning Number of Primary Delinquencies | 122,279 | 115,430 | 102,800 | 92,964 | 83,377 | 83,377 |
| New Delinquencies | 31,126 | 37,539 | 40,388 | 36,434 | 39,944 | 154,305 |
| Delinquency Cures | (41,272)(1) | (26,425) | (24,014) | (22,790) | (26,801) | (100,030) |
| Paid Claims | (5,029) | (4,265) | (3,744) | (3,808) | (3,556) | (15,373) |
| Ending Number of Primary Delinquencies | 107,104 | 122,279 | 115,430 | 102,800 | 92,964 | 122,279 |
| | | | | | | |

The expense ratios included above were calculated using whole dollars and may be different than the ratios calculated using the rounded numbers included herein.

(1)

(2)

In the first quarter of 2010, the company reached a settlement with a GSE counterparty regarding certain bulk Alt-A business. Delinquency cures included approximately 10,100 cures related to this settlement. The ratio of an insurer's general expenses to net earned premiums. In the business, general expenses consist of acquisition and operating expenses, net of deferrals and amortization of DAC and intangibles. The ratio of an insurer's general expenses to net written premiums. In the business, general expenses consist of acquisition and operating expenses, net of deferrals and amortization of DAC and intangibles. Certain states limit a private mortgage insurer's risk in-force to 25 times the total of the insurer's policyholders' surplus plus the statutory contingency reserve, commonly known as the "risk to capital" requirement. The risk to capital ratio for the U.S. mortgage insurance business is not available for the current period due to the timing of the statutory statement filings. (3) (4)

Loss Metrics—U.S. Mortgage Insurance (dollar amounts in millions)

| | 2010 | 2009 | | | | |
|--|----------|------------|-------------------------|----------|----------|----------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| Net Paid Claims | | | | | | |
| Flow | \$ 219 | \$ 202 | \$ 177 | \$ 187 | \$ 197 | \$ 763 |
| Bulk | 209 | 10 | 205 | 2 | 1 | 218 |
| Total Primary | 428 | 212 | 382 | 189 | 198 | 981 |
| Pool | | | _ | 1 | | 1 |
| Total Net Paid Claims | \$ 428 | 1) \$ 212 | \$ 382(7) | \$ 190 | \$ 198 | \$ 982 |
| Average Paid Claim (in thousands) | \$ 84.7 | 2) \$ 49.2 | \$ 100.6 ⁽⁸⁾ | \$ 49.5 | \$ 55.5 | |
| Number of Primary Delinquencies | | | | | | |
| Flow | 102,389 | 107,495 | 100,208 | 87,590 | 79,349 | |
| Bulk loans with established reserve | 2,155 | 11,319 | 11,002 | 10,294 | 7,561 | |
| Bulk loans with no reserve (3) | 2,560 | 3,465 | 4,220 | 4,916 | 6,054 | |
| Average Reserve Per Delinquency (in thousands) | | | | | | |
| Flow | \$ 19.2 | \$ 18.9 | \$ 20.0 | \$ 22.9 | \$ 23.1 | |
| Bulk loans with established reserve | 21.7 | 20.8 | 19.2 | 12.7 | 11.3 | |
| Bulk loans with no reserve ⁽³⁾ | | - | — | — | — | |
| Beginning Reserves | \$ 2,289 | \$ 2,233 | \$ 2,264 | \$ 2,028 | \$ 1,711 | \$ 1,711 |
| Paid claims | (503) | (1) (256) | (425)(7) | (213) | (205) | (1,099) |
| Increase in reserves | 230 | 1) 312 | 394(7) | 449 | 522 | 1,677 |
| Ending Reserves | \$ 2,016 | \$ 2,289 | \$ 2,233 | \$ 2,264 | \$ 2,028 | \$ 2,289 |
| Beginning Reinsurance Recoverable ⁽⁴⁾ | \$ 674 | \$ 679 | \$ 673 | \$ 619 | \$ 506 | \$ 506 |
| Ceded paid claims | (75) | (44) | (43) | (23) | (7) | (117) |
| Increase in recoverable | 35 | 39 | 49 | 77 | 120 | 285 |
| Ending Reinsurance Recoverable | \$ 634 | \$ 674 | \$ 679 | \$ 673 | \$ 619 | \$ 674 |
| Loss Ratio ⁽⁵⁾ | 138 | 6 1869 | | 225% | 237% | 219% |
| Estimated Savings For Loss Mitigation Activities (6) | \$ 233 | \$ 290 | \$ 224 | \$ 188 | \$ 145 | \$ 847 |

The loss ratio included above was calculated using whole dollars and may be different than the ratio calculated using the rounded numbers included herein.

- (1) In the first quarter of 2010, the company reached a settlement with a GSE counterparty regarding certain bulk Alt-A business. Net paid claims included \$180 million and the change in reserves included a decrease of \$185 million related to this settlement.
- (2) Excluding the settlement in the first quarter of 2010 related to the GSE Alt-A business, the average paid claim was approximately \$49,100 in the first quarter of 2010.
- Reserves were not established on loans where the company was in a secondary loss position due to an existing deductible and the company believes currently have no risk for claim.
 Reinsurance recoverable excludes ceded uncarned premium recoveries and amounts for which cash proceeds have not vet been received.
- (4) Reinsurance recoverable excludes ceded uncarned premium recoveries and amounts for which cash proceeds have not yet been received.
 (5) The ratio of incurred losses and loss adjustment expense to net earned premiums. Excluding the effects of the settlement in the first quarter of 2010 related to the GSE Alt-A business, the loss ratio was 141% as of March 31, 2010. Excluding the effects of the settlement in the third quarter of 2009 related to the bulk business, the loss ratios were 162% and 204% for the three months ended September 30, 2009 and the twelve months ended December 31, 2009, respectively.
- (6) Loss mitigation activities include rescissions, cancellations, borrower loan modifications, repayment plans, lender- and borrower-titled pre-sales and other loan workouts and claim mitigation actions. Estimated savings for rescissions represent the reduction in carried loss reserves, net of premium refunds and reinstatement of prior rescissions. Estimated savings for loan modifications and other cure related loss mitigation actions represent the reduction in carried loss reserves. For non-cure related actions, including pre-sales, the estimated savings represent the difference between the full claim obligation and the actual amount paid.
- (7) In the third quarter of 2009, the company settled arbitration proceedings with a lender regarding certain bulk transactions related to payment option adjustable rate (POA) loans. The settlement resolves prior claims, or pending and anticipated future unpaid claims for coverage benefits under the policies for the POA loans, and the lender's bad faith counterclaims. Net paid claims included \$203 million and the change in reserves included a decrease of \$108 million related to this settlement.
- (8) Excluding the settlement in the third quarter of 2009 related to the bulk business, the average paid claim was approximately \$47,200 in the third quarter of 2009.

Portfolio Quality Metrics—U.S. Mortgage Insurance

| | 2010 | | 200 | 19 | |
|--|---------|---------|---------|---------|---------|
| | 1Q | 4Q | 3Q | 2Q | 1Q |
| Risk In-force by Credit Quality (1) | | | | | |
| Primary by FICO Scores >679 | 64% | 64% | 64% | 63% | 63% |
| Primary by FICO Scores 620-679 | 28% | 28% | 28% | 29% | 29% |
| Primary by FICO Scores 575-619 | 6% | 6% | 6% | 6% | 6% |
| Primary by FICO Scores <575 | 2% | 2% | 2% | 2% | 2% |
| Flow by FICO Scores >679 | 64% | 64% | 63% | 63% | 63% |
| Flow by FICO Scores 620-679 | 28% | 28% | 29% | 29% | 29% |
| Flow by FICO Scores 575-619 | 6% | 6% | 6% | 6% | 6% |
| Flow by FICO Scores <575 | 2% | 2% | 2% | 2% | 2% |
| Bulk by FICO Scores >679 | 87% | 86% | 85% | 85% | 84% |
| Bulk by FICO Scores 620-679 | 11% | 12% | 13% | 13% | 14% |
| Bulk by FICO Scores 575-619 | 1% | 1% | 1% | 1% | 1% |
| Bulk by FICO Scores <575 | 1% | 1% | 1% | 1% | 1% |
| Primary A minus | 5% | 5% | 5% | 6% | 6% |
| Primary Sub-prime ⁽²⁾ | 5% | 5% | 5% | 5% | 5% |
| | | | | | |
| Primary Loans | | | | | |
| Primary loans in-force | 840,618 | 890,730 | 914,770 | 947,777 | 973,988 |
| Primary delinquent loans | 107,104 | 122,279 | 115,430 | 102,800 | 92,964 |
| Primary delinquency rate | 12.74% | 13.73% | 12.62% | 10.85% | 9.54% |
| Flow loans in-force | 735,564 | 753,370 | 774,000 | 796,633 | 826,663 |
| Flow delinquent loans | 102,389 | 107,495 | 100,208 | 87,590 | 79,349 |
| Flow delinquency rate | 13.92% | 14.27% | 12.95% | 11.00% | 9.60% |
| Bulk loans in-force | 105,054 | 137,360 | 140,770 | 151,144 | 147,325 |
| Bulk delinquent loans | 4,715 | 14,784 | 15,222 | 15,210 | 13,615 |
| Bulk delinquency rate | 4.49% | 10.76% | 10.81% | 10.06% | 9.24% |
| A minus and sub-prime loans in-force | 86,185 | 89,678 | 93,344 | 97,271 | 101,413 |
| A minus and sub-prime delinquent loans | 26,387 | 29,238 | 28,151 | 25,271 | 23,448 |
| A minus and sub-prime delinquency rate | 30.62% | 32.60% | 30.16% | 25.98% | 23.12% |
| Pool Loans | | | | | |
| Pool loans in-force | 19,907 | 20,370 | 20,859 | 21,166 | 21,870 |
| Pool loans in-force Pool delinquent loans | 783 | 20,370 | 20,859 | 632 | 586 |
| Pool delinquent roans | 3.93% | 3.83% | 3.55% | 2,99% | 2.68% |
| r oor denniquency rate | 5.95% | 3.83% | 3.33% | 2.99% | 2.08% |

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(1) (2) Loans with unknown FICO scores are included in the 620-679 category. Excludes loans classified as A minus.

Portfolio Quality Metrics-U.S. Mortgage Insurance

| | March 31 | , 2010 | December 3 | 31, 2009 | March 31, 2009 | | |
|------------------------------|-------------------------------|--------------------------------|-------------------------------|--------------------------------|-------------------------------|--------------------------------|--|
| | % of Primary Risk In-force | Primary Delinquency Rate | % of Primary Risk In-force | Primary Delinquency Rate | % of Primary Risk In-force | Primary Delinquency Rate | |
| By Region | | | | | | | |
| Southeast ⁽¹⁾ | 23% | 17.28% | 23% | 18.36% | 24% | 13.34% | |
| South Central ⁽²⁾ | 16 | 11.81% | 17 | 12.42% | 17 | 8.07% | |
| Northeast ⁽³⁾ | 14 | 11.13% | 13 | 11.60% | 13 | 7.61% | |
| North Central ⁽⁴⁾ | 11 | 11.66% | 11 | 12.20% | 11 | 7.78% | |
| Pacific ⁽⁵⁾ | 11 | 16.66% | 11 | 19.43% | 11 | 13.66% | |
| Great Lakes ⁽⁶⁾ | 9 | 9.47% | 9 | 10.20% | 8 | 8.22% | |
| Plains ⁽⁷⁾ | 6 | 7.72% | 6 | 8.29% | 6 | 5.27% | |
| Mid-Atlantic ⁽⁸⁾ | 5 | 11.85% | 5 | 13.08% | 5 | 8.25% | |
| New England ⁽⁹⁾ | 5 | 11.67% | 5 | 12.48% | 5 | 8.10% | |
| Total | 100% | 12.74% | 100% | 13.73% | 100% | 9.54% | |
| By State | | | | | | | |
| Florida | 8% | 29.07% | 8% | 30.77% | 8% | 24.49% | |
| Texas | 7% | 9.10% | 7% | 9.49% | 7% | 6.10% | |
| New York | 6% | 9.12% | 6% | 9.42% | 6% | 6.04% | |
| California | 5% | 17.72% | 5% | 21.87% | 5% | 16.70% | |
| Illinois | 5% | 16.09% | 5% | 16.40% | 5% | 10.27% | |
| Georgia | 4% | 17.40% | 4% | 17.62% | 4% | 11.33% | |
| North Carolina | 4% | 11.50% | 4% | 11.73% | 4% | 7.37% | |
| Pennsylvania | 4% | 10.66% | 4% | 11.13% | 4% | 7.29% | |
| New Jersey | 4% | 16.68% | 4% | 17.35% | 4% | 11.63% | |
| Ohio | 3% | 8.11% | 3% | 8.47% | 3% | 7.06% | |

Alabama, Arkansas, Florida, Georgia, Mississippi, North Carolina, South Carolina and Tennessee Arizona, Colorado, Louisiana, New Mexico, Oklahoma, Texas and Utah (1)

(2)

(3) New Jersey, New York and Pennsylvania Illinois, Minnesota, Missouri and Wisconsin

(4)

(5) Alaska, California, Hawaii, Nevada, Oregon and Washington

(6) Indiana, Kentucky, Michigan and Ohio

Idaho, Iowa, Kansas, Montana, Nebraska, North Dakota, South Dakota and Wyoming Delaware, Maryland, Virginia, Washington D.C. and West Virginia Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont (7)

(8)

(9)

Portfolio Quality Metrics—U.S. Mortgage Insurance (amounts in millions)

| | | | % of | | | % of | | | % of |
|--|------|----------------------|-------|----|------------------------|-------|----------|-----------------------|-------|
| Primary Risk In-force: | Marc | h 31, 2010 30,729 | Total | S | ber 31, 2009 31,722 | Total | Mar S | ch 31, 2009 34,806 | Total |
| Lender concentration (by original applicant) Top 10 lenders | \$ | 15,365 | | \$ | 15,814 | | \$ | 17,183 | |
| Top 20 lenders | | 13,303 | | | 13,814 | | | 20,552 | |
| 100 20 1010013 | | 17,504 | | | 10,540 | | | 20,552 | |
| Loan-to-value ratio | | | | | | | | | |
| 95.01% and above | \$ | 7,775 | 25% | \$ | 7,962 | 25% | \$ | 8,794 | 25% |
| 90.01% to 95.00% | | 10,594 | 34 | | 10,832 | 34 | | 11,924 | 34 |
| 80.01% to 90.00% | | 11,902 | 39 | | 12,245 | 39 | | 13,419 | 39 |
| 80.00% and below | | 458 | 2 | | 683 | 2 | | 669 | 2 |
| Total | \$ | 30,729 | 100% | \$ | 31,722 | 100% | \$ | 34,806 | 100% |
| Loan grade | | | | - | | | - | | |
| Prime | \$ | 27,525 | 90% | \$ | 28,376 | 89% | \$ | 30,970 | 89% |
| A minus and sub-prime | | 3,204 | 10 | | 3,346 | 11 | | 3,836 | 11 |
| Total | \$ | 30,729 | 100% | \$ | 31,722 | 100% | \$ | 34,806 | 100% |
| Loan type ⁽¹⁾ | | | — | | | | | | |
| First mortgages | | | | | | | | | |
| Fixed rate mortgage | | | | | | | | | |
| Flow | \$ | 29,502 | 96% | \$ | 30,196 | 95% | \$ | 33,130 | 95% |
| Bulk | | 498 | 2 | | 690 | 2 | | 629 | 2 |
| Adjustable rate mortgage | | | | | | | | | |
| Flow | | 704 | 2 | | 755 | 3 | | 955 | 3 |
| Bulk | | 25 | — | | 81 | — | | 92 | — |
| Second mortgages | | | | | | | | | |
| Total | \$ | 30,729 | 100% | \$ | 31,722 | 100% | \$ | 34,806 | 100% |
| Type of documentation | | | | | | | | | |
| Alt-A | | | | | | | | | |
| Flow | \$ | 991 | 3% | \$ | 1,064 | 3% | \$ | 1,290 | 4% |
| Bulk | | 65 | — | | 244 | 1 | | 279 | 1 |
| Standard ⁽²⁾ | | | | | | | | | |
| Flow | | 29,215 | 95 | | 29,887 | 94 | | 32,795 | 94 |
| Bulk | | 458 | 2 | | 527 | 2 | | 442 | 1 |
| Total | \$ | 30,729 | 100% | \$ | 31,722 | 100% | \$ | 34,806 | 100% |
| Mortgage term | | | | | | | | | |
| 15 years and under | \$ | 360 | 1% | \$ | 367 | 1% | \$ | 372 | 1% |
| More than 15 years | | 30,369 | 99 | | 31,355 | 99 | | 34,434 | 99 |
| Total | \$ | 30,729 | 100% | \$ | 31,722 | 100% | \$ | 34,806 | 100% |
| | | | | | | | | | |

For loan type in this table, any loan with an interest rate that is fixed for an initial term of five years or more is categorized as a fixed rate mortgage.
 Standard includes loans with reduced or different documentation requirements that meet specifications of GSE approved underwriting systems with historical and expected delinquency rates consistent with the company's standard portfolio.

Portfolio Quality Metrics—U.S. Mortgage Insurance (amounts in millions)

| | | March 31, 2010 | | | | | | | | | |
|----------------|---------------------|----------------|--------|---------------|------------|--|--|--|--|--|--|
| | | Primary | | | | | | | | | |
| | Average | Insurance In- | % of | Primary | | | | | | | |
| Policy Year | Rate ⁽¹⁾ | force | Total | Risk In-force | % of Total | | | | | | |
| 1999 and Prior | 7.81% | \$ 2,091 | 1.5% | \$ 543 | 1.8% | | | | | | |
| 2000 | 8.26% | 367 | 0.3 | 92 | 0.3 | | | | | | |
| 2001 | 7.47% | 1,362 | 1.0 | 343 | 1.1 | | | | | | |
| 2002 | 6.62% | 3,257 | 2.4 | 790 | 2.6 | | | | | | |
| 2003 | 5.65% | 13,047 | 9.7 | 2,198 | 7.1 | | | | | | |
| 2004 | 5.87% | 7,638 | 5.7 | 1,707 | 5.6 | | | | | | |
| 2005 | 5.98% | 11,983 | 8.9 | 3,033 | 9.9 | | | | | | |
| 2006 | 6.53% | 16,016 | 11.9 | 3,855 | 12.5 | | | | | | |
| 2007 | 6.62% | 35,364 | 26.2 | 8,452 | 27.5 | | | | | | |
| 2008 | 6.20% | 31,675 | 23.5 | 7,789 | 25.3 | | | | | | |
| 2009 | 5.08% | 10,255 | 7.6 | 1,585 | 5.2 | | | | | | |
| 2010 | 4.96% | 1,721 | 1.3 | 342 | 1.1 | | | | | | |
| Total | 6.24% | \$ 134,776 | 100.0% | \$ 30,729 | 100.0% | | | | | | |
| | | | | | | | | | | | |

| Occupancy and Property Type | March 31, 2010 | December 31, 2009 |
|---|----------------|-------------------|
| Occupancy Status % of Primary Risk In-force | | |
| Primary residence | 93.4% | 93.2% |
| Second home | 4.0 | 4.1 |
| Non-owner occupied | 2.6 | 2.7 |
| Total | 100.0% | 100.0% |
| Property Type % of Primary Risk In-force | | |
| Single family detached | 85.7% | 85.6% |
| Condominium and co-operative | 11.3 | 11.3 |
| Multi-family and other | 3.0 | 3.1 |
| Total | 100.0% | 100.0% |

(1) Average Annual Mortgage Interest Rate

Portfolio Quality Metrics-U.S. Mortgage Insurance (amounts in billions)

| Primary Risk In-force | FICO > 679 2010 1Q 1Q 1Q 2010 1Q 2010 1Q 2010 1Q | | 2010 | FICO < 620 2010 1Q | | <u>Total</u> 2010 1Q | |
|---------------------------------|--|-------|-------------|--------------------------|----|--------------------------------|------------|
| Total Primary Risk In-force | \$ | 19.8 | \$ | 8.6 | \$ | 2.3 | \$ 30.7 |
| Delinquency rate ⁽²⁾ | | 7.9% | | 19.7% | | 31.0% | 12.7% |
| 2010 policy year | \$ | 0.3 | \$ | _ | \$ | — | \$ 0.3 |
| Delinquency rate | | — % | | 0.2% | | — % | — % |
| 2009 policy year | \$ | 1.5 | \$ | 0.1 | \$ | _ | \$ 1.6 |
| Delinquency rate | | 0.2% | | 1.2% | | 9.2% | 0.2% |
| 2008 policy year | \$ | 6.0 | \$ | 1.5 | \$ | 0.3 | \$ 7.8 |
| Delinquency rate | | 5.7% | | 14.8% | | 28.2% | 8.3% |
| 2007 policy year | \$ | 4.8 | \$ | 2.8 | \$ | 0.9 | \$ 8.5 |
| Delinquency rate | | 13.3% | | 24.7% | | 36.5% | 19.6% |
| 2006 policy year | \$ | 2.2 | \$ | 1.3 | \$ | 0.4 | \$ 3.9 |
| Delinquency rate | | 13.2% | | 23.5% | | 31.9% | 18.5% |
| 2005 policy year | \$ | 1.7 | \$ | 1.0 | \$ | 0.2 | \$ 2.9 |
| Delinquency rate | | 11.5% | | 20.9% | | 27.0% | 15.8% |
| 2004 and prior policy years | \$ | 3.3 | \$ | 1.9 | \$ | 0.5 | \$ 5.7 |
| Delinquency rate | | 5.6% | | 15.9% | | 25.2% | 10.0% |
| Fixed rate mortgage | \$ | 19.4 | \$ | 8.4 | \$ | 2.2 | \$ 30.0 |
| Delinquency rate | | 7.6% | | 19.5% | | 30.8% | 12.5% |
| Adjustable rate mortgage | \$ | 0.4 | \$ | 0.2 | \$ | 0.1 | \$ 0.7 |
| Delinquency rate | | 23.5% | | 27.8% | | 37.7% | 26.2% |
| Loan-to-value > 95% | \$ | 4.0 | \$ | 2.9 | \$ | 0.9 | \$ 7.8 |
| Delinquency rate | | 9.9% | | 22.9% | | 35.8% | 18.0% |
| Alt-A(3) | \$ | 0.7 | \$ | 0.3 | \$ | 0.1 | \$ 1.1 |
| Delinquency rate | | 20.5% | | 35.1% | | 37.0% | 24.7% |
| Interest only and option ARMs | \$ | 1.7 | \$ | 0.6 | \$ | 0.1 | \$ 2.4 |
| Delinquency rate | | 26.5% | | 39.0% | | 45.8% | 30.6% |

(1)

(2)

Loans with unknown FICO scores are included in the 620—679 category. Delinquency rate represents the number of lender reported delinquencies divided by the number of remaining policies consistent with mortgage insurance practices. Alt-A consists of loans with reduced documentation or verification of income or assets and a higher historical and expected delinquency rate than standard documentation (3) loans.

Other Metrics—U.S. Mortgage Insurance Bulk Risk In-force (dollar amounts in millions)

| | Marc | n 31, 2010 | Decemb | er 31, 2009 | March | n 31, 2009 |
|---------------------------------------|------|------------|--------|-------------|-------|------------|
| GSE Alt-A | | | | | | |
| Risk in-force | \$ | 58 | \$ | 295 | \$ | 336 |
| Average FICO score | | 721 | | 721 | | 720 |
| Loan-to-value ratio | | 79% | | 79% | | 79% |
| Standard documentation(1) | | 18% | | 24% | | 23% |
| Stop loss | | 100% | | 100% | | 100% |
| Deductible | | 49% | | 81% | | 81% |
| FHLB | | | | | | |
| Risk in-force | \$ | 382 | \$ | 391 | \$ | 297 |
| Average FICO score | | 757 | | 755 | | 750 |
| Loan-to-value ratio | | 70% | | 75% | | 75% |
| Standard documentation(1) | | 96% | | 96% | | 95% |
| Stop loss | | 90% | | 90% | | 83% |
| Deductible | | 100% | | 100% | | 100% |
| Other | | | | | | |
| Risk in-force | \$ | 83 | \$ | 85 | \$ | 88 |
| Average FICO score | | 699 | | 701 | | 691 |
| Loan-to-value ratio | | 91% | | 91% | | 92% |
| Standard documentation ⁽¹⁾ | | 97% | | 96% | | 96% |
| Stop loss | | 9% | | 9% | | 9% |
| Deductible | | — % | | — % | | — % |
| Total Bulk Risk In-force | \$ | 523 | \$ | 771 | \$ | 721 |

⁽¹⁾ Standard documentation includes loans with reduced or different documentation requirements that meet specifications of GSE approved underwriting systems with historical and expected delinquency rates consistent with the standard portfolio.

Aggregate Book Year Analysis Provided to Illustrate Directional Progression Toward Captive Attachment

| | | | | March 31, 2010 | | |
|--------------------------|---------------------------------------|----------|---------------------------------------|---|-----|---------------------------------------|
| Book Year ⁽²⁾ | Original Boo Risk In-foro (\$B) | | Current Risk In- force (\$B) | Ever-To-Date Incurred Losses (\$MM) | | Captive Benefits <u>(</u> \$MM) |
| 2004 | | 0-50% | \$ 0.2 | \$ | 16 | |
| 2004 | | 50-75% | 0.5 | | 40 | |
| 2004 | | 75-99% | 0.2 | | 22 | |
| 2004 | | Attached | | | 9 | |
| 2004 Total | \$ 3 | .3 | \$ 0.9 | \$ | 87 | \$ — |
| 2005 | | 0-50% | \$ — | \$ | 1 | |
| 2005 | | 50-75% | | | | |
| 2005 | | 75-99% | 0.1 | | 7 | |
| 2005 | | Attached | 1.8 | | 335 | |
| 2005 Total | \$ 4 | 2 | \$ 1.9 | \$ | 343 | 15 |
| 2006 | | 0-50% | \$ — | \$ | 1 | |
| 2006 | | 50-75% | | | 1 | |
| 2006 | | 75-99% | | | 1 | |
| 2006 | | Attached | 2.2 | | 511 | |
| 2006 Total | \$ 3 | .8 | \$ 2.2 | \$ | 514 | 9 |
| 2007 | | 0-50% | \$ — | \$ | _ | |
| 2007 | | 50-75% | _ | | 1 | |
| 2007 | | 75-99% | 0.1 | | 5 | |
| 2007 | | Attached | 4.6 | | 892 | |
| 2007 Total | \$ 6 | 2 | \$ 4.7 | \$ | 898 | 7 |
| 2008 | | 0-50% | \$ 0.7 | \$ | 8 | |
| 2008 | | 50-75% | 0.4 | | 16 | |
| 2008 | | 75-99% | 1.0 | | 48 | |
| 2008 | | Attached | 0.4 | | 28 | |
| 2008 Total | \$ 3 | .0 | \$ 2.5 | \$ | 100 | 3 |
| | | | | | | |

Captive Benefits In Quarter (\$MM)

(1) Data presented in aggregate for all trusts. Actual trust attachment and exit points will vary by individual lender contract. For purposes of this illustration, ever-to-date incurred losses equal current reserves plus ever-to-date paid claims. The information presented excludes quota share captive reinsurance data. Progress toward captive attachment is determined at a lender level for each book year by dividing ever-to-date incurred losses by original risk in-force for that book year. (2)

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Book year figures may include loans from additional periods pursuant to reinsurance agreement terms and conditions.

Corporate and Other

Net Operating Income (Loss)—Corporate and Other(1) (amounts in millions)

| | 2010 | | | 2009 | | |
|---|-----------------|-----------------|--|-----------------|--------------|------------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| REVENUES: | | | | | | |
| Premiums | \$ — | \$ — | \$ — | \$ 1 | \$ 1 | \$2 |
| Net investment income | 9 | 33 | 25 | 60 | 55 | 173 |
| Net investment gains (losses) | (16) | (21) | (65) | (61) | (162) | (309) |
| Insurance and investment product fees and other | 3 | 22 | 12 | 41 | 75 | 150 |
| Total revenues | (4) | 34 | (28) | 41 | (31) | 16 |
| BENEFITS AND EXPENSES: | | | | | | |
| Benefits and other changes in policy reserves | | | 2 | | _ | 2 |
| Interest credited | 39 | 40 | 39 | 79 | 89 | 247 |
| Acquisition and operating expenses, net of deferrals | 8 | 17 | 9 | 15 | 11 | 52 |
| Amortization of deferred acquisition costs and intangibles | 4 | 4 | 5 | 3 | 5 | 17 |
| Interest expense | 70 | 59 | 58 | 66 | 62 | 245 |
| Total benefits and expenses | 121 | 120 | 113 | 163 | 167 | 563 |
| LOSS BEFORE INCOME TAXES | (125) | (86) | (141) | (122) | (198) | (547) |
| Benefit from income taxes | (157) | (8) | (67) | (17) | (102) | (194) |
| NET INCOME (LOSS) | 32 | (78) | (74) | (105) | (96) | (353) |
| ADJUSTMENTS TO NET INCOME (LOSS): | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 11 | 16 | 41 | 38 | 106 | 201 |
| Net tax benefit related to separation from the company's former parent | (106) | | | | | |
| NET OPERATING INCOME (LOSS) | <u>\$ (63</u>) | <u>\$ (62</u>) | <u>\$ (33</u>) | <u>\$ (67</u>) | <u>\$ 10</u> | <u>\$ (152</u>) |
| Effective tax rate (operating income (loss)) | 42.1% | 2.8% | 57.4% | -6.8% | 128.5% | 36.4% |
| Guaranteed Investment Contracts, Funding Agreements Backing Notes and Funding | | | | | | |
| Agreements: | ¢ 4 500 | #5.052 | <i><i></i><i><i></i></i></i> | • ((77 | 0.104 | 0.104 |
| Account value, beginning of period Surrenders and benefits ⁽²⁾ | \$4,502 | \$5,053 | \$5,555 | \$ 6,677 | \$ 8,104 | \$ 8,104 |
| | (171) | (596) | (553) | (1,177) | (1,466) | (3,792) |
| Net flows | (171) | (596) | (553) | (1,177) | (1,466) | (3,792) |
| Interest credited | 43 | 45 | 47 | 52 | 61 | 205 |
| Foreign currency translation | (2) | | 4 | 3 | (22) | (15) |
| Account value, end of period | \$4,372 | \$4,502 | \$5,053 | \$ 5,555 | \$ 6,677 | \$ 4,502 |

(1) Includes inter-segment eliminations and non-strategic products. (2)

The company has included in "surrenders and benefits" the early retirement of institutional contracts at a discount to contract values.

Additional Financial Data

Investments Summary (amounts in millions)

| | | March 31 | , 2010 | December 3 | 1, 2009 | September | 30, 2009 | June 30, | 2009 | March 3 | 1, 2009 |
|---|--|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|--------------|
| | | Carrying Amount | % of Total | Carrying Amount | % of Tota |
| omposition of Investment | | | | | | | | | | | |
| ortfolio | | | | | | | | | | | |
| Fixed maturity securities: | | | | | | | | | | | |
| Investment grade: | | 0.00.000 | 110/ | | 100/ | | 2004 | | 2 50 / | | |
| Public fixed maturity secu | | \$ 28,675 | 41% | \$ 27,137 | 40% | \$ 26,018 | 38% | \$ 23,107 | 35% | \$ 20,951 | 32 |
| Private fixed maturity secu | | 9,397 | 14 | 9,231 | 14 | 8,622 | 12 | 8,235 | 12 | 7,706 | 12 |
| Residential mortgage-back | | 3,141 | 5 | 2,595 | 4 | 1,947 | 3 | 2,179 | 4 | 2,228 | 4 |
| Commercial mortgage-bac | | 3,457 | 5 | 3,433 | 5 | 3,715 | 5 | 3,538 | 5 | 3,605 | |
| Other asset-backed securit | les | 2,186 | 3 | 2,205 | 3 | 1,814 | 3 | 1,909 | 3 | 1,885 | |
| Tax-exempt | | 1,415 | 2 | 1,521 | 2 | 2,177 | 3 | 2,388 | 4 | 2,463 | |
| Non-investment grade fixed m | aturity securities | 3,769 | 5 | 3,630 | 5 | 3,453 | 5 | 2,966 | 5 | 2,481 | |
| Equity securities: | | | | 0.4 | | 105 | | 112 | | 107 | |
| Common stocks and mutual fu Preferred stocks | inds | 82 97 | — | 94 65 | — | 105 59 | — | 113 139 | _ | 107 | - |
| | | | | | | | | | 1 | 114 | - |
| Commercial mortgage loans | | 7,336 | 10 | 7,499 | 11 | 7,704 | 11 | 7,872 | 12 | 8,023 | |
| | oans related to securitization entities | 552 | 1 | 1 402 | _ | 1 400 | _ | | _ | | - |
| Policy loans | • • | 1,408 | 2 | 1,403 | 2 | 1,408 | 2 | 2,087 | 3 | 1,842 | |
| Cash, cash equivalents and short-t | erm investments | 4,763 | 7 | 6,592 | 10 | 8,177 | 12 | 6,845 | 10 | 8,163 | |
| Securities lending | | 593 | 1 | 853 | 1 | 899 | 1 | 958 | 2 | 1,069 | |
| Other invested assets: | Limited partnerships ⁽²⁾ | 371 | 1 | 430 | 1 | 583 | 1 | 610 | 1 | 658 | |
| | Derivatives: | | | | | | | | | | |
| | LTC forward starting swap—cash flow | 69 | - | 73 | - | 281 | 1 | 188 | 1 | 354 | |
| | Other cash flow | 101 | — | 101 | — | 123 | — | 76 | — | 68 | - |
| | Fair value | 151 | - | 156 | - | 180 | — | 170 | — | 231 | - |
| | Equity index options-non-qualified | 34 | — | 39 | — | 62 | — | 110 | — | 154 | - |
| | LTC swaptions-non-qualified | 14 | - | 54 | - | 195 | — | 161 | — | 527 | |
| | Other non-qualified | 490 | 1 | 523 | 1 | 417 | 1 | 485 | 1 | 427 | |
| | Trading portfolio | 167 | — | 174 | - | 180 | — | 163 | — | 156 | - |
| | Counterparty collateral | 628 | 1 | 647 | 1 | 937 | 2 | 833 | 1 | 1,248 | |
| | Restricted other invested assets related to securitization | | | | | | | | | | |
| | entities | 385 | 1 | — | — | _ | — | — | — | _ | - |
| | Other | 57 | | 62 | | 59 | | 80 | | 89 | |
| Total invested assets a | nd cash | \$ 69,338 | 100% | \$ 68,517 | 100% | \$ 69,115 | 100% | \$ 65,212 | 100% | \$ 64,549 | 1 |
| Public Fixed Maturity Secu Rating Agency I | | | | | | | | | | | |
| AAA | | \$ 13.625 | 35% | \$ 12.516 | 34% | \$ 10.880 | 30% | \$ 9,188 | 28% | \$ 8,934 | |
| AA | | 4,808 | 12 | 4,632 | 12 | 4,869 | 14 | 5,105 | 15 | 4,417 | |
| A | | 11,034 | 28 | 10.634 | 29 | 10.883 | 30 | 10,261 | 31 | 9,618 | |
| BBB | | 7,561 | 19 | 7,247 | 19 | 7,265 | 20 | 6,798 | 20 | 6,218 | |
| BB | | 1,441 | 4 | 1,339 | 4 | 1,264 | 4 | 1,278 | 4 | 971 | |
| В | | 454 | 1 | 414 | 1 | 522 | 1 | 447 | 1 | 399 | |
| CCC and lower | | 400 | 1 | 376 | 1 | 409 | 1 | 207 | 1 | 190 | |
| Not rated | | _ | _ | _ | _ | 27 | _ | _ | _ | 17 | _ |
| | Total public fixed maturity securities | \$ 39,323 | 100% | \$ 37,158 | 100% | \$ 36,119 | 100% | \$ 33,284 | 100% | \$ 30,764 | 1 |
| | 1 5 | \$ 39,323 | 100 /0 | \$ 57,158 | 100 /0 | \$ 30,119 | 100 /0 | \$ 55,264 | 100 /0 | \$ 30,704 | _ |
| Private Fixed Maturity Secu Rating Agency I | | | | | | | | | | | |
| AAA | | \$ 1,311 | 10% | \$ 1,271 | 10% | \$ 1,196 | 10% | \$ 1,334 | 12% | \$ 1,389 | |
| AA | | 1,134 | 9 | 1,021 | 8 | 1,041 | 9 | 986 | 9 | 959 | |
| А | | 3,889 | 31 | 3,815 | 30 | 3,540 | 31 | 3,244 | 30 | 3,233 | |
| BBB | | 4,909 | 38 | 4,986 | 40 | 4,619 | 39 | 4,440 | 40 | 4,070 | |
| BB | | 1,184 | 10 | 1,247 | 10 | 905 | 8 | 801 | 7 | 775 | |
| В | | 151 | 1 | 156 | 1 | 212 | 2 | 128 | 1 | 102 | |
| CCC and lower | | 139 | 1 | 98 | 1 | 114 | 1 | 105 | 1 | 27 | |
| | Total private fixed maturity securities | \$ 12,717 | 100% | \$ 12,594 | 100% | \$ 11,627 | 100% | \$ 11,038 | 100% | \$ 10,555 | 1 |
| | r | | | | | ,527 | | ,, | | | |

The company does not have any material exposure to residential mortgage-backed securities collateralized debt obligations (CDOs).
 (2) Limited partnerships by type:

| -> Linned partnerships by type. | | | | | |
|---------------------------------|--------|--------|--------|--------|--------|
| Real estate | \$ 159 | \$ 201 | \$ 213 | \$ 236 | \$ 258 |
| Infrastructure | 113 | 109 | 144 | 147 | 152 |
| Other | 99 | 120 | 226 | 227 | 248 |
| Total limited partnerships | \$ 371 | \$ 430 | \$ 583 | \$ 610 | \$ 658 |

Fixed Maturity Securities Summary (amounts in millions)

_

| | March 3 | 1, 2010 | December | 31, 2009 | September | 30, 2009 | June 30 | , 2009 | March 3 | 1, 2009 |
|--|----------|---------|-----------|----------|-----------|----------|----------|--------|----------|---------|
| | Fair | % of | Fair | % of | Fair | % of | Fair | % of | Fair | % of |
| | Value | Total | Value | Total | Value | Total | Value | Total | Value | Total |
| Fixed Maturity Securities—Security Sector: | | | | | | | | | | |
| U.S. government, agencies and government-sponsored enterprises | \$ 3,029 | 6% | \$ 2,602 | 5% | \$ 2,166 | 5% | \$ 1,249 | 3% | \$ 994 | 2% |
| Tax-exempt | 1,436 | 3 | 1,544 | 3 | 2,201 | 5 | 2,406 | 5 | 2,464 | 6 |
| Foreign government | 2,414 | 5 | 2,384 | 5 | 2,254 | 5 | 1,854 | 4 | 1,672 | 4 |
| U.S. corporate | 22,253 | 43 | 21,412 | 43 | 20,752 | 43 | 19,691 | 44 | 18,142 | 44 |
| Foreign corporate | 13,151 | 25 | 12,551 | 25 | 12,049 | 25 | 10,874 | 25 | 9,814 | 24 |
| Residential mortgage-backed securities | 3,810 | 7 | 3,227 | 7 | 2,584 | 5 | 2,644 | 6 | 2,619 | 6 |
| Commercial mortgage-backed securities | 3,693 | 7 | 3,617 | 7 | 3,886 | 8 | 3,632 | 9 | 3,685 | 9 |
| Other asset-backed securities | 2,254 | 4 | 2,415 | 5 | 1,854 | 4 | 1,972 | 4 | 1,929 | 5 |
| Total fixed maturity securities | \$52,040 | 100% | \$ 49,752 | 100% | \$ 47,746 | 100% | \$44,322 | 100% | \$41,319 | 100% |
| Corporate Bond Holdings—Industry Sector: | | | | | | | | | | |
| Investment Grade: | | | | | | | | | | |
| Finance and insurance | \$ 8,440 | 26% | \$ 8,917 | 28% | \$ 8,754 | 29% | \$ 8,496 | 30% | \$ 7,676 | 29% |
| Utilities and energy | 7,460 | 23 | 7,064 | 22 | 6,896 | 23 | 6,360 | 22 | 5,831 | 22 |
| Consumer—non-cyclical | 3,728 | 11 | 3,622 | 12 | 3,660 | 12 | 3,422 | 12 | 3,334 | 13 |
| Consumer—cyclical | 1,559 | 5 | 1,456 | 5 | 1,487 | 5 | 1,461 | 5 | 1,496 | 6 |
| Capital goods | 1,990 | 6 | 1,997 | 6 | 1,778 | 6 | 1,655 | 6 | 1,621 | 6 |
| Industrial | 1,431 | 4 | 1,372 | 4 | 1,340 | 4 | 1,244 | 4 | 1,160 | 4 |
| Technology and communications | 1,925 | 6 | 1,876 | 6 | 1,818 | 6 | 1,592 | 6 | 1,501 | 6 |
| Transportation | 1,240 | 4 | 1,129 | 4 | 1,253 | 4 | 1,201 | 4 | 1,109 | 4 |
| Other | 5,101 | 15 | 4,232 | 13 | 3,517 | 11 | 3,070 | 11 | 2,507 | 10 |
| Subtotal | \$32,874 | 100% | \$ 31,665 | 100% | \$ 30,503 | 100% | \$28,501 | 100% | \$26,235 | 100% |
| Non-Investment Grade: | | | | | | | | | | |
| Finance and insurance | \$ 669 | 26% | \$ 549 | 24% | \$ 578 | 25% | \$ 501 | 24% | \$ 334 | 19% |
| Utilities and energy | 240 | 10 | 236 | 10 | 241 | 10 | 222 | 11 | 202 | 12 |
| Consumer—non-cyclical | 322 | 13 | 340 | 15 | 286 | 12 | 255 | 12 | 275 | 16 |
| Consumer—cyclical | 210 | 8 | 181 | 8 | 183 | 8 | 151 | 7 | 112 | 7 |
| Capital goods | 379 | 15 | 351 | 15 | 360 | 16 | 363 | 18 | 321 | 19 |
| Industrial | 354 | 14 | 347 | 15 | 361 | 16 | 290 | 14 | 238 | 14 |
| Technology and communications | 226 | 9 | 167 | 7 | 183 | 8 | 180 | 9 | 163 | 9 |
| Transportation | 77 | 3 | 60 | 3 | 64 | 3 | 62 | 3 | 59 | 3 |
| Other | 53 | 2 | 67 | 3 | 42 | 2 | 40 | 2 | 17 | 1 |
| Subtotal | \$ 2,530 | 100% | \$ 2,298 | 100% | \$ 2,298 | 100% | \$ 2,064 | 100% | \$ 1,721 | 100% |
| Total | \$35,404 | 100% | \$ 33,963 | 100% | \$ 32,801 | 100% | \$30,565 | 100% | \$27,956 | 100% |
| Fixed Maturity Securities—Contractual Maturity Dates: | | | | | | | | | | |
| Due in one year or less | \$ 2,660 | 5% | \$ 2,217 | 4% | \$ 1,897 | 4% | \$ 1,764 | 4% | \$ 1,677 | 4% |
| Due after one year through five years | 12,582 | 24 | 12,400 | 25 | 12,247 | 26 | 11,429 | 26 | 10,048 | 24 |
| Due after five years through ten years | 8,152 | 16 | 7,950 | 16 | 7,862 | 16 | 7,334 | 17 | 7,081 | 17 |
| Due after ten years | 18,889 | 36 | 17,926 | 36 | 17,416 | 37 | 15,547 | 35 | 14,280 | 35 |
| Subtotal | 42,283 | 81 | 40,493 | 81 | 39,422 | 83 | 36,074 | 82 | 33,086 | 80 |
| Mortgage and asset-backed | 9,757 | 19 | 9,259 | 19 | 8,324 | 17 | 8,248 | 18 | 8,233 | 20 |
| Total fixed maturity securities | \$52,040 | 100% | \$ 49,752 | 100% | \$ 47,746 | 100% | \$44,322 | 100% | \$41,319 | 100% |
| · · · · · · · · · · · · · · · · · · · | | | | | , | | | | | |

Additional Information on Mortgage-backed and Asset-backed Securities By Vintage As of March 31, 2010

(amounts in millions)

Mortgage-backed and Asset-backed Securities Collateralized by Sub-prime Residential Mortgage Loans²):

| | | | Fai | r Valu | e | | | | Ne | et Unreal | ized Loss | ses | | |
|----------------|----------|-------|-------|--------|------|------|--------|----------|---------|-----------|-----------|------|------|---------|
| S&P Equivalent | 2004 and | | | | | | | 2004 and | | | | | | |
| Rating | Prior | 2005 | 2006 | 2007 | 2008 | 2009 | Total | Prior | 2005 | 2006 | 2007 | 2008 | 2009 | Total |
| AAA | \$ 43 | \$ 10 | \$— | \$— | \$— | \$— | \$ 53 | \$ (4) | \$ (1) | \$ — | \$ — | \$— | \$— | \$ (5) |
| AA | 21 | 20 | — | 19 | _ | — | 60 | (6) | (10) | — | (8) | — | — | (24) |
| А | 12 | 50 | 4 | — | _ | _ | 66 | (6) | (30) | (1) | _ | — | — | (37) |
| BBB | 16 | 6 | 1 | _ | | _ | 23 | (7) | (13) | (2) | _ | _ | _ | (22) |
| BB | 11 | 13 | 14 | — | | — | 38 | (10) | (11) | (5) | _ | — | — | (26) |
| В | 4 | 28 | 41 | — | — | — | 73 | (3) | (15) | (26) | (1) | — | — | (45) |
| CCC and lower | 24 | 24 | 63 | 14 | _ | — | 125 | (14) | (55) | (67) | (13) | — | — | (149) |
| Total | \$ 131 | \$151 | \$123 | \$ 33 | \$— | \$— | \$ 438 | \$ (50) | \$(135) | \$(101) | \$ (22) | \$— | \$— | \$(308) |

Mortgage-backed and Asset-backed Securities Collateralized by Alt-A Residential Mortgage Loans:

| | | | Fai | ir Valu | e | | | | N | et Unreal | ized Loss | ses | | |
|----------------|----------|-------|-------|---------|------|-------------|--------|----------|---------|-----------|-----------|------|-------------|---------|
| S&P Equivalent | 2004 and | | | | | | | 2004 and | | | | | | |
| Rating | Prior | 2005 | 2006 | 2007 | 2008 | 2009 | Total | Prior | 2005 | 2006 | 2007 | 2008 | 2009 | Total |
| AAA | \$ 44 | \$— | \$ 1 | \$— | \$— | \$— | \$ 45 | \$ (7) | \$ — | \$ — | \$ — | \$— | \$— | \$ (7) |
| AA | 8 | 27 | 1 | — | _ | — | 36 | (2) | (4) | (2) | — | — | _ | (8) |
| A | 18 | 23 | 1 | 7 | — | — | 49 | (2) | (8) | (3) | — | — | _ | (13) |
| BBB | 23 | 1 | 3 | _ | _ | _ | 27 | (19) | (9) | (10) | _ | _ | | (38) |
| BB | — | 4 | _ | 4 | | _ | 8 | (5) | (2) | — | (4) | | | (11) |
| В | 3 | 20 | 29 | 5 | — | — | 57 | (6) | (23) | (22) | (4) | — | — | (55) |
| CCC and lower | 4 | 70 | 33 | 29 | — | — | 136 | (34) | (59) | (16) | (21) | — | _ | (130) |
| Total | \$ 100 | \$145 | \$ 68 | \$ 45 | \$— | \$ — | \$ 358 | \$ (75) | \$(105) | \$ (53) | \$ (29) | \$— | \$ — | \$(262) |

Commercial Mortgage-backed Securities(3):

| | | | Fai | ir Valu | e | | | | N | et Unreal | ized Los | ses | | |
|----------------|----------|-------|-------|---------|------|-------|---------|----------|---------|-----------|----------|------|------|---------|
| S&P Equivalent | 2004 and | | | | | | | 2004 and | | | | | | |
| Rating | Prior | 2005 | 2006 | 2007 | 2008 | 2009 | Total | Prior | 2005 | 2006 | 2007 | 2008 | 2009 | Total |
| AAA | \$ 1,960 | \$337 | \$349 | \$119 | \$— | \$ 25 | \$2,790 | \$ 68 | \$ (6) | \$ (27) | \$ (2) | \$— | \$— | \$ 33 |
| AA | 40 | 46 | 114 | 68 | — | — | 268 | (23) | (16) | (50) | (8) | — | _ | (97) |
| A | 41 | 27 | 68 | 100 | _ | — | 236 | (31) | (27) | (35) | (56) | — | — | (149) |
| BBB | 49 | 18 | 25 | 71 | — | — | 163 | (24) | (35) | (27) | (71) | — | — | (157) |
| BB | 33 | 6 | 44 | 54 | — | — | 137 | (21) | (11) | (35) | (34) | — | — | (101) |
| В | 15 | — | 8 | 21 | — | — | 44 | (4) | — | (9) | (33) | — | — | (46) |
| CCC and lower | 12 | 5 | 38 | — | _ | — | 55 | 2 | (14) | (21) | — | — | — | (33) |
| Total | \$ 2,150 | \$439 | \$646 | \$433 | \$— | \$ 25 | \$3,693 | \$ (33) | \$(109) | \$(204) | \$(204) | \$— | \$— | \$(550) |

(1)Based on current ratings.

(2) The sub-prime securities are principally backed by first lien mortgages. The company does not have a significant exposure to second liens or option adjustable rate mortgages. The company does not have any material exposure to mezzanine CDOs. The company does not have any exposure to net interest margin deals, highly leveraged transactions or CDO-squared investments. As of March 31, 2010, 39% of the commercial mortgage-backed securities related to loans with fixed interest rates and 61% related to loans with floating interest rates. The average original loan-to-value ratio for

(3) commercial mortgage-backed securities included in the fixed maturity securities portfolio was 62%.

Commercial Mortgage Loans Summary (amounts in millions)

| | March 31 | , | December 3 | | September 3 | | June 30, | | March 31 | |
|--|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|
| | Carrying Amount | % of Total |
| Geographic Region | Amount | 10121 | Amount | Total | Amount | Total | Amount | Total | Amount | Total |
| Pacific | \$ 1,966 | 27% | \$ 2,005 | 27% | \$ 2,025 | 26% | \$ 2,065 | 26% | \$ 2,093 | 26% |
| South Atlantic | 1,669 | 23 | 1,711 | 23 | 1,834 | 24 | 1,864 | 24 | 1,901 | 24 |
| Middle Atlantic | 987 | 13 | 1,005 | 13 | 1,016 | 13 | 1,040 | 13 | 1,049 | 13 |
| East North Central | 714 | 10 | 728 | 10 | 742 | 10 | 766 | 10 | 779 | 10 |
| Mountain | 640 | 9 | 650 | 9 | 658 | 9 | 684 | 9 | 697 | 9 |
| West South Central | 325 | 4 | 331 | 4 | 337 | 4 | 343 | 4 | 348 | 4 |
| West North Central | 385 | 5 | 389 | 5 | 396 | 5 | 400 | 5 | 411 | 5 |
| East South Central | 210 | 3 | 230 | 3 | 237 | 3 | 241 | 3 | 247 | 3 |
| New England | 486 | 6 | 492 | 6 | 493 | 6 | 495 | 6 | 520 | 6 |
| Subtotal | 7,382 | 100% | 7,541 | 100% | 7,738 | 100% | 7,898 | 100% | 8,045 | 100% |
| Allowance for losses | (52) | | (48) | | (41) | | (33) | | (29) | |
| Unamortized fees and costs | 6 | | 6 | | 7 | | 7 | | 7 | |
| Total | \$ 7,336 | | \$ 7,499 | | \$ 7,704 | | \$ 7,872 | | \$ 8,023 | |
| Property Type | | | | | | | | | | |
| Office | \$ 1,991 | 27% | \$ 2,025 | 27% | \$ 2,052 | 27% | \$ 2,097 | 26% | \$ 2,125 | 26% |
| Industrial | 1,955 | 27 | 1,979 | 26 | 2,008 | 26 | 2,047 | 26 | 2,099 | 26 |
| Retail | 2,074 | 28 | 2,115 | 28 | 2,246 | 29 | 2,286 | 29 | 2,320 | 29 |
| Apartments | 819 | 11 | 832 | 11 | 847 | 11 | 855 | 11 | 881 | 11 |
| Mixed use/other | 543 | 7 | 590 | 8 | 585 | 7 | 613 | 8 | 620 | 8 |
| Subtotal | 7,382 | 100% | 7,541 | 100% | 7,738 | 100% | 7,898 | 100% | 8,045 | 100% |
| Allowance for losses | (52) | | (48) | | (41) | | (33) | | (29) | |
| Unamortized fees and costs | 6 | | 6 | | 7 | | 7 | | 7 | |
| Total | \$ 7,336 | | \$ 7,499 | | \$ 7,704 | | \$ 7,872 | | \$ 8,023 | |
| Allowance for Losses onm Commercial Mortgage Loans | | | | | | | | | | |
| Beginning balance | \$ 48 | | \$ 41 | | \$ 33 | | \$ 29 | | \$ 23 | |
| Provisions | 4 | | 7 | | 8 | | 4 | | 6 | |
| Releases | | | | | | | | | | |
| Ending balance | <u>\$ 52</u> | | \$ 48 | | \$ 41 | | \$ 33 | | \$ 29 | |

Commercial Mortgage Loans Summary (amounts in millions)

| | March 31 | , 2010 | December 3 | 1, 2009 | September 3 | 0, 2009 | June 30, | 2009 | March 31 | , 2009 |
|---|-----------|--------|------------|---------|-------------|---------|-----------|-------|-----------|--------|
| | Principal | % of | Principal | % of | Principal | % of | Principal | % of | Principal | % of |
| Loan Size | Balance | Total | Balance | Total | Balance | Total | Balance | Total | Balance | Total |
| Under \$5 million | \$ 3,069 | 41% | \$ 3,146 | 42% | \$ 3,170 | 41% | \$ 3,265 | 41% | \$ 3,314 | 41% |
| \$5 million but less than \$10 million | 1,670 | 23 | 1,711 | 23 | 1,754 | 23 | 1,783 | 23 | 1,853 | 23 |
| \$10 million but less than \$20 million | 1,378 | 19 | 1,418 | 19 | 1,449 | 19 | 1,460 | 19 | 1,481 | 19 |
| \$20 million but less than \$30 million | 311 | 4 | 312 | 4 | 314 | 4 | 335 | 4 | 337 | 4 |
| \$30 million and over | 954 | 13 | 955 | 12 | 1,046 | 13 | 1,047 | 13 | 1,049 | 13 |
| Subtotal | 7,382 | 100% | 7,542 | 100% | 7,733 | 100% | 7,890 | 100% | 8,034 | 100% |
| Net premium/discount | | | (1) | | 5 | | 8 | | 11 | |
| Total | \$ 7,382 | | \$ 7,541 | | \$ 7,738 | | \$ 7,898 | | \$ 8,045 | |

Commercial Mortgage Loan Information by Vintage (loan amounts in millions) March 31, 2010

| Loan Year | <u>Total L</u> | oan Balance | inquent 1 Balance | Number of Loans | Number of Delinquent Loans | ge Balance r Loan | erage Balance Delinquent Loan | Average Loan- To- Value ⁽¹⁾ |
|----------------|----------------|-------------|----------------------|-----------------|-------------------------------|----------------------|----------------------------------|---|
| 2004 and prior | \$ | 2,561 | \$ 17 | 1,016 | 6 | \$ 3 | \$ 3 | 49% |
| 2005 | | 1,577 | _ | 319 | _ | \$ 5 | \$ _ | 64% |
| 2006 | | 1,508 | 21 | 289 | 4 | \$ 5 | \$ 5 | 72% |
| 2007 | | 1,442 | 11 | 200 | 4 | \$ 7 | \$ 3 | 82% |
| 2008 | | 294 | 2 | 60 | 1 | \$ 5 | \$ 2 | 78% |
| Total | \$ | 7,382 | \$ 51 | 1,884 | 15 | \$ 4 | \$ 3 | 65% |

(1) Represents loan-to-value as of March 31, 2010.

General Account GAAP Net Investment Income Yields (amounts in millions)

| | 2010 | | | 2009 | | |
|--|--------|-------|---------------|--------|--------|---------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| GAAP Net Investment Income | | | | | | |
| Fixed maturity securities—taxable | \$ 626 | \$621 | \$ 610 | \$ 604 | \$ 623 | \$2,458 |
| Fixed maturity securities—non-taxable | 16 | 22 | 27 | 28 | 30 | 107 |
| Commercial mortgage loans | 104 | 103 | 106 | 109 | 114 | 432 |
| Restricted commercial mortgage loans related to securitization entities ¹⁾ | 10 | — | — | — | — | — |
| Equity securities | 2 | 4 | 6 | 3 | 3 | 16 |
| Other invested assets | 32 | 20 | 24 | 26 | 8 | 78 |
| Limited partnerships ⁽²⁾ | (34) | — | (20) | (33) | (107) | (160) |
| Restricted other invested assets related to securitization entities ¹) | 1 | — | — | — | — | — |
| Policy loans | 27 | 28 | 19 | 52 | 44 | 143 |
| Cash, cash equivalents and short-term investments | 5 | 9 | 9 | 14 | 17 | 49 |
| Gross investment income before expenses and fees | 789 | 807 | 781 | 803 | 732 | 3,123 |
| Expenses and fees | (24) | (25) | (22) | (22) | (21) | (90) |
| Net investment income | \$ 765 | \$782 | <u>\$ 759</u> | \$ 781 | \$ 711 | \$3,033 |
| Annualized Yields | | | | | | |
| Fixed maturity securities—taxable | 4.9% | 5.1% | 5.2% | 5.2% | 5.4% | 5.2% |
| Fixed maturity securities—non-taxable | 4.3% | 4.6% | 4.6% | 4.6% | 4.6% | 4.7% |
| Commercial mortgage loans | 5.8% | 5.4% | 5.5% | 5.5% | 5.6% | 5.5% |
| Restricted commercial mortgage loans related to securitization entities ¹) | 7.3% | — % | — % | — % | — % | — % |
| Equity securities | 6.6% | 9.5% | 12.8% | 3.6% | 4.6% | 7.0% |
| Other invested assets | 15.0% | 7.1% | 7.7% | 7.6% | 1.8% | 5.5% |
| Limited partnerships ⁽²⁾ | -34.0% | -0.1% | -13.4% | -21.3% | -62.1% | -26.8% |
| Restricted other invested assets related to securitization entities ¹) | 1.0% | — % | — % | — % | — % | — % |
| Policy loans | 7.7% | 8.1% | 4.4% | 10.5% | 9.6% | 8.4% |
| Cash, cash equivalents and short-term investments | 0.4% | 0.5% | 0.5% | 0.7% | 0.8% | 0.6% |
| Gross investment income before expenses and fees | 4.6% | 4.7% | 4.5% | 4.7% | 4.2% | 4.5% |
| Expenses and fees | -0.2% | -0.1% | -0.1% | -0.1% | -0.1% | -0.1% |
| Net investment income | 4.4% | 4.6% | 4.4% | 4.6% | 4.1% | 4.4% |

Yields for fixed maturity securities and equity securities are based on amortized cost and cost, respectively. Yields for securities lending activity, which is included in other invested assets, are calculated net of the corresponding securities lending liability.

⁽¹⁾ Represents investment income and yields related to restricted commercial mortgage loans and other invested assets required to be consolidated under a new accounting standard effective January 1, 2010.

⁽²⁾ Limited partnership investments are equity-based and do not have fixed returns by period.

Net Investment Gains (Losses), Net of Taxes and Other Adjustments—Detail (amounts in millions)

| | 2010 | | | 2009 | | |
|--|---------|---------|------------|---------|-------------|-------------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| Net realized gains (losses) on available-for-sale securities: | | | | | | |
| Fixed maturity securities: | | | | | | |
| U.S. corporate | \$ (6) | \$ (7) | \$ (13) | \$ (9) | \$ (28) | \$ (57) |
| U.S. government, agencies and government-sponsored enterprises | (4) | 11 | _ | _ | | 11 |
| Foreign corporate | 2 | 8 | 10 | (1) | (1) | 16 |
| Foreign government Tax-exempt | (2) | 2 20 | 1 26 | 1 | 2 | 6 47 |
| Mortzage-backed securities | (3) | (3) | 4 | (2) | 4 | 47 |
| Asset-backed securities | (1) | (3) | (4) | (2) | - | (12) |
| Equity securities | (1) | 2 | (4) | 1 | _ | 4 |
| Foreign exchange | _ | (2) | 3 | | _ | 1 |
| | | | 28 | (10) | | |
| Total net realized gains (losses) on available-for-sale securities | (10) | 31 | 28 | (18) | (22) | 19 |
| Impairments: | | | | | | |
| Sub-prime residential mortgage-backed securities: | | (8) | (4) | | (1.1) | |
| AA | — | (2) | (1) | — | (11) | (14) |
| A | - | (1) | | - | (1) | (2) |
| BBB | - (10) | (1) | (2) | (3) | (3) | (9) |
| Below BBB | (16) | (25) | (25) | (23) | (33) | (106) |
| Alt-A residential mortgage-backed securities: AA | | _ | _ | (6) | (6) | (12) |
| AA A | | - | _ | (0) | (18) | (12) |
| A BBB | | _ | _ | (1) | (18) | (19) |
| Below BBB | (8) | (18) | (19) | (11) | (58) | (106) |
| | | | | | | |
| Total sub-prime and Alt-A residential mortgage-backed securities | (24) | (47) | (47) | (44) | (131) | (269) |
| Prime residential mortgage-backed securities: | | | | | | |
| AA | — | — | — | — | (12) | (12) |
| A | — | — | — | (1) | (8) | (9) |
| BBB | — | _ | _ | | (3) | (3) |
| Below BBB | (6) | (10) | (13) | (18) | (1) | (42) |
| Other mortgage-backed securities | | — | — | - | | (11) |
| Other asset-backed securities | (10) | — | — | (2) | (9) | (11) |
| Commercial mortgage-backed securities (CMBS): A | | (1) | _ | _ | (0) | (10) |
| A BBB | — | (1) | | _ | (9) | (10) |
| BBB Below BBB | (1) | (1) | (2) (1) | (6) | (10) | (2) (18) |
| Corporate fixed maturity securities | (1) | (6) | (1) | (1) | (37) | (18) |
| Financial hybrid securities | (4) | (4) | (47) | (4) | (155) | (210) |
| Retained joint securitized assets | (-) | (-) | (47) | (23) | (155) | (210) |
| Limited partnerships | (4) | _ | _ | (23) | _ | (23) |
| Equity securities | | _ | _ | _ | (13) | (13) |
| Commercial mortgage loans | | (5) | (2) | _ | _ | (7) |
| Total impairments | (52) | (74) | (127) | (99) | (388) | (688) |
| | 4 | 5 | 10 | | | |
| Net unrealized gains (losses) on trading securities Derivative instruments | 4 (5) | 5 | 10 | 7 75 | (8) (79) | 14 14 |
| Berly and Bank loans | (3) | - | 4 | 4 | (79) | 8 |
| Jaini totais | (1) | (26) | - 4 | - 4 | _ | (26) |
| Commercial mortgage loans held-for-sale market valuation allowance | (1) | (20) | (6) | (3) | (4) | (18) |
| | | | (0) | | (4) | (10) |
| Net gains (losses) related to securitization entities (1) | 7 | - | - | - | - | - |
| Other | 11 | | | | | |
| Net investment gains (losses), net of taxes | (46) | (63) | (79) | (34) | (501) | (677) |
| Adjustment for DAC and other intangible amortization and certain benefit reserves, net of taxes | 5 | 10 | 18 | (25) | 18 | 21 |
| Adjustment for net investment (gains) losses attributable to noncontrolling interests, net of taxes | (1) | (1) | (1) | | | (2) |
| Net investment gains (losses), net of taxes and other adjustments, available to Genworth Financial, Inc.'s common stockholders | \$ (42) | \$ (54) | \$ (62) | \$ (59) | \$(483) | \$ (658) |
| | | · · · / | / | | | |

(1) Represents net investment gains (losses) related to restricted commercial mortgage loans and other invested assets required to be consolidated under a new accounting standard effective January 1, 2010.

Reconciliations of Non-GAAP Measures

Reconciliation of Operating ROE (amounts in millions)

Twelve Month Rolling Average ROE

| Twelve Month Rolling Average ROE | | | | Tw | elve mo | nths ended | | | |
|--|----|------------------|-----|-------------------|---------|-------------------|------|---------------|------------------|
| | М | arch 31, 2010 | Dec | ember 31, 2009 | Sept | ember 30, 2009 | | 1e 30, 009 | arch 31, 2009 |
| GAAP Basis ROE | _ | | _ | | | | _ | | |
| Net income (loss) available to Genworth Financial, Inc.'s common stockholders for the twelve months ended ⁽¹⁾ | \$ | 187 | \$ | (460) | \$ | (821) | \$ (| 1,098) | \$ (1,157) |
| Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss) (2) | \$ | 12,149 | \$ | 12,038 | \$ | 12,013 | \$ 1 | 2,057 | \$ 12,242 |
| GAAP Basis ROE (1) divided by (2) | | 1.5% | | -3.8% | | -6.8% | | -9.1% | -9.5% |
| Operating ROE | | | | | | | | | |
| Net operating income (loss) for the twelve months ended (1) | \$ | 298 | \$ | 198 | \$ | (103) | \$ | 36 | \$ 239 |
| Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss) (2) | \$ | 12,149 | \$ | 12,038 | \$ | 12,013 | \$ 1 | 2,057 | \$ 12,242 |
| Operating ROE ⁽¹⁾ divided by ⁽²⁾ | | 2.5% | | 1.6% | | -0.9% | | 0.3% | 2.0% |

Ouarterly Average ROE

| Quarterly Average ROE | | | Th | ree moi | nths ended | | | |
|---|------------------|-----|-------------------|---------|-------------------|------|---------------|------------------|
| | arch 31, 2010 | Dec | ember 31, 2009 | Sept | ember 30, 2009 | | ne 30, 009 | arch 31, 2009 |
| GAAP Basis ROE | | | | | | | | |
| Net income (loss) available to Genworth Financial, Inc.'s common stockholders for the period ended ⁽³⁾ | \$ 178 | \$ | 40 | \$ | 19 | \$ | (50) | \$ (469) |
| Average Genworth Financial, Inc.'s stockholders' equity for the period, excluding accumulated other comprehensive income | | | | | | | | |
| (loss) ⁽⁴⁾ | \$ 12,492 | \$ | 12,417 | \$ | 12,117 | \$ 1 | 1,683 | \$ 11,758 |
| Annualized GAAP Quarterly Basis ROE (3) divided by (4) | 5.7% | | 1.3% | | 0.6% | | -1.7% | -16.0% |
| Operating ROE | | | | | | | | |
| Net operating income for the period ended ⁽³⁾ | \$ 114 | \$ | 94 | \$ | 81 | \$ | 9 | \$ 14 |
| Quarterly average Genworth Financial, Inc.'s stockholders' equity for the period, excluding accumulated other comprehensive | | | | | | | | |
| income (loss) ⁽⁴⁾ | \$ 12,492 | \$ | 12,417 | \$ | 12,117 | \$ 1 | 1,683 | \$ 11,758 |
| Annualized Operating Quarterly Basis ROE ⁽³⁾ divided by ⁽⁴⁾ | 3.7% | | 3.0% | | 2.7% | | 0.3% | 0.5% |

Non-GAAP Definition for Operating ROE

The company references the non-GAAP financial measure entitled "operating return on equity" or "operating ROE." The company defines operating ROE as net operating income (loss) divided by average ending Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss) in average ending Genworth Financial, Inc.'s stockholders' equity. Management believes that analysis of operating ROE enhances understanding of the efficiency with which the company deploys its capital. However, operating ROE as defined by the company should not be viewed as a substitute for GAAP net income (loss) available to Genworth Financial, Inc.'s stockholders' equity.

(1) The twelve months ended information is derived by adding the four quarters of net income (loss) available to Genworth Financial, Inc.'s common stockholders and net operating income (loss) from page 10 herein. (2) Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss), is derived by averaging ending Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss) for the most recent five quarters. Net income (loss) available to Genworth Financial, Inc.'s common stockholders and net operating income from page 8 herein.

(3)

(4) Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss), is derived by averaging ending Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss).

Reconciliation of Expense Ratio (amounts in millions)

| | 2010 | | | 2009 | | |
|--|---------|---------|---------|---------|---------|----------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| GAAP Basis Expense Ratio | | | | | | |
| Acquisition and operating expenses, net of deferrals ⁽¹⁾ | \$ 475 | \$ 503 | \$ 484 | \$ 456 | \$ 441 | \$ 1,884 |
| Total revenues ⁽²⁾ | \$2,421 | \$2,461 | \$2,391 | \$2,483 | \$1,734 | \$ 9,069 |
| Expense ratio ⁽¹⁾ divided by ⁽²⁾ | 19.6% | 20.4% | 20.2% | 18.4% | 25.4% | 20.8% |
| GAAP Basis, As Adjusted—Expense Ratio | | | | | | |
| Acquisition and operating expenses, net of deferrals | \$ 475 | \$ 503 | \$ 484 | \$ 456 | \$ 441 | \$ 1,884 |
| Less wealth management business | 66 | 64 | 58 | 55 | 52 | 229 |
| Less lifestyle protection insurance business | 154 | 163 | 169 | 160 | 153 | 645 |
| Adjusted acquisition and operating expenses, net of deferrals ⁽³⁾ | \$ 255 | \$ 276 | \$ 257 | \$ 241 | \$ 236 | \$ 1,010 |
| Total revenues | \$2,421 | \$2,461 | \$2,391 | \$2,483 | \$1,734 | \$ 9,069 |
| Less wealth management business | 81 | 77 | 71 | 67 | 63 | 278 |
| Less lifestyle protection insurance business | 311 | 326 | 336 | 334 | 305 | 1,301 |
| Less net investment gains (losses) | (72) | (96) | (118) | (53) | (756) | (1,023) |
| Adjusted total revenues ⁽⁴⁾ | \$2,101 | \$2,154 | \$2,102 | \$2,135 | \$2,122 | \$ 8,513 |
| Adjusted expense ratio (3) divided by (4) | 12.1% | 12.8% | 12.2% | 11.3% | 11.1% | 11.9% |

Non-GAAP Definition for Expense Ratio

The company references the non-GAAP financial measure entitled "expense ratio" as a measure of productivity. The company defines expense ratio as acquisition and operating expenses, net of deferrals, divided by total revenues, excluding the effects of the company's wealth management and lifestyle protection insurance businesses. The wealth management and lifestyle protection insurance businesses are excluded from this ratio as their expense bases are comprised of varying levels of non-deferrable acquisition costs. Management believes that the expense ratio analysis enhances understanding of the productivity of the company. However, the expense ratio as defined by the company should not be viewed as a substitute for GAAP acquisition and operating expenses, net of deferrals, divided by total revenues.

Reconciliation of Core Premiums (amounts in millions)

| | 2010 | | 2009 | | | |
|--|---------|---------|---------|---------|---------|---------|
| | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| Reported premiums | \$1,470 | \$1,523 | \$1,492 | \$1,502 | \$1,502 | \$6,019 |
| Less retirement income—spread-based premiums | 36 | 39 | 30 | 38 | 47 | 154 |
| Less impact of changes in foreign exchange rates | 68 | 73 | (42) | (92) | (120) | (181) |
| Core premiums | \$1,366 | \$1,411 | \$1,504 | \$1,556 | \$1,575 | \$6,046 |
| Reported premium percentage change from prior year | -2.1% | -5.8% | -14.0% | -12.1% | -12.5% | -11.2% |
| Core premium percentage change from prior year | -13.3% | -12.6% | -2.2% | 1.2% | 6.1% | -2.1% |

Non-GAAP Definition for Core Premiums

The company references the non-GAAP financial measure entitled "core premiums" as a measure of premium growth. The company defines core premiums as earned premiums less premiums from the retirement income—spread-based business and the impact of changes in foreign exchange rates. The retirement income—spread-based premiums are excluded in this measure primarily because these are single premiums and are not an indication of future premiums. The impact of changes in foreign exchange rates are excluded in this measure to present periods on a comparable exchange rate. Management believes that analysis of core premiums enhances understanding of premium growth of the company. However, core premiums as defined by the company should not be viewed as a substitute for GAAP earned premiums.

Reconciliation of Core Yield

| | | 2010 | 2009 | | | | |
|------------|--|---------|---------|---------|---------|---------|---------|
| | (Assets-amounts in billions) | 1Q | 4Q | 3Q | 2Q | 1Q | Total |
| | Reported—Total Invested Assets and Cash | \$69.3 | \$68.5 | \$69.1 | \$65.2 | \$64.5 | \$68.5 |
| | Subtract: | | | | | | |
| | Securities lending | 0.6 | 0.9 | 0.9 | 1.0 | 1.1 | 0.9 |
| | Unrealized gains (losses) | (0.9) | (1.3) | (2.0) | (4.4) | (7.0) | (1.3) |
| | Derivative counterparty collateral | 0.6 | 0.6 | 0.9 | 0.8 | 1.2 | 0.6 |
| | Adjusted end of period invested assets | \$ 69.0 | \$ 68.3 | \$ 69.3 | \$ 67.8 | \$ 69.2 | \$ 68.3 |
| (A) | Average Invested Assets Used in Reported Yield Calculation | \$ 68.9 | \$ 68.8 | \$ 68.6 | \$ 68.5 | \$ 70.2 | \$ 69.1 |
| | Subtract: | | | | | | |
| | Restricted commercial mortgage loans and other invested assets related to securitization entities (1) | 0.6 | | | | | |
| (B) | Average Invested Assets Used in Core Yield Calculation | 68.3 | 68.8 | 68.6 | 68.5 | 70.2 | 69.1 |
| | Subtract: | | | | | | |
| | Portfolios supporting floating products and non-recourse funding obligations ⁽²⁾ | 9.3 | 9.7 | 10.2 | 10.7 | 11.6 | 10.6 |
| (C) | Average Invested Assets Used in Core Yield (excl. Floating and Non-Recourse Funding) Calculation | \$ 59.0 | \$ 59.1 | \$ 58.4 | \$ 57.8 | \$ 58.6 | \$ 58.5 |
| | (Income—amounts in millions) | | | | | | |
| (D) | Reported—Net Investment Income | \$ 765 | \$ 782 | \$ 759 | \$ 781 | \$ 711 | \$3,033 |
| | Subtract: | | | | | | |
| | Bond calls and commercial mortgage loan prepayments | 7 | 3 | 8 | 4 | 11 | 26 |
| | Reinsurance ⁽³⁾ | 29 | 15 | 22 | 26 | 8 | 71 |
| | Other non-core items ⁽⁴⁾ | — | 14 | (5) | 1 | 4 | 14 |
| | Restricted commercial mortgage loans and other invested assets related to securitization entities ⁽¹⁾ | 8 | | | | | |
| (E) | Core Net Investment Income | 721 | 750 | 734 | 750 | 688 | 2,922 |
| | Subtract: | | | | | | 0.0 |
| | Investment income from portfolios supporting floating products and non-recourse funding obligations (2) | 2 | 16 | 22 | 29 | 23 | 90 |
| (F) | Core Net Investment Income (excl. Floating and Non-Recourse Funding) | \$ 719 | \$ 734 | \$ 712 | \$ 721 | \$ 665 | \$2,832 |
| (D)/(A) | Reported Yield | 4.44% | 4.55% | 4.43% | 4.56% | 4.05% | 4.39% |
| (E)/(B) | Core Yield | 4.22% | 4.36% | 4.28% | 4.38% | 3.92% | 4.23% |
| (F)/(C) | Core Yield (excl. Floating and Non-Recourse Funding) | 4.87% | 4.97% | 4.88% | 4.99% | 4.54% | 4.84% |

Columnsmay not add due to rounding.

Yieldshave been annualized.

Non-GAAP Definition for Core Yield

Notes:

The company references the non-GAAP financial measure entitled "core yield" as a measure of investment yield. The company defines core yield as the investment yield adjusted for those items that are not recurring in nature. Management believes that analysis of core yield enhances understanding of the investment yield of the company. However, core yield as defined by the company should not be viewed as a substitute for GAAP investment yield.

(1)Represents the incremental assets and investment income related to restricted commercial mortgage loans and other invested assets required to be consolidated under a new accounting standard effective January 1, 2010.

(2)

Floating products refer to institutional products and the non-recourse funding obligations support certain term and universal life insurance reserves in the company's life insurance business. Represents imputed investment income related to a reinsurance agreement in the lifestyle protection insurance business. Includes a \$17 million reclassification adjustment in the second quarter of 2009 to interest expense related to the reinsurance arrangements accounted for under the deposit method as these arrangements were in a loss position. (3)

(4) Includes mark-to-mark adjustment on assets supporting executive deferred compensation and various other immaterial items.

Corporate Information

Industry Ratings

The company's principal life insurance subsidiaries are rated by Standard & Poor's Financial Services LLC ("S&P"), Moody's Investors Service, Inc. ("Moody's"), A.M. Best Company, Inc. ("A.M. Best") and Fitch Ratings ("Fitch") as follows:

| Company | S&P | Moody's | A.M. Best | Fitch |
|---|-----------|-----------|-----------|-----------|
| Genworth Life Insurance Company | А | A2 | А | A- |
| Genworth Life Insurance Company (short-term rating) | A-1 | P-1 | Not rated | Not rated |
| Genworth Life and Annuity Insurance Company | А | A2 | А | A- |
| Genworth Life and Annuity Insurance Company (short-term rating) | A -1 | P-1 | Not rated | Not rated |
| Genworth Life Insurance Company of New York | А | A2 | А | A- |
| Continental Life Insurance Company of Brentwood, Tennessee | Not rated | Not rated | A- | A- |
| American Continental Insurance Company | Not rated | Not rated | A- | Not rated |

The company's principal mortgage insurance subsidiaries are rated by S&P and Moody's as follows:

| Company | S&P | Moody's |
|--|------|-----------|
| Genworth Mortgage Insurance Corporation | BBB- | Baa2 |
| Genworth Financial Mortgage Insurance Pty. Limited (Australia) | AA- | A1 |
| Genworth Financial Mortgage Insurance Limited (Europe) | BBB | Baa3 |
| Genworth Residential Mortgage Insurance Corporation of NC | BBB- | Baa2 |
| Genworth Financial Mortgage Insurance Company Canada(1) | AA- | Not rated |
| Genworth Seguros de Credito a la Vivienda S.A. de C.V. | mxAA | Aa3.mx |

The company's principal lifestyle protection insurance subsidiaries are rated by S&P as follows:

| Company | <u>S&P</u> |
|-------------------------------------|----------------|
| Financial Assurance Company Limited | A- |
| Financial Insurance Company Limited | A- |

⁽¹⁾ Genworth Financial Mortgage Insurance Company Canada is also rated "AA" by Dominion Bond Rating Service ("DBRS").

The S&P, Moody's, A.M. Best and Fitch ratings are not designed to be, and do not serve as, measures of protection or valuation offered to investors. These financial strength ratings should not be relied on with respect to making an investment in the company's securities.

Industry Ratings (continued)

S&P states that an insurer rated "AA" (Very Strong) has very strong financial security characteristics that outweigh any vulnerabilities, and is highly likely to have the ability to meet financial commitments. An insurer rated "A" (Strong) has strong financial security characteristics and an insurer rated "BBB" (Good) has good financial security characteristics. The "AA," "A" and "BBB" ranges are the second-, third- and fourth-highest of nine financial strength rating ranges assigned by S&P, which range from "AAA" to "R." A plus (+) or minus (-) shows relative standing in a rating category. These suffixes are not added to ratings in the "AAA" category or to ratings below the "CCC" category. Accordingly, the "AA-," "A," "A-," "BBB" and "BBB-" ratings are the fourth-, sixth-, seventh-, ninth- and tenth-highest of S&P's 21 ratings categories. The short-term "A-1" rating is the highest rating and shows the capacity to meet financial commitments is strong. An obligor rated "mxAA" has a very strong capacity to meet its financial commitments relative to that of other Mexican obligors. The "mxAA" rating is the second-highest enterprise credit rating assigned on S&P's CaVal national scale.

Moody's states that insurance companies rated "A" (Good) offer good financial security and those rated "Baa" (Adequate) offer adequate financial security. The "A" (Good) and "Baa" (Adequate) ranges are the third- and fourth-highest, respectively, of nine financial strength rating ranges assigned by Moody's, which range from "Aaa" to "C." Numeric modifiers are used to refer to the ranking within the groups, with 1 being the highest and 3 being the lowest. These modifiers are not added to ratings in the "Aaa" category or to ratings below the "Caa" category. Accordingly, the "A1," "A2," "Baa2" and "Baa3" ratings are the fifth-, sixth-, ninth-and tenth-highest, respectively, of Moody's 21 ratings categories. Short-term rating "P-1" is the highest rating and shows superior ability for repayment of short-term debt obligations. Issuers or issues rated "Aa.mx" demonstrate very strong creditworthiness relative to other issuers in Mexico.

A.M. Best states that its "A" (Excellent) and "A-" (Excellent) ratings are assigned to companies that have, in its opinion, an excellent ability to meet their ongoing insurance obligations. The "A" (Excellent) and "A-" (Excellent) ratings are the third- and fourth-highest of fifteen ratings assigned by A.M. Best, which range from "A++" to "F."

Fitch states that "A" (Strong) rated insurance companies are viewed as possessing strong capacity to meet policyholder and contract obligations. The "A" rating category is the third-highest of eight financial strength rating categories, which range from "AAA" to "C." The symbol (+) or (-) may be appended to a rating to indicate the relative position of a credit within a rating category. These suffixes are not added to ratings in the "AAA" category or to ratings below the "CCC" category. Accordingly, the "A-" rating is the seventh-highest of Fitch's 21 ratings categories.

DBRS states that long-term obligations rated "AA" are of superior credit quality. Given the restrictive definition DBRS has for the "AAA" category, entities rated "AA" are also considered to be strong credits, typically exemplifying above-average strength in key areas of consideration and unlikely to be significantly affected by reasonably foreseeable events.

S&P, Moody's, A.M. Best, Fitch and DBRS review their ratings periodically and the company cannot assure you that it will maintain the current ratings in the future. Other agencies may also rate the company or its insurance subsidiaries on a solicited or an unsolicited basis.

About Genworth Financial

Genworth is a leading financial security company meeting the retirement, longevity and lifestyle protection, investment and mortgage insurance needs of more than 15 million customers, with a presence in more than 25 countries. For more information, visit www.genworth.com.

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