

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

**CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

**February 9, 2009
Date of Report
(Date of earliest event reported)**



GENWORTH FINANCIAL, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

001-32195
(Commission File Number)

33-1073076
(I.R.S. Employer
Identification No.)

6620 West Broad Street, Richmond, VA
(Address of principal executive offices)

23230
(Zip Code)

(804) 281-6000
(Registrant's telephone number, including area code)

N/A
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02 Results of Operations and Financial Condition.

On February 9, 2009, Genworth Financial, Inc. issued (1) a press release announcing its financial results for the quarter ended December 31, 2008, a copy of which is attached hereto as Exhibit 99.1 and is incorporated herein by reference, and (2) a financial supplement for the quarter ended December 31, 2008, a copy of which is attached hereto as Exhibit 99.2 and is incorporated herein by reference.

The information contained in this Current Report on Form 8-K (including the exhibits) is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section. The information contained in this Current Report on Form 8-K shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in any such filing.

Item 9.01 Financial Statements and Exhibits.

The following materials are furnished as exhibits to this Current Report on Form 8-K:

| <u>Exhibit Number</u> | <u>Description of Exhibit</u> |
|-----------------------|---|
| 99.1 | Press Release dated February 9, 2009. |
| 99.2 | Financial Supplement for the quarter ended December 31, 2008. |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENWORTH FINANCIAL, INC.

Date: February 9, 2009

By: /s/ Amy R. Corbin
Amy R. Corbin
Vice President and Controller
(Principal Accounting Officer)

Exhibit Index

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NEWS RELEASE

Genworth Financial Announces Fourth Quarter 2008 Results

Richmond, VA (February 9, 2009) – Genworth Financial, Inc. (NYSE: GNW) today reported a loss from continuing operations for the fourth quarter of 2008 of \$321 million, or \$0.74 per diluted share, compared with income of \$180 million, or \$0.41 per diluted share, in the fourth quarter of 2007. Loss from continuing operations for the full year of 2008 was \$572 million, or \$1.32 per diluted share, compared to income of \$1,154 million, or \$2.58 per diluted share, for the full year of 2007.

The fourth quarter loss from continuing operations included:

- Gross investment gains of \$496 million, net of tax, including \$445 million related to locking in gains on an interest rate floor strategy;
- Gross investment losses of \$593 million including impairments of \$529 million, net of tax, consisting primarily of \$298 million in structured securities and \$206 million in corporate fixed securities, and \$31 million of realized losses, net of tax, from asset sales primarily associated with portfolio repositioning;
- Goodwill and deferred acquisition cost (DAC) charges along with foreign exchange variation as noted below; and
- A \$25 million after-tax restructuring charge associated with expense reduction initiatives from a previously announced workforce down-sizing.

Net operating loss for the fourth quarter of 2008 was \$207 million, or \$0.48 per diluted share, compared to net operating income of \$314 million, or \$0.71 per diluted share, in the fourth quarter of 2007. Net operating income for the full year of 2008 was \$469 million, or \$1.08 per diluted share, compared to \$1,373 million, or \$3.07 per diluted share, for the full year of 2007.

The net operating loss in the quarter included:

- A \$238 million impairment of all the goodwill associated with retirement income lines;
- \$59 million of DAC charges in retirement income lines associated primarily with declines in the equity markets; and
- A \$30 million negative impact from foreign exchange versus the year-ago quarter.

| | Three months ended December 31 (Unaudited) | | | |
|--|--|-------------------|--------|-------------------|
| | 2008 | | 2007 | |
| | Total | Per diluted share | Total | Per diluted share |
| <i>(Amounts in millions, except per share)</i> | | | | |
| Income (loss) from continuing operations | \$ (321) | \$ (0.74) | \$ 180 | \$ 0.41 |
| Net income (loss) | \$ (321) | \$ (0.74) | \$ 178 | \$ 0.40 |
| Net operating income (loss) ¹ | \$ (207) | \$ (0.48) | \$ 314 | \$ 0.71 |
| Weighted average diluted shares | 433.1 | | 441.1 | |

“Genworth navigated extremely difficult market conditions in the fourth quarter of 2008 and ended the year with an improved capital base, sound liquidity and a refined specialist insurer strategy,” said Michael D. Fraizer, chairman and chief executive officer. “We clearly are not satisfied with our results, but we did make substantial progress in a number of areas that support our business line strategies and lay the foundation for improved performance when economic and financial market conditions subside. In addition, while the 2009 environment will remain challenging, Genworth is positioned to maintain appropriate capital and liquidity levels, effectively serve our customers and selectively pursue options that enhance future capital cushions and flexibility.”

Fourth Quarter Highlights:

Business Platforms

- Canada and Australia delivered solid \$67 million and \$40 million net operating income performances, respectively, despite the slowing economic environment.
- Price increases implemented in 2008 in long term care, International and U.S. Mortgage Insurance businesses are taking hold and will enhance margins going forward.
- Long term care earnings grew \$13 million to \$49 million.

¹ This is a financial measure not calculated based on U.S. Generally Accepted Accounting Principles (Non-GAAP). See the Use of Non-GAAP Measures section of this press release for additional information.

Capital

- Genworth ended the year with approximately \$2.0 billion of capital in excess of levels required for targeted ratings or regulatory requirements. In 2009, Genworth expects to dividend approximately \$400 million from its non-U.S. operating companies to the holding company to support corporate obligations.
- Consolidated U.S. life companies will end 2008 with an anticipated risk based capital (RBC) ratio of 420 percent to 450 percent, ahead of expectations. Genworth targets its RBC ratio at the 350 percent level with current capital levels equating to approximately \$600 million to \$850 million above that target. Multiple strategies were executed in the fourth quarter and continued to be employed to enhance or protect capital positions, including locking in gains on interest rate floors and the completion of reinsurance and other capital efficiency projects. In 2009, Genworth anticipates maintaining its RBC at or above the targeted 350 percent level, despite ongoing uncertainties and risks in the current market environment. The 350 percent estimate assumes a year-end S&P 500 level of 850.
- The reported risk to capital ratio in the U.S. Mortgage Insurance segment stood at 14.3:1, well below the regulatory requirement of 25:1, which equates to about \$950 million of capital above the required level.
- In January, Genworth was notified by the Office of Thrift Supervision (OTS) that its application to become a savings and loan holding company continues in process.
- Genworth entered a definitive agreement in January to sell its Mexican life and property and casualty operations for approximately \$45 million.
- Previously announced workforce reductions are expected to result in over \$100 million gross annualized expense savings. Combined with other cost saving actions, Genworth is on track to reduce net annualized expenses by \$100 million to \$150 million on a run rate basis by the third quarter of 2009.

Liquidity

- Genworth continues to maintain appropriate liquidity, holding a total of \$7.3 billion of cash and cash equivalents at year end. Of that, \$860 million was at the holding company level, approximately \$4.3 billion was at the U.S. life insurance companies, and the remainder was in other operating companies. These positions are expected to be in excess of current company operating needs, including the retirement of remaining 2009 debt maturities at the holding company level.
- ² Risk to capital is calculated on a one quarter lag basis, due to the timing of the filing of statutory statements. The estimated ratio for the fourth quarter of 2008 is 14.5:1.

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- Genworth repurchased approximately \$400 million of its \$1.1 billion of senior debt maturing in the second quarter of 2009. Of this amount, approximately \$361 million was completed in the fourth quarter, at an aggregate discount of \$28 million. Genworth currently has no plans to access the additional \$746 million currently available under its existing credit facilities. The Company has no other senior debt maturities until 2011.

Key Risk Management Actions

In U.S. Mortgage Insurance, Genworth took steps to further reduce risk in response to ongoing difficult market conditions.

- The company added 93 Metropolitan Statistical Areas (MSAs) to its declining market list, totaling 271 MSAs in which it will only write 90 percent or lower loan-to-value (LTV) business. Previous underwriting and guideline changes effectively eliminated sales of alternative products such as Alt-A, A-minus, and 100 percent LTV loans.
- Loss mitigation activities, including workouts and presales, resulted in \$51 million of reduced loss exposure in the fourth quarter, nearly double the level in the fourth quarter of 2007. In addition, the company has rescinded policies or denied claims for cases where there were significant levels of fraud, misrepresentation and non-compliance with master policy terms. This reduced total loss exposure by approximately \$84 million in the quarter.
- Captive reinsurance treaties provided a \$206 million benefit in the quarter.

International operations continued to take proactive actions across product, pricing and underwriting areas to further reduce risk profiles given the slowing global economy. In addition, in Europe, Genworth reduced mortgage insurance risk in force in Spain by \$1.7 billion to \$1.4 billion, less than one percent of the total international risk in force.

Segment Results

Net operating income (loss) presented in the tables below excludes net investment gains (losses), net of taxes and other adjustments. In the discussion of International results, all references to percentage changes exclude the impact of foreign exchange. The impact of foreign exchange on the net operating loss in the fourth quarter of 2008 was an unfavorable \$30 million.

A reconciliation of net operating income (loss) of segments and Corporate and Other activities to net income (loss) is included at the end of this press release.

Retirement and Protection

| Retirement and Protection Net Operating Income (Loss) (in millions) | Q4 08 | Q4 07 |
|--|-----------------|---------------|
| Wealth Management | \$ 8 | \$ 12 |
| Retirement Income | | |
| Fee-Based | (109) | 17 |
| Spread-Based | (201) | 24 |
| Long Term Care | 49 | 36 |
| Life Insurance | 49 | 76 |
| Institutional | 15 | 9 |
| Total Retirement and Protection | \$ (189) | \$ 174 |
| | | |
| Sales (in millions) | Q4 08 | Q4 07 |
| Wealth Management | | |
| Gross Flows | \$ 977 | \$1,474 |
| Net Flows | (470) | 677 |
| Retirement Income | | |
| Fee-Based | 311 | 760 |
| Spread-Based | 588 | 386 |
| Long Term Care | 64 | 66 |
| Life Insurance | 63 | 104 |
| Institutional | 243 | 552 |

| Assets Under Management (AUM)³ (in millions) | Q4 08 | Q4 07 |
|--|-----------------|-----------------|
| Wealth Management | \$15,447 | \$21,584 |
| Retirement Income Fee-Based | 7,256 | 7,283 |
| Total Fee-Based | 22,703 | 28,867 |
| Retirement Income Spread-Based | 20,059 | 19,844 |
| Institutional | 8,104 | 10,982 |
| Total Spread-Based | 28,163 | 30,826 |
| Total Assets Under Management | \$50,866 | \$59,693 |

Retirement and Protection had an operating loss of \$189 million primarily driven by a goodwill impairment, weak equity markets, higher DAC amortization and lower investment income. These were partially offset by a \$26 million benefit from the opportunistic retirement of funding agreements backing notes (FABNs) at a discount to contract values.

- All goodwill in the fee and spread-based retirement income lines was written off and decreased earnings by \$238 million.
- The decline in equity markets resulted in \$76 million of additional DAC amortization, higher death benefits and reserves, and lower fee income from variable annuities and wealth management products.
- The company recorded \$13 million in accelerated DAC amortization for fixed annuities, primarily from the results of a multi-year study of trended lapse experience for policies emerging from the surrender charge period.
- Net investment income included \$27 million of lower limited partnership earnings and a \$25 million decrease resulting from lost yield on higher cash balances in a lower short term interest rate environment.

Wealth management earnings were \$8 million, down \$4 million, reflecting a decline in assets under management (AUM) to \$15.4 billion from \$21.6 billion, related to equity market declines.

³ Assets under management represent account values, net of reinsurance, and managed third party assets.

Retirement income fee-based results were a \$109 million operating loss which included a \$53 million goodwill impairment. In addition, weak equity market performance drove \$46 million of higher DAC amortization, \$18 million in higher guaranteed death benefit claims and reserves and \$8 million of lower fee income.

Retail spread-based business had a \$201 million operating loss, including a \$185 million goodwill impairment and \$22 million in lower net investment income from limited partnerships, bond calls, pre-payments and higher cash balances. Results also reflected approximately \$13 million of accelerated DAC amortization based on a multi-year trended lapse study. Fixed annuity sales more than doubled to \$426 million. Spread-based AUM increased modestly to \$20.1 billion.

Long term care earnings grew \$13 million to \$49 million, as a reserve refinement, profit emergence associated with new block business growth and favorable in force performance more than offset lower limited partnership investment income. Margins improved on the old blocks of business, primarily from favorable in force experience and the emerging impact of the in force price increase announced in 2008, which is now approved in 43 states. Total long term care sales decreased three percent to \$64 million as growth in Medicare supplement sales only partially offset lower individual long term care sales.

Life insurance earnings decreased to \$49 million, as a result of \$19 million of lower investment income, \$8 million of accelerated DAC amortization from low current period interest rates and higher life reserve funding costs. Universal life sales decreased 47 percent, reflecting smaller policy sizes and lower excess deposits. Term life sales decreased 15 percent, reflecting the company's continued shift to focus on smaller policy sizes and intense price competition.

Institutional earnings increased to \$15 million, as \$26 million of income primarily from opportunistic FABN retirements more than offset \$17 million lower investment income resulting from holding higher cash balances. Institutional sales were \$243 million and AUM declined to \$8.1 billion year over year, reflecting planned maturities.

International

| International Net Operating Income (Loss) (in millions) | Q4 08 | Q4 07 |
|--|----------------|----------------|
| Mortgage Insurance (MI) | | |
| Canada | \$ 67 | \$ 88 |
| Australia | 40 | 40 |
| Other International | (8) | 16 |
| Lifestyle Protection ⁴ | 25 | 36 |
| Total International | \$ 124 | \$ 180 |
| | | |
| International Sales (in billions) | Q4 08 | Q4 07 |
| Mortgage Insurance | | |
| Flow | | |
| Canada | \$ 4.8 | \$ 8.1 |
| Australia | 6.6 | 11.6 |
| Other International | 1.5 | 3.3 |
| Bulk | | |
| Canada | 1.8 | 7.8 |
| Australia | 0.3 | 0.9 |
| Other International | — | 0.9 |
| Total International MI | \$ 15.0 | \$ 32.6 |
| Lifestyle Protection | \$ 0.5 | \$ 0.7 |

Total International earnings were \$124 million, compared with \$180 million in the year ago quarter. The year over year decrease reflected a \$30 million decline in foreign exchange. Prior year results also included a \$23 million net benefit from annual updates to international premium recognition curves and loss factors. Starting in 2008, these updates were

⁴ Lifestyle Protection was formerly referred to as Payment Protection.

conducted quarterly, and current period results included a \$10 million net benefit. The impact to each quarter is detailed in the table below.

Impact on Net Operating Income From Premium Recognition & Loss Factor Updates

| (in millions) | Q4 08⁵ | Q4 07⁶ |
|-------------------------------|--------------------------|--------------------------|
| Mortgage Insurance | | |
| Canada | \$ 4 | \$ 13 |
| Australia | 5 | (4) |
| Other International | 1 | 14 |
| Total International MI | \$ 10 | \$ 23 |

⁵ Quarter impact (Total 2008 was \$31 million)

⁶ Annual impact recognized in the quarter

The mortgage insurance business in Canada earned \$67 million and continued to perform favorably compared to pricing expectations despite the slowing economy. Revenue growth was 16 percent excluding the \$16 million change in net benefit from updates to premium recognition curves. Growth was partially offset by higher losses associated with seasoning of the in force books. The loss ratio increased to 32 percent, driven primarily by the seasoning of the 2007 book.

In Australia, earnings grew modestly in the current quarter, excluding the \$9 million change in net benefit from updates to premium recognition curves and loss factors. The loss ratio was 47 percent, down slightly from the prior quarter, still reflecting higher mortgage rates that pressured customer affordability, along with the seasoning of the business in a slowing economy. The Australian government has lowered short term rates four times since the beginning of the fourth quarter and increased first time homebuyer subsidies, both aimed at easing affordability pressures.

Other international mortgage insurance had an \$8 million loss, primarily from higher delinquencies in Spain, where active loss mitigation continues, including significant levels of policy rescissions or settlements. As a result, risk in force in Spain declined \$1.7 billion to \$1.4 billion, less than one percent of the total international risk in force.

Slowing mortgage originations, coupled with proactive risk management actions, resulted in a decline in new insurance written in most international markets. Flow new insurance written in Canada and Australia decreased 27 percent and 25 percent, respectively. The significant drop in mortgage securitizations globally resulted in very limited bulk sales in both Canada and Australia.

Lifestyle protection earnings decreased 17 percent to \$25 million, as weakened economic conditions resulted in higher claims frequency. Total lifestyle protection sales declined by \$186 million, reflecting declining levels of consumer lending by financial institutions, which are the primary channel for new business.

U.S. Mortgage Insurance

| U.S. Mortgage Insurance (in millions) | Q4 08 | Q4 07 |
|--|---------------|----------------|
| Net Operating Income (Loss) | \$ (114) | \$ (3) |
| Primary Insurance In Force (in billions) | \$162.5 | \$157.6 |
| Primary Risk In Force (in billions) | \$ 35.8 | \$ 31.2 |
| Primary Sales (in billions) | | |
| Flow | \$ 3.2 | \$ 16.0 |
| Bulk | 0.2 | 2.2 |
| Total Primary Sales | \$ 3.4 | \$ 18.2 |

U.S. Mortgage Insurance had a \$114 million net operating loss, as higher lender captive reinsurance coverage benefits and loss mitigation actions were more than offset by higher incurred losses. Earnings in the quarter benefited from \$206 million pre-tax of lender captive reinsurance coverage.

The gross change in U.S. Mortgage Insurance loss reserves increased sequentially \$399 million.

- Flow gross reserves increased \$362 million, primarily from approximately 14,200 additional delinquencies in the quarter and reserve strengthening in the 2006 and 2007 book years concentrated primarily in what are referred to as the “sand states” of Florida, California, Arizona and Nevada. In the fourth quarter, 55 percent of the reserve build was related to these markets, which represent 18 percent of flow risk in force.
- Flow delinquency trends also increased in Illinois, New York, New Jersey and Georgia.
- Bulk reserves increased \$37 million in the quarter, primarily from an increase in delinquencies in the payment option arm business and from GSE Alt-A business in which losses exceeded deductible levels.

Of the approximate 72,000 total flow delinquencies, about 80 percent were loans sold via government sponsored entities (GSEs), and 20 percent stemmed from private label securities or loans held in lender portfolios.

Paid claims were \$173 million, before taxes, an increase of \$108 million versus the fourth quarter of 2007, and \$41 million sequentially. The average paid claim was \$52,300, up from \$39,200 a year ago, reflecting higher loan balances in recent book years and a shift in claims to higher loan balance states.

Loss mitigation activities, including workouts and presales, resulted in \$51 million of reduced loss exposure for the fourth quarter, nearly double the level in 2007. The company approved approximately 5,500 workouts, modifications, and presales during the quarter. In addition, significant levels of fraud, misrepresentation and non-compliance with the terms of the master policies resulted in an \$84 million reduction in loss exposure in the quarter, and additional investigations and rescission activity are expected to continue.

The company continues to lower its risk profile and manage capital associated with new business. Flow new insurance written decreased 48 percent sequentially to \$3.2 billion, as overall mortgage originations declined significantly in the quarter from market declines, underwriting and guideline restrictions initiated throughout 2008 and market share gains by the Federal Housing Administration (FHA). Underwriting and guideline changes for risk management have effectively eliminated sales of higher risk alternative products such as Alt-A, A-minus and 100 percent LTV loans, which combined represented less than one

percent of new insurance written during the quarter. In addition, further steps have been taken to limit production in markets where home price declines are expected to continue. The company currently has restricted new business sales to products with 90 percent or below LTV, along with additional tightened guidelines in 271 Metropolitan Statistical Areas (MSAs), up from 178 in the third quarter.

Reported risk to capital decreased from 14.8:1 in the third quarter of 2008 to 14.3:1 in the fourth quarter, primarily from recent regulatory clarification to adjust the calculation to exclude risks ceded to captives. During the quarter, Genworth made a pool-wide rescission of \$493 million on a portfolio bulk transaction that had significant levels of fraud, misrepresentation and non-compliance with master policy terms, decreasing bulk risk in force to \$872 million. Flow persistency rose to 89 percent in the quarter from 85 percent a year ago.

Corporate and Other

| Corporate and Other (in millions) | Q4 08 | Q4 07 |
|--|----------------|----------------|
| Net Operating Loss | \$ (28) | \$ (37) |

Corporate and Other had a net operating loss of \$28 million, reflecting lower net investment income, partially offset by a gain on early repurchase of debt.

Investments

Fourth quarter net investment losses of \$89 million, net of tax and amortization of DAC, included \$529 million, net of tax, of impairments and \$496 million of gains. Of total impairments, \$298 million, net of tax, related to structured securities and \$206 million, net of tax, related to corporate fixed maturity securities. Gains included \$473 million of net derivative gains connected primarily with a derivative strategy to hedge the interest rate risk associated with the company's statutory capital position and \$31 million of realized losses, net of tax, from asset sales primarily associated with portfolio repositioning.

Stockholders' Equity

Stockholders' equity as of December 31, 2008 was \$8.9 billion, or \$20.60 per share, compared with \$13.5 billion, or \$30.92 per share, as of December 31, 2007. Stockholders' equity, excluding accumulated other comprehensive income (loss), as of December 31, 2008 was \$12.0 billion, or \$27.67 per share, compared with \$12.8 billion, or \$29.25 per share, as of December 31, 2007.

Net unrealized investment losses were \$4,038 million, net of tax, DAC and other items, as of December 31, 2008. The fixed maturity securities portfolio had gross unrealized investment losses of \$7,857 million, compared to \$5,480 million at the end of the prior quarter, and gross unrealized investment gains of \$851 million, versus \$373 million in the prior quarter. As of December 31, 2007, the fixed maturity securities portfolio had gross unrealized investment losses of \$1,919 million and gross unrealized investment gains of \$971 million.

About Genworth Financial

Genworth Financial, Inc. (NYSE:GNW) is a leading Fortune 500 global financial security company. Genworth has more than \$100 billion in assets and employs approximately 6,000 people with a presence in more than 25 countries. Its products and services help meet the investment, protection, retirement and lifestyle needs of more than 15 million customers. Genworth operates through three segments: Retirement & Protection, U.S. Mortgage Insurance and International. Its products and services are offered through financial intermediaries, advisors, independent distributors and sales specialists. Genworth Financial, which traces its roots back to 1871, became a public company in 2004 and is headquartered in Richmond, Virginia. For more information, visit Genworth.com. From time to time Genworth releases important information via postings on its corporate website. Accordingly, investors and other interested parties are encouraged to enroll to receive automatic email alerts and Really Simple Syndication (RSS) feeds regarding new postings. Enrollment information is found under the "Investors" section of Genworth.com.

Conference Calls and Financial Supplement Information

This press release and the Fourth Quarter 2008 Financial Supplement are now posted on the company's website. Investors are encouraged to review all of these materials.

Genworth will conduct a conference call on February 10 at 8 a.m. ET to provide a detailed report on business operations and strategic priorities. The conference call will be accessible via telephone and the Internet. The dial-in number for Genworth's February 10 conference call is 877 874.1570 or 719 325.4794 (outside the U.S.). To participate in the call by webcast, register at <http://investor.genworth.com> at least 15 minutes prior to the webcast to download and install any necessary software.

The webcast will be archived on the company's website and a replay of the call will be available at 888 203.1112 or 719 457.0820 (outside the U.S.) passcode 2290614#. The replay will be available through February 24, 2009.

Use of Non-GAAP Measures

This press release includes the non-GAAP financial measure entitled "net operating income (loss)." The chief operating decision maker evaluates segment performance and allocates resources on the basis of net operating income (loss). The company defines net operating income (loss) as income (loss) from continuing operations excluding after-tax net investment gains (losses) and other adjustments and infrequent or unusual non-operating items. This metric excludes these items because the company does not consider them to be related to the operating performance of its segments and Corporate and Other activities. A significant component of the net investment gains (losses) is the result of impairments, including changes in intent to hold securities to recovery and credit-related gains and losses, the timing of which can vary significantly depending on market credit cycles. In addition, the size and timing of other investment gains (losses) are often subject to Genworth's discretion and are influenced by market opportunities, as well as asset-liability matching considerations. Infrequent or unusual non-operating items are also excluded from net operating income (loss) if, in the company's opinion, they are not indicative of overall operating trends. While some of these items may be significant components of net income (loss) in accordance with GAAP, the company believes that net operating income (loss), and measures that are derived from or incorporate net operating income (loss), are appropriate measures that are useful to investors because they identify the income (loss) attributable to the ongoing operations of the business. However, net operating income (loss) is not viewed as a substitute for GAAP net income (loss). In addition, the company's definition of net operating income (loss) may differ from the definitions used by other companies. There were no infrequent or unusual non-operating items excluded from net operating income (loss)

during the periods presented in this press release other than a \$25 million after-tax expense recorded in the fourth quarter of 2008 related to reorganization costs and a \$14 million after-tax expense recorded in the first quarter of 2007 related to reorganization costs. The tables at the end of this press release reflect net operating income (loss) as determined in accordance with Statement of Financial Accounting Standards No. 131, *Disclosures about Segments of an Enterprise and Related Information*, and a reconciliation of net operating income (loss) of the company's segments and Corporate and Other activities to net income (loss) for the three and twelve months ended December 31, 2008 and 2007.

Definition of Selected Operating Performance Measures

Management regularly monitors and reports a production volume metric referred to as "sales," which is a measure commonly used in the insurance industry as a measure of volume of new and renewal business generated in a period. "Sales" refers to (1) annualized first-year premiums for term life insurance, long term care insurance and Medicare supplement insurance; (2) new and additional premiums/deposits for universal life insurance, linked-benefits, spread-based and variable products; (3) gross and net flows for the wealth management business which represent gross flows less redemptions; (4) written premiums and deposits, gross of ceded reinsurance and cancellations, and premium equivalents, where we earn a fee for administrative services only business, for lifestyle protection insurance; (5) new insurance written for mortgage insurance, which in each case reflects the amount of business the company generated during each period presented; and (6) written premiums, net of cancellations, for the Mexican insurance operations. Sales do not include renewal premiums on policies or contracts written during prior periods. The company considers annualized first-year premiums, new premiums/deposits, gross and net flows, written premiums, premium equivalents and new insurance written to be measures of the company's operating performance because they represent measures of new sales of insurance policies or contracts during a specified period, rather than measures of the company's revenues or profitability during that period.

Management regularly monitors and reports assets under management for the wealth management business, insurance in-force and risk in-force. Assets under management for the wealth management business represent third-party assets under management that are

not consolidated in the financial statements. Insurance in-force for the life insurance, international mortgage insurance and U.S. mortgage insurance businesses is a measure of the aggregate face value of outstanding insurance policies as of the respective reporting date. Risk in-force for the international and U.S. mortgage insurance businesses is a measure that recognizes that the loss on any particular mortgage loan will be reduced by the net proceeds received upon sale of the underlying property. The company considers assets under management for its wealth management business, insurance in-force and risk in-force to be measures of the company's operating performance because they represent measures of the size of the business at a specific date, rather than measures of the company's revenues or profitability during that period.

These operating measures enable the company to compare its operating performance across periods without regard to revenues or profitability related to policies or contracts sold in prior periods or from investments or other sources.

Cautionary Note Regarding Forward-Looking Statements

This press release contains certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by words such as "expects," "intends," "anticipates," "plans," "believes," "seeks," "estimates," "will," or words of similar meaning and include, but are not limited to, statements regarding the outlook for the company's future business and financial performance. Forward-looking statements are based on management's current expectations and assumptions, which are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. Actual outcomes and results may differ materially due to global political, economic, business, competitive, market, regulatory and other factors and risks, including the following:

- *Risks relating to the company's businesses*, including adverse capital and credit market conditions, downturns and volatility in equity and credit markets, downgrades in the company's financial strength or credit ratings, the impact of government actions on the financial markets, the company's ability to access current and future government support programs, interest rate fluctuations, the valuation of fixed maturity, equity and trading securities, defaults, downgrades or impairments of portfolio investments, goodwill impairments, the soundness of other financial institutions, the company's ability to access sources of liquidity, declines in risk-based

capital, insufficiency of reserves, legal constraints on dividend distributions by subsidiaries, intense competition, availability and adequacy of reinsurance, defaults by counterparties, loss of key distribution partners, regulatory restrictions on the company's operations and changes in applicable laws and regulations, legal or regulatory investigations or actions, the failure or any compromise of the security of the company's computer systems, and the occurrence of natural or man-made disasters or a pandemic;

- *Risks relating to the company's Retirement and Protection segment*, including changes in morbidity and mortality, accelerated amortization of deferred acquisition costs and present value of future profits, reputational risks as a result of rate increases on certain in-force long-term care insurance products, medical advances such as genetic mapping research, unexpected changes in persistency rates, increases in statutory reserve requirements, and the failure of demand for long-term care insurance to increase as expected;
- *Risks relating to the company's International segment*, including political and economic instability, foreign exchange rate fluctuations, unexpected changes in unemployment rates, unexpected increases in mortgage insurance delinquency rates or severity of defaults, decreases in the volume of high loan-to-value international mortgage originations, increased competition with government-owned and government-sponsored enterprises offering mortgage insurance, changes in regulations, and growth in the global mortgage insurance market that is slower than the company expects;
- *Risks relating to the company's U.S. Mortgage Insurance segment* including the outcome of the company's review of strategic alternatives for the segment, increases in mortgage insurance delinquency rates or severity of defaults, deterioration in economic conditions or a decline in home price appreciation, the effect of the conservatorship of Fannie Mae and Freddie Mac on mortgage originations, the influence of Fannie Mae, Freddie Mac and a small number of large mortgage lenders and investors, decreases in the volume of high loan-to-value mortgage originations or increases in mortgage insurance cancellations, increases in the use of alternatives to private mortgage insurance (such as simultaneous second mortgages) and reductions by lenders in the level of coverage they select, increases in the use of reinsurance with reinsurance companies affiliated with the company's mortgage lending customers, increased competition with government-owned and government-sponsored

enterprises offering mortgage insurance, changes in regulations, legal actions under the Real Estate Settlement Practices Act of 1974, and potential liabilities in connection with the company's U.S. contract underwriting services;

- *Other risks*, including the possibility that in certain circumstances we will be obligated to make payments to General Electric Company (GE) under the company's tax matters agreement with GE even if the company's corresponding tax savings are never realized and the company's payments could be accelerated in the event of certain changes in control, and provisions of the company's certificate of incorporation and bylaws and the company's tax matters agreement with GE may discourage takeover attempts and business combinations that stockholders might consider in their best interests; and
- *Risks relating to the company's common stock*, including the suspension of dividends and share price fluctuation.

The company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise.

###

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alicia.charity@genworth.com

Media: Al Orendorff, 804 662.2534
al.orendorff@genworth.com

Consolidated Statements of Income
(Amounts in millions, except per share amounts)

| | Three months ended | | Twelve months ended | |
|---|--------------------|----------------|---------------------|-----------------|
| | December 31, | | December 31, | |
| | 2008 | 2007 | 2008 | 2007 |
| Revenues: | | | | |
| Premiums | \$ 1,616 | \$ 1,670 | \$ 6,777 | \$ 6,330 |
| Net investment income | 857 | 1,053 | 3,730 | 4,135 |
| Net investment gains (losses) | (149) | (214) | (1,709) | (332) |
| Insurance and investment product fees and other | 305 | 266 | 1,150 | 992 |
| Total revenues | <u>2,629</u> | <u>2,775</u> | <u>9,948</u> | <u>11,125</u> |
| Benefits and expenses: | | | | |
| Benefits and other changes in policy reserves | 1,522 | 1,255 | 5,806 | 4,580 |
| Interest credited | 309 | 385 | 1,293 | 1,552 |
| Acquisition and operating expenses, net of deferrals | 566 | 551 | 2,160 | 2,075 |
| Amortization of deferred acquisition costs and intangibles | 541 | 209 | 1,161 | 831 |
| Interest expense | 123 | 126 | 470 | 481 |
| Total benefits and expenses | <u>3,061</u> | <u>2,526</u> | <u>10,890</u> | <u>9,519</u> |
| Income (loss) from continuing operations before income taxes | (432) | 249 | (942) | 1,606 |
| Provision (benefit) for income taxes | (111) | 69 | (370) | 452 |
| Income (loss) from continuing operations | (321) | 180 | (572) | 1,154 |
| Income from discontinued operations, net of taxes | — | — | — | 15 |
| Gain (loss) on sale of discontinued operations, net of taxes | — | (2) | — | 51 |
| Net income (loss) | <u>\$ (321)</u> | <u>\$ 178</u> | <u>\$ (572)</u> | <u>\$ 1,220</u> |
| Earnings (loss) from continuing operations per common share: | | | | |
| Basic | <u>\$ (0.74)</u> | <u>\$ 0.41</u> | <u>\$ (1.32)</u> | <u>\$ 2.62</u> |
| Diluted | <u>\$ (0.74)</u> | <u>\$ 0.41</u> | <u>\$ (1.32)</u> | <u>\$ 2.58</u> |
| Earnings (loss) per common share: | | | | |
| Basic | <u>\$ (0.74)</u> | <u>\$ 0.41</u> | <u>\$ (1.32)</u> | <u>\$ 2.77</u> |
| Diluted | <u>\$ (0.74)</u> | <u>\$ 0.40</u> | <u>\$ (1.32)</u> | <u>\$ 2.73</u> |
| Weighted-average common shares outstanding: | | | | |
| Basic | <u>433.1</u> | <u>437.4</u> | <u>433.2</u> | <u>439.7</u> |
| Diluted | <u>433.1</u> | <u>441.1</u> | <u>433.2</u> | <u>447.6</u> |

Reconciliation of Net Operating Income (Loss) to Net Income (Loss)
(Amounts in millions, except per share amounts)

| | Three months ended December 31, | | Twelve months ended December 31, | |
|---|------------------------------------|----------------|-------------------------------------|-----------------|
| | 2008 | 2007 | 2008 | 2007 |
| Net operating income (loss): | | | | |
| Retirement and Protection segment | \$ (189) | \$ 174 | \$ 301 | \$ 762 |
| International segment | 124 | 180 | 633 | 585 |
| U.S. Mortgage Insurance segment | (114) | (3) | (330) | 167 |
| Corporate and Other | (28) | (37) | (135) | (141) |
| Net operating income (loss) | (207) | 314 | 469 | 1,373 |
| Net investment gains (losses), net of taxes and other adjustments | (89) | (134) | (1,016) | (205) |
| Expenses related to reorganization, net of taxes | (25) | — | (25) | (14) |
| Income (loss) from continuing operations | (321) | 180 | (572) | 1,154 |
| Income from discontinued operations, net of taxes | — | — | — | 15 |
| Gain (loss) on sale of discontinued operations, net of taxes | — | (2) | — | 51 |
| Net income (loss) | <u>\$ (321)</u> | <u>\$ 178</u> | <u>\$ (572)</u> | <u>\$ 1,220</u> |
| Earnings (loss) per common share: | | | | |
| Basic | <u>\$ (0.74)</u> | <u>\$ 0.41</u> | <u>\$ (1.32)</u> | <u>\$ 2.77</u> |
| Diluted | <u>\$ (0.74)</u> | <u>\$ 0.40</u> | <u>\$ (1.32)</u> | <u>\$ 2.73</u> |
| Net operating earnings (loss) per common share: | | | | |
| Basic | <u>\$ (0.48)</u> | <u>\$ 0.72</u> | <u>\$ 1.08</u> | <u>\$ 3.12</u> |
| Diluted | <u>\$ (0.48)</u> | <u>\$ 0.71</u> | <u>\$ 1.08</u> | <u>\$ 3.07</u> |
| Weighted-average common shares outstanding: | | | | |
| Basic | <u>433.1</u> | <u>437.4</u> | <u>433.2</u> | <u>439.7</u> |
| Diluted | <u>433.1</u> | <u>441.1</u> | <u>433.2</u> | <u>447.6</u> |

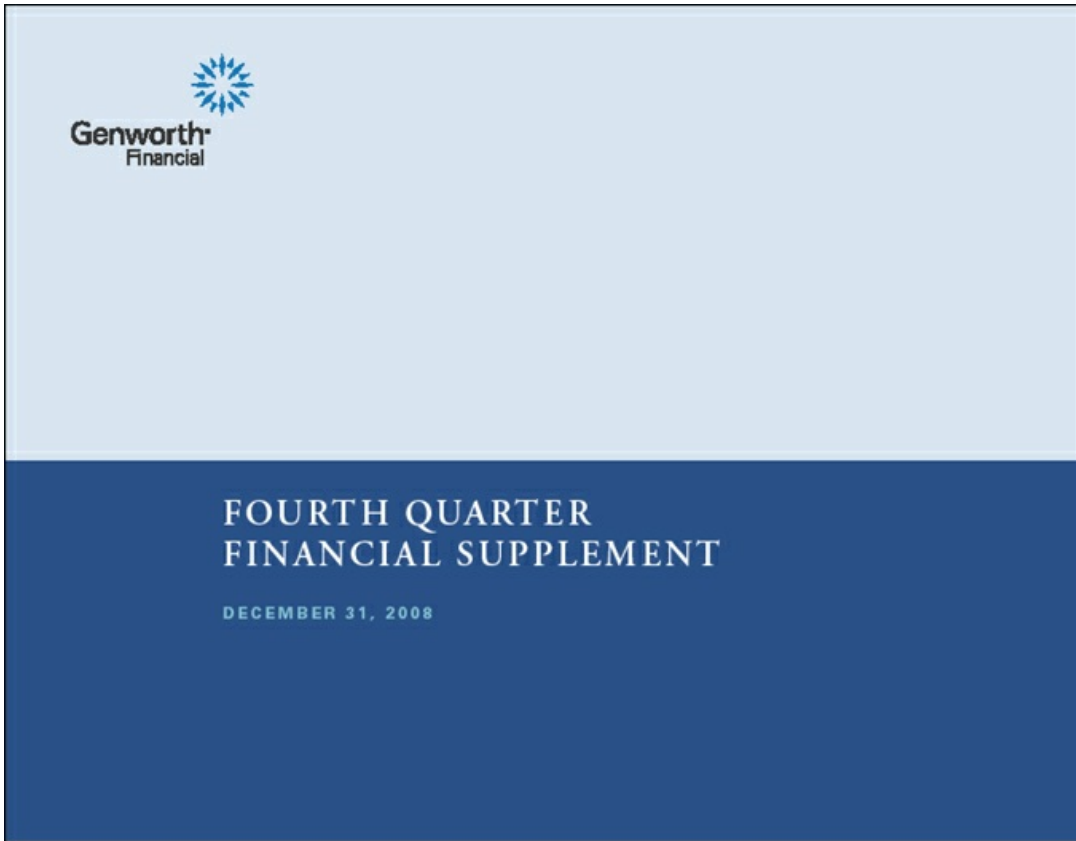


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GENWORTH FINANCIAL, INC. 4Q 2008 FINANCIAL SUPPLEMENT

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**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

Dear Investor,

You will note that in the investments section we have added original rating data to the additional information regarding mortgage-backed and asset-based securities collateralized by sub-prime and Alt-A residential mortgage loans and the additional information regarding commercial mortgage-backed securities. These additions can be found on pages 60, 61 and 62.

Once again, thank you for your continued interest in Genworth Financial and please feel free to call with any questions or comments.

Regards,

Alicia Charity
Vice President
Investor Relations
804-662-2248

GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Use of Non-GAAP Measures

This financial supplement includes the non-GAAP⁽¹⁾ financial measure entitled “net operating income (loss).” Our chief operating decision maker evaluates segment performance and allocates resources on the basis of net operating income (loss). We define net operating income (loss) as income (loss) from continuing operations excluding after-tax net investment gains (losses) and other adjustments and infrequent or unusual non-operating items. We exclude net investment gains (losses) and infrequent or unusual non-operating items because we do not consider them to be related to the operating performance of our segments and Corporate and Other activities. A significant component of our net investment gains (losses) is the result of impairments, including changes in intent to hold securities to recovery, and credit-related gains and losses, the timing of which can vary significantly depending on market credit cycles. In addition, the size and timing of other investment gains (losses) are often subject to our discretion and are influenced by market opportunities, as well as asset-liability matching considerations. Infrequent or unusual non-operating items are also excluded from net operating income (loss) if, in our opinion, they are not indicative of overall operating trends. While some of these items may be significant components of net income (loss) in accordance with GAAP, we believe that net operating income (loss), and measures that are derived from or incorporate net operating income (loss), are appropriate measures that are useful to investors because they identify the income (loss) attributable to the ongoing operations of the business. However, net operating income (loss) is not a substitute for net income (loss) determined in accordance with GAAP. In addition, the company’s definition of net operating income (loss) may differ from the definitions used by other companies. The table on page 8 of this report reflects net operating income (loss) as determined in accordance with the Statement of Financial Accounting Standards No. 131, *Disclosures about Segments of an Enterprise and Related Information*, and a reconciliation of net operating income (loss) of our segments and Corporate and Other activities to net income (loss) for the three and twelve months ended December 31, 2008 and 2007. This financial supplement includes other non-GAAP measures management believes enhances the understanding and comparability of performance by highlighting underlying business activity and profitability drivers. These additional non-GAAP measures are on pages 66 through 70 of this financial supplement.

Selected Operating Performance Measures

This financial supplement contains selected operating performance measures including “sales”, “assets under management” and “insurance in-force” or “risk in-force” which are commonly used in the insurance and investment industries as measures of operating performance.

Management regularly monitors and reports the sales metrics as a measure of volume of new and renewal business generated in a period. Sales refers to (1) annualized first-year premiums for term life, long-term care and Medicare supplement insurance; (2) new and additional premiums/deposits for universal life insurance, linked-benefits, spread-based and variable products; (3) gross and net flows, which represent gross flows less redemptions, for our wealth management⁽²⁾ business; (4) written premiums and deposits, gross of ceded reinsurance and cancellations, and premium equivalents, where we earn a fee for administrative services only business, for lifestyle protection insurance business⁽³⁾; (5) new insurance written for mortgage insurance, which in each case reflects the amount of business the company generated during each period presented; and (6) written premiums, net of cancellations, for our Mexican insurance operations. Sales do not include renewal premiums on policies or contracts written during prior periods.

The company considers annualized first-year premiums, new premiums/deposits, gross flows and net flows, written premiums, premium equivalents and new insurance written to be measures of the company’s operating performance because they represent a measure of new sales of insurance policies or contracts during a specified period, rather than measures of the company’s revenues or profitability during that period.

Management regularly monitors and reports assets under management for our wealth management business, insurance in-force and risk in-force. Assets under management for our wealth management business represent third-party assets under management that are not consolidated in our financial statements. Insurance in-force for our life insurance, international and U.S. mortgage insurance businesses is a measure of the aggregate face value of outstanding insurance policies as of the respective reporting date. Risk in-force for our international and U.S. mortgage insurance businesses is a measure that recognizes that the loss on any particular mortgage loan will be reduced by the net proceeds received upon sale of the underlying property. The company considers assets under management for our wealth management business, insurance in-force and risk in-force to be measures of the company’s operating performance because they represent measures of the size of our business at a specific date, rather than measures of the company’s revenues or profitability during that period.

These operating measures enable the company to compare its operating performance across periods without regard to revenues or profitability related to policies or contracts sold in prior periods or from investments or other sources.

- (1) U.S. Generally Accepted Accounting Principles
- (2) Formerly known as Managed Money.
- (3) Formerly known as Payment Protection Insurance.

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GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Financial Highlights
(amounts in millions, except per share data)

| Balance Sheet Data | 2008 | | | | 2007 | | | |
|--|-------------|-----------|-----------|-----------|-------------|-----------|-----------|-----------|
| | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| Total stockholders' equity, excluding accumulated other comprehensive income (loss) | \$ 11,988 | \$ 12,317 | \$ 12,616 | \$ 12,760 | \$ 12,751 | \$ 12,620 | \$ 12,416 | \$ 12,197 |
| Total accumulated other comprehensive income (loss) | (3,062) | (1,819) | (271) | (35) | 727 | 697 | 550 | 1,111 |
| Total stockholders' equity | \$ 8,926 | \$ 10,498 | \$ 12,345 | \$ 12,725 | \$ 13,478 | \$ 13,317 | \$ 12,966 | \$ 13,308 |
| Book value per common share | \$ 20.60 | \$ 24.24 | \$ 28.52 | \$ 29.41 | \$ 30.92 | \$ 30.32 | \$ 29.30 | \$ 30.43 |
| Book value per common share, excluding accumulated other comprehensive income (loss) | \$ 27.67 | \$ 28.44 | \$ 29.14 | \$ 29.49 | \$ 29.25 | \$ 28.73 | \$ 28.05 | \$ 27.89 |
| Common shares outstanding as of balance sheet date | 433.2 | 433.1 | 432.9 | 432.7 | 435.9 | 439.2 | 442.6 | 437.4 |

| Twelve Month Rolling Average ROE | Twelve months ended | | | | |
|---|----------------------------|---------------------------|----------------------|-----------------------|--------------------------|
| | December 31, 2008 | September 30, 2008 | June 30, 2008 | March 31, 2008 | December 31, 2007 |
| GAAP Basis ROE | -4.6% | -0.6% | 4.1% | 8.1% | 9.8% |
| Operating ROE | 3.8% | 7.8% | 9.0% | 10.2% | 11.0% |

| Quarterly Average ROE | Three months ended | | | | |
|------------------------------|---------------------------|---------------------------|----------------------|-----------------------|--------------------------|
| | December 31, 2008 | September 30, 2008 | June 30, 2008 | March 31, 2008 | December 31, 2007 |
| GAAP Basis ROE | -10.6% | -8.3% | -3.4% | 3.6% | 5.6% |
| Operating ROE | -6.8% | 7.1% | 6.7% | 7.7% | 9.9% |

See page 67 herein for a reconciliation of GAAP Basis ROE to Operating ROE.

| Basic and Diluted Shares | Three months ended December 31, 2008 | Twelve months ended December 31, 2008 |
|---|---|--|
| Weighted-average shares used in basic earnings (loss) per common share calculations | 433.1 | 433.2 |
| Potentially dilutive securities: | | |
| Stock options, restricted stock units and stock appreciation rights | — | — |
| Weighted-average shares used in diluted earnings (loss) per common share calculations | 433.1 | 433.2 |

Fourth Quarter Results

GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Net Income (Loss)
(amounts in millions)

| | Three months ended | | Twelve months ended | |
|---|--------------------|---------------|---------------------|-----------------|
| | December 31, | | December 31, | |
| | 2008 | 2007 | 2008 | 2007 |
| REVENUES: | | | | |
| Premiums | \$ 1,616 | \$ 1,670 | \$ 6,777 | \$ 6,330 |
| Net investment income | 857 | 1,053 | 3,730 | 4,135 |
| Net investment gains (losses) | (149) | (214) | (1,709) | (332) |
| Insurance and investment product fees and other | 305 | 266 | 1,150 | 992 |
| Total revenues | <u>2,629</u> | <u>2,775</u> | <u>9,948</u> | <u>11,125</u> |
| BENEFITS AND EXPENSES: | | | | |
| Benefits and other changes in policy reserves | 1,522 | 1,255 | 5,806 | 4,580 |
| Interest credited | 309 | 385 | 1,293 | 1,552 |
| Acquisition and operating expenses, net of deferrals | 566 | 551 | 2,160 | 2,075 |
| Amortization of deferred acquisition costs and intangibles | 541 | 209 | 1,161 | 831 |
| Interest expense | 123 | 126 | 470 | 481 |
| Total benefits and expenses | <u>3,061</u> | <u>2,526</u> | <u>10,890</u> | <u>9,519</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | (432) | 249 | (942) | 1,606 |
| Provision (benefit) for income taxes | (111) | 69 | (370) | 452 |
| <i>Effective tax rate</i> | <u>25.7%</u> | <u>27.7%</u> | <u>39.3%</u> | <u>28.1%</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | (321) | 180 | (572) | 1,154 |
| Income from discontinued operations, net of taxes | — | — | — | 15 |
| Gain (loss) on sale of discontinued operations, net of taxes | — | (2) | — | 51 |
| NET INCOME (LOSS) | <u>\$ (321)</u> | <u>\$ 178</u> | <u>\$ (572)</u> | <u>\$ 1,220</u> |

GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT
Net Operating Income (Loss) by Segment
(amounts in millions, except per share amounts)

| | Three months ended | | Twelve months ended | |
|--|--------------------|---------------|---------------------|-----------------|
| | December 31, | | December 31, | |
| | 2008 | 2007 | 2008 | 2007 |
| Retirement and Protection: | | | | |
| Wealth Management ⁽¹⁾ | \$ 8 | \$ 12 | \$ 43 | \$ 44 |
| Retirement Income | (310) | 41 | (246) | 212 |
| Institutional | 15 | 9 | 80 | 43 |
| Life Insurance | 49 | 76 | 264 | 310 |
| Long-Term Care Insurance | 49 | 36 | 160 | 153 |
| Total Retirement and Protection | (189) | 174 | 301 | 762 |
| International: | | | | |
| International Mortgage Insurance —Canada | 67 | 88 | 305 | 270 |
| —Australia | 40 | 40 | 185 | 156 |
| —Other | (8) | 16 | (9) | 29 |
| Lifestyle Protection ⁽²⁾ | 25 | 36 | 152 | 130 |
| Total International | 124 | 180 | 633 | 585 |
| U.S. Mortgage Insurance | (114) | (3) | (330) | 167 |
| Corporate and Other | (28) | (37) | (135) | (141) |
| NET OPERATING INCOME (LOSS)⁽³⁾ | (207) | 314 | 469 | 1,373 |
| ADJUSTMENTS TO NET OPERATING INCOME (LOSS): | | | | |
| Income from discontinued operations, net of taxes | — | — | — | 15 |
| Gain on sale of discontinued operations, net of taxes | — | (2) | — | 51 |
| Net investment gains (losses), net of taxes and other adjustments ⁽⁴⁾ | (89) | (134) | (1,016) | (205) |
| Expenses related to reorganization, net of taxes | (25) | — | (25) | (14) |
| NET INCOME (LOSS) | \$ (321) | \$ 178 | \$ (572) | \$ 1,220 |
| Earnings (Loss) Per Share Data: | | | | |
| Earnings (loss) per common share | | | | |
| Basic | \$ (0.74) | \$ 0.41 | \$ (1.32) | \$ 2.77 |
| Diluted | \$ (0.74) | \$ 0.40 | \$ (1.32) | \$ 2.73 |
| Net operating earnings (loss) per common share | | | | |
| Basic | \$ (0.48) | \$ 0.72 | \$ 1.08 | \$ 3.12 |
| Diluted | \$ (0.48) | \$ 0.71 | \$ 1.08 | \$ 3.07 |
| Shares outstanding | | | | |
| Basic | 433.1 | 437.4 | 433.2 | 439.7 |
| Diluted | 433.1 | 441.1 | 433.2 | 447.6 |

(1) Formerly known as Managed Money.

(2) Formerly known as Payment Protection Insurance.

(3) Represents income or loss of our operating segments: Retirement and Protection, International and U.S. Mortgage Insurance, as well as our Corporate and Other activities. The separate financial information of each segment is presented consistently with the manner in which our chief operating decision maker evaluates segment performance and allocates resources in accordance with Statement of Financial Accounting Standards No. 131, *Disclosures about Segments of an Enterprise and Related Information*. See Use of Non-GAAP measures for additional information.

(4) See page 65 for details on fourth quarter 2008 net investment gains (losses), net of taxes and other adjustments.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Consolidated Net Income (Loss) by Quarter
(amounts in millions, except per share amounts)**

| | 2008 | | | | | 2007 | | | | |
|---|-----------------|-----------------|-----------------|---------------|-----------------|---------------|---------------|---------------|---------------|-----------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | | | | | |
| Premiums | \$1,616 | \$1,735 | \$1,709 | \$1,717 | \$ 6,777 | \$1,670 | \$1,600 | \$1,549 | \$1,511 | \$ 6,330 |
| Net investment income | 857 | 918 | 953 | 1,002 | 3,730 | 1,053 | 1,074 | 1,024 | 984 | 4,135 |
| Net investment gains (losses) | (149) | (816) | (518) | (226) | (1,709) | (214) | (48) | (51) | (19) | (332) |
| Insurance and investment product fees and other | 305 | 331 | 254 | 260 | 1,150 | 266 | 249 | 243 | 234 | 992 |
| Total revenues | <u>2,629</u> | <u>2,168</u> | <u>2,398</u> | <u>2,753</u> | <u>9,948</u> | <u>2,775</u> | <u>2,875</u> | <u>2,765</u> | <u>2,710</u> | <u>11,125</u> |
| BENEFITS AND EXPENSES: | | | | | | | | | | |
| Benefits and other changes in policy reserves | 1,522 | 1,497 | 1,386 | 1,401 | 5,806 | 1,255 | 1,168 | 1,090 | 1,067 | 4,580 |
| Interest credited | 309 | 319 | 320 | 345 | 1,293 | 385 | 391 | 391 | 385 | 1,552 |
| Acquisition and operating expenses, net of deferrals | 566 | 515 | 551 | 528 | 2,160 | 551 | 540 | 495 | 489 | 2,075 |
| Amortization of deferred acquisition costs and intangibles | 541 | 208 | 209 | 203 | 1,161 | 209 | 202 | 207 | 213 | 831 |
| Interest expense | 123 | 125 | 110 | 112 | 470 | 126 | 124 | 124 | 107 | 481 |
| Total benefits and expenses | <u>3,061</u> | <u>2,664</u> | <u>2,576</u> | <u>2,589</u> | <u>10,890</u> | <u>2,526</u> | <u>2,425</u> | <u>2,307</u> | <u>2,261</u> | <u>9,519</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | (432) | (496) | (178) | 164 | (942) | 249 | 450 | 458 | 449 | 1,606 |
| Provision (benefit) for income taxes | (111) | (238) | (69) | 48 | (370) | 69 | 111 | 137 | 135 | 452 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | (321) | (258) | (109) | 116 | (572) | 180 | 339 | 321 | 314 | 1,154 |
| Income from discontinued operations, net of taxes | — | — | — | — | — | — | — | 5 | 10 | 15 |
| Gain (loss) on sale of discontinued operations, net of taxes | — | — | — | — | — | (2) | — | 53 | — | 51 |
| NET INCOME (LOSS) | <u>\$ (321)</u> | <u>\$ (258)</u> | <u>\$ (109)</u> | <u>\$ 116</u> | <u>\$ (572)</u> | <u>\$ 178</u> | <u>\$ 339</u> | <u>\$ 379</u> | <u>\$ 324</u> | <u>\$ 1,220</u> |
| Earnings (Loss) Per Share Data: | | | | | | | | | | |
| Earnings (loss) from continuing operations per common share | | | | | | | | | | |
| Basic | \$ (0.74) | \$ (0.60) | \$ (0.25) | \$ 0.27 | \$ (1.32) | \$ 0.41 | \$ 0.77 | \$ 0.73 | \$ 0.71 | \$ 2.62 |
| Diluted | \$ (0.74) | \$ (0.60) | \$ (0.25) | \$ 0.27 | \$ (1.32) | \$ 0.41 | \$ 0.76 | \$ 0.72 | \$ 0.69 | \$ 2.58 |
| Earnings (loss) per common share | | | | | | | | | | |
| Basic | \$ (0.74) | \$ (0.60) | \$ (0.25) | \$ 0.27 | \$ (1.32) | \$ 0.41 | \$ 0.77 | \$ 0.86 | \$ 0.74 | \$ 2.77 |
| Diluted | \$ (0.74) | \$ (0.60) | \$ (0.25) | \$ 0.27 | \$ (1.32) | \$ 0.40 | \$ 0.76 | \$ 0.84 | \$ 0.71 | \$ 2.73 |
| Shares outstanding | | | | | | | | | | |
| Basic | 433.1 | 433.1 | 432.9 | 433.6 | 433.2 | 437.4 | 441.1 | 439.4 | 441.0 | 439.7 |
| Diluted | 433.1 | 433.1 | 432.9 | 436.8 | 433.2 | 441.1 | 445.6 | 449.0 | 455.0 | 447.6 |

GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income (Loss) by Segment by Quarter
(amounts in millions, except per share amounts)

| | 2008 | | | | | 2007 | | | | |
|---|------------------------|------------------------|------------------------|----------------------|------------------------|----------------------|----------------------|----------------------|----------------------|-----------------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| Retirement and Protection: | | | | | | | | | | |
| Wealth Management | \$ 8 | \$ 12 | \$ 11 | \$ 12 | \$ 43 | \$ 12 | \$ 11 | \$ 11 | \$ 10 | \$ 44 |
| Retirement Income | (310) | 15 | 13 | 36 | (246) | 41 | 82 | 43 | 46 | 212 |
| Institutional | 15 | 49 | 5 | 11 | 80 | 9 | 10 | 10 | 14 | 43 |
| Life Insurance | 49 | 63 | 87 | 65 | 264 | 76 | 81 | 75 | 78 | 310 |
| Long-Term Care Insurance | 49 | 39 | 34 | 38 | 160 | 36 | 39 | 41 | 37 | 153 |
| Total Retirement and Protection | (189) | 178 | 150 | 162 | 301 | 174 | 223 | 180 | 185 | 762 |
| International: | | | | | | | | | | |
| International Mortgage Insurance —Canada | 67 | 80 | 83 | 75 | 305 | 88 | 68 | 59 | 55 | 270 |
| —Australia | 40 | 48 | 50 | 47 | 185 | 40 | 36 | 44 | 36 | 156 |
| —Other | (8) | (2) | 1 | — | (9) | 16 | 6 | 4 | 3 | 29 |
| Lifestyle Protection | 25 | 40 | 49 | 38 | 152 | 36 | 30 | 35 | 29 | 130 |
| Total International | 124 | 166 | 183 | 160 | 633 | 180 | 140 | 142 | 123 | 585 |
| U.S. Mortgage Insurance | (114) | (121) | (59) | (36) | (330) | (3) | 39 | 66 | 65 | 167 |
| Corporate and Other | (28) | (3) | (62) | (42) | (135) | (37) | (34) | (37) | (33) | (141) |
| NET OPERATING INCOME (LOSS) | (207) | 220 | 212 | 244 | 469 | 314 | 368 | 351 | 340 | 1,373 |
| ADJUSTMENTS TO NET OPERATING INCOME (LOSS): | | | | | | | | | | |
| Income from discontinued operations, net of taxes | — | — | — | — | — | — | — | 5 | 10 | 15 |
| Gain (loss) on sale of discontinued operations, net of taxes | — | — | — | — | — | (2) | — | 53 | — | 51 |
| Net investment gains (losses), net of taxes and other adjustments | (89) | (478) | (321) | (128) | (1,016) | (134) | (29) | (30) | (12) | (205) |
| Expenses related to reorganization, net of taxes | (25) | — | — | — | (25) | — | — | — | (14) | (14) |
| NET INCOME (LOSS) | <u>\$ (321)</u> | <u>\$ (258)</u> | <u>\$ (109)</u> | <u>\$ 116</u> | <u>\$ (572)</u> | <u>\$ 178</u> | <u>\$ 339</u> | <u>\$ 379</u> | <u>\$ 324</u> | <u>\$1,220</u> |
| Earnings (Loss) Per Share Data: | | | | | | | | | | |
| Earnings (loss) per common share | | | | | | | | | | |
| Basic | \$ (0.74) | \$ (0.60) | \$ (0.25) | \$ 0.27 | \$ (1.32) | \$ 0.41 | \$ 0.77 | \$ 0.86 | \$ 0.74 | \$ 2.77 |
| Diluted | \$ (0.74) | \$ (0.60) | \$ (0.25) | \$ 0.27 | \$ (1.32) | \$ 0.40 | \$ 0.76 | \$ 0.84 | \$ 0.71 | \$ 2.73 |
| Net operating earnings (loss) per common share | | | | | | | | | | |
| Basic | \$ (0.48) | \$ 0.51 | \$ 0.49 | \$ 0.56 | \$ 1.08 | \$ 0.72 | \$ 0.83 | \$ 0.80 | \$ 0.77 | \$ 3.12 |
| Diluted | \$ (0.48) | \$ 0.51 | \$ 0.49 | \$ 0.56 | \$ 1.08 | \$ 0.71 | \$ 0.83 | \$ 0.78 | \$ 0.75 | \$ 3.07 |
| Shares outstanding | | | | | | | | | | |
| Basic | 433.1 | 433.1 | 432.9 | 433.6 | 433.2 | 437.4 | 441.1 | 439.4 | 441.0 | 439.7 |
| Diluted | 433.1 | 433.1 | 432.9 | 436.8 | 433.2 | 441.1 | 445.6 | 449.0 | 455.0 | 447.6 |

GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Consolidated Balance Sheets
(amounts in millions)

| | December 31, 2008 | September 30, 2008 | June 30, 2008 | March 31, 2008 | December 31, 2007 |
|---|----------------------|-----------------------|-------------------|-------------------|----------------------|
| ASSETS | | | | | |
| Investments: | | | | | |
| Fixed maturity securities available-for-sale, at fair value | \$ 42,871 | \$ 48,724 | \$ 51,887 | \$ 53,031 | \$ 55,154 |
| Equity securities available-for-sale, at fair value | 234 | 309 | 409 | 394 | 366 |
| Commercial mortgage loans | 8,262 | 8,447 | 8,573 | 8,822 | 8,953 |
| Policy loans | 1,834 | 1,822 | 1,806 | 1,654 | 1,651 |
| Other invested assets | 7,411 | 4,913 | 4,614 | 5,603 | 4,676 |
| Total investments | 60,612 | 64,215 | 67,289 | 69,504 | 70,800 |
| Cash and cash equivalents | 7,328 | 5,102 | 5,861 | 3,768 | 3,091 |
| Accrued investment income | 736 | 794 | 679 | 863 | 773 |
| Deferred acquisition costs | 7,786 | 7,681 | 7,530 | 7,330 | 7,034 |
| Intangible assets | 1,147 | 1,068 | 991 | 959 | 914 |
| Goodwill | 1,316 | 1,572 | 1,618 | 1,609 | 1,600 |
| Reinsurance recoverable | 17,212 | 16,763 | 16,571 | 16,498 | 16,483 |
| Other assets | 1,000 | 1,075 | 1,320 | 912 | 822 |
| Deferred tax asset | 849 | 194 | — | — | — |
| Separate account assets | 9,215 | 11,097 | 12,356 | 12,151 | 12,798 |
| Total assets | <u>\$ 107,201</u> | <u>\$ 109,561</u> | <u>\$ 114,215</u> | <u>\$ 113,594</u> | <u>\$ 114,315</u> |

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Consolidated Balance Sheets—(Continued)
(amounts in millions)**

| | December 31, 2008 | September 30, 2008 | June 30, 2008 | March 31, 2008 | December 31, 2007 |
|---|----------------------|-----------------------|------------------|-------------------|----------------------|
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | |
| Liabilities: | | | | | |
| Future policy benefits | \$ 28,533 | \$ 28,017 | \$ 27,529 | \$ 27,174 | \$ 26,740 |
| Policyholder account balances | 34,702 | 35,565 | 36,842 | 36,764 | 36,913 |
| Liability for policy and contract claims | 5,322 | 4,776 | 4,418 | 4,011 | 3,693 |
| Unearned premiums | 4,734 | 5,345 | 5,758 | 5,653 | 5,631 |
| Other liabilities | 6,920 | 6,200 | 6,093 | 6,671 | 6,255 |
| Non-recourse funding obligations | 3,455 | 3,455 | 3,455 | 3,455 | 3,455 |
| Short-term borrowings | 1,133 | 78 | 200 | 200 | 200 |
| Long-term borrowings | 4,261 | 4,530 | 4,531 | 3,966 | 3,903 |
| Deferred tax liability | — | — | 688 | 824 | 1,249 |
| Separate account liabilities | 9,215 | 11,097 | 12,356 | 12,151 | 12,798 |
| Total liabilities | <u>98,275</u> | <u>99,063</u> | <u>101,870</u> | <u>100,869</u> | <u>100,837</u> |
| Common stock | 1 | 1 | 1 | 1 | 1 |
| Additional paid-in capital | 11,477 | 11,484 | 11,482 | 11,473 | 11,461 |
| Accumulated other comprehensive income (loss): | | | | | |
| Net unrealized investment gains (losses) | (4,038) | (2,963) | (1,723) | (1,479) | (526) |
| Derivatives qualifying as hedges | 1,161 | 761 | 548 | 620 | 473 |
| Foreign currency translation and other adjustments | (185) | 383 | 904 | 824 | 780 |
| Total accumulated other comprehensive income (loss) | <u>(3,062)</u> | <u>(1,819)</u> | <u>(271)</u> | <u>(35)</u> | <u>727</u> |
| Retained earnings | 3,210 | 3,532 | 3,833 | 3,986 | 3,913 |
| Treasury stock, at cost | (2,700) | (2,700) | (2,700) | (2,700) | (2,624) |
| Total stockholders' equity | <u>8,926</u> | <u>10,498</u> | <u>12,345</u> | <u>12,725</u> | <u>13,478</u> |
| Total liabilities and stockholders' equity | <u>\$ 107,201</u> | <u>\$ 109,561</u> | <u>\$114,215</u> | <u>\$113,594</u> | <u>\$ 114,315</u> |

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Consolidated Balance Sheet by Segment
(amounts in millions)**

| | December 31, 2008 | | | | |
|---|------------------------------|------------------|----------------------------|---------------------------------------|------------------|
| | Retirement and Protection | International | U.S. Mortgage Insurance | Corporate and Other ⁽¹⁾ | Total |
| ASSETS | | | | | |
| Cash and investments | \$ 52,632 | \$ 9,156 | \$ 3,163 | \$ 3,725 | \$ 68,676 |
| Deferred acquisition costs and intangible assets | 9,179 | 940 | 32 | 98 | 10,249 |
| Reinsurance recoverable | 16,571 | 129 | 512 | — | 17,212 |
| Deferred tax and other assets | 520 | 72 | 271 | 986 | 1,849 |
| Separate account assets | 9,215 | — | — | — | 9,215 |
| Total assets | <u>\$ 88,117</u> | <u>\$ 10,297</u> | <u>\$ 3,978</u> | <u>\$ 4,809</u> | <u>\$107,201</u> |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | |
| Liabilities: | | | | | |
| Future policy benefits | \$ 28,533 | \$ — | \$ — | \$ — | \$ 28,533 |
| Policyholder account balances | 34,683 | 19 | — | — | 34,702 |
| Liability for policy and contract claims | 3,035 | 572 | 1,712 | 3 | 5,322 |
| Unearned premiums | 552 | 4,063 | 119 | — | 4,734 |
| Non-recourse funding obligations | 3,555 | — | — | (100) | 3,455 |
| Other liabilities | 2,316 | 1,320 | 30 | 3,254 | 6,920 |
| Borrowing and capital securities | — | — | — | 5,394 | 5,394 |
| Separate account liabilities | 9,215 | — | — | — | 9,215 |
| Total liabilities | <u>81,889</u> | <u>5,974</u> | <u>1,861</u> | <u>8,551</u> | <u>98,275</u> |
| Stockholders' equity: | | | | | |
| Allocated equity, excluding accumulated other comprehensive income (loss) | 8,659 | 4,550 | 2,270 | (3,491) | 11,988 |
| Allocated accumulated other comprehensive income (loss) | (2,431) | (227) | (153) | (251) | (3,062) |
| Total stockholders' equity | <u>6,228</u> | <u>4,323</u> | <u>2,117</u> | <u>(3,742)</u> | <u>8,926</u> |
| Total liabilities and stockholders' equity | <u>\$ 88,117</u> | <u>\$ 10,297</u> | <u>\$ 3,978</u> | <u>\$ 4,809</u> | <u>\$107,201</u> |

⁽¹⁾ Includes inter-segment eliminations.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Consolidated Balance Sheet by Segment
(amounts in millions)**

| | September 30, 2008 | | | | |
|---|------------------------------|------------------|----------------------------|---------------------------------------|------------------|
| | Retirement and Protection | International | U.S. Mortgage Insurance | Corporate and Other ⁽¹⁾ | Total |
| ASSETS | | | | | |
| Cash and investments | \$ 53,836 | \$ 10,083 | \$ 3,115 | \$ 3,077 | \$ 70,111 |
| Deferred acquisition costs and intangible assets | 9,135 | 1,052 | 38 | 96 | 10,321 |
| Reinsurance recoverable | 16,322 | 136 | 305 | — | 16,763 |
| Deferred tax and other assets | 158 | 101 | 246 | 764 | 1,269 |
| Separate account assets | 11,097 | — | — | — | 11,097 |
| Total assets | <u>\$ 90,548</u> | <u>\$ 11,372</u> | <u>\$ 3,704</u> | <u>\$ 3,937</u> | <u>\$109,561</u> |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | |
| Liabilities: | | | | | |
| Future policy benefits | \$ 28,017 | \$ — | \$ — | \$ — | \$ 28,017 |
| Policyholder account balances | 35,538 | 27 | — | — | 35,565 |
| Liability for policy and contract claims | 2,864 | 597 | 1,312 | 3 | 4,776 |
| Unearned premiums | 549 | 4,679 | 117 | — | 5,345 |
| Non-recourse funding obligations | 3,555 | — | — | (100) | 3,455 |
| Other liabilities | 2,008 | 1,462 | 50 | 2,680 | 6,200 |
| Borrowing and capital securities | — | — | — | 4,608 | 4,608 |
| Separate account liabilities | 11,097 | — | — | — | 11,097 |
| Total liabilities | <u>83,628</u> | <u>6,765</u> | <u>1,479</u> | <u>7,191</u> | <u>99,063</u> |
| Stockholders' equity: | | | | | |
| Allocated equity, excluding accumulated other comprehensive income (loss) | 8,773 | 4,337 | 2,358 | (3,151) | 12,317 |
| Allocated accumulated other comprehensive income (loss) | (1,853) | 270 | (133) | (103) | (1,819) |
| Total stockholders' equity | <u>6,920</u> | <u>4,607</u> | <u>2,225</u> | <u>(3,254)</u> | <u>10,498</u> |
| Total liabilities and stockholders' equity | <u>\$ 90,548</u> | <u>\$ 11,372</u> | <u>\$ 3,704</u> | <u>\$ 3,937</u> | <u>\$109,561</u> |

⁽¹⁾ Includes inter-segment eliminations.

GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Deferred Acquisition Costs Rollforward
(amounts in millions)

| <u>Deferred Acquisition Costs Rollforward</u> | <u>Retirement and Protection</u> | <u>International</u> | <u>U.S. Mortgage Insurance</u> | <u>Corporate and Other</u> | <u>Total</u> |
|--|--------------------------------------|----------------------|------------------------------------|--------------------------------|----------------|
| Unamortized balance as of September 30, 2008 | \$ 6,379 | \$ 893 | \$ 30 | \$ — | \$7,302 |
| Costs deferred | 195 | 43 | 8 | — | 246 |
| Amortization, net of interest accretion ⁽¹⁾ | (183) | (70) | (15) | — | (268) |
| Impact of foreign currency translation | — | (71) | — | — | (71) |
| Unamortized balance as of December 31, 2008 | 6,391 | 795 | 23 | — | 7,209 |
| Effect of accumulated net unrealized investment gains (losses) | 577 | — | — | — | 577 |
| Balance as of December 31, 2008 | <u>\$ 6,968</u> | <u>\$ 795</u> | <u>\$ 23</u> | <u>\$ —</u> | <u>\$7,786</u> |

⁽¹⁾ Amortization, net of interest accretion, includes \$(1) million of amortization related to net investment gains (losses) for our policyholder account balances.

Quarterly Results by Segment

GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income (Loss) by Segment
(amounts in millions)

| Three Months Ended December 31, 2008 | Retirement and Protection | | | | | | International | | | | | U.S. Mortgage Insurance | Corporate and Other ⁽¹⁾ | Total |
|---|---------------------------|-------------------|---------------|----------------|--------------------------|-----------------|---------------------------|------------------------------|--------------------------|----------------------|---------------|-------------------------|------------------------------------|-----------------|
| | Wealth Management | Retirement Income | Institutional | Life Insurance | Long-Term Care Insurance | Total | Mortgage Insurance—Canada | Mortgage Insurance—Australia | Other Mortgage Insurance | Lifestyle Protection | Total | | | |
| REVENUES: | | | | | | | | | | | | | | |
| Premiums | \$ — | \$ 105 | \$ — | \$ 235 | \$ 556 | \$ 896 | \$ 125 | \$ 72 | \$ 33 | \$ 303 | \$ 533 | \$ 182 | \$ 5 | \$1,616 |
| Net investment income | — | 279 | 61 | 142 | 226 | 708 | 44 | 28 | 8 | 37 | 117 | 33 | (1) | 857 |
| Net investment gains (losses) | (2) | (253) | (269) | (230) | 629 | (125) | (2) | (1) | 2 | (4) | (5) | (15) | (4) | (149) |
| Insurance and investment product fees and other | 73 | 49 | 40 | 96 | 6 | 264 | — | (1) | (1) | 2 | — | 4 | 37 | 305 |
| Total revenues | 71 | 180 | (168) | 243 | 1,417 | 1,743 | 167 | 98 | 42 | 338 | 645 | 204 | 37 | 2,629 |
| BENEFITS AND EXPENSES: | | | | | | | | | | | | | | |
| Benefits and other changes in policy reserves | — | 231 | — | 208 | 541 | 980 | 39 | 34 | 34 | 69 | 176 | 366 | — | 1,522 |
| Interest credited | — | 128 | 74 | 60 | 47 | 309 | — | — | — | — | — | — | — | 309 |
| Acquisition and operating expenses, net of deferrals | 59 | 51 | 1 | 41 | 95 | 247 | 24 | 13 | 18 | 191 | 246 | 32 | 41 | 566 |
| Amortization of deferred acquisition costs and intangibles | — | 374 | 1 | 44 | 32 | 451 | 7 | 5 | 7 | 53 | 72 | 14 | 4 | 541 |
| Interest expense | — | — | — | 48 | — | 48 | 1 | — | — | 5 | 6 | — | 69 | 123 |
| Total benefits and expenses | 59 | 784 | 76 | 401 | 715 | 2,035 | 71 | 52 | 59 | 318 | 500 | 412 | 114 | 3,061 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | | | | | | | | | | | | | | |
| | 12 | (604) | (244) | (158) | 702 | (292) | 96 | 46 | (17) | 20 | 145 | (208) | (77) | (432) |
| Provision (benefit) for income taxes | 5 | (132) | (84) | (55) | 246 | (20) | 31 | 8 | (7) | 2 | 34 | (83) | (42) | (111) |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | | | | | | | | | | | | | | |
| | 7 | (472) | (160) | (103) | 456 | (272) | 65 | 38 | (10) | 18 | 111 | (125) | (35) | (321) |
| ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 1 | 156 | 175 | 149 | (410) | 71 | 1 | 1 | (1) | 3 | 4 | 11 | 3 | 89 |
| Expenses related to reorganization, net of taxes | — | 6 | — | 3 | 3 | 12 | 1 | 1 | 3 | 4 | 9 | — | 4 | 25 |
| NET OPERATING INCOME (LOSS) | \$ 8 | \$ (310) | \$ 15 | \$ 49 | \$ 49 | \$ (189) | \$ 67 | \$ 40 | \$ (8) | \$ 25 | \$ 124 | \$ (114) | \$ (28) | \$ (207) |
| Effective tax rate (operating income (loss)) ⁽²⁾ | 38.4% | 12.6% | 41.2% | 35.5% | 36.2% | -15.8% | 31.9% | 17.1% | 40.7% | 18.9% | 24.3% | 40.1% | 58.1% | 19.2% |

(1) Includes inter-segment eliminations.

(2) The operating income (loss) effective tax rate for all pages in this financial supplement are calculated using whole dollars. As a result, the percentages shown may differ from an operating income (loss) effective tax rate calculated using the rounded numbers in this financial supplement.

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GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income (Loss) by Segment
(amounts in millions)

| | Retirement and Protection | | | | | | International | | | | | | U.S. Mortgage Insurance | Corporate and Other ⁽¹⁾ | Total |
|---|---------------------------|-------------------|---------------|----------------|--------------------------|---------------|-----------------------------|--------------------------------|--------------------------|----------------------|---------------|---------------|-------------------------|------------------------------------|-------|
| | Wealth Management | Retirement Income | Institutional | Life Insurance | Long-Term Care Insurance | Total | Mortgage Insurance — Canada | Mortgage Insurance — Australia | Other Mortgage Insurance | Lifestyle Protection | Total | | | | |
| REVENUES: | | | | | | | | | | | | | | | |
| Premiums | \$ — | \$ 135 | \$ — | \$ 231 | \$ 506 | \$ 872 | \$ 142 | \$ 71 | \$ 63 | \$ 347 | \$ 623 | \$ 171 | \$ 4 | \$1,670 | |
| Net investment income | 2 | 304 | 167 | 171 | 212 | 856 | 49 | 33 | 9 | 47 | 138 | 36 | 23 | 1,053 | |
| Net investment gains (losses) | — | (55) | (128) | (29) | (2) | (214) | — | — | — | (2) | (2) | 5 | (3) | (214) | |
| Insurance and investment product fees and other | 88 | 55 | — | 100 | 6 | 249 | 1 | — | 1 | 6 | 8 | 12 | (3) | 266 | |
| Total revenues | 90 | 439 | 39 | 473 | 722 | 1,763 | 192 | 104 | 73 | 398 | 767 | 224 | 21 | 2,775 | |
| BENEFITS AND EXPENSES: | | | | | | | | | | | | | | | |
| Benefits and other changes in policy reserves | — | 218 | — | 202 | 509 | 929 | 26 | 33 | 21 | 60 | 140 | 186 | — | 1,255 | |
| Interest credited | — | 130 | 149 | 61 | 45 | 385 | — | — | — | — | — | — | — | 385 | |
| Acquisition and operating expenses, net of deferrals | 70 | 37 | 2 | 35 | 89 | 233 | 25 | 15 | 27 | 199 | 266 | 35 | 17 | 551 | |
| Amortization of deferred acquisition costs and intangibles | 1 | 44 | 1 | 35 | 24 | 105 | 6 | 4 | 2 | 84 | 96 | 7 | 1 | 209 | |
| Interest expense | — | 1 | — | 56 | 1 | 58 | 1 | — | — | 7 | 8 | — | 60 | 126 | |
| Total benefits and expenses | 71 | 430 | 152 | 389 | 668 | 1,710 | 58 | 52 | 50 | 350 | 510 | 228 | 78 | 2,526 | |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | | | | | | | | | | | | | | | |
| | 19 | 9 | (113) | 84 | 54 | 53 | 134 | 52 | 23 | 48 | 257 | (4) | (57) | 249 | |
| Provision (benefit) for income taxes | 7 | (2) | (40) | 29 | 20 | 14 | 46 | 12 | 7 | 13 | 78 | (4) | (19) | 69 | |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | | | | | | | | | | | | | | | |
| | 12 | 11 | (73) | 55 | 34 | 39 | 88 | 40 | 16 | 35 | 179 | — | (38) | 180 | |
| ADJUSTMENT TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | — | 30 | 82 | 21 | 2 | 135 | — | — | — | 1 | 1 | (3) | 1 | 134 | |
| NET OPERATING INCOME (LOSS) | \$ 12 | \$ 41 | \$ 9 | \$ 76 | \$ 36 | \$ 174 | \$ 88 | \$ 40 | \$ 16 | \$ 36 | \$ 180 | \$ (3) | \$ (37) | \$ 314 | |
| <i>Effective tax rate (operating income (loss))</i> | 37.5% | 26.4% | 31.3% | 33.7% | 36.5% | 32.9% | 34.4% | 23.8% | 30.7% | 27.8% | 30.7% | 65.2% | 29.9% | 31.3% | |

(1) Includes inter-segment eliminations.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Net Operating Income (Loss) by Segment
(amounts in millions)**

| Twelve Months Ended December 31, 2008 | Retirement and Protection | | | | | | International | | | | | U.S. Mortgage Insurance | Corporate and Other ⁽¹⁾ | Total |
|---|---------------------------|-------------------|---------------|----------------|--------------------------|---------------|-----------------------------|--------------------------------|--------------------------|----------------------|---------------|-------------------------|------------------------------------|---------------|
| | Wealth Management | Retirement Income | Institutional | Life Insurance | Long-Term Care Insurance | Total | Mortgage Insurance — Canada | Mortgage Insurance — Australia | Other Mortgage Insurance | Lifestyle Protection | Total | | | |
| REVENUES: | | | | | | | | | | | | | | |
| Premiums | \$ — | \$ 564 | \$ — | \$ 968 | \$ 2,127 | \$ 3,659 | \$ 534 | \$ 321 | \$ 120 | \$ 1,382 | \$2,357 | \$ 740 | \$ 21 | \$ 6,777 |
| Net investment income | 2 | 1,152 | 383 | 584 | 879 | 3,000 | 192 | 139 | 35 | 183 | 549 | 142 | 39 | 3,730 |
| Net investment gains (losses) | (2) | (776) | (837) | (473) | 540 | (1,548) | 18 | (6) | (4) | (32) | (24) | (58) | (79) | (1,709) |
| Insurance and investment product fees and other | 330 | 208 | 121 | 376 | 24 | 1,059 | 1 | — | — | 24 | 25 | 27 | 39 | 1,150 |
| Total revenues | 330 | 1,148 | (333) | 1,455 | 3,570 | 6,170 | 745 | 454 | 151 | 1,557 | 2,907 | 851 | 20 | 9,948 |
| BENEFITS AND EXPENSES: | | | | | | | | | | | | | | |
| Benefits and other changes in policy reserves | — | 952 | — | 851 | 2,134 | 3,937 | 138 | 142 | 100 | 266 | 646 | 1,221 | 2 | 5,806 |
| Interest credited | — | 515 | 355 | 244 | 179 | 1,293 | — | — | — | — | — | — | — | 1,293 |
| Acquisition and operating expenses, net of deferrals | 260 | 170 | 7 | 149 | 351 | 937 | 90 | 63 | 71 | 807 | 1,031 | 138 | 54 | 2,160 |
| Amortization of deferred acquisition costs and intangibles | 3 | 413 | 17 | 136 | 121 | 690 | 32 | 24 | 11 | 292 | 359 | 102 | 10 | 1,161 |
| Interest expense | — | 3 | — | 169 | — | 172 | 3 | — | — | 37 | 40 | — | 258 | 470 |
| Total benefits and expenses | 263 | 2,053 | 379 | 1,549 | 2,785 | 7,029 | 263 | 229 | 182 | 1,402 | 2,076 | 1,461 | 324 | 10,890 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | | | | | | | | | | | | | | |
| Provision (benefit) for income taxes | 67 | (905) | (712) | (94) | 785 | (859) | 482 | 225 | (31) | 155 | 831 | (610) | (304) | (942) |
| Provision (benefit) for income taxes | 25 | (244) | (248) | (48) | 276 | (239) | 166 | 45 | (16) | 28 | 223 | (242) | (112) | (370) |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | | | | | | | | | | | | | | |
| | 42 | (661) | (464) | (46) | 509 | (620) | 316 | 180 | (15) | 127 | 608 | (368) | (192) | (572) |
| ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 1 | 409 | 544 | 307 | (352) | 909 | (12) | 4 | 3 | 21 | 16 | 38 | 53 | 1,016 |
| Expenses related to reorganization, net of taxes | — | 6 | — | 3 | 3 | 12 | 1 | 1 | 3 | 4 | 9 | — | 4 | 25 |
| NET OPERATING INCOME (LOSS) | \$ 43 | \$ (246) | \$ 80 | \$ 264 | \$ 160 | \$ 301 | \$ 305 | \$ 185 | \$ (9) | \$ 152 | \$ 633 | \$ (330) | \$ (135) | \$ 469 |
| <i>Effective tax rate (operating income (loss))</i> | 37.2% | 7.7% | 35.8% | 31.1% | 35.6% | 46.0% | 34.4% | 20.2% | 56.8% | 21.2% | 27.1% | 40.1% | 37.7% | 28.7% |

(1) Includes inter-segment eliminations.

GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income (Loss) by Segment
(amounts in millions)

| Twelve Months Ended December 31, 2008 | Retirement and Protection | | | | | | International | | | | | | U.S. Mortgage Insurance | Corporate and Other ⁽¹⁾ | Total |
|---|---------------------------|-------------------|---------------|----------------|--------------------------|---------------|-----------------------------|--------------------------------|--------------------------|----------------------|---------------|---------------|-------------------------|------------------------------------|-------|
| | Wealth Management | Retirement Income | Institutional | Life Insurance | Long-Term Care Insurance | Total | Mortgage Insurance — Canada | Mortgage Insurance — Australia | Other Mortgage Insurance | Lifestyle Protection | Total | | | | |
| REVENUES: | | | | | | | | | | | | | | | |
| Premiums | \$ — | \$ 558 | \$ — | \$ 940 | \$ 1,996 | \$3,494 | \$ 427 | \$ 284 | \$ 141 | \$ 1,345 | \$2,197 | \$ 615 | \$ 24 | \$ 6,330 | |
| Net investment income | 6 | 1,266 | 675 | 675 | 831 | 3,453 | 161 | 116 | 30 | 163 | 470 | 147 | 65 | 4,135 | |
| Net investment gains (losses) | — | (110) | (159) | (32) | (15) | (316) | (2) | 1 | (1) | (5) | (7) | 6 | (15) | (332) | |
| Insurance and investment product fees and other | 330 | 198 | — | 376 | 24 | 928 | 1 | 1 | 2 | 25 | 29 | 37 | (2) | 992 | |
| Total revenues | 336 | 1,912 | 516 | 1,959 | 2,836 | 7,559 | 587 | 402 | 172 | 1,528 | 2,689 | 805 | 72 | 11,125 | |
| BENEFITS AND EXPENSES: | | | | | | | | | | | | | | | |
| Benefits and other changes in policy reserves | — | 869 | — | 804 | 2,000 | 3,673 | 75 | 134 | 47 | 229 | 485 | 421 | 1 | 4,580 | |
| Interest credited | — | 551 | 596 | 243 | 162 | 1,552 | — | — | — | — | — | — | — | 1,552 | |
| Acquisition and operating expenses, net of deferrals | 264 | 140 | 10 | 129 | 344 | 887 | 84 | 54 | 81 | 781 | 1,000 | 131 | 57 | 2,075 | |
| Amortization of deferred acquisition costs and intangibles | 2 | 174 | 2 | 130 | 109 | 417 | 19 | 19 | 6 | 319 | 363 | 33 | 18 | 831 | |
| Interest expense | — | 5 | — | 205 | 1 | 211 | 3 | — | — | 25 | 28 | — | 242 | 481 | |
| Total benefits and expenses | 266 | 1,739 | 608 | 1,511 | 2,616 | 6,740 | 181 | 207 | 134 | 1,354 | 1,876 | 585 | 318 | 9,519 | |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | | | | | | | | | | | | | | | |
| Provision (benefit) for income taxes | 70 | 173 | (92) | 448 | 220 | 819 | 406 | 195 | 38 | 174 | 813 | 220 | (246) | 1,606 | |
| Income (loss) from continuing operations | 26 | 22 | (33) | 161 | 78 | 254 | 137 | 39 | 10 | 47 | 233 | 49 | (84) | 452 | |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | | | | | | | | | | | | | | | |
| | 44 | 151 | (59) | 287 | 142 | 565 | 269 | 156 | 28 | 127 | 580 | 171 | (162) | 1,154 | |
| ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | — | 61 | 102 | 23 | 11 | 197 | 1 | — | 1 | 3 | 5 | (4) | 7 | 205 | |
| Expenses related to reorganization, net of taxes | — | — | — | — | — | — | — | — | — | — | — | — | 14 | 14 | |
| NET OPERATING INCOME (LOSS) | \$ 44 | \$ 212 | \$ 43 | \$ 310 | \$ 153 | \$ 762 | \$ 270 | \$ 156 | \$ 29 | \$ 130 | \$ 585 | \$ 167 | \$ (141) | \$ 1,373 | |
| Effective tax rate (operating income (loss)) | 36.8% | 20.8% | 34.3% | 35.6% | 35.4% | 32.0% | 33.8% | 20.1% | 27.0% | 27.5% | 28.8% | 22.0% | 33.2% | 29.4% | |

(1) Includes inter-segment eliminations.

Retirement and Protection

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Net Operating Income—Retirement and Protection
(amounts in millions)**

| | 2008 | | | | | 2007 | | | | |
|---|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | | | | | |
| Premiums | \$ 896 | \$ 958 | \$ 885 | \$ 920 | \$ 3,659 | \$ 872 | \$ 861 | \$ 887 | \$ 874 | \$3,494 |
| Net investment income | 708 | 730 | 755 | 807 | 3,000 | 856 | 893 | 860 | 844 | 3,453 |
| Net investment gains (losses) | (125) | (702) | (511) | (210) | (1,548) | (214) | (38) | (45) | (19) | (316) |
| Insurance and investment product fees and other | 264 | 322 | 234 | 239 | 1,059 | 249 | 233 | 227 | 219 | 928 |
| Total revenues | <u>1,743</u> | <u>1,308</u> | <u>1,363</u> | <u>1,756</u> | <u>6,170</u> | <u>1,763</u> | <u>1,949</u> | <u>1,929</u> | <u>1,918</u> | <u>7,559</u> |
| BENEFITS AND EXPENSES: | | | | | | | | | | |
| Benefits and other changes in policy reserves | 980 | 1,048 | 930 | 979 | 3,937 | 929 | 919 | 917 | 908 | 3,673 |
| Interest credited | 309 | 319 | 320 | 345 | 1,293 | 385 | 391 | 391 | 385 | 1,552 |
| Acquisition and operating expenses, net of deferrals | 247 | 234 | 229 | 227 | 937 | 233 | 220 | 222 | 212 | 887 |
| Amortization of deferred acquisition costs and intangibles | 451 | 50 | 100 | 89 | 690 | 105 | 96 | 112 | 104 | 417 |
| Interest expense | 48 | 38 | 39 | 47 | 172 | 58 | 59 | 51 | 43 | 211 |
| Total benefits and expenses | <u>2,035</u> | <u>1,689</u> | <u>1,618</u> | <u>1,687</u> | <u>7,029</u> | <u>1,710</u> | <u>1,685</u> | <u>1,693</u> | <u>1,652</u> | <u>6,740</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | (292) | (381) | (255) | 69 | (859) | 53 | 264 | 236 | 266 | 819 |
| Provision (benefit) for income taxes | (20) | (156) | (88) | 25 | (239) | 14 | 64 | 83 | 93 | 254 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | (272) | (225) | (167) | 44 | (620) | 39 | 200 | 153 | 173 | 565 |
| ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 71 | 403 | 317 | 118 | 909 | 135 | 23 | 27 | 12 | 197 |
| Expenses related to reorganization, net of taxes | 12 | — | — | — | 12 | — | — | — | — | — |
| NET OPERATING INCOME (LOSS) | <u>\$ (189)</u> | <u>\$ 178</u> | <u>\$ 150</u> | <u>\$ 162</u> | <u>\$ 301</u> | <u>\$ 174</u> | <u>\$ 223</u> | <u>\$ 180</u> | <u>\$ 185</u> | <u>\$ 762</u> |
| <i>Effective tax rate (operating income (loss))</i> | -15.8% | 25.6% | 35.6% | 35.1% | 46.0% | 32.9% | 25.7% | 35.0% | 35.0% | 32.0% |

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Net Operating Income, Sales and Assets Under Management—Wealth Management
(amounts in millions)**

| | 2008 | | | | | 2007 | | | | |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | | | | | |
| Premiums | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — |
| Net investment income | — | — | 1 | 1 | 2 | 2 | 2 | 1 | 1 | 6 |
| Net investment gains (losses) | (2) | — | — | — | (2) | — | — | — | — | — |
| Insurance and investment product fees and other | 73 | 86 | 85 | 86 | 330 | 88 | 86 | 81 | 75 | 330 |
| Total revenues | 71 | 86 | 86 | 87 | 330 | 90 | 88 | 82 | 76 | 336 |
| BENEFITS AND EXPENSES: | | | | | | | | | | |
| Benefits and other changes in policy reserves | — | — | — | — | — | — | — | — | — | — |
| Interest credited | — | — | — | — | — | — | — | — | — | — |
| Acquisition and operating expenses, net of deferrals | 59 | 67 | 67 | 67 | 260 | 70 | 69 | 65 | 60 | 264 |
| Amortization of deferred acquisition costs and intangibles | — | 1 | 1 | 1 | 3 | 1 | 1 | — | — | 2 |
| Interest expense | — | — | — | — | — | — | — | — | — | — |
| Total benefits and expenses | 59 | 68 | 68 | 68 | 263 | 71 | 70 | 65 | 60 | 266 |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 12 | 18 | 18 | 19 | 67 | 19 | 18 | 17 | 16 | 70 |
| Provision for income taxes | 5 | 6 | 7 | 7 | 25 | 7 | 7 | 6 | 6 | 26 |
| INCOME FROM CONTINUING OPERATIONS | 7 | 12 | 11 | 12 | 42 | 12 | 11 | 11 | 10 | 44 |
| ADJUSTMENT TO INCOME FROM CONTINUING OPERATIONS: | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 1 | — | — | — | 1 | — | — | — | — | — |
| NET OPERATING INCOME | <u>\$ 8</u> | <u>\$ 12</u> | <u>\$ 11</u> | <u>\$ 12</u> | <u>\$ 43</u> | <u>\$ 12</u> | <u>\$ 11</u> | <u>\$ 11</u> | <u>\$ 10</u> | <u>\$ 44</u> |
| <i>Effective tax rate (operating income)</i> | 38.4% | 37.1% | 36.8% | 36.8% | 37.2% | 37.5% | 36.6% | 36.6% | 36.4% | 36.8% |
| SALES: | | | | | | | | | | |
| Sales by Distribution Channel: | | | | | | | | | | |
| Independent Producers | \$ 878 | \$ 1,058 | \$ 1,229 | \$ 1,105 | \$ 4,270 | \$ 1,217 | \$ 1,382 | \$ 1,427 | \$ 1,400 | \$ 5,426 |
| Dedicated Sales Specialists | 99 | 172 | 176 | 175 | 622 | 257 | 283 | 332 | 312 | 1,184 |
| Total Sales | <u>\$ 977</u> | <u>\$ 1,230</u> | <u>\$ 1,405</u> | <u>\$ 1,280</u> | <u>\$ 4,892</u> | <u>\$ 1,474</u> | <u>\$ 1,665</u> | <u>\$ 1,759</u> | <u>\$ 1,712</u> | <u>\$ 6,610</u> |
| ASSETS UNDER MANAGEMENT: | | | | | | | | | | |
| Beginning of period | \$18,671 | \$20,285 | \$20,461 | \$21,584 | \$21,584 | \$21,662 | \$20,683 | \$18,806 | \$17,293 | \$17,293 |
| Gross flows | 977 | 1,230 | 1,405 | 1,280 | 4,892 | 1,474 | 1,665 | 1,759 | 1,712 | 6,610 |
| Redemptions | (1,447) | (1,047) | (1,044) | (1,080) | (4,618) | (797) | (567) | (494) | (431) | (2,289) |
| Net flows | (470) | 183 | 361 | 200 | 274 | 677 | 1,098 | 1,265 | 1,281 | 4,321 |
| Market performance | (2,754) | (1,797) | (537) | (1,323) | (6,411) | (755) | (119) | 612 | 232 | (30) |
| End of period | <u>\$15,447</u> | <u>\$18,671</u> | <u>\$20,285</u> | <u>\$20,461</u> | <u>\$15,447</u> | <u>\$21,584</u> | <u>\$21,662</u> | <u>\$20,683</u> | <u>\$18,806</u> | <u>\$21,584</u> |

Wealth Management results represent Genworth Financial Wealth Management, Inc., Genworth Financial Advisors Corporation, Genworth Financial Trust Company and Capital Brokerage Corporation. On August 1, 2008, Genworth Financial Asset Management, Inc. merged into AssetMark Investment Services, Inc. with AssetMark Investment Services, Inc. being the surviving entity. AssetMark Investment Services, Inc. subsequently changed its name to Genworth Financial Wealth Management, Inc. on August 1, 2008.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Net Operating Income (Loss)—Retirement Income
(amounts in millions)**

| | 2008 | | | | | 2007 | | | | |
|---|------------------------|---------------------|---------------------|---------------------|------------------------|---------------------|---------------------|---------------------|---------------------|----------------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | | | | | |
| Premiums | \$ 105 | \$ 181 | \$ 111 | \$ 167 | \$ 564 | \$ 135 | \$ 118 | \$ 151 | \$ 154 | \$ 558 |
| Net investment income | 279 | 280 | 291 | 302 | 1,152 | 304 | 323 | 315 | 324 | 1,266 |
| Net investment gains (losses) | (253) | (325) | (105) | (93) | (776) | (55) | (24) | (22) | (9) | (110) |
| Insurance and investment product fees and other | 49 | 51 | 54 | 54 | 208 | 55 | 53 | 46 | 44 | 198 |
| Total revenues | <u>180</u> | <u>187</u> | <u>351</u> | <u>430</u> | <u>1,148</u> | <u>439</u> | <u>470</u> | <u>490</u> | <u>513</u> | <u>1,912</u> |
| BENEFITS AND EXPENSES: | | | | | | | | | | |
| Benefits and other changes in policy reserves | 231 | 278 | 191 | 252 | 952 | 218 | 198 | 221 | 232 | 869 |
| Interest credited | 128 | 130 | 129 | 128 | 515 | 130 | 134 | 142 | 145 | 551 |
| Acquisition and operating expenses, net of deferrals | 51 | 39 | 42 | 38 | 170 | 37 | 32 | 37 | 34 | 140 |
| Amortization of deferred acquisition costs and intangibles | 374 | (12) | 28 | 23 | 413 | 44 | 44 | 41 | 45 | 174 |
| Interest expense | — | 1 | 1 | 1 | 3 | 1 | 2 | 1 | 1 | 5 |
| Total benefits and expenses | <u>784</u> | <u>436</u> | <u>391</u> | <u>442</u> | <u>2,053</u> | <u>430</u> | <u>410</u> | <u>442</u> | <u>457</u> | <u>1,739</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | (604) | (249) | (40) | (12) | (905) | 9 | 60 | 48 | 56 | 173 |
| Provision (benefit) for income taxes | (132) | (106) | — | (6) | (244) | (2) | (8) | 16 | 16 | 22 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | (472) | (143) | (40) | (6) | (661) | 11 | 68 | 32 | 40 | 151 |
| ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 156 | 158 | 53 | 42 | 409 | 30 | 14 | 11 | 6 | 61 |
| Expenses related to reorganization, net of taxes | 6 | — | — | — | 6 | — | — | — | — | — |
| NET OPERATING INCOME (LOSS) | <u><u>\$ (310)</u></u> | <u><u>\$ 15</u></u> | <u><u>\$ 13</u></u> | <u><u>\$ 36</u></u> | <u><u>\$ (246)</u></u> | <u><u>\$ 41</u></u> | <u><u>\$ 82</u></u> | <u><u>\$ 43</u></u> | <u><u>\$ 46</u></u> | <u><u>\$ 212</u></u> |
| <i>Effective tax rate (operating income (loss))</i> | 12.6% | 442.3% | 70.6% | 31.4% | 7.7% | 26.4% | -0.2% | 33.4% | 29.6% | 20.8% |

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Net Operating Income (Loss) and Sales—Retirement Income—Fee-Based
(amounts in millions)**

| | 2008 | | | | | 2007 | | | | |
|---|-----------------|---------------|---------------|---------------|----------------|---------------|---------------|---------------|---------------|----------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | | | | | |
| Premiums | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — |
| Net investment income | 8 | 2 | 3 | 3 | 16 | 3 | 3 | 5 | 4 | 15 |
| Net investment gains (losses) | 31 | (82) | 7 | (35) | (79) | (9) | (9) | 1 | — | (17) |
| Insurance and investment product fees and other | 42 | 48 | 51 | 51 | 192 | 51 | 48 | 41 | 38 | 178 |
| Total revenues | 81 | (32) | 61 | 19 | 129 | 45 | 42 | 47 | 42 | 176 |
| BENEFITS AND EXPENSES: | | | | | | | | | | |
| Benefits and other changes in policy reserves | 36 | 11 | 8 | 5 | 60 | 4 | 4 | (1) | 4 | 11 |
| Interest credited | 3 | 4 | 3 | 4 | 14 | 4 | 3 | 4 | 4 | 15 |
| Acquisition and operating expenses, net of deferrals | 25 | 14 | 16 | 13 | 68 | 13 | 10 | 12 | 10 | 45 |
| Amortization of deferred acquisition costs and intangibles | 181 | (18) | 18 | 4 | 185 | 14 | 10 | 7 | 7 | 38 |
| Interest expense | — | — | — | — | — | — | — | — | — | — |
| Total benefits and expenses | 245 | 11 | 45 | 26 | 327 | 35 | 27 | 22 | 25 | 109 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | (164) | (43) | 16 | (7) | (198) | 10 | 15 | 25 | 17 | 67 |
| Provision (benefit) for income taxes | (44) | (19) | 8 | (4) | (59) | (1) | (19) | 7 | 2 | (11) |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | (120) | (24) | 8 | (3) | (139) | 11 | 34 | 18 | 15 | 78 |
| ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 8 | 23 | (2) | 13 | 42 | 6 | 6 | (1) | — | 11 |
| Expenses related to reorganization, net of taxes | 3 | — | — | — | 3 | — | — | — | — | — |
| NET OPERATING INCOME (LOSS) | <u>\$ (109)</u> | <u>\$ (1)</u> | <u>\$ 6</u> | <u>\$ 10</u> | <u>\$ (94)</u> | <u>\$ 17</u> | <u>\$ 40</u> | <u>\$ 17</u> | <u>\$ 15</u> | <u>\$ 89</u> |
| <i>Effective tax rate (operating income (loss))</i> | 25.7% | 86.9% | 56.4% | 21.9% | 27.1% | 12.1% | 65.7% | 28.7% | 10.9% | -5.5% |
| SALES: | | | | | | | | | | |
| Sales by Product: | | | | | | | | | | |
| Income Distribution Series ⁽¹⁾ | \$ 270 | \$ 499 | \$ 585 | \$ 586 | \$1,940 | \$ 606 | \$ 528 | \$ 472 | \$ 409 | \$2,015 |
| Traditional Variable Annuities ⁽²⁾ | 41 | 97 | 118 | 113 | 369 | 151 | 136 | 153 | 134 | 574 |
| Variable Life | — | — | 2 | 1 | 3 | 3 | 1 | 3 | 1 | 8 |
| Total Sales | <u>\$ 311</u> | <u>\$ 596</u> | <u>\$ 705</u> | <u>\$ 700</u> | <u>\$2,312</u> | <u>\$ 760</u> | <u>\$ 665</u> | <u>\$ 628</u> | <u>\$ 544</u> | <u>\$2,597</u> |
| Sales by Distribution Channel: | | | | | | | | | | |
| Financial Intermediaries | \$ 278 | \$ 545 | \$ 662 | \$ 660 | \$2,145 | \$ 716 | \$ 609 | \$ 592 | \$ 513 | \$2,430 |
| Independent Producers | 8 | 17 | 15 | 12 | 52 | 10 | 20 | 13 | 12 | 55 |
| Dedicated Sales Specialists | 25 | 34 | 28 | 28 | 115 | 34 | 36 | 23 | 19 | 112 |
| Total Sales | <u>\$ 311</u> | <u>\$ 596</u> | <u>\$ 705</u> | <u>\$ 700</u> | <u>\$2,312</u> | <u>\$ 760</u> | <u>\$ 665</u> | <u>\$ 628</u> | <u>\$ 544</u> | <u>\$2,597</u> |

- (1) The Income Distribution Series products are comprised of our retirement income deferred and immediate variable annuity products, including those variable annuity products with rider options that provide similar income features. These products do not include fixed single premium immediate or deferred annuities, which may also serve income distribution needs.
- (2) Our Traditional Variable Annuities include products that provide the potential for tax deferred growth on the policyholder's premium. These products do not provide the opportunity for a living benefit through guaranteed minimum withdrawal benefits; however, similar to the Income Distribution Series products, they do provide a variety of guaranteed minimum death benefit options.

GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Selected Operating Performance Measures—Retirement Income—Fee-Based
(amounts in millions)

| | 2008 | | | | | 2007 | | | | |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| Income Distribution Series⁽¹⁾ | | | | | | | | | | |
| Account value, net of reinsurance, beginning of period | \$5,372 | \$5,308 | \$4,877 | \$4,535 | \$4,535 | \$3,978 | \$3,361 | \$2,813 | \$2,402 | \$2,402 |
| Deposits | 287 | 506 | 596 | 595 | 1,984 | 625 | 543 | 482 | 421 | 2,071 |
| Surrenders, benefits and product charges | (135) | (115) | (112) | (105) | (467) | (98) | (78) | (66) | (60) | (302) |
| Net flows | 152 | 391 | 484 | 490 | 1,517 | 527 | 465 | 416 | 361 | 1,769 |
| Interest credited and investment performance | (290) | (327) | (53) | (148) | (818) | 30 | 152 | 132 | 50 | 364 |
| Account value, net of reinsurance, end of period | <u>5,234</u> | <u>5,372</u> | <u>5,308</u> | <u>4,877</u> | <u>5,234</u> | <u>4,535</u> | <u>3,978</u> | <u>3,361</u> | <u>2,813</u> | <u>4,535</u> |
| Traditional Variable Annuities⁽²⁾ | | | | | | | | | | |
| Account value, net of reinsurance, beginning of period | 2,014 | 2,278 | 2,241 | 2,345 | 2,345 | 2,262 | 2,098 | 1,905 | 1,780 | 1,780 |
| Deposits | 40 | 92 | 105 | 108 | 345 | 148 | 133 | 149 | 130 | 560 |
| Surrenders, benefits and product charges | (71) | (66) | (63) | (59) | (259) | (50) | (48) | (56) | (41) | (195) |
| Net flows | (31) | 26 | 42 | 49 | 86 | 98 | 85 | 93 | 89 | 365 |
| Interest credited and investment performance | (227) | (290) | (5) | (153) | (675) | (15) | 79 | 100 | 36 | 200 |
| Account value, net of reinsurance, end of period | <u>1,756</u> | <u>2,014</u> | <u>2,278</u> | <u>2,241</u> | <u>1,756</u> | <u>2,345</u> | <u>2,262</u> | <u>2,098</u> | <u>1,905</u> | <u>2,345</u> |
| Variable Life Insurance | | | | | | | | | | |
| Account value, beginning of the period | 324 | 373 | 371 | 403 | 403 | 414 | 408 | 396 | 391 | 391 |
| Deposits | 3 | 4 | 5 | 5 | 17 | 6 | 6 | 7 | 5 | 24 |
| Surrenders, benefits and product charges | (8) | (15) | (10) | (10) | (43) | (13) | (15) | (14) | (12) | (54) |
| Net flows | (5) | (11) | (5) | (5) | (26) | (7) | (9) | (7) | (7) | (30) |
| Interest credited and investment performance | (53) | (38) | 7 | (27) | (111) | (4) | 15 | 19 | 12 | 42 |
| Account value, end of period | <u>266</u> | <u>324</u> | <u>373</u> | <u>371</u> | <u>266</u> | <u>403</u> | <u>414</u> | <u>408</u> | <u>396</u> | <u>403</u> |
| Total Retirement Income—Fee-Based | <u>\$7,256</u> | <u>\$7,710</u> | <u>\$7,959</u> | <u>\$7,489</u> | <u>\$7,256</u> | <u>\$7,283</u> | <u>\$6,654</u> | <u>\$5,867</u> | <u>\$5,114</u> | <u>\$7,283</u> |

- (1) The Income Distribution Series products are comprised of our retirement income deferred and immediate variable annuity products, including those variable annuity products with rider options that provide similar income features. These products do not include fixed single premium immediate or deferred annuities, which may also serve income distribution needs.
- (2) Our Traditional Variable Annuities include products that provide the potential for tax deferred growth on the policyholder's premium. These products do not provide the opportunity for a living benefit through guaranteed minimum withdrawal benefits; however, similar to the Income Distribution Series products, they do provide a variety of guaranteed minimum death benefit options.

GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income (Loss) and Sales—Retirement Income—Spread-Based
(amounts in millions)

| | 2008 | | | | | 2007 | | | | |
|---|-----------------|---------------|---------------|---------------|-----------------|---------------|---------------|---------------|---------------|-----------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | | | | | |
| Premiums | \$ 105 | \$ 181 | \$ 111 | \$ 167 | \$ 564 | \$ 135 | \$ 118 | \$ 151 | \$ 154 | \$ 558 |
| Net investment income | 271 | 278 | 288 | 299 | 1,136 | 301 | 320 | 310 | 320 | 1,251 |
| Net investment gains (losses) | (284) | (243) | (112) | (58) | (697) | (46) | (15) | (23) | (9) | (93) |
| Insurance and investment product fees and other | 7 | 3 | 3 | 3 | 16 | 4 | 5 | 5 | 6 | 20 |
| Total revenues | 99 | 219 | 290 | 411 | 1,019 | 394 | 428 | 443 | 471 | 1,736 |
| BENEFITS AND EXPENSES: | | | | | | | | | | |
| Benefits and other changes in policy reserves | 195 | 267 | 183 | 247 | 892 | 214 | 194 | 222 | 228 | 858 |
| Interest credited | 125 | 126 | 126 | 124 | 501 | 126 | 131 | 138 | 141 | 536 |
| Acquisition and operating expenses, net of deferrals | 26 | 25 | 26 | 25 | 102 | 24 | 22 | 25 | 24 | 95 |
| Amortization of deferred acquisition costs and intangibles | 193 | 6 | 10 | 19 | 228 | 30 | 34 | 34 | 38 | 136 |
| Interest expense | — | 1 | 1 | 1 | 3 | 1 | 2 | 1 | 1 | 5 |
| Total benefits and expenses | 539 | 425 | 346 | 416 | 1,726 | 395 | 383 | 420 | 432 | 1,630 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | | | | | | | | | | |
| | (440) | (206) | (56) | (5) | (707) | (1) | 45 | 23 | 39 | 106 |
| Provision (benefit) for income taxes | (88) | (87) | (8) | (2) | (185) | (1) | 11 | 9 | 14 | 33 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | | | | | | | | | | |
| | (352) | (119) | (48) | (3) | (522) | — | 34 | 14 | 25 | 73 |
| ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 148 | 135 | 55 | 29 | 367 | 24 | 8 | 12 | 6 | 50 |
| Expenses related to reorganization, net of taxes | 3 | — | — | — | 3 | — | — | — | — | — |
| NET OPERATING INCOME (LOSS) | | | | | | | | | | |
| | <u>\$ (201)</u> | <u>\$ 16</u> | <u>\$ 7</u> | <u>\$ 26</u> | <u>\$ (152)</u> | <u>\$ 24</u> | <u>\$ 42</u> | <u>\$ 26</u> | <u>\$ 31</u> | <u>\$ 123</u> |
| <i>Effective tax rate (operating income (loss))</i> | 3.5% | -408.1% | 76.6% | 34.7% | -10.3% | 34.3% | 26.9% | 36.1% | 36.2% | 32.9% |
| SALES: | | | | | | | | | | |
| Sales by Product: | | | | | | | | | | |
| Structured Settlements | \$ 1 | \$ — | \$ — | \$ 3 | \$ 4 | \$ 12 | \$ 5 | \$ 30 | \$ 47 | \$ 94 |
| Single Premium Immediate Annuities | 161 | 259 | 150 | 240 | 810 | 189 | 208 | 218 | 200 | 815 |
| Fixed Annuities | 426 | 468 | 298 | 408 | 1,600 | 185 | 145 | 106 | 167 | 603 |
| Total Sales | <u>\$ 588</u> | <u>\$ 727</u> | <u>\$ 448</u> | <u>\$ 651</u> | <u>\$ 2,414</u> | <u>\$ 386</u> | <u>\$ 358</u> | <u>\$ 354</u> | <u>\$ 414</u> | <u>\$ 1,512</u> |
| Sales by Distribution Channel: | | | | | | | | | | |
| Financial Intermediaries | \$ 341 | \$ 572 | \$ 360 | \$ 541 | \$ 1,814 | \$ 299 | \$ 250 | \$ 239 | \$ 275 | \$ 1,063 |
| Independent Producers | 230 | 146 | 82 | 103 | 561 | 82 | 99 | 109 | 131 | 421 |
| Dedicated Sales Specialists | 17 | 9 | 6 | 7 | 39 | 5 | 9 | 6 | 8 | 28 |
| Total Sales | <u>\$ 588</u> | <u>\$ 727</u> | <u>\$ 448</u> | <u>\$ 651</u> | <u>\$ 2,414</u> | <u>\$ 386</u> | <u>\$ 358</u> | <u>\$ 354</u> | <u>\$ 414</u> | <u>\$ 1,512</u> |
| PREMIUMS BY PRODUCT: | | | | | | | | | | |
| Single Premium Immediate Annuities | \$ 105 | \$ 181 | \$ 111 | \$ 165 | \$ 562 | \$ 124 | \$ 114 | \$ 124 | \$ 111 | \$ 473 |
| Structured Settlements | — | — | — | 2 | 2 | 11 | 4 | 27 | 43 | 85 |
| Total Premiums | <u>\$ 105</u> | <u>\$ 181</u> | <u>\$ 111</u> | <u>\$ 167</u> | <u>\$ 564</u> | <u>\$ 135</u> | <u>\$ 118</u> | <u>\$ 151</u> | <u>\$ 154</u> | <u>\$ 558</u> |

GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Selected Operating Performance Measures—Retirement Income—Spread-Based
(amounts in millions)

| | 2008 | | | | | 2007 | | | | |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| Fixed Annuities | | | | | | | | | | |
| Account value, net of reinsurance, beginning of period | \$12,174 | \$12,130 | \$12,141 | \$12,073 | \$12,073 | \$12,368 | \$12,886 | \$13,522 | \$13,972 | \$13,972 |
| Deposits | 447 | 514 | 333 | 436 | 1,730 | 215 | 184 | 144 | 207 | 750 |
| Surrenders, benefits and product charges | (734) | (576) | (449) | (474) | (2,233) | (618) | (815) | (899) | (781) | (3,113) |
| Net flows | (287) | (62) | (116) | (38) | (503) | (403) | (631) | (755) | (574) | (2,363) |
| Interest credited | 109 | 106 | 105 | 106 | 426 | 108 | 113 | 119 | 124 | 464 |
| Account value, net of reinsurance, end of period | 11,996 | 12,174 | 12,130 | 12,141 | 11,996 | 12,073 | 12,368 | 12,886 | 13,522 | 12,073 |
| Single Premium Immediate Annuities | | | | | | | | | | |
| Account value, net of reinsurance, beginning of period | 6,956 | 6,781 | 6,781 | 6,668 | 6,668 | 6,458 | 6,367 | 6,261 | 6,174 | 6,174 |
| Premiums and deposits | 230 | 280 | 188 | 291 | 989 | 226 | 247 | 261 | 237 | 971 |
| Surrenders, benefits and product charges | (323) | (197) | (278) | (267) | (1,065) | (102) | (241) | (240) | (234) | (817) |
| Net flows | (93) | 83 | (90) | 24 | (76) | 124 | 6 | 21 | 3 | 154 |
| Interest credited | 94 | 92 | 90 | 89 | 365 | 86 | 85 | 85 | 84 | 340 |
| Account value, net of reinsurance, end of period | 6,957 | 6,956 | 6,781 | 6,781 | 6,957 | 6,668 | 6,458 | 6,367 | 6,261 | 6,668 |
| Structured Settlements | | | | | | | | | | |
| Account value, net of reinsurance, beginning of period | 1,106 | 1,107 | 1,105 | 1,103 | 1,103 | 1,092 | 1,088 | 1,058 | 1,011 | 1,011 |
| Premiums and deposits | — | — | 1 | 2 | 3 | 12 | 5 | 30 | 47 | 94 |
| Surrenders, benefits and product charges | (15) | (15) | (13) | (14) | (57) | (15) | (15) | (15) | (14) | (59) |
| Net flows | (15) | (15) | (12) | (12) | (54) | (3) | (10) | 15 | 33 | 35 |
| Interest credited | 15 | 14 | 14 | 14 | 57 | 14 | 14 | 15 | 14 | 57 |
| Account value, net of reinsurance, end of period | 1,106 | 1,106 | 1,107 | 1,105 | 1,106 | 1,103 | 1,092 | 1,088 | 1,058 | 1,103 |
| Total Retirement Income—Spread-Based, net of reinsurance | \$20,059 | \$20,236 | \$20,018 | \$20,027 | \$20,059 | \$19,844 | \$19,918 | \$20,341 | \$20,841 | \$19,844 |

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Net Operating Income and Sales—Institutional
(amounts in millions)**

| | 2008 | | | | | 2007 | | | | |
|---|---------------|---------------|---------------|---------------|----------------|---------------|---------------|----------------|---------------|----------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | | | | | |
| Premiums | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — |
| Net investment income | 61 | 87 | 100 | 135 | 383 | 167 | 175 | 167 | 166 | 675 |
| Net investment gains (losses) | (269) | (206) | (303) | (59) | (837) | (128) | (20) | (6) | (5) | (159) |
| Insurance and investment product fees and other | 40 | 81 | — | — | 121 | — | — | — | — | — |
| Total revenues | <u>(168)</u> | <u>(38)</u> | <u>(203)</u> | <u>76</u> | <u>(333)</u> | <u>39</u> | <u>155</u> | <u>161</u> | <u>161</u> | <u>516</u> |
| BENEFITS AND EXPENSES: | | | | | | | | | | |
| Benefits and other changes in policy reserves | — | — | — | — | — | — | — | — | — | — |
| Interest credited | 74 | 80 | 86 | 115 | 355 | 149 | 157 | 149 | 141 | 596 |
| Acquisition and operating expenses, net of deferrals | 1 | 2 | 2 | 2 | 7 | 2 | 3 | 2 | 3 | 10 |
| Amortization of deferred acquisition costs and intangibles | 1 | 14 | 1 | 1 | 17 | 1 | — | 1 | — | 2 |
| Interest expense | — | — | — | — | — | — | — | — | — | — |
| Total benefits and expenses | <u>76</u> | <u>96</u> | <u>89</u> | <u>118</u> | <u>379</u> | <u>152</u> | <u>160</u> | <u>152</u> | <u>144</u> | <u>608</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | (244) | (134) | (292) | (42) | (712) | (113) | (5) | 9 | 17 | (92) |
| Provision (benefit) for income taxes | (84) | (49) | (101) | (14) | (248) | (40) | (2) | 3 | 6 | (33) |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | (160) | (85) | (191) | (28) | (464) | (73) | (3) | 6 | 11 | (59) |
| ADJUSTMENT TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 175 | 134 | 196 | 39 | 544 | 82 | 13 | 4 | 3 | 102 |
| NET OPERATING INCOME | <u>\$ 15</u> | <u>\$ 49</u> | <u>\$ 5</u> | <u>\$ 11</u> | <u>\$ 80</u> | <u>\$ 9</u> | <u>\$ 10</u> | <u>\$ 10</u> | <u>\$ 14</u> | <u>\$ 43</u> |
| <i>Effective tax rate (operating income)</i> | 41.2% | 32.0% | 51.6% | 34.0% | 35.8% | 31.3% | 34.7% | 35.1% | 35.5% | 34.3% |
| SALES: | | | | | | | | | | |
| Sales by Product: | | | | | | | | | | |
| Guaranteed Investment Contracts (GICs) | \$ — | \$ 68 | \$ 184 | \$ 44 | \$ 296 | \$ 32 | \$ 24 | \$ 42 | \$ 22 | \$ 120 |
| Funding Agreements Backing Notes | — | 48 | 675 | 107 | 830 | 520 | 200 | 650 | 600 | 1,970 |
| Funding Agreements | 243 | 342 | 75 | — | 660 | — | — | 315 | — | 315 |
| Total Sales | <u>\$ 243</u> | <u>\$ 458</u> | <u>\$ 934</u> | <u>\$ 151</u> | <u>\$1,786</u> | <u>\$ 552</u> | <u>\$ 224</u> | <u>\$1,007</u> | <u>\$ 622</u> | <u>\$2,405</u> |

Institutional products when sold are executed through specialized brokers and investment brokers, as well as directly to the contractholder.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Selected Operating Performance Measures—Institutional
(amounts in millions)**

| | 2008 | | | | | 2007 | | | | |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| GICs, Funding Agreements and Funding Agreements Backing Notes | | | | | | | | | | |
| Account value, beginning of period | \$ 9,253 | \$10,773 | \$10,655 | \$10,982 | \$10,982 | \$11,292 | \$11,515 | \$10,724 | \$10,483 | \$10,483 |
| Deposits ⁽¹⁾ | 243 | 558 | 1,128 | 251 | 2,180 | 762 | 323 | 1,107 | 722 | 2,914 |
| Surrenders and benefits ⁽¹⁾ | (1,491) | (2,149) | (1,099) | (727) | (5,466) | (1,226) | (710) | (460) | (629) | (3,025) |
| Net flows | (1,248) | (1,591) | 29 | (476) | (3,286) | (464) | (387) | 647 | 93 | (111) |
| Interest credited | 89 | 94 | 96 | 117 | 396 | 147 | 154 | 147 | 141 | 589 |
| Foreign currency translation | 10 | (23) | (7) | 32 | 12 | 7 | 10 | (3) | 7 | 21 |
| Account value, end of period | <u>\$ 8,104</u> | <u>\$ 9,253</u> | <u>\$10,773</u> | <u>\$10,655</u> | <u>\$ 8,104</u> | <u>\$10,982</u> | <u>\$11,292</u> | <u>\$11,515</u> | <u>\$10,724</u> | <u>\$10,982</u> |
| By Contract Type: | | | | | | | | | | |
| Guaranteed Investment Contracts | \$ 1,177 | \$ 1,392 | \$ 1,478 | \$ 1,449 | | \$ 1,602 | \$ 1,790 | \$ 1,921 | \$ 2,073 | |
| Funding Agreements Backing Notes | 5,718 | 5,988 | 7,349 | 6,909 | | 6,721 | 6,591 | 6,578 | 5,953 | |
| Funding Agreements | 1,209 | 1,873 | 1,946 | 2,297 | | 2,659 | 2,911 | 3,016 | 2,698 | |
| Total | <u>\$ 8,104</u> | <u>\$ 9,253</u> | <u>\$10,773</u> | <u>\$10,655</u> | | <u>\$10,982</u> | <u>\$11,292</u> | <u>\$11,515</u> | <u>\$10,724</u> | |
| Funding Agreements By Liquidity Provisions: | | | | | | | | | | |
| 90 day—Putable | \$ — | \$ — | \$ 350 | \$ 180 | | \$ 170 | \$ 270 | \$ 375 | \$ 425 | |
| 180 day—Putable | — | — | 200 | 345 | | 500 | 500 | 500 | 450 | |
| No put | 250 | 955 | 550 | 925 | | 1,135 | 1,285 | 1,285 | 1,235 | |
| Rolling maturity: ⁽²⁾ | | | | | | | | | | |
| No extension and mature in next 12 months | 375 | 475 | 740 | 740 | | 290 | 265 | — | — | |
| Extendible with 12 and 13 months rolling maturity | — | 100 | 100 | 100 | | 550 | 575 | 840 | 575 | |
| Funding agreements with maturities greater than 12 months | 580 | 337 | — | — | | — | — | — | — | |
| Accrued interest | 4 | 6 | 6 | 7 | | 14 | 16 | 16 | 13 | |
| Total funding agreements | <u>\$ 1,209</u> | <u>\$ 1,873</u> | <u>\$ 1,946</u> | <u>\$ 2,297</u> | | <u>\$ 2,659</u> | <u>\$ 2,911</u> | <u>\$ 3,016</u> | <u>\$ 2,698</u> | |

(1) "Surrenders and benefits" include contracts that have matured but are redeposited with us and reflected as deposits. For the three months ended December 31, 2008 and 2007, contracts matured and were redeposited and are now reflected under "Deposits" amounted to zero and \$210 million, respectively. For the twelve months ended December 31, 2008 and 2007, contracts included \$295 million and \$510 million, respectively, that were redeposited and reflected under "Deposits."

(2) Includes products having a 12 and 13 month rolling maturity.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Net Operating Income and Sales—Life Insurance
(amounts in millions)**

| | 2008 | | | | | 2007 | | | | |
|---|--------------|--------------|--------------|--------------|---------------|---------------|--------------|--------------|--------------|---------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | | | | | |
| Premiums | \$ 235 | \$ 241 | \$ 250 | \$ 242 | \$ 968 | \$ 231 | \$ 236 | \$ 238 | \$ 235 | \$ 940 |
| Net investment income | 142 | 141 | 148 | 153 | 584 | 171 | 183 | 164 | 157 | 675 |
| Net investment gains (losses) | (230) | (137) | (80) | (26) | (473) | (29) | 4 | (7) | — | (32) |
| Insurance and investment product fees and other | 96 | 98 | 89 | 93 | 376 | 100 | 88 | 95 | 93 | 376 |
| Total revenues | <u>243</u> | <u>343</u> | <u>407</u> | <u>462</u> | <u>1,455</u> | <u>473</u> | <u>511</u> | <u>490</u> | <u>485</u> | <u>1,959</u> |
| BENEFITS AND EXPENSES: | | | | | | | | | | |
| Benefits and other changes in policy reserves | 208 | 230 | 208 | 205 | 851 | 202 | 204 | 202 | 196 | 804 |
| Interest credited | 60 | 63 | 60 | 61 | 244 | 61 | 60 | 62 | 60 | 243 |
| Acquisition and operating expenses, net of deferrals | 41 | 37 | 34 | 37 | 149 | 35 | 32 | 31 | 31 | 129 |
| Amortization of deferred acquisition costs and intangibles | 44 | 18 | 39 | 35 | 136 | 35 | 27 | 36 | 32 | 130 |
| Interest expense | 48 | 37 | 38 | 46 | 169 | 56 | 57 | 50 | 42 | 205 |
| Total benefits and expenses | <u>401</u> | <u>385</u> | <u>379</u> | <u>384</u> | <u>1,549</u> | <u>389</u> | <u>380</u> | <u>381</u> | <u>361</u> | <u>1,511</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | | | | | | | | | | |
| Provision (benefit) for income taxes | (158) | (42) | 28 | 78 | (94) | 84 | 131 | 109 | 124 | 448 |
| | <u>(55)</u> | <u>(16)</u> | <u>(6)</u> | <u>29</u> | <u>(48)</u> | <u>29</u> | <u>47</u> | <u>39</u> | <u>46</u> | <u>161</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | <u>(103)</u> | <u>(26)</u> | <u>34</u> | <u>49</u> | <u>(46)</u> | <u>55</u> | <u>84</u> | <u>70</u> | <u>78</u> | <u>287</u> |
| ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 149 | 89 | 53 | 16 | 307 | 21 | (3) | 5 | — | 23 |
| Expenses related to reorganization, net of taxes | 3 | — | — | — | 3 | — | — | — | — | — |
| NET OPERATING INCOME | <u>\$ 49</u> | <u>\$ 63</u> | <u>\$ 87</u> | <u>\$ 65</u> | <u>\$ 264</u> | <u>\$ 76</u> | <u>\$ 81</u> | <u>\$ 75</u> | <u>\$ 78</u> | <u>\$ 310</u> |
| <i>Effective tax rate (operating income)</i> | <i>35.5%</i> | <i>33.6%</i> | <i>20.2%</i> | <i>36.9%</i> | <i>31.1%</i> | <i>33.7%</i> | <i>36.1%</i> | <i>35.3%</i> | <i>37.1%</i> | <i>35.6%</i> |
| SALES: | | | | | | | | | | |
| Sales by Product: | | | | | | | | | | |
| Term Life | \$ 22 | \$ 21 | \$ 25 | \$ 23 | \$ 91 | \$ 26 | \$ 28 | \$ 29 | \$ 29 | \$ 112 |
| Universal Life: | | | | | | | | | | |
| Annualized first-year deposits | 12 | 12 | 14 | 13 | 51 | 14 | 15 | 15 | 11 | 55 |
| Excess deposits | 29 | 43 | 46 | 43 | 161 | 64 | 53 | 41 | 48 | 206 |
| Total Universal Life | <u>41</u> | <u>55</u> | <u>60</u> | <u>56</u> | <u>212</u> | <u>78</u> | <u>68</u> | <u>56</u> | <u>59</u> | <u>261</u> |
| Total Sales | <u>\$ 63</u> | <u>\$ 76</u> | <u>\$ 85</u> | <u>\$ 79</u> | <u>\$ 303</u> | <u>\$ 104</u> | <u>\$ 96</u> | <u>\$ 85</u> | <u>\$ 88</u> | <u>\$ 373</u> |
| Sales by Distribution Channel: | | | | | | | | | | |
| Financial Intermediaries | \$ 1 | \$ — | \$ 1 | \$ 1 | \$ 3 | \$ 2 | \$ 1 | \$ 2 | \$ 1 | \$ 6 |
| Independent Producers | 62 | 76 | 84 | 78 | 300 | 102 | 95 | 83 | 87 | 367 |
| Total Sales | <u>\$ 63</u> | <u>\$ 76</u> | <u>\$ 85</u> | <u>\$ 79</u> | <u>\$ 303</u> | <u>\$ 104</u> | <u>\$ 96</u> | <u>\$ 85</u> | <u>\$ 88</u> | <u>\$ 373</u> |

GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Life Insurance In-force
(amounts in millions)

| | 2008 | | | | 2007 | | | |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| Term life insurance | | | | | | | | |
| Life insurance in-force, net of reinsurance | \$480,641 | \$491,032 | \$481,430 | \$476,503 | \$464,411 | \$457,001 | \$449,654 | \$439,380 |
| Life insurance in-force before reinsurance | \$625,766 | \$625,385 | \$621,221 | \$619,086 | \$618,379 | \$614,248 | \$610,071 | \$602,725 |
| Universal and whole life insurance | | | | | | | | |
| Life insurance in-force, net of reinsurance | \$ 43,889 | \$ 43,781 | \$ 42,833 | \$ 42,590 | \$ 42,181 | \$ 41,638 | \$ 41,303 | \$ 40,912 |
| Life insurance in-force before reinsurance | \$ 51,308 | \$ 51,043 | \$ 51,851 | \$ 51,534 | \$ 51,175 | \$ 50,737 | \$ 50,290 | \$ 49,834 |
| Total life insurance | | | | | | | | |
| Life insurance in-force, net of reinsurance | \$524,530 | \$534,813 | \$524,263 | \$519,093 | \$506,592 | \$498,639 | \$490,957 | \$480,292 |
| Life insurance in-force before reinsurance | \$677,074 | \$676,428 | \$673,072 | \$670,620 | \$669,554 | \$664,985 | \$660,361 | \$652,559 |

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**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Net Operating Income and Sales—Long-Term Care
(amounts in millions)**

| | 2008 | | | | | 2007 | | | | |
|---|--------------|--------------|--------------|--------------|---------------|--------------|--------------|--------------|--------------|---------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | | | | | |
| Premiums | \$ 556 | \$ 536 | \$ 524 | \$ 511 | \$2,127 | \$ 506 | \$ 507 | \$ 498 | \$ 485 | \$1,996 |
| Net investment income | 226 | 222 | 215 | 216 | 879 | 212 | 210 | 213 | 196 | 831 |
| Net investment gains (losses) | 629 | (34) | (23) | (32) | 540 | (2) | 2 | (10) | (5) | (15) |
| Insurance and investment product fees and other | 6 | 6 | 6 | 6 | 24 | 6 | 6 | 5 | 7 | 24 |
| Total revenues | <u>1,417</u> | <u>730</u> | <u>722</u> | <u>701</u> | <u>3,570</u> | <u>722</u> | <u>725</u> | <u>706</u> | <u>683</u> | <u>2,836</u> |
| BENEFITS AND EXPENSES: | | | | | | | | | | |
| Benefits and other changes in policy reserves | 541 | 540 | 531 | 522 | 2,134 | 509 | 517 | 494 | 480 | 2,000 |
| Interest credited | 47 | 46 | 45 | 41 | 179 | 45 | 40 | 38 | 39 | 162 |
| Acquisition and operating expenses, net of deferrals | 95 | 89 | 84 | 83 | 351 | 89 | 84 | 87 | 84 | 344 |
| Amortization of deferred acquisition costs and intangibles | 32 | 29 | 31 | 29 | 121 | 24 | 24 | 34 | 27 | 109 |
| Interest expense | — | — | — | — | — | 1 | — | — | — | 1 |
| Total benefits and expenses | <u>715</u> | <u>704</u> | <u>691</u> | <u>675</u> | <u>2,785</u> | <u>668</u> | <u>665</u> | <u>653</u> | <u>630</u> | <u>2,616</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 702 | 26 | 31 | 26 | 785 | 54 | 60 | 53 | 53 | 220 |
| Provision for income taxes | 246 | 9 | 12 | 9 | 276 | 20 | 20 | 19 | 19 | 78 |
| INCOME FROM CONTINUING OPERATIONS | 456 | 17 | 19 | 17 | 509 | 34 | 40 | 34 | 34 | 142 |
| ADJUSTMENTS TO INCOME FROM CONTINUING OPERATIONS: | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | (410) | 22 | 15 | 21 | (352) | 2 | (1) | 7 | 3 | 11 |
| Expenses related to reorganization, net of taxes | 3 | — | — | — | 3 | — | — | — | — | — |
| NET OPERATING INCOME | \$ 49 | \$ 39 | \$ 34 | \$ 38 | \$ 160 | \$ 36 | \$ 39 | \$ 41 | \$ 37 | \$ 153 |

Effective tax rate (operating income) 36.2% 34.7% 36.4% 34.9% 35.6% 36.5% 33.3% 35.8% 35.9% 35.4%

SALES:

Sales by Distribution Channel:

| | | | | | | | | | | |
|-----------------------------------|--------------|--------------|--------------|--------------|---------------|--------------|--------------|--------------|--------------|---------------|
| Financial Intermediaries | \$ 4 | \$ 5 | \$ 4 | \$ 6 | \$ 19 | \$ 7 | \$ 6 | \$ 7 | \$ 7 | \$ 27 |
| Independent Producers | 17 | 23 | 24 | 23 | 87 | 25 | 25 | 23 | 24 | 97 |
| Dedicated Sales Specialist | 12 | 15 | 16 | 15 | 58 | 13 | 13 | 11 | 10 | 47 |
| Total Individual Long-Term Care | <u>33</u> | <u>43</u> | <u>44</u> | <u>44</u> | <u>164</u> | <u>45</u> | <u>44</u> | <u>41</u> | <u>41</u> | <u>171</u> |
| Group Long-Term Care | 5 | 1 | 1 | 1 | 8 | 1 | — | 1 | — | 2 |
| Medicare Supplement and Other A&H | 18 | 14 | 13 | 10 | 55 | 10 | 8 | 7 | 7 | 32 |
| Linked-Benefits | 8 | 6 | 8 | 7 | 29 | 10 | 8 | 5 | 4 | 27 |
| Total Sales | \$ 64 | \$ 64 | \$ 66 | \$ 62 | \$ 256 | \$ 66 | \$ 60 | \$ 54 | \$ 52 | \$ 232 |

LOSS RATIOS:

Total Long-Term Care

| | | | | | | | | | | |
|--|--------|--------|--------|--------|---------|--------|--------|--------|--------|---------|
| Earned Premiums | \$ 482 | \$ 470 | \$ 459 | \$ 443 | \$1,854 | \$ 442 | \$ 444 | \$ 430 | \$ 419 | \$1,735 |
| Loss Ratio ⁽¹⁾ | 63.0% | 66.5% | 66.9% | 66.9% | 65.8% | 67.5% | 70.0% | 67.8% | 65.4% | 66.6% |
| Gross Benefits Ratio ⁽²⁾ | 102.0% | 104.6% | 105.2% | 105.6% | 104.3% | 105.0% | 106.4% | 103.9% | 101.0% | 102.5% |
| Medicare Supplement and A&H⁽³⁾ | | | | | | | | | | |
| Earned Premiums | \$ 73 | \$ 68 | \$ 68 | \$ 68 | \$ 277 | \$ 66 | \$ 65 | \$ 69 | \$ 67 | \$ 267 |
| Loss Ratio ⁽¹⁾ | 64.7% | 69.6% | 70.5% | 76.2% | 70.1% | 66.2% | 66.8% | 68.4% | 80.7% | 74.5% |

(1) We calculate the loss ratio for our long-term care insurance product by dividing benefits and other changes in policy reserves less tabular interest on reserves less loss adjustment expenses by net earned premiums.

(2) We calculate the gross benefits ratio by dividing the benefits and other changes in policy reserves by net earned premiums.

(3) The Medicare Supplement and A&H earned premium and loss ratios do not include the linked-benefits product.

International

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GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Net Operating Income—International
(amounts in millions)

| | 2008 | | | | | 2007 | | | | |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | | | | | |
| Premiums | \$ 533 | \$ 587 | \$ 628 | \$ 609 | \$2,357 | \$ 623 | \$ 572 | \$ 509 | \$ 493 | \$2,197 |
| Net investment income | 117 | 146 | 148 | 138 | 549 | 138 | 131 | 113 | 88 | 470 |
| Net investment gains (losses) | (5) | (37) | 25 | (7) | (24) | (2) | — | (5) | — | (7) |
| Insurance and investment product fees and other | — | 7 | 7 | 11 | 25 | 8 | 8 | 7 | 6 | 29 |
| Total revenues | <u>645</u> | <u>703</u> | <u>808</u> | <u>751</u> | <u>2,907</u> | <u>767</u> | <u>711</u> | <u>624</u> | <u>587</u> | <u>2,689</u> |
| BENEFITS AND EXPENSES: | | | | | | | | | | |
| Benefits and other changes in policy reserves | 176 | 147 | 160 | 163 | 646 | 140 | 126 | 112 | 107 | 485 |
| Acquisition and operating expenses, net of deferrals | 246 | 254 | 273 | 258 | 1,031 | 266 | 281 | 229 | 224 | 1,000 |
| Amortization of deferred acquisition costs and intangibles | 72 | 87 | 97 | 103 | 359 | 96 | 94 | 86 | 87 | 363 |
| Interest expense | 6 | 19 | 8 | 7 | 40 | 8 | 6 | 10 | 4 | 28 |
| Total benefits and expenses | <u>500</u> | <u>507</u> | <u>538</u> | <u>531</u> | <u>2,076</u> | <u>510</u> | <u>507</u> | <u>437</u> | <u>422</u> | <u>1,876</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE | | | | | | | | | | |
| INCOME TAXES | 145 | 196 | 270 | 220 | 831 | 257 | 204 | 187 | 165 | 813 |
| Provision for income taxes | 34 | 54 | 71 | 64 | 223 | 78 | 65 | 48 | 42 | 233 |
| INCOME FROM CONTINUING OPERATIONS | <u>111</u> | <u>142</u> | <u>199</u> | <u>156</u> | <u>608</u> | <u>179</u> | <u>139</u> | <u>139</u> | <u>123</u> | <u>580</u> |
| ADJUSTMENTS TO INCOME FROM CONTINUING | | | | | | | | | | |
| OPERATIONS: | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 4 | 24 | (16) | 4 | 16 | 1 | 1 | 3 | — | 5 |
| Expenses related to reorganization, net of taxes | 9 | — | — | — | 9 | — | — | — | — | — |
| NET OPERATING INCOME⁽¹⁾ | <u>\$ 124</u> | <u>\$ 166</u> | <u>\$ 183</u> | <u>\$ 160</u> | <u>\$ 633</u> | <u>\$ 180</u> | <u>\$ 140</u> | <u>\$ 142</u> | <u>\$ 123</u> | <u>\$ 585</u> |
| <i>Effective tax rate (operating income)</i> | 24.3% | 28.1% | 25.6% | 29.5% | 27.1% | 30.7% | 32.2% | 25.7% | 25.3% | 28.8% |

⁽¹⁾ Net operating income adjusted for foreign exchange for our International segment was \$154 million and \$614 million for the three and twelve months ended December 31, 2008, respectively.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Net Operating Income and Sales—International Mortgage Insurance—Canada
(amounts in millions)**

| | 2008 | | | | | 2007 | | | | |
|---|----------------|----------------|----------------|----------------|-----------------|-------------------|-----------------|-----------------|----------------|-----------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 ⁽¹⁾ | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | | | | | |
| Premiums | \$ 125 | \$ 137 | \$ 139 | \$ 133 | \$ 534 | \$ 142 | \$ 108 | \$ 94 | \$ 83 | \$ 427 |
| Net investment income ⁽²⁾ | 44 | 50 | 50 | 48 | 192 | 49 | 52 | 31 | 29 | 161 |
| Net investment gains (losses) | (2) | — | 26 | (6) | 18 | — | (2) | — | — | (2) |
| Insurance and investment product fees and other | — | 1 | — | — | 1 | 1 | — | — | — | 1 |
| Total revenues | 167 | 188 | 215 | 175 | 745 | 192 | 158 | 125 | 112 | 587 |
| BENEFITS AND EXPENSES: | | | | | | | | | | |
| Benefits and other changes in policy reserves | 39 | 34 | 30 | 35 | 138 | 26 | 20 | 16 | 13 | 75 |
| Acquisition and operating expenses, net of deferrals ⁽²⁾ | 24 | 22 | 22 | 22 | 90 | 25 | 31 | 15 | 13 | 84 |
| Amortization of deferred acquisition costs and intangibles | 7 | 8 | 9 | 8 | 32 | 6 | 4 | 5 | 4 | 19 |
| Interest expense | 1 | 1 | — | 1 | 3 | 1 | 1 | — | 1 | 3 |
| Total benefits and expenses | 71 | 65 | 61 | 66 | 263 | 58 | 56 | 36 | 31 | 181 |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | | | | | | | | | | |
| | 96 | 123 | 154 | 109 | 482 | 134 | 102 | 89 | 81 | 406 |
| Provision for income taxes | 31 | 43 | 54 | 38 | 166 | 46 | 35 | 30 | 26 | 137 |
| INCOME FROM CONTINUING OPERATIONS | 65 | 80 | 100 | 71 | 316 | 88 | 67 | 59 | 55 | 269 |
| ADJUSTMENTS TO INCOME FROM CONTINUING OPERATIONS: | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 1 | — | (17) | 4 | (12) | — | 1 | — | — | 1 |
| Expenses related to reorganization, net of taxes | 1 | — | — | — | 1 | — | — | — | — | — |
| NET OPERATING INCOME⁽³⁾ | \$ 67 | \$ 80 | \$ 83 | \$ 75 | \$ 305 | \$ 88 | \$ 68 | \$ 59 | \$ 55 | \$ 270 |
| <i>Effective tax rate (operating income)</i> | 31.9% | 35.2% | 35.0% | 35.0% | 34.4% | 34.4% | 34.2% | 33.3% | 32.6% | 33.8% |
| SALES: | | | | | | | | | | |
| New Insurance Written (NIW) | | | | | | | | | | |
| Flow | \$4,800 | \$8,000 | \$7,500 | \$4,900 | \$25,200 | \$ 8,100 | \$11,000 | \$ 9,600 | \$6,000 | \$34,700 |
| Bulk | 1,800 | 900 | 800 | 1,500 | 5,000 | 7,800 | 1,300 | 11,900 | 400 | 21,400 |
| Total Canada NIW⁽⁴⁾ | \$6,600 | \$8,900 | \$8,300 | \$6,400 | \$30,200 | \$15,900 | \$12,300 | \$21,500 | \$6,400 | \$56,100 |

(1) Included in the results for the fourth quarter of 2007 were adjustments related to the premium recognition curve and loss factor updates. These adjustments favorably impacted net operating income by \$13 million in the fourth quarter of 2007. For further details, see our fourth quarter 2007 financial supplement on our website at www.genworth.com.

(2) The three months ended September 30, 2007 included a reclassification of expense of \$16 million from net investment income to acquisition and operating expenses, net of deferrals. The reclassification was associated with exit fee accruals for the guarantee fund the Canadian government requires us to maintain in the event of insolvency. Prior periods were not restated as the adjustment was immaterial to the three months ended September 30, 2007 and all prior periods. The respective expense amount related to the third, second and first quarter of 2007 was \$7 million, \$6 million and \$3 million, respectively.

(3) Net operating income for our Canadian platform adjusted for foreign exchange was \$81 million and \$299 million for the three and twelve months ended December 31, 2008, respectively.

(4) New insurance written for our Canadian platform adjusted for foreign exchange was \$8,000 million and \$30,100 million for the three and twelve months ended December 31, 2008, respectively.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Net Operating Income and Sales—International Mortgage Insurance—Australia
(amounts in millions)**

| | 2008 | | | | | 2007 | | | | |
|---|----------------|----------------|-----------------|-----------------|-----------------|-------------------|-----------------|-----------------|-----------------|-----------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 ⁽¹⁾ | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | | | | | |
| Premiums | \$ 72 | \$ 78 | \$ 85 | \$ 86 | \$ 321 | \$ 71 | \$ 73 | \$ 72 | \$ 68 | \$ 284 |
| Net investment income | 28 | 38 | 38 | 35 | 139 | 33 | 30 | 31 | 22 | 116 |
| Net investment gains (losses) | (1) | (4) | — | (1) | (6) | — | 3 | (2) | — | 1 |
| Insurance and investment product fees and other | (1) | — | 1 | — | — | — | — | — | 1 | 1 |
| Total revenues | 98 | 112 | 124 | 120 | 454 | 104 | 106 | 101 | 91 | 402 |
| BENEFITS AND EXPENSES: | | | | | | | | | | |
| Benefits and other changes in policy reserves | 34 | 38 | 35 | 35 | 142 | 33 | 36 | 34 | 31 | 134 |
| Acquisition and operating expenses, net of deferrals | 13 | 13 | 18 | 19 | 63 | 15 | 14 | 13 | 12 | 54 |
| Amortization of deferred acquisition costs and intangibles | 5 | 6 | 6 | 7 | 24 | 4 | 5 | 5 | 5 | 19 |
| Interest expense | — | — | — | — | — | — | — | — | — | — |
| Total benefits and expenses | 52 | 57 | 59 | 61 | 229 | 52 | 55 | 52 | 48 | 207 |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | | | | | | | | | | |
| | 46 | 55 | 65 | 59 | 225 | 52 | 51 | 49 | 43 | 195 |
| Provision for income taxes | 8 | 10 | 15 | 12 | 45 | 12 | 13 | 7 | 7 | 39 |
| INCOME FROM CONTINUING OPERATIONS | 38 | 45 | 50 | 47 | 180 | 40 | 38 | 42 | 36 | 156 |
| ADJUSTMENTS TO INCOME FROM CONTINUING OPERATIONS: | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 1 | 3 | — | — | 4 | — | (2) | 2 | — | — |
| Expenses related to reorganization, net of taxes | 1 | — | — | — | 1 | — | — | — | — | — |
| NET OPERATING INCOME⁽²⁾ | <u>\$ 40</u> | <u>\$ 48</u> | <u>\$ 50</u> | <u>\$ 47</u> | <u>\$ 185</u> | <u>\$ 40</u> | <u>\$ 36</u> | <u>\$ 44</u> | <u>\$ 36</u> | <u>\$ 156</u> |
| <i>Effective tax rate (operating income)</i> | 17.1% | 19.7% | 22.3% | 20.9% | 20.2% | 23.8% | 25.6% | 14.9% | 15.5% | 20.1% |
| SALES: | | | | | | | | | | |
| New Insurance Written (NIW) | | | | | | | | | | |
| Flow | \$6,600 | \$8,700 | \$10,000 | \$10,400 | \$35,700 | \$11,600 | \$11,400 | \$11,600 | \$10,800 | \$45,400 |
| Bulk | 300 | 600 | 600 | 1,000 | 2,500 | 900 | 7,000 | 5,900 | 2,300 | 16,100 |
| Total Australia NIW⁽³⁾ | <u>\$6,900</u> | <u>\$9,300</u> | <u>\$10,600</u> | <u>\$11,400</u> | <u>\$38,200</u> | <u>\$12,500</u> | <u>\$18,400</u> | <u>\$17,500</u> | <u>\$13,100</u> | <u>\$61,500</u> |

(1) Included in the results for the fourth quarter of 2007 were adjustments related to the premium recognition curve and loss factor updates. These adjustments unfavorably impacted net operating income by \$4 million in the fourth quarter of 2007. For further details, see our fourth quarter 2007 financial supplement on our website at www.genworth.com.

(2) Net operating income for our Australian platform adjusted for foreign exchange was \$51 million and \$182 million for the three and twelve months ended December 31, 2008, respectively.

(3) New insurance written for our Australian platform adjusted for foreign exchange was \$9,100 million and \$37,200 million for the three and twelve months ended December 31, 2008, respectively.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Net Operating Income (Loss) and Sales—Other International Mortgage Insurance
(amounts in millions)**

| | 2008 | | | | | 2007 | | | | |
|---|--------|--------|--------|--------|--------|-------------------|-------|-------|-------|--------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 ⁽¹⁾ | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | | | | | |
| Premiums | \$ 33 | \$ 30 | \$ 29 | \$ 28 | \$ 120 | \$ 63 | \$ 27 | \$ 29 | \$ 22 | \$ 141 |
| Net investment income | 8 | 9 | 9 | 9 | 35 | 9 | 9 | 7 | 5 | 30 |
| Net investment gains (losses) | 2 | (6) | — | — | (4) | — | — | (1) | — | (1) |
| Insurance and investment product fees and other | (1) | — | — | 1 | — | 1 | 1 | — | — | 2 |
| Total revenues | 42 | 33 | 38 | 38 | 151 | 73 | 37 | 35 | 27 | 172 |
| BENEFITS AND EXPENSES: | | | | | | | | | | |
| Benefits and other changes in policy reserves | 34 | 26 | 19 | 21 | 100 | 21 | 10 | 11 | 5 | 47 |
| Acquisition and operating expenses, net of deferrals | 18 | 19 | 17 | 17 | 71 | 27 | 18 | 18 | 18 | 81 |
| Amortization of deferred acquisition costs and intangibles | 7 | 1 | 2 | 1 | 11 | 2 | 2 | 1 | 1 | 6 |
| Interest expense | — | — | — | — | — | — | — | — | — | — |
| Total benefits and expenses | 59 | 46 | 38 | 39 | 182 | 50 | 30 | 30 | 24 | 134 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | | | | | | | | | | |
| | (17) | (13) | — | (1) | (31) | 23 | 7 | 5 | 3 | 38 |
| Provision (benefit) for income taxes | (7) | (7) | (1) | (1) | (16) | 7 | 2 | 1 | — | 10 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | | | | | | | | | | |
| | (10) | (6) | 1 | — | (15) | 16 | 5 | 4 | 3 | 28 |
| ADJUSTMENTS TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | (1) | 4 | — | — | 3 | — | 1 | — | — | 1 |
| Expenses related to reorganization, net of taxes | 3 | — | — | — | 3 | — | — | — | — | — |
| NET OPERATING INCOME (LOSS)⁽²⁾ | | | | | | | | | | |
| | \$ (8) | \$ (2) | \$ 1 | \$ — | \$ (9) | \$ 16 | \$ 6 | \$ 4 | \$ 3 | \$ 29 |
| <i>Effective tax rate (operating income (loss))</i> | 40.7% | 74.7% | 219.7% | 154.3% | 56.8% | 30.7% | 30.2% | 21.2% | -1.6% | 27.0% |

SALES:

New Insurance Written (NIW)

| | | | | | | | | | | |
|--|----------------|----------------|----------------|----------------|-----------------|----------------|----------------|----------------|----------------|-----------------|
| Flow | \$1,500 | \$2,000 | \$2,100 | \$2,300 | \$ 7,900 | \$3,300 | \$4,700 | \$5,100 | \$4,900 | \$18,000 |
| Bulk | — | 1,100 | 500 | 700 | 2,300 | 900 | 800 | 400 | 3,800 | 5,900 |
| Total Other International NIW⁽³⁾ | \$1,500 | \$3,100 | \$2,600 | \$3,000 | \$10,200 | \$4,200 | \$5,500 | \$5,500 | \$8,700 | \$23,900 |

(1) Included in the results for the fourth quarter of 2007 were adjustments related to the premium recognition curve and loss factor updates. These adjustments favorably impacted net operating income by \$14 million in the fourth quarter of 2007. For further details, see our fourth quarter 2007 financial supplement on our website at www.genworth.com.

(2) Net operating income (loss) for our Other International platform adjusted for foreign exchange was \$(8) million for both the three and twelve months ended December 31, 2008.

(3) New insurance written for our Other International platform adjusted for foreign exchange was \$1,700 million and \$9,700 million for the three and twelve months ended December 31, 2008, respectively.

GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Selected Key Performance Measures—International Mortgage Insurance
(amounts in millions)

| | 2008 | | | | | 2007 | | | | |
|---|------------------|------------------|------------------|------------------|---------------|------------------|------------------|------------------|------------------|----------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| Net Premiums Written | | | | | | | | | | |
| Canada | \$ 129 | \$ 214 | \$ 198 | \$ 130 | \$ 671 | \$ 225 | \$ 301 | \$ 262 | \$ 137 | \$ 925 |
| Australia | 73 | 82 | 89 | 97 | 341 | 109 | 102 | 108 | 102 | 421 |
| Other International ⁽¹⁾ | (62) | 10 | 5 | 18 | (29) | 28 | 49 | 58 | 83 | 218 |
| Total International Net Premiums Written | \$ 140 | \$ 306 | \$ 292 | \$ 245 | \$ 983 | \$ 362 | \$ 452 | \$ 428 | \$ 322 | \$1,564 |
| Loss Ratio⁽²⁾ | | | | | | | | | | |
| Canada | 32% | 25% | 21% | 26% | 26% | 18% | 18% | 17% | 16% | 18% |
| Australia | 47% | 48% | 41% | 41% | 44% | 46% | 49% | 47% | 46% | 47% |
| Other International | 99% | 87% | 70% | 71% | 83% | 33% | 38% | 37% | 24% | 33% |
| Total International Loss Ratio | 46% | 40% | 33% | 39% | 39% | 29% | 32% | 31% | 29% | 30% |
| Expense Ratio⁽³⁾ | | | | | | | | | | |
| Canada | 23% | 14% | 16% | 23% | 18% | 13% | 12% | 7% | 12% | 11% |
| Australia | 25% | 22% | 27% | 27% | 25% | 18% | 18% | 17% | 17% | 17% |
| Other International ⁽¹⁾ | -34% | 190% | 362% | 104% | -277% | 100% | 38% | 34% | 23% | 40% |
| Total International Expense Ratio | 50% | 22% | 25% | 31% | 29% | 22% | 16% | 13% | 16% | 17% |
| Expense Ratio Adjusted for Canada Reclassification⁽⁴⁾ | | | | | | | | | | |
| Canada | | | | | | | 9% | 10% | 15% | 11% |
| Total International Expense Ratio | | | | | | | 14% | 15% | 18% | 17% |
| Primary Insurance In-force | | | | | | | | | | |
| Canada | \$171,500 | \$192,800 | \$194,100 | \$185,000 | | \$187,900 | \$172,400 | \$150,000 | \$119,700 | |
| Australia | 184,500 | 207,500 | 249,900 | 234,600 | | 221,400 | 224,500 | 205,100 | 185,200 | |
| Other International ⁽¹⁾ | 49,400 | 64,300 | 71,500 | 72,400 | | 68,500 | 65,000 | 59,800 | 56,000 | |
| Total International Primary Insurance In-force | \$405,400 | \$464,600 | \$515,500 | \$492,000 | | \$477,800 | \$461,900 | \$414,900 | \$360,900 | |
| Primary Risk In-force⁽⁵⁾ | | | | | | | | | | |
| Canada | | | | | | | | | | |
| Flow | \$ 47,300 | \$ 53,300 | \$ 53,400 | \$ 50,700 | | \$ 51,200 | \$ 48,400 | \$ 41,800 | \$ 35,900 | |
| Bulk | 12,700 | 14,200 | 14,500 | 14,100 | | 14,600 | 11,900 | 10,700 | 6,000 | |
| Total Canada | 60,000 | 67,500 | 67,900 | 64,800 | | 65,800 | 60,300 | 52,500 | 41,900 | |
| Australia | | | | | | | | | | |
| Flow | 56,700 | 63,700 | 76,500 | 71,600 | | 67,200 | 68,200 | 64,100 | 59,300 | |
| Bulk | 7,900 | 8,900 | 11,000 | 10,500 | | 10,300 | 10,400 | 7,700 | 5,500 | |
| Total Australia | 64,600 | 72,600 | 87,500 | 82,100 | | 77,500 | 78,600 | 71,800 | 64,800 | |
| Other International | | | | | | | | | | |
| Flow ⁽¹⁾ | 5,600 | 7,100 | 7,900 | 8,000 | | 7,400 | 7,200 | 6,400 | 5,800 | |
| Bulk | 700 | 800 | 800 | 800 | | 700 | 700 | 900 | 1,100 | |
| Total Other International | 6,300 | 7,900 | 8,700 | 8,800 | | 8,100 | 7,900 | 7,300 | 6,900 | |
| Total International Primary Risk In-force | \$130,900 | \$148,000 | \$164,100 | \$155,700 | | \$151,400 | \$146,800 | \$131,600 | \$113,600 | |

The loss and expense ratios included above are calculated using whole dollars and may be different than the ratios calculated using the rounded numbers included herein.

- (1) Includes the impact of settlements and cancelled insurance contracts, primarily with lenders in Europe.
- (2) The ratio of incurred losses and loss adjustment expense to net premiums earned. In determining the pricing of our mortgage insurance products, we develop a pricing loss ratio which uses industry and company loss experience over a number of years, which incorporates both favorable and unfavorable economic environments, differing coverage levels and varying capital requirements. Actual results may vary from pricing loss ratios for a number of reasons, which include differing economic conditions and actual individual product and lender performance. New business pricing loss ratios for our international businesses are as follows: Canada 35%-40%, Australia 30%-40% and Europe 60%-65%.
- (3) The ratio of an insurer's general expenses to net premiums written. In our business, general expenses consist of acquisition and insurance expenses, net of deferrals, and amortization of DAC and intangibles and excludes reorganization expenses.
- (4) Includes the impact of the adjustment referenced on page 36 related to the reclassification of guarantee fund fees from net investment income to acquisition and operating expenses, net of deferrals, in the third quarter of 2007.
- (5) Our businesses in Australia, New Zealand and Canada currently provide 100% coverage on the majority of the loans we insure in those markets. For the purpose of representing our risk in-force, we have computed an "Effective Risk In-force" amount, which recognizes that the loss on any particular loan will be reduced by the net proceeds received upon sale of the property. Effective risk in-force has been calculated by applying to insurance in-force a factor that represents our highest expected average per-claim payment for any one underwriting year over the life of our businesses in Australia, New Zealand and Canada. This factor was 35% for all periods presented.

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GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Selected Key Performance Measures—International Mortgage Insurance—Canada
(dollar amounts in millions)

| Primary Insurance | December 31, 2008 | September 30, 2008 | December 31, 2007 | | |
|---|--------------------------|---------------------------|--------------------------|--------------------------|-------------|
| Insured loans in-force | 1,168,884 | 1,141,020 | 1,066,171 | | |
| Insured delinquent loans | 2,940 | 2,517 | 2,046 | | |
| Insured delinquency rate | 0.25% | 0.22% | 0.19% | | |
| Flow loans in-force | 890,092 | 871,025 | 799,587 | | |
| Flow delinquent loans | 2,680 | 2,298 | 1,877 | | |
| Flow delinquency rate | 0.30% | 0.26% | 0.23% | | |
| Bulk loans in-force | 278,792 | 269,995 | 266,584 | | |
| Bulk delinquent loans | 260 | 219 | 169 | | |
| Bulk delinquency rate | 0.09% | 0.08% | 0.06% | | |
| Loss Metrics | December 31, 2008 | September 30, 2008 | June 30, 2008 | | |
| Beginning Reserves | \$ 127 | \$ 117 | \$ 106 | | |
| Paid claims | (18) | (21) | (20) | | |
| Increase (decrease) in reserves | 39 | 35 | 30 | | |
| Impact of changes in foreign exchange rates | (18) | (4) | 1 | | |
| Ending Reserves | <u>\$ 130</u> | <u>\$ 127</u> | <u>\$ 117</u> | | |
| | December 31, 2008 | September 30, 2008 | | December 31, 2007 | |
| | % of Primary Risk | Primary | | % of Primary Risk | |
| | In-force | Delinquency Rate | | In-force | |
| Ontario | 48% | 0.25% | 48% | 0.22% | 50% |
| British Columbia | 16 | 0.15% | 16 | 0.11% | 16 |
| Alberta | 15 | 0.31% | 15 | 0.24% | 14 |
| Quebec | 14 | 0.26% | 14 | 0.25% | 14 |
| Nova Scotia | 2 | 0.29% | 2 | 0.26% | 2 |
| Saskatchewan | 2 | 0.07% | 2 | 0.07% | 1 |
| Manitoba | 1 | 0.10% | 1 | 0.12% | 1 |
| New Brunswick | 1 | 0.24% | 1 | 0.23% | 1 |
| All Other | 1 | 0.19% | 1 | 0.20% | 1 |
| Total | <u>100%</u> | <u>0.24%</u> | <u>100%</u> | <u>0.22%</u> | <u>100%</u> |
| By Policy Year | | | | | |
| 2000 and Prior | 8% | 0.04% | 9% | 0.04% | 10% |
| 2001 | 3 | 0.06% | 3 | 0.04% | 3 |
| 2002 | 5 | 0.07% | 5 | 0.07% | 6 |
| 2003 | 7 | 0.12% | 7 | 0.11% | 8 |
| 2004 | 10 | 0.20% | 10 | 0.20% | 11 |
| 2005 | 11 | 0.28% | 11 | 0.27% | 13 |
| 2006 | 13 | 0.49% | 14 | 0.45% | 16 |
| 2007 | 27 | 0.42% | 28 | 0.33% | 33 |
| 2008 | 16 | 0.11% | 13 | 0.06% | — |
| Total | <u>100%</u> | <u>0.24%</u> | <u>100%</u> | <u>0.22%</u> | <u>100%</u> |
| Loan Amount (in CAD) ⁽¹⁾ | | | | | |
| Over \$550K | 3% | | 3% | | 2% |
| \$400K to \$550K | 6 | | 6 | | 5 |
| \$250K to \$400K | 27 | | 26 | | 25 |
| \$100K to \$250K | 56 | | 57 | | 59 |
| \$100K or Less | 8 | | 8 | | 9 |
| Total | <u>100%</u> | | <u>100%</u> | | <u>100%</u> |
| Average Primary Loan Size (CAD in thousands) ⁽¹⁾ | \$ 181 | | \$ 180 | | \$ 173 |

(1) Loan amount and size presented in Canadian dollars.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Selected Key Performance Measures—International Mortgage Insurance—Australia
(dollar amounts in millions)**

| Primary Insurance | December 31, 2008 | September 30, 2008 | December 31, 2007 | |
|---|--------------------------|---------------------------|--------------------------|-------------------------|
| Insured loans in-force | 1,426,277 | 1,426,729 | 1,390,016 | |
| Insured delinquent loans | 5,675 | 5,121 | 4,671 | |
| Insured delinquency rate | 0.40% | 0.36% | 0.34% | |
| Flow loans in-force | 1,247,218 | 1,247,313 | 1,201,975 | |
| Flow delinquent loans | 5,573 | 5,018 | 4,611 | |
| Flow delinquency rate | 0.45% | 0.40% | 0.38% | |
| Bulk loans in-force | 179,059 | 179,416 | 188,041 | |
| Bulk delinquent loans | 102 | 103 | 60 | |
| Bulk delinquency rate | 0.06% | 0.06% | 0.03% | |
| Loss Metrics | December 31, 2008 | September 30, 2008 | June 30, 2008 | |
| Beginning Reserves | \$ 141 | \$ 164 | \$ 157 | |
| Paid claims | (21) | (31) | (36) | |
| Increase (decrease) in reserves | 34 | 38 | 35 | |
| Impact of changes in foreign exchange rates | (16) | (30) | 8 | |
| Ending Reserves | \$ 138 | \$ 141 | \$ 164 | |
| | December 31, 2008 | September 30, 2008 | December 31, 2007 | |
| | % of Primary Risk | Primary | % of Primary Risk | Primary |
| | In-force | Delinquency Rate | In-force | Delinquency Rate |
| New South Wales | 33% | 0.70% | 33% | 0.68% |
| Victoria | 22 | 0.31% | 22 | 0.29% |
| Queensland | 21 | 0.23% | 21 | 0.19% |
| Western Australia | 10 | 0.19% | 10 | 0.15% |
| South Australia | 5 | 0.23% | 5 | 0.18% |
| New Zealand | 4 | 0.79% | 4 | 0.41% |
| Australian Capital Territory | 2 | 0.09% | 2 | 0.07% |
| Tasmania | 2 | 0.14% | 2 | 0.14% |
| Northern Territory | 1 | 0.08% | 1 | 0.13% |
| Total | 100% | 0.40% | 100% | 0.36% |
| By Policy Year | | | | |
| 2000 and Prior | 10% | 0.02% | 10% | 0.03% |
| 2001 | 3 | 0.06% | 3 | 0.05% |
| 2002 | 6 | 0.11% | 6 | 0.11% |
| 2003 | 7 | 0.25% | 8 | 0.25% |
| 2004 | 9 | 0.56% | 10 | 0.55% |
| 2005 | 13 | 0.74% | 14 | 0.59% |
| 2006 | 17 | 0.79% | 18 | 0.65% |
| 2007 | 19 | 0.57% | 19 | 0.43% |
| 2008 | 16 | 0.14% | 12 | 0.08% |
| Total | 100% | 0.40% | 100% | 0.38% |
| Loan Amount (in AUD)⁽¹⁾ | | | | |
| Over \$550K | 10% | | 10% | 9% |
| \$400K to \$550K | 12 | | 12 | 12 |
| \$250K to \$400K | 33 | | 33 | 32 |
| \$100K to \$250K | 37 | | 37 | 38 |
| \$100K or Less | 8 | | 8 | 9 |
| Total | 100% | | 100% | 100% |
| Average Primary Loan Size (AUD in thousands) ⁽¹⁾ | \$ 186 | | \$ 184 | \$ 159 |

(1) Loan amount and size presented in Australian dollars.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Selected Key Performance Measures—International Mortgage Insurance
(amounts in millions)**

| <u>Risk In-force by Loan-To-Value Ratio ⁽¹⁾</u> | December 31, 2008 | | | September 30, 2008 | | |
|--|-------------------|-----------------|-----------------|--------------------|-----------------|-----------------|
| | Primary | Flow | Bulk | Primary | Flow | Bulk |
| Canada | | | | | | |
| 95.01% and above | \$19,683 | \$19,683 | \$ — | \$21,945 | \$21,945 | \$ — |
| 90.01% to 95.00% | 15,889 | 15,887 | 2 | 18,029 | 18,026 | 2 |
| 80.01% to 90.00% | 10,620 | 9,875 | 745 | 11,988 | 11,268 | 720 |
| 80.00% and below | <u>13,835</u> | <u>1,835</u> | <u>12,000</u> | <u>15,503</u> | <u>2,082</u> | <u>13,422</u> |
| Total Canada | <u>\$60,027</u> | <u>\$47,280</u> | <u>\$12,747</u> | <u>\$67,465</u> | <u>\$53,321</u> | <u>\$14,144</u> |
| Australia | | | | | | |
| 95.01% and above | \$ 8,226 | \$ 8,225 | \$ 1 | \$ 8,671 | \$ 8,670 | \$ 1 |
| 90.01% to 95.00% | 11,065 | 11,054 | 10 | 12,411 | 12,399 | 12 |
| 80.01% to 90.00% | 15,579 | 15,459 | 119 | 17,506 | 17,371 | 136 |
| 80.00% and below | <u>29,700</u> | <u>21,967</u> | <u>7,733</u> | <u>34,055</u> | <u>25,296</u> | <u>8,758</u> |
| Total Australia | <u>\$64,570</u> | <u>\$56,707</u> | <u>\$ 7,863</u> | <u>\$72,643</u> | <u>\$63,736</u> | <u>\$ 8,907</u> |
| Other International | | | | | | |
| 95.01% and above | \$ 1,669 | \$ 1,659 | \$ 9 | \$ 2,381 | \$ 2,327 | \$ 54 |
| 90.01% to 95.00% | 2,416 | 2,299 | 117 | 2,888 | 2,760 | 128 |
| 80.01% to 90.00% | 1,993 | 1,460 | 533 | 2,369 | 1,827 | 542 |
| 80.00% and below | <u>225</u> | <u>159</u> | <u>66</u> | <u>236</u> | <u>161</u> | <u>75</u> |
| Total Other International | <u>\$ 6,303</u> | <u>\$ 5,578</u> | <u>\$ 725</u> | <u>\$ 7,874</u> | <u>\$ 7,075</u> | <u>\$ 799</u> |

Amounts may not total due to rounding.

⁽¹⁾ Loan amount in loan-to-value ratio calculation includes capitalized premiums, where applicable.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Net Operating Income and Sales—Lifestyle Protection
(amounts in millions)**

| | 2008 | | | | | 2007 | | | | |
|---|---------------|---------------|--------------|---------------|----------------|---------------|---------------|---------------|---------------|----------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | | | | | |
| Premiums | \$ 303 | \$ 342 | \$375 | \$ 362 | \$1,382 | \$ 347 | \$ 364 | \$ 314 | \$ 320 | \$1,345 |
| Net investment income | 37 | 49 | 51 | 46 | 183 | 47 | 40 | 44 | 32 | 163 |
| Net investment gains (losses) | (4) | (27) | (1) | — | (32) | (2) | (1) | (2) | — | (5) |
| Insurance and investment product fees and other | 2 | 6 | 6 | 10 | 24 | 6 | 7 | 7 | 5 | 25 |
| Total revenues | <u>338</u> | <u>370</u> | <u>431</u> | <u>418</u> | <u>1,557</u> | <u>398</u> | <u>410</u> | <u>363</u> | <u>357</u> | <u>1,528</u> |
| BENEFITS AND EXPENSES: | | | | | | | | | | |
| Benefits and other changes in policy reserves | 69 | 49 | 76 | 72 | 266 | 60 | 60 | 51 | 58 | 229 |
| Acquisition and operating expenses, net of deferrals | 191 | 200 | 216 | 200 | 807 | 199 | 218 | 183 | 181 | 781 |
| Amortization of deferred acquisition costs and intangibles | 53 | 72 | 80 | 87 | 292 | 84 | 83 | 75 | 77 | 319 |
| Interest expense | 5 | 18 | 8 | 6 | 37 | 7 | 5 | 10 | 3 | 25 |
| Total benefits and expenses | <u>318</u> | <u>339</u> | <u>380</u> | <u>365</u> | <u>1,402</u> | <u>350</u> | <u>366</u> | <u>319</u> | <u>319</u> | <u>1,354</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | | | | | | | | | | |
| | 20 | 31 | 51 | 53 | 155 | 48 | 44 | 44 | 38 | 174 |
| Provision for income taxes | 2 | 8 | 3 | 15 | 28 | 13 | 15 | 10 | 9 | 47 |
| INCOME FROM CONTINUING OPERATIONS | <u>18</u> | <u>23</u> | <u>48</u> | <u>38</u> | <u>127</u> | <u>35</u> | <u>29</u> | <u>34</u> | <u>29</u> | <u>127</u> |
| ADJUSTMENTS TO INCOME FROM CONTINUING OPERATIONS: | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 3 | 17 | 1 | — | 21 | 1 | 1 | 1 | — | 3 |
| Expenses related to reorganization, net of taxes | 4 | — | — | — | 4 | — | — | — | — | — |
| NET OPERATING INCOME⁽¹⁾ | <u>\$ 25</u> | <u>\$ 40</u> | <u>\$ 49</u> | <u>\$ 38</u> | <u>\$ 152</u> | <u>\$ 36</u> | <u>\$ 30</u> | <u>\$ 35</u> | <u>\$ 29</u> | <u>\$ 130</u> |
| <i>Effective tax rate (operating income)</i> | 18.9% | 27.6% | 8.7% | 28.2% | 21.2% | 27.8% | 35.1% | 23.3% | 22.8% | 27.5% |
| SALES: | | | | | | | | | | |
| Lifestyle Protection | | | | | | | | | | |
| Traditional indemnity premiums | \$ 306 | \$ 333 | \$390 | \$ 334 | \$1,363 | \$ 362 | \$ 378 | \$ 584 | \$ 364 | \$1,688 |
| Premium equivalents for administrative services only business | 11 | 20 | 30 | 35 | 96 | 33 | 44 | 40 | 50 | 167 |
| Reinsurance premiums assumed accounted for under the deposit method | 148 | 260 | 301 | 270 | 979 | 253 | 232 | 244 | 172 | 901 |
| Total Lifestyle Protection ⁽²⁾ | 465 | 613 | 721 | 639 | 2,438 | 648 | 654 | 868 | 586 | 2,756 |
| Mexico operations | 19 | 23 | 20 | 21 | 83 | 22 | 19 | 18 | 19 | 78 |
| Total Sales | <u>\$ 484</u> | <u>\$ 636</u> | <u>\$741</u> | <u>\$ 660</u> | <u>\$2,521</u> | <u>\$ 670</u> | <u>\$ 673</u> | <u>\$ 886</u> | <u>\$ 605</u> | <u>\$2,834</u> |
| SALES BY REGION: | | | | | | | | | | |
| Lifestyle Protection | | | | | | | | | | |
| Established European Regions | | | | | | | | | | |
| Western region | \$ 61 | \$ 88 | \$120 | \$ 130 | \$ 399 | \$ 129 | \$ 173 | \$ 175 | \$ 198 | \$ 675 |
| Central region | 138 | 153 | 182 | 153 | 626 | 150 | 157 | 146 | 122 | 575 |
| Southern region | 101 | 140 | 174 | 137 | 552 | 152 | 127 | 145 | 112 | 536 |
| Nordic region | 63 | 82 | 97 | 85 | 327 | 78 | 73 | 77 | 68 | 296 |
| New Markets | 33 | 71 | 63 | 56 | 223 | 61 | 50 | 43 | 34 | 188 |
| Structured Deals ⁽³⁾ | 69 | 79 | 85 | 78 | 311 | 78 | 74 | 282 | 52 | 486 |
| Total Lifestyle Protection | 465 | 613 | 721 | 639 | 2,438 | 648 | 654 | 868 | 586 | 2,756 |
| Mexico operations | 19 | 23 | 20 | 21 | 83 | 22 | 19 | 18 | 19 | 78 |
| Total Sales | <u>\$ 484</u> | <u>\$ 636</u> | <u>\$741</u> | <u>\$ 660</u> | <u>\$2,521</u> | <u>\$ 670</u> | <u>\$ 673</u> | <u>\$ 886</u> | <u>\$ 605</u> | <u>\$2,834</u> |

(1) Net operating income adjusted for foreign exchange for our lifestyle protection business was \$30 million and \$143 million for the three and twelve months ended December 31, 2008, respectively.

(2) Sales adjusted for foreign exchange for our lifestyle protection business was \$532 million and \$2,345 million for the three and twelve months ended December 31, 2008, respectively.

(3) Structured deals represent in-force blocks of business acquired through reinsurance arrangements and ongoing reciprocal arrangements in place with certain clients.

U.S. Mortgage Insurance

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Net Operating Income (Loss) and Sales—U.S. Mortgage Insurance
(amounts in millions)**

| | 2008 | | | | | 2007 | | | | |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | | | | | |
| Premiums | \$ 182 | \$ 185 | \$ 190 | \$ 183 | \$ 740 | \$ 171 | \$ 159 | \$ 148 | \$ 137 | \$ 615 |
| Net investment income | 33 | 36 | 36 | 37 | 142 | 36 | 38 | 36 | 37 | 147 |
| Net investment gains (losses) | (15) | (45) | 1 | 1 | (58) | 5 | 1 | — | — | 6 |
| Insurance and investment product fees and other | 4 | 4 | 11 | 8 | 27 | 12 | 8 | 10 | 7 | 37 |
| Total revenues | <u>204</u> | <u>180</u> | <u>238</u> | <u>229</u> | <u>851</u> | <u>224</u> | <u>206</u> | <u>194</u> | <u>181</u> | <u>805</u> |
| BENEFITS AND EXPENSES: | | | | | | | | | | |
| Benefits and other changes in policy reserves | 366 | 301 | 295 | 259 | 1,221 | 186 | 123 | 60 | 52 | 421 |
| Acquisition and operating expenses, net of deferrals | 32 | 33 | 36 | 37 | 138 | 35 | 30 | 34 | 32 | 131 |
| Amortization of deferred acquisition costs and intangibles | 14 | 68 | 11 | 9 | 102 | 7 | 10 | 8 | 8 | 33 |
| Total benefits and expenses | <u>412</u> | <u>402</u> | <u>342</u> | <u>305</u> | <u>1,461</u> | <u>228</u> | <u>163</u> | <u>102</u> | <u>92</u> | <u>585</u> |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | | | | | | | | | | |
| | (208) | (222) | (104) | (76) | (610) | (4) | 43 | 92 | 89 | 220 |
| Provision (benefit) for income taxes | (83) | (73) | (45) | (41) | (242) | (4) | 3 | 26 | 24 | 49 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | | | | | | | | | | |
| | (125) | (149) | (59) | (35) | (368) | — | 40 | 66 | 65 | 171 |
| ADJUSTMENT TO INCOME (LOSS) FROM CONTINUING OPERATIONS: | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 11 | 28 | — | (1) | 38 | (3) | (1) | — | — | (4) |
| NET OPERATING INCOME (LOSS) | <u>\$ (114)</u> | <u>\$ (121)</u> | <u>\$ (59)</u> | <u>\$ (36)</u> | <u>\$ (330)</u> | <u>\$ (3)</u> | <u>\$ 39</u> | <u>\$ 66</u> | <u>\$ 65</u> | <u>\$ 167</u> |
| <i>Effective tax rate (operating income (loss))</i> | 40.1% | 32.2% | 43.4% | 53.9% | 40.1% | 65.2% | 7.1% | 28.2% | 27.1% | 22.0% |
| SALES: | | | | | | | | | | |
| New Insurance Written (NIW) | | | | | | | | | | |
| Flow | \$3,200 | \$6,200 | \$14,000 | \$15,000 | \$38,400 | \$16,000 | \$13,200 | \$10,800 | \$ 6,900 | \$46,900 |
| Bulk | 200 | 100 | 400 | 100 | 800 | 2,200 | 2,800 | 11,100 | 6,100 | 22,200 |
| Pool | 100 | 200 | 200 | 100 | 600 | 100 | 100 | 200 | 100 | 500 |
| Total U.S. Mortgage NIW | <u>\$3,500</u> | <u>\$6,500</u> | <u>\$14,600</u> | <u>\$15,200</u> | <u>\$39,800</u> | <u>\$18,300</u> | <u>\$16,100</u> | <u>\$22,100</u> | <u>\$13,100</u> | <u>\$69,600</u> |

GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Growth Metrics—U.S. Mortgage Insurance
(amounts in millions)

| | 2008 | | | | | 2007 | | | | |
|--|------------------|------------------|------------------|------------------|----------------|------------------|------------------|------------------|------------------|-----------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| Net Premiums Written | \$ 184 | \$ 193 | \$ 214 | \$ 202 | \$ 793 | \$ 188 | \$ 167 | \$ 152 | \$ 140 | \$ 647 |
| New Risk Written | | | | | | | | | | |
| Flow | \$ 713 | \$ 1,475 | \$ 3,465 | \$ 3,768 | \$9,421 | \$ 4,117 | \$ 3,330 | \$ 2,658 | \$ 1,695 | \$11,800 |
| Bulk ⁽¹⁾ | 16 | 10 | 25 | 4 | 55 | 42 | 62 | 320 | 195 | 619 |
| Total Primary | 729 | 1,485 | 3,490 | 3,772 | 9,476 | 4,159 | 3,392 | 2,978 | 1,890 | 12,419 |
| Pool | 6 | 7 | 7 | 5 | 25 | 6 | 5 | 7 | 3 | 21 |
| Total New Risk Written | <u>\$ 735</u> | <u>\$ 1,492</u> | <u>\$ 3,497</u> | <u>\$ 3,777</u> | <u>\$9,501</u> | <u>\$ 4,165</u> | <u>\$ 3,397</u> | <u>\$ 2,985</u> | <u>\$ 1,893</u> | <u>\$12,440</u> |
| Primary Insurance In-force | \$162,500 | \$175,300 | \$174,900 | \$166,700 | | \$157,600 | \$144,800 | \$135,500 | \$120,500 | |
| Risk In-force | | | | | | | | | | |
| Flow | \$ 34,950 | \$ 35,169 | \$ 34,667 | \$ 32,398 | | \$ 29,817 | \$ 26,687 | \$ 24,442 | \$ 23,013 | |
| Bulk ⁽¹⁾ | 872 | 1,344 | 1,371 | 1,355 | | 1,361 | 1,323 | 1,268 | 952 | |
| Total Primary | 35,822 | 36,513 | 36,038 | 33,753 | | 31,178 | 28,010 | 25,710 | 23,965 | |
| Pool | 363 | 374 | 381 | 383 | | 393 | 414 | 428 | 436 | |
| Total Risk In-force | <u>\$ 36,185</u> | <u>\$ 36,887</u> | <u>\$ 36,419</u> | <u>\$ 34,136</u> | | <u>\$ 31,571</u> | <u>\$ 28,424</u> | <u>\$ 26,138</u> | <u>\$ 24,401</u> | |
| Other Metrics—U.S. Mortgage Insurance | | | | | | | | | | |
| GAAP Basis Expense Ratio ⁽²⁾ | 25% | 55% | 25% | 25% | 33% | 25% | 25% | 28% | 29% | 27% |
| Adjusted Expense Ratio ⁽³⁾ | 25% | 53% | 22% | 23% | 30% | 23% | 24% | 27% | 29% | 25% |
| Flow Persistency | 89% | 88% | 85% | 83% | | 85% | 82% | 78% | 78% | |
| Gross written premiums ceded to captives/total direct written premiums | 21% | 21% | 20% | 20% | | 21% | 21% | 22% | 22% | |
| Risk to Capital Ratio ⁽⁴⁾ | 14.3:1 | 14.8:1 | 13.2:1 | 12.4:1 | | 11.3:1 | 9.2:1 | 8.8:1 | 8.8:1 | |
| Average primary loan size (in thousands) | \$ 164 | \$ 170 | \$ 169 | \$ 166 | | \$ 164 | \$ 160 | | | |
| Primary risk in-force subject to captives | 53% | 53% | 55% | 58% | | 60% | 61% | | | |
| Primary risk in-force that is GSE conforming | 96% | 95% | 95% | 95% | | 95% | 95% | | | |
| Primary interest only risk in-force with initial reset > 5 years | 95% | 95% | 95% | 94% | | 94% | 93% | | | |
| Primary risk in-force with potential to reset in 2008 ⁽⁵⁾ | N/A | 1.1% | 1.3% | 1.4% | | 1.6% | 2.0% | | | |
| Primary risk in-force with potential to reset in 2009 ⁽⁵⁾ | 1.2% | 1.3% | 1.4% | 1.6% | | — % | — % | | | |
| Primary risk in-force with potential to reset in 2010 ⁽⁵⁾ | 1.4% | | | | | | | | | |

The expense ratios included above are calculated using whole dollars and may be different than the ratios calculated using the rounded numbers included herein.

- (1) The amounts previously presented for new risk written and risk in-force have been revised to exclude deductible amounts specific to our GSE Alt-A and portfolio deals where the counterparty is in a first loss position.
- (2) The ratio of an insurer's general expenses to net premiums earned. In our business, general expenses consist of acquisition and insurance expenses (net of deferrals) and amortization of DAC and intangibles.
- (3) The ratio of an insurer's general expenses to net written premiums. In our business, general expenses consist of acquisition and insurance expenses (net of deferrals) and amortization of DAC and intangibles and excludes reorganization expenses.
- (4) Certain states limit a private mortgage insurer's risk in-force to 25 times the total of the insurer's policyholders' surplus plus the statutory contingent reserve, commonly known as the "risk to capital" requirement. The risk to capital ratio for our U.S. mortgage insurance business was computed as of the beginning of the period indicated. In December 2008, we received regulatory approval to change the calculation of our risk to capital ratio, thereby allowing us to calculate statutory risk as risk in-force less the risk ceded to our captive participants. This change is reflected in the risk to capital ratio beginning in 4Q 2008. Risk to capital ratios for prior periods were not recalculated.
- (5) Represents < 5 year adjustable rate mortgages excluding option ARMs.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Loss Metrics—U.S. Mortgage Insurance
(dollar amounts in millions)**

| | 2008 | | | | | 2007 | | | | |
|---|-----------------|-----------------|----------------|----------------|-----------------|----------------|----------------|----------------|----------------|---------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| Paid Claims | | | | | | | | | | |
| Flow | \$ 171 | \$ 131 | \$ 89 | \$ 79 | \$ 470 | \$ 64 | \$ 49 | \$ 40 | \$ 38 | \$ 191 |
| Bulk | 1 | 1 | 3 | 5 | 10 | 1 | — | 1 | — | 2 |
| Total Primary | 172 | 132 | 92 | 84 | 480 | 65 | 49 | 41 | 38 | 193 |
| Pool | 1 | — | — | — | 1 | — | — | — | — | — |
| Total Paid Claims | \$ 173 | \$ 132 | \$ 92 | \$ 84 | \$ 481 | \$ 65 | \$ 49 | \$ 41 | \$ 38 | \$ 193 |
| Average Paid Claim (in thousands) | \$ 52.3 | \$ 48.6 | \$ 42.9 | \$ 42.4 | | \$ 39.2 | \$ 35.8 | \$ 32.5 | \$ 32.2 | |
| Number of Primary Delinquencies | | | | | | | | | | |
| Flow | 72,166 | 57,985 | 46,700 | 38,316 | | 35,489 | 27,609 | 22,970 | 21,804 | |
| Bulk loans with established reserve | 4,450 | 6,038 | 4,475 | 3,768 | | 2,404 | 1,338 | 881 | 554 | |
| Bulk loans with no reserve ⁽¹⁾ | 6,761 | 7,535 | 6,630 | 4,442 | | 3,066 | 1,809 | 1,205 | 1,012 | |
| Average Reserve Per Delinquency (in thousands) | | | | | | | | | | |
| Flow | \$ 21.5 | \$ 20.5 | \$ 19.1 | \$ 15.8 | | \$ 12.4 | \$ 12.0 | \$ 11.4 | \$ 11.3 | |
| Bulk loans with established reserve | 10.8 | 19.8 | 18.2 | 14.9 | | 11.5 | 10.2 | 7.4 | 6.1 | |
| Bulk loans with no reserve ⁽¹⁾ | — | — | — | — | | — | — | — | — | |
| Beginning Reserves | \$ 1,312 | \$ 973 | \$ 661 | \$ 467 | \$ 467 | \$ 345 | \$ 270 | \$ 251 | \$ 237 | \$ 237 |
| Paid claims | (173) | (132) | (92) | (84) | (481) | (65) | (49) | (41) | (38) | (193) |
| Increase (decrease) in reserves | 572 | 471 | 404 | 278 | 1,725 | 187 | 124 | 60 | 52 | 423 |
| Ending Reserves | \$ 1,711 | \$ 1,312 | \$ 973 | \$ 661 | \$ 1,711 | \$ 467 | \$ 345 | \$ 270 | \$ 251 | \$ 467 |
| Captive Reinsurance Recoverable⁽²⁾ | \$ 505 | \$ 300 | \$ 131 | \$ 21 | | \$ 2 | \$ 1 | \$ 1 | \$ 1 | |
| Loss Ratio⁽³⁾ | 200% | 163% | 155% | 142% | 165% | 109% | 78% | 41% | 38% | 68% |

The loss ratio included above is calculated using whole dollars and may be different than the ratio calculated using the rounded numbers included herein.

- (1) Reserves are not established on loans where we were in a secondary loss position due to an existing deductible and we believe currently have no risk for claim.
- (2) Reinsurance recoverable includes amounts for book years of business that have reached specified captive attachment levels under non-quota share captive reinsurance arrangements. These amounts do not include captive benefit and paid claim recoveries under quota share and non-captive reinsurance arrangements or any ceded unearned premium recoveries.
- (3) The ratio of incurred losses and loss adjustment expense to net premiums earned.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

Portfolio Quality Metrics—U.S. Mortgage Insurance

| | 2008 | | | | 2007 | | | |
|---|---------|-----------|-----------|-----------|---------|---------|---------|---------|
| | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| Risk In-force by Credit Quality ⁽¹⁾ | | | | | | | | |
| Primary by FICO Scores >679 (%) | 63% | 63% | 62% | 60% | 59% | 59% | 59% | 60% |
| Primary by FICO Scores 620-679 | 29% | 29% | 30% | 31% | 32% | 32% | 32% | 32% |
| Primary by FICO Scores 575-619 | 6% | 6% | 6% | 7% | 7% | 7% | 7% | 6% |
| Primary by FICO Scores <575 | 2% | 2% | 2% | 2% | 2% | 2% | 2% | 2% |
| Flow by FICO Scores | | | | | | | | |
| Flow by FICO Scores >679 (%) | 62% | 62% | 60% | 59% | 58% | 58% | 58% | 58% |
| Flow by FICO Scores 620-679 | 30% | 30% | 31% | 32% | 33% | 33% | 33% | 33% |
| Flow by FICO Scores 575-619 | 6% | 6% | 7% | 7% | 7% | 7% | 7% | 7% |
| Flow by FICO Scores <575 | 2% | 2% | 2% | 2% | 2% | 2% | 2% | 2% |
| Bulk by FICO Scores | | | | | | | | |
| Bulk by FICO Scores >679 (%) | 83% | 84% | 84% | 84% | 83% | 83% | 84% | 83% |
| Bulk by FICO Scores 620-679 | 15% | 14% | 14% | 14% | 15% | 15% | 14% | 15% |
| Bulk by FICO Scores 575-619 | 1% | 1% | 1% | 1% | 1% | 1% | 1% | 1% |
| Bulk by FICO Scores <575 | 1% | 1% | 1% | 1% | 1% | 1% | 1% | 1% |
| Primary A minus | | | | | | | | |
| Primary A minus | 6% | 6% | 6% | 7% | 7% | 7% | 6% | 6% |
| Sub-prime ⁽²⁾ | 5% | 5% | 6% | 6% | 6% | 6% | 6% | 6% |
| Primary Loans | | | | | | | | |
| Insured loans in-force | 990,357 | 1,033,789 | 1,034,697 | 1,001,430 | 963,218 | 905,412 | 858,550 | 800,110 |
| Insured delinquent loans | 83,377 | 71,558 | 57,805 | 46,526 | 40,959 | 30,756 | 25,056 | 23,370 |
| Insured delinquency rate | 8.42% | 6.92% | 5.59% | 4.65% | 4.25% | 3.40% | 2.92% | 2.92% |
| Flow Loans | | | | | | | | |
| Flow loans in-force | 846,645 | 854,465 | 849,292 | 812,061 | 769,481 | 715,970 | 674,730 | 646,004 |
| Flow delinquent loans | 72,166 | 57,985 | 46,700 | 38,316 | 35,489 | 27,609 | 22,970 | 21,804 |
| Flow delinquency rate | 8.52% | 6.79% | 5.50% | 4.72% | 4.61% | 3.86% | 3.40% | 3.38% |
| Bulk Loans | | | | | | | | |
| Bulk loans in-force | 143,712 | 179,324 | 185,405 | 189,369 | 193,737 | 189,442 | 183,820 | 154,106 |
| Bulk delinquent loans | 11,211 | 13,573 | 11,105 | 8,210 | 5,470 | 3,147 | 2,086 | 1,566 |
| Bulk delinquency rate | 7.80% | 7.57% | 5.99% | 4.34% | 2.82% | 1.66% | 1.13% | 1.02% |
| A minus and sub-prime loans in-force | | | | | | | | |
| A minus and sub-prime loans in-force | 104,845 | 108,028 | 110,979 | 112,383 | 109,262 | 100,512 | 89,023 | 79,405 |
| A minus and sub-prime delinquent loans | 23,047 | 19,583 | 16,171 | 13,254 | 12,863 | 9,632 | 7,646 | 6,875 |
| A minus and sub-prime delinquency rate | 21.98% | 18.13% | 14.57% | 11.79% | 11.77% | 9.58% | 8.59% | 8.66% |
| Pool Loans | | | | | | | | |
| Insured loans in-force | 21,940 | 21,233 | 20,266 | 19,536 | 19,081 | 21,118 | 20,653 | 20,074 |
| Pool delinquent loans | 568 | 509 | 464 | 415 | 428 | 442 | 398 | 415 |
| Pool delinquency rate | 2.59% | 2.40% | 2.29% | 2.12% | 2.24% | 2.09% | 1.93% | 2.07% |

(1) Loans with unknown FICO scores are included in the 620-679 category

(2) Excluding loans classified as A minus

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

Portfolio Quality Metrics—U.S. Mortgage Insurance

| | December 31, 2008 | | September 30, 2008 | | December 31, 2007 | |
|------------------------------|-------------------------------|-----------------------------|-------------------------------|-----------------------------|--|-----------------------------|
| | % of Primary Risk In-force | Primary Delinquency Rate | % of Primary Risk In-force | Primary Delinquency Rate | % of Primary Risk In- force ^(a) | Primary Delinquency Rate |
| By Region | | | | | | |
| Southeast ⁽¹⁾ | 23% | 11.73% | 23% | 9.35% | 24% | 5.48% |
| South Central ⁽²⁾ | 17 | 7.27% | 17 | 5.70% | 17 | 3.63% |
| Northeast ⁽³⁾ | 13 | 6.72% | 13 | 5.55% | 13 | 3.99% |
| North Central ⁽⁴⁾ | 12 | 6.90% | 11 | 5.68% | 12 | 3.71% |
| Pacific ⁽⁵⁾ | 11 | 10.77% | 12 | 9.17% | 10 | 3.51% |
| Great Lakes ⁽⁶⁾ | 8 | 8.16% | 8 | 7.13% | 9 | 5.60% |
| Plains ⁽⁷⁾ | 6 | 4.72% | 6 | 3.86% | 6 | 2.87% |
| Mid-Atlantic ⁽⁸⁾ | 5 | 7.03% | 5 | 5.90% | 5 | 3.23% |
| New England ⁽⁹⁾ | 5 | 7.03% | 5 | 5.70% | 4 | 3.81% |
| Total | 100% | 8.42% | 100% | 6.92% | 100% | 4.25% |
| By State | | | | | | |
| Florida | 8% | 20.94% | 8% | 16.10% | 9% | 7.04% |
| Texas | 7% | 6.25% | 7% | 4.86% | 7% | 3.80% |
| New York | 6% | 5.26% | 6% | 4.29% | 6% | 3.18% |
| California | 5% | 13.36% | 6% | 11.88% | 5% | 4.24% |
| Illinois | 5% | 8.92% | 5% | 6.88% | 5% | 4.06% |
| North Carolina | 4% | 6.74% | 4% | 5.28% | 4% | 4.16% |
| Georgia | 4% | 10.21% | 4% | 7.93% | 4% | 5.91% |
| Pennsylvania | 4% | 6.97% | 4% | 5.92% | 4% | 4.73% |
| New Jersey | 4% | 9.52% | 4% | 7.62% | 3% | 4.51% |
| Arizona | 3% | 13.31% | 3% | 10.13% | 3% | 3.77% |

(1) Alabama, Arkansas, Florida, Georgia, Mississippi, North Carolina, South Carolina and Tennessee

(2) Arizona, Colorado, Louisiana, New Mexico, Oklahoma, Texas and Utah

(3) New Jersey, New York and Pennsylvania

(4) Illinois, Minnesota, Missouri and Wisconsin

(5) Alaska, California, Hawaii, Nevada, Oregon and Washington

(6) Indiana, Kentucky, Michigan and Ohio

(7) Idaho, Iowa, Kansas, Montana, Nebraska, North Dakota, South Dakota and Wyoming

(8) Delaware, Maryland, Virginia, Washington D.C. and West Virginia

(9) Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont

(a) The December 31, 2007 amounts previously presented have been revised to exclude deductible amounts specific to our GSE Alt-A and portfolio deals where the counterparty was in a first loss position.

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**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Portfolio Quality Metrics—U.S. Mortgage Insurance
(amounts in millions)**

| Primary Risk In-force: | December 31, 2008 | % of Total | September 30, 2008 | % of Total | December 31, 2007⁽³⁾ | % of Total |
|---|------------------------------|-----------------------|-------------------------------|-----------------------|--|-----------------------|
| Lender concentration (by original applicant) | \$ 35,822 | | \$ 36,513 | | \$ 31,178 | |
| Top 10 lenders | 17,639 | | 18,244 | | 12,948 | |
| Top 20 lenders | 21,140 | | 21,776 | | 16,781 | |
| Loan-to-value ratio | | | | | | |
| 95.01% and above | \$ 9,084 | 25% | \$ 9,271 | 25% | \$ 8,845 | 28% |
| 90.01% to 95.00% | 12,247 | 34 | 12,331 | 34 | 9,995 | 32 |
| 80.01% to 90.00% | 13,691 | 39 | 13,886 | 38 | 11,078 | 36 |
| 80.00% and below | 800 | 2 | 1,025 | 3 | 1,260 | 4 |
| Total | \$ 35,822 | 100% | \$ 36,513 | 100% | \$ 31,178 | 100% |
| Loan grade | | | | | | |
| Prime | \$ 31,838 | 89% | \$ 32,401 | 89% | \$ 27,114 | 87% |
| A minus and sub-prime | 3,984 | 11 | 4,112 | 11 | 4,064 | 13 |
| Total | \$ 35,822 | 100% | \$ 36,513 | 100% | \$ 31,178 | 100% |
| Loan type⁽¹⁾ | | | | | | |
| First Mortgages | | | | | | |
| Fixed rate mortgage | | | | | | |
| Flow | \$ 33,928 | 95% | \$ 34,097 | 93% | \$ 28,616 | 92% |
| Bulk | 779 | 2 | 756 | 2 | 745 | 2 |
| Adjustable rate mortgage | | | | | | |
| Flow | 1,022 | 3 | 1,072 | 3 | 1,201 | 4 |
| Bulk | 93 | — | 588 | 2 | 616 | 2 |
| Second Mortgages | — | — | — | — | — | — |
| Total | \$ 35,822 | 100% | \$ 36,513 | 100% | \$ 31,178 | 100% |
| Type of documentation | | | | | | |
| Alt-A | | | | | | |
| Flow | \$ 1,359 | 4% | \$ 1,415 | 4% | \$ 1,566 | 5% |
| Bulk | 324 | 1 | 336 | 1 | 337 | 1 |
| Standard⁽²⁾ | | | | | | |
| Flow | 33,591 | 94 | 33,754 | 92 | 28,251 | 91 |
| Bulk | 548 | 1 | 1,008 | 3 | 1,024 | 3 |
| Total | \$ 35,822 | 100% | \$ 36,513 | 100% | \$ 31,178 | 100% |
| Mortgage term | | | | | | |
| 15 years and under | \$ 428 | 1% | \$ 434 | 1% | \$ 354 | 1% |
| More than 15 years | 35,394 | 99 | 36,079 | 99 | 30,824 | 99 |
| Total | \$ 35,822 | 100% | \$ 36,513 | 100% | \$ 31,178 | 100% |

(1) For loan type in this table, any loan with an interest rate that is fixed for an initial term of five years or more is categorized as a fixed rate mortgage.

(2) Standard includes loans with reduced or different documentation requirements that meet specifications of GSE approved underwriting systems with historical and expected delinquency rates consistent with our standard portfolio.

(3) The December 31, 2007 amounts previously presented have been revised to exclude deductible amounts specific to our GSE Alt-A and portfolio deals where the counterparty was in a first loss position.

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GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Portfolio Quality Metrics—U.S. Mortgage Insurance
(amounts in millions)

| Policy Year | As of December 31, 2008 | | | | |
|----------------|-------------------------|----------------------------|------------------|-----------------------|------------------|
| | Average Rate | Primary Insurance In-force | Percent of Total | Primary Risk In-force | Percent of Total |
| 1997 and Prior | 8.21% | \$ 1,422 | 0.9% | \$ 359 | 1.0% |
| 1998 | 7.16% | 656 | 0.4 | 174 | 0.5 |
| 1999 | 7.32% | 804 | 0.5 | 202 | 0.6 |
| 2000 | 8.16% | 533 | 0.3 | 130 | 0.4 |
| 2001 | 7.41% | 1,765 | 1.1 | 449 | 1.3 |
| 2002 | 6.60% | 4,380 | 2.7 | 1,087 | 3.0 |
| 2003 | 5.64% | 17,667 | 10.9 | 2,940 | 8.2 |
| 2004 | 5.86% | 9,707 | 6.0 | 2,111 | 5.9 |
| 2005 | 5.98% | 14,718 | 9.1 | 3,668 | 10.2 |
| 2006 | 6.56% | 23,740 | 14.6 | 4,988 | 13.9 |
| 2007 | 6.67% | 49,315 | 30.3 | 10,579 | 29.5 |
| 2008 | 6.23% | 37,751 | 23.2 | 9,135 | 25.5 |
| Total | | \$ 162,458 | 100.0% | \$ 35,822 | 100.0% |

| | As of December 31, 2008 | As of September 30, 2008 |
|---|-------------------------|--------------------------|
| Occupancy and Property Type | | |
| Occupancy Status % of Primary Risk In-force | | |
| Primary residence | 92.9% | 92.7% |
| Second home | 4.2 | 4.2 |
| Non-owner occupied | 2.9 | 3.1 |
| Total | 100.0% | 100.0% |
| Property Type % of Primary Risk In-force | | |
| Single family detached | 85.6% | 85.6% |
| Condominium and co-operative | 11.1 | 11.0 |
| Multi-family and other | 3.3 | 3.4 |
| Total | 100.0% | 100.0% |

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Portfolio Quality Metrics—U.S. Mortgage Insurance
(amounts in billions)**

| Primary Risk In-force | FICO > 679 | | | | FICO 620 - 679 ⁽¹⁾ | | | | FICO < 620 | | | | Total | | | |
|---------------------------------|------------|--------|--------|--------|-------------------------------|--------|--------|--------|------------|--------|--------|--------|--------|--------|--------|--------|
| | 2008 | | | | 2008 | | | | 2008 | | | | 2008 | | | |
| | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| Total Primary Risk In-force | \$22.6 | \$22.9 | \$22.2 | \$20.2 | \$10.4 | \$10.7 | \$10.8 | \$10.5 | \$ 2.8 | \$ 2.9 | \$ 3.0 | \$ 3.0 | \$35.8 | \$36.5 | \$36.0 | \$33.8 |
| Delinquency rate ⁽²⁾ | 5.0% | 4.2% | 3.3% | 2.6% | 12.6% | 10.1% | 8.1% | 6.8% | 22.8% | 19.0% | 15.4% | 12.7% | 8.4% | 6.9% | 5.6% | 4.7% |
| 2008 policy year | \$ 7.0 | \$ 6.5 | \$ 5.3 | \$ 2.6 | \$ 1.8 | \$ 1.7 | \$ 1.5 | \$ 0.9 | \$ 0.3 | \$ 0.3 | \$ 0.3 | \$ 0.2 | \$ 9.1 | \$ 8.5 | \$ 7.2 | \$ 3.7 |
| Delinquency rate | 1.3% | 0.7% | 0.3% | 0.1% | 5.2% | 2.8% | 1.2% | 0.3% | 15.3% | 9.4% | 17.1% | 1.0% | 2.6% | 1.5% | 0.7% | 0.2% |
| 2007 policy year | \$ 6.0 | \$ 6.4 | \$ 6.6 | \$ 6.7 | \$ 3.4 | \$ 3.5 | \$ 3.6 | \$ 3.7 | \$ 1.1 | \$ 1.2 | \$ 1.2 | \$ 1.3 | \$10.5 | \$11.1 | \$11.4 | \$11.7 |
| Delinquency rate | 7.6% | 6.2% | 4.4% | 2.9% | 14.6% | 10.9% | 7.5% | 5.2% | 26.9% | 22.0% | 17.1% | 12.3% | 11.7% | 9.1% | 6.6% | 4.5% |
| 2006 policy year | \$ 2.9 | \$ 3.1 | \$ 3.2 | \$ 3.3 | \$ 1.6 | \$ 1.7 | \$ 1.7 | \$ 1.8 | \$ 0.5 | \$ 0.5 | \$ 0.5 | \$ 0.5 | \$ 5.0 | \$ 5.3 | \$ 5.4 | \$ 5.6 |
| Delinquency rate | 9.8% | 8.0% | 6.5% | 4.5% | 17.0% | 13.8% | 11.4% | 8.8% | 24.7% | 21.3% | 17.6% | 15.1% | 13.3% | 10.8% | 8.9% | 6.6% |
| 2005 policy year | \$ 2.2 | \$ 2.2 | \$ 2.3 | \$ 2.4 | \$ 1.2 | \$ 1.3 | \$ 1.3 | \$ 1.4 | \$ 0.3 | \$ 0.3 | \$ 0.3 | \$ 0.3 | \$ 3.7 | \$ 3.8 | \$ 3.9 | \$ 4.1 |
| Delinquency rate | 6.4% | 5.0% | 4.1% | 3.2% | 13.4% | 11.1% | 9.5% | 8.1% | 20.0% | 17.1% | 15.1% | 13.2% | 9.7% | 7.9% | 6.7% | 5.5% |
| 2004 & prior policy years | \$ 4.5 | \$ 4.7 | \$ 4.9 | \$ 5.2 | \$ 2.4 | \$ 2.5 | \$ 2.6 | \$ 2.8 | \$ 0.6 | \$ 0.6 | \$ 0.6 | \$ 0.6 | \$ 7.5 | \$ 7.8 | \$ 8.2 | \$ 8.6 |
| Delinquency rate | 3.0% | 2.5% | 2.2% | 1.9% | 11.3% | 10.0% | 8.6% | 8.2% | 19.4% | 17.3% | 15.1% | 14.0% | 6.5% | 5.6% | 4.9% | 4.5% |
| Fixed rate mortgage | \$21.9 | \$21.8 | \$21.1 | \$19.1 | \$10.1 | \$10.2 | \$10.3 | \$10.0 | \$ 2.7 | \$ 2.8 | \$ 2.9 | \$ 2.9 | \$34.7 | \$34.8 | \$34.3 | \$32.0 |
| Delinquency rate | 4.5% | 3.3% | 2.6% | 2.0% | 12.1% | 9.6% | 7.6% | 6.4% | 22.5% | 18.7% | 15.0% | 12.3% | 8.0% | 6.3% | 5.0% | 4.2% |
| Adjustable rate mortgage | \$ 0.7 | \$ 1.1 | \$ 1.2 | \$ 1.2 | \$ 0.3 | \$ 0.5 | \$ 0.5 | \$ 0.5 | \$ 0.1 | \$ 0.1 | \$ 0.1 | \$ 0.1 | \$ 1.1 | \$ 1.7 | \$ 1.7 | \$ 1.8 |
| Delinquency rate | 21.6% | 15.2% | 12.3% | 9.1% | 25.5% | 20.7% | 17.2% | 14.6% | 35.0% | 31.4% | 29.2% | 25.3% | 23.8% | 16.9% | 13.9% | 10.8% |
| LTV >95% | \$ 4.6 | \$ 4.7 | \$ 4.7 | \$ 4.5 | \$ 3.4 | \$ 3.5 | \$ 3.5 | \$ 3.5 | \$ 1.1 | \$ 1.1 | \$ 1.2 | \$ 1.2 | \$ 9.1 | \$ 9.3 | \$ 9.4 | \$ 9.3 |
| Delinquency rate | 4.8% | 3.6% | 2.8% | 2.2% | 14.2% | 11.4% | 8.9% | 7.1% | 27.3% | 23.1% | 18.7% | 15.2% | 11.3% | 9.1% | 7.2% | 5.9% |
| Alt-A ⁽³⁾ | \$ 1.1 | \$ 1.2 | \$ 1.2 | \$ 1.3 | \$ 0.5 | \$ 0.5 | \$ 0.5 | \$ 0.5 | \$ 0.1 | \$ 0.1 | \$ 0.1 | \$ 0.1 | \$ 1.7 | \$ 1.8 | \$ 1.8 | \$ 1.9 |
| Delinquency rate | 17.8% | 13.4% | 10.1% | 6.7% | 27.7% | 22.3% | 17.8% | 13.9% | 31.3% | 28.1% | 26.1% | 20.9% | 20.3% | 15.7% | 12.2% | 8.6% |
| Interest only & option ARMs | \$ 2.4 | \$ 2.8 | \$ 3.0 | \$ 2.9 | \$ 0.9 | \$ 1.0 | \$ 1.0 | \$ 1.0 | \$ 0.2 | \$ 0.2 | \$ 0.2 | \$ 0.2 | \$ 3.5 | \$ 4.0 | \$ 4.1 | \$ 4.1 |
| Delinquency rate | 18.7% | 13.7% | 10.6% | 7.3% | 28.0% | 21.0% | 16.2% | 12.0% | 36.3% | 30.0% | 25.3% | 19.7% | 21.4% | 15.5% | 12.0% | 8.5% |

Amounts may not total due to rounding.

(1) Loans with unknown FICO scores are included in the 620 - 679 category.

(2) Delinquency rate represents the number of lender reported delinquencies divided by the number of remaining policies consistent with mortgage insurance practices.

(3) Alt-A consists of loans with reduced documentation or verification of income or assets and a higher historical and expected delinquency rate than standard documentation loans.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Other Metrics—U.S. Mortgage Insurance Bulk Risk In-force
(dollar amounts in millions)**

| | <u>December 31, 2008</u> | <u>September 30, 2008</u> | <u>December 31, 2007⁽²⁾</u> |
|---------------------------------------|--------------------------|---------------------------|--|
| GSE Alt-A | | | |
| Risk in-force | \$ 338 | \$ 339 | \$ 340 |
| Average FICO score | 720 | 720 | 720 |
| Loan-to-value ratio | 79% | 79% | 79% |
| Standard documentation ⁽¹⁾ | 22% | 22% | 22% |
| Stop loss | 100% | 100% | 99% |
| Deductible | 81% | 81% | 80% |
| Portfolio⁽³⁾ | | | |
| Risk in-force | \$ — | \$ 493 | \$ 532 |
| Average FICO score | — | 724 | 723 |
| Loan-to-value ratio | — % | 77% | 76% |
| Standard documentation | — % | 97% | 98% |
| Stop loss | — % | 100% | 100% |
| Deductible | — % | 22% | 22% |
| FHLB | | | |
| Risk in-force | \$ 443 | \$ 418 | \$ 382 |
| Average FICO score | 741 | 739 | 743 |
| Loan-to-value ratio | 76% | 76% | 68% |
| Standard documentation | 87% | 87% | 85% |
| Stop loss | 86% | 87% | 96% |
| Deductible | 100% | 100% | 100% |
| Other | | | |
| Risk in-force | \$ 91 | \$ 94 | \$ 107 |
| Average FICO score | 692 | 691 | 693 |
| Loan-to-value ratio | 91% | 91% | 94% |
| Standard documentation | 96% | 96% | 96% |
| Stop loss | 9% | 9% | 11% |
| Deductible | — % | — % | — % |
| Total Bulk Risk In-force | \$ 872 | \$ 1,344 | \$ 1,361 |

(1) Standard documentation includes loans with reduced or different documentation requirements that meet specifications of GSE approved underwriting systems with historical and expected delinquency rates consistent with our standard portfolio.

(2) The December 31, 2007 amounts previously presented have been revised to exclude deductible amounts specific to our GSE Alt-A and portfolio deals where the counterparty was in a first loss position.

(3) As of December 31, 2008, coverage underlying the Portfolio deals was no longer in force.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

Aggregate Book Year Analysis Provided to Illustrate Directional Progression Toward Captive Attachment⁽¹⁾

| Book Year ⁽²⁾ | Original Book RIF (\$B) | Progression to Attachment Point | December 31, 2008 | | | September 30, 2008 | | | June 30, 2008 | | | March 31, 2008 | | |
|-----------------------------------|-------------------------|---------------------------------|-------------------|------------------------|------------------------|--------------------|------------------------|------------------------|-------------------|------------------------|------------------------|-------------------|------------------------|------------------------|
| | | | Current RIF (\$B) | Incurred Losses (\$MM) | Captive Benefit (\$MM) | Current RIF (\$B) | Incurred Losses (\$MM) | Captive Benefit (\$MM) | Current RIF (\$B) | Incurred Losses (\$MM) | Captive Benefit (\$MM) | Current RIF (\$B) | Incurred Losses (\$MM) | Captive Benefit (\$MM) |
| 2005 | | 0-50% | \$ 0.1 | \$ 2 | | \$ 0.1 | \$ 3 | | \$ 0.4 | \$ 10 | | \$ 0.5 | \$ 10 | |
| 2005 | | 50-75% | 0.3 | 12 | | 0.3 | 14 | | 0.4 | 22 | | 1.6 | 72 | |
| 2005 | | 75-99% | 0.3 | 27 | | 0.5 | 32 | | 1.1 | 72 | | 0.2 | 11 | |
| 2005 | | Attached | 1.7 | 184 | | 1.5 | 136 | | 0.6 | 44 | | 0.3 | 20 | |
| 2005 Total | \$ 4.4 | | \$ 2.4 | \$ 225 | \$ 26 | \$ 2.4 | \$ 185 | \$ 18 | \$ 2.5 | \$ 148 | \$ 6 | \$ 2.6 | \$ 113 | \$ 1 |
| 2006 | | 0-50% | \$ 0.1 | \$ 2 | | \$ 0.1 | \$ 1 | | \$ 0.2 | \$ 2 | | \$ 0.5 | \$ 11 | |
| 2006 | | 50-75% | 0.0 | 1 | | 0.1 | 4 | | 0.4 | 17 | | 0.3 | 8 | |
| 2006 | | 75-99% | 0.1 | 4 | | 0.3 | 18 | | 0.4 | 26 | | 0.5 | 23 | |
| 2006 | | Attached | 2.8 | 372 | | 2.5 | 269 | | 2.1 | 185 | | 2.0 | 113 | |
| 2006 Total | \$ 4.2 | | \$ 3.0 | \$ 379 | 61 | \$ 3.0 | \$ 292 | 49 | \$ 3.1 | \$ 230 | 61 | \$ 3.3 | \$ 155 | 17 |
| 2007 | | 0-50% | \$ 0.1 | \$ 2 | | \$ 0.3 | \$ 5 | | \$ 1.0 | \$ 17 | | \$ 4.3 | \$ 77 | |
| 2007 | | 50-75% | 0.1 | 5 | | 0.3 | 9 | | 1.0 | 33 | | 1.0 | 23 | |
| 2007 | | 75-99% | 0.3 | 13 | | 0.7 | 25 | | 2.2 | 77 | | 0.8 | 25 | |
| 2007 | | Attached | 5.6 | 556 | | 4.9 | 364 | | 2.2 | 128 | | 0.5 | 22 | |
| 2007 Total | \$ 6.8 | | \$ 6.1 | \$ 576 | 119 | \$ 6.2 | \$ 403 | 102 | \$ 6.4 | \$ 255 | 43 | \$ 6.6 | \$ 147 | 1 |
| Captive Benefit In Quarter (\$MM) | | | <u>\$ 206</u> | | | <u>\$ 169</u> | | | <u>\$ 110</u> | | | <u>\$ 19</u> | | |

(1) Data presented in aggregate for all trusts. Actual trust attachment and exit points will vary by individual lender contract. For purposes of this illustration, incurred losses equals change in reserves plus paid claims. The information presented excludes quota share captive reinsurance data. Progress toward captive attachment is determined at a lender level for each book year by dividing ever to date incurred losses by original RIF for that book year.

(2) Book year figures may include loans from additional periods pursuant to reinsurance agreement terms and conditions.

Corporate and Other

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

Net Operating Loss—Corporate and Other⁽¹⁾
(amounts in millions)

| | 2008 | | | | | 2007 | | | | |
|---|----------------|---------------|----------------|----------------|-----------------|----------------|----------------|----------------|----------------|-----------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| REVENUES: | | | | | | | | | | |
| Premiums | \$ 5 | \$ 5 | \$ 6 | \$ 5 | \$ 21 | \$ 4 | \$ 8 | \$ 5 | \$ 7 | \$ 24 |
| Net investment income | (1) | 6 | 14 | 20 | 39 | 23 | 12 | 15 | 15 | 65 |
| Net investment gains (losses) | (4) | (32) | (33) | (10) | (79) | (3) | (11) | (1) | — | (15) |
| Insurance and investment product fees and other | 37 | (2) | 2 | 2 | 39 | (3) | — | (1) | 2 | (2) |
| Total revenues | 37 | (23) | (11) | 17 | 20 | 21 | 9 | 18 | 24 | 72 |
| BENEFITS AND EXPENSES: | | | | | | | | | | |
| Benefits and other changes in policy reserves | — | 1 | 1 | — | 2 | — | — | 1 | — | 1 |
| Acquisition and operating expenses, net of deferrals | 41 | (6) | 13 | 6 | 54 | 17 | 9 | 10 | 21 | 57 |
| Amortization of deferred acquisition costs and intangibles | 4 | 3 | 1 | 2 | 10 | 1 | 2 | 1 | 14 | 18 |
| Interest expense | 69 | 68 | 63 | 58 | 258 | 60 | 59 | 63 | 60 | 242 |
| Total benefits and expenses | 114 | 66 | 78 | 66 | 324 | 78 | 70 | 75 | 95 | 318 |
| LOSS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | (77) | (89) | (89) | (49) | (304) | (57) | (61) | (57) | (71) | (246) |
| Benefit from income taxes | (42) | (63) | (7) | — | (112) | (19) | (21) | (20) | (24) | (84) |
| LOSS FROM CONTINUING OPERATIONS | (35) | (26) | (82) | (49) | (192) | (38) | (40) | (37) | (47) | (162) |
| ADJUSTMENTS TO LOSS FROM CONTINUING OPERATIONS: | | | | | | | | | | |
| Net investment (gains) losses, net of taxes and other adjustments | 3 | 23 | 20 | 7 | 53 | 1 | 6 | — | — | 7 |
| Expenses related to reorganization, net of taxes | 4 | — | — | — | 4 | — | — | — | 14 | 14 |
| NET OPERATING LOSS | <u>\$ (28)</u> | <u>\$ (3)</u> | <u>\$ (62)</u> | <u>\$ (42)</u> | <u>\$ (135)</u> | <u>\$ (37)</u> | <u>\$ (34)</u> | <u>\$ (37)</u> | <u>\$ (33)</u> | <u>\$ (141)</u> |
| <i>Effective tax rate (operating income (loss))</i> | 58.1% | 91.5% | 7.5% | | 37.7% | 29.9% | 35.2% | 34.1% | 33.7% | 33.2% |

⁽¹⁾ Includes inter-segment eliminations.

ADDITIONAL FINANCIAL DATA

GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Investments Summary
(amounts in millions)

| | December 31, 2008 | | September 30, 2008 | | June 30, 2008 | | March 31, 2008 | | December 31, 2007 | |
|---|--------------------------------------|------------|--------------------|------------|-----------------|------------|-----------------|------------|-------------------|------------|
| | Carrying Amount | % of Total | Carrying Amount | % of Total | Carrying Amount | % of Total | Carrying Amount | % of Total | Carrying Amount | % of Total |
| Composition of Investment Portfolio | | | | | | | | | | |
| Fixed maturity securities: | | | | | | | | | | |
| Investment grade: | | | | | | | | | | |
| Public fixed maturities | \$ 22,189 | 33% | \$ 23,591 | 34% | \$ 25,724 | 35% | \$ 25,968 | 35% | \$ 26,166 | 35% |
| Private fixed maturities | 7,782 | 11 | 9,406 | 14 | 9,791 | 13 | 10,001 | 14 | 10,425 | 14 |
| Mortgage-backed (MBS): | 2,159 | 3 | 2,627 | 4 | 2,554 | 3 | 2,772 | 4 | 3,260 | 5 |
| Residential mortgage-backed securities | 3,713 | 6 | 4,630 | 7 | 4,758 | 7 | 4,751 | 6 | 5,148 | 7 |
| Commercial mortgage-backed securities | 582 | 1 | 758 | 1 | 952 | 1 | 1,290 | 2 | 1,632 | 2 |
| Asset-backed (ABS): | 2,080 | 3 | 2,637 | 4 | 2,969 | 4 | 3,358 | 5 | 3,591 | 5 |
| Residential mortgage-backed securities | 2,370 | 4 | 2,415 | 3 | 2,315 | 3 | 2,215 | 3 | 2,227 | 3 |
| Other non-residential collateral | 1,996 | 3 | 2,660 | 4 | 2,824 | 4 | 2,676 | 4 | 2,705 | 4 |
| Tax exempt | | | | | | | | | | |
| Non-investment grade fixed maturities | | | | | | | | | | |
| Equity securities: | | | | | | | | | | |
| Common stocks and mutual funds | 100 | — | 107 | — | 71 | — | 34 | — | 47 | — |
| Preferred stocks | 134 | — | 202 | — | 338 | 1 | 360 | 1 | 319 | 1 |
| Commercial mortgage loans | 8,262 | 12 | 8,447 | 12 | 8,573 | 12 | 8,822 | 12 | 8,953 | 12 |
| Policy loans | 1,834 | 3 | 1,822 | 3 | 1,806 | 2 | 1,654 | 2 | 1,651 | 2 |
| Cash, cash equivalents and short-term investments | 8,447 | 12 | 5,367 | 8 | 5,983 | 8 | 3,873 | 5 | 3,168 | 4 |
| Securities lending | 1,469 | 2 | 1,674 | 2 | 1,836 | 3 | 2,443 | 3 | 2,397 | 3 |
| Other invested assets: | | | | | | | | | | |
| Limited partnerships ⁽¹⁾ | 715 | 1 | 716 | 1 | 701 | 1 | 690 | 1 | 632 | 1 |
| Derivatives: | | | | | | | | | | |
| LTC forward starting swap-cash flow | 501 | 1 | 799 | 1 | 747 | 1 | 901 | 1 | 655 | 1 |
| Other cash flow | 120 | — | 41 | — | 38 | — | 62 | — | 15 | — |
| Fair value | 278 | — | 99 | — | 101 | — | 173 | — | 83 | — |
| Equity index options-non-qualified | 152 | — | 256 | 1 | 217 | — | 212 | — | 127 | — |
| LTC swaptions-non qualified | 780 | 1 | — | — | — | — | — | — | — | — |
| Other non-qualified | 385 | 1 | 43 | — | 25 | — | 39 | — | 20 | — |
| Trading portfolio | 169 | — | 222 | — | 237 | 1 | 236 | 1 | 254 | — |
| Counterparty collateral | 1,605 | 3 | 693 | 1 | 478 | 1 | 664 | 1 | 372 | 1 |
| Other ⁽²⁾ | 118 | — | 105 | — | 112 | — | 78 | — | 44 | — |
| Total invested assets and cash | \$ 67,940 | 100% | \$ 69,317 | 100% | \$ 73,150 | 100% | \$ 73,272 | 100% | \$ 73,891 | 100% |
| Public Fixed Maturities—Credit Quality: | | | | | | | | | | |
| NAIC Designation | Rating Agency Equivalent Designation | | | | | | | | | |
| 1 | Aaa | | \$ 9,651 | 30% | \$ 10,649 | 30% | \$ 11,245 | 30% | \$ 12,275 | 32% |
| 1 | Aa | | 4,542 | 14 | 5,223 | 15 | 7,133 | 17 | 6,811 | 17 |
| 1 | A | | 10,653 | 33 | 10,528 | 30 | 11,044 | 29 | 11,368 | 29 |
| 2 | Baa | | 6,111 | 19 | 7,332 | 20 | 6,588 | 17 | 6,671 | 17 |
| 3 | Ba | | 844 | 3 | 1,096 | 4 | 1,299 | 4 | 1,210 | 3 |
| 4 | B | | 381 | 1 | 556 | 1 | 524 | 1 | 508 | 1 |
| 5 | Caa and lower | | 101 | — | 93 | — | 97 | — | 68 | — |
| 6 | In or near default | | 1 | — | 1 | — | 10 | — | 12 | — |
| Not rated | Not rated | | 13 | — | 13 | — | 24 | — | — | — |
| Total public fixed maturities | | | \$ 32,297 | 100% | \$ 35,491 | 100% | \$ 37,964 | 100% | \$ 38,703 | 100% |
| Private Fixed Maturities—Credit Quality: | | | | | | | | | | |
| NAIC Designation | Rating Agency Equivalent Designation | | | | | | | | | |
| 1 | Aaa | | \$ 1,458 | 14% | \$ 1,985 | 15% | \$ 2,296 | 16% | \$ 2,656 | 19% |
| 1 | Aa | | 1,065 | 10 | 1,296 | 10 | 1,944 | 14 | 2,054 | 14 |
| 1 | A | | 3,268 | 31 | 4,180 | 31 | 3,851 | 28 | 3,542 | 25 |
| 2 | Baa | | 4,127 | 39 | 4,871 | 37 | 4,962 | 36 | 5,198 | 36 |
| 3 | Ba | | 596 | 6 | 827 | 6 | 710 | 5 | 758 | 5 |
| 4 | B | | 54 | — | 48 | 1 | 126 | 1 | 69 | 1 |
| 5 | Caa and lower | | 4 | — | 3 | — | 27 | — | 28 | — |
| 6 | In or near default | | 1 | — | 1 | — | 5 | — | 4 | — |
| Not rated | Not rated | | 1 | — | 22 | — | 2 | — | 19 | — |
| Total private fixed maturities | | | \$ 10,574 | 100% | \$ 13,233 | 100% | \$ 13,923 | 100% | \$ 14,328 | 100% |
| ⁽¹⁾ Limited partnerships by type: | | | | | | | | | | |
| Distressed Bond and Equity Fund | \$ 132 | | \$ 153 | | \$ 156 | | \$ 155 | | \$ 153 | |
| Real Estate | 294 | | 283 | | 286 | | 272 | | 237 | |
| Infrastructure | 149 | | 139 | | 126 | | 121 | | 104 | |
| Private Equity | 75 | | 76 | | 76 | | 67 | | 67 | |
| Mezzanine | 41 | | 40 | | 31 | | 48 | | 44 | |
| Strategic Equity | 8 | | 9 | | 10 | | 11 | | 11 | |
| Strategic Funds | 7 | | 7 | | 7 | | 7 | | 7 | |
| Oil and Gas | 9 | | 9 | | 9 | | 9 | | 9 | |
| | \$ 715 | | \$ 716 | | \$ 701 | | \$ 690 | | \$ 632 | |
| ⁽²⁾ We do not have any material exposure to residential mortgage-backed securities CDOs. | | | | | | | | | | |

GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Fixed Maturities Summary
(amounts in millions)

| | December 31, 2008 | | September 30, 2008 | | June 30, 2008 | | March 31, 2008 | | December 31, 2007 | |
|---|-------------------|------------|--------------------|------------|---------------|------------|----------------|------------|-------------------|------------|
| | Fair Value | % of Total | Fair Value | % of Total | Fair Value | % of Total | Fair Value | % of Total | Fair Value | % of Total |
| Fixed Maturities—Security Sector: | | | | | | | | | | |
| U.S. government, agencies & government sponsored entities | \$ 905 | 2% | \$ 679 | 1% | \$ 531 | 1% | \$ 529 | 1% | \$ 594 | 1% |
| Tax exempt | 2,371 | 6 | 2,417 | 5 | 2,372 | 5 | 2,217 | 4 | 2,228 | 4 |
| Foreign government | 1,760 | 4 | 2,226 | 5 | 2,796 | 5 | 2,699 | 5 | 2,432 | 4 |
| U.S. corporate | 19,074 | 45 | 20,738 | 43 | 22,228 | 43 | 22,974 | 44 | 23,563 | 43 |
| Foreign corporate | 9,976 | 23 | 11,681 | 24 | 12,411 | 24 | 12,320 | 23 | 12,579 | 23 |
| Mortgage-backed (MBS): Residential mortgage-backed securities | 2,253 | 5 | 2,695 | 5 | 2,613 | 5 | 2,773 | 5 | 3,262 | 6 |
| Commercial mortgage-backed securities | 3,758 | 9 | 4,696 | 10 | 4,865 | 9 | 4,853 | 9 | 5,263 | 9 |
| Asset-backed (ABS): Residential mortgage-backed securities | 684 | 1 | 914 | 2 | 1,099 | 3 | 1,307 | 3 | 1,640 | 3 |
| Other non-residential collateral | 2,090 | 5 | 2,678 | 5 | 2,972 | 5 | 3,359 | 6 | 3,593 | 7 |
| Total fixed maturity securities ⁽¹⁾ | \$ 42,871 | 100% | \$ 48,724 | 100% | \$ 51,887 | 100% | \$ 53,031 | 100% | \$ 55,154 | 100% |
| Corporate Bond Holdings—Industry Sector: | | | | | | | | | | |
| Investment Grade: | | | | | | | | | | |
| Finance and insurance | \$ 8,773 | 32% | \$ 10,422 | 34% | \$ 12,062 | 38% | \$ 11,923 | 36% | \$ 12,203 | 36% |
| Utilities and energy | 5,741 | 21 | 5,893 | 19 | 6,021 | 18 | 6,170 | 19 | 6,174 | 18 |
| Consumer—non cyclical | 3,243 | 12 | 3,294 | 11 | 3,385 | 10 | 3,581 | 11 | 3,750 | 11 |
| Consumer—cyclical | 1,317 | 5 | 1,531 | 5 | 1,584 | 5 | 1,817 | 5 | 1,874 | 6 |
| Capital goods | 1,837 | 6 | 1,958 | 7 | 2,022 | 6 | 1,767 | 5 | 1,811 | 5 |
| Industrial | 1,277 | 4 | 1,516 | 5 | 1,485 | 5 | 1,444 | 4 | 1,520 | 4 |
| Technology and communications | 1,584 | 6 | 1,601 | 5 | 1,717 | 5 | 1,931 | 6 | 1,986 | 6 |
| Transportation | 1,111 | 4 | 1,246 | 4 | 1,313 | 4 | 1,230 | 4 | 1,237 | 4 |
| Other | 2,686 | 10 | 3,037 | 10 | 3,060 | 9 | 3,402 | 10 | 3,534 | 10 |
| Subtotal | \$ 27,569 | 100% | \$ 30,498 | 100% | \$ 32,649 | 100% | \$ 33,265 | 100% | \$ 34,089 | 100% |
| Non-Investment Grade: | | | | | | | | | | |
| Finance and insurance | \$ 183 | 12% | \$ 236 | 12% | \$ 104 | 5% | \$ 232 | 11% | \$ 272 | 13% |
| Utilities and energy | 159 | 11 | 204 | 11 | 198 | 10 | 212 | 11 | 186 | 9 |
| Consumer—non cyclical | 232 | 16 | 321 | 17 | 413 | 21 | 412 | 20 | 427 | 21 |
| Consumer—cyclical | 179 | 12 | 206 | 11 | 229 | 11 | 316 | 16 | 337 | 17 |
| Capital goods | 198 | 13 | 193 | 10 | 212 | 11 | 146 | 7 | 142 | 7 |
| Industrial | 272 | 18 | 392 | 20 | 395 | 20 | 257 | 13 | 220 | 11 |
| Technology and communications | 186 | 13 | 274 | 14 | 349 | 17 | 350 | 17 | 391 | 19 |
| Transportation | 57 | 4 | 77 | 4 | 58 | 3 | 66 | 3 | 59 | 3 |
| Other | 15 | 1 | 18 | 1 | 32 | 2 | 38 | 2 | 19 | — |
| Subtotal | \$ 1,481 | 100% | \$ 1,921 | 100% | \$ 1,990 | 100% | \$ 2,029 | 100% | \$ 2,053 | 100% |
| Total | \$ 29,050 | 100% | \$ 32,419 | 100% | \$ 34,639 | 100% | \$ 35,294 | 100% | \$ 36,142 | 100% |
| Fixed Maturities—Contractual Maturity Dates: | | | | | | | | | | |
| Due in one year or less | \$ 1,715 | 4% | \$ 2,162 | 4% | \$ 2,213 | 4% | \$ 2,211 | 4% | \$ 2,278 | 4% |
| Due after one year through five years | 10,091 | 24 | 11,529 | 24 | 12,279 | 24 | 12,026 | 23 | 11,434 | 21 |
| Due after five years through ten years | 7,241 | 17 | 8,198 | 17 | 8,854 | 17 | 9,215 | 17 | 9,441 | 17 |
| Due after ten years | 15,039 | 35 | 15,852 | 32 | 16,992 | 33 | 17,287 | 33 | 18,243 | 33 |
| Subtotal | 34,086 | 80 | 37,741 | 77 | 40,338 | 78 | 40,739 | 77 | 41,396 | 75 |
| Mortgage and asset-backed | 8,785 | 20 | 10,983 | 23 | 11,549 | 22 | 12,292 | 23 | 13,758 | 25 |
| Total fixed maturity securities | \$ 42,871 | 100% | \$ 48,724 | 100% | \$ 51,887 | 100% | \$ 53,031 | 100% | \$ 55,154 | 100% |

⁽¹⁾ The following table sets forth the fair value of our fixed maturities by pricing source as of the date indicated:

| | December 31, 2008 | |
|--|-------------------|------------|
| | Fair Value | % of Total |
| Priced via industry standard pricing methodologies | \$ 36,022 | 84% |
| Priced via broker indicative market prices | 751 | 2 |
| Priced via internally developed models | 6,098 | 14 |
| Total fixed maturities | \$ 42,871 | 100% |

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Additional Information on Mortgage-backed and Asset-backed Securities Collateralized by Sub-prime Residential Mortgage Loans
(amounts in millions)**

Fair Value by Vintage as of December 31, 2008:

| S&P Rating | Original Rating | | | | | Current Rating | | | | |
|---------------|-----------------|-------|-------|-------|-------------------------|----------------|-------|-------|-------|-------------------------|
| | 2004 and | | | | | 2004 and | | | | |
| | Prior | 2005 | 2006 | 2007 | Total ⁽¹⁾⁽²⁾ | Prior | 2005 | 2006 | 2007 | Total ⁽¹⁾⁽²⁾ |
| AAA | \$ 90 | \$ 85 | \$148 | \$ 43 | \$ 366 | \$ 48 | \$ 56 | \$ 41 | \$ — | \$ 145 |
| AA | 26 | 53 | 12 | 12 | 103 | 34 | 50 | 36 | 30 | 150 |
| A | 52 | 54 | 5 | — | 111 | 39 | 45 | 12 | 13 | 109 |
| BBB | 3 | 4 | — | — | 7 | 40 | 16 | 30 | 1 | 87 |
| BB | — | — | — | — | — | 3 | 7 | 19 | 3 | 32 |
| B | — | — | — | — | — | — | 3 | 7 | 2 | 12 |
| CCC and lower | — | — | — | — | — | 7 | 19 | 20 | 6 | 52 |
| Total | \$ 171 | \$196 | \$165 | \$ 55 | \$ 587 | \$ 171 | \$196 | \$165 | \$ 55 | \$ 587 |

Our sub-prime securities are principally backed by first lien mortgages. We do not have a significant exposure to second liens or option adjustable rate mortgages. We do not have any material exposure to mezzanine CDOs. We do not have any exposure to net interest margin deals, highly leveraged transactions or CDO-squared investments.

Fair Value by Vintage as of September 30, 2008:

| S&P Rating | Original Rating | | | | | Current Rating | | | | |
|---------------|-----------------|-------|-------|-------|-------------------------|----------------|-------|-------|-------|-------------------------|
| | 2004 and | | | | | 2004 and | | | | |
| | Prior | 2005 | 2006 | 2007 | Total ⁽¹⁾⁽²⁾ | Prior | 2005 | 2006 | 2007 | Total ⁽¹⁾⁽²⁾ |
| AAA | \$ 102 | \$109 | \$205 | \$ 52 | \$ 468 | \$ 48 | \$ 74 | \$ 97 | \$ 35 | \$ 254 |
| AA | 36 | 69 | 19 | 29 | 153 | 65 | 65 | 50 | 1 | 181 |
| A | 70 | 74 | 16 | — | 160 | 64 | 55 | 24 | 21 | 164 |
| BBB | 3 | 14 | — | — | 17 | 22 | 11 | 2 | 10 | 45 |
| BB | — | — | — | — | — | 4 | 21 | 32 | 5 | 62 |
| B | — | — | — | — | — | 8 | 24 | 19 | 6 | 57 |
| CCC and lower | — | — | — | — | — | — | 16 | 16 | 3 | 35 |
| Total | \$ 211 | \$266 | \$240 | \$ 81 | \$ 798 | \$ 211 | \$266 | \$240 | \$ 81 | \$ 798 |

Net Unrealized Losses by Vintage as of December 31, 2008:

| S&P Rating | Original Rating | | | | | Current Rating | | | | |
|---------------|-----------------|----------|----------|---------|-------------------------|----------------|----------|----------|---------|-------------------------|
| | 2004 and | | | | | 2004 and | | | | |
| | Prior | 2005 | 2006 | 2007 | Total ⁽¹⁾⁽²⁾ | Prior | 2005 | 2006 | 2007 | Total ⁽¹⁾⁽²⁾ |
| AAA | \$ (41) | \$ (32) | \$ (90) | \$ (25) | \$ (188) | \$ (13) | \$ (14) | \$ (13) | \$ — | \$ (40) |
| AA | (21) | (61) | (13) | — | (95) | (26) | (46) | (26) | (12) | (110) |
| A | (24) | (47) | (1) | — | (72) | (23) | (44) | (11) | (13) | (91) |
| BBB | (1) | (2) | — | — | (3) | (19) | (16) | (25) | (1) | (61) |
| BB | — | — | — | — | — | (1) | (7) | (23) | 1 | (30) |
| B | — | — | — | — | — | — | (5) | (3) | — | (8) |
| CCC and lower | — | — | — | — | — | (5) | (10) | (3) | — | (18) |
| Total | \$ (87) | \$ (142) | \$ (104) | \$ (25) | \$ (358) | \$ (87) | \$ (142) | \$ (104) | \$ (25) | \$ (358) |

(1) We do not have any 2008 vintage mortgage-backed and asset-backed securities collateralized by sub-prime residential mortgage loans.

(2) The following table sets forth the fair value of these sub-prime investments by pricing source as of the date indicated:

| | December 31, 2008 | |
|--|-------------------|------------|
| | Fair Value | % of Total |
| Priced via industry standard pricing methodologies | \$ 550 | 94% |
| Priced via broker indicative market prices | — | — |
| Priced via internally developed models | 37 | 6 |
| Total sub-prime investments | \$ 587 | 100% |

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Additional Information on Mortgage-backed and Asset-based Securities Collateralized by Alt-A Residential Mortgage Loans
(amounts in millions)**

Fair Value by Vintage as of December 31, 2008:

| S&P Rating | Original Rating | | | | | Current Rating | | | | |
|---------------|-----------------|-------|-------|-------|-------------------------|----------------|-------|-------|-------|-------------------------|
| | 2004 and Prior | 2005 | 2006 | 2007 | Total ⁽¹⁾⁽²⁾ | 2004 and Prior | 2005 | 2006 | 2007 | Total ⁽¹⁾⁽²⁾ |
| AAA | \$ 107 | \$123 | \$ 79 | \$ 41 | \$ 350 | \$ 106 | \$ 33 | \$ 34 | \$ 32 | \$ 205 |
| AA | 15 | 63 | 12 | 1 | 91 | 4 | 92 | 6 | 1 | 103 |
| A | 16 | 26 | 3 | — | 45 | 10 | 37 | 1 | 2 | 50 |
| BBB | 2 | 2 | 1 | — | 5 | 18 | 29 | 14 | 2 | 63 |
| BB | — | — | — | — | — | 1 | 5 | 20 | 2 | 28 |
| B | — | — | — | — | — | — | 6 | 6 | — | 12 |
| CCC and lower | — | — | — | — | — | 1 | 12 | 14 | 3 | 30 |
| Total | \$ 140 | \$214 | \$ 95 | \$ 42 | \$ 491 | \$ 140 | \$214 | \$ 95 | \$ 42 | \$ 491 |

Fair Value by Vintage as of September 30, 2008:

| S&P Rating | Original Rating | | | | | Current Rating | | | | |
|---------------|-----------------|-------|-------|-------|-------------------------|----------------|-------|-------|-------|-------------------------|
| | 2004 and Prior | 2005 | 2006 | 2007 | Total ⁽¹⁾⁽²⁾ | 2004 and Prior | 2005 | 2006 | 2007 | Total ⁽¹⁾⁽²⁾ |
| AAA | \$ 113 | \$153 | \$106 | \$ 65 | \$ 437 | \$ 114 | \$135 | \$ 71 | \$ 54 | \$ 374 |
| AA | 24 | 95 | 22 | 1 | 142 | 18 | 66 | 28 | — | 112 |
| A | 20 | 34 | 7 | — | 61 | 14 | 59 | 19 | — | 92 |
| BBB | 2 | 5 | 3 | — | 10 | 11 | 10 | 8 | 8 | 37 |
| BB | — | — | — | — | — | 2 | 4 | 1 | — | 7 |
| B | — | — | — | — | — | — | 7 | 3 | 1 | 11 |
| CCC and lower | — | — | — | — | — | — | 6 | 8 | 3 | 17 |
| Total | \$ 159 | \$287 | \$138 | \$ 66 | \$ 650 | \$ 159 | \$287 | \$138 | \$ 66 | \$ 650 |

Net Unrealized Losses by Vintage as of December 31, 2008:

| S&P Rating | Original Rating | | | | | Current Rating | | | | |
|---------------|-----------------|---------|---------|---------|-------------------------|----------------|---------|---------|---------|-------------------------|
| | 2004 and Prior | 2005 | 2006 | 2007 | Total ⁽¹⁾⁽²⁾ | 2004 and Prior | 2005 | 2006 | 2007 | Total ⁽¹⁾⁽²⁾ |
| AAA | \$ (26) | \$ (57) | \$ (48) | \$ (41) | \$ (172) | \$ (24) | \$ (15) | \$ (21) | \$ (38) | \$ (98) |
| AA | (16) | (28) | 1 | — | (43) | (3) | (58) | (3) | (1) | (65) |
| A | (4) | (11) | (2) | — | (17) | (11) | (12) | (4) | — | (27) |
| BBB | 1 | (1) | (13) | — | (13) | (7) | (10) | (27) | (2) | (46) |
| BB | — | — | — | — | — | (1) | (3) | (11) | — | (15) |
| B | — | — | — | — | — | — | — | — | — | — |
| CCC and lower | — | — | — | — | — | 1 | 1 | 4 | — | 6 |
| Total | \$ (45) | \$ (97) | \$ (62) | \$ (41) | \$ (245) | \$ (45) | \$ (97) | \$ (62) | \$ (41) | \$ (245) |

(1) We do not have any 2008 vintage mortgage-backed and asset-backed securities collateralized by Alt-A residential mortgage loans.

(2) The following table sets forth the fair value of these Alt-A investments by pricing source as of the date indicated:

| | December 31, 2008 | |
|--|-------------------|------------|
| | Fair Value | % of Total |
| Priced via industry standard pricing methodologies | \$ 482 | 98% |
| Priced via broker indicative market prices | — | — |
| Priced via internally developed models | 9 | 2 |
| Total Alt-A investments | \$ 491 | 100% |

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Additional Information on Commercial Mortgage-backed Securities
(amounts in millions)**

Fair Value by Vintage as of December 31, 2008:

| S&P Rating | Original Rating | | | | | Current Rating | | | | |
|---------------|-----------------|-------|-------|-------|-----------------------------|----------------|-------|-------|-------|-----------------------------|
| | 2004 and | | | | Total ⁽¹⁾ (2) | 2004 and | | | | Total ⁽¹⁾ (2) |
| | Prior | 2005 | 2006 | 2007 | | Prior | 2005 | 2006 | 2007 | |
| AAA | \$ 1,796 | \$355 | \$412 | \$341 | \$ 2,904 | \$ 1,813 | \$398 | \$442 | \$312 | \$ 2,965 |
| AA | 56 | 56 | 161 | 68 | 341 | 73 | 63 | 136 | 68 | 340 |
| A | 73 | 73 | 67 | 64 | 277 | 65 | 29 | 74 | 92 | 260 |
| BBB | 51 | 21 | 48 | 15 | 135 | 59 | 24 | 49 | 16 | 148 |
| BB | 33 | — | — | — | 33 | 33 | 1 | 1 | — | 35 |
| B | 18 | — | — | — | 18 | 8 | — | — | — | 8 |
| CCC and lower | 26 | 10 | 14 | — | 50 | 2 | — | — | — | 2 |
| Total | \$ 2,053 | \$515 | \$702 | \$488 | \$ 3,758 | \$ 2,053 | \$515 | \$702 | \$488 | \$ 3,758 |

Fair Value by Vintage as of September 30, 2008:

| S&P Rating | Original Rating | | | | | Current Rating | | | | |
|---------------|-----------------|-------|---------|-------|-----------------------------|----------------|-------|---------|-------|-----------------------------|
| | 2004 and | | | | Total ⁽¹⁾ (2) | 2004 and | | | | Total ⁽¹⁾ (2) |
| | Prior | 2005 | 2006 | 2007 | | Prior | 2005 | 2006 | 2007 | |
| AAA | \$ 1,956 | \$401 | \$ 515 | \$456 | \$ 3,328 | \$ 1,993 | \$418 | \$ 544 | \$424 | \$ 3,379 |
| AA | 98 | 89 | 270 | 124 | 581 | 104 | 90 | 246 | 156 | 596 |
| A | 105 | 102 | 123 | 125 | 455 | 126 | 88 | 128 | 125 | 467 |
| BBB | 60 | 24 | 72 | 37 | 193 | 41 | 29 | 81 | 37 | 188 |
| BB | 53 | — | — | — | 53 | 47 | 1 | 2 | — | 50 |
| B | 26 | — | — | — | 26 | 12 | — | — | — | 12 |
| CCC and lower | 29 | 10 | 21 | — | 60 | 4 | — | — | — | 4 |
| Total | \$ 2,327 | \$626 | \$1,001 | \$742 | \$ 4,696 | \$ 2,327 | \$626 | \$1,001 | \$742 | \$ 4,696 |

Net Unrealized Losses by Vintage as of December 31, 2008:

| S&P Rating | Original Rating | | | | | Current Rating | | | | |
|---------------|-----------------|---------|---------|---------|-----------------------------|----------------|---------|---------|---------|-----------------------------|
| | 2004 and | | | | Total ⁽¹⁾ (2) | 2004 and | | | | Total ⁽¹⁾ (2) |
| | Prior | 2005 | 2006 | 2007 | | Prior | 2005 | 2006 | 2007 | |
| AAA | \$ (184) | \$ (73) | \$(147) | \$(207) | \$(611) | \$ (195) | \$ (74) | \$(160) | \$(195) | \$(624) |
| AA | (58) | (52) | (155) | (94) | (359) | (51) | (58) | (147) | (94) | (350) |
| A | (50) | (50) | (94) | (103) | (297) | (38) | (40) | (91) | (115) | (284) |
| BBB | (22) | (17) | (43) | (35) | (117) | (43) | (19) | (48) | (35) | (145) |
| BB | (34) | — | — | — | (34) | (23) | (2) | (3) | — | (28) |
| B | (9) | — | — | — | (9) | (6) | — | — | — | (6) |
| CCC and lower | (2) | (1) | (10) | — | (13) | (3) | — | — | — | (3) |
| Total | \$(359) | \$(193) | \$(449) | \$(439) | \$(1,440) | \$(359) | \$(193) | \$(449) | \$(439) | \$(1,440) |

(1) We do not have any 2008 vintage commercial mortgage-backed securities.

(2) As of December 31, 2008, 40% of our commercial mortgage-backed securities related to loans with fixed interest rates, and 60% related to loans with floating interest rates. The average original loan-to-value ratio for commercial mortgage-backed securities included in our fixed maturity portfolio is 62%. The following table sets forth the fair value of these investments by pricing source as of the date indicated:

| | December 31, 2008 | |
|--|-------------------|------------|
| | Fair Value | % of Total |
| Priced via industry standard pricing methodologies | \$ 3,331 | 89% |
| Priced via indicative market prices | 192 | 5 |
| Priced via internally developed models | 235 | 6 |
| Total commercial mortgage-backed securities | \$ 3,758 | 100% |

GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Commercial Mortgage Loans Summary
(amounts in millions)

| Summary of Commercial Mortgage Loans | December 31, 2008 | | September 30, 2008 | | June 30, 2008 | | March 31, 2008 | | December 31, 2007 | |
|---|-------------------|------------|--------------------|------------|-----------------|------------|-----------------|------------|-------------------|------------|
| | Carrying Amount | % of Total | Carrying Amount | % of Total | Carrying Amount | % of Total | Carrying Amount | % of Total | Carrying Amount | % of Total |
| Geographic Region | | | | | | | | | | |
| Pacific | \$ 2,137 | 26% | \$ 2,192 | 26% | \$ 2,247 | 27% | \$ 2,323 | 27% | \$ 2,339 | 26% |
| South Atlantic | 1,958 | 24 | 1,984 | 23 | 1,990 | 23 | 2,023 | 23 | 2,057 | 23 |
| Middle Atlantic | 1,083 | 13 | 1,090 | 13 | 1,109 | 13 | 1,155 | 13 | 1,226 | 14 |
| East North Central | 791 | 10 | 810 | 10 | 826 | 10 | 857 | 10 | 874 | 10 |
| Mountain | 746 | 9 | 775 | 9 | 783 | 9 | 790 | 9 | 794 | 9 |
| West South Central | 357 | 4 | 378 | 5 | 386 | 4 | 398 | 4 | 409 | 4 |
| West North Central | 434 | 5 | 437 | 5 | 451 | 5 | 467 | 5 | 464 | 5 |
| East South Central | 252 | 3 | 261 | 3 | 267 | 3 | 294 | 3 | 296 | 3 |
| New England | 520 | 6 | 533 | 6 | 526 | 6 | 528 | 6 | 514 | 6 |
| Subtotal | 8,278 | 100% | 8,460 | 100% | 8,585 | 100% | 8,835 | 100% | 8,973 | 100% |
| Allowance for losses | (23) | | (21) | | (20) | | (21) | | (26) | |
| Unamortized fees and costs | 7 | | 8 | | 8 | | 8 | | 6 | |
| Total | \$ 8,262 | | \$ 8,447 | | \$ 8,573 | | \$ 8,822 | | \$ 8,953 | |
| Property Type | | | | | | | | | | |
| Office | \$ 2,182 | 26% | \$ 2,233 | 26% | \$ 2,271 | 26% | \$ 2,371 | 27% | \$ 2,454 | 27% |
| Industrial | 2,143 | 26 | 2,178 | 26 | 2,220 | 26 | 2,292 | 26 | 2,326 | 26 |
| Retail | 2,393 | 29 | 2,420 | 29 | 2,446 | 28 | 2,476 | 27 | 2,465 | 27 |
| Apartments | 902 | 11 | 1,629 | 19 | 988 | 12 | 1,031 | 12 | 1,054 | 12 |
| Mixed use/other | 658 | 8 | — | — | 660 | 8 | 665 | 8 | 674 | 8 |
| Subtotal | 8,278 | 100% | 8,460 | 100% | 8,585 | 100% | 8,835 | 100% | 8,973 | 100% |
| Allowance for losses | (23) | | (21) | | (20) | | (21) | | (26) | |
| Unamortized fees and costs | 7 | | 8 | | 8 | | 8 | | 6 | |
| Total | \$ 8,262 | | \$ 8,447 | | \$ 8,573 | | \$ 8,822 | | \$ 8,953 | |
| Loan Size | | | | | | | | | | |
| Under \$5 million | \$ 3,399 | 41% | \$ 3,463 | 41% | \$ 3,511 | 42% | \$ 3,631 | 41% | \$ 3,671 | 41% |
| \$5 million but less than \$10 million | 1,946 | 24 | 1,966 | 23 | 2,011 | 23 | 2,080 | 24 | 2,073 | 23 |
| \$10 million but less than \$20 million | 1,513 | 18 | 1,616 | 19 | 1,645 | 19 | 1,630 | 18 | 1,646 | 18 |
| \$20 million but less than \$30 million | 358 | 4 | 360 | 4 | 362 | 4 | 431 | 5 | 442 | 5 |
| \$30 million and over | 1,050 | 13 | 1,054 | 13 | 1,055 | 12 | 1,055 | 12 | 1,116 | 13 |
| Subtotal | 8,266 | 100% | 8,459 | 100% | 8,584 | 100% | 8,827 | 100% | 8,948 | 100% |
| Net premium/discount | 12 | | 1 | | 1 | | 8 | | 25 | |
| Total | \$ 8,278 | | \$ 8,460 | | \$ 8,585 | | \$ 8,835 | | \$ 8,973 | |

| | December 31, 2008 | September 30, 2008 | June 30, 2008 | March 31, 2008 | December 31, 2007 |
|--|-------------------|--------------------|---------------|----------------|-------------------|
| Allowance for Losses on Commercial Mortgage Loans | | | | | |
| Beginning balance | \$ 21 | \$ 20 | \$ 21 | \$ 26 | \$ 21 |
| Provisions | 2 | 1 | — | — | 5 |
| Releases | — | — | (1) | (5) | — |
| Ending balance | \$ 23 | \$ 21 | \$ 20 | \$ 21 | \$ 26 |

Commercial Mortgage Loan Information by Vintage
(loan amounts in millions)
As of December 31, 2008

| Loan year | Total loan balance | Delinquent loan balance | Number of loans | Number of delinquent loans | Average balance per loan | Average balance per delinquent loan | Average loan-to-value ⁽¹⁾ |
|----------------|--------------------|-------------------------|-----------------|----------------------------|--------------------------|-------------------------------------|--------------------------------------|
| 2004 and prior | \$ 3,037 | \$ — | 1,169 | — | \$ 3 | \$ — | 48% |
| 2005 | 1,700 | — | 330 | — | 5 | — | 55% |
| 2006 | 1,637 | — | 303 | — | 5 | — | 57% |
| 2007 | 1,573 | — | 206 | — | 8 | — | 60% |
| 2008 | 319 | — | 209 | — | 2 | — | 63% |
| Total | \$ 8,266 | \$ — | 2,217 | — | \$ 4 | \$ — | 54% |

(1) Represents loan-to-value at origination.

GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

General Account GAAP Net Investment Income Yields
(amounts in millions)

| | 2008 | | | | | 2007 | | | | |
|---|---------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|---------------|----------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| GAAP Net Investment Income | | | | | | | | | | |
| Fixed maturities—taxable | \$ 684 | \$ 715 | \$ 715 | \$ 764 | \$2,878 | \$ 802 | \$ 821 | \$ 792 | \$ 774 | \$3,189 |
| Fixed maturities—non-taxable | 29 | 29 | 26 | 25 | 109 | 25 | 26 | 26 | 25 | 102 |
| Commercial mortgage loans | 121 | 123 | 136 | 143 | 523 | 142 | 142 | 134 | 130 | 548 |
| Equity securities | 4 | 5 | 10 | 10 | 29 | 11 | 6 | 7 | 7 | 31 |
| Other invested assets | 8 | 20 | 22 | 18 | 68 | 19 | 11 | 17 | 6 | 53 |
| Limited partnerships ⁽¹⁾ | (35) | (31) | (10) | 6 | (70) | 9 | 26 | 5 | 4 | 44 |
| Policy loans | 40 | 43 | 40 | 39 | 162 | 38 | 36 | 36 | 34 | 144 |
| Cash, cash equivalents and short-term investments | 30 | 36 | 41 | 25 | 132 | 32 | 28 | 32 | 27 | 119 |
| Gross investment income before expenses and fees | 881 | 940 | 980 | 1,030 | 3,831 | 1,078 | 1,096 | 1,049 | 1,007 | 4,230 |
| Expenses and fees | (24) | (22) | (27) | (28) | (101) | (25) | (22) | (25) | (23) | (95) |
| Net investment income | <u>\$ 857</u> | <u>\$ 918</u> | <u>\$ 953</u> | <u>\$1,002</u> | <u>\$3,730</u> | <u>\$1,053</u> | <u>\$1,074</u> | <u>\$1,024</u> | <u>\$ 984</u> | <u>\$4,135</u> |
| Annualized Yields | | | | | | | | | | |
| Fixed maturities—taxable | 5.6% | 5.5% | 5.4% | 5.7% | 5.6% | 5.9% | 6.1% | 6.0% | 5.9% | 6.0% |
| Fixed maturities—non-taxable | 4.5% | 4.7% | 4.5% | 4.6% | 4.6% | 4.6% | 4.8% | 4.6% | 4.8% | 4.7% |
| Commercial mortgage loans | 5.8% | 5.8% | 6.2% | 6.4% | 6.1% | 6.4% | 6.4% | 6.2% | 6.2% | 6.3% |
| Equity securities | 4.9% | 5.0% | 10.3% | 11.2% | 8.2% | 16.0% | 13.4% | 16.1% | 15.2% | 14.5% |
| Other invested assets | 2.2% | 10.9% | 11.7% | 10.9% | 7.1% | 16.6% | 9.8% | 13.9% | 5.5% | 11.2% |
| Limited partnerships ⁽¹⁾ | -19.5% | -17.7% | -5.9% | 3.3% | -10.3% | 5.9% | 21.2% | 4.9% | 5.3% | 9.9% |
| Policy loans | 9.0% | 9.4% | 9.2% | 9.4% | 9.2% | 9.2% | 9.0% | 9.2% | 9.0% | 9.1% |
| Cash, cash equivalents and short-term investments | 1.7% | 2.6% | 3.3% | 2.9% | 2.5% | 4.0% | 3.6% | 5.0% | 4.6% | 4.2% |
| Gross investment income before expenses and fees | 4.9% | 5.2% | 5.4% | 5.8% | 5.3% | 6.0% | 6.2% | 6.0% | 5.9% | 6.0% |
| Expenses and fees | -0.1% | -0.1% | -0.1% | -0.2% | -0.1% | -0.1% | -0.1% | -0.1% | -0.1% | -0.1% |
| Net investment income | <u>4.8%</u> | <u>5.1%</u> | <u>5.3%</u> | <u>5.6%</u> | <u>5.2%</u> | <u>5.9%</u> | <u>6.1%</u> | <u>5.9%</u> | <u>5.8%</u> | <u>5.9%</u> |

Yields for fixed maturities and equity securities are based on amortized cost and cost, respectively. Yields for securities lending activity, which is included in other invested assets, are calculated net of the corresponding securities lending liability.

⁽¹⁾ Limited partnership investments are equity-based and do not have fixed returns by period.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Net Investment Gains (Losses), Net of Taxes and Other Adjustments—Detail
(amounts in millions)**

| | 2008 | | | | | 2007 |
|--|---------|----------|----------|----------|------------|----------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 |
| Net Investment Gains (Losses), Net of Taxes and Other Adjustments | | | | | | |
| Net realized gains (losses) on available-for-sale securities: | | | | | | |
| Fixed Maturities: | | | | | | |
| U.S. corporate | \$ (5) | \$ (78) | \$ (6) | \$ (1) | \$ (90) | \$ 1 |
| U.S. government, agencies & government sponsored entities | — | 5 | 6 | — | 11 | — |
| Foreign corporate | (3) | (4) | 8 | — | 1 | — |
| Foreign government | 9 | 7 | 7 | 2 | 25 | — |
| Tax exempt | — | — | 3 | — | 3 | — |
| Mortgage-backed securities (MBS) | (6) | 2 | — | — | (4) | (5) |
| Asset-backed securities (ABS) | (4) | — | (1) | — | (5) | (1) |
| Equity securities | (1) | (18) | — | 1 | (18) | 2 |
| FX | 1 | — | — | — | 1 | — |
| Total net realized gains (losses) on available-for-sale securities | (9) | (86) | 17 | 2 | (76) | (3) |
| Impairments: | | | | | | |
| Corporate fixed maturities | (206) | (145) | (20) | (32) | (403) | (19) |
| Foreign government fixed maturities | (13) | — | — | — | (13) | — |
| Limited partnerships | — | (1) | — | — | (1) | (1) |
| Equity securities | (11) | (56) | (3) | — | (70) | (3) |
| CML | (1) | — | — | — | (1) | — |
| Alt-A residential mortgage-backed securities: | | | | | | |
| AAA | — | (5) | — | — | (5) | — |
| AA | (16) | (5) | (4) | — | (25) | — |
| A | (27) | (7) | (16) | (20) | (70) | (7) |
| BBB | (16) | (12) | (5) | (10) | (43) | (7) |
| Below BBB | (38) | (26) | (35) | (17) | (116) | (8) |
| Sub-prime residential mortgage-backed securities: | | | | | | |
| AA | (3) | — | — | (2) | (5) | (18) |
| A | (2) | (3) | (8) | (3) | (16) | — |
| BBB | (18) | (2) | (4) | (8) | (32) | (19) |
| Below BBB | (99) | (44) | (40) | (15) | (198) | (34) |
| Prime residential mortgage-backed securities: | | | | | | |
| A | (32) | (2) | (5) | (5) | (44) | — |
| BBB | (13) | (1) | (3) | (1) | (18) | — |
| Below BBB | (26) | (4) | — | — | (30) | — |
| Change in intent: | | | | | | |
| Alt-A | — | (30) | (55) | — | (85) | — |
| Sub-prime | — | (19) | (159) | — | (178) | — |
| Prime | — | (4) | (1) | — | (5) | — |
| Automobile | — | (2) | — | — | (2) | — |
| Other mortgage-backed securities | (1) | — | — | (1) | (2) | (7) |
| Other asset-backed securities | (2) | (2) | — | — | (4) | — |
| Commercial mortgage-backed securities (CMBS): | | | | | | |
| A | — | — | — | (3) | (3) | — |
| BBB | (1) | (2) | — | (1) | (4) | — |
| Below BBB | (4) | (4) | (1) | (3) | (12) | — |
| Total impairments | (529) | (376) | (359) | (121) | (1,385) | (123) |
| Net unrealized gains (losses) on trading securities | (18) | (6) | 1 | (5) | (28) | (7) |
| Derivative instruments | 473 | (60) | 6 | (22) | 397 | (3) |
| Bank loans | (13) | (3) | — | (2) | (18) | — |
| Commercial mortgage loans held-for-sale market valuation allowance | (1) | — | (1) | 1 | (1) | (3) |
| Net investment gains (losses), net of taxes | (97) | (531) | (336) | (147) | (1,111) | (139) |
| DAC and other intangible amortization related to net investment gains (losses) | 8 | 53 | 15 | 19 | 95 | 5 |
| Net investment gains (losses), net of taxes and other adjustments | \$ (89) | \$ (478) | \$ (321) | \$ (128) | \$ (1,016) | \$ (134) |

RECONCILIATIONS OF NON-GAAP MEASURES

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Reconciliation of Operating ROE
(amounts in millions)**

| <u>Twelve Month Rolling Average ROE</u> | <u>Twelve months ended</u> | | | | |
|--|------------------------------|-------------------------------|--------------------------|---------------------------|------------------------------|
| | <u>December 31, 2008</u> | <u>September 30, 2008</u> | <u>June 30, 2008</u> | <u>March 31, 2008</u> | <u>December 31, 2007</u> |
| GAAP Basis ROE | | | | | |
| Net income (loss) for the twelve months ended ⁽¹⁾ | \$ (572) | \$ (73) | \$ 524 | \$ 1,012 | \$ 1,220 |
| Quarterly average stockholders' equity, excluding accumulated other comprehensive income (loss) ⁽²⁾ | \$ 12,486 | \$ 12,613 | \$12,633 | \$12,549 | \$ 12,431 |
| GAAP Basis ROE ⁽¹⁾ divided by ⁽²⁾ | -4.6% | -0.6% | 4.1% | 8.1% | 9.8% |
| Operating ROE | | | | | |
| Net operating income for the twelve months ended ⁽¹⁾ | \$ 469 | \$ 990 | \$ 1,138 | \$ 1,277 | \$ 1,373 |
| Quarterly average stockholders' equity, excluding accumulated other comprehensive income (loss) ⁽²⁾ | \$ 12,486 | \$ 12,613 | \$12,633 | \$12,549 | \$ 12,431 |
| Operating ROE ⁽¹⁾ divided by ⁽²⁾ | 3.8% | 7.8% | 9.0% | 10.2% | 11.0% |

(1) The twelve months ended information is derived by adding the four quarters of net income (loss) and net operating income (loss) from page 10 herein.

(2) Quarterly average stockholders' equity, excluding accumulated other comprehensive income (loss), is derived by averaging ending stockholders' equity, excluding accumulated other comprehensive income (loss), but including equity related to discontinued operations, for the most recent five quarters.

| <u>Quarterly Average ROE</u> | <u>Three months ended</u> | | | | |
|---|------------------------------|-------------------------------|--------------------------|---------------------------|------------------------------|
| | <u>December 31, 2008</u> | <u>September 30, 2008</u> | <u>June 30, 2008</u> | <u>March 31, 2008</u> | <u>December 31, 2007</u> |
| GAAP Basis ROE | | | | | |
| Net income (loss) for the period ended ⁽³⁾ | \$ (321) | \$ (258) | \$ (109) | \$ 116 | \$ 178 |
| Average stockholders' equity for the period, excluding accumulated other comprehensive income (loss) ⁽⁴⁾ | \$ 12,153 | \$ 12,467 | \$12,688 | \$12,756 | \$ 12,686 |
| Annualized GAAP Quarterly Basis ROE ⁽³⁾ divided by ⁽⁴⁾ | -10.6% | -8.3% | -3.4% | 3.6% | 5.6% |
| Operating ROE | | | | | |
| Net operating income (loss) for the period ended ⁽³⁾ | \$ (207) | \$ 220 | \$ 212 | \$ 244 | \$ 314 |
| Average stockholders' equity for the period, excluding accumulated other comprehensive income (loss) ⁽⁴⁾ | \$ 12,153 | \$ 12,467 | \$12,688 | \$12,756 | \$ 12,686 |
| Annualized Operating Quarterly Basis ROE ⁽³⁾ divided by ⁽⁴⁾ | -6.8% | 7.1% | 6.7% | 7.7% | 9.9% |

(3) Net income (loss) and net operating income (loss) from page 8 herein.

(4) Quarterly average stockholders' equity, excluding accumulated other comprehensive income (loss), is derived by averaging ending stockholders' equity, excluding accumulated other comprehensive income (loss), but including equity related to discontinued operations.

Non-GAAP Definition for Operating ROE

The company references the non-GAAP financial measure entitled "operating return on equity" or "operating ROE." The company defines operating ROE as net operating income (loss) divided by average ending stockholders' equity, excluding accumulated other comprehensive income (loss) (AOCI) in average ending stockholders' equity. Management believes that analysis of operating ROE enhances understanding of the efficiency with which the company deploys its capital. However, operating ROE as defined by the company should not be viewed as a substitute for GAAP net income (loss) divided by average ending stockholders' equity.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Reconciliation of Expense Ratio
(amounts in millions)**

| | 2008 | | | | | 2007 | | | | |
|--|---------|---------|---------|---------|----------|---------|---------|---------|---------|----------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| GAAP Basis Expense Ratio | | | | | | | | | | |
| Acquisition and operating expenses, net of deferrals ⁽¹⁾ | \$ 566 | \$ 515 | \$ 551 | \$ 528 | \$ 2,160 | \$ 551 | \$ 540 | \$ 495 | \$ 489 | \$ 2,075 |
| Total revenues ⁽²⁾ | \$2,629 | \$2,168 | \$2,398 | \$2,753 | \$ 9,948 | \$2,775 | \$2,875 | \$2,765 | \$2,710 | \$11,125 |
| Expense ratio ⁽¹⁾ divided by ⁽²⁾ | 21.5% | 23.8% | 23.0% | 19.2% | 21.7% | 19.9% | 18.8% | 17.9% | 18.0% | 18.7% |
| GAAP Basis, As Adjusted—Expense Ratio | | | | | | | | | | |
| Acquisition and operating expenses, net of deferrals | \$ 566 | \$ 515 | \$ 551 | \$ 528 | \$ 2,160 | \$ 551 | \$ 540 | \$ 495 | \$ 489 | \$ 2,075 |
| Less wealth management | 59 | 67 | 67 | 67 | 260 | 70 | 69 | 65 | 60 | 264 |
| Less lifestyle protection business ^(a) | 191 | 200 | 216 | 200 | 807 | 199 | 218 | 183 | 181 | 781 |
| Less expenses related to reorganization ^(b) | 31 | — | — | — | 31 | — | — | — | 8 | 8 |
| Adjusted acquisition and operating expenses, net of deferrals ⁽³⁾ | \$ 285 | \$ 248 | \$ 268 | \$ 261 | \$ 1,062 | \$ 282 | \$ 253 | \$ 247 | \$ 240 | \$ 1,022 |
| Total revenues | \$2,629 | \$2,168 | \$2,398 | \$2,753 | \$ 9,948 | \$2,775 | \$2,875 | \$2,765 | \$2,710 | \$11,125 |
| Less wealth management | 71 | 86 | 86 | 87 | 330 | 90 | 88 | 82 | 76 | 336 |
| Less lifestyle protection business | 338 | 370 | 431 | 418 | 1,557 | 398 | 410 | 363 | 357 | 1,528 |
| Less net investment gains (losses) | (143) | (789) | (518) | (226) | (1,676) | (214) | (48) | (51) | (19) | (332) |
| Adjusted total revenues ⁽⁴⁾ | \$2,363 | \$2,501 | \$2,399 | \$2,474 | \$ 9,737 | \$2,501 | \$2,425 | \$2,371 | \$2,296 | \$ 9,593 |
| Adjusted expense ratio ⁽³⁾ divided by ⁽⁴⁾ | 12.1% | 9.9% | 11.2% | 10.5% | 10.9% | 11.3% | 10.4% | 10.4% | 10.5% | 10.7% |

Non-GAAP Definition for Expense Ratio

The company references the non-GAAP financial measure entitled “expense ratio” as a measure of productivity. The company defines expense ratio as acquisition and operating expenses, net of deferrals, divided by total revenues, excluding the effects of the company’s wealth management and lifestyle protection businesses. The wealth management and lifestyle protection businesses are excluded from this ratio as their expense bases are comprised of varying levels of non-deferrable acquisition costs. Management believes that the expense ratio analysis enhances understanding of the productivity of the company. However, the expense ratio as defined by the company should not be viewed as a substitute for GAAP acquisition and operating expenses, net of deferrals, divided by total revenues.

(a) Includes severance and other employee related expenses of \$7 million associated with our reorganization announced in the fourth quarter 2008.

(b) Includes severance and other employee related expenses associated with our reorganization announced in the fourth quarter of 2008 and the first quarter of 2007.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

**Reconciliation of Core Premiums
(amounts in millions)**

| | 2008 | | | | | 2007 | | | | |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| Reported premiums | \$1,616 | \$1,735 | \$1,709 | \$1,717 | \$6,777 | \$1,670 | \$1,600 | \$1,549 | \$1,511 | \$6,330 |
| Less retirement income—spread-based premiums | 105 | 181 | 111 | 167 | 564 | 135 | 118 | 151 | 154 | 558 |
| Less impact of changes in foreign exchange rates | (103) | 16 | 60 | 65 | 38 | | | | | |
| Core premiums | <u>\$1,614</u> | <u>\$1,538</u> | <u>\$1,538</u> | <u>\$1,485</u> | <u>\$6,175</u> | <u>\$1,535</u> | <u>\$1,482</u> | <u>\$1,398</u> | <u>\$1,357</u> | <u>\$5,772</u> |
| Reported premium percentage change from prior year | -3.2% | 8.4% | 10.3% | 13.6% | 7.1% | | | | | |
| Core premium percentage change from prior year | 5.1% | 3.8% | 10.0% | 9.4% | 7.0% | | | | | |

Non-GAAP Definition for Core Premiums

The company references the non-GAAP financial measure entitled “core premiums” as a measure of premium growth. The company defines core premiums as earned premiums less premiums from our retirement income—spread-based business and the impact of changes in foreign exchange rates. The retirement income—spread-based premiums are excluded in this measure primarily because these are single premiums and are not an indication of future premiums. The impact of changes in foreign exchange rates are excluded in this measure to present periods on a comparable exchange rate. Management believes that analysis of core premiums enhances understanding of premium growth of the company. However, core premiums as defined by the company should not be viewed as a substitute for GAAP earned premiums.

GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT

Reconciliation of Core Yield
(Assets—amounts in billions)

| | 2008 | | | | | 2007 | | | | |
|--|---------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|---------------|----------------|
| | Q4 | Q3 | Q2 | Q1 | Total | Q4 | Q3 | Q2 | Q1 | Total |
| Reported—Total Invested Assets and Cash | \$67.9 | \$69.3 | \$73.1 | \$ 73.3 | \$ 67.9 | \$ 73.9 | \$ 73.5 | \$ 72.6 | \$71.3 | \$ 73.9 |
| Subtract: | | | | | | | | | | |
| Securities lending | 1.5 | 1.7 | 1.8 | 2.4 | 1.5 | 2.4 | 2.3 | 2.2 | 2.2 | 2.4 |
| Unrealized gains (losses) | (6.3) | (4.4) | (2.3) | (1.6) | (6.3) | (0.3) | (0.3) | (0.2) | 1.0 | (0.3) |
| Derivative counterparty collateral | 1.6 | 0.6 | 0.5 | 0.7 | 1.6 | 0.4 | 0.2 | 0.1 | 0.3 | 0.4 |
| Adjusted ends of period invested assets | <u>\$71.1</u> | <u>\$71.4</u> | <u>\$73.1</u> | <u>\$ 71.8</u> | <u>\$ 71.1</u> | <u>\$ 71.4</u> | <u>\$ 71.3</u> | <u>\$ 70.5</u> | <u>\$67.8</u> | <u>\$ 71.4</u> |
| (A) Average Invested Assets used in Reported and Core Yield Calculation | \$71.3 | \$72.3 | \$72.5 | \$ 71.6 | \$ 71.8 | \$ 71.4 | \$ 70.9 | \$ 69.2 | \$67.5 | \$ 69.6 |
| Subtract: portfolios supporting floating products | 12.6 | 13.6 | 14.1 | 14.1 | 13.5 | 14.1 | 14.2 | 13.4 | 12.2 | 13.5 |
| (B) Average Invested Assets used in Core Yield (excl. Floating) Calculation | <u>\$58.7</u> | <u>\$58.7</u> | <u>\$58.4</u> | <u>\$ 57.5</u> | <u>\$ 58.3</u> | <u>\$ 57.3</u> | <u>\$ 56.7</u> | <u>\$ 55.8</u> | <u>\$55.3</u> | <u>\$ 56.1</u> |
| (Income—amounts in millions) | | | | | | | | | | |
| (C) Reported—Net Investment Income | \$ 857 | \$ 918 | \$ 953 | \$1,002 | \$3,730 | \$1,053 | \$1,074 | \$1,024 | \$ 984 | \$4,135 |
| Subtract: | | | | | | | | | | |
| Bond calls and commercial mortgage loan prepayments | 5 | 3 | 13 | 12 | 33 | 6 | 14 | 22 | 10 | 52 |
| Reinsurance and reclassification ⁽¹⁾ | 11 | 16 | 19 | 15 | 61 | 15 | 26 | 18 | 9 | 68 |
| Other non-core items ⁽²⁾ | (5) | 5 | 2 | (1) | 1 | 5 | 1 | 1 | 6 | 13 |
| (D) Core Net Investment Income | 846 | 894 | 919 | 976 | 3,635 | 1,027 | 1,033 | 983 | 959 | 4,002 |
| Subtract: investment income from portfolios supporting floating products | 87 | 111 | 121 | 164 | 483 | 205 | 209 | 196 | 180 | 790 |
| (E) Core Net Investment Income (excl. Floating) | <u>\$ 759</u> | <u>\$ 783</u> | <u>\$ 798</u> | <u>\$ 812</u> | <u>\$3,152</u> | <u>\$ 822</u> | <u>\$ 824</u> | <u>\$ 787</u> | <u>\$ 779</u> | <u>\$3,212</u> |
| (C) / (A) Reported Yield | 4.81% | 5.08% | 5.26% | 5.60% | 5.19% | 5.90% | 6.06% | 5.92% | 5.84% | 5.94% |
| (D) / (A) Core Yield⁽³⁾ | 4.75% | 4.95% | 5.07% | 5.45% | 5.06% | 5.75% | 5.83% | 5.69% | 5.69% | 5.75% |
| (E) / (B) Core Yield (excl. Floating)⁽³⁾ | 5.18% | 5.34% | 5.47% | 5.65% | 5.41% | 5.74% | 5.81% | 5.65% | 5.64% | 5.72% |

Notes: —Columns may not add due to rounding.
—Yields have been annualized.

Non-GAAP Definition for Core Yield

The company references the non-GAAP financial measure entitled “core yield” as a measure of investment yield. The company defines core yield as the investment yield adjusted for those items that are not recurring in nature. Management believes that analysis of core yield enhances understanding of the investment yield of the company. However, core yield as defined by the company should not be viewed as a substitute for GAAP investment yield.

- (1) Represents imputed investment income related to a reinsurance agreement in our lifestyle protection business. The third quarter of 2007 reflects an expense reclassification of \$16 million from net investment income to acquisition and operating expenses, net of deferrals. The reclassification was associated with exit fee accruals for the guarantee fund that the Canadian government requires us to maintain in the event of insolvency. Prior periods were not restated as the adjustment is immaterial to the current period and all prior periods.
- (2) Includes consent fees, return of investment, mark-to-mark adjustment on assets supporting executive deferred compensation and various other immaterial items.
- (3) Beginning in 2007, limited partnership assets and investment income were allocated to the operating segments from Corporate and Other. The core yield calculation has been adjusted to include limited partnership assets and investment income to reflect the diversified portfolio strategy used to support the Retirement and Protection segment liabilities.

CORPORATE INFORMATION

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

Industry Ratings

Our principal life insurance subsidiaries are rated by A.M. Best, Standard and Poor's (S&P), Moody's and Fitch as follows:

| <u>Company</u> | <u>A.M. Best</u> | <u>S&P</u> | <u>Moody's</u> | <u>Fitch</u> |
|---|------------------|----------------|----------------|--------------|
| Genworth Life Insurance Company | A+ | AA- | A1 | A+ |
| Genworth Life Insurance Company (short-term rating) | Not rated | A-1+ | P-1 | Not rated |
| Genworth Life and Annuity Insurance Company | A+ | AA- | A1 | A+ |
| Genworth Life and Annuity Insurance Company (short-term rating) | Not rated | A-1+ | P-1 | Not rated |
| Genworth Life Insurance Company of New York | A+ | AA- | A1 | A+ |
| Continental Life Insurance Company of Brentwood, Tennessee | A | Not rated | Not rated | A+ |
| American Continental Insurance Company | A- | Not rated | Not rated | Not rated |

Our mortgage insurance subsidiaries are rated by S&P and Moody's as follows:

| <u>Company</u> | <u>S&P</u> | <u>Moody's</u> |
|---|----------------|----------------|
| Genworth Mortgage Insurance Corporation | A+ | Aa3 |
| Genworth Financial Mortgage Insurance Pty. Limited | AA | Aa3 |
| Genworth Financial Mortgage Insurance Limited | A | Aa3 |
| Genworth Residential Mortgage Insurance Corporation of NC | A+ | Aa3 |
| Genworth Financial Assurance Corporation | Not rated | Aa3 |
| Genworth Financial Mortgage Insurance Company Canada ⁽¹⁾ | AA | Not rated |
| Genworth Seguros de Credito a la Vivienda S.A. de C.V. | mxAAA | Aa1.mx |

⁽¹⁾ Genworth Financial Mortgage Insurance Company Canada is also rated "AA" by Dominion Bond Rating Service (DBRS).

The A.M. Best, S&P, Moody's and Fitch ratings are not designed to be, and do not serve as, measures of protection or valuation offered to investors. These financial strength ratings should not be relied on with respect to making an investment in our securities.

A.M. Best states that its "A+" (Superior) rating is assigned to those companies that have, in its opinion, a superior ability to meet their ongoing obligations to policyholders. The "A" and "A-" (Excellent) ratings are assigned to companies that have, in its opinion, an excellent ability to meet their ongoing insurance obligations. The "A+" (Superior), "A" and "A-" (Excellent) ratings are the second-, third- and fourth-highest of fifteen ratings assigned by A.M. Best, which range from "A++" to "F."

S&P states that an insurer rated "AA" (Very Strong) has very strong financial security characteristics and is highly likely to have the ability to meet financial commitments, while an insurer rated "A" (Strong) has strong financial security characteristics. The "AA" and "A" ranges are the second- and third-highest of nine financial strength rating ranges assigned by S&P, which range from "AAA" to "R." A plus (+) or minus (-) shows relative standing in a rating category. Accordingly, the "AA", "AA-", "A+" and "A" ratings are the third-, fourth-, fifth- and sixth-highest of S&P's 21 ratings categories. The short-term "A-1" rating is the highest rating and shows the capacity to meet financial commitments is strong. Within this category, the designation of a plus sign (+) indicates capacity to meet its financial commitments is extremely strong. An obligor rated "mxAAA" has a very strong capacity to meet its financial commitments relative to that of other Mexican obligors. The "mxAAA" rating is the highest enterprise credit rating assigned on S&P's CaVal national scale.

**GENWORTH FINANCIAL, INC.
4Q 2008 FINANCIAL SUPPLEMENT**

Industry Ratings (continued)

Moody's states that insurance companies rated "Aa" (Excellent) offer excellent financial security and constitute what are generally known as high-grade companies. Moody's states that insurance companies rated "A" (Good) offer good financial security. The "Aa" and "A" ranges are the second- and third-highest of nine financial strength rating ranges assigned by Moody's, which range from "Aaa" to "C." Numeric modifiers are used to refer to the ranking within the group, with 1 being the highest and 3 being the lowest. Accordingly, the "Aa3" and "A1" ratings are the fourth- and fifth-highest of Moody's 21 ratings categories. Short-term rating "P-1" is the highest rating and shows superior ability for repayment of senior note short-term policyholder claims and obligations. Issuers or issues rated "Aa.mx" demonstrate very strong creditworthiness relative to other issuers in Mexico.

Fitch states that "A" (Strong) rated insurance companies are viewed as possessing strong capacity to meet policyholder and contract obligations. The "A" rating category is the third-highest of eight financial strength rating categories, which range from "AAA" to "C." The symbol (+) or (-) may be appended to a rating to indicate the relative position of a credit within a rating category. These suffixes are not added to ratings in the "AAA" category or to ratings below the "CCC" category. Accordingly, the "A+" rating is the fifth-highest of Fitch's 21 ratings categories.

DBRS states that long-term debt rated "AA" is of superior credit quality. Given the extremely restrictive definition DBRS has for the "AAA" category, entities rated "AA" are also considered to be strong credits, typically exemplifying above-average strength in key areas of consideration and unlikely to be significantly affected by reasonably foreseeable events.

A.M. Best, S&P, Moody's, Fitch and DBRS review their ratings periodically and we cannot assure you that we will maintain our current ratings in the future. Other agencies may also rate our company or our insurance subsidiaries on a solicited or an unsolicited basis.

About Genworth Financial

Genworth is a leading financial security company meeting the retirement, longevity and lifestyle protection, investment and mortgage insurance needs of more than 15 million customers, with a presence in more than 25 countries. For more information, visit www.genworth.com.

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