# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

April 28, 2005
Date of Report
(Date of earliest event reported)

## GENWORTH FINANCIAL, INC.

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation or organization)

001-32195 (Commission File Number) 33-1073076 (I.R.S. Employer Identification No.)

6620 West Broad Street, Richmond, VA (Address of principal executive offices)

23230 (Zip Code)

(804) 281-6000 (Registrant's telephone number, including area code)

 $\label{eq:NA} N/A$  (Former Name or Former Address, if Changed Since Last Report)

k the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see ral Instruction A.2 below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On April 28, 2005, Genworth Financial, Inc. issued (1) a press release announcing its financial results for the quarter ended March 31, 2005, a copy of which is attached hereto as Exhibit 99.1 and is incorporated herein by reference, and (2) a financial supplement for the quarter ended March 31, 2005, a copy of which is attached hereto as Exhibit 99.2 and is incorporated herein by reference.

The information contained in this Current Report on Form 8-K (including the exhibits) is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section. The information contained in this Current Report on Form 8-K shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in any such filing.

#### Item 9.01(c). Financial Statements and Exhibits.

The following materials are furnished as exhibits to this Current Report on Form 8-K:

Exhibit Number	Description of Exhibit
99.1	Press Release dated April 28, 2005.
99.2	Financial supplement for the quarter ended March 31, 2005.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

GENWORTH FINANCIAL, INC.

DATE: April 28, 2005

By: /s/ Richard P. McKenney

Richard P. McKenney Senior Vice President – Chief Financial Officer

### **Exhibit Index**

Exhibit Number	Description of Exhibit
99.1	Press Release dated April 28, 2005.
99.2	Financial supplement for the quarter ended March 31, 2005.



#### NEWS RELEASE

6620 West Broad Street Richmond, Virginia 23230

#### **Genworth Financial Reports First Quarter 2005 Earnings**

Three months ended March 31, (Unaudited)

		2005		2004		2004 Pro Forma		rma	
	Total		diluted	Total		diluted hare	Total		diluted hare
(Amounts in millions, except per share)									
Net earnings from continuing operations	\$322	\$	0.65	\$260	\$	0.53	\$254	\$	0.52
	_	_			_			_	
Net operating earnings	\$326	\$	0.66	\$250	\$	0.51	\$244	\$	0.50

Richmond, VA (April 28th, 2005) – Genworth Financial, Inc. (NYSE: GNW) today reported net earnings from continuing operations for the first quarter of 2005 of \$322 million, or \$0.65 per diluted share. Net earnings from continuing operations for the first quarter of 2004 were \$260 million, or \$0.53 per diluted share.

Net operating earnings for the first quarter of 2005 were \$326 million, or \$0.66 per diluted share, compared with pro forma net operating earnings of \$244 million or \$0.50 per diluted share in the first quarter of 2004.

Net operating earnings consist of net earnings from continuing operations, excluding after-tax net realized investment losses of \$4 million in the first quarter of 2005. Pro forma net operating earnings consist of pro forma net earnings from continuing operations excluding after-tax net realized investment gains of \$10 million in the first quarter of 2004.

Management believes that the presentation of net operating earnings enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers. However, net operating earnings should not be viewed as a substitute for net earnings prepared under U.S. generally accepted accounting principles (GAAP).

In connection with the company's initial public offering (IPO) completed on May 28, 2004, a corporate reorganization was effected that included a series of significant reinsurance, recapitalization and separation transactions. The company is presenting pro forma financial information for 2004 that reflects those transactions to enable a more meaningful comparison of its period-to-period results. Except as specifically noted, all performance comparisons that follow in this earnings release represent 2005 results as compared with pro forma 2004 results. (Please refer to the disclosure at the end of this release for a discussion of the basis on which financial information is presented in this release.)

"We are pleased with the first quarter results," said Michael D. Fraizer, chairman and chief executive officer. "Genworth had double digit operating earnings growth across its three primary segments, including robust performance in international mortgage insurance, strong asset growth across the product lines and increasing momentum in term and universal life sales. Combined with execution on our capital re-deployment strategy through a \$500 million share buy-back, we have made clear progress toward achieving our 2005 operating goals."

#### **Key First Quarter Highlights**

- A secondary offering of 80.5 million Genworth Class A shares, at \$26.50 per share, was completed on March 30, 2005. Concurrently, Genworth repurchased 19.4 million Class B shares at the net offering price of \$25.81, effectively redeploying \$500 million of excess capital. These transactions collectively reduced the ownership of our majority shareholder, General Electric, to 52 percent.
- In the Protection segment, term life sales were up 12 percent to \$29 million and were also up 7 percent sequentially, reflecting continued competitive pricing, expanded distribution and service initiatives. Universal life (UL) sales increased 18 percent to \$13 million compared with the prior year and 8 percent sequentially, primarily from expansion of our offerings. Payment protection insurance (PPI) sales grew 29 percent to \$453 million compared with the first quarter of 2004 from increased activation of new clients and strengthened relationships with existing clients across its markets. Excluding the impact of favorable foreign currency exchange (FX), PPI sales grew 21 percent.
- Retirement Income and Investments' (RI&I) sales of income distribution series products<sup>(1)</sup> more than doubled over the prior year quarter to \$86 million and were in line with the fourth quarter of 2004. Fee-based assets under management increased by 37 percent to \$5.7 billion<sup>(2)</sup> reflecting increased distribution and product breadth.
- Mortgage Insurance (MI) continued its international expansion, with international new insurance written (NIW) up 30 percent over the prior year quarter to \$14.2 billion. Excluding the impact of favorable FX, new insurance written grew 25 percent primarily driven by increased account penetration in Australia and Canada. Unearned premium reserves grew to \$1.6 billion at March 31, 2005.

"Last December, we set guidance in the \$2.30 to \$2.40 range for operating earnings per diluted share, along with 30 to 50 basis points of operating ROE progression," said Fraizer. "Given strong first quarter fundamental performance, unusually low mortgage insurance delinquencies, our share repurchase and favorable investment items during the quarter, we see Genworth's 2005 operating performance firmly at the top end of the earnings per share and ROE ranges before considering any further favorable investment items, impacts from foreign exchange, or sustained mortgage delinquency favorability."

#### **Consolidated Operating Results**

Consolidated first quarter net operating earnings growth of 34 percent was driven by strong increases in all three primary segments over the prior year quarter, and included \$5 million of favorable FX. Protection segment net operating earnings increased 13 percent to \$139 million compared with \$123 million in the prior year quarter primarily from growth in the life business. RI&I segment net operating earnings grew to \$60 million in the current quarter from \$30 million in the first quarter of 2004. Growth was primarily from higher assets under management and improved spreads. Mortgage Insurance segment net operating earnings increased to \$141 million from \$103 million in the first quarter of 2004 from continued strong international growth, lower reported delinquencies in the U.S., higher international earned premiums from the completion of a policy cancellation study, and \$4 million of favorable FX. Corporate and Other segment net operating losses increased \$2 million to \$14 million in the first quarter of 2005.

- (1) Income distribution series products are comprised of the company's retirement income annuity product and two variable annuity riders that provide similar income features. The term does not include immediate annuities or fixed annuities, which also serve income distribution needs but are reported separately in the company's financial supplement.
- (2) Assets under management represent account values, net of reinsurance, and managed third party assets.

Segment net operating earnings presented below are equivalent to net earnings for all segments except Corporate and Other. For a reconciliation of the Corporate and Other segment net operating earnings to GAAP net earnings, see the disclosure at the end of this release.

#### **Segment Net Operating Earnings (Unaudited)**

Protection Net operating earnings (in millions)	Q1 05	Pro Forma Q1 04
Life	\$ 68	\$ 57
Long-term care	42	39
Payment protection	22	20
Group	7	7
Total Protection	\$139	\$ 123
	<del></del> -	
Sales (in millions)	Q1 05	Q1 04
Life	\$ 42	\$ 37
Long-term care	41	41
Payment protection	453	351
Group	30	26
Total Protection	\$566	\$ 455

Protection segment net operating earnings increased to \$139 million in the current quarter from \$123 million in the prior year, a 13 percent increase. This growth was mostly driven by strong results in life insurance products. Life net operating earnings increased 19 percent primarily from term growth and in-force performance compared with the prior year quarter. Additionally, spread improvement in UL was partially offset by unfavorable mortality during the quarter. Long-term care (LTC) net operating earnings were up \$3 million to \$42 million driven by favorable experience on blocks in which we have a reinsurance interest. PPI net operating earnings were up 10 percent to \$22 million reflecting new business growth.

Sales of term life were \$29 million in the first quarter of 2005 compared with \$26 million in the comparable prior year period. This 12 percent growth reflects the ongoing ability to leverage competitive pricing structures, expanded distribution relationships and service initiatives. Universal life sales were up 18 percent compared with the prior year quarter resulting from expanded breadth in our product offerings. LTC sales were \$41 million, flat to both the prior year and prior quarter. PPI sales increased 29 percent to \$453 million in the first quarter of 2005 compared with the prior year. Excluding the impact of FX, PPI sales were up 21 percent, reflecting strong growth in new distribution relationships and increased penetration with current clients. Group sales increased 15 percent compared with the prior year.

Retirement Income & Investments Net operating earnings (in millions)	Q1 05	Pro Forma Q1 04
Spread-based retail	\$ 34	\$ 16
Fee-based	17	8
Spread-based institutional	9	6
•		
Total RI&I	\$ 60	\$ 30
	<del></del>	
Sales (in millions)	Q1 05	Q1 04
Spread-based retail	\$ 683	\$ 762
Fee-based	590	601
Spread-based institutional	349	354
Total RI&I	\$1,622	\$1,717

RI&I net operating earnings were \$60 million for the first quarter of 2005 compared with \$30 million in the prior year period. Spread-based retail net operating earnings more than doubled to \$34 million compared with \$16 million in the first quarter of 2004. Strong performance was driven by growth in assets under management and improved spreads, which included \$3 million higher bond calls, prepayments and recoveries. Net operating earnings for fee-based products increased to \$17 million from \$8 million in the prior year quarter primarily from growth in assets under management, as well as lower expenses. Spread-based institutional net operating earnings increased to \$9 million in the current quarter compared with \$6 million in the prior year quarter from improved spreads, which included \$1 million higher bond calls and prepayments in the current quarter.

First quarter 2005 sales of spread-based retail products declined 10 percent compared with the prior year driven primarily by continued pricing discipline in fixed annuities and uneven flows in both immediate and structured settlement annuity sales in the face of a low interest rate environment. Compared with Q4 2004, sales in spread-based retail are up 14 percent. Sales of fee-based products were relatively flat compared with the prior year quarter as growth in managed assets was offset by a decline in traditional variable annuity sales. Sales of Genworth's income distribution series products more than doubled to \$86 million in the current period quarter compared with the first quarter of 2004. Spread-based institutional product sales were \$349 million, about even with the prior year. Underlying this performance is the positive mix shift we continue to see in this line of business from older, low margin fixed contracts being replaced with new agreements.

Mortgage Insurance Net operating earnings (in millions)	Q1 05	Pro Forma Q1 04
International	\$ 69	\$ 44
United States	72	59
Total Mortgage Insurance	\$ 141	\$ 103
Sales (in billions)	Q1 05	Q1 04
(iii biiiiolis)	Q1 05	Q1 04
	0440	
International	\$14.2	\$10.9
United States	5.7	6.8
Total Mortgage Insurance	\$19.9	\$17.7

Mortgage Insurance net operating earnings increased substantially to \$141 million in the first quarter of 2005 compared with \$103 million in the prior year quarter, a 37 percent increase. International net operating earnings were \$69 million compared with \$44 million in the prior year quarter reflecting strong revenue growth, continued low loss experience, and favorable FX of \$4 million. The current quarter

results included \$6 million of earnings due to the completion of a policy cancellation study in Europe resulting in a release of unearned premiums to revenues. U.S. net operating earnings of \$72 million were up 22 percent due to \$9 million of lower losses, principally driven by a decline in reported delinquencies. Operating expenses in the U.S. business decreased by \$4 million, reflecting primarily lower contract underwriting volume and administrative costs compared with the prior year quarter.

International new insurance written grew 30 percent to \$14.2 billion, including \$0.6 billion related to FX. Growth was primarily from continued increases of flow business sales in Australia and Canada, as well as increases in selected Australian prime bulk sales. U.S. new insurance written was \$5.7 billion in the current year quarter down from \$6.8 billion in the prior year quarter, a 16 percent decline. The decrease was driven by a smaller MI market size offset by ongoing progress in driving new sales through our customer segmentation strategy.

Corporate and Other (in millions)

,	Q1 05	Pro Forma Q1 04
Net operating loss	\$(14)	\$ (12)

The Corporate and Other segment had a net operating loss of \$14 million in the current quarter compared with a loss of \$12 million in the prior year quarter. This decline was driven by lower earnings in our Bermuda reinsurer of \$6 million and higher interest expense, partially offset by lower operating expenses compared with the prior year.

Shareholders' equity at March 31, 2005 was \$12.5 billion, or \$26.62 per share. Shareholders' equity, excluding accumulated other comprehensive income, at March 31, 2005 was \$11.1 billion. Book value per share, excluding accumulated other comprehensive income, increased to \$23.52 at March 31, 2005, compared with \$22.99 at December 31, 2004.

#### **Earnings Conference Call Information**

The company will hold a conference call on April 29, 2005 from 10 a.m. to 11 a.m. (EDT) to discuss first quarter results and business outlook.

Genworth's conference call will be accessible via telephone and the Internet. This detailed earnings release and the first quarter financial supplement are now available on the company's website. The conference call materials will be available on the company's website just prior to the conference call. Investors are encouraged to review all of these materials. To access the web cast, go to www.genworth.com at least 15 minutes prior to the event to register and download and install any necessary software. To access the call by telephone, please dial 1-800-599-9795 (U.S.) or 1-617-786-2905 (outside the U.S.) and enter the access code "Genworth" to register. A replay of the call will be available from 1 p.m. EDT on April 29 through May 6, 2005 by dialing 1-888-286-8010 in the U.S. or 1-617-801-6888 (outside the U.S.) and entering the access code 62549597. The call will also be replayed at the company's website during this same time period.

#### **Basis of Financial Information**

As part of a corporate reorganization effected in connection with the company's IPO, the company acquired substantially all of the assets and liabilities of GE Financial Assurance Holdings, Inc. (GEFAHI), an indirect subsidiary of GE. The company also acquired certain other insurance businesses that were owned by other GE subsidiaries but managed by members of the company's management team. In consideration for the assets that the company acquired and the liabilities that the company assumed, the company issued various equity and debt securities to GEFAHI.

The company has prepared its financial information as if the company had been in existence throughout all relevant periods. The financial information through the date of the corporate reorganization (May 24, 2004) includes all businesses that were owned by GEFAHI, including those that were not transferred to the company, as well as the other insurance businesses that the company acquired from other GE subsidiaries in connection with the corporate reorganization. As a result, the company's financial information for periods prior to the corporate reorganization is not comparable to financial information for periods ending after that date.

Prior to the completion of the IPO, the company entered into several significant reinsurance transactions with Union Fidelity Life Insurance Company (UFLIC), an indirect subsidiary of GE. As part of these transactions, the company ceded to UFLIC, effective as of January 1, 2004, policy obligations under all of its in-force structured settlement contracts, which had reserves of \$1.2.0 billion, and substantially all of its in-force variable annuity contracts, which had general account reserves of \$2.8 billion and separate account reserves of \$7.9 billion, each as of December 31, 2003. These contracts represent substantially all of the company's contracts that were in force as of December 31, 2003 for these products. In addition, effective as of January 1, 2004, the company ceded to UFLIC policy obligations under a block of long-term care insurance policies, which had reserves of \$1.5 billion as of December 31, 2003. As part of the reinsurance transactions, UFLIC ceded to the company in-force blocks of Medicare supplement insurance, which had reserves of \$19 million.

The unaudited pro forma financial information for 2004 contained in this press release reflects the company's historical financial information as adjusted to give effect to the transactions described below and certain other transactions as if each had occurred as of January 1, 2004. The following transactions are reflected in the unaudited pro forma financial information:

- the removal of certain businesses of GEFAHI that were not transferred to the company in connection with the corporate reorganization;
- the reinsurance transactions with UFLIC;
- the issuance of equity and debt securities to GEFAHI in exchange for the assets that the company acquired and the liabilities that the company assumed in connection with the corporate reorganization; and
- the issuance and sale of \$1.9 billion of senior notes and \$500 million of commercial paper and the application of the proceeds therefrom.

The unaudited pro forma financial information is based upon available information and assumptions that the company believes are reasonable. The unaudited pro forma financial information is for illustrative and informational purposes only and is not intended to represent or be indicative of what the company's financial condition or results of operations would have been had the transactions described above occurred on the dates indicated, nor what they may be in the future.

#### **Use of Non-GAAP Measures**

This press release includes the non-GAAP financial measure entitled "net operating earnings." The company defines net operating earnings as net earnings from continuing operations, excluding after-tax net realized investment gains and losses (which can fluctuate significantly from period to period), changes in accounting principles and non-recurring, infrequent or unusual items. There were no non-recurring, infrequent or unusual items excluded from net operating earnings for the periods presented in this press release.

Management believes that analysis of net operating earnings enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers. However, net

operating earnings should not be viewed as a substitute for GAAP net earnings. In addition, the company's definition of net operating earnings may differ from the definitions used by other companies. The table at the end of this press release provides a reconciliation of net earnings to net operating earnings (as defined above) for the three months ended March 31, 2005 and 2004 and to pro forma net operating earnings for the three months ended March 31, 2004.

Due to the unpredictable nature of the items excluded from the company's definition of net operating earnings, the company is unable to reconcile its outlook for net operating earnings to net earnings from continuing operations presented in accordance with GAAP.

This press release also includes the non-GAAP financial measure entitled "operating ROE". The company defines operating ROE as net operating earnings divided by average stockholders' interest, excluding accumulated non-owner changes in average stockholders' interest (commonly referred to as accumulated other comprehensive income (AOCI)). Management believes that analysis of operating ROE enhances understanding of the efficiency with which the company deploys its capital. However, operating ROE as defined by the company should not be viewed as a substitute for GAAP net earnings divided by average stockholders' interest. Due to the unpredictable nature of net operating earnings and average stockholders' interest excluding AOCI, the company is unable to reconcile its outlook for operating ROE to GAAP net earnings divided by average stockholders' interest.

All net realized investment gains (losses) are reflected in the Corporate and Other segment and are not reflected in the results of any of the company's other segments. As a result, the segment results contained in this press release are presented on a net operating earnings basis, which is the same as net earnings from continuing operations before accounting change under GAAP for all segments, except Corporate and Other segment. For a reconciliation of net operating earnings for Corporate and Other segment to net earnings presented in accordance with GAAP, see the table at the end of this press release. The term "net operating loss" as used in this press release is also a non-GAAP financial measure and has an analogous meaning to "net operating earnings."

#### **Definition of Sales**

The term "sales" as used in this press release means (1) annualized first-year premiums for term life insurance, long-term care insurance, and group life and health insurance; (2) new premiums/deposits for universal life insurance, spread-based and variable products; (3) new deposits for managed assets; (4) written premiums gross of reinsurance and cancellations for PPI; and (5) new insurance written for mortgage insurance, which in each case reflects the amount of business the company generated during each period presented. Sales do not include renewal premiums on policies or contracts written during prior periods. The company considers annualized first-year premiums, deposits, written premiums and new insurance written to be a measure of the company's operating performance because they represent a measure of new sales of insurance policies or contracts during a specified period, rather than a measure of the company's revenues or profitability during that period. This operating measure enables the company to compare its operating performance across periods without regard to revenues or profitability related to policies or contracts sold in prior periods or from investments or other sources.

#### **Cautionary Note Regarding Forward-Looking Statements**

This press release contains certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by words such as "expects," "intends," "anticipates," "plans," "believes," "seeks," "estimates," "will," or words of similar meaning and include, but are not limited to, statements regarding the outlook for the company's future business and financial performance. Forward-looking statements are based on management's current expectations and assumptions, which are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. Actual outcomes and results may differ materially due to global political, economic, business, competitive, market, regulatory and other factors, including the following:

- Risks relating to the company's businesses, including interest rate fluctuations, downturns and volatility in equity markets, defaults in portfolio securities, downgrades in the company's financial strength and credit ratings, unexpected changes in mortality and morbidity rates, accelerated amortization of deferred acquisition costs and present value of future profits, impairment of the value of goodwill, failure of demand for long-term care insurance to increase as expected, decreases in the volume of mortgage originations, increases in mortgage insurance cancellations, increases in the use of captive reinsurance in the mortgage insurance market, the influence of large mortgage lenders and investors, foreign exchange rate fluctuations, insufficiency of reserves, legal constraints on dividend distributions by subsidiaries, illiquid investments, competition, inability to attract or retain independent sales intermediaries and dedicated sales specialists, defaults by counterparties, regulatory restrictions on the company's operations, changes in applicable laws and regulations, legal or regulatory actions or investigations and increased regulatory scrutiny into some aspects of the company's operations, political or economic instability and the threat of terrorism; and
- Risks relating to the company's separation from GE, including the loss of benefits associated with GE's brand and reputation, the company's need to establish the new Genworth brand identity quickly and effectively, the company's inability to present financial information in SEC filings that accurately represents the results the company would have achieved as a stand-alone company, the possibility that the company will not be able to replace services previously provided by GE on comparable terms, uncertainty of amounts and timing of payments that the company has agreed to make to GE under the company's Tax Matters Agreement and other matters relating to that agreement, potential conflicts of interest with GE and GE's engaging in the same type of business as the company does in the future.

The company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise.

#### **About Genworth Financial**

Genworth is a leading insurance holding company, serving the lifestyle protection, retirement income, investment and mortgage insurance needs of more than 15 million customers, and has operations in 22 countries, including the U.S., Canada, Australia, the U.K. and more than a dozen other European countries. For more information, visit www.genworth.com.

###

#### **Contact Information:**

Investors: Jean Peters, 804.662.2693

jean.peters@genworth.com Alicia Charity, 804.662.2248 alicia.charity@genworth.com

Media: Mike Kachel, 804.662.2534

mike.kachel@genworth.com

## STATEMENT OF EARNINGS INFORMATION (Amounts in millions, except per share data)

Three months ended March 31, Pro forma 2004 2005 2004 (Unaudited) Revenues: \$ 1,619 Premiums \$1,605 \$ 1,722 Net investment income 851 1,037 753 Net realized investment (losses) gains 15 (6) 16 249 Policy fees and other income 161 149 **Total revenues** 2,611 3,024 2,536 Benefits and expenses: 1,080 Benefits and other changes in policy reserves 1,075 1,351 Interest credited 340 396 323 508 Underwriting, acquisition and insurance expenses, net of deferrals 408 413 232 Amortization of deferred acquisition costs and intangibles 345 284 Interest expense 72 47 61 Total benefits and expenses 2,127 2,647 2,161 484 375 Earnings from continuing operations before income taxes and accounting change 377 Provision for income taxes 162 117 121 322 260 254 Net earnings from continuing operations before accounting change Gain on sale of discontinued operations, net of taxes 7 322 267 Net earnings before accounting change Cumulative effect of accounting change, net of taxes 5 Net earnings \$ 322 272 Net earnings per common share: \$ 0.66 0.56 Basic Diluted \$ 0.65 0.56 Weighted-average common shares outstanding:

Basic Diluted

489.5

489.5

488.8

494.3

# PRO FORMA FINANCIAL INFORMATION (Amounts in millions, except per share data)

Three months ended March 31, 2004

	Historical	Pro forma adjustments — excluded assets and liabilities(a)	Pro forma adjustments— reinsurance transactions(b)	Pro forma adjustments — capital structure(c)	Pro forma
			(Unaudited)		
Revenues:	0.4.500			•	
Premiums	\$ 1,722	\$ (54)	\$ (49)	\$ —	\$1,619
Net investment income	1,037	(18)	(266)	_	753
Net realized investment gains	16	(1)	— (22)		15
Policy fees and other income	249	(67)	(33)	_	149
Total revenues	3,024	(140)	(348)	_	2,536
Benefits and expenses:					
Benefits and other changes in policy reserves	1,351	(49)	(222)	_	1,080
Interest credited	396	_	(73)	_	323
Underwriting, acquisition, and insurance expenses, net of deferrals	508	(73)	(22)	_	413
Amortization of deferred acquisition costs and intangibles	345	(29)	(32)	_	284
Interest expense	47	_	_	14	61
Total benefits and expenses	2,647	(151)	(349)	14	2,161
•					
Earnings from continuing operations before income taxes and accounting					
change	377	11	1	(14)	375
Provision for income taxes	117	10	(1)	(5)	121
Net earnings from continuing operations	\$ 260	<b>\$</b> 1	\$ 2	\$ (9)	\$ 254
9				, (*)	
Net earnings from continuing operations per common share:					
Basic	\$ 0.53				\$ 0.52
Dasic	\$ 0.55				J 0.32
D" - 1	Φ 0.53				Ф. 0. 50
Diluted	\$ 0.53				\$ 0.52
Weighted-Average common shares outstanding:					
Basic	489.5				489.5
Diluted	489.5				489.5

Note: For a discussion of notes (a), (b), and (c) to these tables see Notes to Pro Forma Financial Information

# RECONCILIATION TO NET OPERATING EARNINGS (Amounts in millions, except per share data)

Three months ended

		ch 31,
	2005	2004
	(Unai	udited)
Net earnings	\$ 322	\$ 272
Gain on sale of discontinued operations, net of taxes		(7)
Cumulative effect of accounting change, net of taxes	<u> </u>	(5)
Net earnings from continuing operations before accounting change	322	260
Net realized investment losses (gains), net of taxes	4	(10)
(6 - 4))		
Net operating earnings	\$ 326	\$ 250
Net earnings from continuing operations before accounting change		\$ 260
Excluded assets and liabilities <sup>(a)</sup>		1
Reinsurance transactions <sup>(b)</sup>		2
Capital structure and other <sup>(c)</sup>		(9)
Pro forma net earnings from continuing operations		254
Net realized investment gains, net of taxes		(10)
Tel tellized in resultent games, net of tables		
Pro forma net operating earnings		\$ 244
Net earnings per common share:		
Basic	\$ 0.66	\$ 0.56
Diluted	\$ 0.65	\$ 0.56
Net earnings from continuing operations before accounting change per common share:		
Basic	\$ 0.66	\$ 0.53
Diluted	\$ 0.65	\$ 0.53
Net operating earnings per common share:		
Basic	\$ 0.67	\$ 0.51
	<del></del>	
Diluted	\$ 0.66	\$ 0.51
Pro forma net earnings from continuing operations per common share:		
Basic		\$ 0.52
Diluted		\$ 0.52
Pro forma net operating earnings per common share:		¢ 0.50
Basic		\$ 0.50
Dilect		e 0.50
Diluted		\$ 0.50
Weighted average common shows outstandings		
Weighted-average common shares outstanding: Basic	488.8	489.5
Dust	400.0	707.3
Diluted	494.3	489.5
Diluted	494.3	409.3

Note: For a discussion of notes (a), (b), and (c) to these tables see Notes to Pro Forma Financial Information

# RECONCILIATION OF CORPORATE AND OTHER SEGMENT NET EARNINGS (LOSS) TO NET OPERATING LOSS (Amounts in millions)

Three months ended March 31, 2005 2004 (Unaudited) Segment net (loss) earnings from continuing operations \$ (18) Net realized investment losses (gains), net of taxes (10)Segment net operating loss \$ (14) (6) 4 Segment net earnings Excluded assets and liabilities(a) (1) Reinsurance transactions(b) Capital structure and other(c) (9) Pro forma segment net loss (2) Net realized investment losses (gains), net of taxes (10)Pro forma segment net operating loss (12)

Note: For a discussion of notes (a), (b), and (c) to these tables see Notes to Pro Forma Financial Information

#### Notes to Pro Forma Financial Information

- (a) Reflects adjustments to exclude amounts included in the company's historical earnings relating to (1) certain businesses (formerly reported in the company's Affinity segment) and certain investment partnerships, which in each case were not transferred to the company, and (2) net realized investment (gains) losses and related tax benefit arising from sales of Affinity segment assets that were reflected in the company's Corporate and Other segment.
- (b) Reflects adjustments to record the effects of the reinsurance transactions the company entered into with, and the related contribution the company made to UFLIC, an indirect subsidiary of GE. As part of these transactions, the company ceded to UFLIC all of its in-force structured settlement contracts, substantially all of its in-force variable annuity contracts, and a block of long-term care insurance policies that it reinsured from Travelers in 2000, and it assumed from UFLIC a block of Medicare supplement insurance, all effective as of January 1, 2004.

The unaudited pro forma financial information for 2004 gives effect to the reinsurance transactions as if each had occurred as of January 1, 2004 and excludes the effects of all ceded reinsured contracts that were issued before January 1, 2004. The company has continued to sell variable annuities and structured settlements after completion of the reinsurance transactions and is retaining that business for its own account, subject to third party reinsurance in the ordinary course of business. The company's pro forma statement of earnings for the three months ended March 31, 2004 excludes the impact of the entire block of long-term care insurance policies that the company ceded to UFLIC as the company did not issue any new policies for this block in 2004, and the company will not issue any in the future.

Under the reinsurance transactions, the company receives an expense allowance to reimburse it for costs it incurs to service the reinsured blocks. Actual costs and expense allowance amounts will be determined by expense studies to be conducted periodically. The pro forma adjustments have been prepared assuming that actual costs incurred during the pro forma periods, as determined under the company's historical cost structure and allocation methods, were reimbursed by an expense allowance.

Concurrently with the reinsurance transactions, the company contributed \$1.836 billion of capital to UFLIC, which primarily represented the excess statutory capital in the company's insurance subsidiaries after giving effect to the reinsurance transactions. As a significant portion of the assets transferred and contributed were not owned for the entire period, the pro forma adjustments to reduce net investment income and net realized investment gains were based upon a proportional allocation of investment income from the investment assets historically identified as (1) supporting the blocks of business reinsured for the reinsurance, and (2) representing surplus of subsidiaries providing assets that were contributed to UFLIC.

(c) Reflects adjustments for changes in the company's capitalization to exclude the impact of commercial paper, short-term borrowings from GE Capital and derivatives that were not transferred to the company in connection with the corporate reorganization and to include the impact of the issuance of \$600 million of the company's 6.00% Equity Units and \$100 million of the company's 5.25% mandatory redeemable Series A Cumulative Preferred Stock, both of which were completed on May 28, 2004, the issuance of 3, 5, 10 and 30 year notes totaling \$1.9 billion which was completed June 15, 2004, and the issuance of \$500 million of commercial paper which was completed June 14, 2004, as well as interest expense related to the accretion of the company's obligation to GE under the Tax Matters Agreement and the tax impacts resulting from these changes in the company's capitalization.



# FIRST QUARTER FINANCIAL SUPPLEMENT

MARCH 31, 2005

#### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

Table of Contents	Page
Investor Letter  Basis of Financial Information  Financial Highlights	3 4 & 5 6
Reconciliation to Net Operating Earnings Notes to Pro Forma Financial Information	7 8
First Quarter Results—Quarter ended March 31, 2005 as compared to Quarter ended	
March 31, 2004 Financial Highlights	10
Earnings From Continuing Operations Statement of Financial Position	11 12
First Quarter Results—Quarter ended March 31, 2005 as compared to Pro Forma Quarter ended March 31, 2004	
Financial Highlights Earnings From Continuing Operations	14 15
First Quarter Results by Segment—Quarter ended March 31, 2005 as compared to Pro Forma Quarter ended March 31, 2004	
Operating Results Statement of Earnings by Segment	17
Net Earnings by Segment	10
Segment Net Earnings—Protection Segment Net Earnings—Retirement Income and Investments	18 19
Segment Net Earnings—Mortgage Insurance	20
Selected Key Performance Measures—Mortgage Insurance	21 & 22
Segment Net Earnings—Corporate and Other	23
Earnings Trends	
Net Earnings	24
Segment Net Earnings—Protection Segment Net Earnings—Retirement Income and Investments	25 26
Segment Net Earnings—Nortgage Insurance  Segment Net Earnings—Mortgage Insurance	27
Segment Net Earnings—Corporate and Other	28
First Quarter Results by Segment—Quarter ended March 31, 2005 as compared to Quarter ended March 31, 2004	
Operating Results Statement of Earnings by Segment	30
Net Earnings by Segment	
Segment Net Earnings—Protection	31
Segment Net Earnings—Retirement Income and Investments	32
Assets Under Management—Retirement Income and Investments Assets Under Management by Contract Type—Retirement Income and Investments	33 34
Segment Net Earnings—Mortgage Insurance	35
Segment Net Earnings—Corporate and Other	36
Earnings Trends	
Net Earnings	37
Segment Net Earnings—Protection	38
Segment Net Earnings—Retirement Income and Investments Segment Net Earnings—Mortgage Insurance	39 40
Segment Net Lannings—Wortgage insurance	40

### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

Table of Contents	Page
Segment Net Earnings—Corporate and Other Segment Net Earnings—Affinity	41 42
Statistical Data	
Deferred Acquisition Costs	44
Investments Summary	45
Fixed Maturities Summary	46
Commercial Mortgage Loan Data	47
Segment Sales	48 & 49
Corporate Information	
Industry Ratings	51 & 52

#### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

Dear Investor,

In conjunction with the release of Genworth's first quarter results for 2005, we have prepared this financial supplement to assist investors in understanding Genworth's financial results.

This supplement compares current period results to pro forma earnings and other financial information from the first quarter of 2004. The pro forma financial information that is presented reflects the effect of the company's corporate reorganization and the other transactions effected in connection with our initial public offering, completed in May, 2004.

Additional detail on the basis of financial information is provided on page 4 of this supplement.

Please feel free to call if you have any additional questions.

Regards,

Jean Peters
Senior Vice President
Investor Relations and Corporate Communications
804-662-2693
Alicia Charity
Vice President
Investor Relations
804-662-2248

#### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

#### **Basis of Financial Information**

As part of a corporate reorganization effected in connection with the company's IPO, the company acquired substantially all of the assets and liabilities of GE Financial Assurance Holdings, Inc. (GEFAHI), an indirect subsidiary of GE. The company also acquired certain other insurance businesses that were owned by other GE subsidiaries but managed by members of the company's management team. In consideration for the assets that the company acquired and the liabilities that the company assumed, the company issued various equity and debt securities to GEFAHI.

The company has prepared its financial information as if the company had been in existence throughout all relevant periods. The financial information through the date of the corporate reorganization (May 24, 2004) includes all businesses that were owned by GEFAHI, including those that were not transferred to the company, as well as the other insurance businesses that the company acquired from other GE subsidiaries in connection with the corporate reorganization. As a result, the company's financial information for periods prior to the corporate reorganization is not comparable to financial information for periods ending after that date.

Prior to the completion of the IPO, the company entered into several significant reinsurance transactions with Union Fidelity Life Insurance Company (UFLIC), an indirect subsidiary of GE. As part of these transactions, the company ceded to UFLIC, effective as of January 1, 2004, policy obligations under all of its in-force structured settlement contracts, which had reserves of \$12.0 billion, and substantially all of its in-force variable annuity contracts, which had general account reserves of \$2.8 billion and separate account reserves of \$7.9 billion, each as of December 31, 2003. In addition, effective as of January 1, 2004, the company ceded to UFLIC policy obligations under a block of long-term care insurance policies, which had reserves of \$1.5 billion as of December 31, 2003. As part of the reinsurance transactions, UFLIC ceded to the company in-force blocks of Medicare supplement insurance, which had reserves of \$19 million.

The unaudited pro forma financial information for 2004 contained in this financial supplement reflects the company's financial information as adjusted to give effect to the transactions described below and certain other transactions as if each had occurred as of January 1, 2004. The following transactions are reflected in the unaudited pro forma financial information:

- the removal of certain businesses of GEFAHI that were not transferred to the company in connection with the corporate reorganization;
- the reinsurance transactions with UFLIC;
- the issuance of equity and debt securities to GEFAHI in exchange for the assets that the company acquired and the liabilities that the company assumed in connection with the corporate reorganization; and
- the issuance and sale of \$1.9 billion of senior notes and \$500 million of commercial paper and the application of the proceeds therefrom.

The unaudited pro forma financial information is based upon available information and assumptions that the company believes are reasonable. The unaudited pro forma financial information is for illustrative and informational purposes only and is not intended to represent or be indicative of what the company's financial condition or results of operations would have been had the transactions described above occurred on the dates indicated, nor what they may be in the future.

#### **Use of Non-GAAP Measures**

This financial supplement includes the non-GAAP financial measure entitled "net operating earnings." The company defines net operating earnings as net earnings from continuing operations, excluding after-tax net

#### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

realized investment gains and losses (which can fluctuate significantly from period to period), changes in accounting principles and non-recurring, infrequent or unusual items. There were no non-recurring, infrequent or unusual items excluded from pro forma net operating earnings for the periods presented in this financial supplement other than a \$22 million IPO-related net tax charge recorded during the second quarter of 2004, a \$68 million IPO-related net tax benefit recorded during the fourth quarter of 2004 and a \$25 million after-tax gain related to our waiver of contractual rights under an outsourcing services agreement with GE's global outsourcing provider, 60% of which was sold in the fourth quarter of 2004.

Management believes that analysis of net operating earnings enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers. However, net operating earnings should not be viewed as a substitute for GAAP net earnings. In addition, the company's definition of net operating earnings may differ from the definitions used by other companies. The table on page 7 of this report provides a reconciliation of net earnings to net operating earnings (as defined above) for the three months ended March 31, 2005 and 2004 and to pro forma net operating earnings for the three months ended March 31, 2004.

All net realized investment gains (losses) are reflected in the Corporate and Other Segment and are not reflected in the results of any of the company's other segments. As a result, the segment results contained in this financial supplement are presented on a net operating earnings basis, which is the same as net earnings from continuing operations before accounting change under GAAP for all segments, except for the Corporate and Other Segment. For a reconciliation of Corporate and Other segment net earnings to segment net operating earnings for the three months ended March 31, 2005 and 2004, and to pro forma segment net operating earnings for the three months ended March 31, 2004, presented in accordance with GAAP, see the table on page 14 in this report. The term "net operating loss" as used in this report is also a non-GAAP financial measure and has an analogous meaning to "net operating earnings."

#### **Definition of Sales**

The term "sales" as used in this financial supplement means (1) annualized first-year premiums for term life insurance, long-term care insurance, and group life and health insurance; (2) new premiums/deposits for universal life insurance, spread-based and variable products; (3) new deposits for managed assets; (4) written premiums gross of reinsurance and cancellations for payment protection insurance; and (5) new insurance written for mortgage insurance, which in each case reflects the amount of business the company generated during each period presented. Sales do not include renewal premiums on policies or contracts written during prior periods. The company considers annualized first-year premiums, new premiums/deposits, written premiums and new insurance written to be a measure of the company's operating performance because they represent a measure of new sales of insurance policies or contracts during a specified period, rather than a measure of the company's revenues or profitability during that period. This operating measure enables the company to compare its operating performance across periods without regard to revenues or profitability related to policies or contracts sold in prior periods or from investments or other sources.

### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Financial Highlights (amounts in millions, except per share data)

Balance Sheet Data	Marc	ch 31, 2005
	_	
Total stockholders' interest, excluding accumulated nonowner changes in stockholders' interest	\$	11,061
Total accumulated nonowner changes in stockholders' interest		1,459
Total stockholders' interest	\$	12,520
	_	
Book value per common share	\$	26.62
Book value per common share, excluding accumulated nonowner changes in stockholders' interest	\$	23.52
Common shares outstanding as of March 31, 2005		470.2

#### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Reconciliation to Net Operating Earnings (amounts in millions, except per share data)

	Three mo Mar	nths ended h 31,	
	2005	2004	
Net earnings	\$ 322	\$ 272	
Gain on sale of discontinued operations, net of taxes	_	(7)	
Cumulative effect of accounting change, net of taxes	_	(5)	
Net earnings from continuing operations before accounting change	322	260	
Net realized investment losses (gains), net of taxes	4	(10)	
Net operating earnings	\$ 326	\$ 250	
The operating carnings	ф <i>32</i> 0	\$ 250	
Net earnings from continuing operations before accounting change		\$ 260	
Excluded assets and liabilities (a)		1	
Reinsurance transactions (b)		2	
Capital structure and other (c)		(9)	
Pro forma net earnings from continuing operations		254	
Net realized investment gains, net of taxes		(10)	
Pro forma net operating earnings		\$ 244	
Net earnings per common share:			
Basic	\$ 0.66	\$ 0.56	
Diluted	\$ 0.65	\$ 0.56	
Net earnings from continuing operations before accounting change per common share:			
Basic	\$ 0.66	\$ 0.53	
Diluted	\$ 0.65	\$ 0.53	
Net operating earnings per common share:  Basic	\$ 0.67	\$ 0.51	
Dasic	\$ 0.07	\$ 0.51	
Diluted	\$ 0.66	\$ 0.51	
D., 6		_	
Pro forma net earnings from continuing operations per common share:  Basic		\$ 0.52	
		-	
Diluted		\$ 0.52	
Pro forma net operating earnings per common share:			
Basic		\$ 0.50	
Diluted		\$ 0.50	
Weighted-average common shares outstanding:			
Basic	488.8	489.5	
Diluted	494.3	489.5	

Note: For a discussion of notes (a), (b), and (c) to these tables see Notes To Pro Forma Financial Information on page 8.

#### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

#### Notes to Pro Forma Financial Information

- (a) Reflects adjustments to exclude amounts included in the company's earnings relating to (1) certain businesses (formerly reported in the company's Affinity Segment) and certain investment partnerships, which in each case were not transferred to the company, and (2) net realized investment (gains) losses and related tax benefit arising from sales of Affinity segment assets that were reflected in the company's Corporate and Other Segment.
- (b) Reflects adjustments to record the effects of the reinsurance transactions the company entered into with, and the related contribution the company made to UFLIC, an indirect subsidiary of GE. As part of these transactions, the company ceded to UFLIC all of its in-force structured settlement contracts, substantially all of its in-force variable annuity contracts, and a block of long-term care insurance policies that it reinsured from Travelers in 2000, and it assumed from UFLIC a block of Medicare supplement insurance, all effective as of January 1, 2004.
  - The unaudited pro forma earnings information for 2004 gives effect to the reinsurance transactions as if each had occurred as of January 1, 2004 and excludes the effects of all ceded reinsured contracts that were issued before January 1, 2004. The company has continued to sell variable annuities and structured settlements after completion of the reinsurance transactions and is retaining that business for its own account, subject to third party reinsurance in the ordinary course of business. The company's pro forma statement of earnings for the three months ended March 31, 2004 excludes the impact of the entire block of long-term care insurance policies that the company ceded to UFLIC as the company did not issue any new policies for this block in 2004, and the company will not issue any in the future.
  - Under the reinsurance transactions, the company receives an expense allowance to reimburse it for costs it incurs to service the reinsured blocks. Actual costs and expense allowance amounts will be determined by expense studies to be conducted periodically. The pro forma adjustments have been prepared assuming that actual costs incurred during the pro forma period, as determined under the company's historical cost structure and allocation methods, were reimbursed by an expense allowance.
  - Concurrently with the reinsurance transactions, the company contributed \$1.836 billion of capital to UFLIC, which primarily represented the excess statutory capital in the company's insurance subsidiaries after giving effect to the reinsurance transactions. As a significant portion of the assets transferred and contributed were not owned for the entire period, the pro forma adjustments to reduce net investment income and net realized investment gains were based upon a proportional allocation of investment income from the investment assets historically identified as (1) supporting the blocks of business reinsured for the reinsurance, and (2) representing surplus of subsidiaries providing assets that were contributed to UFLIC.
- (c) Reflects adjustments for changes in the company's capitalization to exclude the impact of commercial paper, short-term borrowings from GE Capital and derivatives that were not transferred to the company in connection with the corporate reorganization and to include the impact of the issuance of \$600 million of the company's 6.00% Equity Units and \$100 million of the company's 5.25% mandatory redeemable Series A Cumulative Preferred Stock, both of which were completed on May 28, 2004, the issuance of 3, 5, 10 and 30 year notes totaling \$1.9 billion which was completed June 15, 2004, and the issuance of \$500 million of commercial paper which was completed June 14, 2004, as well as interest expense related to the accretion of the company's obligation to GE under the Tax Matters Agreement and the tax impacts resulting from these changes in the company's capitalization.

GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# First Quarter Results Quarter ended March 31, 2005 as compared to

Quarter ended March 31, 2004

### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Financial Highlights (amounts in millions, except per share data)

	Three	Three months ended March 31,			
EARNINGS BY SEGMENT	2005	2004			
Earnings (loss) from continuing operations before income taxes and accounting change					
Protection	\$ 216	\$ 193			
Retirement Income and Investments	91	47			
Mortgage Insurance	203	148			
Corporate and Other	(26	5) 2			
Affinity	_	(13			
Total	\$ 484	\$ 377			
Net earnings (loss) from continuing operations before accounting change					
Protection	\$ 139	\$ 124			
Retirement Income and Investments	60				
Mortgage Insurance	141				
Corporate and Other	(18				
Affinity	_	(2			
Total	322	260			
1000.					
Gain on sale of discontinued operations, net of taxes	_	7			
Cumulative effect of accounting changes, net of taxes		5			
Net Earnings	\$ 322	\$ 272			
	Three	months ended March 31,			
EARNINGS PER COMMON SHARE	2005	2004			
Basic earnings per common share:					
Net earnings from continuing operations before accounting change	\$ 0.66	\$ 0.53			
Gain on sale of discontinued operations, net of taxes	_	0.01			
Cumulative effect of accounting changes, net of taxes	_	0.01			
Basic earnings per common share	\$ 0.66	\$ 0.56			
Diluted earnings per common share:					
Net earnings from continuing operations before accounting change	\$ 0.65				
Gain on sale of discontinued operations, net of taxes	_	0.01			
Cumulative effect of accounting changes, net of taxes		0.01			
Diluted earnings per common share	\$ 0.65	\$ 0.56			
Weighted-average common shares outstanding:					
Basic	488.8	489.5			
Diluted	494.3	489.5			

#### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

## Earnings From Continuing Operations (dollar amounts in millions)

Three months ended March 31, 2005 2004 **REVENUES:** Premiums \$ 1,605 1,722 1,037 Net investment income 851 Net realized investment (losses) gains (6) 16 Policy fees and other income 161 249 Total revenues 2,611 3,024 BENEFITS AND EXPENSES: Benefits and other changes in policy reserves 1,075 1,351 Interest credited 396 340 Underwriting, acquisition and insurance expenses, net of deferrals 408 508 Amortization of deferred acquisition costs and intangibles 232 345 Interest expense 72 47 Total benefits and expenses 2,127 2,647 EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES AND ACCOUNTING CHANGE 484 377 Provision for income taxes 162 117 Effective tax rate 33.5% 31.0% NET EARNINGS FROM CONTINUING OPERATIONS BEFORE ACCOUNTING CHANGE \$ 322 260

### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

## Statement of Financial Position (amounts in millions)

	March 31, 2005	December 31, 2004
ASSETS		_
Investments:		
Fixed maturities available-for-sale, at fair value	\$ 52,641	\$ 52,424
Equity securities available-for-sale, at fair value	355	374
Mortgage and other loans, net of valuation allowance of \$54 and \$52	6,279	6,051
Policy loans	1,232	1,224
Short-term investments	65	247
Restricted investments held by securitization entities	815	860
Other invested assets	3,823	3,996
Other invested assets		5,770
Total investments	65,210	65,176
Cash and cash equivalents	1,461	1,963
Accrued investment income	809	733
Deferred acquisition costs	5,212	5,020
Intangible assets	819	780
Goodwill		
	1,462	1,465
Reinsurance recoverable	18,560	18,535
Other assets (\$36 and \$24 restricted in securitization entities)	1,551	1,322
Separate account assets	8,608	8,884
Total assets	\$ 103,692	\$ 103,878
LIABILITATES AND STOCKHOLDERS INTEREST		
LIABILITIES AND STOCKHOLDERS' INTEREST		
Liabilities:		
Future annuity and contract benefits	\$ 62,098	\$ 61,698
Liability for policy and contract claims	3,376	3,329
Unearned premiums	3,580	3,597
Other policyholder liabilities	677	638
Other liabilities (\$13 and \$3 restricted in securitization entities)	6,793	6,792
Non-recourse funding obligations	900	900
Short-term borrowings	544	559
Long-term borrowings	2,440	2,442
Senior notes underlying equity units	600	600
Preferred stock	100	100
Deferred tax liability	643	624
Borrowings related to securitization entities	813	849
Separate account liabilities	8,608	8,884
Total liabilities	91,172	91,012
Total naomities	J1,172	71,012
Commitments and Contingencies		
Stockholders' Interest:		
Common stock		
	-	
Additional paid-in capital	10,625	10,612
Accumulated non-owner changes in stockholders' interest:		
Net unrealized investment gains	847	1,019
Derivatives qualifying as hedges	266	268
Foreign currency translation adjustments	346	322
		1.600
Total accumulated non-owner changes in stockholders' interest	1,459	1,609
Retained earnings	936	645
Treasury stock, at cost	(500)	_
Total stockholders' interest	12,520	12,866
Total Stockholders litterest	12,320	12,800
Total liabilities and stockholders' interest	\$ 103,692	\$ 103,878
	Ų 100,02E	100,070

### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

### **First Quarter Results**

Quarter ended March 31, 2005 as compared to Pro Forma Quarter ended March 31, 2004

#### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

## Financial Highlights (amounts in millions, except per share data)

EARNINGS BY SEGMENT	Three months ended March 31, 2005	Pro Forma Three months ended March 31, 2004		
Earnings (loss) from continuing operations before income taxes				
Protection	\$ 216	\$ 192		
Retirement Income and Investments	91	46		
Mortgage Insurance	203	148		
Corporate and Other	(26)	(11)		
Total	\$ 484	\$ 375		
Net earnings (loss) from continuing operations				
Protection	\$ 139	\$ 123		
Retirement Income and Investments	60	30		
Mortgage Insurance	141	103		
Corporate and Other (see reconciliation below)	(18)	(2)		
Total	\$ 322	\$ 254		
Net operating earnings (loss)				
Protection	\$ 139	\$ 123		
Retirement Income and Investments	60	30		
Mortgage Insurance	141	103		
Corporate and Other (see reconciliation below)	(14)	(12)		
Total	\$ 326	\$ 244		
EARNINGS PER COMMON SHARE	As of or for the Three months ended March 31, 2005	Pro Forma As of or for th Three months ended March 31, 2004		
Net earnings from continuing operations per common share				
Basic	\$ 0.66	\$ 0.52		
Diluted	\$ 0.65	\$ 0.52		
Net operating earnings per common share	0.67	0.50		
Basic	\$ 0.67	\$ 0.50		
Diluted	\$ 0.66	\$ 0.50		
Weighted-average common shares outstanding				
Basic	488.8	489.5		
	700.0	407.3		
Diluted	494.3	489.5		

Reconciliation of Corporate and Other segment net (loss) earnings to segment net operating loss and pro forma segment net operating loss

		Three months ended March 31,		
	20	2005		004
Segment net (loss) earnings from continuing operations	\$	(18)	\$	4
Net realized investment losses (gains), net of taxes		4		(10)
Segment net operating loss	\$	(14)	\$	(6)
Segment net earnings from continuing operations			\$	4
Excluded assets and liabilities (a)				(1)
Reinsurance transactions (b)				4
Capital structure and other (c)				(9)
Pro forma segment net loss				(2)
Net realized investment gains, net of taxes				(10)
•				
Pro forma segment net operating loss			\$	(12)
G 1 G				` /

### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Earnings From Continuing Operations (dollar amounts in millions)

	Three months ended March 31, 2005		Pro Forma Three months ended March 31, 2004	
REVENUES:				
Premiums	\$	1,605	\$	1,619
Net investment income		851		753
Net realized investment (losses) gains		(6)		15
Policy fees and other income		161		149
Total revenues		2,611		2,536
		<del></del>		
BENEFITS AND EXPENSES:				
Benefits and other changes in policy reserves		1,075		1,080
Interest credited		340		323
Underwriting, acquisition and insurance expenses, net of deferrals		408		413
Amortization of deferred acquisition costs and intangibles		232		284
Interest expense		72		61
Total benefits and expenses		2,127		2,161
EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES AND				
ACCOUNTING CHANGE		484		375
Provision for income taxes		162		121
Effective tax rate		33.5%		32.3%
NET EARNINGS FROM CONTINUING OPERATIONS BEFORE ACCOUNTING CHANGE	\$	322	\$	254

### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

First Quarter Results by Segment

Quarter ended March 31, 2005 as compared to
Pro Forma Quarter ended March 31, 2004

### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Statement of Earnings by Segment (amounts in millions)

Three months ended March 31, 2005	Protection	Retirement Income and Investments	Mortgage Insurance	Corporate and Other	Total
REVENUES:					
Premiums	\$ 1,128	\$ 244	\$ 215	\$ 18	\$1,605
Net investment income	314	433	69	35	851
Net realized investment losses	_	_		(6)	(6)
Policy fees and other income	88	58	10	5	161
Total revenues	1,530	735	294	52	2,611
BENEFITS AND EXPENSES:					
Benefits and other changes in policy reserves	738	308	21	8	1,075
Interest credited	90	250	_	_	340
Underwriting, acquisition and insurance expenses, net of deferrals	288	59	59	2	408
Amortization of deferred acquisition costs and intangibles	189	27	11	5	232
Interest expense	9			63	72
Total benefits and expenses	1,314	644	91	78	2,127
EARNINGS (LOSS) BEFORE INCOME TAXES	216	91	203	(26)	484
Provision for (benefit from) income taxes	77	31	62	(8)	162
NET EARNINGS (LOSS)	139	60	141	(18)	322
Net realized investment losses, net of taxes			<u> </u>	4	4
inci realized investment losses, net 01 taxes				4	4
NET OPERATING EARNINGS (LOSS)	\$ 139	\$ 60	\$ 141	\$ (14)	\$ 326

Pro forma three months ended March 31, 2004	Protection	Retirement Income and Investments	Mortgage Insurance	Corporate and Other	Pro Forma Total
REVENUES:					
Premiums	\$ 1,121	\$ 277	\$ 195	\$ 26	\$ 1,619
Net investment income	281	377	60	35	753
Net realized investment gains	_	_	_	15	15
Policy fees and other income	87	52	8	2	149
Total revenues	1,489	706	263	78	2,536
BENEFITS AND EXPENSES:					
Benefits and other changes in policy reserves	694	338	39	9	1,080
Interest credited	90	233	_	_	323
Underwriting, acquisition and insurance expenses, net of deferrals	269	61	64	19	413
Amortization of deferred acquisition costs and intangibles	241	28	12	3	284
Interest expense	3	_	_	58	61
Total benefits and expenses	1,297	660	115	89	2,161
•					
EARNINGS (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME					
TAXES AND ACCOUNTING CHANGE	192	46	148	(11)	375
Provision for (benefit from) income taxes	69	16	45	(9)	121
NET EARNINGS (LOSS) FROM CONTINUING OPERATIONS BEFORE					
ACCOUNTING CHANGE	123	30	103	(2)	254
				(-)	
Net realized investment gains, net of taxes		_		(10)	(10)
1 vet realized investment gams, net of taxes				(10)	(10)
NET OPERATING EARNINGS (LOSS)	\$ 123	\$ 30	\$ 103	\$ (12)	\$ 244
NET OF ERATING EARTHOO (LOSS)	φ 123	φ 30	φ 103	φ (12)	ψ 244

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Segment Net Earnings—Protection (amounts in millions)

Three months ended March 31, 2005	Life	Long- Term Care	Payment Protection	Group Life and Health	Total
REVENUES:					
Premiums	\$201	\$408	\$ 357	\$ 162	\$1,128
Net investment income	121	156	26	11	314
Policy fees and other income	78	2	4	4	88
Total revenues	400	566	387	177	1,530
BENEFITS AND EXPENSES:					
Benefits and other changes in policy reserves	172	388	66	112	738
Interest credited	59	31		_	90
Underwriting, acquisition and insurance expenses, net of deferrals	34	65	144	45	288
Amortization of deferred acquisition costs and intangibles	20	17	143	9	189
Interest expense	9	_	_	_	9
Total benefits and expenses	294	501	353	166	1,314
·	<del></del>				<u> </u>
EARNINGS BEFORE INCOME TAXES	106	65	34	11	216
Provision for income taxes	38	23	12	4	77
	<del></del>		<del></del>		
SEGMENT NET EARNINGS	\$ 68	\$ 42	\$ 22	\$ 7	\$ 139
		Long- Term	Payment	Group Life	D F
Pro forma three months ended March 31, 2004	Life	Care	Protection	and Health	Pro Forma Total
· · · · · · · · · · · · · · · · · · ·	Life	Care			
REVENUES:			Protection	and Health	Total
REVENUES: Premiums	\$190	\$391	Protection \$ 385	and Health	* 1,121
REVENUES:			Protection	and Health	Total
REVENUES: Premiums Net investment income	\$190 109	\$391 135	\$ 385 26	\$ 155	* 1,121 281
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues	\$190 109 75	\$391 135 2	\$ 385 26 5	\$ 155 11 5	* 1,121 281 87
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES:	\$190 109 75 374	\$391 135 2 528	\$ 385 26 5	\$ 155 11 5	\$ 1,121 281 87 1,489
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves	\$190 109 75 374	\$391 135 2 528	\$ 385 26 5	\$ 155 11 5	\$ 1,121 281 87 1,489
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited	\$190 109 75 374	\$391 135 2 528 342 28	\$ 385 26 5 416	\$ 155 11 5 171	\$ 1,121 281 87 1,489
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals	\$190 109 75 374 161 62 29	\$391 135 2 528 342 28 73	\$ 385 26 5 416	\$ 155 11 5 171 ———————————————————————————	\$ 1,121 281 87 1,489 694 90 269
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles	\$190 109 75 374 161 62 29 29	\$391 135 2 528 342 28	\$ 385 26 5 416	\$ 155 11 5 171	\$ 1,121 281 87 1,489 694 90 269 241
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals	\$190 109 75 374 161 62 29	\$391 135 2 528 342 28 73	\$ 385 26 5 416	\$ 155 11 5 171 ———————————————————————————	\$ 1,121 281 87 1,489 694 90 269
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles	\$190 109 75 374 161 62 29 29	\$391 135 2 528 342 28 73 24	\$ 385 26 5 416 81 ——————————————————————————————————	\$ 155 11 5 171 ———————————————————————————	\$ 1,121 281 87 1,489 694 90 269 241
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense  Total benefits and expenses	\$190 109 75 374 161 62 29 29 29 3	\$391 135 2 528 342 28 73 24 —	\$ 385 26 5 416 81 ——————————————————————————————————	\$ 155 11 5 171 110  42 8  160	\$ 1,121 281 87 1,489 694 90 269 241 3
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense	\$190 109 75 374 161 62 29 29 29	\$391 135 2 528 342 28 73 24	\$ 385 26 5 416 81 ——————————————————————————————————	\$ 155 11 5 171 ———————————————————————————	\$ 1,121 281 87 1,489 694 90 269 241 3
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense  Total benefits and expenses	\$190 109 75 374 161 62 29 29 29 3	\$391 135 2 528 342 28 73 24 —	\$ 385 26 5 416 81 ——————————————————————————————————	\$ 155 11 5 171 110  42 8  160	\$ 1,121 281 87 1,489 694 90 269 241 3

Segment Net Operating Earnings is equivalent to Segment Net Earnings.

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Segment Net Earnings—Retirement Income and Investments (amounts in millions)

Three months ended March 31, 2005  REVENUES:	Products	Products	Products	Total
Premiums	\$ 244	\$ —	s —	\$244
Net investment income	331	4	98	433
Policy fees and other income	3	55	_	58
			-	
Total revenues	578	59	98	735
BENEFITS AND EXPENSES:				
Benefits and other changes in policy reserves	307	1	_	308
Interest credited	165	3	82	250
Underwriting, acquisition and insurance expenses, net of deferrals	30	27	2	59
Amortization of deferred acquisition costs and intangibles	24	3	_	27
Total benefits and expenses	526	34	84	644
EARNINGS BEFORE INCOME TAXES	52	25	14	91
Provision for income taxes	18	8	5	31
SEGMENT NET EARNINGS	\$ 34	\$ 17	\$ 9	\$ 60
	Spread-		Spread-	

Pro forma three months ended March 31, 2004	Spread- Based Retail Products	Fee- Based Products	Spread- Based Institutional Products	Pro Forma Total
REVENUES:				
Premiums	\$ 277	\$ —	\$ —	\$ 277
Net investment income	296	5	76	377
Policy fees and other income	2	50	_	52
Total revenues	575	55	76	706
BENEFITS AND EXPENSES:				
Benefits and other changes in policy reserves	333	5	_	338
Interest credited	163	4	66	233
Underwriting, acquisition and insurance expenses, net of deferrals	28	32	1	61
Amortization of deferred acquisition costs and intangibles	26	2		28
Total benefits and expenses	550	43	67	660
EARNINGS BEFORE INCOME TAXES AND ACCOUNTING CHANGE	25	12	9	46
Provision for income taxes	9	4	3	16
SEGMENT NET EARNINGS	\$ 16	\$ 8	\$ 6	\$ 30

Segment Net Operating Earnings is equivalent to Segment Net Earnings.

#### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Segment Net Earnings—Mortgage Insurance (amounts in millions)

Three months ended March 31, 2005	ended March 31, 2005 U. S.			
REVENUES:				
Premiums	\$111	\$ 104	\$215	
Net investment income	31	38	69	
Policy fees and other income	7	3	10	
Total revenues	149	145	294	
		-		
BENEFITS AND EXPENSES:				
Benefits and other changes in policy reserves	15	6	21	
Underwriting, acquisition and insurance expenses, net of deferrals	34	25	59	
Amortization of deferred acquisition costs and intangibles	6	5	11	
Total benefits and expenses	55	36	91	
EARNINGS BEFORE INCOME TAXES	94	109	203	
	<del></del>			
Provision for income taxes	22	40	62	
SEGMENT NET EARNINGS	\$ 72	\$ 69	\$141	

Pro forma three months ended March 31, 2004	U. S.	International	Pro Forma Total
REVENUES:			
Premiums	\$119	\$ 76	\$ 195
Net investment income	31	29	60
Policy fees and other income	4	4	8
Total revenues	154	109	263
BENEFITS AND EXPENSES:			
Benefits and other changes in policy reserves	29	10	39
Underwriting, acquisition and insurance expenses, net of deferrals	41	23	64
Amortization of deferred acquisition costs and intangibles	7	5	12
Total benefits and expenses	77	38	115
·	<del></del>		
EARNINGS BEFORE INCOME TAXES	77	71	148
Provision for income taxes	18	27	45
SEGMENT NET EARNINGS	\$ 59	\$ 44	\$ 103

Pro Forma Segment Net Earnings is equivalent to Segment Net Earnings for the Mortgage Insurance Segment. Segment Net Operating Earnings is equivalent to Segment Net Earnings.

#### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Selected Key Performance Measures—Mortgage Insurance (dollar amounts in millions)

As of or for the three months ended March 31

		2005		2004	
Primary Insurance in Force					
U.S. Mortgage Insurance	\$	,	\$	119,800	
International Mortgage Insurance		209,900		143,800	
Total primary insurance in force	\$	315,900	\$	263,600	
	-		_		
Total Risk in Force					
U.S. Mortgage Insurance	\$	- ,	\$	26,200	
International Mortgage Insurance (a)		68,000		45,500	
Total risk in force	\$	91,100	\$	71,700	
	-		_		
New Insurance Written					
U.S. Mortgage Insurance	\$	- ,	\$	6,800	
International Mortgage Insurance	<u>-</u>	14,200		10,900	
Total new insurance written		19,900	\$	17,700	
Total new insurance written	<b>□</b>	19,900	Ą	17,700	
Net Premiums Written					
U.S. Mortgage Insurance	\$	109	\$	117	
International Mortgage Insurance		137		122	
Total net premiums written	\$	246	\$	239	
	-		_		
Loss Ratio (b)				2.40	
U.S. Mortgage Insurance		14%		24%	
International Mortgage Insurance		6%	<u> </u>	13%	
Total loss ratio		10%	1	20%	
P. (1)	<u>-</u>	_	_	_	
Expense Ratio (c)		270/		410	
U.S. Mortgage Insurance		37%		419	
International Mortgage Insurance	<u>-</u>	22%	_	23%	
Total expense ratio		28%		32%	

<sup>(</sup>a) Our businesses in Australia, New Zealand and Canada currently provide 100% coverage on the majority of the loans we insure in those markets. For the purpose of representing our risk in force, we have computed an "Effective Risk in Force" amount, which recognizes that the loss on any particular loan will be reduced by the net proceeds received upon sale of the property. Effective risk in force has been calculated by applying to insurance in force a factor that represents our highest expected average per-claim payment for any one underwriting year over the life of our businesses in Australia, New Zealand and Canada. As of March 31, 2005, this factor was 35%.

<sup>(</sup>b) The ratio of incurred losses and loss adjustment expense to net premiums earned.

<sup>(</sup>c) The ratio of an insurer's general expenses to net premiums written. In our business, general expenses consist of underwriting, acquisition and insurance expenses, net of deferrals, and amortization of DAC and intangibles.

#### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Selected Key Performance Measures—Mortgage Insurance, U.S. Only (dollar amounts in millions)

As of or for the three months ended March 31

		March 31
	2005	2004
New Risk Written		
Flow	\$ 1,26	
Bulk		9 13
Total	\$ 1,27	2 \$ 1,456
	Ψ 1,27	1,100
Risk in Force		
Flow	\$ 22,10	3 \$ 24,877
Bulk	28	4 371
Total Primary	22,38	
Pool	68	2 939
Total	\$ 23,06	9 \$ 26,187
Town	Ψ 23,00	20,107
Risk in Force by Credit Quality		
Flow by FICO Scores > 619 (%)	9	2% 92%
Flow by FICO Scores 575-619		6% 6%
Flow by FICO Scores < 575		2% 2%
Bulk by FICO Scores > 619	9	2% 88%
Bulk by FICO Scores 575-619		4% 6%
Bulk by FICO Scores < 575		4% 6%
Primary A minus and sub-prime	9.	9% 9.5%
Primary Loans		
Primary total loans in force	804,83	
Primary total loans in default	24,37	
Primary loans total default rate	3.	0% 3.2%
Flow loans in default	22,89	
Flow loans default rate	3.	3% 3.3%
Bulk loans in default	1,48	5 2,294
Bulk loans default rate	1.	4% 2.1%
A minus and sub-prime loans in default	6,05	8 6,493
A minus and sub-prime loans default rate	,	9% 8.7%
Pool Loans		
Pool loans in default	64	8 984
Pool loans default rate	2.	7% 2.9%
Claims Paid		
Primary Claims Paid (includes LAE)	39.	6 31.8
Pool Claims Paid (includes LAE)	0.	
Primary Average Claim Severity	9	5% 95%
Other Measures		
Flow Persistency (a)	6	6% 68%
Gross written premiums ceded to captives/total gross written premiums	2	5% 24%

<sup>(</sup>a) excludes bulk transactions and the effect of a period payoff reconciliation on one structured transaction involving single premium mortgage insurance

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Segment Net Earnings—Corporate and Other (amounts in millions)

Three months ended March 31, 2005	Total
REVENUES	_
Premiums	\$ 18
Net investment income	35
Net realized investment losses	(6)
Policy fees and other income	5
	<del></del>
Total revenues	52
	<del>-</del>
BENEFITS AND EXPENSES	
Benefits and other changes in policy reserves	8
Underwriting, acquisition and insurance expenses, net of deferrals	2
Amortization of deferred acquisition costs and intangibles	5
Interest expense	63
Total benefits and expenses	78
LOSS BEFORE INCOME TAXES	(26)
Benefit from income taxes	(8)
	<del></del>
SEGMENT NET LOSS	(18)
	<del>-</del>
Net realized investment losses, net of taxes	4
NET OPERATING LOSS	\$(14)

Pro forma three months ended March 31, 2004	Pro Forma Total
REVENUES	
Premiums	\$ 26
Net investment income	35
Net realized investment gains	15
Policy fees and other income	2
Total revenues	78
BENEFITS AND EXPENSES	
Benefits and other changes in policy reserves	9
Underwriting, acquisition and insurance expenses, net of deferrals	19
Amortization of deferred acquisition costs and intangibles	3
Interest expense	58
-	
Total benefits and expenses	89
·	
LOSS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES	(11)
Benefit from income taxes	(9)
SEGMENT NET LOSS	(2)
	(-) 
Net realized investment gains, net of taxes	(10)
	(10)
NET OPERATING LOSS	\$ (12)
HEL OLEMITING EOOD	\$ (12)

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

## Net Earnings (amounts in millions)

	2005			2004	PRO FORMA	1
	Q1	Q4	Q3	Q2	Q1	Total
REVENUES:						
Premiums	\$ 1,605	\$ 1,606	\$ 1,523	\$ 1,640	\$ 1,619	\$ 6,388
Net investment income	851	825	785	797	753	3,160
Net realized investment (losses) gains	(6)	(1)	3	6	15	23
Policy fees and other income	161	212	159	144	149	664
Total revenues	2,611	2,642	2,470	2,587	2,536	10,235
BENEFITS AND EXPENSES:						
Benefits and other changes in policy reserves	1,075	1,129	1,034	1,097	1,080	4,340
Interest credited	340	344	328	324	323	1,319
Underwriting, acquisition and insurance expenses, net of deferrals	408	429	399	416	413	1,657
Amortization of deferred acquisition costs and intangibles	232	262	242	264	284	1,052
Interest expense	72	63	60	59	61	243
Total benefits and expenses	2,127	2,227	2,063	2,160	2,161	8,611
EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES AND ACCOUNTING CHANGE	484	415	407	427	375	1,624
Provision for income taxes	162	69	136	168	121	494
NET EARNINGS FROM CONTINUING OPERATIONS	322	346	271	259	254	1,130
Net realized investment losses (gains), net of taxes	4	1	(2)	(4)	(10)	(15)
Net tax (benefit) expense related to initial public offering	_	(68)	_	22	_	(46)
Gain on outsourcing services agreement, net of taxes		(25)				(25)
NET OPERATING EARNINGS	\$ 326	\$ 254	\$ 269	\$ 277	\$ 244	\$ 1,044

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Segment Net Earnings—Protection (amounts in millions)

					PRO FORMA	١
	2005			2004		
	Q1	Q4	Q3	Q2	Q1	Total
REVENUES:						
Premiums	\$ 1,128	\$ 1,094	\$ 1,085	\$ 1,098	\$ 1,121	\$ 4,398
Net investment income	314	311	298	288	281	1,178
Policy fees and other income	88	102	91	79	87	359
Total revenues	1,530	1,507	1,474	1,465	1,489	5,935
BENEFITS AND EXPENSES:						
Benefits and other changes in policy reserves	738	705	698	691	694	2,788
Interest credited	90	91	91	90	90	362
Underwriting, acquisition and insurance expenses, net of deferrals	288	279	267	262	269	1,077
Amortization of deferred acquisition costs and intangibles	189	208	198	214	241	861
Interest expense	9	6	4	2	3	15
Total benefits and expenses	1,314	1,289	1,258	1,259	1,297	5,103
EARNINGS BEFORE INCOME TAXES	216	218	216	206	192	832
Provision for income taxes	77	78	81	77	69	305
SEGMENT NET EARNINGS	\$ 139	\$ 140	\$ 135	\$ 129	\$ 123	\$ 527

Segment Net Operating Earnings is equivalent to Segment Net Earnings.

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Segment Net Earnings—Retirement Income and Investments (amounts in millions)

					PRO FOR	MA
	2005			2004		
	Q1	Q4	Q3	Q2	Q1	Total
REVENUES:						
Premiums	\$244	\$277	\$219	\$321	\$277	\$1,094
Net investment income	433	417	393	395	377	1,582
Policy fees and other income	58	58	52	53	52	215
Total revenues	735	752	664	769	706	2,891
BENEFITS AND EXPENSES:						
Benefits and other changes in policy reserves	308	363	281	370	338	1,352
Interest credited	250	253	237	234	233	957
Underwriting, acquisition and insurance expenses, net of deferrals	59	48	59	61	61	229
Amortization of deferred acquisition costs and intangibles	27	34	25	35	28	122
Interest expense	_		_	1	_	1
Total benefits and expenses	644	698	602	701	660	2,661
EARNINGS BEFORE INCOME TAXES AND ACCOUNTING CHANGE	91	54	62	68	46	230
EMERICO DEL CRE ELCOME TRADOTRAD RECCONTENO CIERTOE						
Provision for income taxes	31	19	22	25	16	82
SEGMENT NET EARNINGS	\$ 60	\$ 35	\$ 40	\$ 43	\$ 30	\$ 148

Segment Net Operating Earnings is equivalent to Segment Net Earnings.

#### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Segment Net Earnings—Mortgage Insurance (amounts in millions)

	2005			2004	PRO FORM	ЛА
	Q1	Q4	Q3	Q2	Q1	Total
REVENUES:						
Premiums	\$ 215	\$ 213	\$ 197	\$ 195	\$ 195	\$ 800
Net investment income	69	68	65	61	60	254
Policy fees and other income	10	8	10	10	8	36
Total revenues	294	289	272	266	263	1,090
BENEFITS AND EXPENSES:						
Benefits and other changes in policy reserves	21	53	46	27	39	165
Underwriting, acquisition and insurance expenses, net of deferrals	59	69	64	65	64	262
Amortization of deferred acquisition costs and intangibles	11	16	12	11	12	51
Total benefits and expenses	91	138	122	103	115	478
EARNINGS BEFORE INCOME TAXES	203	151	150	163	148	612
Provision for income taxes	62	44	48	49	45	186
SEGMENT NET EARNINGS	\$ 141	\$ 107	\$ 102	\$ 114	\$ 103	\$ 426

Pro Forma Segment Net Earnings is equivalent to Segment Net Earnings for the Mortgage Insurance Segment. Segment Net Operating Earnings is equivalent to Segment Net Earnings.

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Segment Net Earnings—Corporate and Other (amounts in millions)

	2005			2004	RO FORM	A
	Q1	Q4	Q3	Q2	Q1	Total
REVENUES:						
Premiums	\$ 18	\$ 22	\$ 22	\$ 26	\$ 26	\$ 96
Net investment income	35	29	29	53	35	146
Net realized investment (losses) gains	(6)	(1)	3	6	15	23
Policy fees and other income	5	44	6	2	2	54
Total Revenue	52	94	60	87	78	319
BENEFITS AND EXPENSES						
Benefits and other changes in policy reserves	8	8	9	9	9	35
Underwriting, acquisition and insurance expenses, net of deferrals	2	33	9	28	19	89
Amortization of deferred acquisition costs and intangibles	5	4	7	4	3	18
Interest expense	63	57	56	56	58	227
Total benefits and expenses	78	102	81	97	89	369
·						
LOSS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES	(26)	(8)	(21)	(10)	(11)	(50)
(Benefit from) provision for income taxes	(8)	(72)	(15)	17	(9)	(79)
(=)						
SEGMENT NET (LOSS) EARNINGS	(18)	64	(6)	(27)	(2)	29
DEGNERAL MET (ESSE) EMERINGS						
Net realized investment losses (gains), net of taxes	4	1	(2)	(4)	(10)	(15)
Net tax (benefit) expense related to initial public offering		(68)		22	—	(46)
Gain on outsourcing services agreement, net of taxes	_	(25)	_	_	_	(25)
		(==)				(==)
NET OPERATING LOSS	\$ (14)	\$ (28)	\$ (8)	\$ (9)	\$ (12)	\$ (57)
177 27 77 77 77 77 77 77 77 77 77 77 77 7	<del>+</del> (1.1)	Ţ ( <b>2</b> 0)	+ (0)	Ţ (2)	+ (12)	<i>+</i> (07)

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

First Quarter Results by Segment

Quarter ended March 31, 2005 as compared to

Quarter ended March 31, 2004

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Statement of Earnings by Segment (amounts in millions)

Three months ended March 31, 2005	Protection	Retirement Income and Investments	Mortgage Insurance	Corporate and Other	Affinity	Total
REVENUES:						
Premiums	\$ 1,128	\$ 244	\$ 215	\$ 18	\$ —	\$1,605
Net investment income	314	433	69	35	_	851
Net realized investment losses	_	_	_	(6)	_	(6)
Policy fees and other income	88	58	10	5		161
Total revenues	1,530	735	294	52	_	2,611
BENEFITS AND EXPENSES:						
Benefits and other changes in policy reserves	738	308	21	8	_	1,075
Interest credited	90	250	_	_	_	340
Underwriting, acquisition and insurance expenses, net of deferrals	288	59	59	2	_	408
Amortization of deferred acquisition costs and intangibles	189	27	11	5	_	232
Interest expense	9			63		72
Total benefits and expenses	1,314	644	91	78	_	2,127
EARNINGS (LOSS) BEFORE INCOME TAXES	216	91	203	(26)	_	484
Provision for (benefit from) income taxes	77	31	62	(8)	_	162
NET EARNINGS (LOSS)	\$ 139	\$ 60	\$ 141	\$ (18)	\$ —	\$ 322
Three months ended March 31, 2004	Protection	Retirement Income and Investments	Mortgage Insurance	Corporate and Other	Affinity	Total
REVENUES						
Premiums	\$ 1,170	\$ 277	\$ 195	\$ 26	\$ 54	\$1,722
Net investment income	309	\$ 617	60	33	18	1,037
Net realized investment gains		_	_	16	_	16
Policyholder fees and other income	87	85	8	2		
Total Revenue				2	67	249
	1,566	979	263	77	139	
RENEETTS AND EXPENSES	1,566	979				249
BENEFITS AND EXPENSES Renefits and changes in policy reserves			263	77	139	3,024
Benefits and changes in policy reserves	760	494	263	77		3,024
Benefits and changes in policy reserves Interest credited	760 90	494 306	263 39	77 9 —	139	3,024 1,351 396
Benefits and changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals	760 90 276	494 306 75	263 39 — 64	9 ————————————————————————————————————	139 49 — 74	3,024 1,351 396 508
Benefits and changes in policy reserves Interest credited	760 90	494 306	263 39	77 9 —	139	3,024 1,351 396
Benefits and changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense	760 90 276 244 3	494 306 75 57	263 39 — 64 12	9 ————————————————————————————————————	139 49 ——————————————————————————————————	3,024 1,351 396 508 345 47
Benefits and changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles	760 90 276 244	494 306 75 57	263 39  64 12	9 - 19 3	139 49 - 74 29	3,024 3,024 1,351 396 508 345
Benefits and changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense	760 90 276 244 3	494 306 75 57	263 39 — 64 12	9 ————————————————————————————————————	139 49 ——————————————————————————————————	3,024 1,351 396 508 345 47
Benefits and changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense  Total benefits and expenses  EARNINGS (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES AND ACCOUNTING CHANGE	760 90 276 244 3 1,373	494 306 75 57 — 932	263  39  64  12  115	9 ————————————————————————————————————	139 49  74 29  152 (13)	249 3,024 1,351 396 508 345 47 2,647
Benefits and changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense  Total benefits and expenses  EARNINGS (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME	760 90 276 244 3 1,373	494 306 75 57 — 932	263 39 — 64 12 — 115	9 - 19 3 44 - 75	139 49 — 74 29 — 152	249 3,024 1,351 396 508 345 47 2,647
Benefits and changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense  Total benefits and expenses  EARNINGS (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES AND ACCOUNTING CHANGE	760 90 276 244 3 1,373	494 306 75 57 — 932	263  39  64  12  115	9 ————————————————————————————————————	139 49  74 29  152 (13)	249 3,024  1,351 396 508 345 47  2,647

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Segment Net Earnings—Protection (amounts in millions)

Three months ended March 31, 2005	Life	Long- Term Care	Payment Protection	Group Life and Health	Total
REVENUES:					
Premiums	\$201	\$408	\$ 357	\$ 162	\$1,128
Net investment income	121	156	26	11	314
Policy fees and other income		2	4	4	88
Total revenues	400	566	387	177	1,530
BENEFITS AND EXPENSES:					
Benefits and other changes in policy reserves	172	388	66	112	738
Interest credited	59	31	_		90
Underwriting, acquisition and insurance expenses, net of deferrals	34	65	144	45	288
Amortization of deferred acquisition costs and intangibles	20	17	143	9	189
Interest expense	9	_			9
Total benefits and expenses	294	501	353	166	1,314
EARNINGS BEFORE INCOME TAXES	106	65	34	11	216
Provision for income taxes	38	23	12	4	77
SEGMENT NET EARNINGS	\$ 68	\$ 42	\$ 22	\$ 7	\$ 139
Three months ended March 31, 2004	Life	Long- Term Care	Payment Protection	Group Life and Health	Total
REVENUES:					
Premiums	\$190	\$440	\$ 385	\$ 155	\$1.170
Premiums Net investment income	\$190 109	\$440 163	\$ 385 26	\$ 155 11	\$1,170 309
Premiums Net investment income Policy fees and other income	\$190 109 75	\$440 163 2	\$ 385 26 5	\$ 155 11 5	\$1,170 309 87
Net investment income	109	163	26	11	309
Net investment income Policy fees and other income	109 75	163	26 5	11 5	309 87
Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES:	109 75	163	26 5	11 5	309 87
Net investment income Policy fees and other income  Total revenues	109 75 374	163 2 605	26 5 416	11 5 ——————————————————————————————————	309 87 1,566
Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited	109 75 374	163 2 605	26 5 416	11 5 ——————————————————————————————————	309 87 1,566
Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals	109 75 374 161 62	163 2 605 408 28	26 5 416 81	11 5 171 ———————————————————————————————	309 87 1,566 760 90
Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited	109 75 374 161 62 29	163 2 605 408 28 80	26 5 416 81 ——————————————————————————————————	11 5 171 ———————————————————————————————	309 87 1,566 760 90 276
Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles	109 75 374 161 62 29 29	163 2 605 408 28 80 27	26 5 416 81 	11 5 171 110 	760 90 276 244
Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense	109 75 374 161 62 29 29 3	163 2 605 408 28 80 27 —	26 5 416 81 ——————————————————————————————————	11 5 171 110  42 8 	760 90 276 244 3
Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense  Total benefits and expenses	109 75 374 161 62 29 29 3 284	163 2 605 408 28 80 27 — 543	26 5 416 81 ——————————————————————————————————	11 5 171 110 	309 87 1,566 760 90 276 244 3

 $Segment\ Net\ Operating\ Earnings\ is\ equivalent\ to\ Segment\ Net\ Earnings.$ 

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Segment Net Earnings—Retirement Income and Investments (amounts in millions)

Three months ended March 31, 2005	Spread- Based Retail Products	Fee- Based Products	Spread- Based Institutional Products	Total
REVENUES:				
Premiums	\$ 244	\$ —	s —	\$244
Net investment income	331	4	98	433
Policy fees and other income	3	55		58
Total revenues	578	59	98	735
BENEFITS AND EXPENSES:		<u>——</u>		
Benefits and other changes in policy reserves	307	1	_	308
Interest credited	165	3	82	250
Underwriting, acquisition and insurance expenses, net of deferrals	30	27	2	59
Amortization of deferred acquisition costs and intangibles	24	3	_	27
7 Infortization of deferred acquisition costs and intalignoses				
Total benefits and expenses	526	34	84	644
EARNINGS BEFORE INCOME TAXES	52	25	14	91
EARNINGS DEFORE INCOME TAXES				<del></del>
Provision for income taxes	18	8	5	31
CECIMENTE NET E A DNINGC	¢ 24	e 17	\$ 9	6 (0
SEGMENT NET EARNINGS	\$ 34	\$ 17	\$ 9	\$ 60
Three months ended March 31, 2004	Spread- Based Retail Products	Fee- Based Products	Spread- Based Institutional Products	Total
REVENUES:	Based Retail Products	Based Products	Based Institutional Products	
REVENUES: Premiums	Based Retail Products \$ 277	Based Products	Based Institutional Products \$ —	\$277
REVENUES: Premiums Net investment income	Based Retail Products \$ 277 512	Based Products  \$ — 29	Based Institutional Products	\$277 617
REVENUES: Premiums	Based Retail Products \$ 277	Based Products	Based Institutional Products \$ —	\$277
REVENUES: Premiums Net investment income	Based Retail Products \$ 277 512	Based Products  \$ — 29	Based Institutional Products  \$	\$277 617
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues	S 277 512 2	S — 29 83	Based Institutional Products  \$ — 76 —	\$277 617 85
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES:	\$ 277 512 2	\$ — 29 83 — 112	Based Institutional Products  \$ — 76 —	\$277 617 85 979
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues	S 277 512 2	S — 29 83	Based Institutional Products  \$ — 76 —	\$277 617 85
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited	\$ 277 512 2 791	\$ — 29 83 112 7	S — 76 — 76 — 76	\$277 617 85 979
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves	\$ 277 512 2 791	\$ — 29 83 112 7 27	S — 76 — 76 — 76	\$277 617 85 979 494 306
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals	\$ 277 512 2 791 487 213 30	\$ — 29 83 112 7 27 44	S — 76 — 76 — 66 1	\$277 617 85 
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles  Total benefits and expenses	\$ 277 512 2 791 487 213 30 27	\$ — 29 83 112 7 27 44 30	S — 76 — 76 — 66 — 1 — —	\$277 617 85 979 494 306 75 57
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles  Total benefits and expenses  EARNINGS BEFORE INCOME TAXES AND ACCOUNTING CHANGE	\$ 277 512 2 791 487 213 30 27 757	\$ — 29 83 112 7 27 44 30 108 4	Based   Institutional   Products	\$277 617 85 979 494 306 75 57 932
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles  Total benefits and expenses	\$ 277 512 2 791 487 213 30 27	\$ — 29 83 — 112 — 7 27 44 30 — 108 — 108	Based   Institutional   Products	\$277 617 85 979 494 306 75 57

Segment Net Operating Earnings is equivalent to Segment Net Earnings.

#### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Assets Under Management—Retirement Income and Investments (amounts in millions)

Three months ended March 31. 2005 2004 Spread-Based Retail Products Fixed Annuities 14,199 Account value, beginning of period 15,157 285 311 Deposits Interest credited 150 145 Surrenders, benefits and product charges (343)(317)Account value, end of period 15,249 14,338 Account value, net of reinsurance, end of period 15,214 14,304(i) Income Annuities Account value, beginning of period S 5.348 S 5.015 Premiums and deposits 212 225 Interest credited Surrenders, benefits and product charges (218)(212)Account value, end of period \$ 5,419 5.103 5,415 5.098(ii) Account value, net of reinsurance, end of period Structured Settlements Account value, beginning of period S 12,323 S 12,017 Premiums and deposits 124 133 Interest credited 214 209 Surrenders, benefits and product charges (229)(227)Account value, end of period 12,432 12,132 Account value, net of reinsurance, end of period 653 134(iii) 21,282 Total Spread-Based Retail Products, net of reinsurance ((i)+(ii)+(iii)) 19,536(iv) Spread-Based Institutional Products GICs and Funding Agreements 9,541 9,527 Account value, beginning of the period Deposits 841 501 Interest credited 66 Surrenders and benefits (1,056)(633) Account value, end of period 9,408 9,461(v) Total Spread-Based Products Assets Under Management ((iv)+(v)) 30,690 28,997(vi) Fee-Based Products
Variable Annuities Account value, beginning of period 11,555 10,904 Deposits 265 308 Interest credited and investment performance 249 (161)Surrenders, benefits and product charges (401)(402)Account value, end of period 11,258 11,059 Account value, net of reinsurance, end of period 1,287 452(vii) Variable Life Insurance Account value, beginning of the period S 345 S 313 Deposits 11 Interest credited and investment performance (11) Surrenders, benefits and product charges (7) (8) 335 321(viii) Account value, end of period \$ S Third Party Assets Private Asset Management 2,497 \$ Personal Advisor Network 1,293 866 Total Third Party Assets 4,046 3,363(ix) \$ Total Fee-Based Products Assets Under Management ((vii)+(viii)+(ix)) 5,668 4,136(x) Assets Under Management ((vi)+(x)) 36,358 33,133

<sup>(</sup>a) Assets under management is defined as the total account value, net of reinsurance, and third party assets

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Assets Under Management by Contract Type—Retirement Income and Investments (amounts in millions)

	2005		20	004	
	QI	Q4	Q3	Q2	Q1
Spread-Based Institutional Products					
Guaranteed investment contracts (GICs)	\$3,302	\$3,352	\$3,412	\$3,517	\$ 3,474
Funding agreements backing notes	3,381	3,405	2,992	2,844	2,963
Funding agreements	2,725	2,784	2,925	3,024	3,024
	\$9,408	\$ 9,541	\$ 9,329	\$ 9,385	\$ 9,461
Funding agreements by liquidity provisions:					
7 day	\$ —	\$ —	\$ 50	\$ 100	\$ 100
30 day	_	_	150	200	350
90 day	1,308	1,518	1,610	1,660	1,960
180 day	150	100	_	_	_
No put	1,010	900	850	850	500
13 month rolling maturity	250	250	250	200	100
Accrued interest	7	16	15	14	14
Total funding agreements	\$2,725	\$2,784	\$ 2,925	\$3,024	\$ 3,024

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Segment Net Earnings—Mortgage Insurance (amounts in millions)

Three months ended March 31, 2005	U. S.	International	Total
REVENUES:	_		
Premiums	\$111	\$ 104	\$215
Net investment income	31	38	69
Policy fees and other income	7	3	10
Total revenues	149	145	294
BENEFITS AND EXPENSES:			
Benefits and other changes in policy reserves	15	6	21
Underwriting, acquisition and insurance expenses, net of deferrals	34	25	59
Amortization of deferred acquisition costs and intangibles	6	5	11
Total benefits and expenses		36	91
EARNINGS BEFORE INCOME TAXES	94	109	203
EMILITOR BETONE THESE			
Provision for income taxes	22	40	62
SEGMENT NET EARNINGS	\$ 72	\$ 69	\$141
Three months ended March 31, 2004	U. S.	International	Total
Three months ended March 31, 2004  REVENUES:	<u>U. S.</u>	International	Total
<u> </u>	<u>u.s.</u> \$119	International \$ 76	**Total
REVENUES: Premiums Net investment income			\$195 60
REVENUES: Premiums	\$119	\$ 76	\$195
REVENUES: Premiums Net investment income	\$119 31	\$ 76	\$195 60
REVENUES: Premiums Net investment income	\$119 31	\$ 76	\$195 60
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues	\$119 31 4	\$ 76 29 4	\$195 60 8
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES:	\$119 31 4 154	\$ 76 29 4 109	\$195 60 8 263
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves	\$119 31 4 ——————————————————————————————————	\$ 76 29 4 109	\$195 60 8 263
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals	\$119 31 4 154	\$ 76 29 4 109	\$195 60 8 263
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves	\$119 31 4 ——————————————————————————————————	\$ 76 29 4 109	\$195 60 8 263
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals	\$119 31 4 154	\$ 76 29 4 109	\$195 60 8 263
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles  Total benefits and expenses	\$119 31 4 154 29 41 7 77	\$ 76 29 4 109 10 23 5	\$195 60 8 263 39 64 12
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles	\$119 31 4 154 29 41 7	\$ 76 29 4 109	\$195 60 8 263 39 64 12
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles  Total benefits and expenses	\$119 31 4 154 29 41 7 77	\$ 76 29 4 109 10 23 5	\$195 60 8 263 39 64 12
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles  Total benefits and expenses  EARNINGS BEFORE INCOME TAXES	\$119 31 4 154 29 41 7 77	\$ 76 29 4 109 10 23 5 38	\$195 60 8 263 39 64 12 115
REVENUES: Premiums Net investment income Policy fees and other income  Total revenues  BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles  Total benefits and expenses  EARNINGS BEFORE INCOME TAXES	\$119 31 4 154 29 41 7 77	\$ 76 29 4 109 10 23 5 38	\$195 60 8 263 39 64 12 115

Segment Net Operating Earnings is equivalent to Segment Net Earnings.

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Segment Net Earnings—Corporate and Other (amounts in millions)

Three months ended March 31, 2005	Total
REVENUES	_
Premiums	\$ 18
Net investment income	35
Net investment income  Net realized investment losses	
Policy fees and other income	(6)
Folicy rees and other income	
Treat	
Total revenues	52
AND THE STATE OF T	
BENEFITS AND EXPENSES	
Benefits and other changes in policy reserves	8
Underwriting, acquisition and insurance expenses, net of deferrals	2
Amortization of deferred acquisition costs and intangibles	5
Interest expense	63
	<del>-</del>
Total benefits and expenses	78
•	
LOSS BEFORE INCOME TAXES	(26)
	(20)
Benefit from income taxes	(8)
Beliefit from facilities	(6)
ON CAMPATA AND A COC	(10)
SEGMENT NET LOSS	(18)
Net realized investment losses, net of taxes	4
	<del>-</del>
NET OPERATING LOSS	\$(14)
Three months ended March 31, 2004	Total
	_
Premiums	\$ 26
Premiums Net investment income	33
Premiums Net investment income Net realized investment gains	33 16
Net investment income	33
Premiums Net investment income Net realized investment gains	33 16
Premiums Net investment income Net realized investment gains	33 16
Premiums Net investment income Net realized investment gains Policy fees and other income	33 16 2
Premiums Net investment income Net realized investment gains Policy fees and other income  Total revenues	33 16 2
Premiums Net investment income Net realized investment gains Policy fees and other income  Total revenues  BENEFITS AND EXPENSES	33 16 2 77
Premiums Net investment income Net realized investment gains Policy fees and other income  Total revenues  BENEFITS AND EXPENSES Benefits and other changes in policy reserves	33 16 2 
Premiums Net investment income Net realized investment gains Policy fees and other income  Total revenues  BENEFITS AND EXPENSES Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals	33 16 2 
Premiums Net investment income Net realized investment gains Policy fees and other income  Total revenues  BENEFITS AND EXPENSES Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles	33 16 2 
Premiums Net investment income Net realized investment gains Policy fees and other income  Total revenues  BENEFITS AND EXPENSES Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals	33 16 2 77 
Premiums Net investment income Net realized investment gains Policy fees and other income  Total revenues  BENEFITS AND EXPENSES Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense	33 16 2 77 
Premiums Net investment income Net realized investment gains Policy fees and other income  Total revenues  BENEFITS AND EXPENSES Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles	33 16 2 
Premiums Net investment income Net realized investment gains Policy fees and other income  Total revenues  BENEFITS AND EXPENSES Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense  Total benefits and expenses	33 16 2 77 
Premiums Net investment income Net realized investment gains Policy fees and other income  Total revenues  BENEFITS AND EXPENSES Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense  Total benefits and expenses	33 16 2 77 
Premiums Net investment income Net realized investment gains Policy fees and other income  Total revenues  BENEFITS AND EXPENSES Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense  Total benefits and expenses  EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES	33 16 2 77 
Premiums Net investment income Net realized investment gains Policy fees and other income  Total revenues  BENEFITS AND EXPENSES Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense  Total benefits and expenses  EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES	33 16 2 77 
Premiums Net investment income Net realized investment gains Policy fees and other income  Total revenues  BENEFITS AND EXPENSES Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense  Total benefits and expenses  EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES	33 16 2 77 
Premiums Net investment income Net realized investment gains Policy fees and other income  Total revenues  BENEFITS AND EXPENSES Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense  Total benefits and expenses  EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES  Benefit from income taxes	33 16 2 77 77 9 19 33 44 75 — 2 — (2)
Premiums Net investment income Net realized investment gains Policy fees and other income  Total revenues  BENEFITS AND EXPENSES Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense  Total benefits and expenses  EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES  Benefit from income taxes	33 16 2 77 
Premiums Net investment income Net realized investment gains Policy fees and other income  Total revenues  BENEFITS AND EXPENSES Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense  Total benefits and expenses  EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES  Benefit from income taxes  SEGMENT NET EARNINGS	33 16 2 77 77 9 19 3 44 75 2 —— (2) 4
Premiums Net investment income Net realized investment gains Policy fees and other income  Total revenues  BENEFITS AND EXPENSES Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense  Total benefits and expenses  EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES  Benefit from income taxes	33 16 2 77 77 9 19 3 44 75 2 —— (2)
Premiums Net investment income Net realized investment gains Policy fees and other income  Total revenues  BENEFITS AND EXPENSES Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense  Total benefits and expenses  EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES  Benefit from income taxes  SEGMENT NET EARNINGS Net realized investment gains, net of taxes	33 16 2 77 77 9 19 3 44 75 2 (2) 4 (10)
Premiums Net investment income Net realized investment gains Policy fees and other income  Total revenues  BENEFITS AND EXPENSES Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense  Total benefits and expenses  EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES  Benefit from income taxes  SEGMENT NET EARNINGS	33 16 2 77 

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

## Net Earnings (amounts in millions)

	2005			2004		
	Q1	Q4	Q3	Q2	Q1	Total
REVENUES:						
Premiums	\$1,605	\$1,606	\$1,523	\$1,708	\$1,722	\$ 6,559
Net investment income	851	825	785	1,001	1,037	3,648
Net realized investment (losses) gains	(6)	(1)	3	8	16	26
Policy fees and other income	161	212	159	204	249	824
Total revenues	2,611	2,642	2,470	2,921	3,024	11,057
BENEFITS AND EXPENSES:						
Benefits and other changes in policy reserves	1,075	1,129	1,034	1,290	1,351	4,804
Interest credited	340	344	328	364	396	1,432
Underwriting, acquisition and insurance expenses, net of deferrals	408	429	399	476	508	1,812
Amortization of deferred acquisition costs and intangibles	232	262	242	305	345	1,154
Interest expense	72	63	60	47	47	217
Total benefits and expenses	2,127	2,227	2,063	2,482	2,647	9,419
EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES AND ACCOUNTING CHANGE	484	415	407	439	377	1,638
Provision for income taxes	162	69	136	171	117	493
NET EARNINGS FROM CONTINUING OPERATIONS BEFORE ACCOUNTING CHANGE	\$ 322	\$ 346	\$ 271	\$ 268	\$ 260	\$ 1,145

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Segment Net Earnings—Protection (amounts in millions)

	2005			2004		
	Q1	Q1 Q4		Q3 Q2		Total
REVENUES:						
Premiums	\$ 1,128	\$ 1,094	\$ 1,085	\$ 1,132	\$ 1,170	\$ 4,481
Net investment income	314	311	298	306	309	1,224
Policy fees and other income	88	102	91	79	87	359
Total Revenues	1,530	1,507	1,474	1,517	1,566	6,064
BENEFITS AND EXPENSES:						
Benefits and other changes in policy reserves	738	705	698	727	760	2,890
Interest credited	90	91	91	90	90	362
Underwriting, acquisition and insurance expenses, net of deferrals	288	279	267	272	276	1,094
Amortization of deferred acquisition costs and intangibles	189	208	198	219	244	869
Interest expense	9	6	4	2	3	15
Total benefits and expenses	1,314	1,289	1,258	1,310	1,373	5,230
EARNINGS BEFORE INCOME TAXES	216	218	216	207	193	834
Provision for income taxes	77	78	81	78	69	306
SEGMENT NET EARNINGS	\$ 139	\$ 140	\$ 135	\$ 129	\$ 124	\$ 528

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Segment Net Earnings—Retirement Income and Investments (amounts in millions)

	2005			2004		
	Q1	Q4	Q3	Q2	Q1	Total
REVENUES:						
Premiums	\$244	\$277	\$219	\$321	\$277	\$ 1,094
Net investment income	433	417	393	569	617	1,996
Policy fees and other income	58	58	52	76	85	271
Total revenues	735	752	664	966	979	3,361
BENEFITS AND EXPENSES:						
Benefits and other changes in policy reserves	308	363	281	495	494	1,633
Interest credited	250	253	237	274	306	1,070
Underwriting, acquisition and insurance expenses, net of deferrals	59	48	59	68	75	250
Amortization of deferred acquisition costs and intangibles	27	34	25	54	57	170
Interest expense	_	_	_	1	_	1
Total benefits and expenses	644	698	602	892	932	3,124
EARNINGS BEFORE INCOME TAXES AND ACCOUNTING CHANGE	91	54	62	74	47	237
Provision for income taxes	31	19	22	27	16	84
	<del></del>		<b></b>	0.45		0 4.5
SEGMENT NET EARNINGS	\$ 60	\$ 35	\$ 40	\$ 47	\$ 31	\$ 153

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Segment Net Earnings—Mortgage Insurance (amounts in millions)

	2005			2004			
	Q1	Q4	Q3	Q2	Q1	Т	otal
REVENUES:							
Premiums	\$ 215	\$ 213	\$ 197	\$ 195	\$ 195	\$	800
Net investment income	69	68	65	61	60		254
Policy fees and other income	10	8	10	10	8		36
Total revenues	294	289	272	266	263		1,090
BENEFITS AND EXPENSES:							
Benefits and other changes in policy reserves	21	53	46	27	39		165
Underwriting, acquisition and insurance expenses, net of deferrals	59	69	64	65	64		262
Amortization of deferred acquisition costs and intangibles	11	16	12	11	12		51
Total benefits and expenses	91	138	122	103	115		478
•							
EARNINGS BEFORE INCOME TAXES	203	151	150	163	148		612
Provision for income taxes	62	44	48	49	45		186
SEGMENT NET EARNINGS	\$ 141	\$ 107	\$ 102	\$ 114	\$ 103	\$	426
						_	

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Segment Net Earnings—Corporate and Other (amounts in millions)

	2005		2004				
	Q1	Q4	Q3	Q2	Q1	Total	
REVENUES:							
Premiums	\$ 18	\$ 22	\$ 22	\$ 26	\$ 26	\$ 96	
Net investment income	35	29	29	57	33	148	
Net realized investment (losses) gains	(6)	(1)	3	8	16	26	
Policy fees and other income	5	44	6	2	2	54	
Total revenues	52	94	60	93	77	324	
BENEFITS AND EXPENSES							
Benefits and other changes in policy reserves	8	8	9	10	9	36	
Underwriting, acquisition and insurance expenses, net of deferrals	2	33	9	22	19	83	
Amortization of deferred acquisition costs and intangibles	5	4	7	3	3	17	
Interest expense	63	57	56	44	44	201	
Total benefits and expenses	78	102	81	79	75	337	
(LOSS) EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES	(26)	(8)	(21)	14	2	(13)	
(Benefit from) provision for income taxes	(8)	(72)	(15)	24	(2)	(65)	
(State) Total provision for meeting taken			(10)			(00)	
SEGMENT NET (LOSS) EARNINGS	(18)	64	(6)	(10)	4	52	
SEGMENT NET (BOSS) ENNINGS	(10)		(0)	(10)		32	
Net realized investment losses (gains), net of taxes	4	1	(2)	(4)	(10)	(15)	
Net realized investment rosses (gains), net of taxes		1	(2)	(4)	(10)	(13)	
NET OPERATING (LOSS) EARNINGS	\$(14)	\$ 65	\$ (8)	\$(14)	\$ (6)	\$ 37	
NET OFERATERO (LOSS) EARMENOS	φ(14)	φ 03	φ (o)	\$(14)	ş (0)	Ф 37	

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Segment Net Earnings—Affinity (amounts in millions)

REVENUES:         S		2005	2004							
Premiums         \$ - \$ - \$ - \$ 34 \$ 54 \$ 88           Net investment income         - 8 18 26           Policy fees and other income         - 37 67 104           Total revenues         - 79 139 218           BENEFITS AND EXPENSES:         - 31 49 80           Underwriting, acquisition and insurance expenses, net of deferrals         - 31 49 80           Amortization of deferred acquisition costs and intangibles         - 18 29 47           Total benefits and expenses         - 98 152 250           LOSS BEFORE INCOME TAXES         (19) (13) (32)           Benefit from income taxes         (7) (11) (18)		Q1	Q4	Q3	Q2	Q1	Total			
Net investment income       —       —       8       18       26         Policy fees and other income       —       —       37       67       104         Total revenues         BENEFITS AND EXPENSES:         Benefits and other changes in policy reserves       —       —       31       49       80         Underwriting, acquisition and insurance expenses, net of deferrals       —       —       49       74       123         Amortization of deferred acquisition costs and intangibles       —       —       18       29       47         Total benefits and expenses       —       —       98       152       250         LOSS BEFORE INCOME TAXES       —       —       —       (19)       (13)       (32)         Benefit from income taxes       —       —       —       (7)       (11)       (18)	REVENUES:									
Policy fees and other income   37 67 104	Premiums	\$ —	\$ —	\$ —	\$ 34	\$ 54	\$ 88			
Total revenues         —         79         139         218           BENEFITS AND EXPENSES:           Benefits and other changes in policy reserves         —         —         31         49         80           Underwriting, acquisition and insurance expenses, net of deferrals         —         —         49         74         123           Amortization of deferred acquisition costs and intangibles         —         —         18         29         47           Total benefits and expenses         —         —         98         152         250           LOSS BEFORE INCOME TAXES         —         —         —         (19)         (13)         (32)           Benefit from income taxes         —         —         —         (7)         (11)         (18)	Net investment income	_	_	_	8	18	26			
BENEFITS AND EXPENSES:           Benefits and other changes in policy reserves         -         -         31         49         80           Underwriting, acquisition and insurance expenses, net of deferrals         -         -         49         74         123           Amortization of deferred acquisition costs and intangibles         -         -         18         29         47           Total benefits and expenses         -         -         98         152         250           LOSS BEFORE INCOME TAXES         -         -         -         (19)         (13)         (32)           Benefit from income taxes         -         -         -         (7)         (11)         (18)	Policy fees and other income				37	67	104			
Benefits and other changes in policy reserves   31 49 80	Total revenues	_	_	_	79	139	218			
Underwriting, acquisition and insurance expenses, net of deferrals       —       —       49       74       123         Amortization of deferred acquisition costs and intangibles       —       —       18       29       47         Total benefits and expenses       —       —       —       98       152       250         LOSS BEFORE INCOME TAXES       —       —       —       (19)       (13)       (32)         Benefit from income taxes       —       —       —       (7)       (11)       (18)	BENEFITS AND EXPENSES:									
Amortization of deferred acquisition costs and intangibles       —       —       —       18       29       47         Total benefits and expenses       —       —       —       98       152       250         LOSS BEFORE INCOME TAXES       —       —       —       (19)       (13)       (32)         Benefit from income taxes       —       —       —       (7)       (11)       (18)	Benefits and other changes in policy reserves	_	_	_	31	49	80			
Total benefits and expenses       -       -       -       98       152       250         LOSS BEFORE INCOME TAXES       -       -       -       (19)       (13)       (32)         Benefit from income taxes       -       -       -       (7)       (11)       (18)		_	_	_	49		123			
LOSS BEFORE INCOME TAXES         —         —         —         —         (19)         (13)         (32)           Benefit from income taxes         —         —         —         —         (7)         (11)         (18)	Amortization of deferred acquisition costs and intangibles		_	_	18	29	47			
Benefit from income taxes — — — (7) (11) (18)	Total benefits and expenses	_			98	152	250			
	LOSS BEFORE INCOME TAXES				(19)	(13)	(32)			
SEGMENT NET LOSS \$ - \ \\$ - \ \\$ (12) \ \\$ (2) \ \\$ (14)	Benefit from income taxes				(7)	(11)	(18)			
	SEGMENT NET LOSS	\$ —	\$ —	\$ —	\$ (12)	\$ (2)	\$ (14)			

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# STATISTICAL DATA

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Deferred Acquisition Costs (amounts in millions)

Deferred Acquisition Costs	Total	Protection	Retirement Income and Investments	Mortgage Insurance	Corporate and Other
Unamortized balance as of December 31, 2004	\$5,206	\$ 4,327	\$ 762	\$ 112	\$ 5
Costs Deferred	300	241	41	16	2
Amortization	(213)	(176)	(25)	(10)	(2)
Impact of foreign currency translation	(3)	(4)		1	
Unamortized balance as of March 31, 2005	5,290	4,388	778	119	5
Accumulated effect of net unrealized investment gains	(78)	(8)	(70)		
Balance as of March 31, 2005	\$5,212	\$ 4,380	\$ 708	\$ 119	\$ 5

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Investments Summary (dollar amounts in millions)

		March 200		Decemb 200		Septembe 2004		June 200		March 2004	
		Carrying Amount	% of Total								
omposition of Investment Portfolio											
Fixed maturities, available-for-sale:		0 40 644	6407		5001	0 00010	#00/		#00/		6.50
Public		\$ 40,644	61%	\$ 40,150		\$ 39,210	59%	\$ 36,703	59%	\$ 54,054	65%
Private		11,997	18%	12,274	18%	11,619	18%	11,298	18%	14,861	18%
Equity securities, available-for-sale Common Stocks and Mutual F	Namada	52	0%	82	0%	75	0%	82	0%	143	0%
Preferred Stocks	unds	132	0%	125		126	0%	119		243	1%
Investment in Special Purpose	Entities	171	1%	167		159	1%	151	1%	161	0%
Mortgage loans	Entitles	6,279	9%	6,051		5,877	9%	5,800	9%	6,124	7%
Policy loans		1,232	2%	1,224		1,215	2%	1,108	2%	1,114	1%
Restricted investments held by securiti	ization entities	815	1%	860		925	1%	956		1,018	1%
Cash, cash equivalents and short-term		1,526	2%	2,210		2,667	4%	2,240	4%	2,465	3%
Other invested assets		3,823	6%	3,996		4,299	6%	3,558	6%	3,535	4%
Total invested assets and cash		\$ 66,671	100%	\$ 67,139	100%	\$ 66,172	100%	\$ 62,015	100%	\$ 83,718	100%
		March 200:		Decemb 200		Septembe 2004		June 200		March 2004	
ablic Fixed Maturities—Credit Quality:		Estimated Fair Value	% of Total	Estimated Fair Value		Estimated Fair Value	% of Total	Estimated Fair Value	% of Total	Estimated Fair Value	% of Total
NAIC Designation	Rating Agency Equivalent Designation										
1	Aaa/Aa/A	\$ 29,107	72%	\$ 28,635	71%	\$ 27,877	71%	\$ 26,053	71%	\$ 34,481	64%
2	Baa	9,472	23%	9,344	23%	9,320	24%	8,758	24%	15,770	29%
3	Ba	1,439	4%	1,415		1,329	4%	1,189	3%	2,313	4%
4	В	474	1%	651		567	1%	571	2%	1,122	2%
5	Caa and lower	91	0%	63		59	0%	94		217	1%
6	In or near default	26	0%	15		21	0%	21		79	0%
Not rated	Not rated	35	0%	27	0%	37	0%	17	0%	72	0%
	Total public fixed maturities	\$ 40,644	100%	\$ 40,150	100%	\$ 39,210	100%	\$ 36,703	100%	\$ 54,054	100%
ivate Fixed Maturities—Credit Quality:					_						
NAIC Designation	Rating Agency Equivalent Designation										
1	Aaa/Aa/A	\$ 6,350	53%	\$ 6,501	53%	\$ 6,024	52%	\$ 5,853	52%	\$ 7,872	53%
2	Baa	4,743	40%	4,768		4,605	40%	4,476		5,692	38%
3	Ba	543	5%	605		597	5%	628		783	5%
4	В	175	1%	202	2%	191	2%	123	1%	210	2%
5	Caa and lower	46	0%	103		106	1%	101		138	1%
6	In or near default	37	0%	43		74	0%	92		98	1%
Not rated	Not rated	103	1%	52		22	0%	25		68	0%
	Total private fixed maturities	\$ 11,997	100%	\$ 12,274	100%	\$ 11,619	100%	\$ 11,298	100%	\$ 14,861	100%

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Fixed Maturities Summary (dollar amounts in millions)

	March 3	31, 2005	Decembe	r 31, 2004	Se	eptembe	r 30, 2004		June 3	0, 2004	March 31, 2004		
	Estimated Fair Value	% of Total	Estimated Fair Value	% of Total		mated Value	% of Total		stimated air Value	% of Total		stimated ir Value	% of Total
Fixed maturities—Security Sector:			<u> </u>										
U.S. government & agencies	\$ 493	1%	\$ 572	1%	S	569	1%	S	614	1%	\$	1.189	2%
State and municipal	3,016	6%	3,030	6%		3,267	6%		3,140	7%		3,359	5%
Foreign government	1,808	3%	1,744	3%		1,453	3%		1,462	3%		1,660	2%
U.S. corporate	21,525	41%	21,893	42%	2	21,254	42%		20,389	43%		35,058	51%
Foreign corporate	7,178	14%	6,913	13%		6,550	13%		5,846	12%		8,773	13%
Mortgage-backed	8,722	17%	8,577	17%		7,969	16%		6,948	14%		8,421	12%
Public utilities	6,571	12%	6,395	12%		6,387	12%		6,152	13%		6,043	9%
Asset-backed	3,328	6%	3,300	6%		3,380	7%		3,450	7%		4,412	6%
Total fixed maturities	\$ 52,641	100%	\$ 52,424	100%	\$ 5	50,829	100%	\$	48,001	100%	\$	68,915	100%
Corporate Bond Holdings—Industry Sector:								_					
Finance and insurance	\$ 10,658	30%	\$ 10,357	30%	S 1	10,080	29%	\$	9,619	30%	\$	13,881	28%
Utilities and energy	6,985	20%	7,056	20%		7,061	21%	Ψ	6,784	21%	Ψ	11,238	22%
Consumer—non cyclical	4,705	13%	4,351	12%		4,349	13%		4,213	13%		6,454	13%
Consumer—cyclical	2,634	8%	2,666	8%		2.637	8%		2,640	8%		4,028	8%
Capital goods	2,289	6%	2,240	6%		2,284	7%		2,201	7%		3,327	7%
Industrial	2,384	7%	2,475	7%		2,506	7%		2,263	7%		3,333	7%
Technology and communications	2,329	7%	2,223	6%		2,135	6%		1,996	6%		3,268	6%
Transportation	1,156	3%	1,063	3%		1,003	3%		900	3%		1,953	4%
Other	2,134	6%	2,770	8%		2,136	6%		1,771	5%		2,392	5%
Total	\$ 35,274	100%	\$ 35,201	100%	\$ 3	34,191	100%	\$	32,387	100%	\$	49,874	100%
Fixed maturities—Contractual Maturity Dates:								-			_		
Due in one year or less	\$ 2,652	5%	\$ 2,040	4%	\$	1,712	3%	\$	1,297	3%	\$	1,636	2%
Due after one year through five years	10,329	20%	10,749	20%		10,660	21%		10,952	23%		12,112	18%
Due after five years through ten years	11,658	22%	11,842	23%		11,663	23%		10,924	22%		14,725	21%
Due after ten years	15,952	30%	15,916	30%		15,445	31%		14,430	30%		27,609	40%
Subtotal	40,591	77%	40,547	77%	3	39,480	78%		37,603	78%		56,082	81%
Mortgage-backed and asset backed	12,050	23%	11,877	23%	1	11,349	22%		10,398	22%		12,833	19%
Total fixed maturities	\$ 52,641	100%	\$ 52,424	100%	S 5	50,829	100%	S	48,001	100%	\$	68,915	100%

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Commercial Mortgage Loan Data (dollar amounts in millions)

	March	31, 2005	Decembe	er 31, 2004	Septemb	er 30, 2004	June 30, 2004		March	31, 2004
Summary of Commercial Mortgage Loans	Carrying Amount	% of Total	Carrying Amount	% of Total	Carrying Amount	% of Total	Carrying Amount	% of Total	Carrying Amount	% of Total
Geographic Region		· <u> </u>								
Pacific	\$ 1,850	30%	\$ 1,796	30%	\$ 1,761	30%	\$ 1,707	29%	\$ 1,821	29%
South Atlantic	1,234	20%	1,239	20%	1,196	20%	1,208	21%	1,216	20%
Middle Atlantic	989	16%	953	16%	887	15%	857	15%	923	15%
East North Central	662	11%	682	11%	681	12%	706	12%	789	13%
Mountain	471	8%	463	8%	457	8%	439	8%	479	8%
West South Central	304	5%	306	5%	275	5%	303	5%	292	5%
West North Central	366	5%	252	4%	261	4%	246	4%	261	4%
East South Central	230	3%	225	4%	227	4%	225	4%	235	4%
New England	173	2%	135	2%	132	2%	109	2%	108	2%
Total	\$ 6,279	100%	\$ 6,051	100%	\$ 5,877	100%	\$ 5,800	100%	\$ 6,124	100%
Property Type										
Office	\$ 1,861	30%	\$ 1,822	30%	\$ 1,774	30%	\$ 1,826	32%	\$ 1,985	32%
Industrial	. ,		3 1,622	30%		30%		29%		
Retail	1,845 1,701	30% 27%	1,797		1,768	26%	1,697		1,814	30%
			1,574	26%	1,519		1,507	26%	1,508	25%
Apartments	655	10%	650	11%	612	10%	575	10%	589	10%
Mixed use/other	217	3%	208	3%	204	4%	195	3%	228	3%
Total	\$ 6,279	100%	\$ 6,051	100%	\$ 5,877	100%	\$ 5,800	100%	\$ 6,124	100%
	Principal Balance	% of Total	Principal Balance	% of Total	Principal Balance	% of Total	Principal Balance	% of Total	Principal Balance	% of Total
Loan Size										
Under \$5 million	\$ 3,122	49%	\$ 3,073	50%	\$ 3,053	52%	\$ 3,008	52%	\$ 3,208	52%
\$5 million but less than \$10 million	1,457	23%	1,442	24%	1,378	23%	1,312	22%	1,352	22%
\$10 million but less than \$20 million	1,072	17%	1,009	17%	965	16%	970	17%	959	15%
\$20 million but less than \$30 million	350	6%	334	5%	287	5%	314	5%	358	6%
\$30 million and over	324	5%	237	4%	238	4%	241	4%	296	5%
Total	\$ 6,325	100%	\$ 6,095	100%	\$ 5,921	100%	\$ 5,845	100%	\$ 6,173	100%
	March 31, 2005	December 31, 2004								
Allowance for Losses on Mortgage Loans										
Balance, beginning of year	\$ 52	\$ 50								
Additions	3	7								
Deductions for write-downs and dispositions										
bedderions for write downs and dispositions	(1)	(5)								

#### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# Segment Sales (amounts in millions)

	2005	2004							
	QI	Q4	Q3	Q2	Q1	Total			
Protection Segment <sup>1</sup>									
Annualized first-year premiums <sup>2</sup> :									
Term life	\$ 29	\$ 27	\$ 26	\$ 23	\$ 26	\$ 102			
Financial Intermediaries	2	2	2	1	2	7			
Independent Producers	27	25	24	22	24	95			
Universal life	13	12	10	9	11	42			
Financial Intermediaries	1	_	_	_	1	1			
Independent Producers	12	12	10	9	9	40			
Dedicated Sales Specialists	_	_	_	_	1	1			
Long-term care	41	41	39	41	41	162			
Financial Intermediaries	10	11	10	10	10	41			
Independent Producers	14	12	12	12	11	47			
Dedicated Sales Specialists	17	18	17	19	20	74			
Group life and health	30	66	39	40	26	171			
Independent Producers	30	66	39	40	26	171			
Total annualized first-year premiums	113	146	114	113	104	477			
Written premiums <sup>2</sup> :									
Payment protection	453	351	397	402	351	1,501			
Financial Intermediaries	453	351	397	402	351	1,501			
Total protection segment	\$566	\$497	\$511	\$515	\$455	\$ 1,978			

In our Protection segment, sales from our life, long-term care and group life and health insurance businesses represent annualized first-year premiums. Sales from our payment protection insurance business represent gross written premiums.

Annualized first-year premiums are calculated as if premiums are consistently paid for the full period of the sale even if they were actually paid for only a portion of such period. Written premiums represent total premiums gross of reinsurance and cancellations during the specified period. Deposits represent additional investments in investment products during the specified period.

#### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

#### Segment Sales, continued (amounts in millions)

		2005						2004				
		Q1		Q4		Q3		Q2		Q1	Total	
Retirement Income and Investments (RI&I) Segment <sup>3</sup>												
Spread-based retail Structured settlements <sup>4</sup>	\$	153	\$	104	\$	89	\$	192	\$	150	\$	535
Income annuities		166		212		187		164		201		764
Financial Intermediaries		88		127		115		98		119		459
Independent Producers		70		79		68		63		78		288
Dedicated Sales Specialists		8		6		4		3		4		17
Fixed annuities		364		283		653		372		411		1,719
Financial Intermediaries		353		276		641		360		400		1,677
Independent Producers		7		4		6		9		6		25
Dedicated Sales Specialists		4		3		6		3		5		17
Dedicated bates operations	_											1,
Total spread-based retail		683		599		929		728		762		3,018
Fee-based		003		3,,		,2,		720		702		3,010
Variable Annuities <sup>5</sup>		264		256		250		277		292		1,075
Financial Intermediaries		245		236		232		257		277		1,002
Independent Producers		9		8		5		13		7		33
Dedicated Sales Specialists		10		12		13		7		8		40
•												
Variable life		3		4		4		5		5		18
Financial Intermediaries		3		3		3		4		4		14
Independent Producers		_		1		1		1		_		3
Dedicated Sales Specialists		_		_		_		_		1		1
Managed assets		323		301		267		271		304		1,143
Independent Producers		193		161		139		159		183		642
Dedicated Sales Specialists		130		140		128		112		121		501
	_		_		_		_		_			
Total fee-based		590		561		521		553		601		2,236
Spread-based institutional <sup>4</sup>												
Guaranteed investment contracts (GICs)		49		96		80		111		74		361
Funding agreements backing notes		300		600		500		210		180		1,490
Funding agreements		_		100		_		100		100		300
	<del>-</del>		_		_		_		_		_	
Total spread-based institutional		349		796		580		421		354		2,151
T-4-1 DIGI		1.622	0	1.056	•	2.020	•	1.702	0	1 717	•	7.405
Total RI&I segment	<u> </u>	1,622	3	1,956	\$	2,030	\$	1,702	\$	1,717	\$	7,405
Mortgage Insurance Segment <sup>6</sup>												
New insurance written:												
U.S. mortgage insurance	\$	5,666	\$	7,074	\$	6,206	\$	8,055	\$	6,798	\$	28,133
International mortgage insurance		14,243	_	15,225		13,163		12,545		10,905		51,838
Total mortgage insurance segment	<u> </u>	19,909	\$	22,299	\$	19,369	\$	20,600	\$	17,703	\$	79,971
		,-	_	,_,	_	,>	_	,	_	.,,	_	,

In our Retirement Income and Investments segment, sales from our life-contingent spread-based retail products represent annualized first-year premiums. Sales from our non-life-contingent spread-based retail products, as well as our fee-based and spread-based institutional products, represent new premiums/deposits.

All Structured Settlements and institutional products are sold by independent producers
Sales from our variable annuities include additional deposits on existing policies, including policies reinsured in connection with our corporate reorganization. Following is a table representing the additional deposits on policies reinsured:

2005			2004		
Q1	Q4	Q3	Q2	Q1	Total
\$ 38	\$ 50	\$ 59	\$ 71	\$ 82	\$ 262

In our Mortgage Insurance segment, all sales represent new insurance written. New insurance written represents the original principal balance of mortgages covered by newly issued primary mortgage insurance during the specified period.

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

# **CORPORATE INFORMATION**

# GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

#### **Industry Ratings**

Our principal life insurance subsidiaries are rated by A.M. Best, S&P, Moody's and Fitch as follows:

Company	A.M. Best rating	S&P rating	Moody's rating	Fitch rating
American Mayflower Life Insurance Company of New York	A+	AA-	Aa3	AA-
Federal Home Life Insurance Company	A+	Not rated	Aa3	AA-
First Colony Life Insurance Company	A+	AA-	Aa3	AA-
GE Capital Life Assurance Company of NY	A+	AA-	Aa3	AA-
GE Life and Annuity Assurance Company	A+	AA-	Aa3	AA-
GE Group Life Assurance Company	A	AA-	Not rated	Not rated
General Electric Capital Assurance Company	A+	AA-	Aa3	AA-

Our mortgage insurance subsidiaries are rated by S&P, Moody's and Fitch as follows:

Company(1)	S&P rating	Moody's rating	Fitch rating
General Electric Mortgage Insurance Corporation	AA	Aa2	AA
GE Mortgage Insurance Company Pty. Limited	AA	Aa2	AA
GE Mortgage Insurance Limited	AA	Aa2	AA
GE Residential Mortgage Insurance Corporation of NC.	AA	Aa2	AA

<sup>(1)</sup> Our Canadian mortgage insurance company is not rated by any of the rating agencies shown above.

The A.M. Best, S&P, Moody's and Fitch ratings are not designed to be, and do not serve as, measures of protection or valuation offered to investors. These financial strength ratings should not be relied on with respect to making an investment in our securities.

A.M. Best states that its "A+" (Superior) rating is assigned to those companies that have, in its opinion, a superior ability to meet their ongoing obligations to policyholders. The "A+" (Superior) rating is the second-highest of fifteen ratings assigned by A.M. Best, which range from "A++" to "S".

S&P states that an insurer rated "AA" (Very Strong) has very strong financial security characteristics that outweigh any vulnerabilities, and is highly likely to have the ability to meet financial commitments. The "AA" range is the second-highest of the four ratings ranges that meet these criteria, and also is the second-highest of nine financial strength rating ranges assigned by S&P, which range from "AAA" to "R." A plus (+) or minus (-) shows relative standing in a rating category. Accordingly, the "AA" and "AA-" ratings are the third- and fourth-highest of S&P's 20 ratings categories.

Moody's states that insurance companies rated "Aa" (Excellent) offer excellent financial security. Moody's states that companies in this group constitute what are generally known as high-grade companies. The "Aa" range is the second-highest of nine financial strength rating ranges assigned by Moody's, which range from "Aaa" to "C." Numeric modifiers are used to refer to the ranking within the group, with 1 being the highest and 3 being the lowest. Accordingly, the "Aa2" and "Aa3" ratings are the third- and fourth-highest of Moody's 21 ratings categories.

#### GENWORTH FINANCIAL 1Q 2005 FINANCIAL SUPPLEMENT

Fitch states that "AA" (Very Strong) rated insurance companies are viewed as possessing very strong capacity to meet policyholder and contract obligations. Risk factors are modest, and the impact of any adverse business and economic factors is expected to be very small. The "AA" rating category is the second-highest of eight financial strength rating categories, which range from "AAA" to "D." The symbol (+) or (-) may be appended to a rating to indicate the relative position of a credit within a rating category. These suffixes are not added to ratings in the "AAA" category or to ratings below the "CCC" category. Accordingly, the "AA" and "AA-" ratings are the third- and fourth-highest of Fitch's 22 ratings categories.

A.M. Best, S&P, Moody's and Fitch review their ratings periodically and we cannot assure you that we will maintain our current ratings in the future. Other agencies may also rate our company or our insurance subsidiaries on a solicited or an unsolicited basis.

#### **About Genworth Financial**

Genworth is a leading insurance holding company, serving the lifestyle protection, retirement income, investment and mortgage insurance needs of more than 15 million customers, and has operations in 22 countries, including the U.S., Canada, Australia, the U.K. and more than a dozen other European countries. For more information, visit www.genworth.com

#### Inquiries:

Genworth Financial, Inc., Richmond Jean Peters, 804-662-2693 jean.peters@genworth.com

Alicia Charity, 804-662-2248 alicia.charity@genworth.com