UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

September 28, 2004
Date of Report
(Date of earliest event reported)

GENWORTH FINANCIAL, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 001-32195 (Commission File Number) 33-1073076 (I.R.S. Employer Identification No.)

6620 West Broad Street, Richmond, VA (Address of principal executive offices)

23230 (Zip Code)

(804) 281-6000 (Registrant's telephone number, including area code)

 $\label{eq:NA} N/A$ (Former Name or Former Address, if Changed Since Last Report)

the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see al Instruction A.2 below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On September 28, 2004, Genworth Financial, Inc. released additional selected financial data for the three-month periods ended September 30, 2003 and December 31, 2003. This information will facilitate a comparison to results for the comparable periods in 2004 when they are released. A copy of this financial data is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

The information contained in this Current Report on Form 8-K (including the exhibit) is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section. The information contained in this Current Report on Form 8-K shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in any such filing.

Item 9.01(c). Financial Statements and Exhibits.

The following material is furnished as an exhibit to this Current Report on Form 8-K:

Exhibit Number	Description of Exhibit
99.1	Selected financial data for the three-month periods ended September 30, 2003 and December 31, 2003.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

GENWORTH FINANCIAL, INC.

DATE: September 28, 2004

By: /s/ Richard P. McKenney

Richard P. McKenney Senior Vice President – Chief Financial Officer

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Exhibit Index

Exhibit Number Description of Exhibit

99.1 Selected financial data for the three-month periods ended September 30, 2003 and December 31, 2003.



THIRD QUARTER 2003 FOURTH QUARTER 2003 SELECTED FINANCIAL DATA

SEPTEMBER 28, 2004

GENWORTH FINANCIAL 3Q & 4Q 2003 SELECTED FINANCIAL DATA

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GENWORTH FINANCIAL 3Q & 4Q 2003 SELECTED FINANCIAL DATA

Dear Investor/Analyst,

With the approach of the release of Genworth's third quarter financial results, we are taking this opportunity to provide additional financial information on prior periods. While the aggregate financial data for these periods has been publicly disseminated, selected financial detail for the third and fourth quarters of 2003 had not previously been provided in a format consistent with our Quarterly Financial Supplement.

This financial data contains both historical and pro forma earnings and other financial information for the third and fourth quarters of 2003. The historical data presented herein includes results of operations that were part of Genworth prior to its reorganization, which was completed in conjunction with its initial public offering (IPO), on May 28, 2004. The pro forma financial information, which is presented herein to facilitate a comparison of Genworth's period-to-period results, reflects the effects of the reinsurance transactions entered into as part of our corporate reorganization, as if these transactions had occurred on January 1, 2003.

Additional detail on the basis of presentation of historical and pro forma financial information is provided below.

Please call if you have any additional questions.

Regards,

Jean Peters Senior Vice President Investor Relations and Corporate Communications 804 662- 2693

Alicia Charity Vice President Investor Relations 804 662-2248

GENWORTH FINANCIAL 3Q & 4Q 2003 SELECTED FINANCIAL DATA

Basis of Historical and Pro Forma Selected Financial Information

As part of a corporate reorganization effected in connection with the company's IPO, the company acquired substantially all of the assets and liabilities of GE Financial Assurance Holdings, Inc. (GEFAHI), an indirect subsidiary of GE. The company also acquired certain other insurance businesses that were owned by other GE subsidiaries but managed by members of the company's management team. In consideration for the assets that the company acquired and the liabilities that the company assumed, the company issued various equity and debt securities to GEFAHI.

The company has prepared its historical financial information as if the company had been in existence throughout all relevant periods. The historical financial information through the date of the corporate reorganization (May 24, 2004) includes all businesses that were owned by GEFAHI, including those that were not transferred to the company, as well as the other insurance businesses that the company acquired from other GE subsidiaries in connection with the corporate reorganization. The financial information after the date of the corporate reorganization does not include businesses that the company did not acquire from GEFAHI. As a result, the company's historical financial information for periods prior to the corporate reorganization is not comparable to historical financial information for periods ending after that date.

Prior to the completion of the IPO, the company entered into several significant reinsurance transactions with Union Fidelity Life Insurance Company (UFLIC), an indirect subsidiary of GE. As part of these transactions, the company ceded to UFLIC, effective as of January 1, 2004, policy obligations under all of its in-force structured settlement contracts, which had reserves of \$1.2.0 billion, and substantially all of its in-force variable annuity contracts, which had general account reserves of \$2.8 billion and separate account reserves of \$7.9 billion, each as of December 31, 2003. These contracts represent substantially all of the company's contracts that were in force as of December 31, 2003 for these products. In addition, effective as of January 1, 2004, the company ceded to UFLIC policy obligations under a block of long-term care insurance policies, which had reserves of \$1.5 billion as of December 31, 2003. As part of the reinsurance transactions, UFLIC ceded to the company in-force blocks of Medicare supplement insurance, which had reserves of \$19 million.

The unaudited pro forma financial information contained herein reflects the company's historical combined financial information as adjusted to give effect to the reinsurance transactions with UFLIC as if these transactions had occurred as of January 1, 2003.

The unaudited pro forma financial information is based upon available information and assumptions that the company believes are reasonable. The unaudited pro forma financial information is for illustrative and informational purposes only and is not intended to represent or be indicative of what the company's financial condition or results of operations would have been had the transactions described above occurred on the dates indicated, nor what they may be in the future.

Note: The financial data below includes historical and pro forma results of operations for Genworth's Protection, Retirement Income and Investments and Mortgage Insurance segments. Please note that these results of operations do not include realized investment gains and losses, all of which are recorded in Genworth's Corporate and Other segment, whose results are not included in this report.

GENWORTH FINANCIAL 3Q & 4Q 2003 SELECTED FINANCIAL DATA

PRO FORMA FINANCIAL DATA

GENWORTH FINANCIAL 3Q & 4Q 2003 SELECTED FINANCIAL DATA

Pro Forma Segment Net Earnings - Protection (Dollar amounts in millions)

Three months ended September 30, 2003	Life	Long Term Care	Payment Protection Ins.	Group	Total
REVENUES:					
Premiums	\$ 175	\$ 403	\$ 374	\$ 147	\$ 1,099
Net investment income	106	133	28	10	277
Policy fees and other income	79	_	4	7	90
Total revenues	360	536	406	164	1,466
BENEFITS AND EXPENSES:					
Benefits and other changes in policy reserves	139	373	101	94	707
Interest credited	64	28	_		92
Underwriting, acquisition and insurance expenses, net of deferrals	42	57	138	43	280
Amortization of deferred acquisition costs and intangibles	31	12	131	7	181
Interest expense	1				1
merest expense					
Total benefits and expenses	277	470	370	144	1,261
Total beliefits and expenses			370		1,201
EADMINGS DEFODE INCOME TAYES	83	66	36	20	205
EARNINGS BEFORE INCOME TAXES	83	00	30	20	203
					
Provision for income taxes	31	24	11	7	73
SEGMENT NET EARNINGS	\$ 52	\$ 42	\$ 25	\$ 13	\$ 132
		Long Term	Pavment		
Three months ended December 31, 2003	Life	Long Term Care	Payment Protection Ins.	Group	Total
Three months ended December 31, 2003 REVENUES:	Life			Group	Total
	Life \$ 177			Group \$ 153	* 1,123
REVENUES:		<u>Care</u>	Protection Ins.	<u> </u>	
REVENUES: Premiums	\$ 177	\$ 415	Protection Ins. \$ 378	\$ 153	\$ 1,123
REVENUES: Premiums Net investment income	\$ 177 113	\$ 415 132	\$ 378 19	\$ 153 9	\$ 1,123 273
REVENUES: Premiums Net investment income	\$ 177 113	\$ 415 132	\$ 378 19	\$ 153 9	\$ 1,123 273
REVENUES: Premiums Net investment income Policy fees and other income	\$ 177 113 78	\$ 415 132 5	\$ 378 19 5	\$ 153 9 6	\$ 1,123 273 94
REVENUES: Premiums Net investment income Policy fees and other income Total revenues	\$ 177 113 78	\$ 415 132 5	\$ 378 19 5	\$ 153 9 6	\$ 1,123 273 94
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES:	\$ 177 113 78 368	\$ 415 132 5	\$ 378 19 5 402	\$ 153 9 6 168	\$ 1,123 273 94 1,490
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves	\$ 177 113 78 368	\$ 415 132 5 552	\$ 378 19 5	\$ 153 9 6	\$ 1,123 273 94 1,490
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited	\$ 177 113 78 368	\$ 415 132 5 5 552	\$ 378 19 5 402	\$ 153 9 6 168	\$ 1,123 273 94 1,490
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals	\$ 177 113 78 368 166 63 32	\$ 415 132 5 5 552 361 27 67	\$ 378 19 5 402 106 — 51	\$ 153 9 6 168 104 — 49	\$ 1,123 273 94 1,490 737 90 199
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles	\$177 113 78 368 166 63 32 26	\$ 415 132 5 5 552 361 27 67 21	\$ 378 19 5 402 106 — 51 249	\$ 153	\$ 1,123 273 94 1,490 737 90 199 304
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals	\$ 177 113 78 368 166 63 32	\$ 415 132 5 5 552 361 27 67	\$ 378 19 5 402 106 — 51	\$ 153 9 6 168 104 — 49	\$ 1,123 273 94 1,490 737 90 199
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense	\$ 177 113 78 368 166 63 32 26 2	\$ 415 132 5 5 552 361 27 67 21	\$ 378 19 5 402 ———————————————————————————————————	\$ 153 9 6 168 104 49 8 	\$ 1,123 273 94 1,490 737 90 199 304 2
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles	\$177 113 78 368 166 63 32 26	\$ 415 132 5 5 552 361 27 67 21	\$ 378 19 5 402 106 — 51 249	\$ 153	\$ 1,123 273 94 1,490 737 90 199 304
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense Total benefits and expenses	\$ 177 113 78 368 166 63 32 26 2 2	\$ 415 132 5 5 552 361 27 67 21 —	\$ 378 19 5 402 106 ———————————————————————————————————	\$ 153 9 6 168 104 49 8 161	\$1,123 273 94 1,490 737 90 199 304 2
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense	\$ 177 113 78 368 166 63 32 26 2	\$ 415 132 5 5 552 361 27 67 21	\$ 378 19 5 402 ———————————————————————————————————	\$ 153 9 6 168 104 49 8 	\$1,123 273 94 1,490 737 90 199 304 2
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense Total benefits and expenses EARNINGS BEFORE INCOME TAXES	\$ 177 113 78 368 166 63 32 26 2 2 289	\$ 415 132 5 5 552 361 27 67 21 — 476	\$ 378 19 5 402 ————————————————————————————————————	\$ 153 9 6 168 104 — 49 8 — 161 7	\$ 1,123 273 94 1,490 737 90 199 304 2 1,332
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense Total benefits and expenses EARNINGS BEFORE INCOME TAXES	\$ 177 113 78 368 166 63 32 26 2 2	\$ 415 132 5 5 552 361 27 67 21 —	\$ 378 19 5 402 106 ———————————————————————————————————	\$ 153 9 6 168 104 49 8 161	\$ 1,123 273 94 1,490 737 90 199 304 2 1,332
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense Total benefits and expenses EARNINGS BEFORE INCOME TAXES Provision for income taxes	\$ 177 113 78 368 166 63 32 26 2 2 289 79	\$ 415 132 5 5 552 361 27 67 21 — 476 76	\$ 378 19 5 402 106 	\$ 153	\$ 1,123 273 94 1,490 737 90 199 304 2 1,332 158
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense Total benefits and expenses	\$ 177 113 78 368 166 63 32 26 2 2 289	\$ 415 132 5 5 552 361 27 67 21 — 476	\$ 378 19 5 402 ————————————————————————————————————	\$ 153 9 6 168 104 — 49 8 — 161 7	\$ 1,123 273 94 1,490 737 90 199 304 2 1,332

GENWORTH FINANCIAL 3Q & 4Q 2003 SELECTED FINANCIAL DATA

Pro Forma Segment Net Earnings - Retirement Income and Investments (Dollar amounts in millions)

Three months ended September 30, 2003	Spread Based Retail Products	Fee Based Products	Spread Based Institutional Products	Total
REVENUES:				
Premiums	\$ 237	\$ —	\$ —	\$ 237
Net investment income	288	11	82	381
Policy fees and other income	1	26	<u> </u>	27
Total revenues	526	37	82	645
BENEFITS AND EXPENSES:				
Benefits and other changes in policy reserves	299	15	_	314
Interest credited	167	8	73	248
Underwriting, acquisition and insurance expenses, net of deferrals	26	6	1	33
Amortization of deferred acquisition costs and intangibles	25	5	_	30
Interest expense	_	_	_	_
Total benefits and expenses	517	34	74	625
•				
EARNINGS BEFORE INCOME TAXES	9	3	8	20
Provision for income taxes	3	(1)	3	5
SEGMENT NET EARNINGS	\$ 6	<u> </u>	\$ 5	\$ 15
	Spread Based		Spread Based	
Three months ended December 31, 2003	Spread Based Retail Products	Fee Based Products	Spread Based Institutional Products	Total
Three months ended December 31, 2003 REVENUES:	Retail		Institutional	Total
	Retail		Institutional	* 303
REVENUES:	Retail Products	Products	Institutional Products	
REVENUES: Premiums	Retail Products \$ 303	Products \$ —	Institutional Products \$	\$ 303
REVENUES: Premiums Net investment income	Retail Products \$ 303 301	\$ — 13	Institutional Products \$ — 80	\$ 303 394
REVENUES: Premiums Net investment income Policy fees and other income Total revenues	Retail Products	\$ — 13 24	\$ — 80	\$ 303 394 26
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES:	\$ 303 301 2 606	\$ — 13 24 37	Institutional	\$ 303 394 26 723
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves	\$ 303 301 2 606	\$ — 13 24 37	\$ — 80 — 80	\$ 303 394 26 723
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited	\$ 303 301 2 606	\$ — 13 24 37 11 8	\$ — 80 — 71	\$ 303 394 26 723 356 245
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals	\$ 303 301 2 606	\$ — 13 24 37 11 8 23	\$ — 80 — 71 3	\$ 303 394 26 723 356 245 64
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited	\$ 303 301 2 606	\$ — 13 24 37 11 8	\$ — 80 — 71	\$ 303 394 26 723 356 245
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles	\$ 303 301 2 606 345 166 38 46	\$ — 13 24 37 11 8 23	\$ — 80 — 71 3	\$ 303 394 26 723 356 245 64 37
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense Total benefits and expenses	Retail Products \$ 303 301 2 606 345 166 38 46 — 595	\$ — 13 24 37 — 11 8 23 (9) — 33	Institutional Products	\$ 303 394 26 723 356 245 64 37 —
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense	Retail Products \$ 303 301 2 606 345 166 38 46 —	\$ — 13 24 37 — 11 8 23 (9) —	Institutional Products	\$ 303 394 26 723 356 245 64 37
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense Total benefits and expenses	Retail Products \$ 303 301 2 606 345 166 38 46 — 595	\$ — 13 24 37 — 11 8 23 (9) — 33	Institutional Products	\$ 303 394 26 723 356 245 64 37 —
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense Total benefits and expenses EARNINGS BEFORE INCOME TAXES	Retail Products \$ 303 301 2 606 345 166 38 46 — 595 11	\$ — 13 24 37 11 8 23 (9) — 33 4	Institutional Products	\$ 303 394 26 723 356 245 64 37 — 702 21

GENWORTH FINANCIAL 3Q & 4Q 2003 SELECTED FINANCIAL DATA

Pro Forma Segment Net Earnings - Mortgage Insurance (Dollar amounts in millions)

Three months ended September 30, 2003	U.S.	International	Total
REVENUES:			
Premiums	\$ 123	\$ 59	\$ 182
Net investment income	31	25	56
Policy fees and other Income	9	4	13
Total revenues	163	88	251
BENEFITS AND EXPENSES:			
Benefits and other changes in policy reserves	38	6	44
Underwriting, acquisition and insurance expenses, net of deferrals	55	19	74
Amortization of deferred acquisition costs and intangibles	6	4	10
Total benefits and expenses	99	29	128
EARNINGS BEFORE INCOME TAXES	64	59	123
Provision for income taxes	13	17	30
SEGMENT NET EARNINGS	\$ 51	\$ 42	\$ 93
			
Three months ended December 31, 2003	U. S.	International	Total
<u> </u>	U.S.	International	Total
REVENUES:			
<u> </u>	\$ 127 31	\$ 67	\$ 194
REVENUES: Premiums Net investment income	\$ 127	\$ 67	
REVENUES: Premiums	\$ 127 31	\$ 67 27	\$ 194 58
REVENUES: Premiums Net investment income Policy fees and other Income	\$ 127 31 6	\$ 67 27 4	\$ 194 58 10
REVENUES: Premiums Net investment income	\$ 127 31	\$ 67 27	\$ 194 58
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues	\$ 127 31 6	\$ 67 27 4	\$ 194 58 10
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES:	\$127 31 6 164	\$ 67 27 4	\$ 194 58 10 262
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves	\$ 127 31 6	\$ 67 27 4 98	\$ 194 58 10 262
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals	\$ 127 31 6 ——————————————————————————————————	\$ 67 27 4 98	\$ 194 58 10 262
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves	\$ 127 31 6 164 42 52	\$ 67 27 4 98	\$ 194 58 10 262 46 74
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles	\$ 127 31 6 164 42 52 7	\$ 67 27 4 98 4 22 4	\$ 194 58 10 262 46 74 11
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals	\$ 127 31 6 164 42 52	\$ 67 27 4 98	\$ 194 58 10 262 46 74
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Total benefits and expenses	\$ 127 31 6 164 42 52 7 101	\$ 67 27 4 98 4 22 4 30	\$ 194 58 10 262 46 74 11
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles	\$ 127 31 6 164 42 52 7	\$ 67 27 4 98 4 22 4	\$ 194 58 10 262 46 74 11
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Total benefits and expenses EARNINGS BEFORE INCOME TAXES	\$ 127 31 6 164 42 52 7 101 63	\$ 67 27 4 98 4 22 4 30 68	\$ 194 58 10 262 46 74 11 131
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Total benefits and expenses	\$ 127 31 6 164 42 52 7 101	\$ 67 27 4 98 4 22 4 30	\$ 194 58 10 262 46 74 11
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Total benefits and expenses EARNINGS BEFORE INCOME TAXES Provision for income taxes	\$ 127 31 6 164 42 52 7 101 63 24	\$ 67 27 4 98 4 22 4 30 68 30	\$ 194 58 10 262 46 74 11 131 131 54
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Total benefits and expenses EARNINGS BEFORE INCOME TAXES	\$ 127 31 6 164 42 52 7 101 63	\$ 67 27 4 98 4 22 4 30 68	\$ 194 58 10 262 46 74 11 131

Pro Forma Segment Net Earnings is equivalent to Historical Segment Net Earnings for the Mortgage Insurance Segment.

GENWORTH FINANCIAL 3Q & 4Q 2003 SELECTED FINANCIAL DATA

HISTORICAL FINANCIAL DATA

GENWORTH FINANCIAL 3Q & 4Q 2003 SELECTED FINANCIAL DATA

Historical Segment Net Earnings - Protection (Dollar amounts in millions)

Three months ended September 30, 2003	Life	Long Term Care	Payment Protection Ins.	Group	Total
REVENUES:					
Premiums	\$ 175	\$ 454	\$ 374	\$ 147	\$ 1,150
Net investment income	106	154	28	10	298
Policy fees and other income	79	1	4	7	91
Total revenues	360	609	406	164	1,539
BENEFITS AND EXPENSES:				<u>—</u>	
Benefits and other changes in policy reserves	139	440	101	94	774
Interest credited	64	28	_	_	92
Underwriting, acquisition and insurance expenses, net of deferrals	42	63	138	43	286
Amortization of deferred acquisition costs and intangibles	31	16	131	7	185
Interest expense	1	_	_	_	1
Total benefits and expenses	277	547	370	144	1,338
EARNINGS BEFORE INCOME TAXES	83	62	36	20	201
Provision for income taxes	31	22	11	7	71
SEGMENT NET EARNINGS	\$ 52	\$ 40	\$ 25	\$ 13	\$ 130
Three months ended December 31, 2003	Life	Long Term Care	Payment Protection Ins.	Group	Total
	Life			Group	Total
REVENUES:		<u>Care</u>	Protection Ins.		
REVENUES: Premiums	\$ 177	\$ 473	Protection Ins. \$ 378	\$ 153	\$ 1,181
REVENUES: Premiums Net investment income	\$ 177 113	\$ 473 164	\$ 378 19	\$ 153 9	\$ 1,181 305
REVENUES: Premiums Net investment income	\$ 177	\$ 473	Protection Ins. \$ 378	\$ 153	\$ 1,181
REVENUES: Premiums Net investment income Policy fees and other income	\$ 177 113 78	\$ 473 164 4	\$ 378 19 5	\$ 153 9 6	\$ 1,181 305 93
REVENUES: Premiums Net investment income	\$ 177 113	\$ 473 164	\$ 378 19	\$ 153 9	\$ 1,181 305
REVENUES: Premiums Net investment income Policy fees and other income Total revenues	\$ 177 113 78	\$ 473 164 4	\$ 378 19 5	\$ 153 9 6	\$ 1,181 305 93
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES:	\$ 177 113 78 368	\$ 473 164 4 641	\$ 378 19 5 402	\$ 153 9 6 168	\$ 1,181 305 93 1,579
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves	\$ 177 113 78 368	\$ 473 164 4 641	\$ 378 19 5 402	\$ 153 9 6	\$ 1,181 305 93 1,579
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited	\$ 177 113 78 368 166 63	\$ 473 164 4 641 429 27	\$ 378 19 5 402	\$ 153 9 6 168	\$ 1,181 305 93 1,579
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals	\$177 113 78 368 	\$ 473 164 4 641 429 27 82	\$ 378 19 5 402 106 — 51	\$ 153 9 6 168 104 — 49	\$1,181 305 93 1,579 805 90 214
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles	\$177 113 78 368 	\$ 473 164 4 641 429 27 82 29	\$ 378 19 5 402 106 — 51 249	\$ 153	\$1,181 305 93 1,579 805 90 214 312
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles	\$177 113 78 368 	\$ 473 164 4 641 429 27 82	\$ 378 19 5 402 106 — 51	\$ 153 9 6 168 104 — 49	\$ 1,181 305 93 1,579 805 90 214
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles	\$177 113 78 368 	\$ 473 164 4 641 429 27 82 29	\$ 378 19 5 402 106 — 51 249	\$ 153	\$ 1,181 305 93 1,579 805 90 214 312
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense Total benefits and expenses	\$ 177 113 78 368 166 63 32 26 2	\$ 473 164 4 641 429 27 82 29 —	\$ 378 19 5 402 106 51 249 406	\$ 153 9 6 168 104 49 8 161	\$ 1,181 305 93 1,579 805 90 214 312 2
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense Total benefits and expenses	\$ 177 113 78 368 166 63 32 26 2	\$ 473 164 4 641 429 27 82 29	\$ 378 19 5 402 106 	\$ 153	\$ 1,181 305 93 1,579 805 90 214 312 2
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense	\$ 177 113 78 368 166 63 32 26 2	\$ 473 164 4 641 429 27 82 29 —	\$ 378 19 5 402 106 51 249 406	\$ 153 9 6 168 104 49 8 161	\$ 1,181 305 93 1,579 805 90 214 312 2
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense Total benefits and expenses EARNINGS BEFORE INCOME TAXES	\$ 177 113 78 368 166 63 32 26 2 2 289	\$ 473 164 4 641 	\$ 378 19 5 402 106 51 249 406 (4)	\$ 153 9 6 168 104 49 8 161 7	\$ 1,181 305 93 1,579 805 90 214 312 2 1,423

GENWORTH FINANCIAL 3Q & 4Q 2003 SELECTED FINANCIAL DATA

Historical Segment Net Earnings - Retirement Income and Investments (Dollar amounts in millions)

Three months ended September 30, 2003	Spread Based Retail Products	Fee Based Products	Spread Based Institutional Products	Total
REVENUES:				
Premiums	\$ 237	\$ —	\$ —	\$ 237
Net investment income	506	30	82	618
Policy fees and other income	1	58		59
Total revenues	744	88	82	914
BENEFITS AND EXPENSES:				
Benefits and other changes in policy reserves	446	15	_	461
Interest credited	216	26	73	315
Underwriting, acquisition and insurance expenses, net of deferrals	28	16	1	45
Amortization of deferred acquisition costs and intangibles	26	23	_	49
Interest expense				_
Total benefits and expenses	716	80	74	870
				
EARNINGS BEFORE INCOME TAXES	28	8	8	44
Provision for income taxes	10	_	3	13
CD CAMENTA NETT E A DANING C		Φ 0		Φ 21
SEGMENT NET EARNINGS	\$ 18	\$ 8	\$ 5	\$ 31
Three months ended December 31, 2003	Spread Based Retail Products	Fee Based Products	Spread Based Institutional Products	Total
<u> </u>	Retail		Institutional	Total
REVENUES:	Retail Products	Products	Institutional Products	
REVENUES: Premiums	Retail Products \$ 303	\$ —	Institutional Products \$ —	\$ 303
REVENUES:	Retail Products	Products	Institutional Products	
REVENUES: Premiums Net investment income	Retail Products \$ 303 519	\$ — 31	Institutional Products \$ — 80	\$ 303 630
REVENUES: Premiums Net investment income Policy fees and other income	Retail Products \$ 303 519 1	\$ — 31 57	\$ — 80	\$ 303 630 58
REVENUES: Premiums Net investment income Policy fees and other income	\$ 303 519 1 823	\$ — 31 57 88	\$ — 80	\$ 303 630 58
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves	\$ 303 519 1 823	\$ — 31 57 88 — 13	\$ — 80 — 80	\$ 303 630 58 991
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited	\$ 303 519 1 823 495 215	\$ — 31 57 88 13 26	\$ — 80 — 71	\$ 303 630 58 991
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals	Retail Products \$ 303 519 1 823 495 215 38	\$ — 31 57 88 13 26 35	\$ — 80 — 80	\$ 303 630 58 991 508 312 76
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles	Retail Products \$ 303 519 1 823 495 215 38 47	\$ — 31 57 88 13 26 35 10	\$ — 80 — 71	\$ 303 630 58 991 508 312 76 57
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals	Retail Products \$ 303 519 1 823 495 215 38	\$ — 31 57 88 13 26 35	\$ — 80 — 71	\$ 303 630 58 991 508 312 76
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles	Retail Products \$ 303 519 1 823 495 215 38 47	\$ — 31 57 88 13 26 35 10	\$ — 80 — 71	\$ 303 630 58 991 508 312 76 57
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense	Retail Products \$ 303 519 1 823 495 215 38 47 —	\$ — 31 57 88 — 13 26 35 10 — —	Institutional Products	\$ 303 630 58 991 508 312 76 57
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense Total benefits and expenses EARNINGS BEFORE INCOME TAXES	Retail Products \$ 303 519 1 823 495 215 38 47 795 28	\$ — 31 57 88 — 13 26 35 10 — 84 — 4	S	\$ 303 630 58 991 508 312 76 57 — 953
REVENUES: Premiums Net investment income Policy fees and other income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Interest credited Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Interest expense Total benefits and expenses	Retail Products \$ 303 519 1 823 495 215 38 47 — 795	\$ — 31 57 88 — 13 26 35 10 — 84	S	\$ 303 630 58 991 508 312 76 57 —

GENWORTH FINANCIAL 3Q & 4Q 2003 SELECTED FINANCIAL DATA

Historical Segment Net Earnings - Mortgage Insurance (Dollar amounts in millions)

Three months ended September 30, 2003	U. S.	International	Total
REVENUES:			
Premiums	\$ 123	\$ 59	\$ 182
Net investment income	31	25	56
Policy fees and other Income	9	4	13
Total revenues	163	88	251
BENEFITS AND EXPENSES:			
Benefits and other changes in policy reserves	38	6	44
Underwriting, acquisition and insurance expenses, net of deferrals	55	19	74
Amortization of deferred acquisition costs and intangibles	6	4	10
Total benefits and expenses	99	29	128
1041.0010110 4114 01.0010110			
EARNINGS BEFORE INCOME TAXES	64	59	123
Provision for income taxes	13	17	30
		<u></u>	
SEGMENT NET EARNINGS	\$ 51	\$ 42	\$ 93
Three months ended December 31, 2003	U.S.	International	Total
Three months ended December 31, 2003 REVENUES:	U. S.	International	Total
<u> </u>	\$ 127	\$ 67	**Total
REVENUES: Premiums Net investment income	\$ 127 31	\$ 67 27	\$ 194 58
REVENUES: Premiums	\$ 127	\$ 67	\$ 194
REVENUES: Premiums Net investment income Policy fees and other Income	\$ 127 31 6	\$ 67 27 4	\$ 194 58 10
REVENUES: Premiums Net investment income	\$ 127 31	\$ 67 27	\$ 194 58
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues	\$ 127 31 6	\$ 67 27 4	\$ 194 58 10
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES:	\$ 127 31 6 ——————————————————————————————————	\$ 67 27 4 98	\$ 194 58 10 262
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves	\$ 127 31 6 ——————————————————————————————————	\$ 67 27 4 	\$ 194 58 10 262
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals	\$ 127 31 6 164 42 52	\$ 67 27 4 98	\$ 194 58 10 262 46 74
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves	\$ 127 31 6 ——————————————————————————————————	\$ 67 27 4 	\$ 194 58 10 262
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles	\$ 127 31 6 164 42 52	\$ 67 27 4 98	\$ 194 58 10 262 46 74
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals	\$ 127 31 6 164 42 52 7	\$ 67 27 4 98	\$ 194 58 10 262 46 74 11
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles	\$ 127 31 6 164 42 52 7	\$ 67 27 4 98	\$ 194 58 10 262 46 74 11
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Total benefits and expenses	\$ 127 31 6 164 42 52 7 101	\$ 67 27 4 98 4 22 4	\$ 194 58 10 262 46 74 11
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Total benefits and expenses	\$ 127 31 6 164 42 52 7 101	\$ 67 27 4 98 4 22 4	\$ 194 58 10 262 46 74 11 131
REVENUES: Premiums Net investment income Policy fees and other Income Total revenues BENEFITS AND EXPENSES: Benefits and other changes in policy reserves Underwriting, acquisition and insurance expenses, net of deferrals Amortization of deferred acquisition costs and intangibles Total benefits and expenses EARNINGS BEFORE INCOME TAXES	\$ 127 31 6 164 	\$ 67 27 4 98 4 22 4 30 68	\$ 194 58 10 262 46 74 11 131

Pro Forma Segment Net Earnings is equivalent to Historical Segment Net Earnings for the Mortgage Insurance Segment.

GENWORTH FINANCIAL 3Q & 4Q 2003 SELECTED FINANCIAL DATA

About Genworth Financial

Genworth is a leading insurance holding company, serving the lifestyle protection, retirement income, investment and mortgage insurance needs of more than 15 million customers, and has operations in 20 countries, including the U.S., Canada, Australia, the U.K. and more than a dozen other European countries. For more information, visit www.genworth.com

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